# City of Boise

JUNE 2021



# **HOUSING REPORT**

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# The Real State of USA Real Estate

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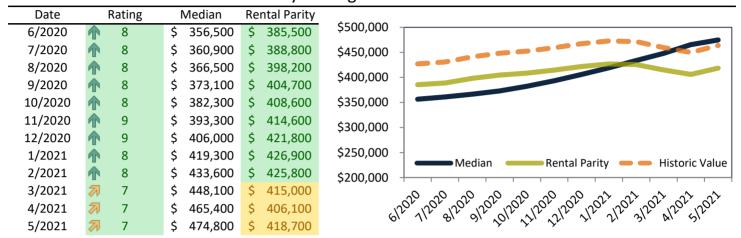
# Boise Housing Market Value & Trends Update

Historically, properties in this market sell at a 10.8% premium. Today's premium is 13.4%. This market is 2.6% overvalued. Median home price is \$474,800, and resale \$/SF is \$224/SF. Prices rose 6.2% year-over-year.

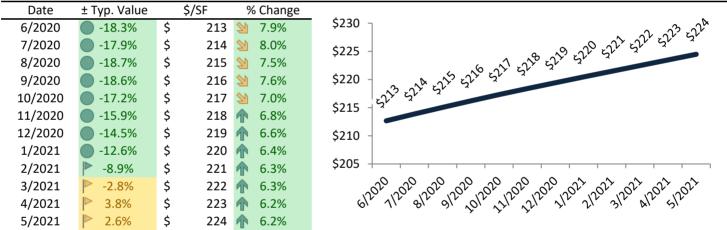
Monthly cost of ownership is \$1,883, and rents average \$1,661, making owning \$222 per month more costly than renting. Rents rose 7.4% year-over-year. The current capitalization rate (rent/price) is 3.4%.

Market rating = 7

# Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



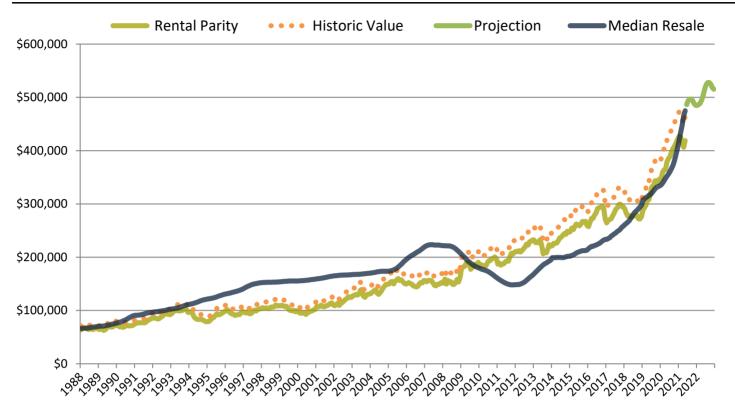
### Rental rate and year-over-year percentage change trailing twelve months

	•	•	•	
Date	% Change	Rent	Own	. \$2,000 ¬
6/2020	<b>9.1%</b>	\$ 1,563	\$ 1,445	, 0 0 4 0 6 65 65 65 65 65 65 65 65 65 65 65 65 6
7/2020	<b>9.0%</b>	\$ 1,572	\$ 1,459	\$1,800 - 450 450 450 450 450 450 450 450 450 450
8/2020	<b>8.8%</b>	\$ 1,582	\$ 1,456	\$1,800 - 3,50 3,50 3,50 3,50 3,60 3,60 3,60 3,60 3,60 3,60 3,60 3,6
9/2020	<b>2</b> 8.7%	\$ 1,591	\$ 1,467	\$1,600 -
10/2020	<b>2</b> 8.5%	\$ 1,600	\$ 1,497	\$1,400 -
11/2020	<b>2</b> 8.4%	\$ 1,609	\$ 1,527	\$1,400
12/2020	<b>8.2%</b>	\$ 1,618	\$ 1,558	\$1,200 -
1/2021	<b>2</b> 8.1%	\$ 1,627	\$ 1,598	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 7.9%	\$ 1,636	\$ 1,666	\$1,000
3/2021	<b>2</b> 7.7%	\$ 1,645	\$ 1,775	20 20 20 20 20
4/2021	<b>2</b> 7.6%	\$ 1,653	\$ 1,894	61220 81220 201220 212020 712022 MIDIZ
5/2021	<b>&gt;</b> 7.4%	\$ 1,661	\$ 1,884	y Y

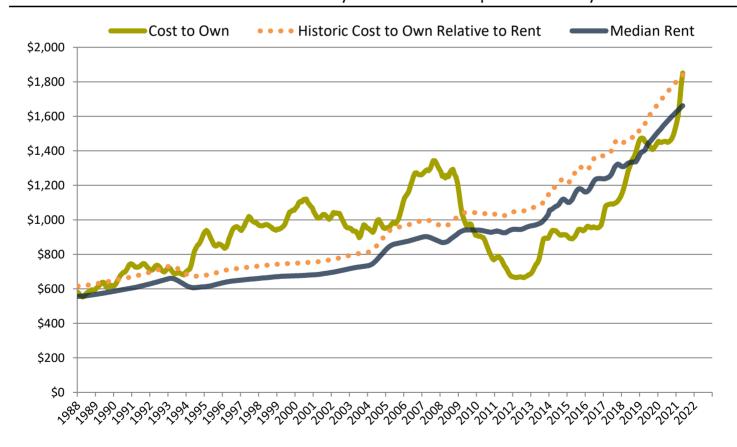
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# Boise median home price since January 1988



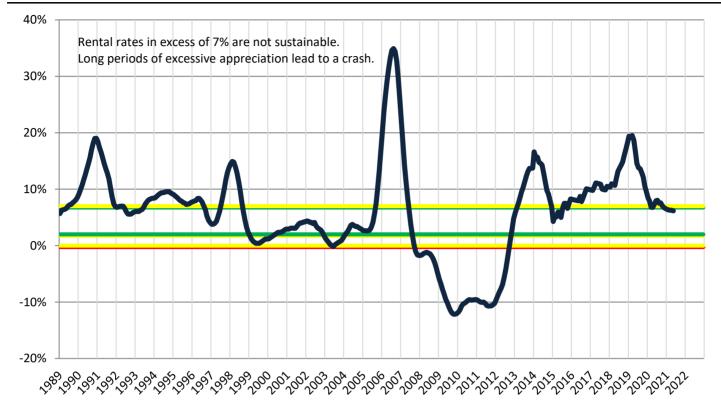
# Boise median rent and monthly cost of ownership since January 1988



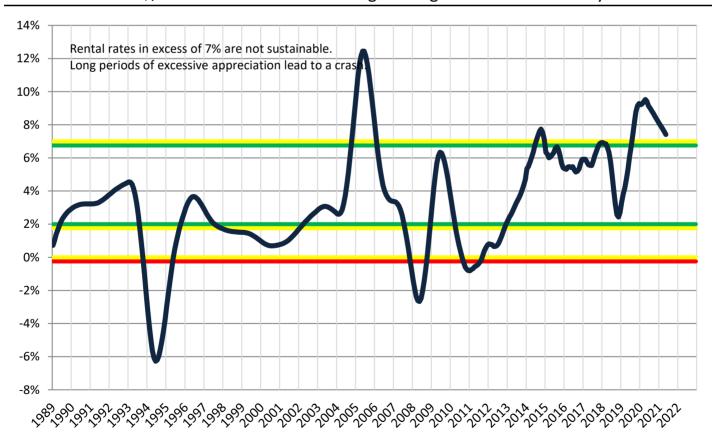
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# Resale \$/SF Year-over-Year Percentage Change: Boise since January 1989



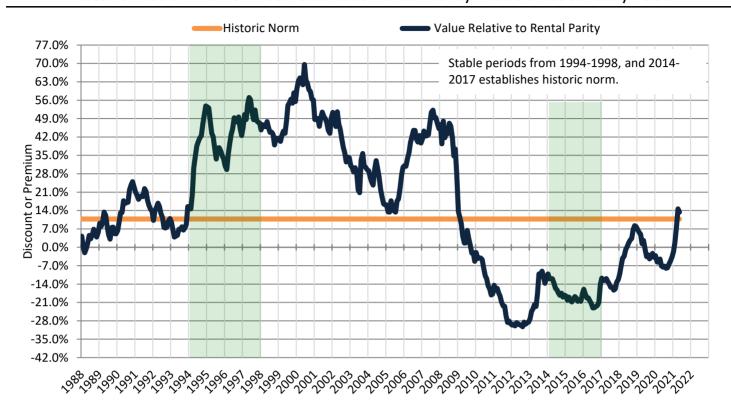
Rental \$/SF Year-over-Year Percentage Change: Boise since January 1989



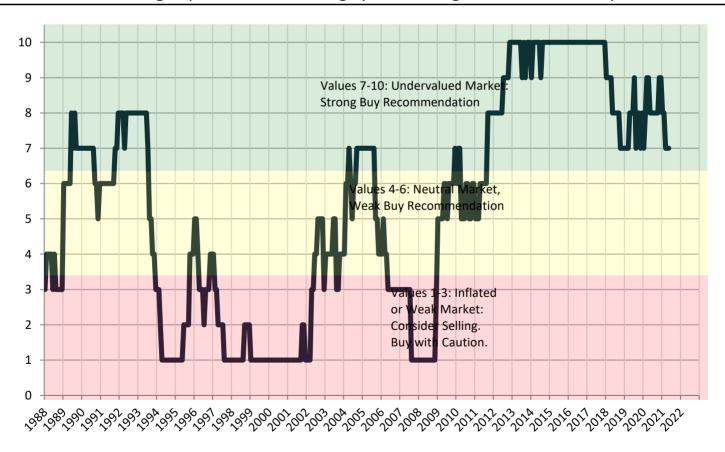
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# Historic Median Home Price Relative to Rental Parity: Boise since January 1988



TAIT Housing Report® Market Timing System Rating: Boise since January 1988



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# Cash Investor Capitalization Rate: Boise since January 1988



# Financed Investor Cash-on-Cash Return: Boise since January 1988



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# Market Performance and Trends: Boise and Major Cities and Zips

Study Area	Median Resale \$	Resale % Change YoY	Resale \$/SF	Rent % Change YoY	Median ' Rent \$		ost of nership	nership m./Disc.	Cap Rate
Boise	\$ 474,800	<b>6.2%</b>	\$ 224	<b>&gt;</b> 7.4%	\$	1,661	\$ 1,884	\$ 222	3.4%.
Ada County	\$ 489,400	<b>5.5%</b>	\$ 211	<b>9</b> .9%	\$	1,728	\$ 1,942	\$ 214	3.4%.
Canyon County	\$ 356,400	<b>6.2%</b>	\$ 177	<b>≥</b> 12.7%	\$	1,542	\$ 1,414	\$ (128)	4.2%.
Kootenai County	\$ 470,800	<b>1</b> 3.5%	\$ 190	<b>≥</b> 7.8%	\$	1,754	\$ 1,868	\$ 114	3.6%.
Bonneville County	\$ 287,200	<b>11.8%</b>	\$ 137	<b>5.1%</b>	\$	1,312	\$ 1,139	\$ (172)	4.4%.
Bannock County	\$ 247,600	<b>2</b> 7.9%	\$ 203	<b>4</b> .7%	\$	1,076	\$ 982	\$ (94)	4.2%.
Nampa	\$ 355,800	<b>6.1%</b>	\$ 178	<b>9.5%</b>	\$	1,543	\$ 1,412	\$ (131)	4.2%.
Meridian	\$ 493,100	<b>f</b> 5.5%	\$ 197	<b>2</b> 7.7%	\$	1,778	\$ 1,956	\$ 178	3.5%.
Coeur d'Alene	\$ 470,300	<b>4.2</b> %	\$ 186	<b>&gt;</b> 7.8%	\$	1,738	\$ 1,866	\$ 128	3.5%.
Twin Falls	\$ 274,500	<b>10.0%</b>	\$ 166	<b>-</b> 1.2%	\$	1,079	\$ 1,089	\$ 10	3.8%.
Pocatello	\$ 226,400	<b>2</b> 8.3%	\$ 197	<b>5.0%</b>	\$	1,034	\$ 898	\$ (136)	4.4%.
Southeast Boise	\$ 500,600	<b>f</b> 5.6%	\$ 237	<b>7</b> .0%	\$	1,709	\$ 1,986	\$ 277	3.3%.
West Valley	\$ 419,300	<b>№</b> 7.2%	\$ 204	≥ 8.0%	\$	1,631	\$ 1,663	\$ 33	3.7%.
West Bench	\$ 428,900	<b>2</b> 7.4%	\$ 210	<b>3.0%</b>	\$	1,613	\$ 1,702	\$ 88	3.6%.
Southwest Ada County	\$ 471,100	<b>5.4%</b>	\$ 199	<b>9.5%</b>	\$	1,885	\$ 1,869	\$ (16)	3.8%.
North End	\$ 703,800	4.7%	\$ 389	<b>&gt;</b> 7.9%	\$	1,972	\$ 2,792	\$ 821	2.7%.
Vista	\$ 400,900	<b>3</b> 8.1%	\$ 254	≥ 8.3%	\$	1,520	\$ 1,590	\$ 71	3.6%.
Borah	\$ 416,500	<b>6.6%</b>	\$ 225	<b>≥</b> 7.8%	\$	1,572	\$ 1,652	\$ 80	3.6%.
Winstead Park	\$ 417,800	<b>6.4%</b>	\$ 226	<b>≥</b> 7.8%	\$	1,581	\$ 1,658	\$ 76	3.6%.
Collister	\$ 511,200	<b>f</b> 5.5%	\$ 222	≥ 8.8%	\$	1,718	\$ 2,028	\$ 310	3.2%.
Depot Bench	\$ 469,500	<b>f</b> 5.9%	\$ 283	<b>&gt;</b> 7.6%	\$	1,582	\$ 1,863	\$ 281	3.2%.
East End	\$ 717,800	<b>3</b> 0.0%	\$ 297	<b>4</b> -3.1%	\$	1,712	\$ 2,848	\$ 1,135	2.3%.
Central Bench	\$ 395,400	<b>6.6%</b>	\$ 242	<b>≥</b> 7.7%	\$	1,487	\$ 1,569	\$ 81	3.6%.
Hillcrest	\$ 435,200	<b>6</b> .9%	\$ 230	<b>≥</b> 7.3%	\$	1,580	\$ 1,727	\$ 146	3.5%.
Sunset	\$ 514,700	<b>f</b> 5.2%	\$ 279	<b>2</b> 8.0%	\$	1,660	\$ 2,042	\$ 381	3.1%.
Maple Grove - Franklin	\$ 334,800	<b>5.8%</b>	\$ 189	≥ 8.6%	\$	1,758	\$ 1,328	\$ (430)	5.0%.

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# **Resale Market Value and Trends**

# Market Performance and Trends: Boise and Major Cities and Zips

Study Area		ledian esale \$		esale % ange YoY	Resale	\$/SF	Rent % Change YoY	ledian ent \$	ost of nership	nership m./Disc.	Cap Rate
South Boise Village	\$ 3	351,800	1	5.3%	\$	275	<b>≥</b> 7.4%	\$ 1,547	\$ 1,396	\$ (152)	4.2%.
Highlands	\$ 9	906,900	1	6.6%	\$	302	<b>1</b> 3.5%	\$ 2,627	\$ 3,598	\$ 971	2.8%.
Morris Hill	\$ 2	298,500	21	8.6%	\$	274	<b>2</b> 7.7%	\$ 1,496	\$ 1,184	\$ (311)	4.8%.
West Cloverdale	\$ 4	412,400	1	4.0%	\$	183	<b>9</b> .8%	\$ 1,978	\$ 1,636	\$ (342)	4.6%.
83646	\$ 4	495,000	1	5.2%	\$	194	<b>2</b> 7.6%	\$ 1,805	\$ 1,964	\$ 159	3.5%.
83709	\$ 4	454,700	1	4.6%	\$	198	≥ 8.2%	\$ 1,718	\$ 1,804	\$ 86	3.6%.
83642	\$ 4	491,000	1	5.0%	\$	198	≥ 8.0%	\$ 1,751	\$ 1,948	\$ 197	3.4%.
83704	\$ 4	408,800	21	7.0%	\$	208	<b>2</b> 7.4%	\$ 1,577	\$ 1,622	\$ 45	3.7%.
83706	\$ 4	481,800	1	5.6%	\$	245	2 7.5%	\$ 1,661	\$ 1,911	\$ 250	3.3%.
83705	\$ 4	419,900	1	6.8%	\$	249	2 7.9%	\$ 1,536	\$ 1,666	\$ 130	3.5%.
83702	\$ 7	715,100	1	5.5%	\$	368	2 8.8%	\$ 2,095	\$ 2,837	\$ 742	2.8%.
83616	\$ 7	754,600	1	6.0%	\$	222	<b>3</b> 0.3%	\$ 1,958	\$ 2,994	\$ 1,036	2.5%.
83713	\$ 4	446,600	1	6.2%	\$	201	<b>2</b> 8.3%	\$ 1,754	\$ 1,772	\$ 18	3.8%.
83714	\$ 5	502,800	1	6.7%	\$	221	<b>≥</b> 7.9%	\$ 1,632	\$ 1,995	\$ 363	3.1%.
83634	\$ 4	408,600	1	5.2%	\$	194	≥ 7.2%	\$ 1,590	\$ 1,621	\$ 31	3.7%.
83703	\$ 5	512,500	1	6.0%	\$	236	≥ 8.2%	\$ 1,693	\$ 2,033	\$ 340	3.2%.
83716	\$ 5	562,400	1	4.9%	\$	229	<b>5.6%</b>	\$ 1,847	\$ 2,231	\$ 384	3.2%.
83669	\$ 5	555,300	1	3.2%	\$	187	<b>5.0%</b>	\$ 1,711	\$ 2,203	\$ 492	3.0%.
83712	\$ 7	743,000	1	6.1%	\$	291	<b>-</b> 1.6%	\$ 1,818	\$ 2,948	\$ 1,130	2.3%.

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# Market Timing Rating and Valuations: Boise and Major Cities and Zips

Study Area	Rating		Median	Rental Parity		% Over/Under Rental Parity	Historic Premium	% Over/Under Historic Prem.
Boise	<b>A</b>	7	\$ 474,800	\$	418,700	13.4%	10.8%	▶ 2.6%
Ada County	1	10	\$ 489,400	\$	435,400	▶ -9.0%	13.4%	-22.4%
Canyon County	27	7	\$ 356,400	\$	388,700	-24.5%	-15.3%	▶ -9.2%
Kootenai County	<b>⇒</b>	5	\$ 470,800	\$	442,100	▶ 6.5%	-9.8%	16.3%
Bonneville County	刁	6	\$ 287,200	\$	330,600	-13.1%	-26.6%	<b>1</b> 3.5%
Bannock County	27	7	\$ 247,600	\$	271,200	▶ -8.7%	-7.9%	0.8%
Nampa	₹ P	7	\$ 355,800	\$	388,900	-8.5%	-8.4%	-0.1%
Meridian	A	6	\$ 493,100	\$	448,100	▶ 10.1%	-0.9%	<b>11.0%</b>
Coeur d'Alene	⇒	5	\$ 470,300	\$	438,100	<b>7.4%</b>	-10.6%	<b>1</b> 8.0%
Twin Falls	•	2	\$ 274,500	\$	271,900	▶ 1.0%	-14.3%	<b>1</b> 5.3%
Pocatello	77	7	\$ 226,400	\$	260,600	13.1%	-9.9%	<b> </b> ▷ -3.2%
Southeast Boise	刁	6	\$ 500,600	\$	430,600	<b>1</b> 6.2%	-2.3%	<b>1</b> 8.5%
West Valley	$\Rightarrow$	5	\$ 419,300	\$	411,000	▶ 2.0%	-8.9%	<b>1</b> 0.9%
West Bench	21	4	\$ 428,900	\$	406,600	▶ 5.5%	-9.5%	<b>1</b> 5.0%
Southwest Ada County	77	7	\$ 471,100	\$	475,000	▶ -0.8%	-2.7%	▶ 1.9%
North End	21	3	\$ 703,800	\$	496,900	<b>41.6%</b>	6.8%	34.8%
Vista	2	3	\$ 400,900	\$	383,000	▶ 4.7%	-17.6%	22.3%
Borah	⇒	5	\$ 416,500	\$	396,200	<b>▷</b> 5.1%	-11.5%	<b>1</b> 6.6%
Winstead Park	$\Rightarrow$	5	\$ 417,800	\$	398,600	▶ 4.8%	-14.0%	<b>1</b> 8.8%
Collister	21	4	\$ 511,200	\$	433,100	18.1%	-6.1%	24.2%
Depot Bench	21	4	\$ 469,500	\$	398,700	17.8%	-8.7%	26.5%
East End	•	1	\$ 717,800	\$	431,500	66.4%	3.6%	62.8%
Central Bench	21	4	\$ 395,400	\$	374,800	<b>▶</b> 5.5%	-17.5%	23.0%
Hillcrest	⇒	5	\$ 435,200	\$	398,300	▶ 9.3%	-10.3%	<b>1</b> 9.6%
Sunset	21	3	\$ 514,700	\$	418,500	23.0%	-8.3%	31.3%
Maple Grove - Franklin	1	9	\$ 334,800	\$	443,000	-24.4%	-7.5%	<b>-</b> 16.9%

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# Market Timing Rating and Valuations: Boise and Major Cities and Zips

Churchy Area		Rating		Median	Re	ntal Parity	% Over/Under Rental Parity	Historic Premium	% Over/Under Historic Prem.
Study Area South Boise Village	27	7	\$	351,800	\$	390,000	▶ -9.8%	-10.8%	▶ 1.0%
Highlands	<b>1</b>	2	\$	906,900	\$	662,100	37.0%	-6.4%	1.070
	<u> </u>		·						<b>43.4%</b>
Morris Hill	Image: Control of the	6	\$	298,500	\$	376,900	20.8%	-16.1%	▶ -4.7%
West Cloverdale	1	8	\$	412,400	\$	498,600	<b>-</b> 17.3%	-15.3%	<b>▶</b> -11.8%
83646	网	6	\$	495,000	\$	454,800	▶ 8.9%	-1.7%	<b>1</b> 0.6%
83709	<b>A</b>	6	\$	454,700	\$	432,900	▶ 5.0%	-3.8%	▶ 8.8%
83642	团	6	\$	491,000	\$	441,400	<b>11.2%</b>	1.1%	<b>1</b> 0.1%
83704	21	4	\$	408,800	\$	397,400	▶ 2.9%	-13.0%	<b>1</b> 5.9%
83706	<b>⇒</b>	5	\$	481,800	\$	418,700	<b>1</b> 5.1%	-4.8%	<b>1</b> 9.9%
83705	21	4	\$	419,900	\$	387,100	▶ 8.5%	-16.6%	25.1%
83702	₩ = N	7	\$	715,100	\$	527,900	35.4%	30.4%	▶ 5.0%
83616	21	4	\$	754,600	\$	493,400	<b>52.9</b> %	33.7%	<b>1</b> 9.2%
83713	1	9	\$	446,600	\$	442,000	▶ 1.1%	16.2%	15.1%
83714	₹	7	\$	502,800	\$	411,300	22.2%	27.1%	<b> </b> -4.9%
83634	1	8	\$	408,600	\$	400,700	▶ 1.9%	13.4%	<b> </b> ►-11.5%
83703	₩ = N	7	\$	512,500	\$	426,800	20.1%	16.4%	▶ 3.7%
83716	1	8	\$	562,400	\$	465,400	20.9%	24.4%	-3.5%
83669	1	10	\$	555,300	\$	431,200	28.7%	42.8%	<b>-</b> 14.1%
83712	•	1	\$	743,000	\$	458,200	62.2%	24.0%	38.2%

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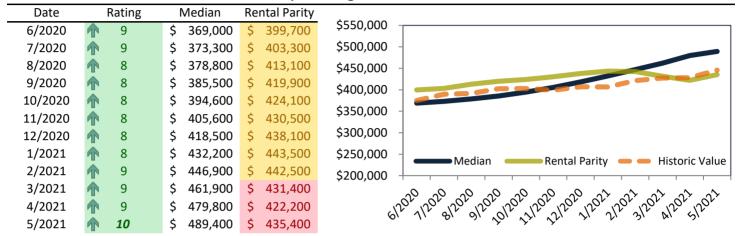
# Ada County Housing Market Value & Trends Update

Historically, properties in this market sell at a 13.4% premium. Today's discount is 9.0%. This market is 22.4% undervalued. Median home price is \$489,400, and resale \$/SF is \$211/SF. Prices rose 5.5% year-over-year.

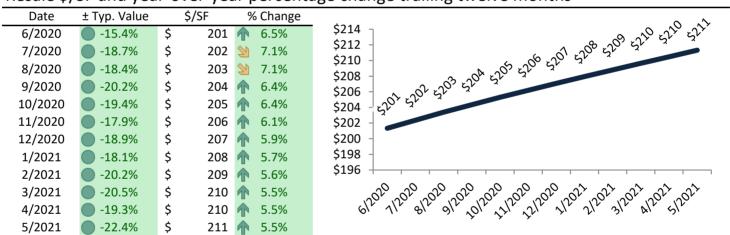
Monthly cost of ownership is \$1,941, and rents average \$1,727, making owning \$214 per month more costly than renting. Rents rose 9.9% year-over-year. The current capitalization rate (rent/price) is 4.3%.

### Market rating = 10

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



# Rental rate and year-over-year percentage change trailing twelve months

	,			
Date	% Change	Rent	Own	_ \$2,200 ¬
6/2020	<b>1</b> 5.7%	\$ 1,621	\$ 1,496	
7/2020	<b>6.4%</b>	\$ 1,631	\$ 1,510	\$2,000 - \$2,000 - \$1,000 - \$2,0
8/2020	<b>2</b> 7.2%	\$ 1,641	\$ 1,505	\$1,800 53,602 50,603 50,603 50,603 50,600 50,
9/2020	<b>8.0%</b>	\$ 1,651	\$ 1,516	
10/2020	<b>%</b> 8.8%	\$ 1,661	\$ 1,545	\$1,600
11/2020	9.3%	\$ 1,671	\$ 1,574	\$1,400 -
12/2020	<b>9.5%</b>	\$ 1,681	\$ 1,606	\$1,200
1/2021	<b>9.5%</b>	\$ 1,690	\$ 1,647	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>9.6%</b>	\$ 1,700	\$ 1,717	\$1,000
3/2021	9.8%	\$ 1,709	\$ 1,830	
4/2021	<b>10.0%</b>	\$ 1,719	\$ 1,953	Plane Plane Foliase Flane Flant Mary
5/2021	9.9%	\$ 1,728	\$ 1,942	y Y

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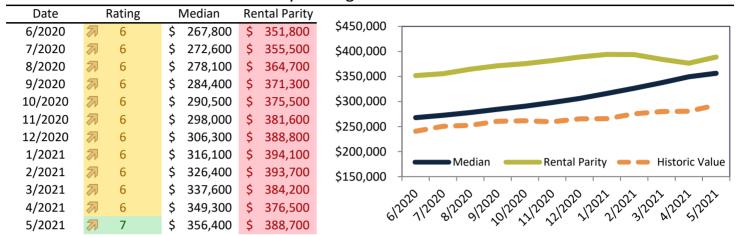
# Canyon County Housing Market Value & Trends Update

Historically, properties in this market sell at a -15.3% discount. Today's discount is 24.5%. This market is 9.2% undervalued. Median home price is \$356,400, and resale \$/SF is \$177/SF. Prices rose 6.2% year-over-year.

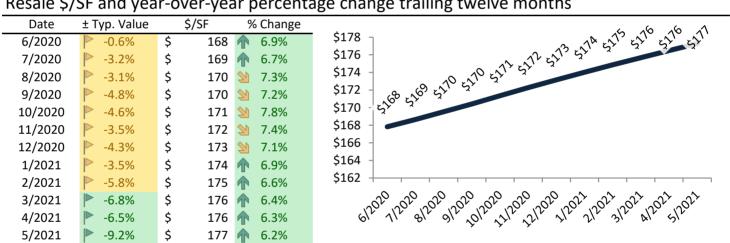
Monthly cost of ownership is \$1,413, and rents average \$1,542, making owning \$128 per month less costly than renting. Rents rose 12.7% year-over-year. The current capitalization rate (rent/price) is 5.2%.

Market rating = 7

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



# Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	_ \$1,700 ¬ 6 & & & & & A & A & A & A & A & A & A &
6/2020	<b>10.0%</b>	\$ 1,426	\$ 1,086	= \$1,700 ] \\ \frac{1}{5}\land \frac{1}{
7/2020	<b>11.5%</b>	\$ 1,438	\$ 1,102	\$1,500 - 2, 3, 3, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,
8/2020	<b>13.0%</b>	\$ 1,449	\$ 1,105	
9/2020	<b>14.5%</b>	\$ 1,460	\$ 1,118	\$1,300 -
10/2020	<b>14.7%</b>	\$ 1,471	\$ 1,138	\$1,100 -
11/2020	<b>15.0%</b>	\$ 1,482	\$ 1,157	\$1,100
12/2020	<b>14.6%</b>	\$ 1,492	\$ 1,175	\$900 -
1/2021	<b>13.9%</b>	\$ 1,502	\$ 1,205	
2/2021	<b>13.4%</b>	\$ 1,512	\$ 1,254	\$700
3/2021	<b>13.1%</b>	\$ 1,522	\$ 1,338	
4/2021	<b>13.0%</b>	\$ 1,532	\$ 1,421	Plane stane rotane ritane stant vitan
5/2021	<b>12.7%</b>	\$ 1,542	\$ 1,414	, ,

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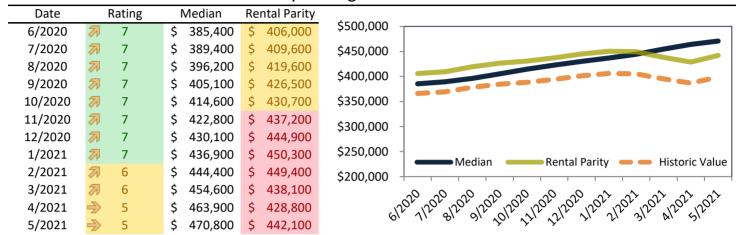
# Kootenai County Housing Market Value & Trends Update

Historically, properties in this market sell at a -9.8% discount. Today's premium is 6.5%. This market is 16.3% overvalued. Median home price is \$470,800, and resale \$/SF is \$190/SF. Prices rose 3.5% year-over-year.

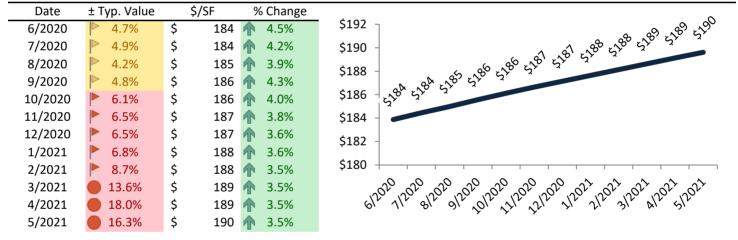
Monthly cost of ownership is \$1,867, and rents average \$1,754, making owning \$113 per month more costly than renting. Rents rose 7.8% year-over-year. The current capitalization rate (rent/price) is 3.6%.

### Market rating = 5

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$2,000 7
6/2020	<b>9.6%</b>	\$ 1,646 \$	1,562	1 60 60 60 60 10 10 10 10 10 10 10 10 10 10 10 10 10
7/2020	<b>9.4%</b>	\$ 1,657 \$	1,575	\$2,000 \$1,800 \$3,65 \$3,66 \$3,67 \$3,68 \$3,68 \$3,70 \$3,72 \$3,76
8/2020	<b>9.2%</b>	\$ 1,667 \$	1,574	
9/2020	<b>9.1%</b>	\$ 1,677 \$	1,593	\$1,600 -
10/2020	<b>2</b> 8.9%	\$ 1,687 \$	1,624	\$1,400 -
11/2020	<b>2</b> 8.7%	\$ 1,697 \$	1,641	\$1,400 <sup>-</sup>
12/2020	<b>2</b> 8.6%	\$ 1,707 \$	1,650	\$1,200 -
1/2021	<b>2</b> 8.4%	\$ 1,717 \$	1,665	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.3%	\$ 1,726 \$	1,707	\$1,000
3/2021	<b>2</b> 8.1%	\$ 1,736 \$	1,801	61220 81220 91220 31220 31221 81221
4/2021	<b>2</b> 8.0%	\$ 1,745 \$	1,888	61220 81220 201220 212220 21222 11222
5/2021	<b>2</b> 7.8%	\$ 1,754 \$	1,868	y

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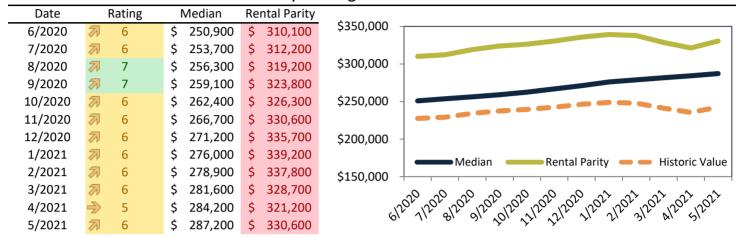
# Bonneville County Housing Market Value & Trends Update

Historically, properties in this market sell at a -26.6% discount. Today's discount is 13.1%. This market is 13.5% overvalued. Median home price is \$287,200, and resale \$/SF is \$137/SF. Prices rose 11.8% year-over-year.

Monthly cost of ownership is \$1,139, and rents average \$1,311, making owning \$172 per month less costly than renting. Rents rose 5.1% year-over-year. The current capitalization rate (rent/price) is 4.4%.

### Market rating = 6

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent		Own	· \$1,500 ] & & & & & & & & & & & & & & & & & &
6/2020	<b>6.1%</b>	\$ 1,25	8 \$	1,017	. \$1,500 \\ \frac{1}{2} \langle \frac{1}{2} \l
7/2020	<b>6.0%</b>	\$ 1,26	3 \$	1,026	\$1,300
8/2020	<b>6.0%</b>	\$ 1,26	8 \$	1,018	
9/2020	<b>5.9%</b>	\$ 1,27	3 \$	1,019	\$1,100 -
10/2020	<b>5.8%</b>	\$ 1,27	8 \$	1,028	\$900 -
11/2020	<b>5.6%</b>	\$ 1,28	3 \$	1,035	2900 -
12/2020	<b>5.5%</b>	\$ 1,28	8 \$	1,040	\$700 -
1/2021	<b>5.4%</b>	\$ 1,29	3 \$	1,052	Rent Own Historic Cost to Own Relative to Rent
2/2021	5.3%	\$ 1,29	8 \$	1,071	\$500
3/2021	<b>5.2%</b>	\$ 1,30	3 \$	1,116	
4/2021	<b>5.2%</b>	\$ 1,30	7 \$	1,157	612020 812020 2012020 212020 212022 112022
5/2021	5.1%	\$ 1,31	2 \$	1,139	Y Y

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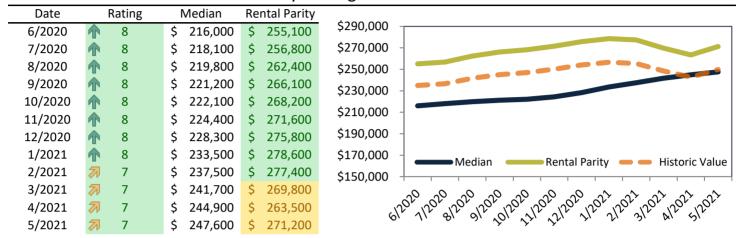
# Bannock County Housing Market Value & Trends Update

Historically, properties in this market sell at a -7.9% discount. Today's discount is 8.7%. This market is 0.8% undervalued. Median home price is \$247,600, and resale \$/SF is \$203/SF. Prices rose 7.9% year-over-year.

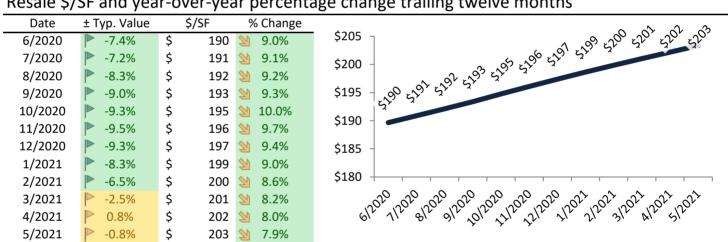
Monthly cost of ownership is \$982, and rents average \$1,076, making owning \$093 per month less costly than renting. Rents rose 4.7% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 7

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



# Rental rate and year-over-year percentage change trailing twelve months

		,	•		0							
Date	9	6 Change	Rent	Own	\$1,200	) <sub>ച</sub> പ്	, 20 C	ک کی ا	0 6 6	b W &	) B B 1	
6/2020	1	5.4%	\$ 1,035	\$ 876		) - 27.03 ) _ 03.	2038 02 520 520	570x 570	57.05A 055	57, 57,06k	32069 2013 20	,`
7/2020		5.4%	\$ 1,038	\$ 882	\$1,100		-2 -2	٠, ٠,	-2 -2	7 7	7 7	
8/2020		5.3%	\$ 1,042	\$ 873	\$1,000	o   _						
9/2020		5.3%	\$ 1,046	\$ 870	\$900	o -  🔚						
10/2020		5.3%	\$ 1,050	\$ 870	\$800	0 -						
11/2020		5.2%	\$ 1,054	\$ 871	\$700							
12/2020		5.2%	\$ 1,058	\$ 876								
1/2021		5.1%	\$ 1,062	\$ 890	\$600	)   <b>—</b>	Rent —	Own =	Historic	Cost to Ow	n Relative to Re	ent
2/2021		5.0%	\$ 1,066	\$ 912	\$500	o +	1	Т	ı	ı		$\neg$
3/2021		4.8%	\$ 1,069	\$ 958		20	20	20	20	25	22	
4/2021		4.8%	\$ 1,073	\$ 997		6/2020	812020	2012020	22/2020	212022	W/Sr	
5/2021		4.7%	\$ 1,076	\$ 982				· <b>y</b>	. <b>.</b>	•		

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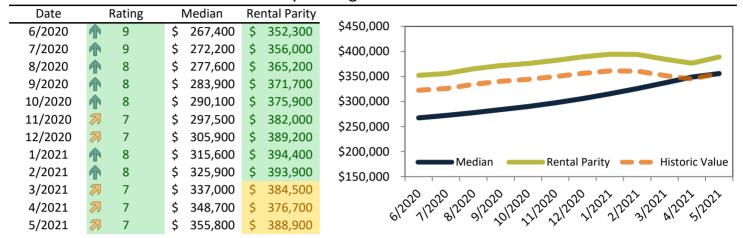
# Nampa Housing Market Value & Trends Update

Historically, properties in this market sell at a -8.4% discount. Today's discount is 8.5%. This market is 0.1% undervalued. Median home price is \$355,800, and resale \$/SF is \$178/SF. Prices rose 6.1% year-over-year.

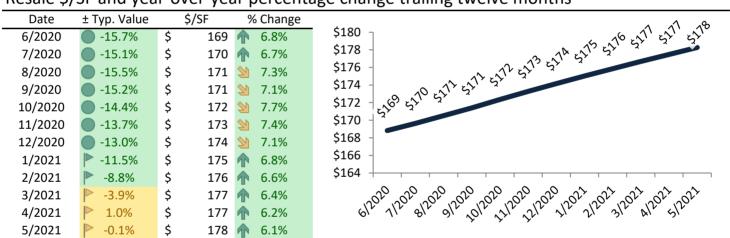
Monthly cost of ownership is \$1,411, and rents average \$1,542, making owning \$131 per month less costly than renting. Rents rose 9.5% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 7

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

	,	,	•		, ,	U					
Date	% Change	Rent		Own	\$1,700 ¬	20 C	> 62 1	૫ જ જ	) 3° 3°		<i>∽</i>
6/2020	2 12.1%	\$ 1,428	\$	1,084	رم د	A28 AAQ A5	52 52 51 A	1 103 105 52 52 105	\$\tag{5}\	57. 57. 53°	2543
7/2020	<b>11.9%</b>	\$ 1,440	\$	1,101	\$1,500	-2 -2	7 7	3 3			_
8/2020	<b>11.7%</b>	\$ 1,451	\$	1,103	\$1,300						_
9/2020	<b>11.5%</b>	\$ 1,462	\$	1,116							
10/2020	<b>11.2%</b>	\$ 1,472	\$	1,136	\$1,100 -						
11/2020	<b>10.9%</b>	\$ 1,483	\$	1,155	\$900 -						
12/2020	<b>10.6%</b>	\$ 1,493	\$	1,174	\$700 -						
1/2021	<b>10.4%</b>	\$ 1,503	\$	1,203	\$700 -	Rent —	Own =	Historic	Cost to Ow	n Relative to	Rent
2/2021	2 10.2%	\$ 1,513	\$	1,252	\$500 +	T	1	ı	1		
3/2021	<b>10.0%</b>	\$ 1,523	\$	1,335	S	30	20	20	2>	2>	
4/2021	9.8%	\$ 1,533	\$	1,419	612025	8/2020	2012020	22/2020	212022	412021	
5/2021	9.5%	\$ 1,543	\$	1,412			· <b>Y</b>	. <b>&gt;</b> .	•		

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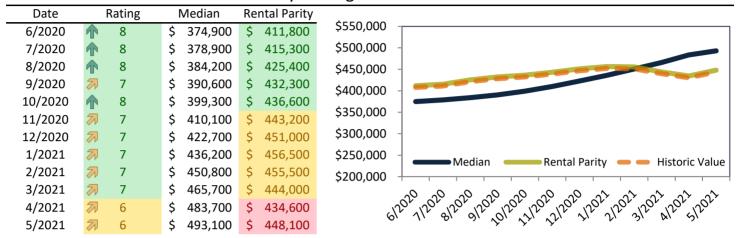
# Meridian Housing Market Value & Trends Update

Historically, properties in this market sell at a -0.9% discount. Today's premium is 10.1%. This market is 11.0% overvalued. Median home price is \$493,100, and resale \$/SF is \$197/SF. Prices rose 5.5% year-over-year.

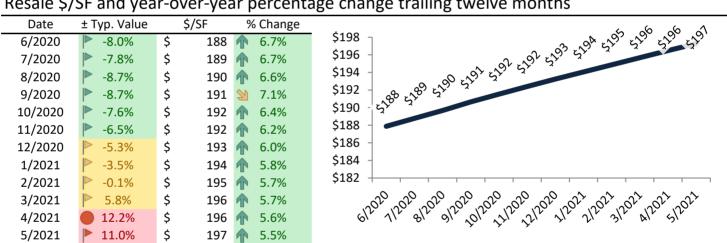
Monthly cost of ownership is \$1,956, and rents average \$1,777, making owning \$178 per month more costly than renting. Rents rose 7.7% year-over-year. The current capitalization rate (rent/price) is 3.5%.

### Market rating = 6

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



# Rental rate and year-over-year percentage change trailing twelve months

	-	-	-	
Date	% Change	Rent	Own	\$2,200 ¬
6/2020	<b>9.4%</b>	\$ 1,670	\$ 1,520	
7/2020	<b>9.2%</b>	\$ 1,680	\$ 1,532	\$2,000 - 60 53 60 53 60 53 70 53 70 53 70 53 750 760 760 760 760 760 760
8/2020	<b>9.0%</b>	\$ 1,690	\$ 1,526	\$1,800 35 55 55 55 55 55 55 55 55 55 75 55 75 55 75 55 78 55 78 55 75 7
9/2020	<b>2</b> 8.9%	\$ 1,700	\$ 1,536	
10/2020	<b>2</b> 8.8%	\$ 1,710	\$ 1,564	\$1,600 -
11/2020	<b>2</b> 8.6%	\$ 1,720	\$ 1,592	\$1,400 -
12/2020	<b>2</b> 8.5%	\$ 1,730	\$ 1,622	\$1,200
1/2021	<b>2</b> 8.4%	\$ 1,740	\$ 1,663	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>8.2%</b>	\$ 1,750	\$ 1,732	\$1,000
3/2021	<b>8.1%</b>	\$ 1,760	\$ 1,845	20 20 20 20 20
4/2021	<b>2</b> 7.9%	\$ 1,769	\$ 1,968	61220 81220 201220 212020 212022 112022
5/2021	<b>№</b> 7.7%	\$ 1778	\$ 1.956	y y

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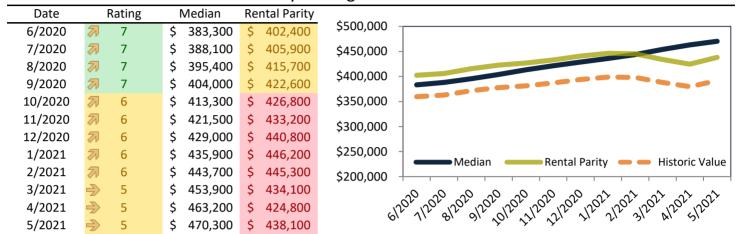
# Coeur d'Alene Housing Market Value & Trends Update

Historically, properties in this market sell at a -10.6% discount. Today's premium is 7.4%. This market is 18.0% overvalued. Median home price is \$470,300, and resale \$/SF is \$186/SF. Prices rose 4.2% year-over-year.

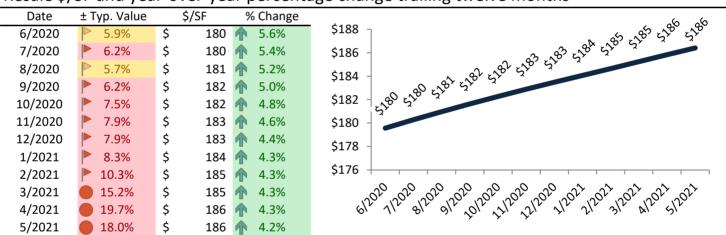
Monthly cost of ownership is \$1,865, and rents average \$1,738, making owning \$127 per month more costly than renting. Rents rose 7.8% year-over-year. The current capitalization rate (rent/price) is 3.5%.

### Market rating = 5

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



# Rental rate and year-over-year percentage change trailing twelve months

			•	
Date	% Change	Rent	Own	- \$2,000 7
6/2020	<b>9.5%</b>	\$ 1,632	\$ 1,554	- \$2,000 \$1,800 \\ \( \frac{1}{5}\),\( \frac{1}\),\( \frac{1}{5}\),\( \frac{1}\),\( \frac{1}{5}\),\( 1
7/2020	<b>9.4%</b>	\$ 1,642	\$ 1,569	\$1,800 - 565 - 505
8/2020	<b>9.2%</b>	\$ 1,652	\$ 1,571	
9/2020	<b>9.0%</b>	\$ 1,662	\$ 1,588	\$1,600 -
10/2020	<b>8.8%</b>	\$ 1,672	\$ 1,619	¢1.400
11/2020	<b>8.7%</b>	\$ 1,681	\$ 1,636	\$1,400 -
12/2020	<b>8.6%</b>	\$ 1,691	\$ 1,646	\$1,200
1/2021	<b>2</b> 8.4%	\$ 1,701	\$ 1,661	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>8.3%</b>	\$ 1,711	\$ 1,704	\$1,000
3/2021	<b>8.1%</b>	\$ 1,720	\$ 1,798	
4/2021	<b>2</b> 7.9%	\$ 1,729	\$ 1,885	elegio elegio polegio plago plago, mago
5/2021	<b>№</b> 7.8%	\$ 1.738	\$ 1.866	y Y

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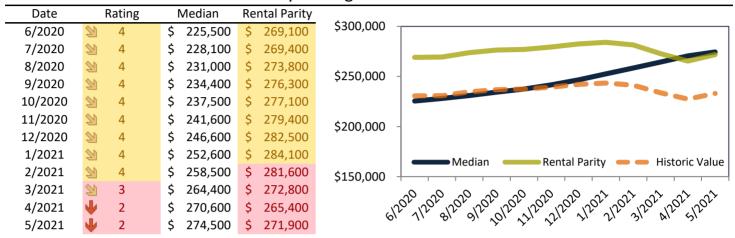
# Twin Falls Housing Market Value & Trends Update

Historically, properties in this market sell at a -14.3% discount. Today's premium is 1.0%. This market is 15.3% overvalued. Median home price is \$274,500, and resale \$/SF is \$166/SF. Prices rose 10.0% year-over-year.

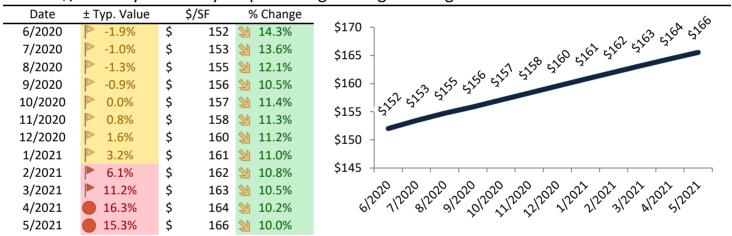
Monthly cost of ownership is \$1,089, and rents average \$1,079, making owning \$009 per month more costly than renting. Rents fell 1.2% year-over-year. The current capitalization rate (rent/price) is 3.8%.

### Market rating = 2

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



# Rental rate and year-over-year percentage change trailing twelve months

	•	•	•		
Date	% Change	Rent		Own	\$1,200 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
6/2020	<b>4</b> -1.5%	\$ 1,091	\$	914	
7/2020	<b>-1.5%</b>	\$ 1,089	\$	922	
8/2020	<b>-1.6%</b>	\$ 1,088	\$	918	\$1,000 -
9/2020	·1.6%	\$ 1,087	\$	922	\$900 -
10/2020	<b>-1.5</b> %	\$ 1,085	\$	930	\$800 -
11/2020	<b>-1.4</b> %	\$ 1,085	\$	938	\$700 -
12/2020	<b>-1.3%</b>	\$ 1,084	\$	946	
1/2021	<b>-1.2%</b>	\$ 1,083	\$	963	\$600 - Rent Own Historic Cost to Own Relative to Rent
2/2021	·1.2%	\$ 1,082	\$	993	\$500 +
3/2021	<b>-1.2</b> %	\$ 1,081	\$	1,048	
4/2021	<b>-1.2</b> %	\$ 1,080	\$	1,101	61220 81220 201220 212020 212022 112022
5/2021	-1.2%	\$ 1.079	Ś	1.089	Y Y

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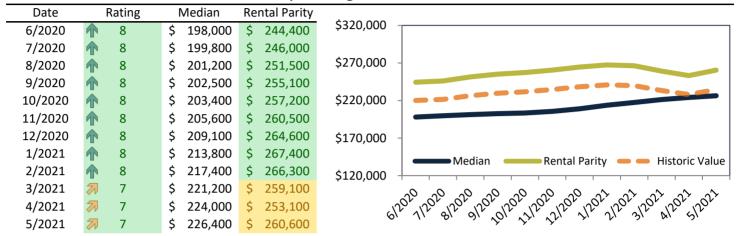
# Pocatello Housing Market Value & Trends Update

Historically, properties in this market sell at a -9.9% discount. Today's discount is 13.1%. This market is 3.2% undervalued. Median home price is \$226,400, and resale \$/SF is \$197/SF. Prices rose 8.3% year-over-year.

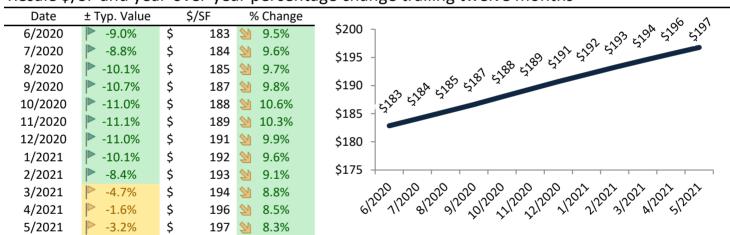
Monthly cost of ownership is \$898, and rents average \$1,033, making owning \$135 per month less costly than renting. Rents rose 5.0% year-over-year. The current capitalization rate (rent/price) is 4.4%.

Market rating = 7

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



# Rental rate and year-over-year percentage change trailing twelve months

		•		•	•		
Date	9	6 Change		Rent		Own	. \$1,100 m & & & & & & & & & & & & & & & & & &
6/2020	1	5.9%	\$	991	\$	803	53, 53, 53, 53, 53, 53, 53, 53, 53, 53,
7/2020		5.9%	\$	995	\$	808	\$1,000
8/2020		5.8%	\$	999	\$	799	\$900 -
9/2020		5.8%	\$	1,003	\$	796	
10/2020	1	5.7%	\$	1,007	\$	797	\$800 -
11/2020		5.7%	\$	1,011	\$	798	\$700 -
12/2020		5.6%	\$	1,015	\$	802	\$600 -
1/2021		5.5%	\$	1,019	\$	815	Rent Own Historic Cost to Own Relative to Rent
2/2021	1	5.3%	\$	1,023	\$	835	\$500
3/2021		5.2%	\$	1,027	\$	876	
4/2021	1	5.1%	\$	1,030	\$	912	61220 81220 201220 212020 212022 112022
5/2021	AN	5.0%	Ś	1.034	Ś	898	y y

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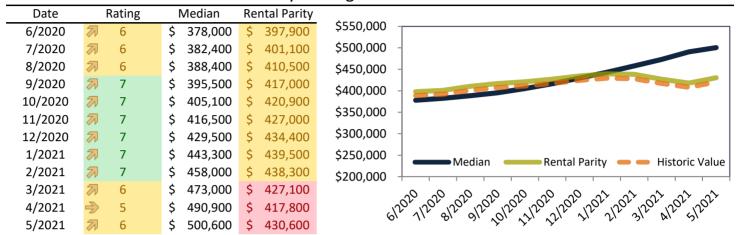
# Southeast Boise Housing Market Value & Trends Update

Historically, properties in this market sell at a -2.3% discount. Today's premium is 16.2%. This market is 18.5% overvalued. Median home price is \$500,600, and resale \$/SF is \$237/SF. Prices rose 5.6% year-over-year.

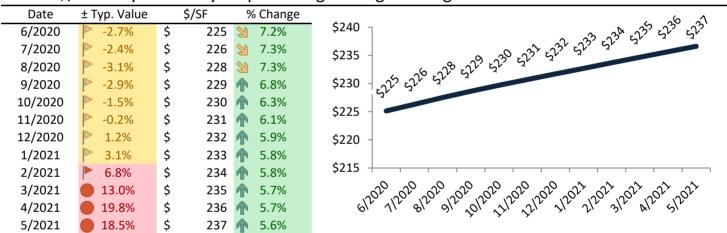
Monthly cost of ownership is \$1,985, and rents average \$1,708, making owning \$277 per month more costly than renting. Rents rose 7.0% year-over-year. The current capitalization rate (rent/price) is 3.3%.

### Market rating = 6

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



# Rental rate and year-over-year percentage change trailing twelve months

				•		
Date	% Change		Rent		Own	\$2,200 ¬
6/2020	<b>2</b> 8.5%	\$	1,613	\$	1,532	
7/2020	<b>2</b> 8.3%	\$	1,622	\$	1,546	\$2,000 - 3 07 05 08 08 09 09 09 09 09 09 09
8/2020	<b>2</b> 8.1%	\$	1,631	\$	1,543	\$2,000 - \$1,800 - \$3,623,623,633 \$3,683,658 \$3,653,653,653,653,653,653,653,653,653,65
9/2020	<b>2</b> 8.0%	\$	1,640	\$	1,555	
10/2020	<b>2</b> 7.9%	\$	1,649	\$	1,587	\$1,600 -
11/2020	<b>2</b> 7.8%	\$	1,658	\$	1,617	\$1,400 -
12/2020	<b>2</b> 7.7%	\$	1,667	\$	1,648	\$1,200
1/2021	<b>&gt;</b> 7.6%	\$	1,675	\$	1,690	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 7.5%	\$	1,684	\$	1,759	\$1,000
3/2021	<b>&gt;</b> 7.3%	\$	1,692	\$	1,874	
4/2021	<b>&gt;</b> 7.2%	\$	1,701	\$	1,998	61220 81220 201220 212020 212022 112022
5/2021	7.0%	Ś	1.709	Ś	1.986	Y Y

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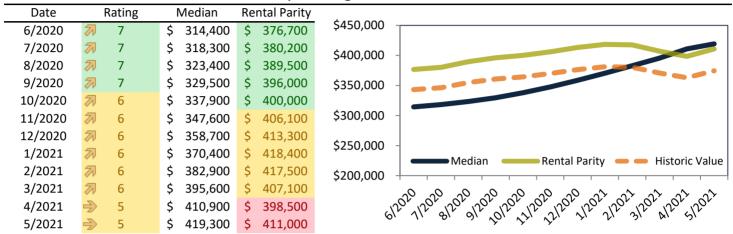
# West Valley Housing Market Value & Trends Update

Historically, properties in this market sell at a -8.9% discount. Today's premium is 2.0%. This market is 10.9% overvalued. Median home price is \$419,300, and resale \$/SF is \$204/SF. Prices rose 7.2% year-over-year.

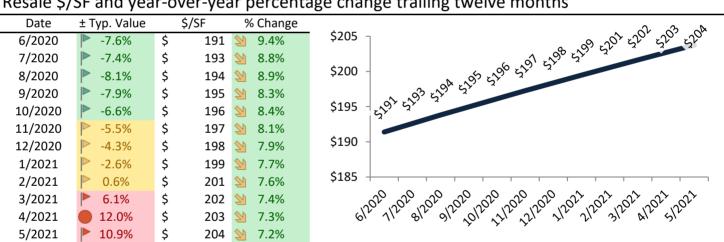
Monthly cost of ownership is \$1,663, and rents average \$1,630, making owning \$032 per month more costly than renting. Rents rose 8.0% year-over-year. The current capitalization rate (rent/price) is 3.7%.

### Market rating = 5

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent		Own	\$1,800 7 4 4 46 46 45 45 45 45 45 45
6/2020	<b>10.0%</b>	\$ 1,52	8 \$	1,275	
7/2020	9.8%	\$ 1,53	8 \$	1,287	\$1,600 \$7.50 \$7.50 \$7.50 \$7.50 \$7.50 \$7.50 \$7.50 \$7.50 \$7.50 \$7.50
8/2020	9.6%	\$ 1,54	7 \$	1,285	31,000
9/2020	<b>9.5%</b>	\$ 1,55	7 \$	1,296	A4 400
10/2020	<b>9.3%</b>	\$ 1,56	7 \$	1,323	\$1,400
11/2020	<b>9.1%</b>	\$ 1,57	6 \$	1,349	
12/2020	<b>8.9%</b>	\$ 1,58	6 \$	1,376	\$1,200 -
1/2021	<b>8.7%</b>	\$ 1,59	5 \$	1,412	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.5%	\$ 1,60	4 \$	1,471	\$1,000
3/2021	<b>8.4%</b>	\$ 1,61	3 \$	1,567	20 20 20 20 21
4/2021	<b>2</b> 8.2%	\$ 1,62	2 \$	1,672	6/2020 8/2020 30/2020 3/2020 8/2020 8/2020
5/2021	≥ 8.0%	\$ 1.63	1 \$	1.663	y y

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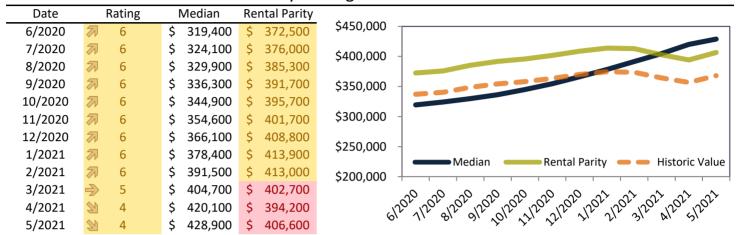
# West Bench Housing Market Value & Trends Update

Historically, properties in this market sell at a -9.5% discount. Today's premium is 5.5%. This market is 15.0% overvalued. Median home price is \$428,900, and resale \$/SF is \$210/SF. Prices rose 7.4% year-over-year.

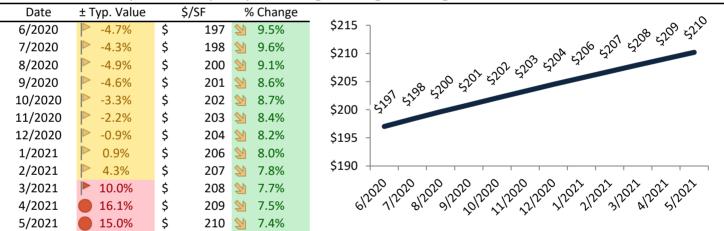
Monthly cost of ownership is \$1,701, and rents average \$1,613, making owning \$088 per month more costly than renting. Rents rose 8.0% year-over-year. The current capitalization rate (rent/price) is 3.6%.

### Market rating = 4

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

	•				<u> </u>
Date	% Change	Rent		Own	\$1,800
6/2020	<b>10.0%</b>	\$ 1,51	1 \$	1,295	\$1,800
7/2020	<b>9.9%</b>	\$ 1,52	1 \$	1,311	\$1,600 57,5, 57,5, 57,5 57,5 57, 57, 57, 57, 5
8/2020	<b>9.7%</b>	\$ 1,53	1 \$	1,310	\$1,000 12 2 1
9/2020	<b>9.6%</b>	\$ 1,54	) \$	1,322	4
10/2020	<b>9.3%</b>	\$ 1,55	) \$	1,351	\$1,400
11/2020	<b>9.1%</b>	\$ 1,55	9 \$	1,376	
12/2020	<b>2</b> 8.9%	\$ 1,56	3 \$	1,404	\$1,200 -
1/2021	<b>2</b> 8.7%	\$ 1,57	3 \$	1,442	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.6%	\$ 1,58	7 \$	1,504	\$1,000
3/2021	<b>2</b> 8.4%	\$ 1,59	5 \$	1,603	
4/2021	<b>8.2%</b>	\$ 1,60	5 \$	1,710	61220 81220 201220 212020 212022 812022
5/2021	≥ 8.0%	\$ 1.61	3 \$	1.702	Y Y

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# Southwest Ada County Housing Market Value & Trends Update

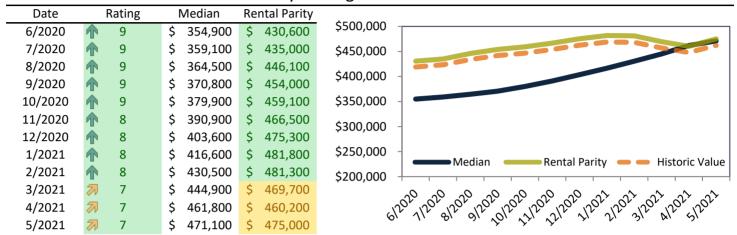
Historically, properties in this market sell at a -2.7% discount. Today's discount is 0.8%. This market is 1.9% overvalued.

Median home price is \$471,100, and resale \$/SF is \$199/SF. Prices rose 5.4% year-over-year.

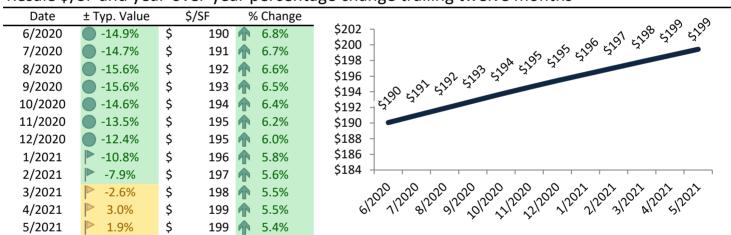
Monthly cost of ownership is \$1,868, and rents average \$1,884, making owning \$015 per month less costly than renting. Rents rose 9.5% year-over-year. The current capitalization rate (rent/price) is 3.8%.

Market rating = 7

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

		,		
Date	% Change	Rent	Own	\$2,000 7 18 18 18 18 18 18 18
6/2020	211.9%	\$ 1,746	\$ 1,439	\$2,000 7 16 15 55 55 55 55 55 55 55 55 55 55
7/2020	<b>11.7%</b>	\$ 1,759	\$ 1,452	\$1,800
8/2020	<b>11.4%</b>	\$ 1,772	\$ 1,448	
9/2020	<b>11.2%</b>	\$ 1,785	\$ 1,458	\$1,600 -
10/2020	<b>11.0%</b>	\$ 1,798	\$ 1,488	¢1 400
11/2020	2 10.8%	\$ 1,811	\$ 1,517	\$1,400 -
12/2020	2 10.6%	\$ 1,824	\$ 1,548	\$1,200
1/2021	2 10.4%	\$ 1,836	\$ 1,588	Rent Own Historic Cost to Own Relative to Rent
2/2021	2 10.2%	\$ 1,849	\$ 1,654	\$1,000
3/2021	2 10.0%	\$ 1,861	\$ 1,763	
4/2021	<b>9.7%</b>	\$ 1,873	\$ 1,879	Plan Plan Jalan Juan Than Mar
5/2021	9.5%	\$ 1,885	\$ 1,869	y Y

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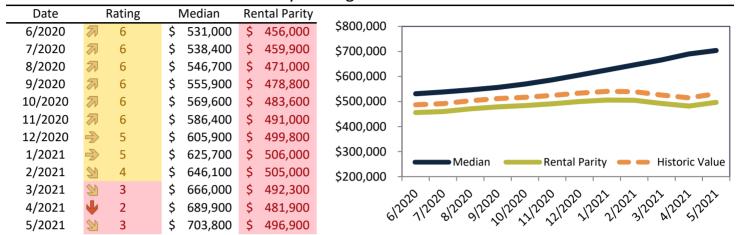
# North End Housing Market Value & Trends Update

Historically, properties in this market sell at a 6.8% premium. Today's premium is 41.6%. This market is 34.8% overvalued. Median home price is \$703,800, and resale \$/SF is \$389/SF. Prices rose 4.7% year-over-year.

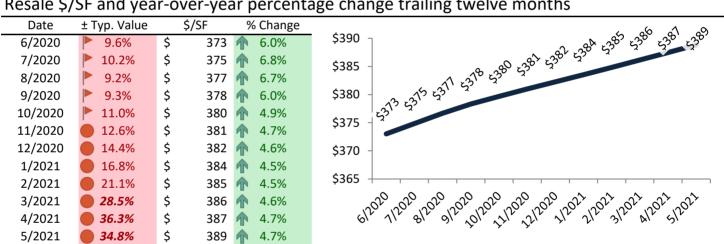
Monthly cost of ownership is \$2,792, and rents average \$1,971, making owning \$820 per month more costly than renting. Rents rose 7.9% year-over-year. The current capitalization rate (rent/price) is 2.7%.

### Market rating = 3

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



# Rental rate and year-over-year percentage change trailing twelve months

	•	,				
Date	% Change	Rent		Own	_ \$3,000 -	٦
6/2020	<b>9.7%</b>	\$ 1,8	49 \$	2,153	_	
7/2020	<b>9.5%</b>	\$ 1,8	60 \$	2,177	\$2,500 -	
8/2020	<b>9.2%</b>	\$ 1,8	71 \$	2,172	32,300 ·	16 60 17 883 80 00 01 050 000 025, 00, 021
9/2020	<b>9.1%</b>	\$ 1,8	83 \$	2,186	4	538 538 538 538 538 538 538 538 538 538
10/2020	9.0%	\$ 1,8	94 \$	2,231	\$2,000 -	
11/2020	<b>2</b> 8.9%	\$ 1,9	06 \$	2,276		
12/2020	<b>2</b> 8.8%	\$ 1,9	17 \$	2,324	\$1,500 -	-
1/2021	<b>2</b> 8.7%	\$ 1,9	29 \$	2,385		Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.5%	\$ 1,9	40 \$	2,482	\$1,000 -	<del>                                     </del>
3/2021	<b>2</b> 8.3%	\$ 1,9	51 \$	2,639		20 20 20 20 25
4/2021	<b>2</b> 8.1%	\$ 1,9	61 \$	2,808	6/	Topo Plano Polano Jilano Tian, Many
5/2021	<b>&gt;</b> 7.9%	\$ 1,9	72 \$	2,792		Y Y

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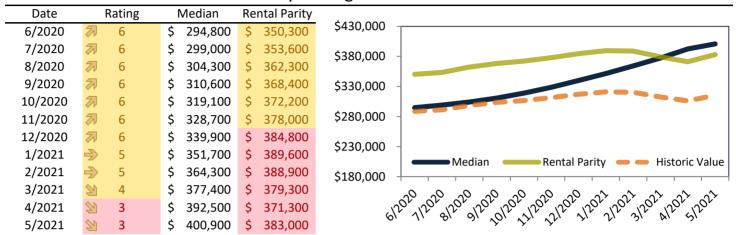
# Vista Housing Market Value & Trends Update

Historically, properties in this market sell at a -17.6% discount. Today's premium is 4.7%. This market is 22.3% overvalued. Median home price is \$400,900, and resale \$/SF is \$254/SF. Prices rose 8.1% year-over-year.

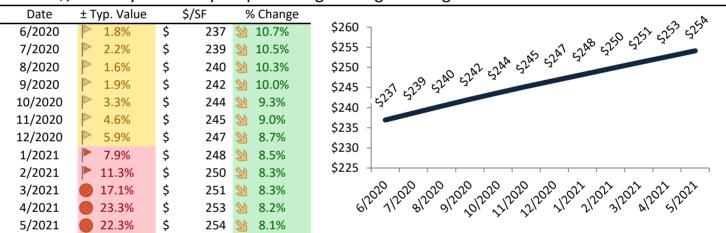
Monthly cost of ownership is \$1,590, and rents average \$1,519, making owning \$070 per month more costly than renting. Rents rose 8.3% year-over-year. The current capitalization rate (rent/price) is 3.6%.

### Market rating = 3

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

		,		
Date	% Change	Rent	Own	- \$1,700 7 5 5 5 5 5 5 6 5 6 5 6 5 5 5 5 5
6/2020	2 10.3%	\$ 1,421	\$ 1,195	
7/2020	2 10.1%	\$ 1,430	\$ 1,209	\$1,200 - 2, 2, 2, 2, 3, 3, 3, 3, 3, 3, 3, 3,
8/2020	9.9%	\$ 1,439	\$ 1,209	\$1,300
9/2020	9.8%	\$ 1,449	\$ 1,221	
10/2020	<b>9.6%</b>	\$ 1,458	\$ 1,250	\$1,100 -
11/2020	<b>9.4%</b>	\$ 1,467	\$ 1,276	\$900 -
12/2020	<b>9.2%</b>	\$ 1,476	\$ 1,304	\$700 -
1/2021	9.0%	\$ 1,485	\$ 1,340	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.9%	\$ 1,494	\$ 1,399	\$500
3/2021	<b>2</b> 8.7%	\$ 1,503	\$ 1,495	
4/2021	<b>2</b> 8.5%	\$ 1,511	\$ 1,597	Plane Plane Polane Flane Flant Many
5/2021	<b>8.3%</b>	\$ 1,520	\$ 1,590	y Y

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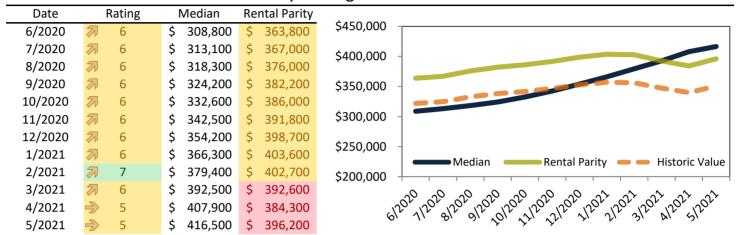
# Borah Housing Market Value & Trends Update

Historically, properties in this market sell at a -11.5% discount. Today's premium is 5.1%. This market is 16.6% overvalued. Median home price is \$416,500, and resale \$/SF is \$225/SF. Prices rose 6.6% year-over-year.

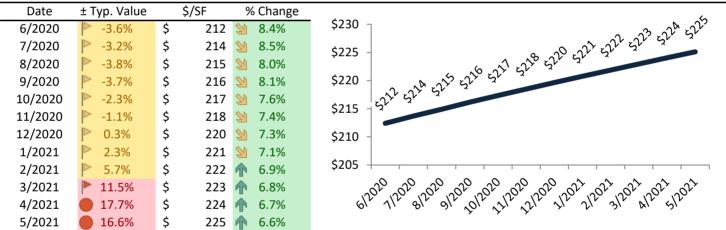
Monthly cost of ownership is \$1,652, and rents average \$1,572, making owning \$080 per month more costly than renting. Rents rose 7.8% year-over-year. The current capitalization rate (rent/price) is 3.6%.

### Market rating = 5

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



# Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	C	Own	- \$1,700 \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
6/2020	<b>9.7%</b>	\$ 1,475	\$	1,252	- \$1,700 \$1,600 3,165,186,186,185,185,185,185,185,185,185,185,186,186
7/2020	<b>9.5%</b>	\$ 1,484	\$	1,266	\$1,600 - 51, 10 51, 10 51, 50 51, 51, 51, 51, 51, 51, 51, 51, 51, 51,
8/2020	<b>9.4%</b>	\$ 1,494	\$	1,264	\$1,500 -
9/2020	9.2%	\$ 1,503	\$	1,275	\$1,400 -
10/2020	<b>9.0%</b>	\$ 1,512	\$	1,303	\$1,300 -
11/2020	<b>8.8%</b>	\$ 1,521	\$	1,329	\$1,200 -
12/2020	<b>2</b> 8.6%	\$ 1,530	\$	1,359	
1/2021	<b>2</b> 8.5%	\$ 1,538	\$	1,396	\$1,100 - Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.3%	\$ 1,547	\$	1,457	\$1,000
3/2021	<b>8.1%</b>	\$ 1,556	\$	1,555	
4/2021	<b>2</b> 8.0%	\$ 1,564	\$	1,660	612020 812020 Jolano Juano Juan
5/2021	<b>&gt;</b> 7.8%	\$ 1,572	\$	1,652	y y

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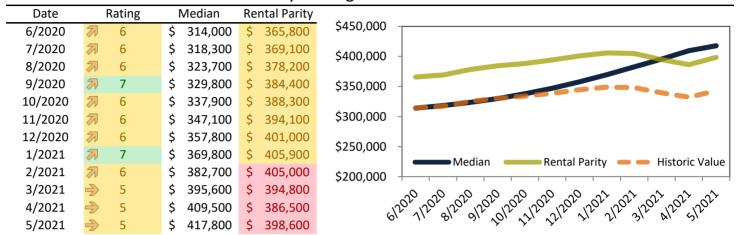
# Winstead Park Housing Market Value & Trends Update

Historically, properties in this market sell at a -14.0% discount. Today's premium is 4.8%. This market is 18.8% overvalued. Median home price is \$417,800, and resale \$/SF is \$226/SF. Prices rose 6.4% year-over-year.

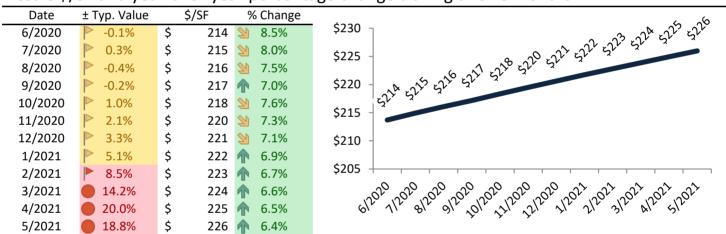
Monthly cost of ownership is \$1,657, and rents average \$1,581, making owning \$076 per month more costly than renting. Rents rose 7.8% year-over-year. The current capitalization rate (rent/price) is 3.6%.

### Market rating = 5

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Ow	/n	\$1,700 7 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
6/2020	<b>9.7%</b>	\$ 1,483	\$ 1	1 273	1 '83 '83 '87, '85, '85, '85, '83, '83, '83, '83, '83, '83, '83, '83
7/2020	<b>9.6%</b>	\$ 1,493	\$ 1	1,287	
8/2020	<b>9.4%</b>	\$ 1,502	\$ 1	1,286	\$1,500 -
9/2020	9.3%	\$ 1,512	\$ 1	1,297	\$1,400 -
10/2020	<b>9.1%</b>	\$ 1,521	\$ 1	1,323	\$1,300 -
11/2020	<b>2</b> 8.9%	\$ 1,530	\$ 1	1 2/17	\$1,200 -
12/2020	<b>2</b> 8.7%	\$ 1,539	\$ 1	1,373	
1/2021	<b>2</b> 8.5%	\$ 1,547	\$ 1	1,409	\$1,100 - Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.3%	\$ 1,556	\$ 1	1,470	\$1,000
3/2021	≥ 8.2%	\$ 1,565	\$ 1	1,567	
4/2021	<b>2</b> 8.0%	\$ 1,573	\$ 1	1,666	612020 812020 2012020 212020 212022 212022
5/2021	<b>&gt;</b> 7.8%	\$ 1,581	\$ 1	1,658	Y Y

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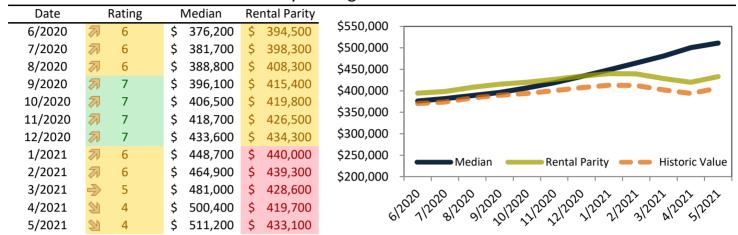
# Collister Housing Market Value & Trends Update

Historically, properties in this market sell at a -6.1% discount. Today's premium is 18.1%. This market is 24.2% overvalued. Median home price is \$511,200, and resale \$/SF is \$222/SF. Prices rose 5.5% year-over-year.

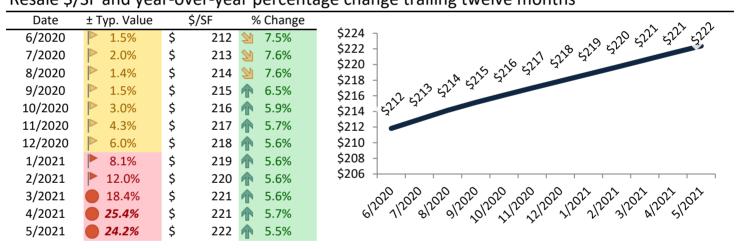
Monthly cost of ownership is \$2,028, and rents average \$1,718, making owning \$309 per month more costly than renting. Rents rose 8.8% year-over-year. The current capitalization rate (rent/price) is 3.2%.

### Market rating = 4

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



# Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	R	Rent		Own	\$2,200 ¬
6/2020	<b>11.0%</b>	\$	1,600	\$	1,525	
7/2020	<b>10.8%</b>	\$	1,611	\$	1,544	\$2,000 - 2 2 2 5 5 6 67 68 69 70 75
8/2020	<b>10.6%</b>	\$	1,622	\$	1,544	\$1,800 - \$1,6
9/2020	<b>10.4%</b>	\$	1,633	\$	1,557	
10/2020	<b>10.2%</b>	\$	1,645	\$	1,592	\$1,600 -
11/2020	<b>10.0%</b>	\$	1,655	\$	1,625	\$1,400 -
12/2020	9.8%	\$	1,666	\$	1,663	\$1,200 -
1/2021	<b>9</b> .6%	\$	1,677	\$	1,710	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>9.5%</b>	\$	1,688	\$	1,786	\$1,000
3/2021	9.3%	\$	1,698	\$	1,906	
4/2021	<b>9.0%</b>	\$	1,708	\$	2,036	612020 812020 2012020 212020 212022 112022
5/2021	≥ 8.8%	Ś	1.718	Ś	2.028	Y Y

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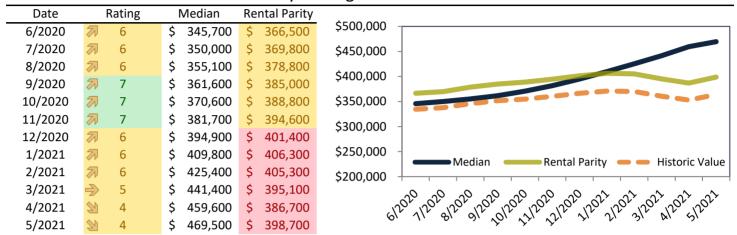
# Depot Bench Housing Market Value & Trends Update

Historically, properties in this market sell at a -8.7% discount. Today's premium is 17.8%. This market is 26.5% overvalued. Median home price is \$469,500, and resale \$/SF is \$283/SF. Prices rose 5.9% year-over-year.

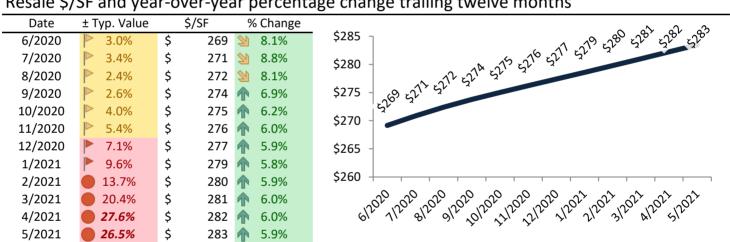
Monthly cost of ownership is \$1,862, and rents average \$1,581, making owning \$280 per month more costly than renting. Rents rose 7.6% year-over-year. The current capitalization rate (rent/price) is 3.2%.

### Market rating = 4

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$2,000 ¬
6/2020	<b>9.5%</b>	\$ 1,486 \$	1,402	
7/2020	<b>9.4%</b>	\$ 1,495 \$	1,415	\$1,800 - \$1,6
8/2020	<b>9.2%</b>	\$ 1,505 \$	1,411	\$1.600 57 57 57 57 57 57 57 57 57 57 57 57 57
9/2020	<b>9.0%</b>	\$ 1,514 \$	1,422	\$1,600 \$7, \$7, \$7, \$7, \$7, \$7
10/2020	<b>2</b> 8.8%	\$ 1,523 \$	1,451	\$1,400 -
11/2020	<b>2</b> 8.6%	\$ 1,532 \$	1,482	71,400
12/2020	<b>2</b> 8.4%	\$ 1,540 \$	1,515	\$1,200 -
1/2021	<b>2</b> 8.3%	\$ 1,549 \$	1,562	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.1%	\$ 1,557 \$	1,634	\$1,000
3/2021	<b>2</b> 7.9%	\$ 1,566 \$	1,749	20 20 20 20 21 21
4/2021	<b>2</b> 7.8%	\$ 1,574 \$	1,870	61220 81220 201220 212020 212022 112022
5/2021	<b>2</b> 7.6%	\$ 1,582 \$	1,863	y y

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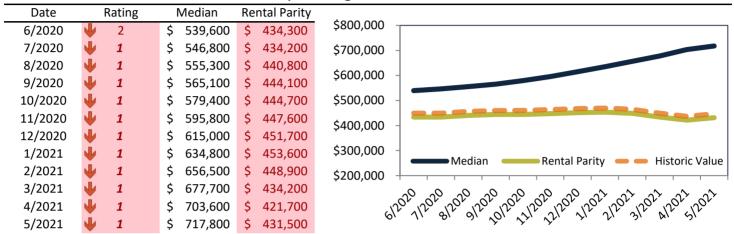
# East End Housing Market Value & Trends Update

Historically, properties in this market sell at a 3.6% premium. Today's premium is 66.4%. This market is 62.8% overvalued. Median home price is \$717,800, and resale \$/SF is \$297/SF. Prices rose 4.8% year-over-year.

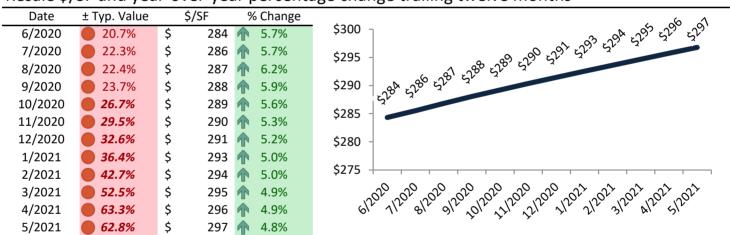
Monthly cost of ownership is \$2,847, and rents average \$1,712, making owning \$1,135 per month more costly than renting. Rents fell 3.1% year-over-year. The current capitalization rate (rent/price) is 2.3%.

Market rating = 1

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$3,000 ¬
6/2020	<b>↓</b> -3.4%	\$ 1,761	\$ 2,188	40,000
7/2020	<b>-3.4%</b>	\$ 1,756	\$ 2,211	\$2,500 -
8/2020	<b>-3.4%</b>	\$ 1,751	\$ 2,206	
9/2020	<b>-3.4%</b>	\$ 1,746	\$ 2,222	\$2,000 \$2' \$2' \$2' \$2' \$2' \$2' \$2' \$2' \$2' \$2'
10/2020	<b>-3.4%</b>	\$ 1,742	\$ 2,269	\$2,000 \$\frac{1}{2}\cdot \frac{1}{2}\cdot
11/2020	<b>-3.3</b> %	\$ 1,738	\$ 2,313	
12/2020	<b>-3.3</b> %	\$ 1,733	\$ 2,359	\$1,500 -
1/2021	<b>-3.2%</b>	\$ 1,729	\$ 2,420	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>-3.2%</b>	\$ 1,725	\$ 2,522	\$1,000
3/2021	<b>-3.2%</b>	\$ 1,721	\$ 2,685	91010 91010 911010 911010 911011 WIDIT
4/2021	<b>-3.1%</b>	\$ 1,716	\$ 2,863	61220 81220 2012020 212020 212022 112022
5/2021	<b>-3.1%</b>	\$ 1,712	\$ 2,848	y y

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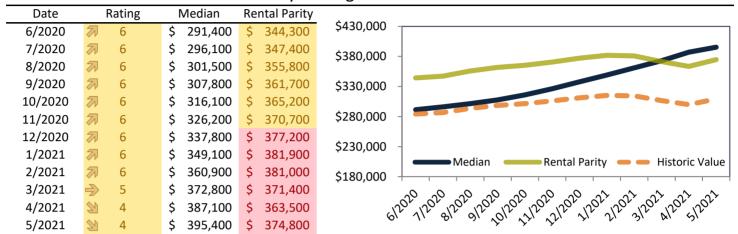
# Central Bench Housing Market Value & Trends Update

Historically, properties in this market sell at a -17.5% discount. Today's premium is 5.5%. This market is 23.0% overvalued. Median home price is \$395,400, and resale \$/SF is \$242/SF. Prices rose 6.6% year-over-year.

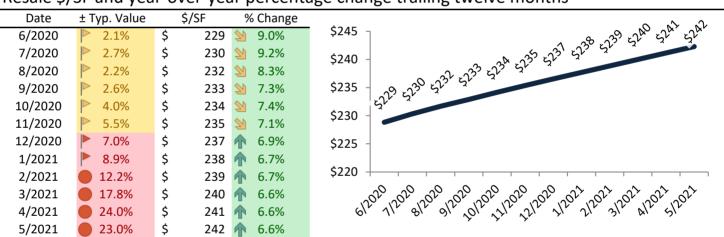
Monthly cost of ownership is \$1,568, and rents average \$1,487, making owning \$081 per month more costly than renting. Rents rose 7.7% year-over-year. The current capitalization rate (rent/price) is 3.6%.

### Market rating = 4

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



# Rental rate and year-over-year percentage change trailing twelve months

	•		•		
Date	% Change	Rent		Own	\$1,700 7 60 60 60 60 60 60 60 60 60 60 60 60
6/2020	<b>9.6%</b>	\$ 1,396	\$	1,181	
7/2020	<b>9.4%</b>	\$ 1,405	\$	1,197	\$1,200 2, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3,
8/2020	<b>9.2%</b>	\$ 1,414	\$	1,198	\$1,300 -
9/2020	<b>9.1%</b>	\$ 1,422	\$	1,210	
10/2020	<b>2</b> 8.9%	\$ 1,431	\$	1,238	\$1,100 -
11/2020	<b>3</b> 8.7%	\$ 1,439	\$	1,266	\$900 -
12/2020	<b>8.6%</b>	\$ 1,447	\$	1,296	\$700 -
1/2021	<b>2</b> 8.4%	\$ 1,456	\$	1,331	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.2%	\$ 1,464	\$	1,386	\$500 +
3/2021	<b>2</b> 8.1%	\$ 1,472	\$	1,477	
4/2021	<b>2</b> 7.9%	\$ 1,480	\$	1,575	91220 81220 201220 211010 112011 MIDIT
5/2021	<b>№</b> 7.7%	\$ 1.487	Ś	1.569	y y

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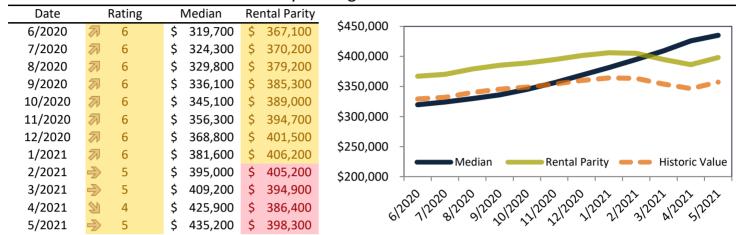
# Hillcrest Housing Market Value & Trends Update

Historically, properties in this market sell at a -10.3% discount. Today's premium is 9.3%. This market is 19.6% overvalued. Median home price is \$435,200, and resale \$/SF is \$230/SF. Prices rose 6.9% year-over-year.

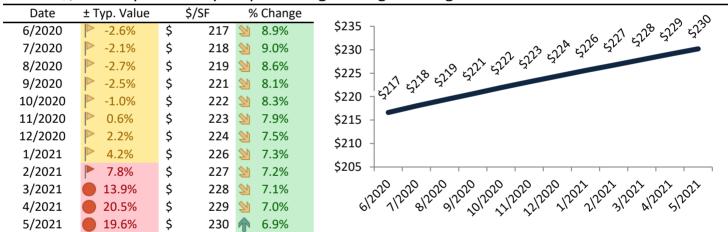
Monthly cost of ownership is \$1,726, and rents average \$1,580, making owning \$146 per month more costly than renting. Rents rose 7.3% year-over-year. The current capitalization rate (rent/price) is 3.5%.

### Market rating = 5

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$1,800 7
6/2020	9.0%	\$ 1,488	\$ 1,296	2 2 20 72 1/2 C35 CHO CHO CHO CO
7/2020	<b>2</b> 8.9%	\$ 1,497	\$ 1,311	\$1,600 57 188 57 18
8/2020	<b>2</b> 8.8%	\$ 1,506	\$ 1,310	31,000 87 97 7 1
9/2020	<b>2</b> 8.6%	\$ 1,515	\$ 1,321	44.400
10/2020	<b>2</b> 8.4%	\$ 1,524	\$ 1,352	\$1,400
11/2020	<b>2</b> 8.2%	\$ 1,532	\$ 1,383	
12/2020	<b>2</b> 8.1%	\$ 1,540	\$ 1,415	\$1,200 -
1/2021	<b>2</b> 7.9%	\$ 1,549	\$ 1,454	Rent Own Historic Cost to Own Relative to Rent
2/2021	2 7.7%	\$ 1,557	\$ 1,517	\$1,000
3/2021	<b>2</b> 7.6%	\$ 1,565	\$ 1,621	20 20 20 20 21
4/2021	<b>2</b> 7.4%	\$ 1,573	\$ 1,733	61220 81220 201220 212020 212022 112022
5/2021	<b>2</b> 7.3%	\$ 1,580	\$ 1,727	y y

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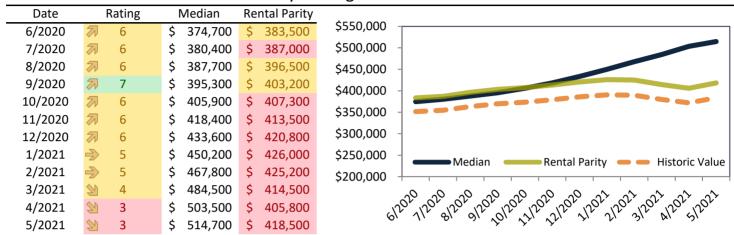
# Sunset Housing Market Value & Trends Update

Historically, properties in this market sell at a -8.3% discount. Today's premium is 23.0%. This market is 31.3% overvalued. Median home price is \$514,700, and resale \$/SF is \$279/SF. Prices rose 5.2% year-over-year.

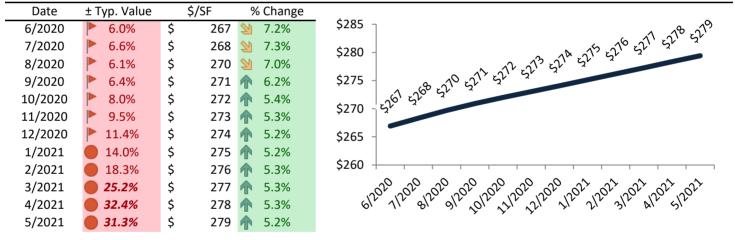
Monthly cost of ownership is \$2,041, and rents average \$1,660, making owning \$381 per month more costly than renting. Rents rose 8.0% year-over-year. The current capitalization rate (rent/price) is 3.1%.

### Market rating = 3

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



# Rental rate and year-over-year percentage change trailing twelve months

	-	-	-	
Date	% Change	Rent	Own	\$2,200 ¬
6/2020	<b>9.9%</b>	\$ 1,555	\$ 1,519	
7/2020	<b>9.8%</b>	\$ 1,565	\$ 1,538	\$2,000 -
8/2020	<b>9.6%</b>	\$ 1,575	\$ 1,540	\$1,800 - 3,55 3,56 3,57 3,58 3,59 3,65 3,65 3,65 3,65 3,65 3,65 3,65 3,65
9/2020	<b>9.5%</b>	\$ 1,585	\$ 1,554	27, 27, 27, 28, 28, 21, 2
10/2020	<b>9.3%</b>	\$ 1,595	\$ 1,590	\$1,600
11/2020	<b>9.1%</b>	\$ 1,605	\$ 1,624	\$1,400 -
12/2020	<b>2</b> 8.9%	\$ 1,615	\$ 1,663	\$1,200
1/2021	<b>2</b> 8.7%	\$ 1,624	\$ 1,716	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.6%	\$ 1,633	\$ 1,797	\$1,000
3/2021	<b>2</b> 8.4%	\$ 1,643	\$ 1,920	
4/2021	<b>8.2%</b>	\$ 1,652	\$ 2,049	61220 81220 201220 212020 212022 112022
5/2021	≥ 8.0%	\$ 1,660	\$ 2.042	Y Y

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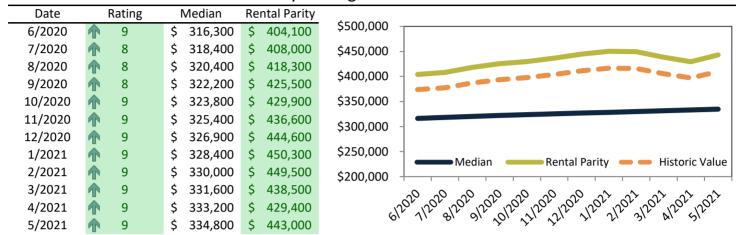
# Maple Grove - Franklin Housing Market Value & Trends Update

Historically, properties in this market sell at a -7.5% discount. Today's discount is 24.4%. This market is 16.9% undervalued. Median home price is \$334,800, and resale \$/SF is \$189/SF. Prices rose 5.8% year-over-year.

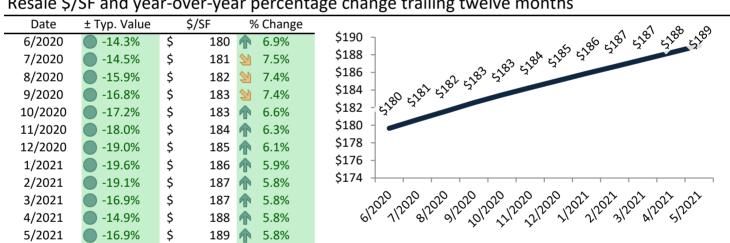
Monthly cost of ownership is \$1,328, and rents average \$1,757, making owning \$429 per month less costly than renting. Rents rose 8.6% year-over-year. The current capitalization rate (rent/price) is 5.0%.

#### Market rating = 9

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



## Rental rate and year-over-year percentage change trailing twelve months

	,	,	•		_		_	U					
Date	% Change	Rent		Own	\$1,8	300	ر م	ري (د	W 13	A 65 6	6 6 6	1 21 28	
6/2020	2 10.8%	\$ 1,639	\$	1,282	Ψ=,0		] 63	27, 27, 20, 60, 6	5 5 6, 55	2 6 6 7	27 27	521 521 6	2/1
7/2020	<b>10.6%</b>	\$ 1,650	\$	1,288	\$1,6			1	1 1	1 - 1	2 2	, , ,	
8/2020	<b>10.4%</b>	\$ 1,662	\$	1,273	<b>31,</b> 0	000	] _						
9/2020	2 10.2%	\$ 1,673	\$	1,267	44.4								
10/2020	<b>10.0%</b>	\$ 1,684	\$	1,268	\$1,4	100	1						
11/2020	9.8%	\$ 1,695	\$	1,263									
12/2020	<b>9.6%</b>	\$ 1,706	\$	1,254	\$1,2	200	-						
1/2021	<b>9.4%</b>	\$ 1,716	\$	1,252				■Rent =	Own •	Historio	Cost to Ow	n Relative to	o Rent
2/2021	<b>9.2%</b>	\$ 1,727	\$	1,268	\$1,0	000	+	1	1	1	I		
3/2021	<b>9.0%</b>	\$ 1,737	\$	1,314			30	30	20	20	2>	2>	
4/2021	<b>2</b> 8.8%	\$ 1,748	\$	1,356		6/	2020	8/2020	2012020	22/2020	212022	412021	
5/2021	<b>8.6%</b>	\$ 1,758	\$	1,328					· <b>Y</b>	· <b>&gt;</b> ·	•		

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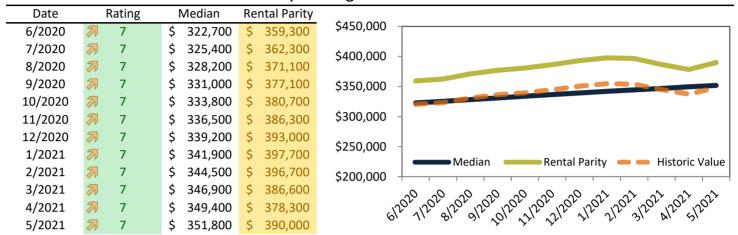
# South Boise Village Housing Market Value & Trends Update

Historically, properties in this market sell at a -10.8% discount. Today's discount is 9.8%. This market is 1.0% overvalued. Median home price is \$351,800, and resale \$/SF is \$275/SF. Prices rose 5.3% year-over-year.

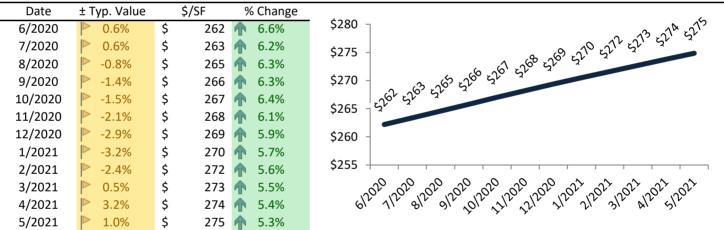
Monthly cost of ownership is \$1,395, and rents average \$1,547, making owning \$151 per month less costly than renting. Rents rose 7.4% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 7

### Median Home Price and Rental Parity trailing twelve months



### Resale \$/SF and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$1,600 7 57 65 50 50 50 50 50 50 50 50 50 50
6/2020	9.1%	\$ 1,457 \$	1,308	\(\alpha\) \(\begin{array}{cccccccccccccccccccccccccccccccccccc
7/2020	<b>8.9%</b>	\$ 1,465 \$	1,316	\$1,200 - 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2,
8/2020	<b>2</b> 8.8%	\$ 1,474 \$	1,304	\$1,400 -
9/2020	<b>2</b> 8.6%	\$ 1,483 \$	1,301	
10/2020	<b>2</b> 8.5%	\$ 1,491 \$	1,307	\$1,300 -
11/2020	<b>8.3%</b>	\$ 1,500 \$	1,306	\$1,200 -
12/2020	<b>8.1%</b>	\$ 1,508 \$	1,301	\$1,100 -
1/2021	<b>2</b> 8.0%	\$ 1,516 \$	1,303	Rent Own Historic Cost to Own Relative to Rent
2/2021	2 7.8%	\$ 1,524 \$	1,323	\$1,000
3/2021	<b>2</b> 7.7%	\$ 1,532 \$	1,374	
4/2021	<b>2</b> 7.5%	\$ 1,540 \$	1,422	61220 81220 2012020 212020 212022 112022
5/2021	<b>№</b> 7.4%	\$ 1547 \$	1 396	y Y

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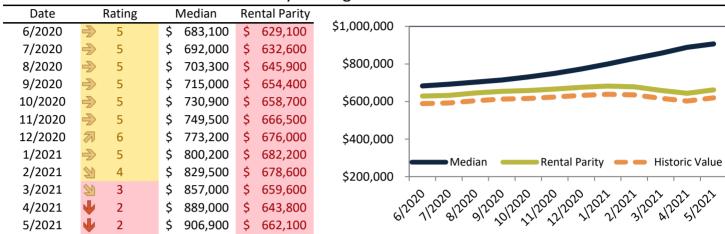
# Highlands Housing Market Value & Trends Update

Historically, properties in this market sell at a -6.4% discount. Today's premium is 37.0%. This market is 43.4% overvalued. Median home price is \$906,900, and resale \$/SF is \$302/SF. Prices rose 6.6% year-over-year.

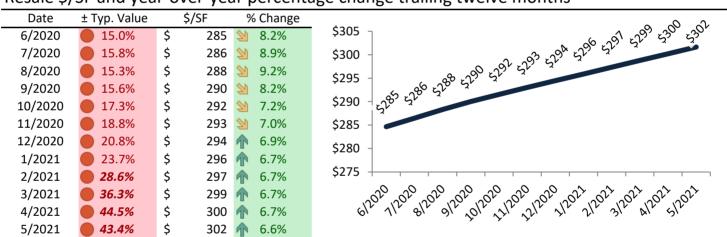
Monthly cost of ownership is \$3,597, and rents average \$2,626, making owning \$971 per month more costly than renting. Rents rose 3.5% year-over-year. The current capitalization rate (rent/price) is 2.8%.

#### Market rating = 2

### Median Home Price and Rental Parity trailing twelve months



### Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	9	6 Change		Rent		Own	\$4,000 ¬
6/2020	1	4.1%	\$	2,551	\$	2,769	
7/2020	1	4.1%	\$	2,558	\$	2,798	\$3,500
8/2020	1	4.1%	\$	2,566	\$	2,794	\$3,000 4,55 4,58 4,58 4,58 4,58 4,58 4,68 6,61
9/2020		4.0%	\$	2,573	\$	2,811	
10/2020	1	3.9%	\$	2,580	\$	2,863	\$2,500 -
11/2020		3.8%	\$	2,587	\$	2,909	\$2,000 -
12/2020		3.7%	\$	2,594	\$	2,966	\$1,500
1/2021		3.7%	\$	2,600	\$	3,050	Rent Own Historic Cost to Own Relative to Rent
2/2021		3.6%	\$	2,607	\$	3,186	\$1,000
3/2021	1	3.6%	\$	2,614	\$	3,396	
4/2021	1	3.5%	\$	2,620	\$	3,618	61222 81222 201222 21222 21222 11222
5/2021		3.5%	ς	2.627	Ś	3.598	Y Y

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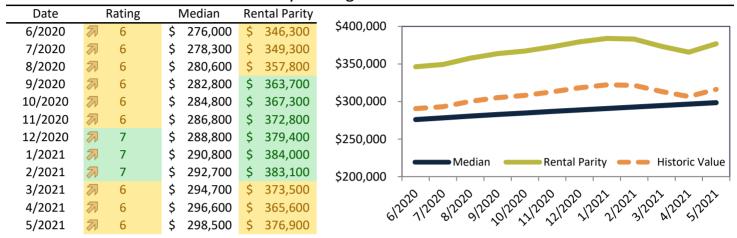
# Morris Hill Housing Market Value & Trends Update

Historically, properties in this market sell at a -16.1% discount. Today's discount is 20.8%. This market is 4.7% undervalued. Median home price is \$298,500, and resale \$/SF is \$274/SF. Prices rose 8.6% year-over-year.

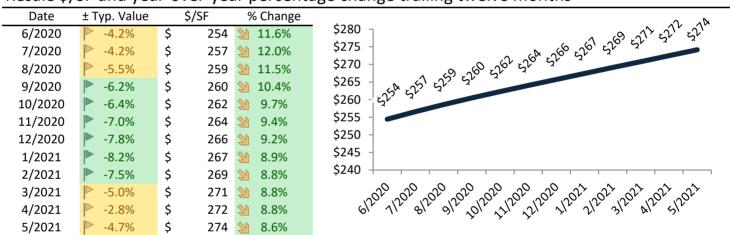
Monthly cost of ownership is \$1,184, and rents average \$1,495, making owning \$311 per month less costly than renting. Rents rose 7.7% year-over-year. The current capitalization rate (rent/price) is 4.8%.

#### Market rating = 6

### Median Home Price and Rental Parity trailing twelve months



### Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

	,			
Date	% Change	Rent	Own	- \$1,600 ¬
6/2020	<b>9</b> .6%	\$ 1,404	\$ 1,119	
7/2020	<b>9.4%</b>	\$ 1,413	\$ 1,125	\$1,200 - 47/2, 47/2, 47/2, 47, 47, 47, 47, 47, 47, 47, 47, 47, 47
8/2020	<b>9.2%</b>	\$ 1,422	\$ 1,115	\$1,400 -
9/2020	<b>9.1%</b>	\$ 1,430	\$ 1,112	
10/2020	<b>2</b> 8.9%	\$ 1,439	\$ 1,115	\$1,300 -
11/2020	<b>2</b> 8.7%	\$ 1,447	\$ 1,113	\$1,200 -
12/2020	<b>2</b> 8.5%	\$ 1,456	\$ 1,108	¢1.100
1/2021	<b>2</b> 8.4%	\$ 1,464	\$ 1,108	\$1,100 - Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.2%	\$ 1,472	\$ 1,124	\$1,000
3/2021	<b>2</b> 8.1%	\$ 1,480	\$ 1,168	
4/2021	<b>2</b> 7.9%	\$ 1,488	\$ 1,207	612020 812020 2012020 2212020 212022 112022
5/2021	<b>&gt;</b> 7.7%	\$ 1,496	\$ 1,184	y

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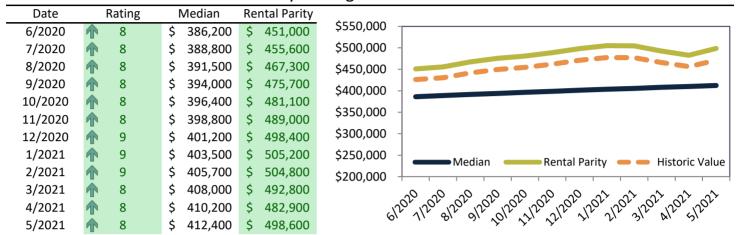
# West Cloverdale Housing Market Value & Trends Update

Historically, properties in this market sell at a -5.5% discount. Today's discount is 17.3%. This market is 11.8% undervalued. Median home price is \$412,400, and resale \$/SF is \$183/SF. Prices rose 4.0% year-over-year.

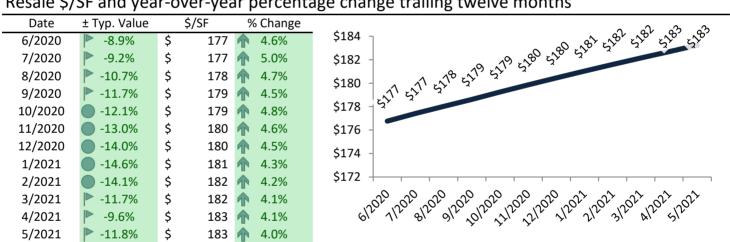
Monthly cost of ownership is \$1,636, and rents average \$1,978, making owning \$342 per month less costly than renting. Rents rose 9.8% year-over-year. The current capitalization rate (rent/price) is 4.6%.

#### Market rating = 8

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	- \$2,200 ¬ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~
6/2020	<b>12.2%</b>	\$ 1,829	\$ 1,566	
7/2020	<b>12.0%</b>	\$ 1,842	\$ 1,572	\$5,000 \$7, \$7, \$7, \$7, \$7, \$7, \$7, \$7, \$7, \$7,
8/2020	<b>11.7%</b>	\$ 1,856	\$ 1,555	\$1,800 -
9/2020	<b>11.5%</b>	\$ 1,870	\$ 1,549	
10/2020	<b>11.3%</b>	\$ 1,884	\$ 1,553	\$1,600 -
11/2020	<b>11.1%</b>	\$ 1,898	\$ 1,548	\$1,400 -
12/2020	<b>10.9%</b>	\$ 1,912	\$ 1,539	\$1,200
1/2021	<b>10.8%</b>	\$ 1,926	\$ 1,538	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>10.6%</b>	\$ 1,939	\$ 1,558	\$1,000
3/2021	2 10.3%	\$ 1,953	\$ 1,617	20 20 20 20 21 21
4/2021	<b>10.1%</b>	\$ 1,966	\$ 1,669	61210 81210 201210 212020 212022 WIDIZ
5/2021	9.8%	\$ 1,978	\$ 1,636	y y

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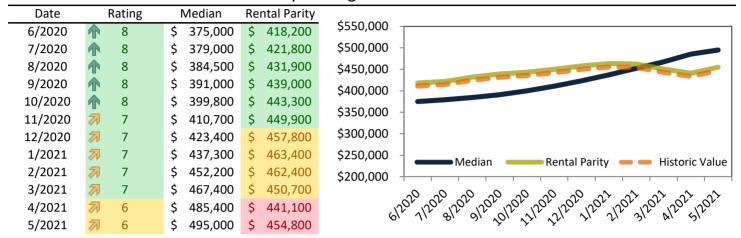


Historically, properties in this market sell at a -1.7% discount. Today's premium is 8.9%. This market is 10.6% overvalued. Median home price is \$495,000, and resale \$/SF is \$194/SF. Prices rose 5.2% year-over-year.

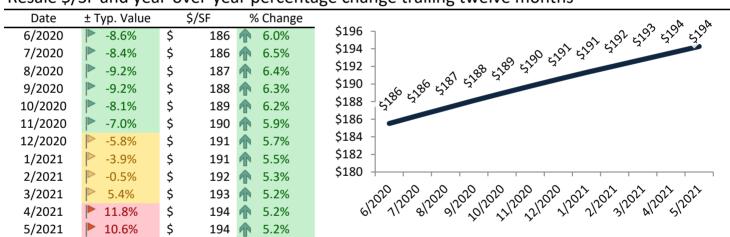
Monthly cost of ownership is \$1,963, and rents average \$1,804, making owning \$159 per month more costly than renting. Rents rose 7.6% year-over-year. The current capitalization rate (rent/price) is 3.5%.

#### Market rating = 6

### Median Home Price and Rental Parity trailing twelve months



### Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

		•	•	
Date	% Change	Rent	Own	. \$2,200 ¬
6/2020	9.3%	\$ 1,696	\$ 1,520	( ( ) () () () () () ()
7/2020	<b>9.2%</b>	\$ 1,706	\$ 1,533	\$2,000 - 66 76 76 76 76 57 57 57 67 76 57 67 57 67 57 68 78 57 67
8/2020	<b>9.0%</b>	\$ 1,716	\$ 1,527	\$1,800 - 27, 27, 27, 27, 27, 27, 27, 27
9/2020	<b>2</b> 8.8%	\$ 1,726	\$ 1,537	
10/2020	<b>2</b> 8.7%	\$ 1,736	\$ 1,566	\$1,600 -
11/2020	<b>8.6%</b>	\$ 1,747	\$ 1,594	\$1,400 -
12/2020	<b>2</b> 8.4%	\$ 1,757	\$ 1,624	\$1,200
1/2021	<b>2</b> 8.3%	\$ 1,767	\$ 1,667	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.2%	\$ 1,776	\$ 1,737	\$1,000
3/2021	<b>2</b> 8.0%	\$ 1,786	\$ 1,852	
4/2021	<b>2</b> 7.8%	\$ 1,795	\$ 1,975	elaro slaro rolaro rilaro rilari mari
5/2021	<b>№</b> 7.6%	\$ 1.805	\$ 1.964	У У

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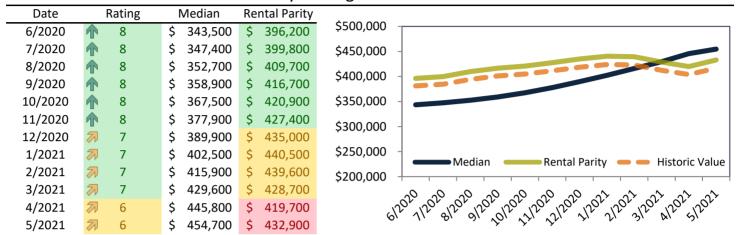


Historically, properties in this market sell at a -3.8% discount. Today's premium is 5.0%. This market is 8.8% overvalued. Median home price is \$454,700, and resale \$/SF is \$198/SF. Prices rose 4.6% year-over-year.

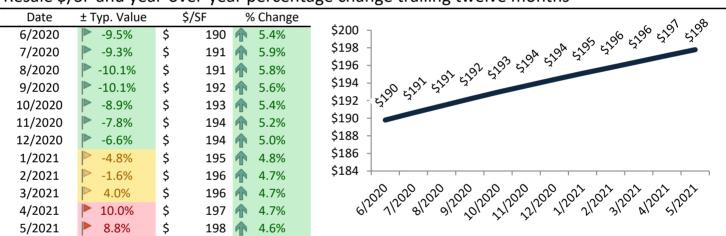
Monthly cost of ownership is \$1,803, and rents average \$1,717, making owning \$086 per month more costly than renting. Rents rose 8.2% year-over-year. The current capitalization rate (rent/price) is 3.6%.

#### Market rating = 6

### Median Home Price and Rental Parity trailing twelve months



### Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$2,000 7
6/2020	<b>10.2%</b>	\$ 1,606 \$	1,393	51.800
7/2020	2 10.1%	\$ 1,617 \$	1,405	\$1,800 - 5,60 5,62 5,62 5,62 5,62 5,62 5,62 5,62 5,62
8/2020	9.9%	\$ 1,628 \$	1,401	
9/2020	<b>9.7%</b>	\$ 1,638 \$	1,411	\$1,600 -
10/2020	<b>9.5%</b>	\$ 1,649 \$	1,439	\$1,400 -
11/2020	9.3%	\$ 1,659 \$	1,467	\$1,400
12/2020	<b>9.1%</b>	\$ 1,669 \$	1,496	\$1,200 -
1/2021	<b>2</b> 8.9%	\$ 1,679 \$	1,534	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.8%	\$ 1,689 \$	1,598	\$1,000
3/2021	<b>2</b> 8.6%	\$ 1,699 \$	1,702	20 20 20 20 27
4/2021	<b>2</b> 8.4%	\$ 1,708 \$	1,814	61222 81222 201222 21222 21222 11222
5/2021	<b>8.2%</b>	\$ 1,718 \$	1,804	y y

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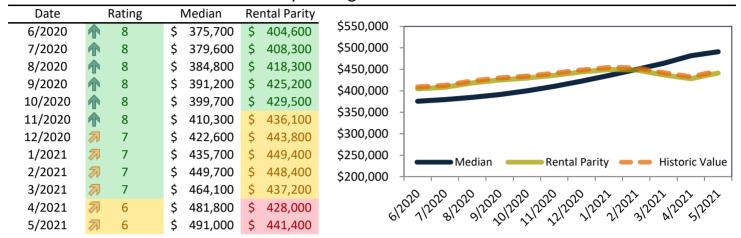


Historically, properties in this market sell at a 1.1% premium. Today's premium is 11.2%. This market is 10.1% overvalued. Median home price is \$491,000, and resale \$/SF is \$198/SF. Prices rose 5.0% year-over-year.

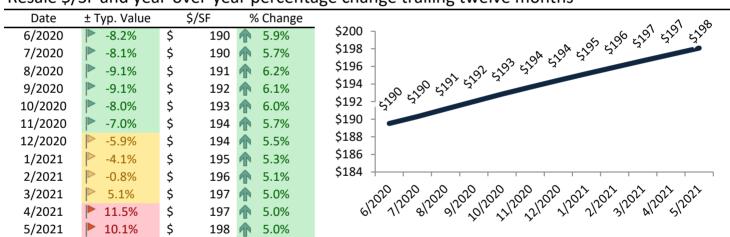
Monthly cost of ownership is \$1,947, and rents average \$1,751, making owning \$196 per month more costly than renting. Rents rose 8.0% year-over-year. The current capitalization rate (rent/price) is 3.4%.

#### Market rating = 6

### Median Home Price and Rental Parity trailing twelve months



### Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$2,200 ¬
6/2020	9.9%	\$ 1,641 \$	1,523	
7/2020	<b>9.7%</b>	\$ 1,651 \$	1,535	\$2,000 - \$1,8
8/2020	<b>9.5%</b>	\$ 1,662 \$	1,529	\$1,800 45 45 45 45 45 45 45 45 45 45 45 45 45
9/2020	9.4%	\$ 1,672 \$	1,538	
10/2020	<b>9.2%</b>	\$ 1,683 \$	1,565	\$1,600
11/2020	9.0%	\$ 1,693 \$	1,593	\$1,400 -
12/2020	<b>2</b> 8.9%	\$ 1,703 \$	1,621	\$1,200
1/2021	<b>2</b> 8.7%	\$ 1,713 \$	1,661	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.5%	\$ 1,723 \$	1,727	\$1,000
3/2021	<b>2</b> 8.4%	\$ 1,733 \$	1,839	(12020 12020 12020 12020 12022 12022
4/2021	<b>8.2%</b>	\$ 1,742 \$	1,961	612020 812020 2012020 212020 212022 212022
5/2021	<b>8.0%</b>	\$ 1,751 \$	1,948	y y

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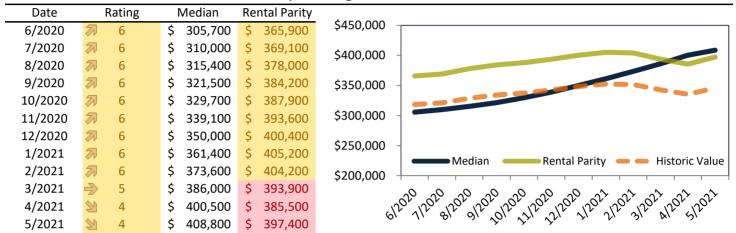


Historically, properties in this market sell at a -13.0% discount. Today's premium is 2.9%. This market is 15.9% overvalued. Median home price is \$408,800, and resale \$/SF is \$208/SF. Prices rose 7.0% year-over-year.

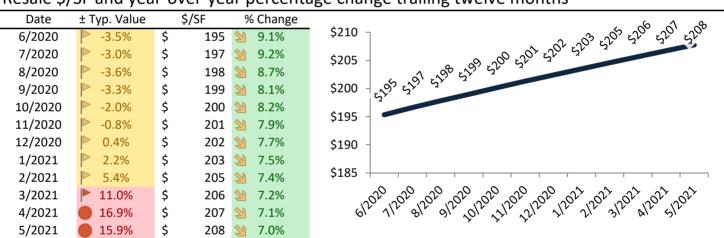
Monthly cost of ownership is \$1,621, and rents average \$1,576, making owning \$044 per month more costly than renting. Rents rose 7.4% year-over-year. The current capitalization rate (rent/price) is 3.7%.

#### Market rating = 4

### Median Home Price and Rental Parity trailing twelve months



### Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

	-	-		
Date	% Change	Rent	Own	\$1,700 7 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
6/2020	<b>9.2%</b>	\$ 1,484	\$ 1,239	
7/2020	<b>9.1%</b>	\$ 1,493	\$ 1,254	7, 2, 3, 4
8/2020	<b>9.0%</b>	\$ 1,502	\$ 1,253	\$1,500 -
9/2020	<b>2</b> 8.8%	\$ 1,511	\$ 1,264	\$1,400 -
10/2020	<b>8.6%</b>	\$ 1,520	\$ 1,291	\$1,300 -
11/2020	<b>2</b> 8.4%	\$ 1,528	\$ 1,316	\$1,200 -
12/2020	<b>2</b> 8.2%	\$ 1,536	\$ 1,343	
1/2021	<b>%</b> 8.0%	\$ 1,545	\$ 1,377	\$1,100 - Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 7.9%	\$ 1,553	\$ 1,435	\$1,000
3/2021	<b>2</b> 7.7%	\$ 1,561	\$ 1,529	20 20 20 20 25 25
4/2021	<b>2</b> 7.6%	\$ 1,569	\$ 1,630	61220 81220 2012020 212020 212022 112022
5/2021	<b>№</b> 7.4%	\$ 1577	\$ 1,622	y Y

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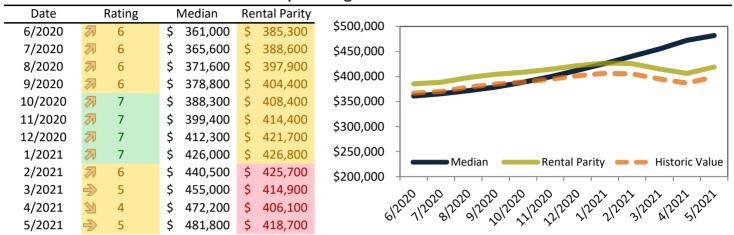


Historically, properties in this market sell at a -4.8% discount. Today's premium is 15.1%. This market is 19.9% overvalued. Median home price is \$481,800, and resale \$/SF is \$245/SF. Prices rose 5.6% year-over-year.

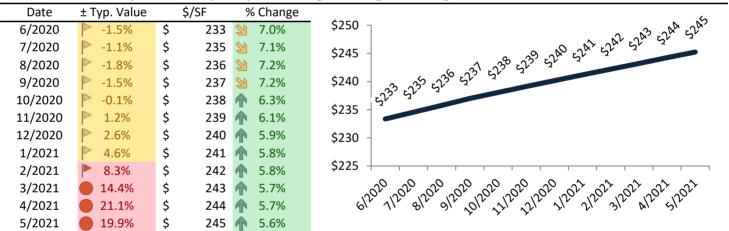
Monthly cost of ownership is \$1,911, and rents average \$1,661, making owning \$250 per month more costly than renting. Rents rose 7.5% year-over-year. The current capitalization rate (rent/price) is 3.3%.

#### Market rating = 5

### Median Home Price and Rental Parity trailing twelve months



### Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

		-		
Date	% Change	Rent	Own	_ \$2,000 ¬
6/2020	<b>9.2%</b>	\$ 1,562	\$ 1,464	- 42,000
7/2020	<b>9.1%</b>	\$ 1,572	\$ 1,478	\$1,800 - 46 50 50 50 60 60 60 50 50 50 50 50 50
8/2020	<b>2</b> 8.9%	\$ 1,581	\$ 1,476	\$1,800 - 5,50 5,50 5,50 5,60 5,60 5,60 5,60 5,60
9/2020	<b>2</b> 8.8%	\$ 1,590	\$ 1,489	C1 C00
10/2020	<b>2</b> 8.6%	\$ 1,600	\$ 1,521	¢1 400
11/2020	<b>2</b> 8.5%	\$ 1,609	\$ 1,550	\$1,400 -
12/2020	<b>8.3%</b>	\$ 1,618	\$ 1,582	\$1,200 -
1/2021	<b>2</b> 8.2%	\$ 1,627	\$ 1,624	
2/2021	<b>2</b> 8.0%	\$ 1,636	\$ 1,692	\$1,000
3/2021	<b>2</b> 7.8%	\$ 1,644	\$ 1,803	30 30 30 30 37 37
4/2021	<b>2</b> 7.7%	\$ 1,653	\$ 1,922	elara elara ralara rilara rilara mara
5/2021	<b>№</b> 7.5%	\$ 1,661	\$ 1911	Y Y

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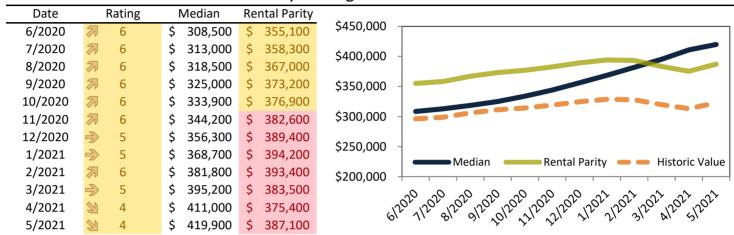


Historically, properties in this market sell at a -16.6% discount. Today's premium is 8.5%. This market is 25.1% overvalued. Median home price is \$419,900, and resale \$/SF is \$249/SF. Prices rose 6.8% year-over-year.

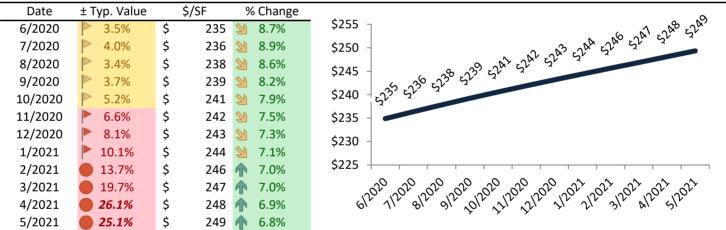
Monthly cost of ownership is \$1,665, and rents average \$1,535, making owning \$129 per month more costly than renting. Rents rose 7.9% year-over-year. The current capitalization rate (rent/price) is 3.5%.

#### Market rating = 4

### Median Home Price and Rental Parity trailing twelve months



### Resale \$/SF and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	_ \$1,800 ¬
6/2020	<b>9.8%</b>	\$ 1,440	\$ 1,251	
7/2020	<b>9.6%</b>	\$ 1,449	\$ 1,266	\$1,600 - 51,000 - 51,000 51,000 51,000 51,000 51,000 51,500
8/2020	<b>9.4%</b>	\$ 1,458	\$ 1,265	21,000 \$7, \$7, \$7, \$7, \$7, \$7, \$7, \$7, \$7
9/2020	9.3%	\$ 1,467	\$ 1,278	
10/2020	<b>9.1%</b>	\$ 1,476	\$ 1,308	\$1,400
11/2020	<b>2</b> 8.9%	\$ 1,485	\$ 1,336	
12/2020	<b>2</b> 8.8%	\$ 1,494	\$ 1,367	\$1,200 -
1/2021	<b>2</b> 8.6%	\$ 1,503	\$ 1,405	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.4%	\$ 1,511	\$ 1,467	\$1,000
3/2021	<b>2</b> 8.3%	\$ 1,520	\$ 1,566	61220 81220 201220 21222 81222
4/2021	<b>2</b> 8.1%	\$ 1,528	\$ 1,673	Plane share intare intare that what
5/2021	2 7.9%	\$ 1,536	\$ 1,666	y

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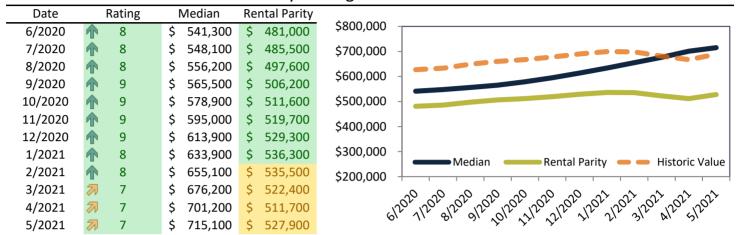


Historically, properties in this market sell at a 30.4% premium. Today's premium is 35.4%. This market is 5.0% overvalued. Median home price is \$715,100, and resale \$/SF is \$368/SF. Prices rose 5.5% year-over-year.

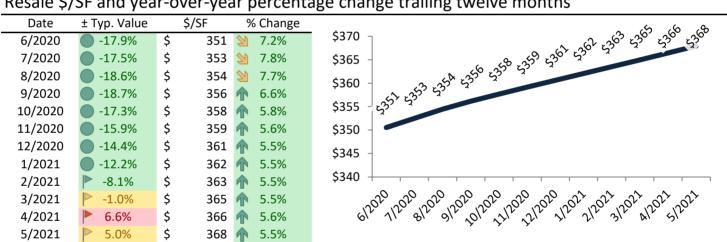
Monthly cost of ownership is \$2,836, and rents average \$2,094, making owning \$742 per month more costly than renting. Rents rose 8.8% year-over-year. The current capitalization rate (rent/price) is 2.8%.

#### Market rating = 7

### Median Home Price and Rental Parity trailing twelve months



### Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$3,000 ¬
6/2020	2 10.9%	\$ 1,950	\$ 2,194	<b>45,500</b>
7/2020	2 10.7%	\$ 1,963	\$ 2,216	\$2,500 - 60 3 11 00 00 00 00 00 00 00 00
8/2020	<b>10.5%</b>	\$ 1,977	\$ 2,209	\$2,500 - 50,50 50,50 50,50 50,00 50,000 50,000 50,000 50,000
9/2020	2 10.3%	\$ 1,990	\$ 2,223	
10/2020	2 10.1%	\$ 2,004	\$ 2,267	\$2,000 -
11/2020	<b>10.0%</b>	\$ 2,018	\$ 2,309	
12/2020	9.8%	\$ 2,031	\$ 2,355	\$1,500 -
1/2021	<b>9.7%</b>	\$ 2,044	\$ 2,416	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>9.5%</b>	\$ 2,057	\$ 2,516	\$1,000
3/2021	9.3%	\$ 2,070	\$ 2,679	<sup>2</sup> 6
4/2021	<b>9.1%</b>	\$ 2,082	\$ 2,854	612020 812020 3012020 312020 312022 112022
5/2021	№ 8.8%	\$ 2.095	\$ 2.837	y y

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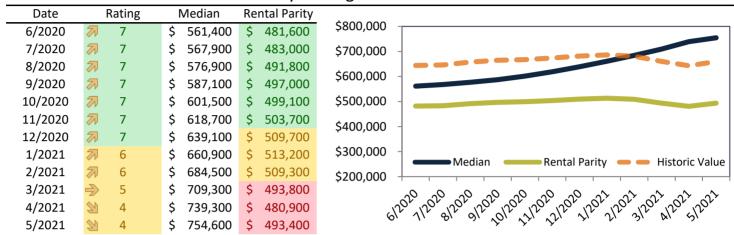


Historically, properties in this market sell at a 33.7% premium. Today's premium is 52.9%. This market is 19.2% overvalued. Median home price is \$754,600, and resale \$/SF is \$222/SF. Prices rose 6.0% year-over-year.

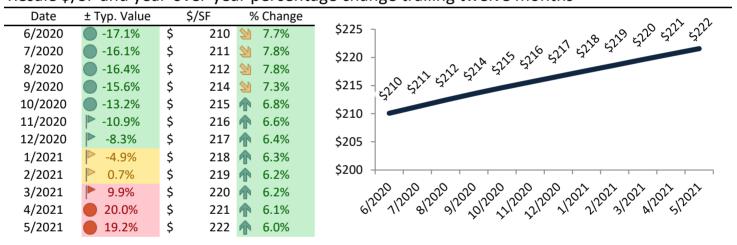
Monthly cost of ownership is \$2,993, and rents average \$1,957, making owning \$1,035 per month more costly than renting. Rents rose 0.3% year-over-year. The current capitalization rate (rent/price) is 2.5%.

#### Market rating = 4

### Median Home Price and Rental Parity trailing twelve months



### Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$3,500 ¬
6/2020	<b>3</b> 0.3%	\$ 1,953 \$	2,276	75,555
7/2020	<b>3</b> 0.4%	\$ 1,953 \$	2,296	\$3,000 -
8/2020	<b>3</b> 0.4%	\$ 1,954 \$	2,292	
9/2020	<b>3</b> 0.3%	\$ 1,954 \$	2,308	\$2,500 - 50 50 50 50 50 50 50 50 50 50 50 50
10/2020	<b>3</b> 0.3%	\$ 1,955 \$	2,356	\$2,000 -
11/2020	<b>3</b> 0.3%	\$ 1,955 \$	2,401	\$2,000
12/2020	<b>3</b> 0.3%	\$ 1,956 \$	2,452	\$1,500 -
1/2021	<b>3</b> 0.3%	\$ 1,956 \$	2,519	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>3</b> 0.3%	\$ 1,956 \$	2,629	\$1,000
3/2021	<b>3</b> 0.3%	\$ 1,957 \$	2,810	90 90 90 90 90 90
4/2021	<b>3</b> 0.3%	\$ 1,957 \$	3,009	61222 81222 201222 21222 21222 11222
5/2021	<b>3</b> 0.3%	\$ 1,958 \$	2,994	y y

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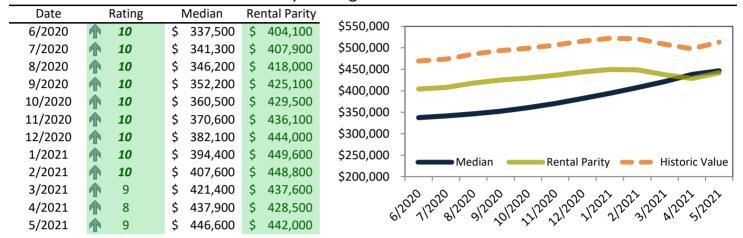


Historically, properties in this market sell at a 16.2% premium. Today's premium is 1.1%. This market is 15.1% undervalued. Median home price is \$446,600, and resale \$/SF is \$201/SF. Prices rose 6.2% year-over-year.

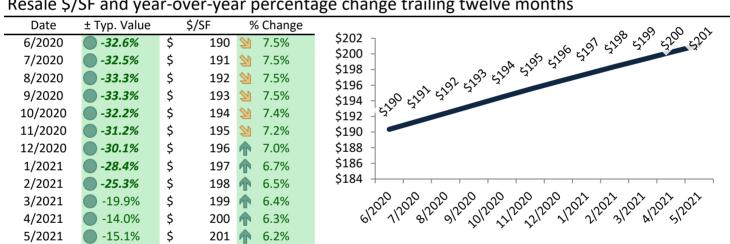
Monthly cost of ownership is \$1,771, and rents average \$1,753, making owning \$017 per month more costly than renting. Rents rose 8.3% year-over-year. The current capitalization rate (rent/price) is 3.8%.

#### Market rating = 9

### Median Home Price and Rental Parity trailing twelve months



### Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$2,200 ¬
6/2020	<b>10.4%</b>	\$ 1,639 \$	1,368	
7/2020	<b>10.2%</b>	\$ 1,650 \$	1,380	\$2,000 - \$1,800 - \$1,800 - \$2,6
8/2020	<b>10.0%</b>	\$ 1,661 \$	1,375	\$1,800 45 45 45 45 45 45 45 45 45 45 45 45 45
9/2020	9.8%	\$ 1,672 \$	1,385	
10/2020	<b>9.6%</b>	\$ 1,682 \$	1,412	\$1,600 -
11/2020	<b>9.4%</b>	\$ 1,693 \$	1,438	\$1,400 -
12/2020	9.3%	\$ 1,703 \$	1,466	\$1,200 -
1/2021	<b>9.1%</b>	\$ 1,714 \$	1,503	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.9%	\$ 1,724 \$	1,566	\$1,000
3/2021	<b>2</b> 8.7%	\$ 1,734 \$	1,670	61220 81220 91220 31220 31221 81221
4/2021	<b>2</b> 8.5%	\$ 1,744 \$	1,782	61220 81220 201220 212020 212022 212022
5/2021	<b>2</b> 8.3%	\$ 1,754 \$	1,772	y y

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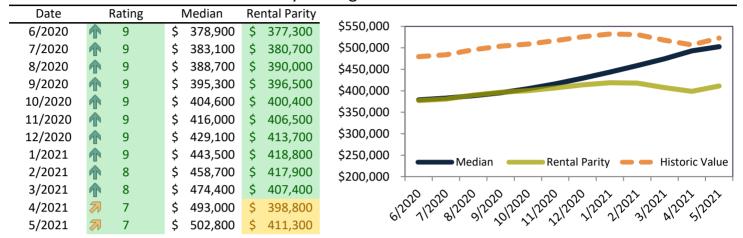


Historically, properties in this market sell at a 27.1% premium. Today's premium is 22.2%. This market is 4.9% undervalued. Median home price is \$502,800, and resale \$/SF is \$221/SF. Prices rose 6.7% year-over-year.

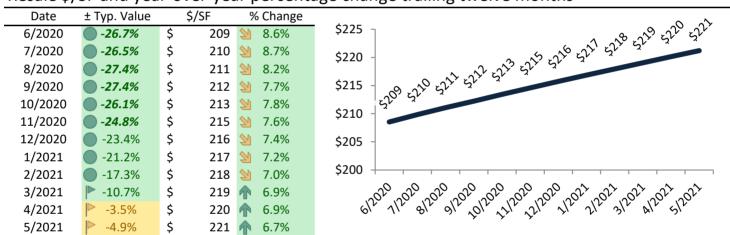
Monthly cost of ownership is \$1,994, and rents average \$1,631, making owning \$362 per month more costly than renting. Rents rose 7.9% year-over-year. The current capitalization rate (rent/price) is 3.1%.

#### Market rating = 7

### Median Home Price and Rental Parity trailing twelve months



### Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

	-		<u> </u>		
Date	% Change	Ren	t	Own	\$2,200 ¬
6/2020	<b>9.7%</b>	\$ 1,	,530 \$	1,536	
7/2020	<b>9.6%</b>	\$ 1,	,540 \$	1,549	\$2,000 -
8/2020	<b>9.4%</b>	\$ 1,	,549 \$	1,544	\$1,800 - 530 540 545 545 545 545 545 545 545 545 54
9/2020	<b>9.2%</b>	\$ 1,	,559 \$	1,554	\$1,800 - 530 54 54 54 55 54 54 54 54 54 54 55 54 6 54 6 54 6 54 6 54 6
10/2020	<b>9.1%</b>	\$ 1,	,569 \$	1,585	\$1,600
11/2020	<b>2</b> 8.9%	\$ 1,	,578 \$	1,615	\$1,400 -
12/2020	<b>2</b> 8.7%	\$ 1,	,587 \$	1,646	\$1,200
1/2021	<b>%</b> 8.6%	\$ 1,	,596 \$	1,690	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.4%	\$ 1,	,606 \$	1,762	\$1,000
3/2021	<b>8.3%</b>	\$ 1,	,614 \$	1,880	
4/2021	<b>3</b> 8.1%	\$ 1,	,623 \$	2,006	61220 81220 201220 212020 212022 112022
5/2021	<b>№</b> 7.9%	\$ 1.	.632 \$	1.995	Y Y

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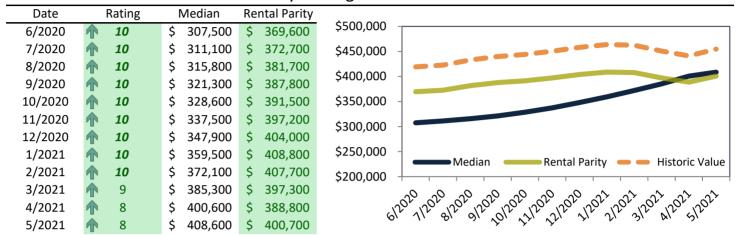


Historically, properties in this market sell at a 13.4% premium. Today's premium is 1.9%. This market is 11.5% undervalued. Median home price is \$408,600, and resale \$/SF is \$194/SF. Prices rose 5.2% year-over-year.

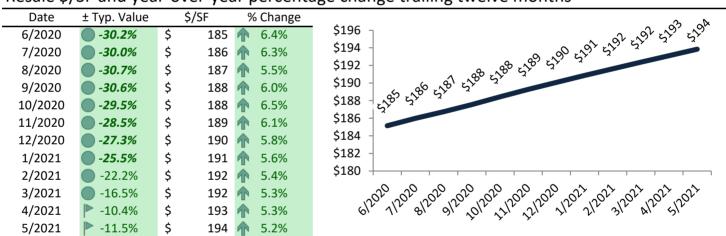
Monthly cost of ownership is \$1,621, and rents average \$1,590, making owning \$030 per month more costly than renting. Rents rose 7.2% year-over-year. The current capitalization rate (rent/price) is 3.7%.

#### Market rating = 8

### Median Home Price and Rental Parity trailing twelve months



### Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$2,000 ¬
6/2020	<b>2</b> 8.9%	\$ 1,498 \$	1,247	
7/2020	<b>2</b> 8.8%	\$ 1,507 \$	1,258	\$1,800 - 3 1 6 25 34 12 25 66 51 15 150
8/2020	<b>2</b> 8.6%	\$ 1,516 \$	1,254	\$1,800 - 51,800 - 51,5
9/2020	<b>2</b> 8.5%	\$ 1,525 \$	1,263	\$1,600 88 88 87 87 8 9 7 7
10/2020	<b>2</b> 8.3%	\$ 1,534 \$	1,287	\$1,400 -
11/2020	<b>2</b> 8.1%	\$ 1,542 \$	1,310	\$1,400
12/2020	<b>2</b> 8.0%	\$ 1,550 \$	1,335	\$1,200 -
1/2021	<b>2</b> 7.8%	\$ 1,558 \$	1,370	Rent Own Historic Cost to Own Relative to Rent
2/2021	2 7.7%	\$ 1,566 \$	1,429	\$1,000
3/2021	2 7.5%	\$ 1,574 \$	1,527	<sup>2</sup> 6
4/2021	<b>2</b> 7.4%	\$ 1,582 \$	1,630	612020 812020 2012020 212020 212022 112022
5/2021	<b>2</b> 7.2%	\$ 1,590 \$	1,621	y y

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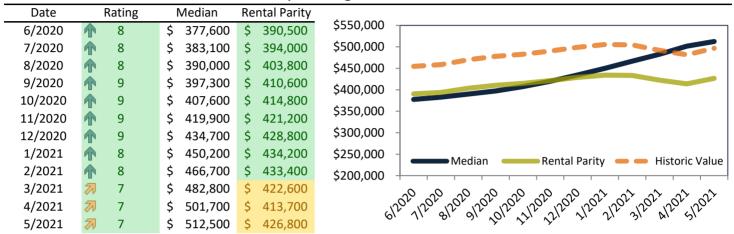


Historically, properties in this market sell at a 16.4% premium. Today's premium is 20.1%. This market is 3.7% overvalued. Median home price is \$512,500, and resale \$/SF is \$236/SF. Prices rose 6.0% year-over-year.

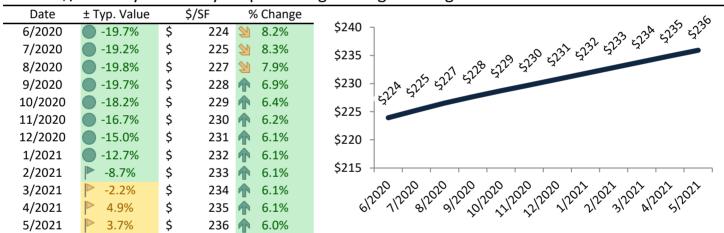
Monthly cost of ownership is \$2,033, and rents average \$1,693, making owning \$339 per month more costly than renting. Rents rose 8.2% year-over-year. The current capitalization rate (rent/price) is 3.2%.

#### Market rating = 7

### Median Home Price and Rental Parity trailing twelve months



### Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

	•	•	•		
Date	% Change	Rent		Own	. \$2,200 ¬
6/2020	2 10.2%	\$ 1,583	\$	1,531	
7/2020	<b>10.0%</b>	\$ 1,594	\$	1,549	\$2,000 -
8/2020	<b>9.8%</b>	\$ 1,604	\$	1,549	\$1,800 - 51,8
9/2020	<b>9.7%</b>	\$ 1,615	\$	1,562	
10/2020	<b>9.5%</b>	\$ 1,625	\$	1,596	\$1,600
11/2020	<b>9.3%</b>	\$ 1,635	\$	1,630	\$1,400 -
12/2020	<b>9.2%</b>	\$ 1,645	\$	1,668	\$1,200 -
1/2021	<b>9.0%</b>	\$ 1,655	\$	1,716	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>2</b> 8.8%	\$ 1,665	\$	1,793	\$1,000
3/2021	<b>2</b> 8.6%	\$ 1,675	\$	1,913	
4/2021	<b>2</b> 8.4%	\$ 1,684	\$	2,042	61220 81220 201220 212020 212022 812022
5/2021	≥ 8.2%	\$ 1.693	Ś	2.033	Y Y

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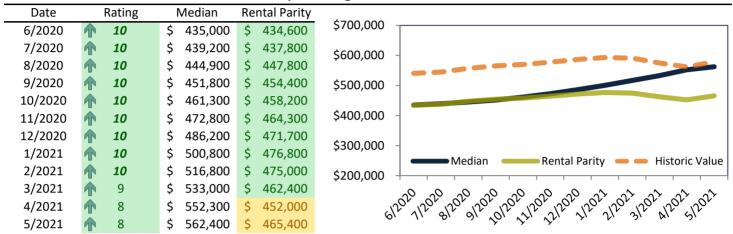


Historically, properties in this market sell at a 24.4% premium. Today's premium is 20.9%. This market is 3.5% undervalued. Median home price is \$562,400, and resale \$/SF is \$229/SF. Prices rose 4.9% year-over-year.

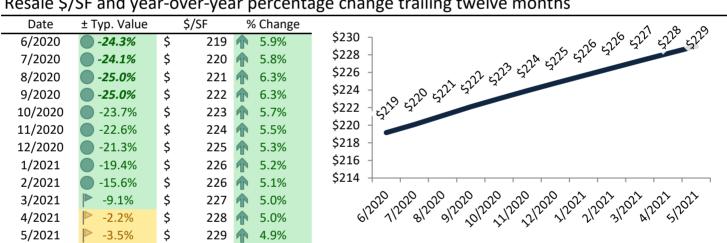
Monthly cost of ownership is \$2,231, and rents average \$1,846, making owning \$384 per month more costly than renting. Rents rose 5.6% year-over-year. The current capitalization rate (rent/price) is 3.2%.

#### Market rating = 8

### Median Home Price and Rental Parity trailing twelve months



# Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	%	Change		Rent		Own	\$2,400 ¬
6/2020	1	6.9%	\$	1,762	\$	1,764	
7/2020	1	6.8%	\$	1,770	\$	1,776	\$2,000 - 51,10 - 50,10 - 51,00
8/2020	1	6.7%	\$	1,779	\$	1,767	\$2,000 52,762,776 52,765 52,765 52,765 52,765 52,765 52,765 52,765
9/2020	1	6.6%	\$	1,787	\$	1,776	\$1,800
10/2020	1	6.4%	\$	1,795	\$	1,807	\$1,600 -
11/2020	1	6.3%	\$	1,802	\$	1,835	\$1,400 -
12/2020	1	6.1%	\$	1,810	\$	1,865	
1/2021	1	6.0%	\$	1,817	\$	1,909	\$1,200 - Rent Own Historic Cost to Own Relative to Rent
2/2021	1	5.9%	\$	1,825	\$	1,985	\$1,000
3/2021	1	5.8%	\$	1,832	\$	2,112	20 20 20 20 27
4/2021	1	5.7%	\$	1,840	\$	2,248	612020 812020 2012020 212020 212022 112022
5/2021		5.6%	Ś	1.847	Ś	2.231	y Y

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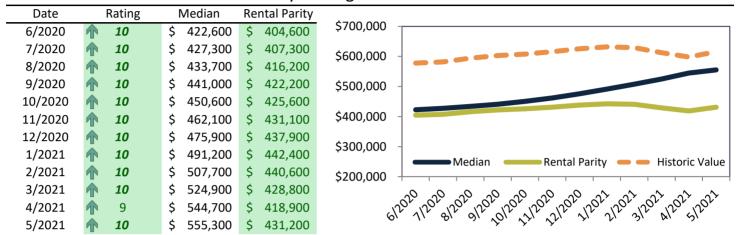


Historically, properties in this market sell at a 42.8% premium. Today's premium is 28.7%. This market is 14.1% undervalued. Median home price is \$555,300, and resale \$/SF is \$187/SF. Prices rose 3.2% year-over-year.

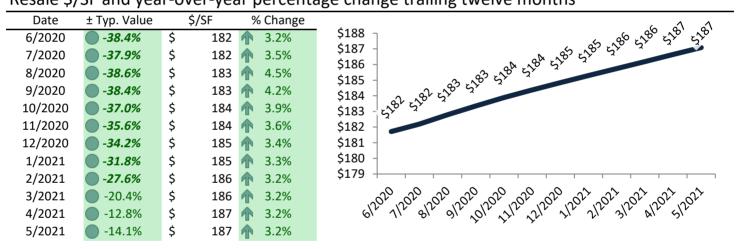
Monthly cost of ownership is \$2,203, and rents average \$1,710, making owning \$492 per month more costly than renting. Rents rose 5.0% year-over-year. The current capitalization rate (rent/price) is 3.0%.

#### Market rating = 10

### Median Home Price and Rental Parity trailing twelve months



### Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$3,000 ¬
6/2020	<b>6.0%</b>	\$ 1,641	\$ 1,713	45,555
7/2020	<b>1</b> 5.9%	\$ 1,647	\$ 1,728	\$2,500 -
8/2020	<b>5.8%</b>	\$ 1,654	\$ 1,723	
9/2020	<b>1</b> 5.7%	\$ 1,660	\$ 1,734	\$2,000 - 5,60 - 5
10/2020	<b>1</b> 5.7%	\$ 1,667	\$ 1,765	\$2,000 - 5,60 -5,60
11/2020	<b>5.6%</b>	\$ 1,673	\$ 1,794	
12/2020	<b>5.5%</b>	\$ 1,680	\$ 1,826	\$1,500 -
1/2021	<b>5.4%</b>	\$ 1,686	\$ 1,872	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>5.4%</b>	\$ 1,693	\$ 1,950	\$1,000
3/2021	<b>5.3%</b>	\$ 1,699	\$ 2,080	61220 81220 201220 212020 212022 812022
4/2021	<b>5.1%</b>	\$ 1,705	\$ 2,217	Plana Plana Palana Plana Plana Plana
5/2021	<b>5.0%</b>	\$ 1,711	\$ 2,203	y y

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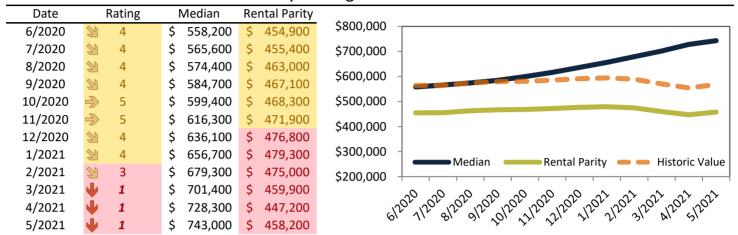


Historically, properties in this market sell at a 24.0% premium. Today's premium is 62.2%. This market is 38.2% overvalued. Median home price is \$743,000, and resale \$/SF is \$291/SF. Prices rose 6.1% year-over-year.

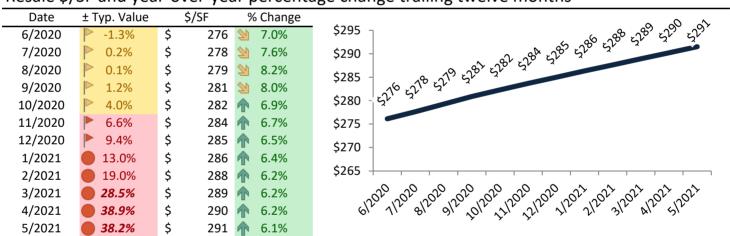
Monthly cost of ownership is \$2,947, and rents average \$1,817, making owning \$1,129 per month more costly than renting. Rents fell 1.6% year-over-year. The current capitalization rate (rent/price) is 2.3%.

#### Market rating = 1

### Median Home Price and Rental Parity trailing twelve months



### Resale \$/SF and year-over-year percentage change trailing twelve months



### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$3,500 ¬
6/2020	<b>-1.8%</b>	\$ 1,845 \$	2,263	<b>49)300</b>
7/2020	<b>-1.8%</b>	\$ 1,842 \$	2,287	\$3,000 -
8/2020	<b>-1.8%</b>	\$ 1,839 \$	2,282	
9/2020	<b>-1.8%</b>	\$ 1,837 \$	2,299	\$2,500 - 65,60 55,60 55,60 55,60 55,60 55,60 55,60 55,60 55,60
10/2020	<b>-1.8%</b>	\$ 1,834 \$	2,348	\$2,000
11/2020	<b>-1.7%</b>	\$ 1,832 \$	2,392	\$2,000
12/2020	<b>-1.7%</b>	\$ 1,829 \$	2,440	\$1,500
1/2021	<b>-1.7%</b>	\$ 1,827 \$	2,503	Rent Own Historic Cost to Own Relative to Rent
2/2021	<b>-1.7%</b>	\$ 1,825 \$	2,609	\$1,000
3/2021	<b>-1.7</b> %	\$ 1,822 \$	2,779	20 20 20 20 21 21
4/2021	<b>-1.7</b> %	\$ 1,820 \$	2,964	61220 81220 201220 212020 212022 W12022
5/2021	<b>-1.6%</b>	\$ 1,818 \$	2,948	y y

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#### **TAIT Housing Report**

TAIT housing report and newsletter provides a clear picture of the health of the housing market. Readers find the information on location, valuation, and price trends, timely and relevant to their decision to buy or sell real estate. The TAIT report answers the most important questions:

- (1) Where should I look for bargains?
- (2) Are current prices over or under valued?
- (3) What direction are prices headed, up or down?

The TAIT monthly market report has distilled the market down to three key pieces of information:

- (1) Resale value relative to rent,
- (2) Yearly change in resale prices, and
- (3) Yearly changes in rents.

The resale value relative to rent, or Rental Parity, is calculated by taking the median rent reported by Zillow and utilizing that value as a payment to calculate the size of the loan that payment would support. The result is the price someone could pay and their resulting cost of ownership (payment mostly) would equal the cost of renting; thus the name Rental Parity. The median is the raw median number provided by Zillow. The historic value is what the median "should" be based on the historic relationship between rental parity and the median during periods of market stability (1992-1998 and 2014-2017). This historic value is important because some areas trade below rental parity and some trade above based on how desirable the area is. Whenever the median is above the historic value, the market is overvalued, and whenever the median is below the historic value, it is undervalued. Without this benchmark, there is no way to determine if the current median is overvalued or undervalued. The addition of this benchmark is the key innovation of the TAIT Housing Report.

#### **Using and Interpreting the TAIT Monthly Report**

The table of contents on the front page of the TAIT monthly report organizes the reports by area. The typical page of an area report breaks down into four parts:

- (1) The news overview,
- (2) Median Home Price and Rental Parity trailing twelve months,
- (3) Resale \$/SF and year-over-year percentage change trailing twelve months,
- (4) Rental rate and year-over-year percentage change trailing twelve months.

#### **NEWS OVERVIEW**

The news overview provides concise descriptions of the facts and conditions in the market. The news overview measures the current premium or discount, compares it to the historic premium or discount, and states whether the market is currently overvalued or undervalued. This is an important measure of future financial performance.



**Resale Market Value and Trends** 

# Orange County Housing Market Value & Trends Update

Historically, properties in this market sell at a 1.9% premium. Today's discount is 0.7%. This market is 2.6% undervalued. Median home price is \$730,800, and resale \$/SF is \$429/SF. Prices rose 0.8% year-over-year.

Monthly cost of ownership is \$3,204, and rents average \$3,225, making owning \$020 per month less costly than renting. Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 6

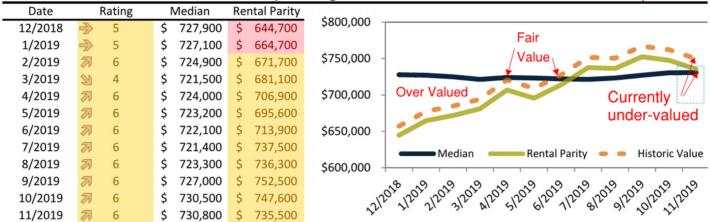


#### MEDIAN HOME PRICE AND RENTAL PARITY TRAILING TWELVE MONTHS

For those who want the bottom line without all the analysis and detail, the market rating is the first row of the first section of data. The rating encapsulates all the conditions of the market into one figure. A rating of 10 is good and a rating of 1 is bad. A highly rated property or market is a good financial buy.

Median Home Price and Rental Parity trailing twelve months

Premium Market Example



The chart displays three lines that reveal much about the market. The first two lines to note are the parallel green and orange lines, rental parity (green) and historic value (orange). As mentioned previously, some markets trade at a discount and some at a premium to rental parity. If the orange line (historic value) is above the green line (rental parity), the market is a premium market. If the orange line (historic value) is below the green line (rental parity), the market is a discount market. The larger the gap, the greater the premium or discount is.

The third line plotted against these two parallel lines is the median resale price for the area. This line reveals whether the market is currently trading at a premium or discount to rental parity and historic value. The more important of these relationships is between median resale price and historic value. Over time, the market has shown a tendency toward trading at historic value. If it trades above for a while, over time it will revert back to this value. That may happen either by an extended period of little or no appreciation or an outright decline in prices. If the market trades below its historic value, it's likely to see a rebound back to this value in the future.

Valuation is more important that price movement. The best markets trade at a discount to historic value.

#### RESALE \$/SF AND YEAR-OVER-YEAR PERCENTAGE CHANGE TRAILING TWELVE MONTHS

Since the historic value is so important, the first column in next section displays the premium or discount from historic value over the last year. The second column and the chart shows the dollars per square foot resale price in the market. The line on the chart visually shows the general direction of prices, and the third column shows the actual percentage change.

Resale \$/SF and year-over-year percentage change trailing twelve months

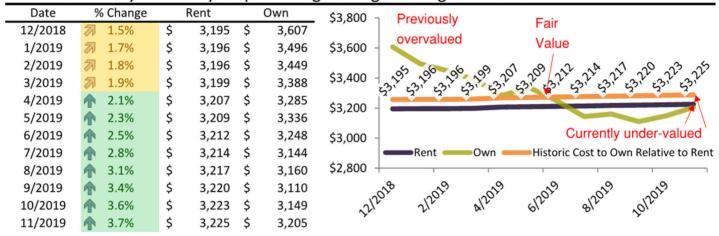
Date	± Typ. Value	\$/SF % Cha	ge
12/2018	<b>11.0%</b>	\$ 427 🏚 4.19	\$430 \$428 \\ \$
1/2019	7.5%	\$ 427 🏚 3.49	\$428 - 57 55 55
2/2019	▶ 6.0%	\$ 425 🏚 2.49	\$426 - \$426 - \$424 -
3/2019	▶ 4.0%	\$ 424 🔊 1.99	Sh shis shis sh
4/2019	▶ 0.5%	\$ 425 🔊 1.99	\$424 -
5/2019	▶ 2.0%	\$ 424 🔊 1.29	\$422 -
6/2019	-0.8%	\$ 423 🔊 0.59	\$420 -
7/2019	-4.1%	\$ 423 🔊 0.09	
8/2019	▶ -3.7%	\$ 424 🌵 -0.29	\$418
9/2019	-5.3%	\$ 427 🔊 0.59	1212013 12013 12013 12013 12013 12013 12013 112013 12013 12013 12013 12013 12013 12013 12013 12013 12013 12013
10/2019	▶ -4.2%	\$ 429 🔊 0.99	27/2 2/2 3/2 3/2 8/2 3/2 6/2 1/2 8/2 9/2 3/2 3/2
11/2019	▶ -2.6%	\$ 429 🔊 0.89	



#### RENTAL RATE AND YEAR-OVER YEAR PERCENTAGE CHANGE TRAILING TWELVE MONTHS

The final table and chart on the page is similar to the first grouping; it displays three lines, two of which are parallel and show current rent and the historic cost of ownership relative to rent, and the third line is the current cost of ownership. The relationships are similar, the charts will look similar, and the interpretations are the same.

Rental rate and year-over-year percentage change trailing twelve months

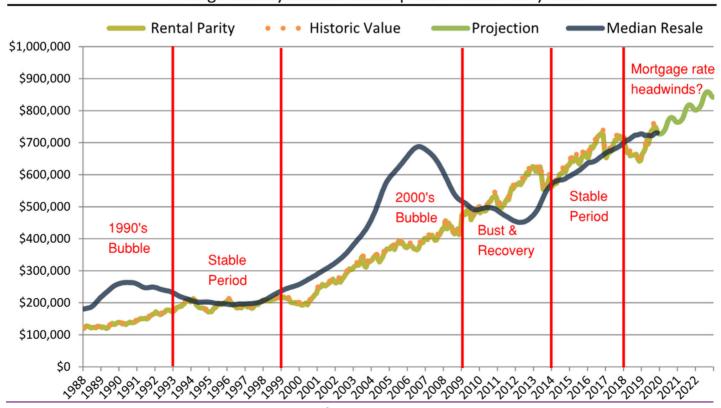


This method of looking at the data is more revealing to those who like to focus on monthly costs rather than purchase price. It reveals how affordable properties are relative to monthly rent, which is what rental parity analysis is all about. The first column of data shows the rate of rent growth over the last year, and the next two columns show the cost of renting and the cost of owning during the same period.

#### **HISTORIC MARKET DATA CHARTS**

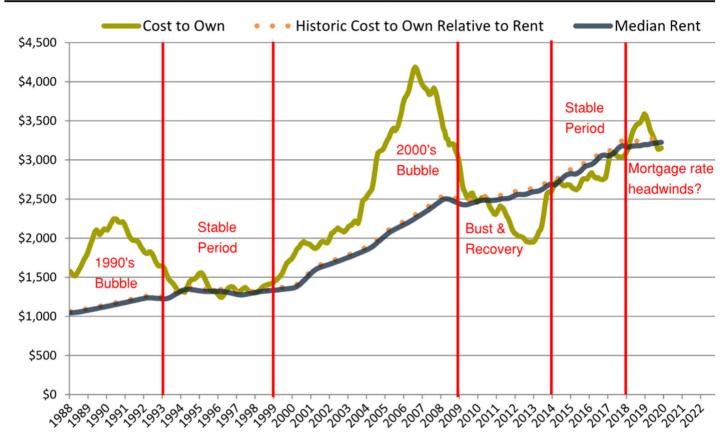
The next page of the report shows two charts: County median home price since January 1988, and County median rent and monthly cost of ownership since January 1988. These charts are designed to put current circumstances in historic context. They answer questions like, "How volatile are prices?" and "How does today's pricing compare to the fluctuations of the past?" and "How much danger is there in buying today?"

#### Orange County median home price since January 1988



With the green line for rental parity and the orange line for historic value, it's easy to tell when the market is fairly valued, overvalued, or undervalued.

# Orange County median rent and monthly cost of ownership since January 1988

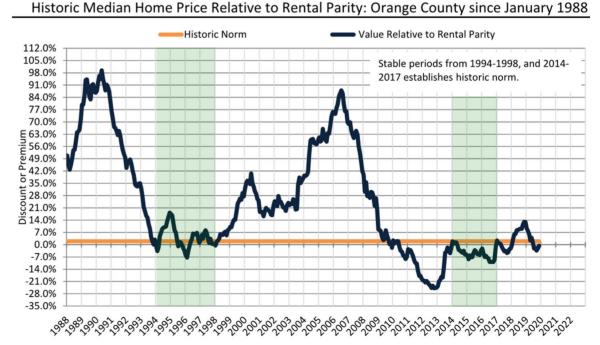


The chart above shows rent and monthly cost of ownership. It looks similar to the rental parity and resale home price chart, as it merely converts that information to a monthly format. For those who have difficulty relating to the large numbers of purchase price, viewing the data in terms of monthly expenses is easier to put into context.

# HISTORIC VALUATION

The next page in the report shows two charts: Historic Median Home Price Relative to Rental Parity: County since January 1988, and TAIT Market Timing System Rating: Orange County since January 1988.

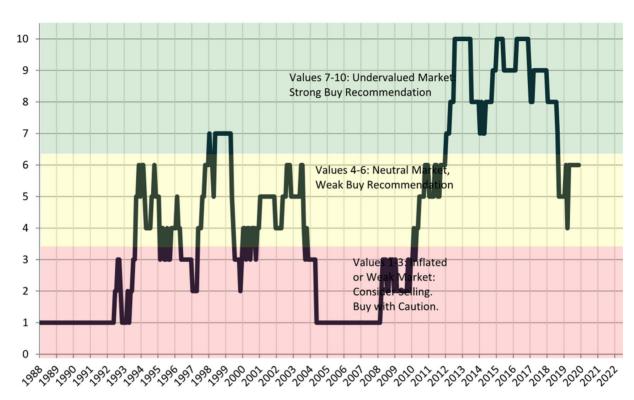
The chart above shows, at a glance, how close the market trades to its



historic norm. The benchmark period is shown in green, and the degree of market volatility can be inferred from the scale to the left. For example, Orange County traded for as much as 25% below rental parity and 100% above it during the 31-year period shown.

#### **TAIT RATING SYSTEM CHART**

The market timing rating system mechanically identifies both good and buy dimes to buy based on valuation, resale price change, and rental rate change.



#### The importance of rental parity

Rental parity is important because it represents the threshold of affordability. When prices are above rental parity, it costs more to own than to rent, so owning is often not a wise financial decision. Owning may still be right for people, and many are willing to pay the premium to own to obtain the emotional benefits of ownership; however, on a purely financial basis, paying more than rental parity is generally not wise because prices will inevitably return to this price level in time.

When prices are below rental parity, it costs less to own than to rent, so owning under these circumstances is generally a wise choice. Since a buyer who pays less than rental parity for a house is saving money, there is a clear financial benefit obtained irrespective of fluctuations in resale price.

When the cost of ownership is less than rental parity, an owner is far less likely to be forced to sell at a loss. The property can always be rented to cover costs rather than sell for a loss. Further, this ability to rent and at least break even provides the owner with flexibility to move if necessary. Mobility to take a new job or buy a different house is denied to those who overpaid and who are stuck paying more in the cost of ownership than they can obtain in rent.

With these advantages, buying at a price below rental parity using fixed-rate financing is critical. Every buyer should consider rental parity in their buying decision.

#### **RENTAL PARITY AS BASIS OF VALUE**

Valuation is the least understood, yet most important, aspect of a housing market. Economists look at various ratios including price-to-income, price-to-rent, and other aggregate measures to attempt to establish valuation metrics. Each of these has strengths and weaknesses, but each of them fails because they don't directly connect the actions of an individual buyer to the activity in the broader market. For this reason, I strongly favor rental parity as the best measure of valuation. Rental parity ties together income, rent, interest rates, and financing terms in a way that matches the activities of individual buyers to the overall price activity in the market.