

Metro San Jose

CALIFORNIA

JUNE 2021



HOUSING REPORT

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Table of Contents

4 San Jose Metro, CA Housing Market Value & Trends Update
5 San Jose Metro, CA median home price since January 1988
5	..... San Jose Metro, CA median rent and monthly cost of ownership since January 1988
6	..... Resale \$/SF Year-over-Year Percentage Change: San Jose Metro, CA since January 1989
6	..... Rental \$/SF Year-over-Year Percentage Change: San Jose Metro, CA since January 1989
7	..... Historic Median Home Price Relative to Rental Parity: San Jose Metro, CA since January 1988
7	..... TAIT Housing Report® Market Timing System Rating: San Jose Metro, CA since January 1988
8	..... Cash Investor Capitalization Rate: San Jose Metro, CA since January 1988
8	..... Financed Investor Cash-on-Cash Return: San Jose Metro, CA since January 1988
9	..... Market Performance and Trends: San Jose Metro, CA and Major Cities and Zips
11	..... Market Timing Rating and Valuations: San Jose Metro, CA and Major Cities and Zips

Area Reports

13	..... San Benito	39	..... Almaden Valley
14	..... Santa Clara	40	..... Edenvale - Seven Trees
15	..... Alum Rock	41	..... Berryessa
16	..... Burbank	42	..... Alum Rock-East Foothills
17	..... Cambrian Park	43	..... North San Jose
18	..... Campbell	44	..... Rose Garden
19	..... Cupertino	45	..... San Juan Bautista
20	..... East Foothills	46	..... San Martin
21	..... Gilroy	47	..... Santa Clara
22	..... Hollister	48	..... Sunnyvale
23	..... Lexington Hills	49	..... Ponderosa
24	..... Los Gatos	50	..... Lakewood
25	..... Milpitas	51	..... Washington
26	..... Morgan Hill	52	..... Ortega
27	..... Mountain View	53	..... De Anza
28	..... San Jose	54	..... Serra
29	..... East San Jose	55	..... Raynor
30	..... West San Jose	56	..... Raynor
31	..... Downtown		
32	..... North Valley		
33	..... Evergreen		
34	..... Willow Glen		
35	..... Blossom Valley		
36	..... Cambrian Park		
37	..... Fairgrounds		
38	..... Santa Teresa		
56	..... TAIT Housing Market Report Interpretation		

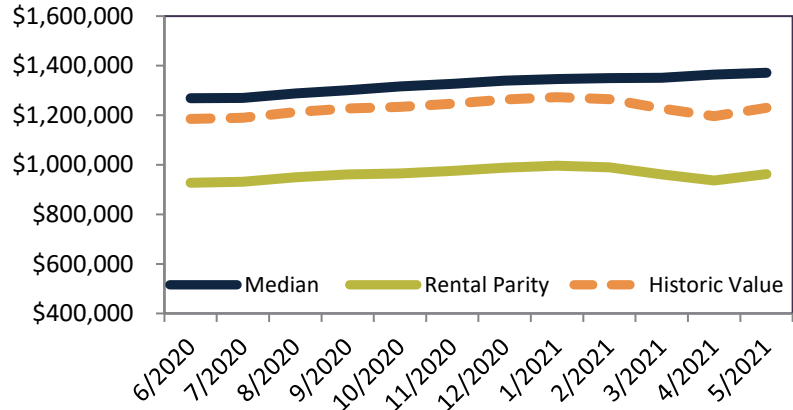
San Jose Metro, CA Housing Market Value & Trends Update

Historically, properties in this market sell at a 27.8% premium. Today's premium is 42.6%. This market is 14.8% overvalued. Median home price is \$1,371,400, and resale \$/SF is \$617/SF. Prices fell 7.9% year-over-year. Monthly cost of ownership is \$5,440, and rents average \$3,817, making owning \$1,623 per month more costly than renting. Rents rose 1.7% year-over-year. The current capitalization rate (rent/price) is 2.7%.

Market rating = 1

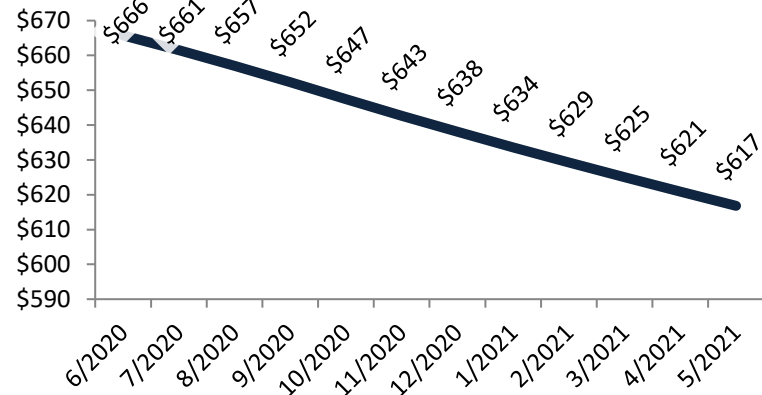
Median Home Price and Rental Parity trailing twelve months

Date	Rating	Median	Rental Parity
6/2020	4	\$ 1,268,700	\$ 927,500
7/2020	4	\$ 1,270,100	\$ 931,200
8/2020	4	\$ 1,288,300	\$ 949,400
9/2020	2	\$ 1,300,900	\$ 960,600
10/2020	2	\$ 1,316,400	\$ 965,600
11/2020	2	\$ 1,326,500	\$ 975,700
12/2020	2	\$ 1,339,000	\$ 988,500
1/2021	2	\$ 1,345,600	\$ 996,300
2/2021	2	\$ 1,350,100	\$ 989,800
3/2021	2	\$ 1,351,600	\$ 960,900
4/2021	1	\$ 1,364,200	\$ 936,700
5/2021	1	\$ 1,371,400	\$ 962,100



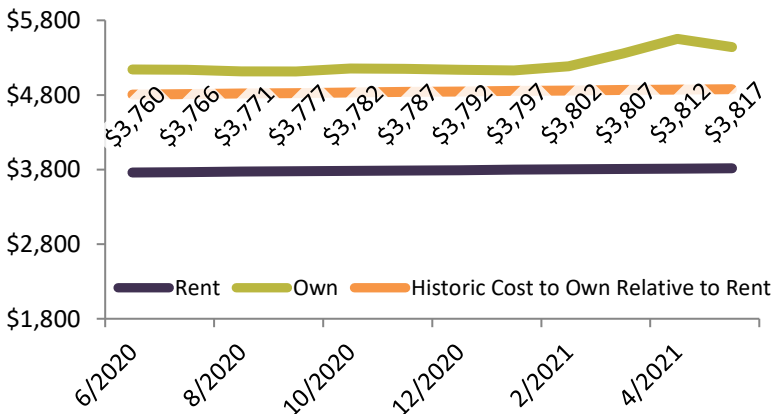
Resale \$/SF and year-over-year percentage change trailing twelve months

Date	± Typ. Value	\$/SF	% Change
6/2020	9.0%	\$ 666	-7.8%
7/2020	8.6%	\$ 661	-7.7%
8/2020	7.9%	\$ 657	-8.1%
9/2020	7.6%	\$ 652	-8.5%
10/2020	8.6%	\$ 647	-8.9%
11/2020	8.2%	\$ 643	-8.8%
12/2020	7.7%	\$ 638	-8.6%
1/2021	7.3%	\$ 634	-8.4%
2/2021	8.6%	\$ 629	-8.2%
3/2021	12.9%	\$ 625	-8.1%
4/2021	17.9%	\$ 621	-8.0%
5/2021	14.8%	\$ 617	-7.9%

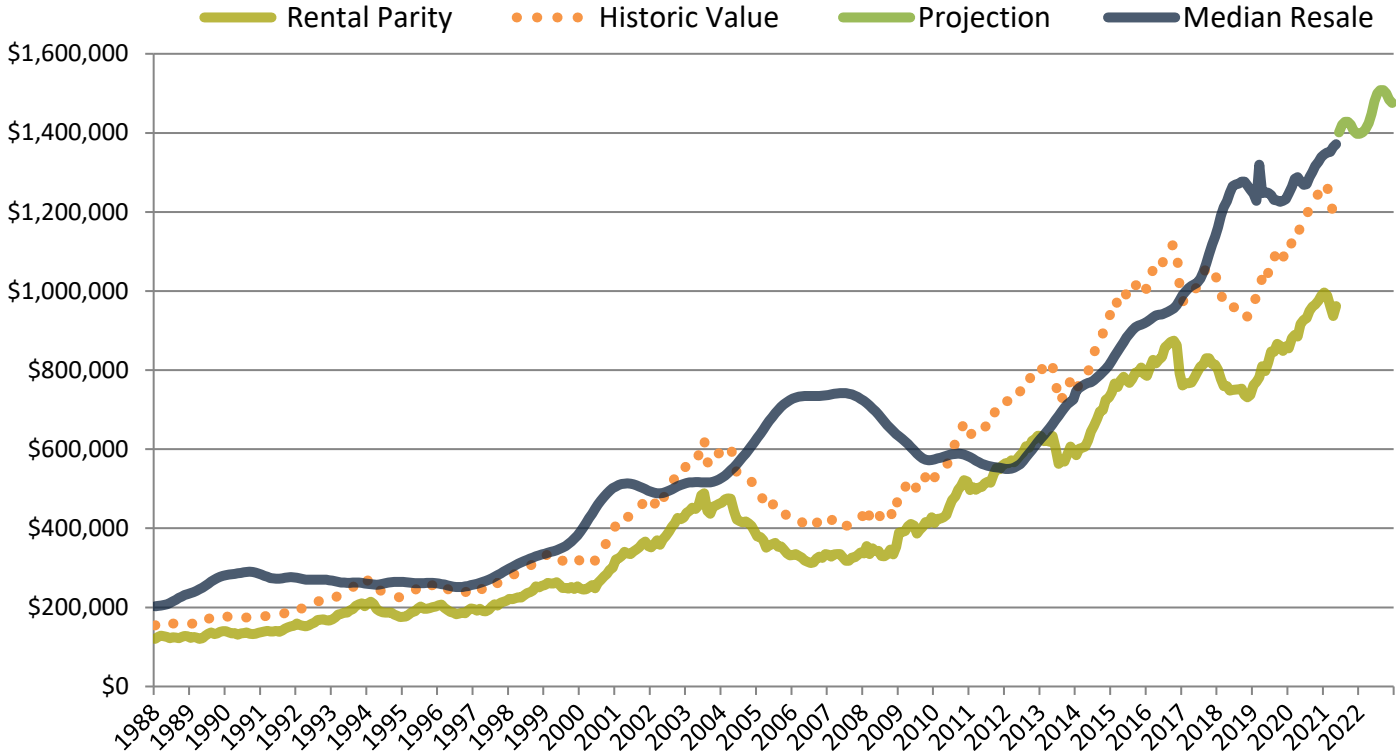


Rental rate and year-over-year percentage change trailing twelve months

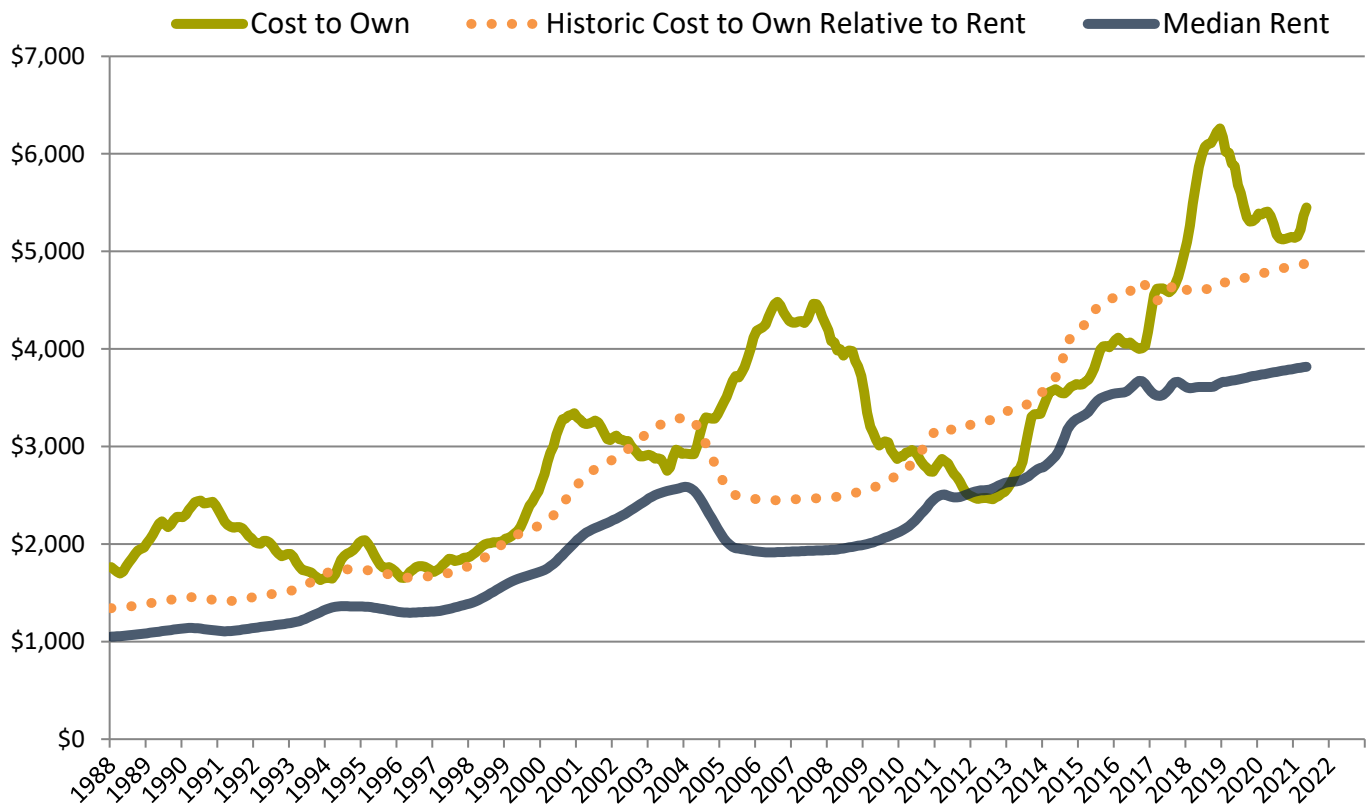
Date	% Change	Rent	Own
6/2020	2.1%	\$ 3,760	\$ 5,143
7/2020	2.1%	\$ 3,766	\$ 5,136
8/2020	2.0%	\$ 3,771	\$ 5,118
9/2020	2.0%	\$ 3,777	\$ 5,115
10/2020	2.0%	\$ 3,782	\$ 5,156
11/2020	1.9%	\$ 3,787	\$ 5,149
12/2020	1.9%	\$ 3,792	\$ 5,137
1/2021	1.9%	\$ 3,797	\$ 5,129
2/2021	1.8%	\$ 3,802	\$ 5,186
3/2021	1.8%	\$ 3,807	\$ 5,355
4/2021	1.8%	\$ 3,812	\$ 5,552
5/2021	1.7%	\$ 3,817	\$ 5,441



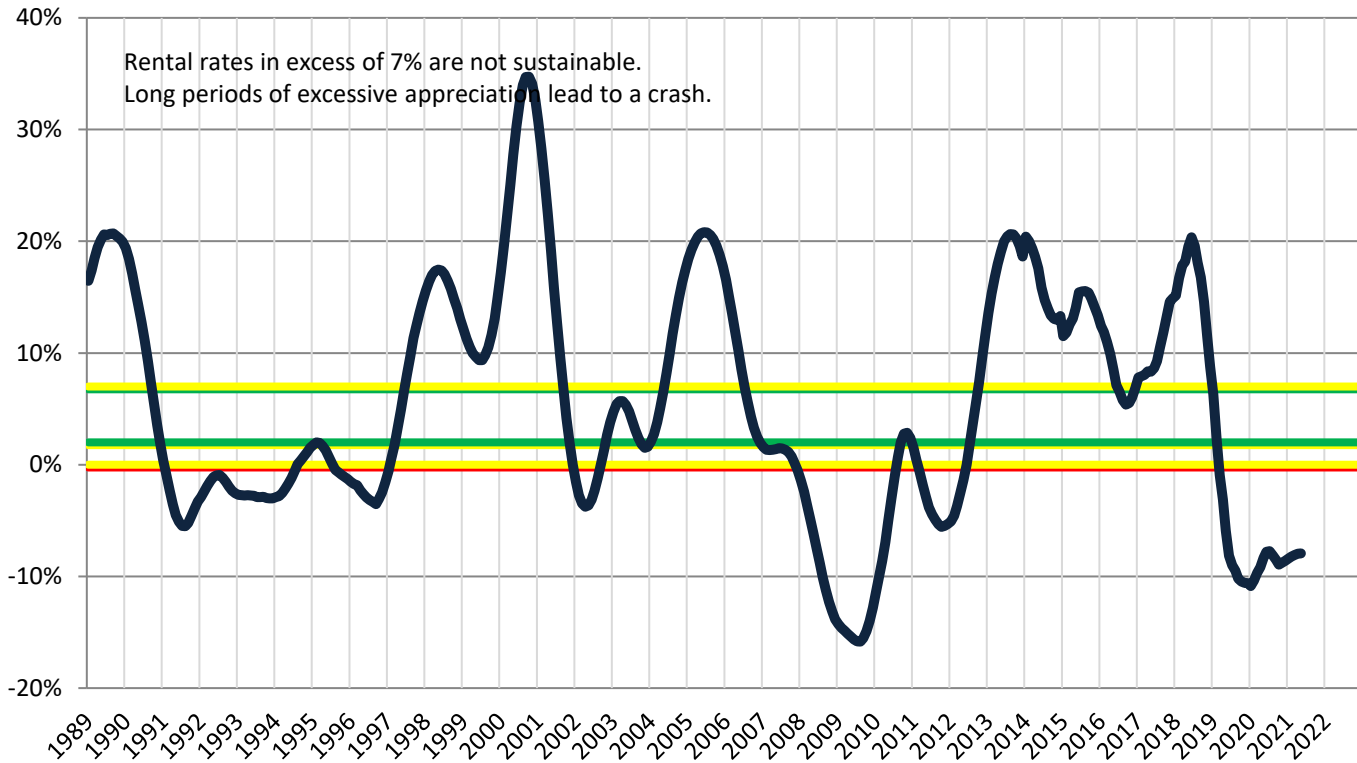
San Jose Metro, CA median home price since January 1988



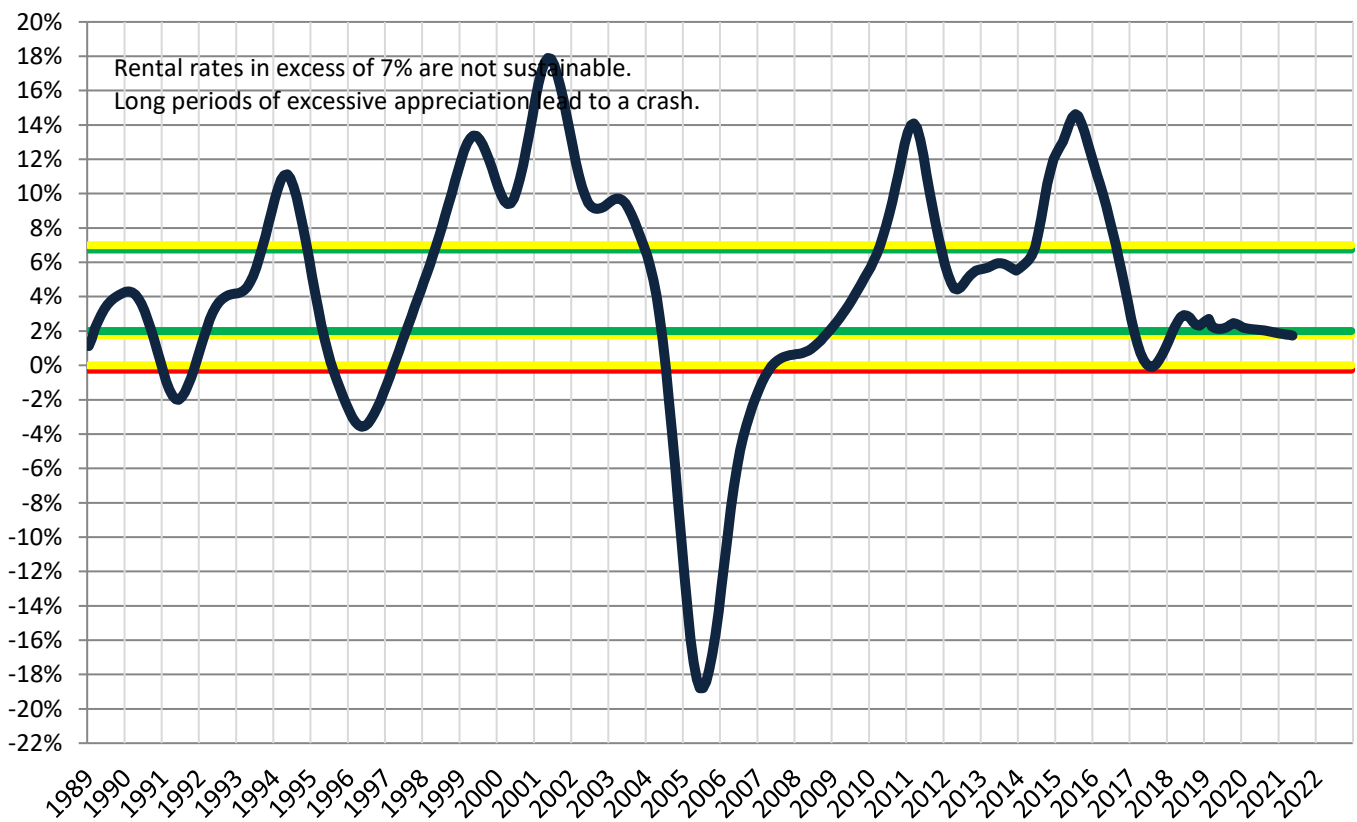
San Jose Metro, CA median rent and monthly cost of ownership since January 1988



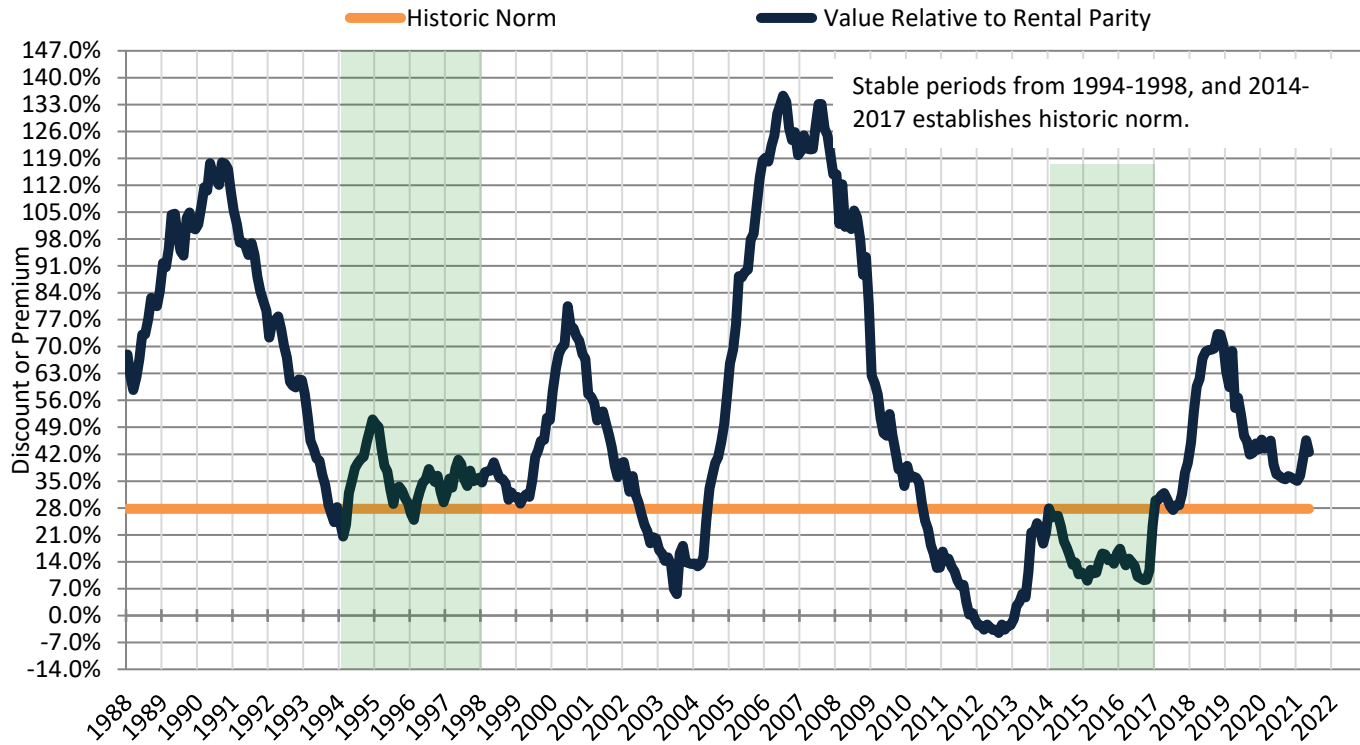
Resale \$/SF Year-over-Year Percentage Change: San Jose Metro, CA since January 1989



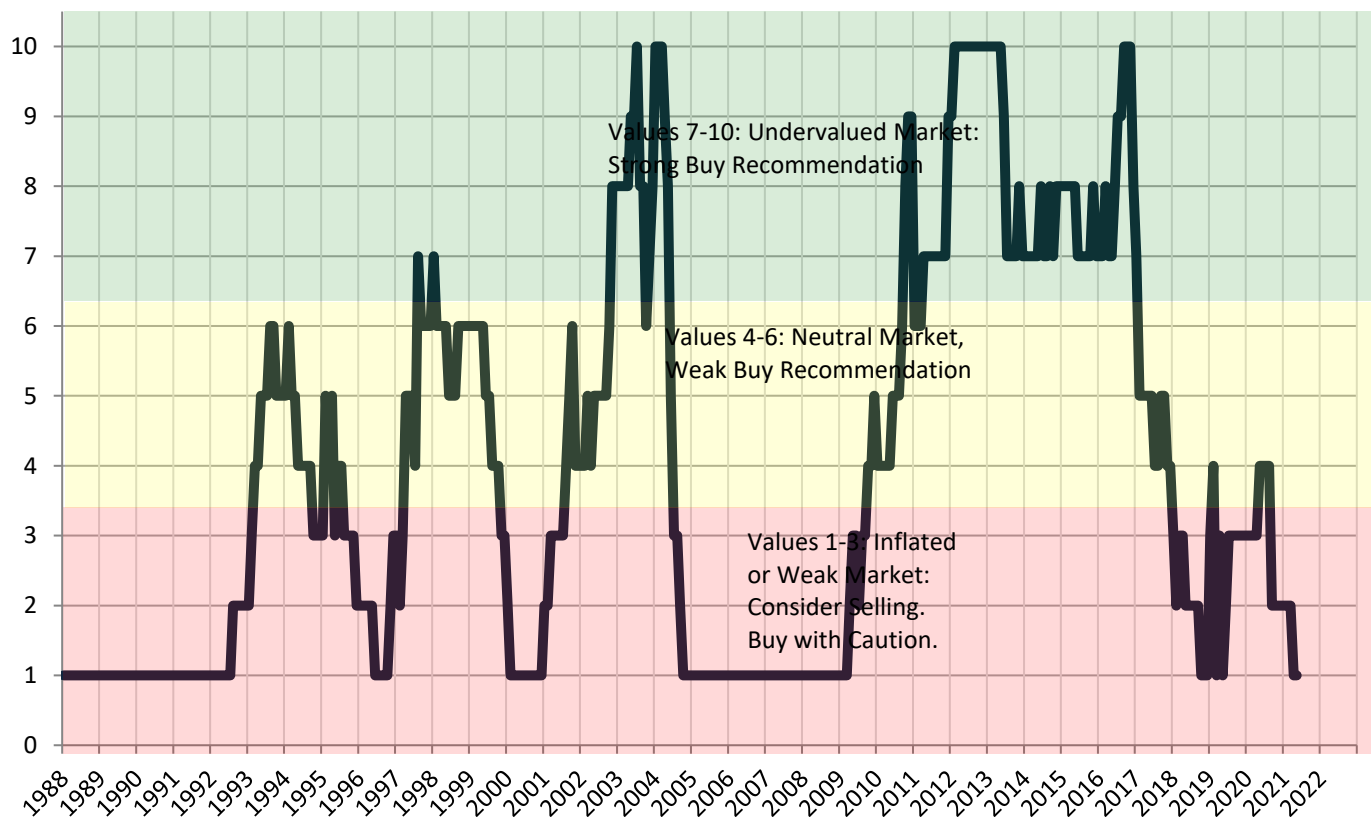
Rental \$/SF Year-over-Year Percentage Change: San Jose Metro, CA since January 1989



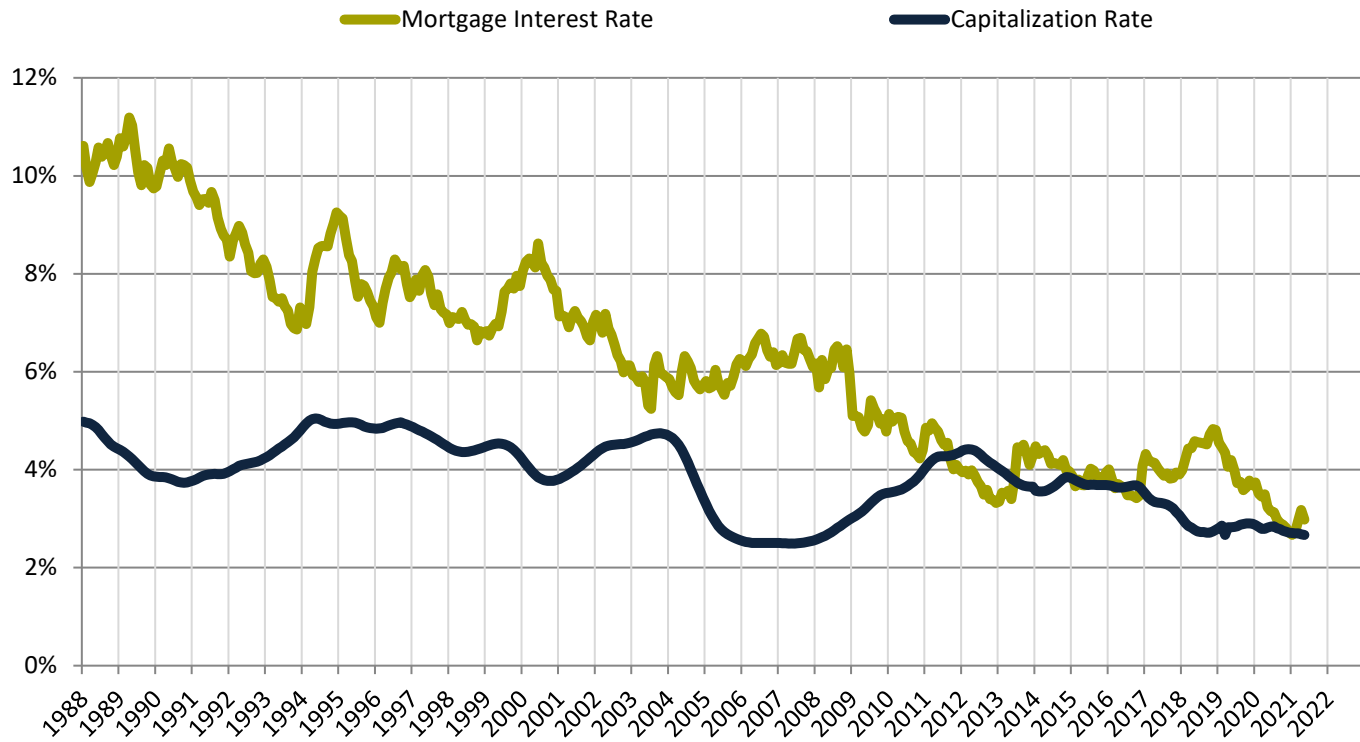
Historic Median Home Price Relative to Rental Parity: San Jose Metro, CA since January 1988



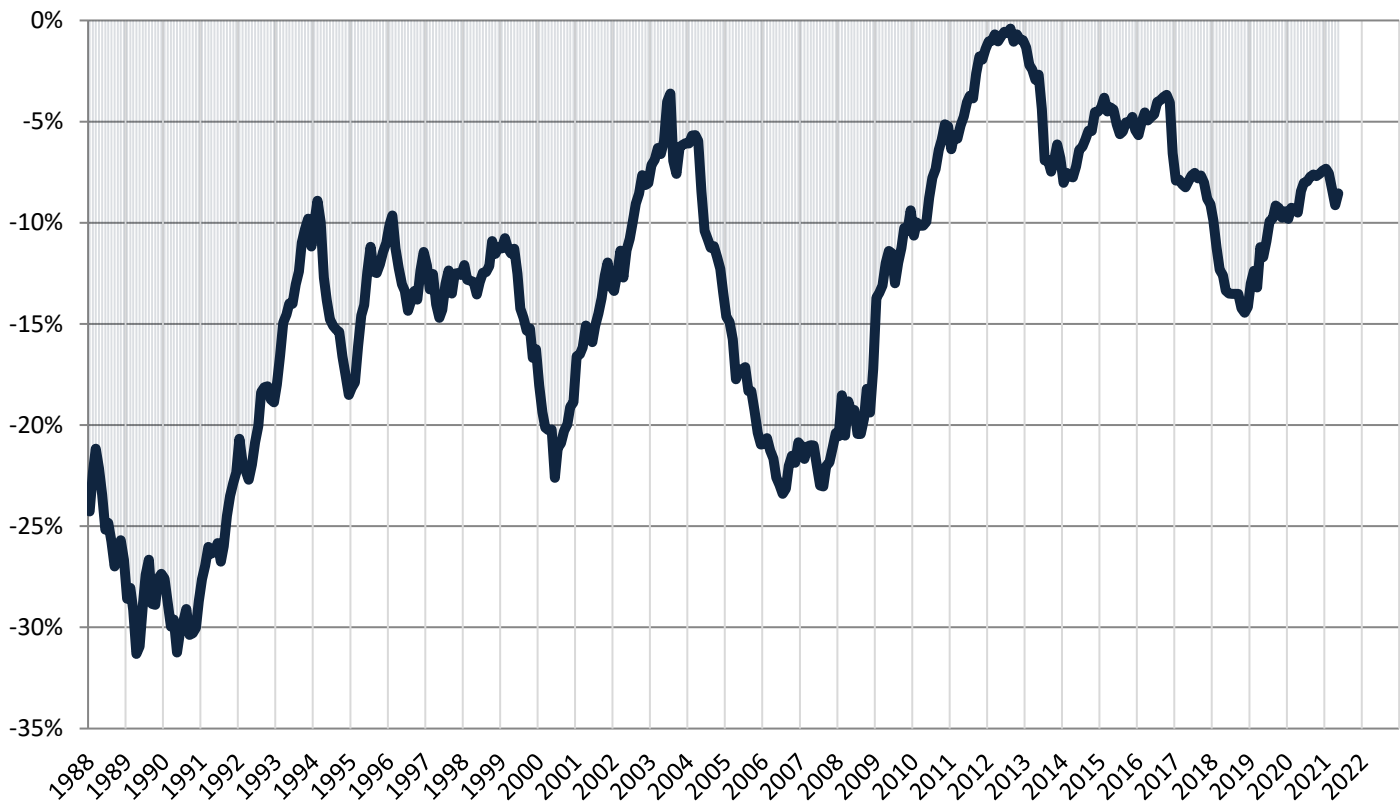
TAIT Housing Report® Market Timing System Rating: San Jose Metro, CA since January 1988



Cash Investor Capitalization Rate: San Jose Metro, CA since January 1988



Financed Investor Cash-on-Cash Return: San Jose Metro, CA since January 1988



Market Performance and Trends: San Jose Metro, CA and Major Cities and Zips

Study Area	Median Resale \$	Resale % Change YoY	Resale \$/SF	Rent % Change YoY	Median Rent \$	Cost of Ownership	Ownership Prem./Disc.	Cap Rate
San Jose Metro, CA	\$ 1,371,400	↓ -7.9%	\$ 617	↔ 1.7%	\$ 3,817	\$ 5,441	\$ 1,624	2.7%
San Benito County	\$ 731,800	↔ 0.0%	\$ 314	↔ 1.4%	\$ 2,544	\$ 2,903	\$ 360	3.3%
Santa Clara County	\$ 1,375,300	↓ -7.6%	\$ 625	↑ 3.9%	\$ 4,066	\$ 5,456	\$ 1,390	2.8%
Alum Rock	\$ 868,300	↓ -4.6%	\$ 540	↓ -3.4%	\$ 2,963	\$ 3,445	\$ 482	3.3%
Burbank	\$ 1,008,900	↔ 1.2%	\$ 576	↑ 5.2%	\$ 3,778	\$ 4,003	\$ 224	3.6%
Cambrian Park	\$ 1,641,500	↓ -11.6%	\$ 630	↑ 2.1%	\$ 3,992	\$ 6,512	\$ 2,521	2.3%
Campbell	\$ 1,490,500	↓ -8.0%	\$ 670	↑ 3.3%	\$ 4,078	\$ 5,913	\$ 1,835	2.6%
Cupertino	\$ 2,406,600	↓ -7.0%	\$ 948	↔ 0.4%	\$ 5,089	\$ 9,548	\$ 4,458	2.0%
East Foothills	\$ 1,170,900	↓ -4.5%	\$ 492	↔ 1.7%	\$ 3,612	\$ 4,645	\$ 1,033	3.0%
Gilroy	\$ 888,800	↓ -2.9%	\$ 370	↔ 0.2%	\$ 3,292	\$ 3,526	\$ 234	3.6%
Hollister	\$ 729,200	↔ 0.4%	\$ 316	↑ 2.7%	\$ 2,589	\$ 2,893	\$ 304	3.4%
Lexington Hills	\$ 938,100	↓ -10.2%	\$ 520	↔ 0.0%	\$ 3,479	\$ 3,722	\$ 243	3.6%
Los Gatos	\$ 2,248,900	↓ -8.6%	\$ 787	↑ 4.8%	\$ 5,520	\$ 8,922	\$ 3,402	2.4%
Milpitas	\$ 1,198,400	↓ -6.2%	\$ 579	↔ 2.0%	\$ 3,646	\$ 4,754	\$ 1,108	2.9%
Morgan Hill	\$ 1,136,500	↓ -2.8%	\$ 417	↑ 3.9%	\$ 3,867	\$ 4,509	\$ 641	3.3%
Mountain View	\$ 1,889,900	↓ -9.6%	\$ 913	↓ 10.2%	\$ 5,944	\$ 7,498	\$ 1,554	3.0%
San Jose	\$ 1,197,000	↓ -6.4%	\$ 559	↑ 3.1%	\$ 3,801	\$ 4,749	\$ 947	3.0%
East San Jose	\$ 883,300	↓ -5.3%	\$ 491	↔ 0.6%	\$ 3,422	\$ 3,504	\$ 82	3.7%
West San Jose	\$ 1,695,800	↓ -7.8%	\$ 802	↑ 4.9%	\$ 4,388	\$ 6,728	\$ 2,340	2.5%
Downtown	\$ 975,100	↓ -7.0%	\$ 573	↔ 1.3%	\$ 3,453	\$ 3,868	\$ 416	3.4%
North Valley	\$ 1,038,600	↔ 0.0%	\$ 550	↔ 1.9%	\$ 3,592	\$ 4,120	\$ 528	3.3%
Evergreen	\$ 1,271,200	↓ -3.5%	\$ 533	↑ 5.1%	\$ 4,159	\$ 5,043	\$ 884	3.1%
Willow Glen	\$ 1,454,900	↓ -7.4%	\$ 647	↑ 3.2%	\$ 4,028	\$ 5,772	\$ 1,743	2.7%
Blossom Valley	\$ 1,140,900	↓ -8.1%	\$ 480	↑ 2.5%	\$ 3,702	\$ 4,526	\$ 825	3.1%
Cambrian Park	\$ 1,422,600	↓ -8.2%	\$ 653	↑ 2.8%	\$ 3,893	\$ 5,644	\$ 1,751	2.6%

Market Performance and Trends: San Jose Metro, CA and Major Cities and Zips

Study Area	Median Resale \$	Resale % Change YoY	Resale \$/SF	Rent % Change YoY	Median Rent \$	Cost of Ownership	Ownership Prem./Disc.	Cap Rate
Fairgrounds	\$ 871,300	↓ -6.3%	\$ 498	↔ 0.5%	\$ 3,373	\$ 3,457	\$ 84	3.7%
Santa Teresa	\$ 1,086,800	↓ -7.5%	\$ 476	↑ 2.4%	\$ 3,696	\$ 4,312	\$ 615	3.3%
Almaden Valley	\$ 1,695,200	↓ -6.9%	\$ 588	↑ 3.7%	\$ 4,465	\$ 6,725	\$ 2,260	2.5%
Edenvale - Seven Trees	\$ 924,000	↓ -4.8%	\$ 483	↔ 1.6%	\$ 3,523	\$ 3,666	\$ 143	3.7%
Berryessa	\$ 1,305,800	↓ -6.7%	\$ 590	↑ 2.6%	\$ 3,723	\$ 5,180	\$ 1,458	2.7%
Alum Rock-East Foothills	\$ 911,000	↓ -7.1%	\$ 475	↔ 1.6%	\$ 3,552	\$ 3,614	\$ 62	3.7%
North San Jose	\$ 1,026,800	↓ -9.4%	\$ 602	↑ 2.5%	\$ 3,593	\$ 4,074	\$ 480	3.4%
Rose Garden	\$ 1,377,500	↓ -10.1%	\$ 651	↑ 3.6%	\$ 3,864	\$ 5,465	\$ 1,601	2.7%
San Juan Bautista	\$ 751,400	↓ -2.8%	\$ 293	↓ -7.4%	\$ 2,200	\$ 2,981	\$ 781	2.8%
San Martin	\$ 1,323,900	↓ -6.8%	\$ 458	↔ 0.6%	\$ 3,580	\$ 5,252	\$ 1,672	2.6%
Santa Clara	\$ 1,444,600	↓ -10.6%	\$ 690	↑ 4.1%	\$ 4,074	\$ 5,731	\$ 1,657	2.7%
Sunnyvale	\$ 1,804,700	↓ -9.6%	\$ 859	↑ 5.6%	\$ 4,695	\$ 7,160	\$ 2,465	2.5%
Ponderosa	\$ 1,694,400	↓ -13.1%	\$ 700	↑ 5.7%	\$ 4,677	\$ 6,722	\$ 2,045	2.6%
Lakewood	\$ 1,330,200	↓ -9.4%	\$ 748	↑ 4.3%	\$ 3,865	\$ 5,277	\$ 1,412	2.8%
Washington	\$ 1,834,900	↓ -12.9%	\$ 874	↑ 5.5%	\$ 4,495	\$ 7,279	\$ 2,784	2.4%
Ortega	\$ 2,149,600	↓ -7.5%	\$ 905	↑ 4.0%	\$ 4,736	\$ 8,528	\$ 3,792	2.1%
De Anza	\$ 2,238,500	↓ -9.6%	\$ 918	↑ 3.1%	\$ 4,947	\$ 8,881	\$ 3,934	2.1%
Serra	\$ 2,492,200	↓ -9.9%	\$ 952	↑ 3.2%	\$ 5,304	\$ 9,887	\$ 4,583	2.0%
Raynor	\$ 2,002,200	↓ -12.2%	\$ 853	↑ 5.0%	\$ 4,597	\$ 7,943	\$ 3,346	2.2%

Market Timing Rating and Valuations: San Jose Metro, CA and Major Cities and Zips

Study Area	Rating	Median	Rental Parity	% Over/Under Rental Parity	Historic Premium	% Over/Under Historic Prem.
San Jose Metro, CA	↓ 1	\$ 1,371,400	\$ 962,100	● 42.6%	27.8%	● 14.8%
San Benito County	↑ 9	\$ 731,800	\$ 641,100	▶ 2.7%	27.4%	● -24.7%
Santa Clara County	⇒ 5	\$ 1,375,300	\$ 1,024,900	● 34.2%	28.1%	▶ 6.1%
Alum Rock	↓ 1	\$ 868,300	\$ 746,800	● 16.2%	4.8%	▶ 11.4%
Burbank	⇒ 5	\$ 1,008,900	\$ 952,300	▶ 5.9%	-2.8%	▶ 8.7%
Cambrian Park	↓ 2	\$ 1,641,500	\$ 1,006,100	● 63.2%	36.6%	● 26.6%
Campbell	⇒ 4	\$ 1,490,500	\$ 1,027,800	● 45.0%	35.6%	▶ 9.4%
Cupertino	↓ 1	\$ 2,406,600	\$ 1,282,700	● 87.6%	60.3%	● 27.3%
East Foothills	⇒ 4	\$ 1,170,900	\$ 910,500	● 28.6%	23.9%	▶ 4.7%
Gilroy	⇒ 4	\$ 888,800	\$ 829,900	▶ 7.1%	11.6%	▶ -4.5%
Hollister	↑ 8	\$ 729,200	\$ 652,500	▶ 11.8%	26.0%	● -14.2%
Lexington Hills	↗ 7	\$ 938,100	\$ 876,800	▶ 6.9%	40.2%	● -33.3%
Los Gatos	⇒ 4	\$ 2,248,900	\$ 1,391,400	● 61.6%	50.5%	▶ 11.1%
Milpitas	↓ 2	\$ 1,198,400	\$ 919,100	● 30.4%	18.7%	▶ 11.7%
Morgan Hill	↗ 7	\$ 1,136,500	\$ 974,800	● 16.6%	27.7%	▶ -11.1%
Mountain View	⇒ 5	\$ 1,889,900	\$ 1,498,200	● 26.1%	35.7%	▶ -9.6%
San Jose	⇒ 5	\$ 1,197,000	\$ 958,200	● 24.9%	19.6%	▶ 5.3%
East San Jose	⇒ 3	\$ 883,300	\$ 862,600	▶ 2.4%	1.7%	▶ 0.7%
West San Jose	⇒ 4	\$ 1,695,800	\$ 1,105,900	● 53.3%	42.8%	▶ 10.5%
Downtown	⇒ 3	\$ 975,100	\$ 870,200	● 12.0%	10.3%	▶ 1.7%
North Valley	⇒ 3	\$ 1,038,600	\$ 905,400	● 14.7%	12.4%	▶ 2.3%
Evergreen	↗ 6	\$ 1,271,200	\$ 1,048,300	● 21.3%	23.3%	▶ -2.0%
Willow Glen	⇒ 4	\$ 1,454,900	\$ 1,015,400	● 43.2%	36.0%	▶ 7.2%
Blossom Valley	⇒ 5	\$ 1,140,900	\$ 933,000	● 22.3%	16.7%	▶ 5.6%
Cambrian Park	⇒ 3	\$ 1,422,600	\$ 981,100	● 45.0%	30.1%	● 14.9%

Market Timing Rating and Valuations: San Jose Metro, CA and Major Cities and Zips

Study Area	Rating	Median	Rental Parity	% Over/Under Rental Parity	Historic Premium	% Over/Under Historic Prem.
Fairgrounds	3	\$ 871,300	\$ 850,200	2.5%	-0.1%	2.6%
Santa Teresa	5	\$ 1,086,800	\$ 931,700	16.7%	17.5%	-0.8%
Almaden Valley	5	\$ 1,695,200	\$ 1,125,500	50.6%	49.4%	1.2%
Edenvale - Seven Trees	4	\$ 924,000	\$ 888,000	4.1%	28.1%	1.1%
Berryessa	4	\$ 1,305,800	\$ 938,300	39.2%	25.6%	13.6%
Alum Rock-East Foothills	3	\$ 911,000	\$ 895,300	1.7%	0.8%	0.9%
North San Jose	5	\$ 1,026,800	\$ 905,700	13.4%	15.7%	-2.3%
Rose Garden	4	\$ 1,377,500	\$ 974,000	41.5%	28.0%	13.5%
San Juan Bautista	2	\$ 751,400	\$ 554,500	35.5%	42.4%	-6.9%
San Martin	3	\$ 1,323,900	\$ 902,400	46.7%	49.8%	-3.1%
Santa Clara	4	\$ 1,444,600	\$ 1,026,900	40.7%	29.8%	10.9%
Sunnyvale	5	\$ 1,804,700	\$ 1,183,300	52.5%	49.5%	3.0%
Ponderosa	5	\$ 1,694,400	\$ 1,178,800	43.7%	49.2%	-5.5%
Lakewood	4	\$ 1,330,200	\$ 974,200	36.5%	25.8%	10.7%
Washington	5	\$ 1,834,900	\$ 1,133,000	61.9%	56.2%	5.7%
Ortega	3	\$ 2,149,600	\$ 1,193,600	80.1%	64.5%	15.6%
De Anza	3	\$ 2,238,500	\$ 1,246,900	79.6%	63.3%	16.3%
Serra	3	\$ 2,492,200	\$ 1,336,900	86.4%	71.6%	14.8%
Raynor	4	\$ 2,002,200	\$ 1,158,800	72.8%	64.9%	7.9%

San Benito County Housing Market Value & Trends Update

Historically, properties in this market sell at a 27.4% premium. Today's premium is 2.7%. This market is 24.7% undervalued.

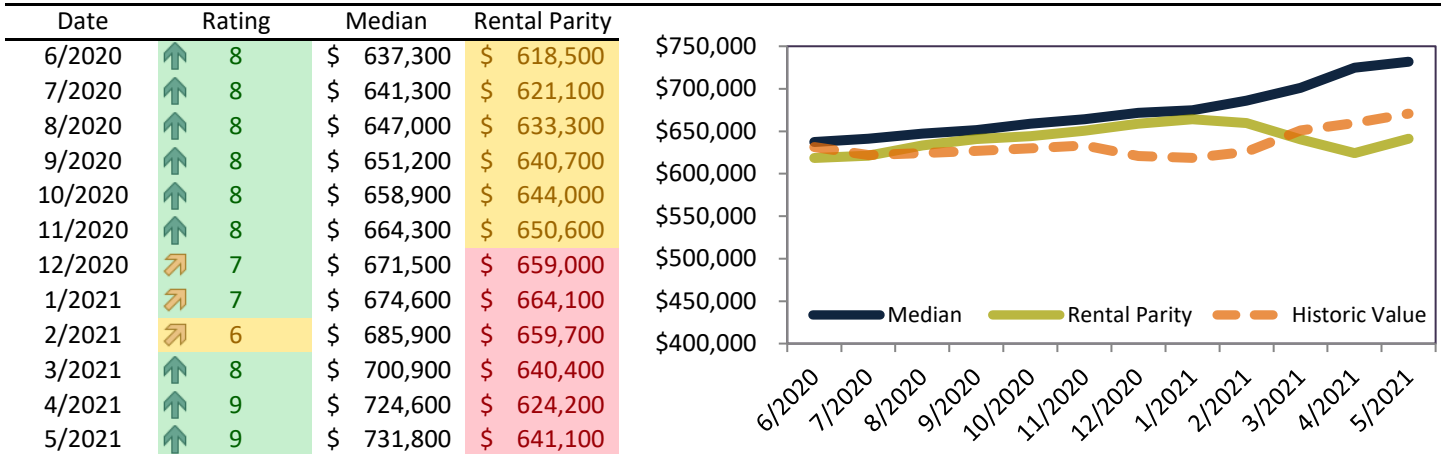
Median home price is \$731,800, and resale \$/SF is \$314/SF. Prices rose 0.0% year-over-year.

Monthly cost of ownership is \$2,903, and rents average \$2,543, making owning \$359 per month more costly than renting.

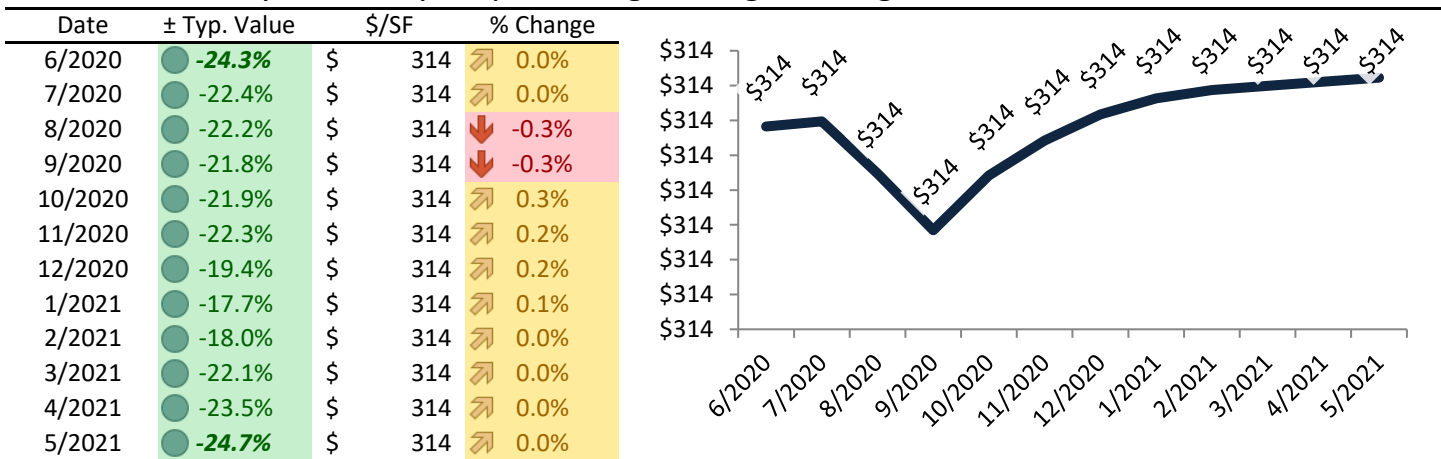
Rents rose 1.4% year-over-year. The current capitalization rate (rent/price) is 4.4%.

Market rating = 9

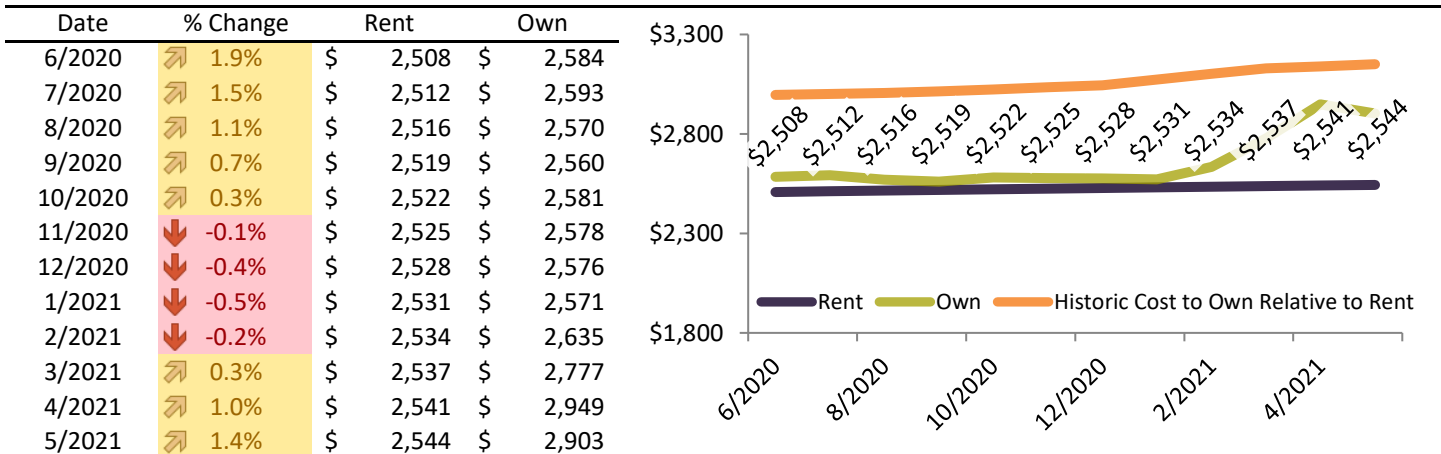
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Santa Clara County Housing Market Value & Trends Update

Historically, properties in this market sell at a 28.1% premium. Today's premium is 34.2%. This market is 6.1% overvalued.

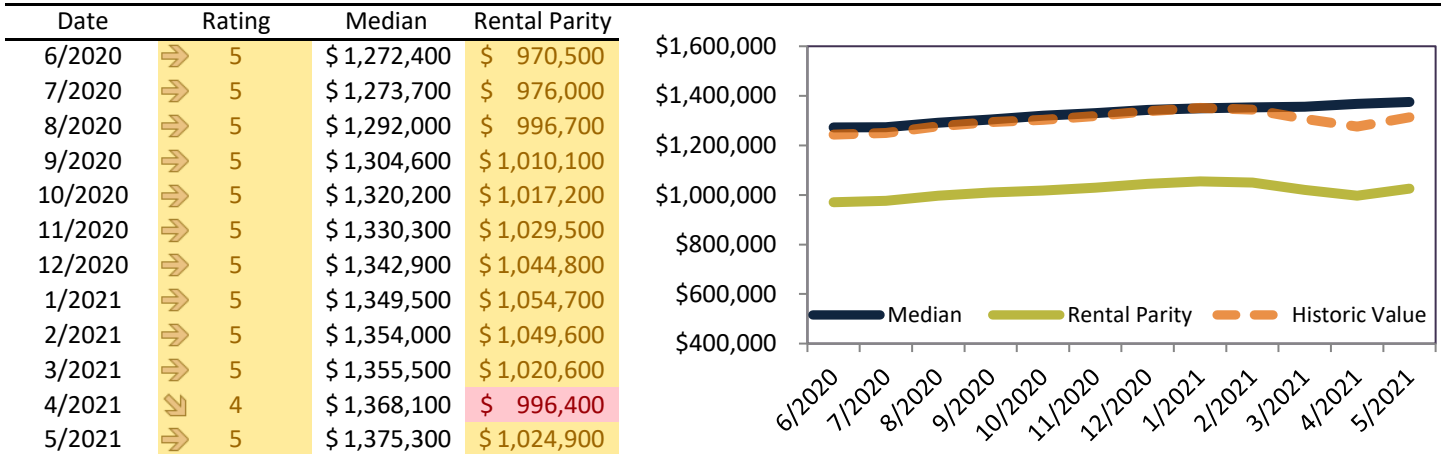
Median home price is \$1,375,300, and resale \$/SF is \$625/SF. Prices fell 7.6% year-over-year.

Monthly cost of ownership is \$5,456, and rents average \$4,066, making owning \$1,389 per month more costly than renting.

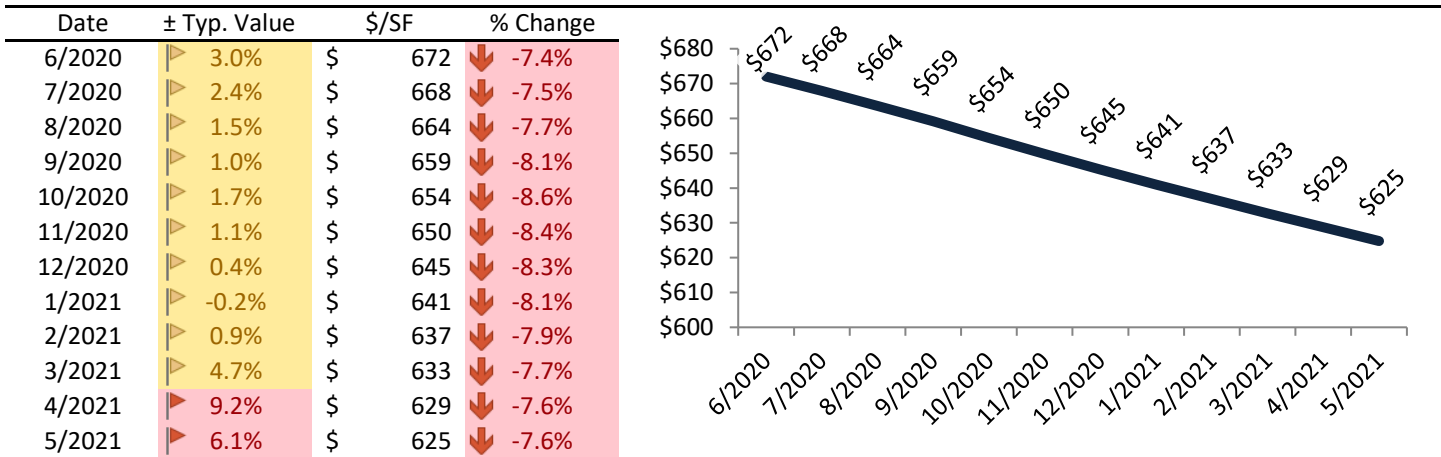
Rents rose 3.9% year-over-year. The current capitalization rate (rent/price) is 2.8%.

Market rating = 5

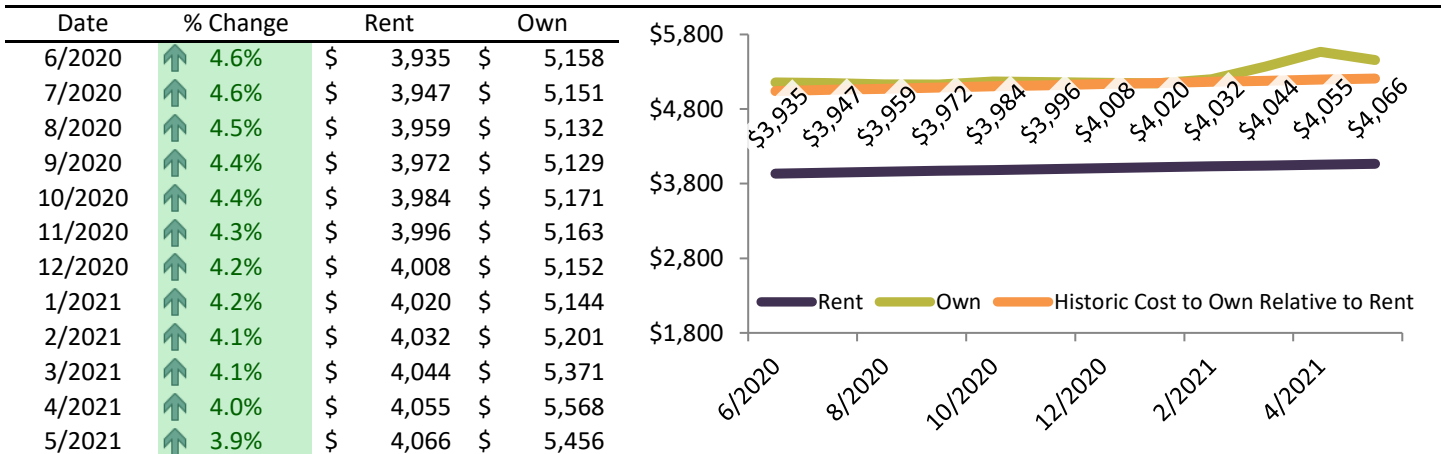
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

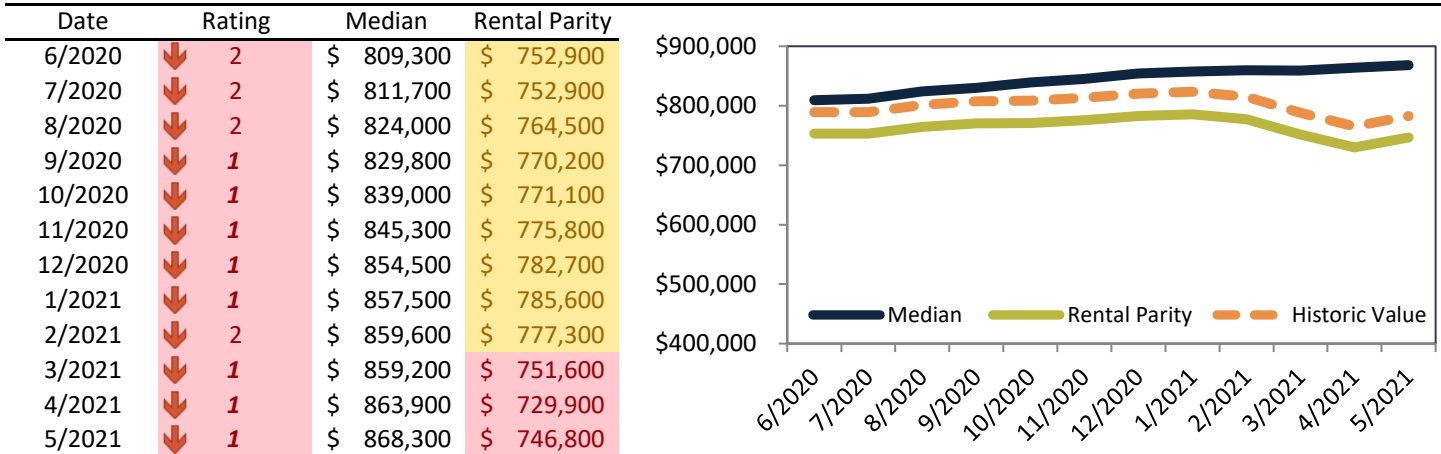


Alum Rock Housing Market Value & Trends Update

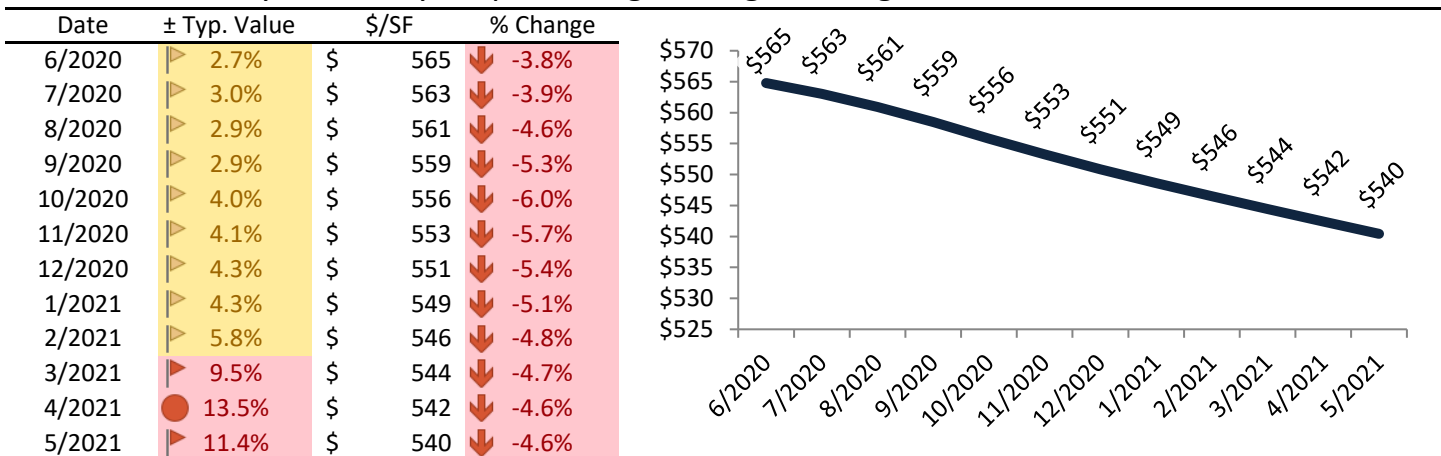
Historically, properties in this market sell at a 4.8% premium. Today's premium is 16.2%. This market is 11.4% overvalued. Median home price is \$868,300, and resale \$/SF is \$540/SF. Prices fell 4.6% year-over-year. Monthly cost of ownership is \$3,444, and rents average \$2,962, making owning \$481 per month more costly than renting. Rents fell 3.4% year-over-year. The current capitalization rate (rent/price) is 3.3%.

Market rating = 1

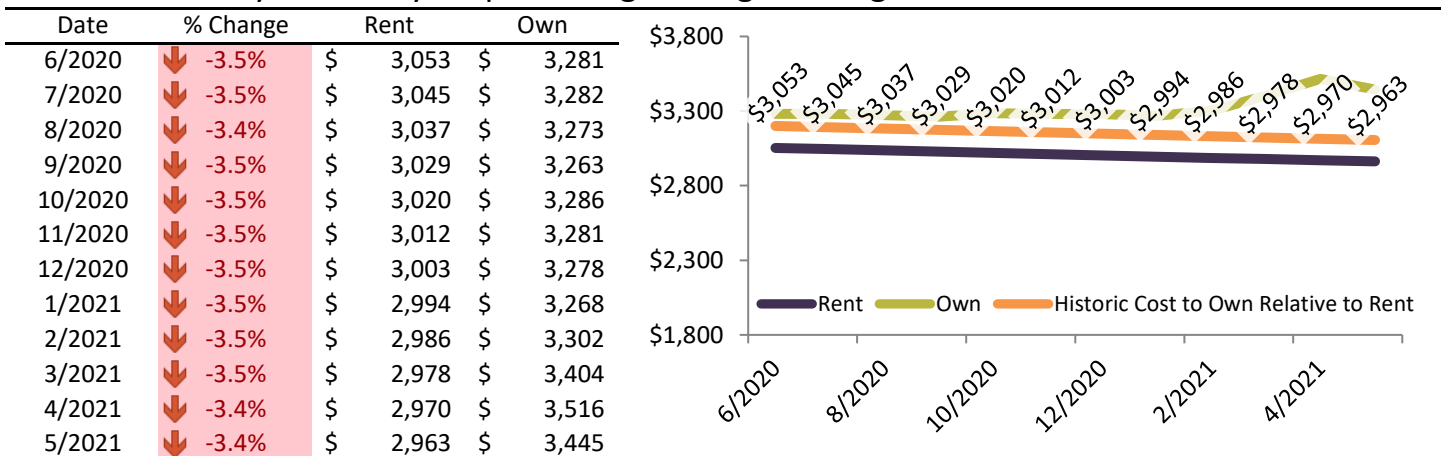
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Burbank Housing Market Value & Trends Update

Historically, properties in this market sell at a -2.8% discount. Today's premium is 5.9%. This market is 8.7% overvalued.

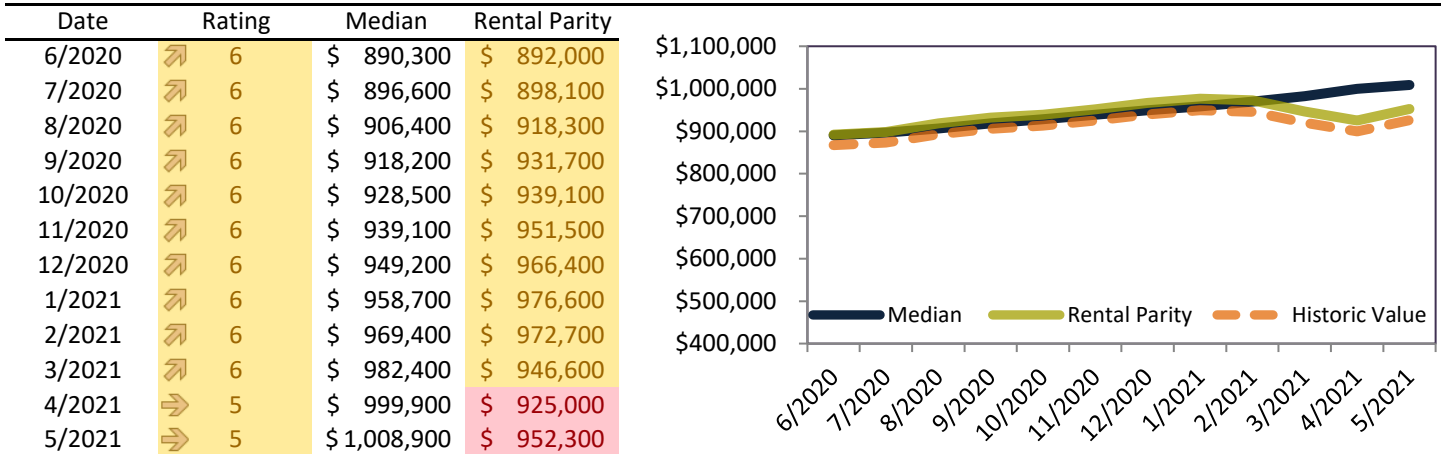
Median home price is \$1,008,900, and resale \$/SF is \$576/SF. Prices rose 1.2% year-over-year.

Monthly cost of ownership is \$4,002, and rents average \$3,778, making owning \$224 per month more costly than renting.

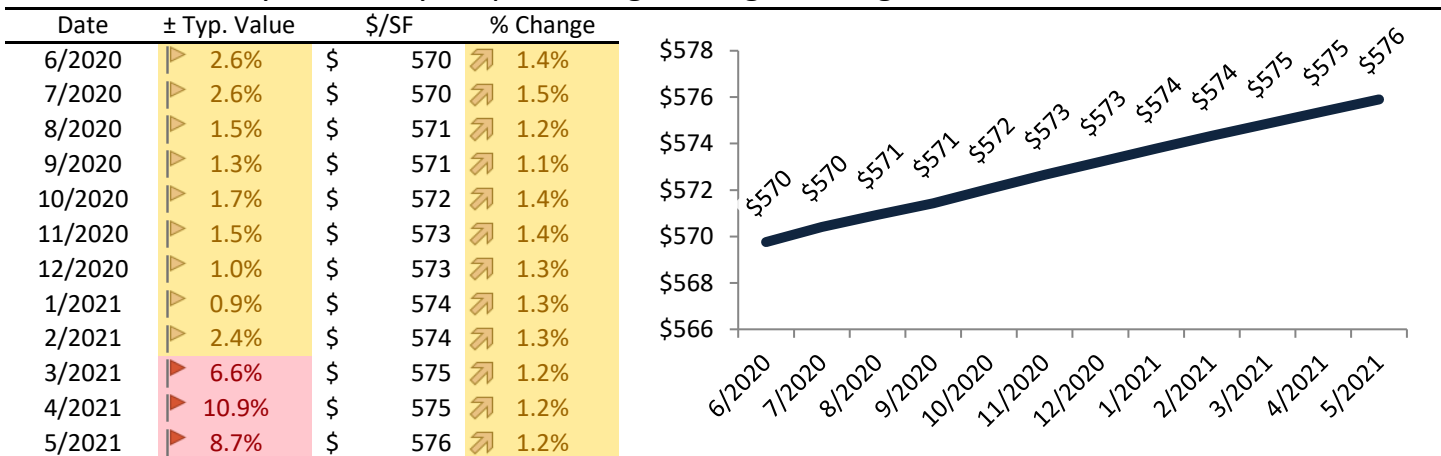
Rents rose 5.2% year-over-year. The current capitalization rate (rent/price) is 3.6%.

Market rating = 5

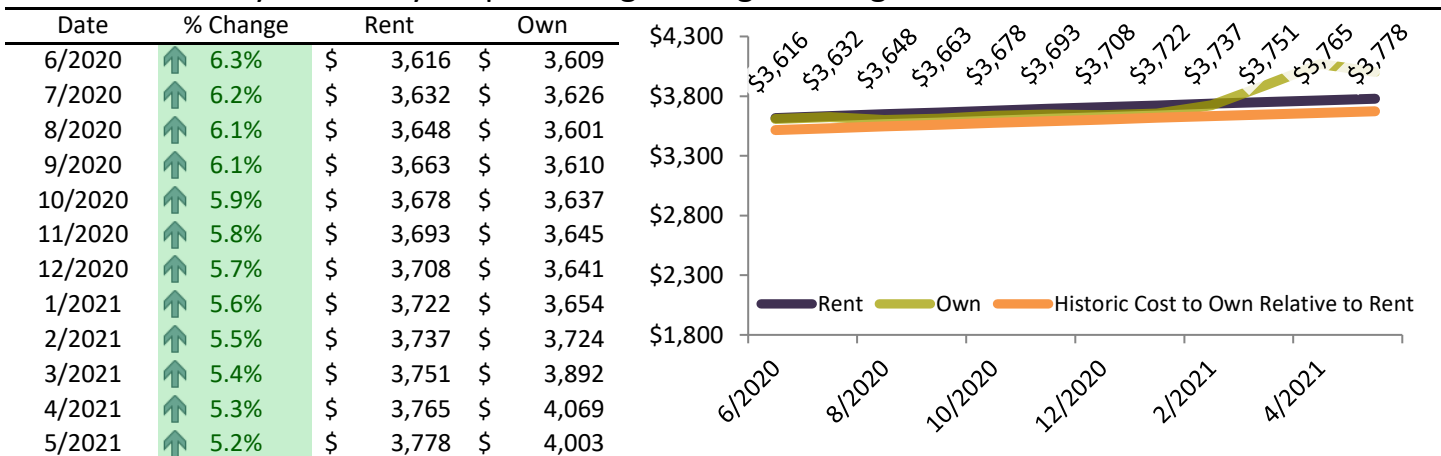
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

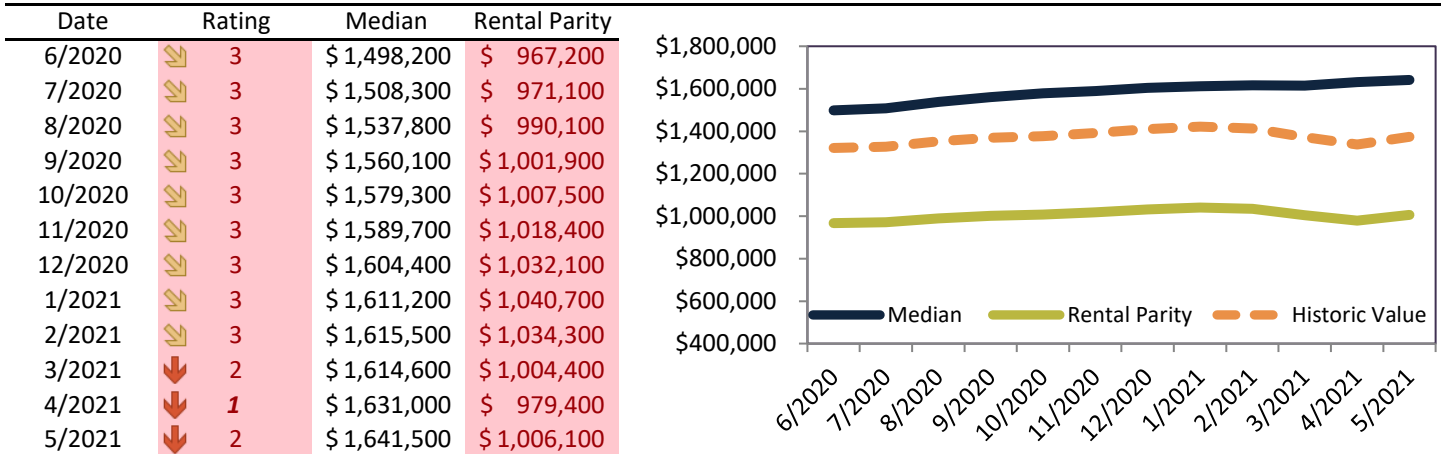


Cambrian Park Housing Market Value & Trends Update

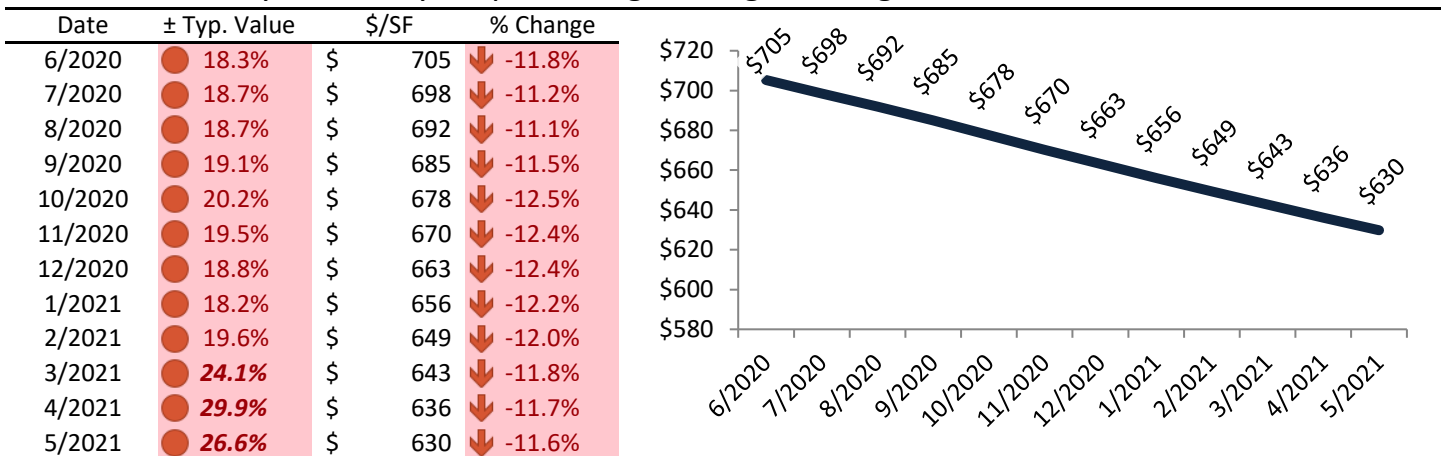
Historically, properties in this market sell at a 36.6% premium. Today's premium is 63.2%. This market is 26.6% overvalued. Median home price is \$1,641,500, and resale \$/SF is \$630/SF. Prices fell 11.6% year-over-year. Monthly cost of ownership is \$6,512, and rents average \$3,991, making owning \$2,520 per month more costly than renting. Rents rose 2.1% year-over-year. The current capitalization rate (rent/price) is 2.3%.

Market rating = 2

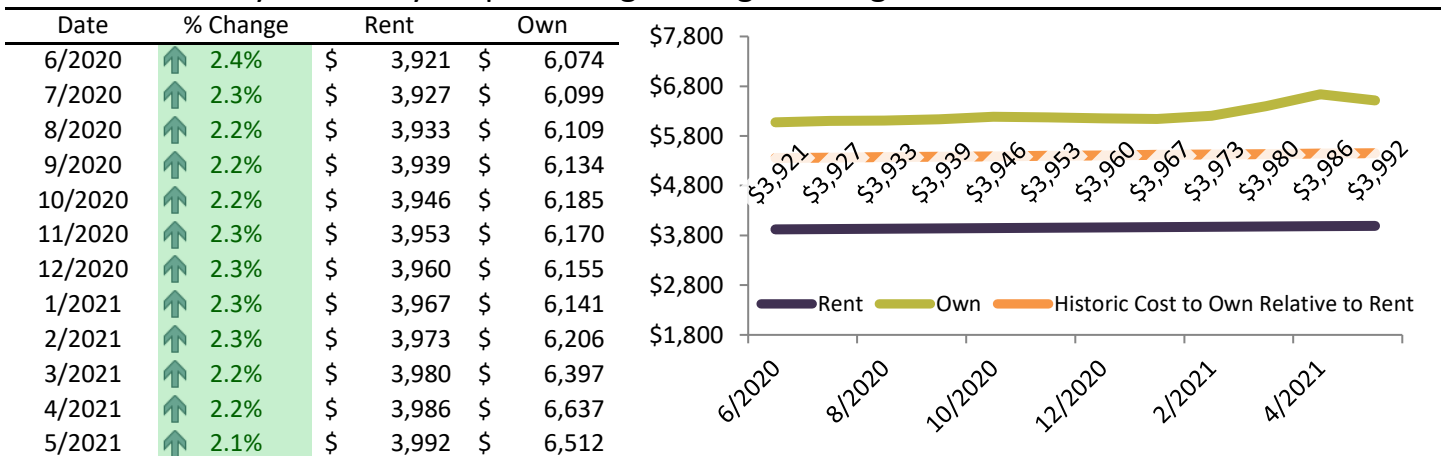
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Campbell Housing Market Value & Trends Update

Historically, properties in this market sell at a 35.6% premium. Today's premium is 45.0%. This market is 9.4% overvalued.

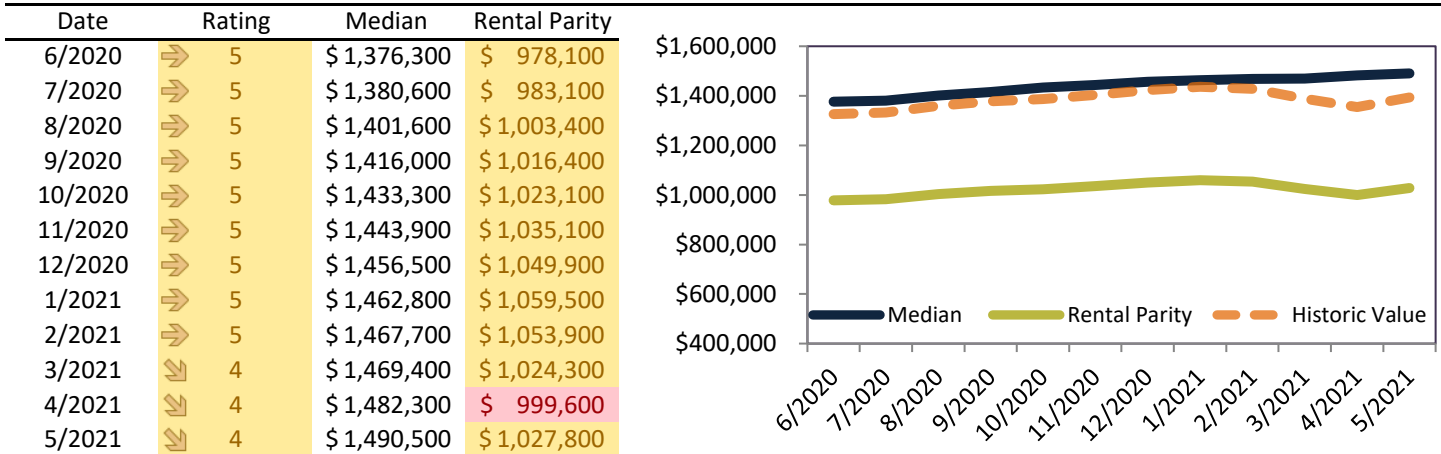
Median home price is \$1,490,500, and resale \$/SF is \$670/SF. Prices fell 8.0% year-over-year.

Monthly cost of ownership is \$5,913, and rents average \$4,077, making owning \$1,835 per month more costly than renting.

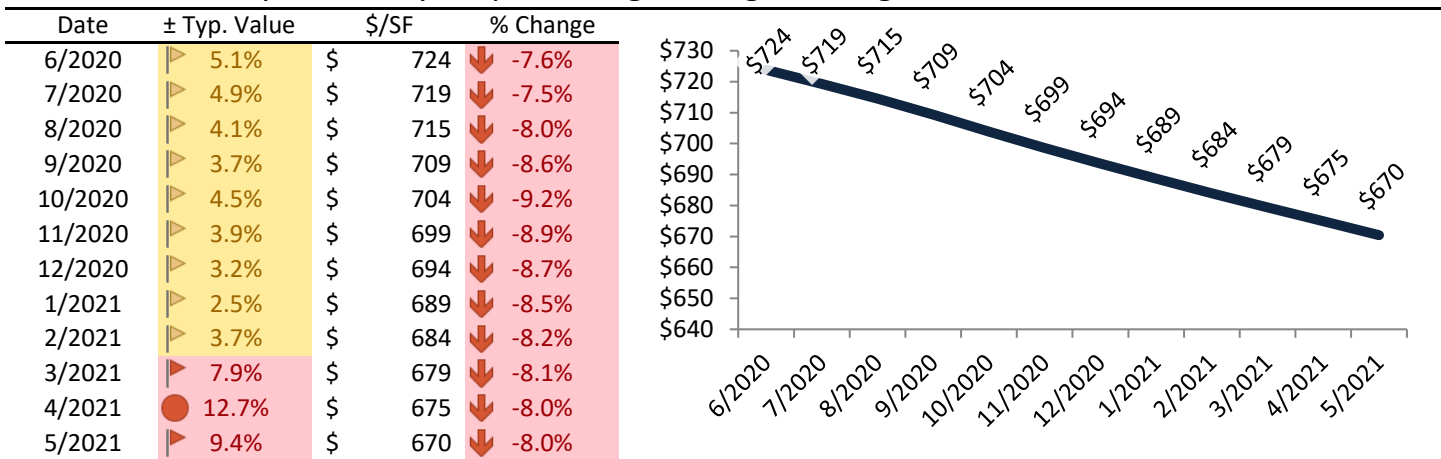
Rents rose 3.3% year-over-year. The current capitalization rate (rent/price) is 2.6%.

Market rating = 4

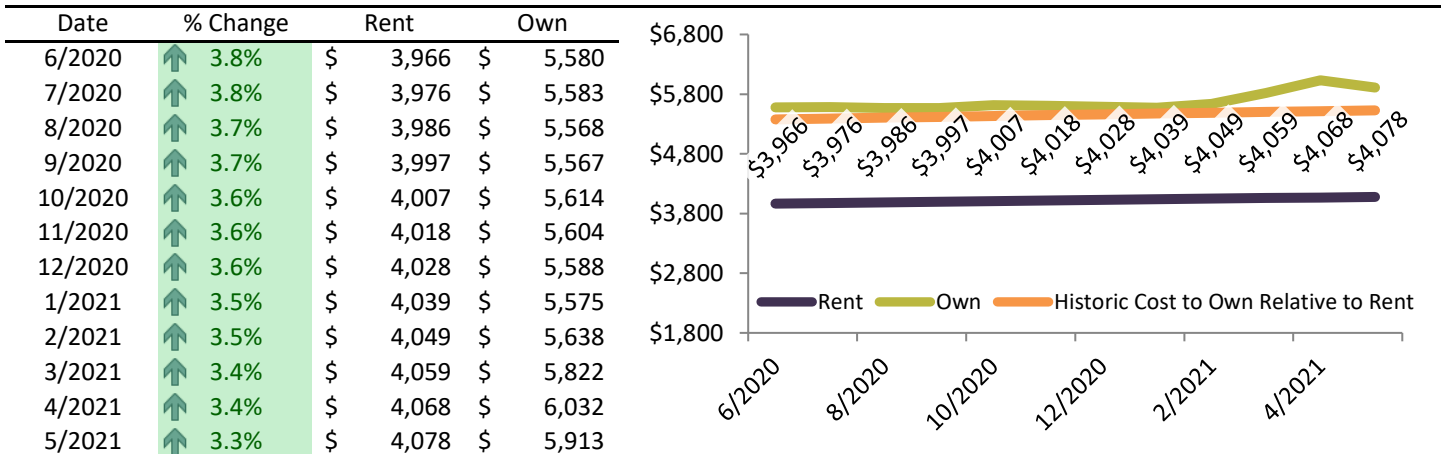
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Cupertino Housing Market Value & Trends Update

Historically, properties in this market sell at a 60.3% premium. Today's premium is 87.6%. This market is 27.3% overvalued.

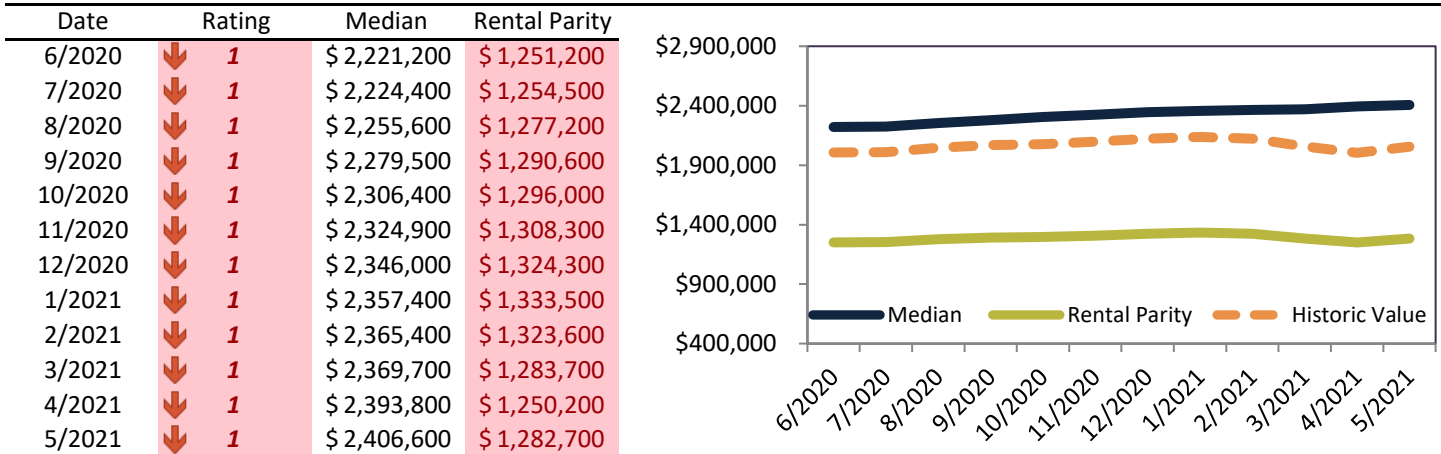
Median home price is \$2,406,600, and resale \$/SF is \$948/SF. Prices fell 7.0% year-over-year.

Monthly cost of ownership is \$9,547, and rents average \$5,089, making owning \$4,458 per month more costly than renting.

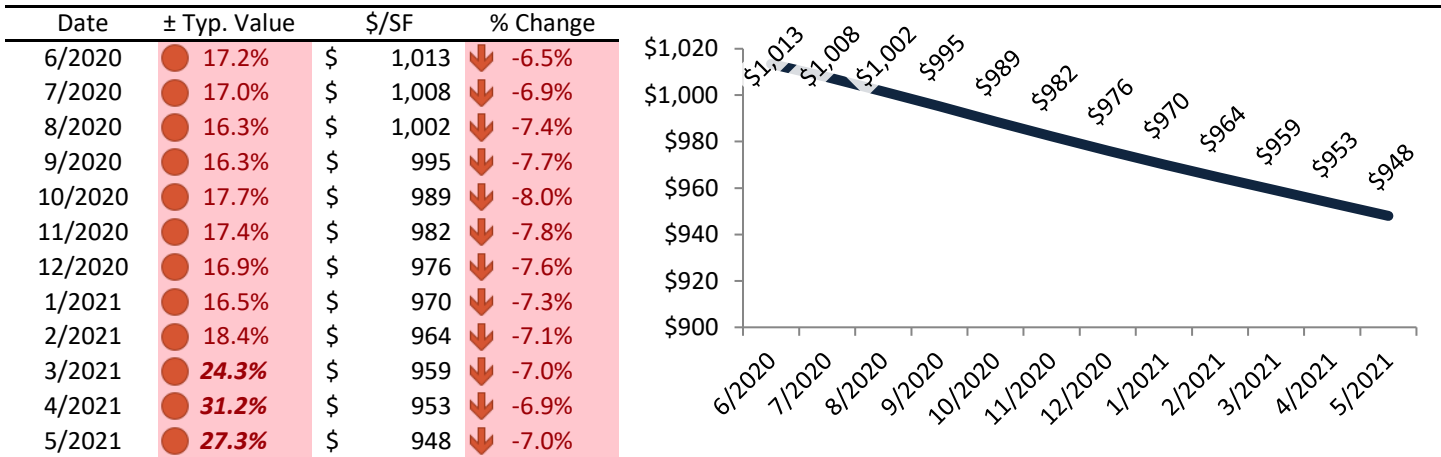
Rents rose 0.4% year-over-year. The current capitalization rate (rent/price) is 2.0%.

Market rating = 1

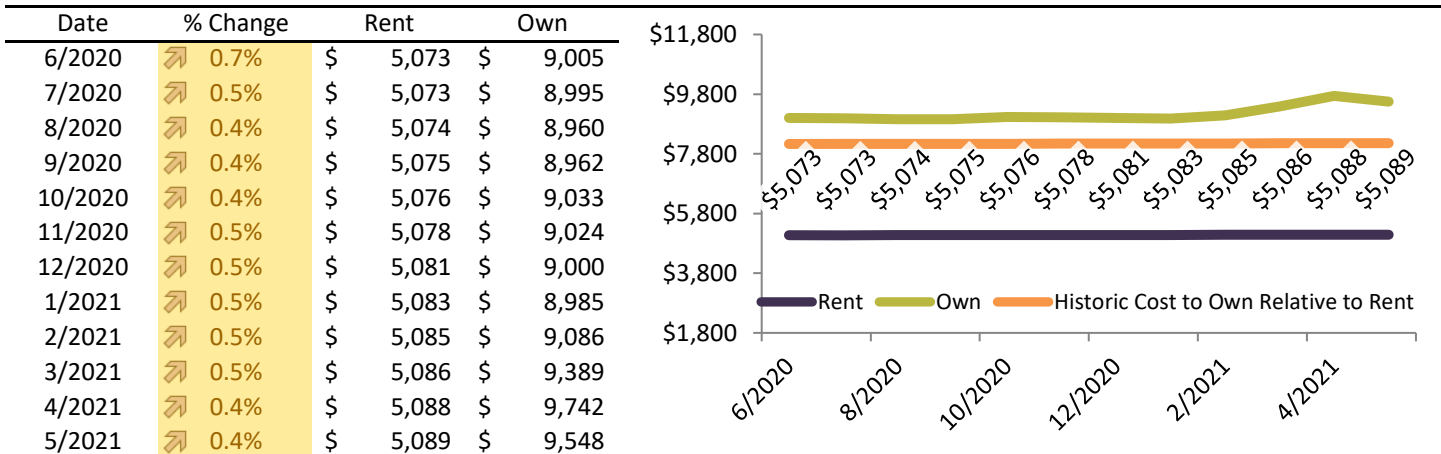
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



East Foothills Housing Market Value & Trends Update

Historically, properties in this market sell at a 23.9% premium. Today's premium is 28.6%. This market is 4.7% overvalued.

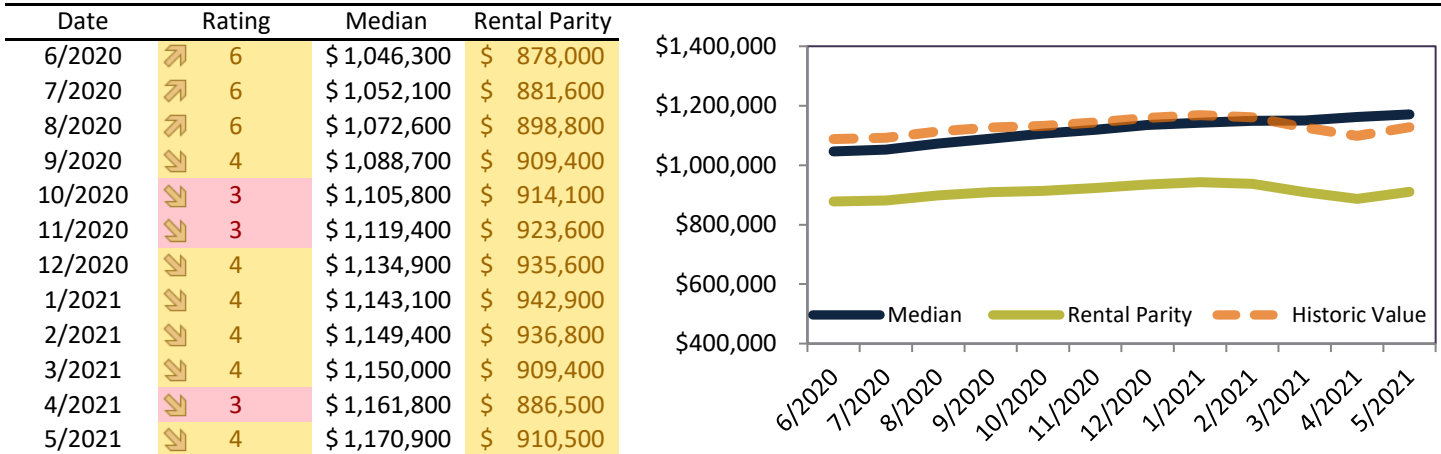
Median home price is \$1,170,900, and resale \$/SF is \$492/SF. Prices fell 4.5% year-over-year.

Monthly cost of ownership is \$4,645, and rents average \$3,612, making owning \$1,032 per month more costly than renting.

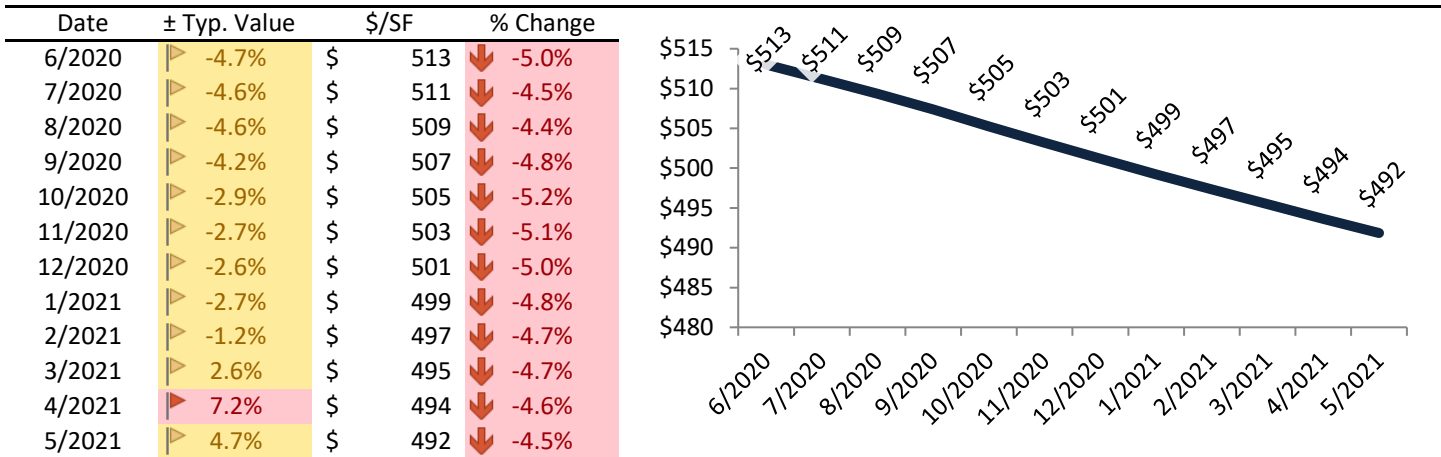
Rents rose 1.7% year-over-year. The current capitalization rate (rent/price) is 3.0%.

Market rating = 4

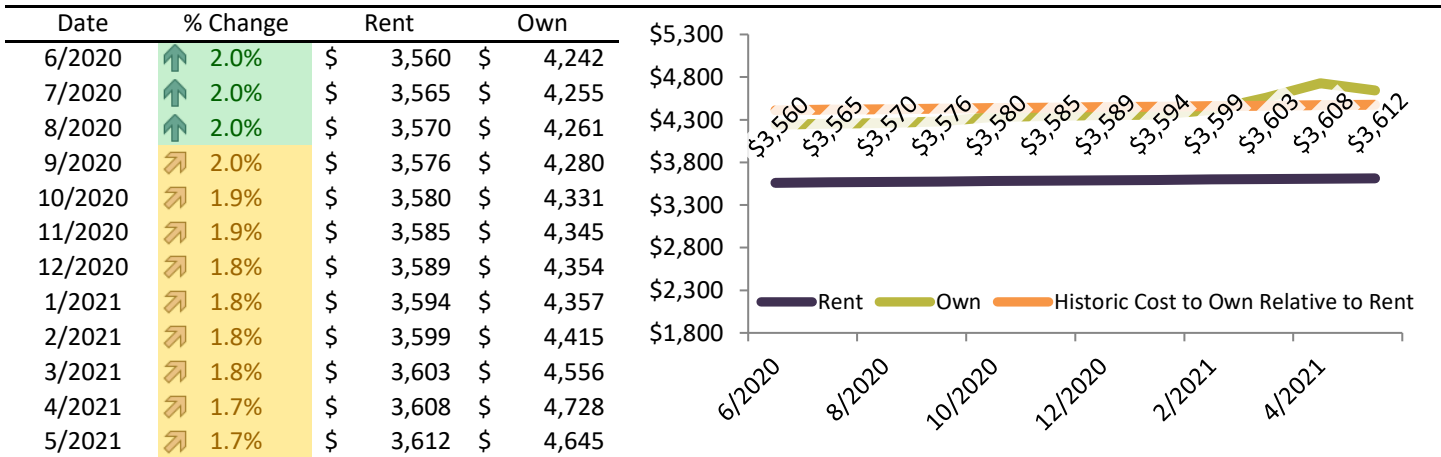
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Gilroy Housing Market Value & Trends Update

Historically, properties in this market sell at a 11.6% premium. Today's premium is 7.1%. This market is 4.5% undervalued.

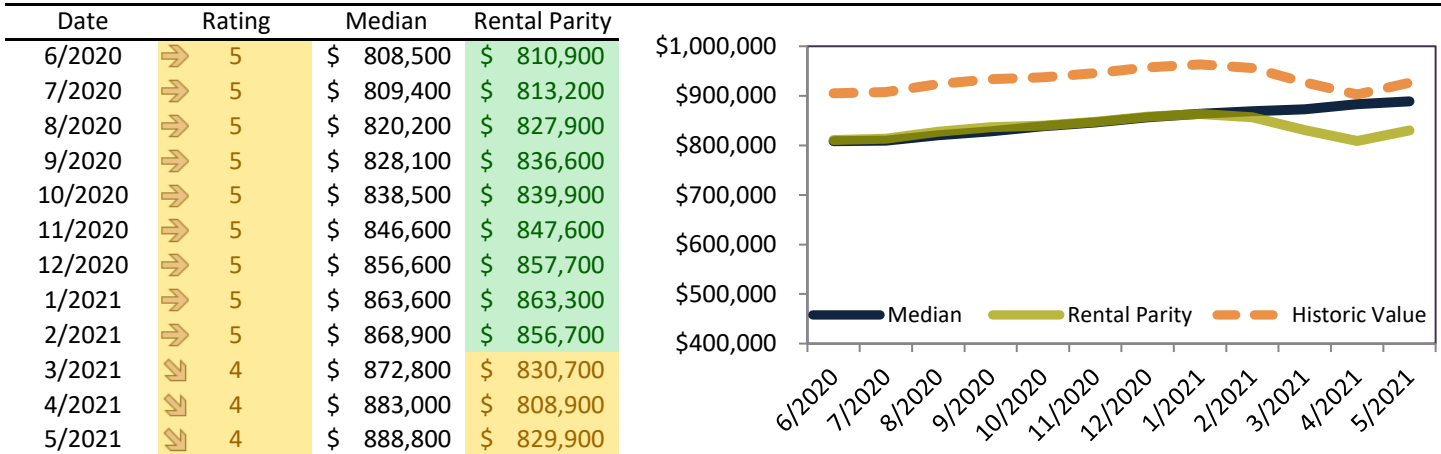
Median home price is \$888,800, and resale \$/SF is \$370/SF. Prices fell 2.9% year-over-year.

Monthly cost of ownership is \$3,526, and rents average \$3,292, making owning \$233 per month more costly than renting.

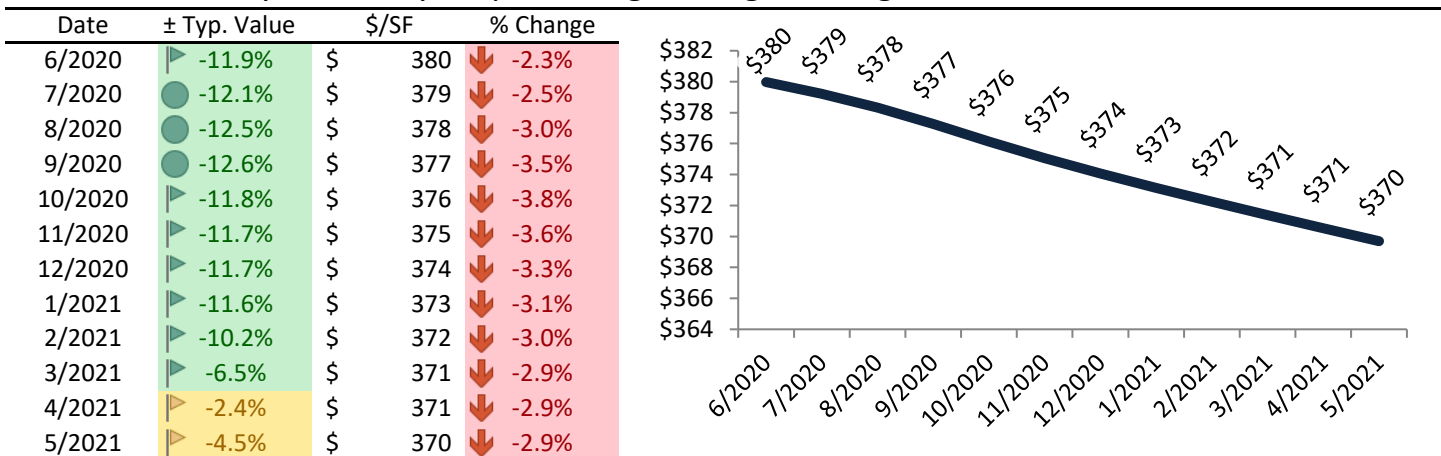
Rents rose 0.2% year-over-year. The current capitalization rate (rent/price) is 3.6%.

Market rating = 4

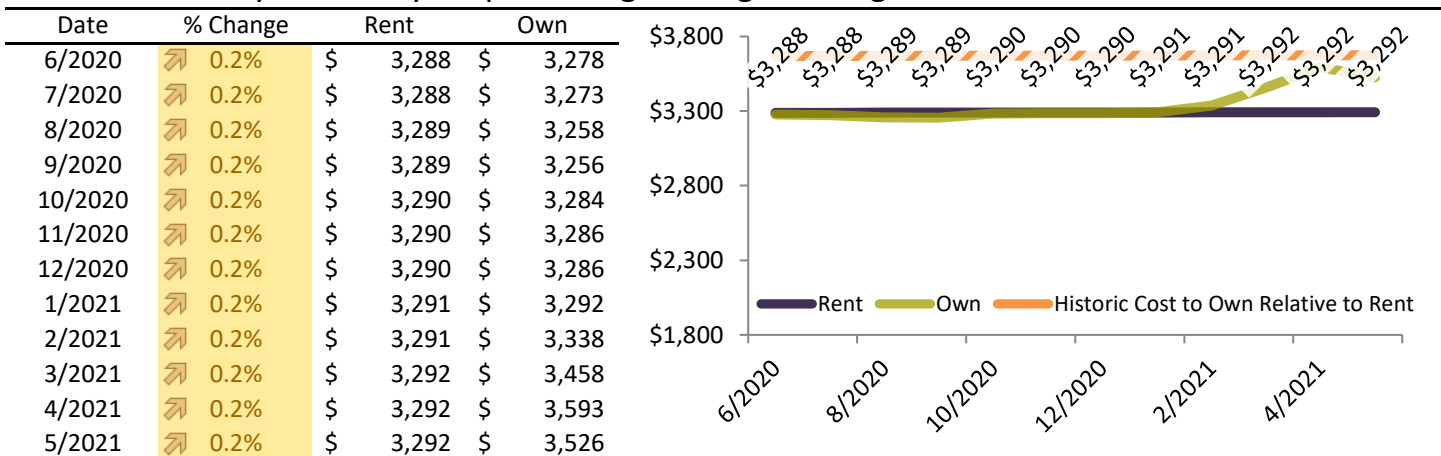
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



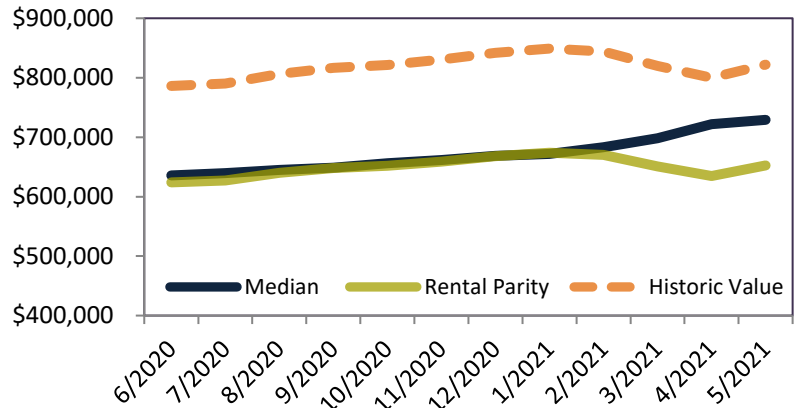
Hollister Housing Market Value & Trends Update

Historically, properties in this market sell at a 26.0% premium. Today's premium is 11.8%. This market is 14.2% undervalued. Median home price is \$729,200, and resale \$/SF is \$316/SF. Prices rose 0.4% year-over-year. Monthly cost of ownership is \$2,892, and rents average \$2,588, making owning \$303 per month more costly than renting. Rents rose 2.7% year-over-year. The current capitalization rate (rent/price) is 3.4%.

Market rating = 8

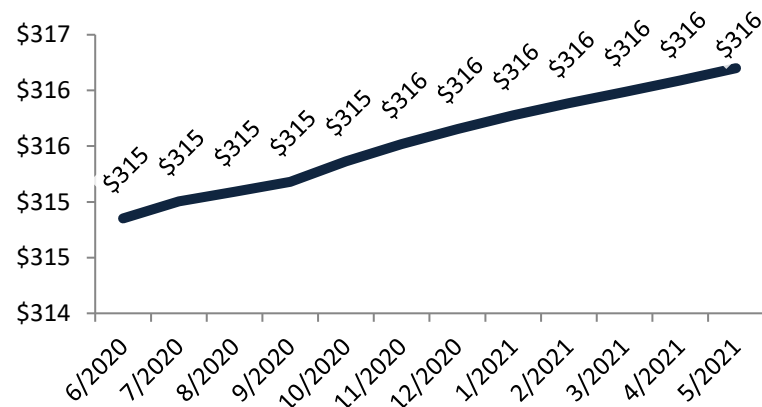
Median Home Price and Rental Parity trailing twelve months

Date	Rating	Median	Rental Parity
6/2020	↑ 9	\$ 635,700	\$ 624,000
7/2020	↑ 9	\$ 639,500	\$ 627,200
8/2020	↑ 9	\$ 645,000	\$ 640,000
9/2020	↑ 9	\$ 648,900	\$ 648,100
10/2020	↑ 9	\$ 656,500	\$ 651,900
11/2020	↑ 9	\$ 661,800	\$ 659,200
12/2020	↑ 9	\$ 668,900	\$ 668,200
1/2021	↑ 9	\$ 672,100	\$ 673,900
2/2021	↑ 9	\$ 683,400	\$ 670,000
3/2021	↑ 8	\$ 698,500	\$ 650,800
4/2021	↗ 7	\$ 722,100	\$ 634,900
5/2021	↑ 8	\$ 729,200	\$ 652,500



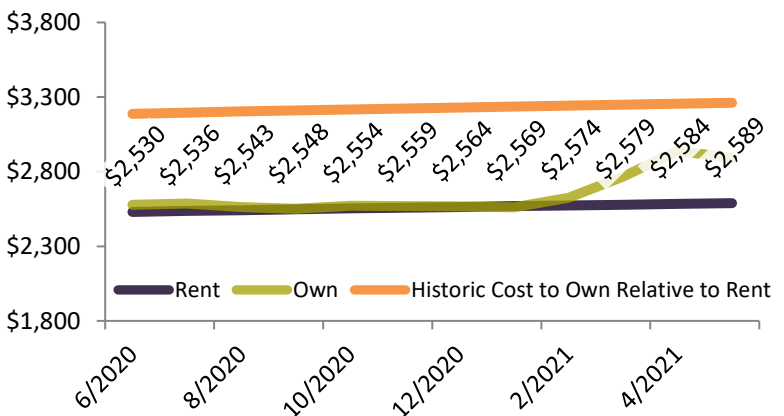
Resale \$/SF and year-over-year percentage change trailing twelve months

Date	± Typ. Value	\$/SF	% Change
6/2020	● -24.1%	\$ 315	↗ 0.3%
7/2020	● -24.0%	\$ 315	↗ 0.6%
8/2020	● -25.2%	\$ 315	↗ 0.3%
9/2020	● -25.9%	\$ 315	↗ 0.4%
10/2020	● -25.3%	\$ 315	↗ 0.8%
11/2020	● -25.6%	\$ 316	↗ 0.6%
12/2020	● -25.9%	\$ 316	↗ 0.6%
1/2021	● -26.3%	\$ 316	↗ 0.5%
2/2021	● -24.0%	\$ 316	↗ 0.5%
3/2021	● -18.7%	\$ 316	↗ 0.4%
4/2021	● -12.3%	\$ 316	↗ 0.4%
5/2021	● -14.2%	\$ 316	↗ 0.4%



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own
6/2020	↑ 3.2%	\$ 2,530	\$ 2,577
7/2020	↑ 3.2%	\$ 2,536	\$ 2,586
8/2020	↑ 3.2%	\$ 2,543	\$ 2,562
9/2020	↑ 3.2%	\$ 2,548	\$ 2,551
10/2020	↑ 3.1%	\$ 2,554	\$ 2,571
11/2020	↑ 3.0%	\$ 2,559	\$ 2,569
12/2020	↑ 2.9%	\$ 2,564	\$ 2,566
1/2021	↑ 2.8%	\$ 2,569	\$ 2,562
2/2021	↑ 2.8%	\$ 2,574	\$ 2,625
3/2021	↑ 2.7%	\$ 2,579	\$ 2,768
4/2021	↑ 2.7%	\$ 2,584	\$ 2,939
5/2021	↑ 2.7%	\$ 2,589	\$ 2,893

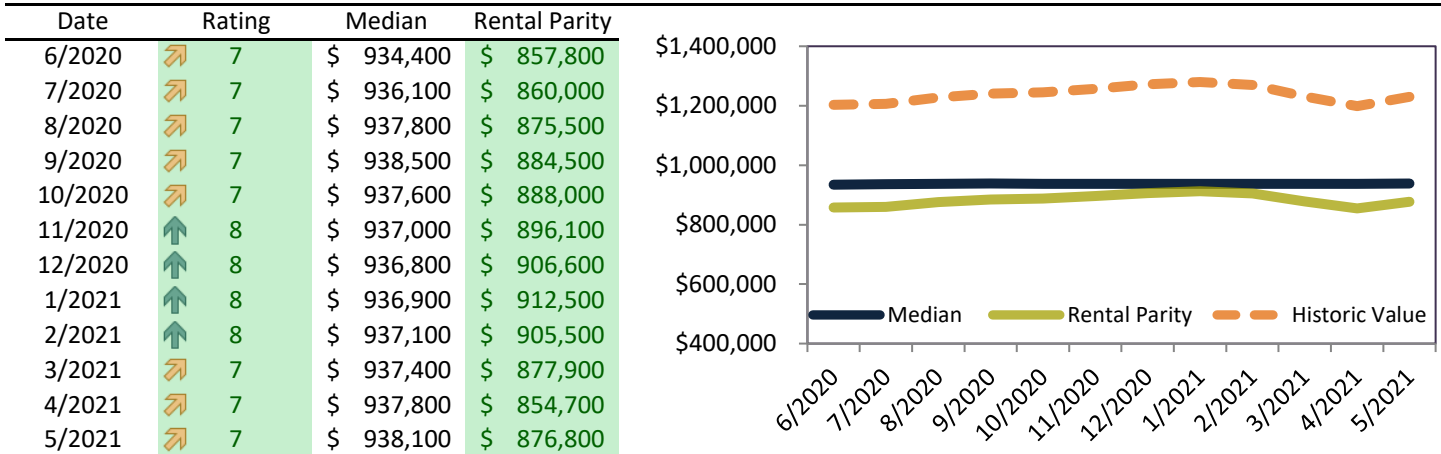


Lexington Hills Housing Market Value & Trends Update

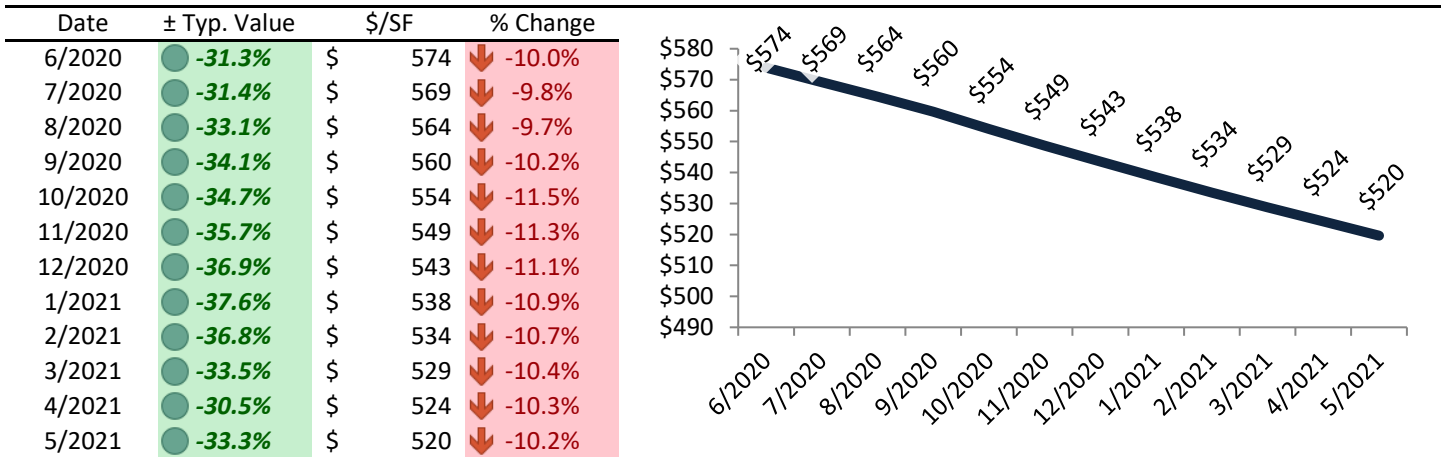
Historically, properties in this market sell at a 40.2% premium. Today's premium is 6.9%. This market is 33.3% undervalued. Median home price is \$938,100, and resale \$/SF is \$520/SF. Prices fell 10.2% year-over-year. Monthly cost of ownership is \$3,721, and rents average \$3,478, making owning \$243 per month more costly than renting. Rents rose 0.0% year-over-year. The current capitalization rate (rent/price) is 3.6%.

Market rating = 7

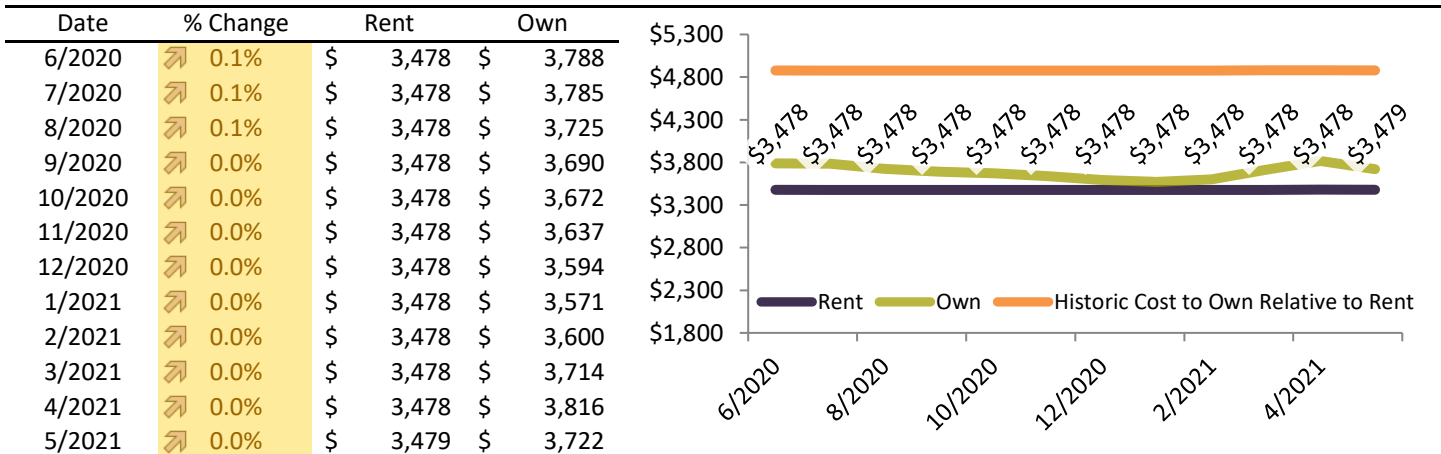
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

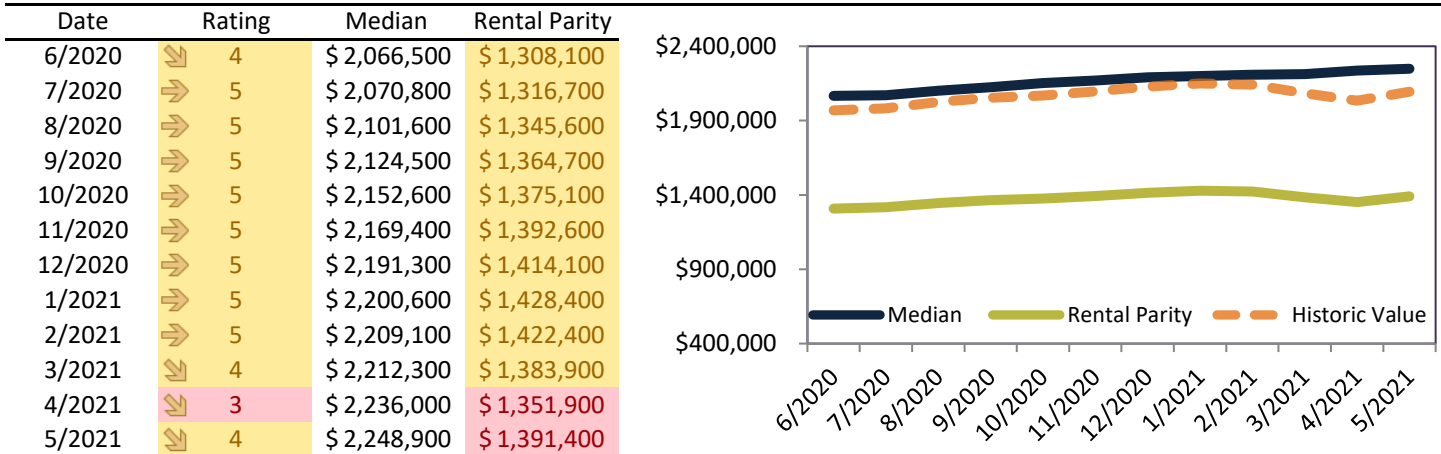


Los Gatos Housing Market Value & Trends Update

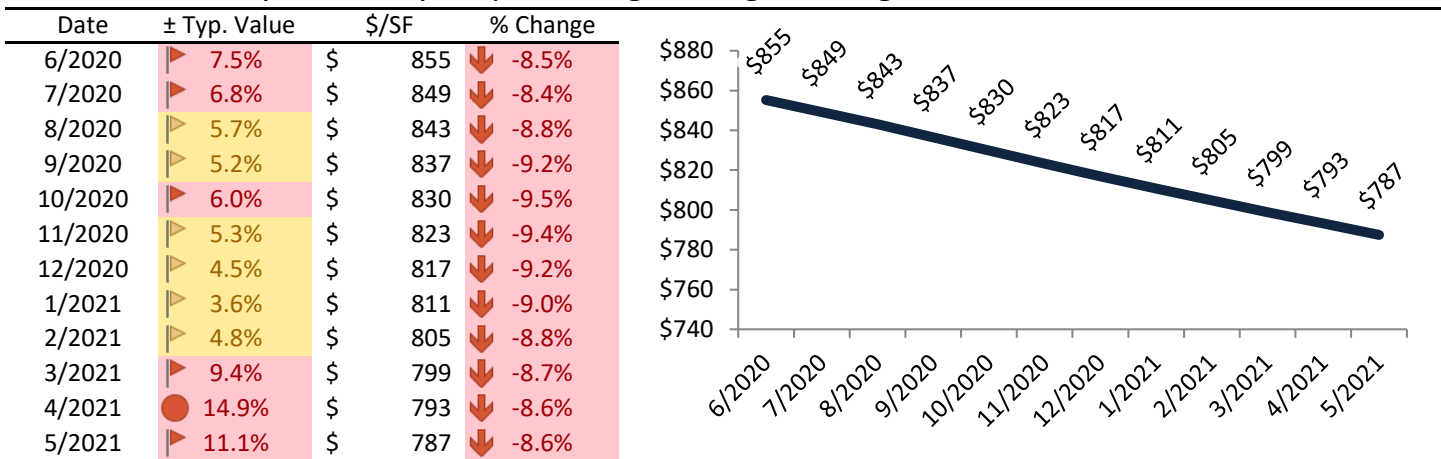
Historically, properties in this market sell at a 50.5% premium. Today's premium is 61.6%. This market is 11.1% overvalued. Median home price is \$2,248,900, and resale \$/SF is \$787/SF. Prices fell 8.6% year-over-year. Monthly cost of ownership is \$8,921, and rents average \$5,520, making owning \$3,401 per month more costly than renting. Rents rose 4.8% year-over-year. The current capitalization rate (rent/price) is 2.4%.

Market rating = 4

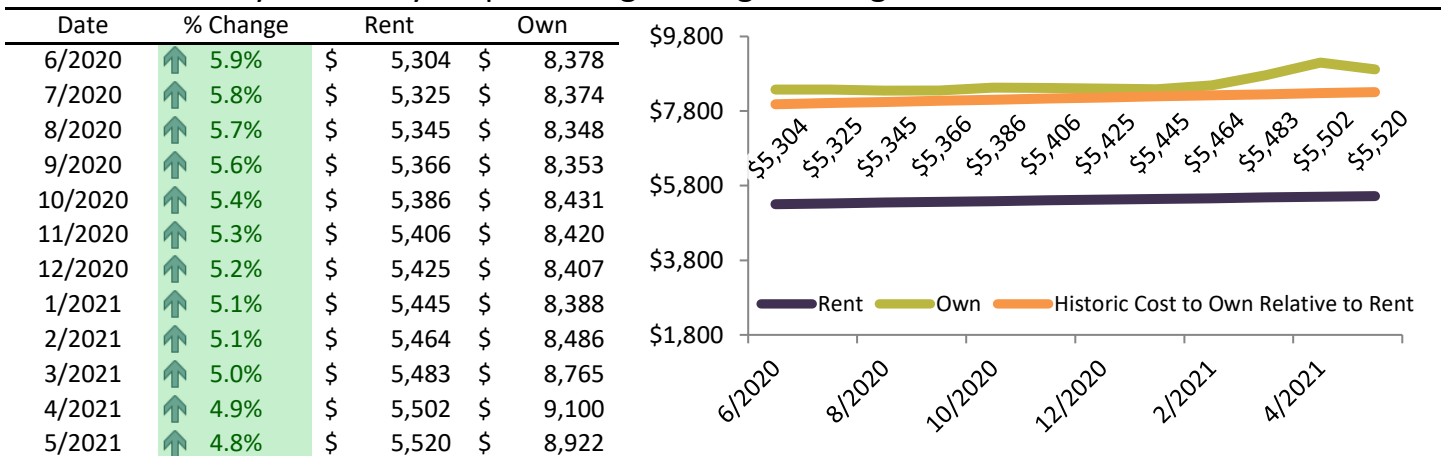
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

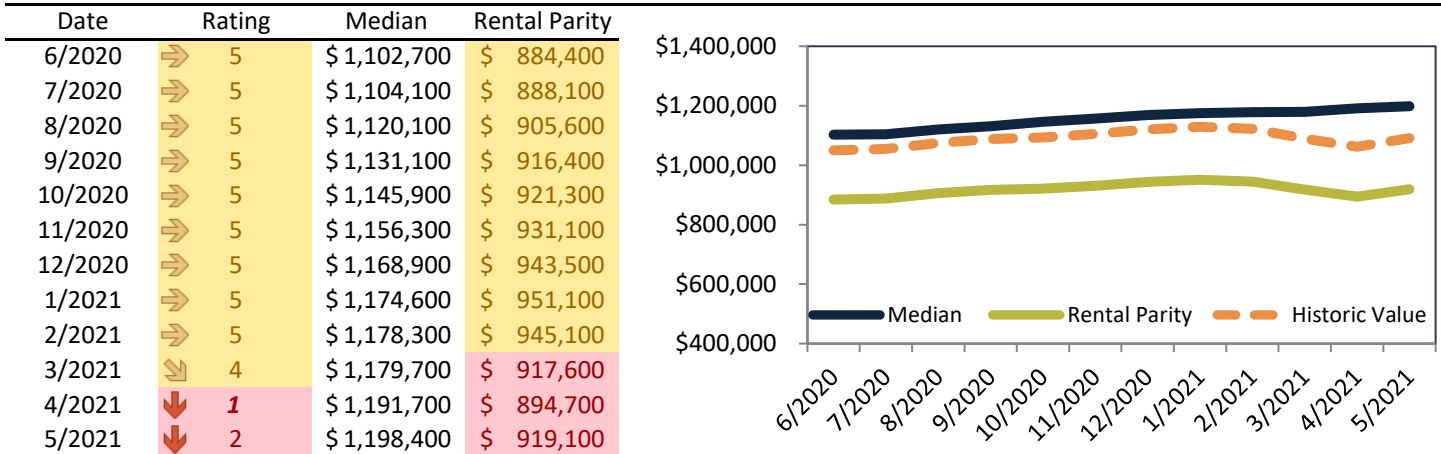


Milpitas Housing Market Value & Trends Update

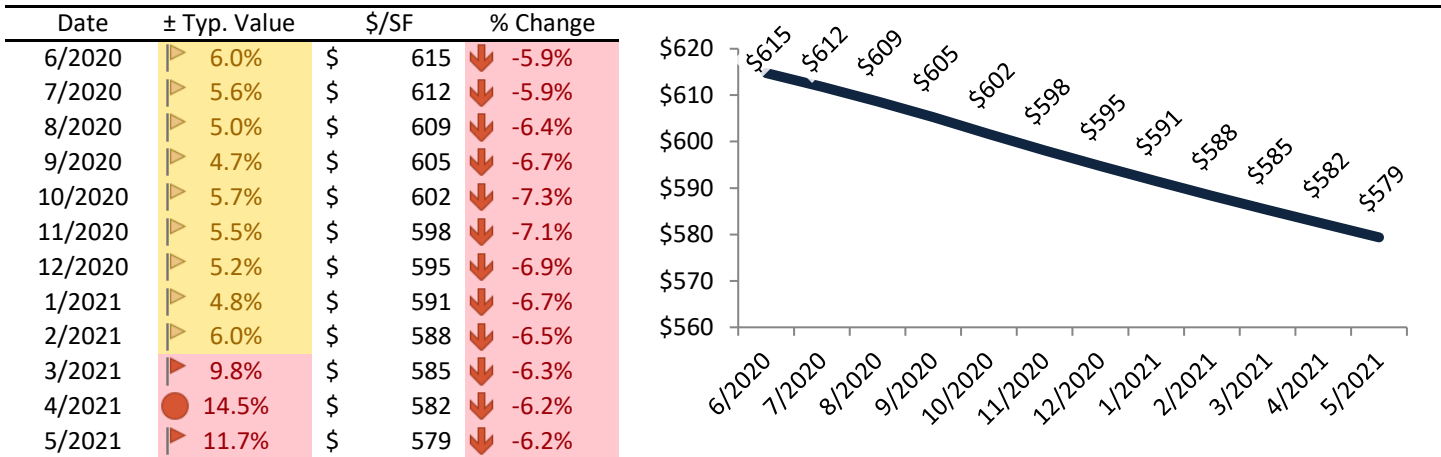
Historically, properties in this market sell at a 18.7% premium. Today's premium is 30.4%. This market is 11.7% overvalued. Median home price is \$1,198,400, and resale \$/SF is \$579/SF. Prices fell 6.2% year-over-year. Monthly cost of ownership is \$4,754, and rents average \$3,646, making owning \$1,107 per month more costly than renting. Rents rose 2.0% year-over-year. The current capitalization rate (rent/price) is 2.9%.

Market rating = 2

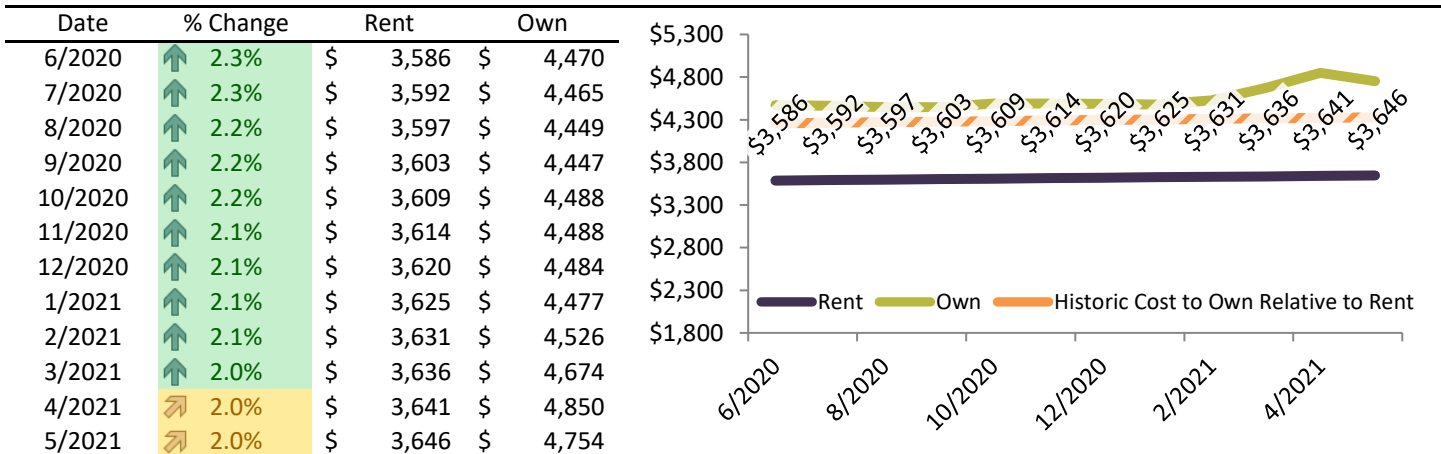
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Morgan Hill Housing Market Value & Trends Update

Historically, properties in this market sell at a 27.7% premium. Today's premium is 16.6%. This market is 11.1% undervalued.

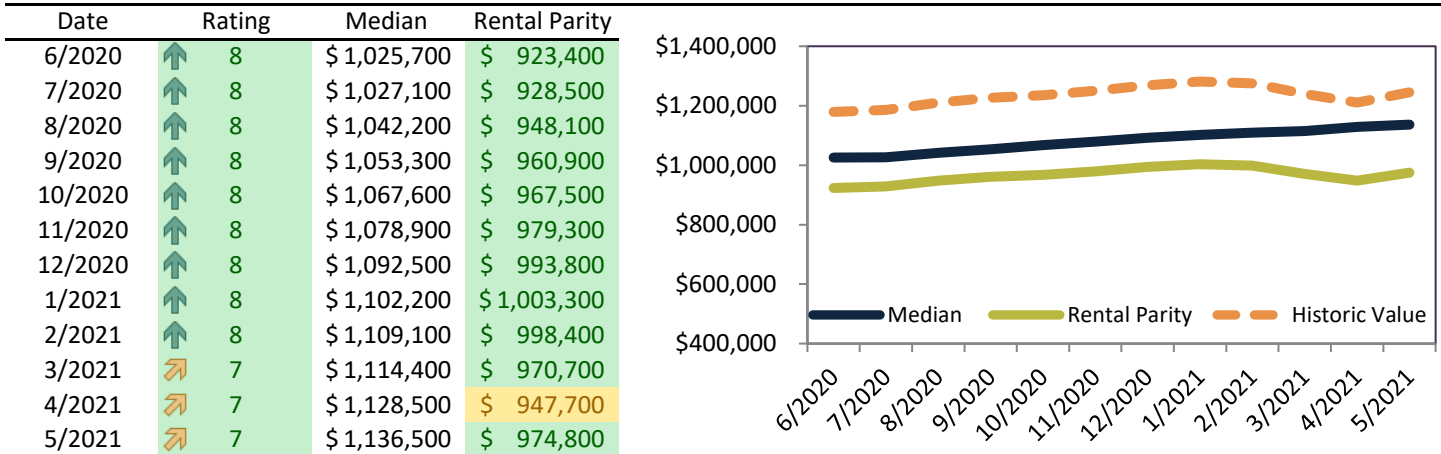
Median home price is \$1,136,500, and resale \$/SF is \$417/SF. Prices fell 2.8% year-over-year.

Monthly cost of ownership is \$4,508, and rents average \$3,867, making owning \$641 per month more costly than renting.

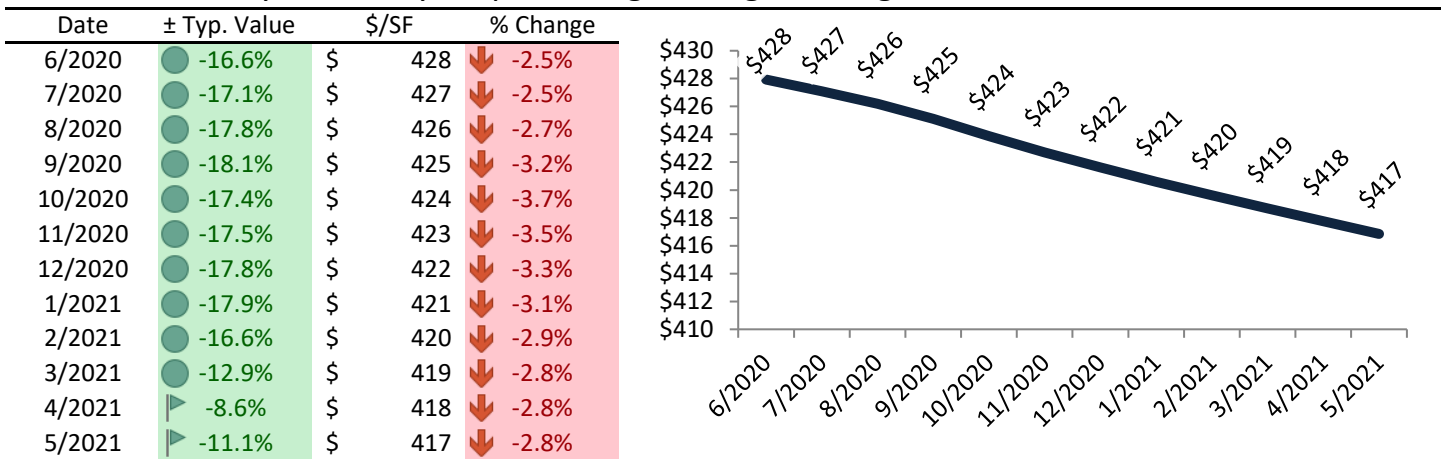
Rents rose 3.9% year-over-year. The current capitalization rate (rent/price) is 3.3%.

Market rating = 7

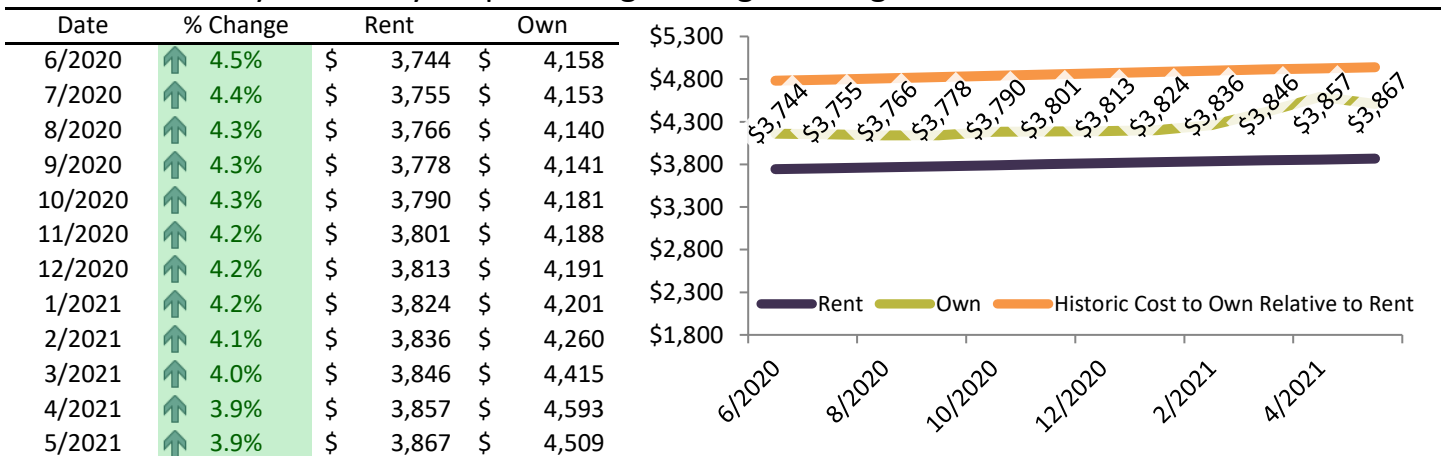
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Mountain View Housing Market Value & Trends Update

Historically, properties in this market sell at a 35.7% premium. Today's premium is 26.1%. This market is 9.6% undervalued.

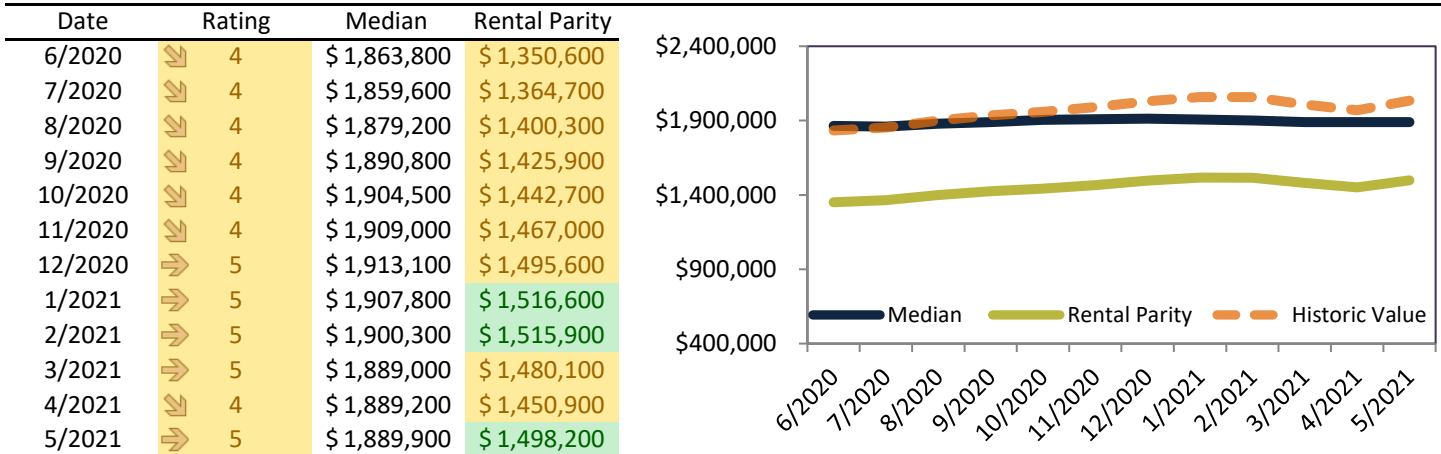
Median home price is \$1,889,900, and resale \$/SF is \$913/SF. Prices fell 9.6% year-over-year.

Monthly cost of ownership is \$7,497, and rents average \$5,943, making owning \$1,553 per month more costly than renting.

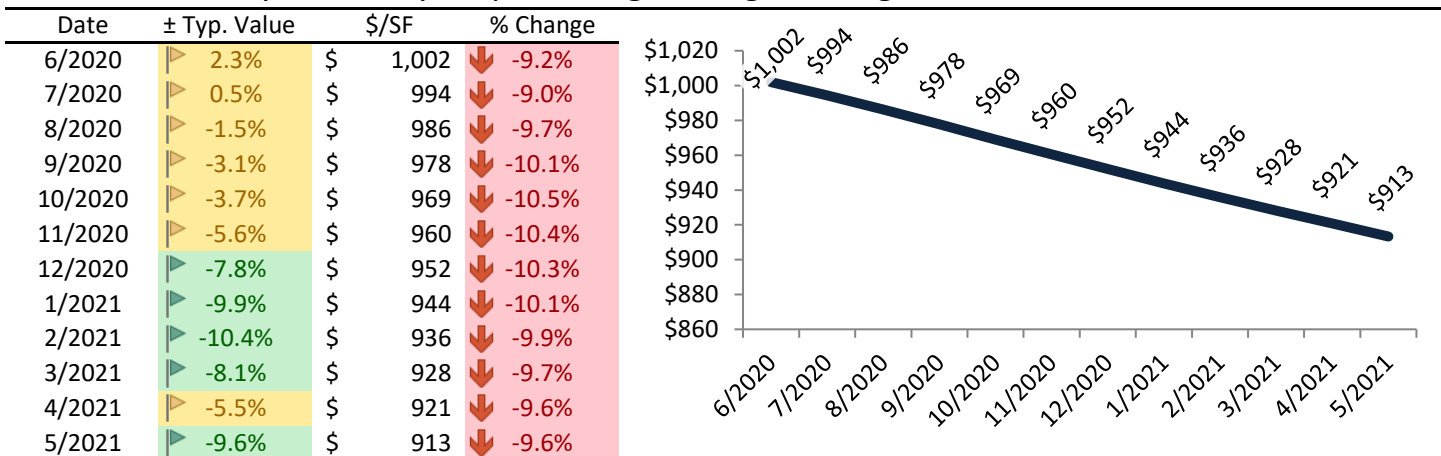
Rents rose 10.2% year-over-year. The current capitalization rate (rent/price) is 3.0%.

Market rating = 5

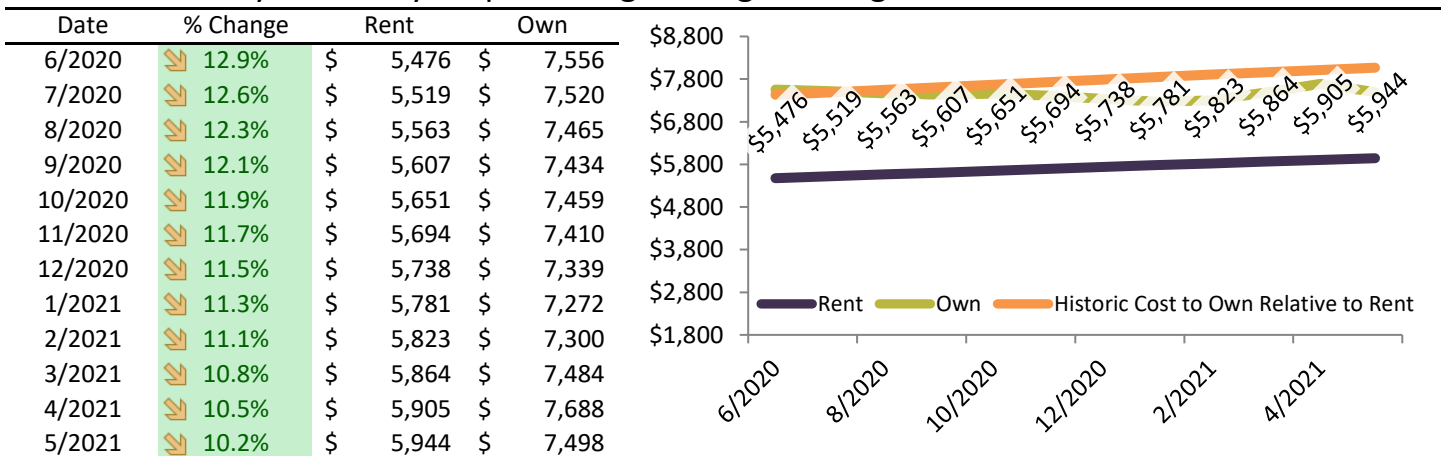
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

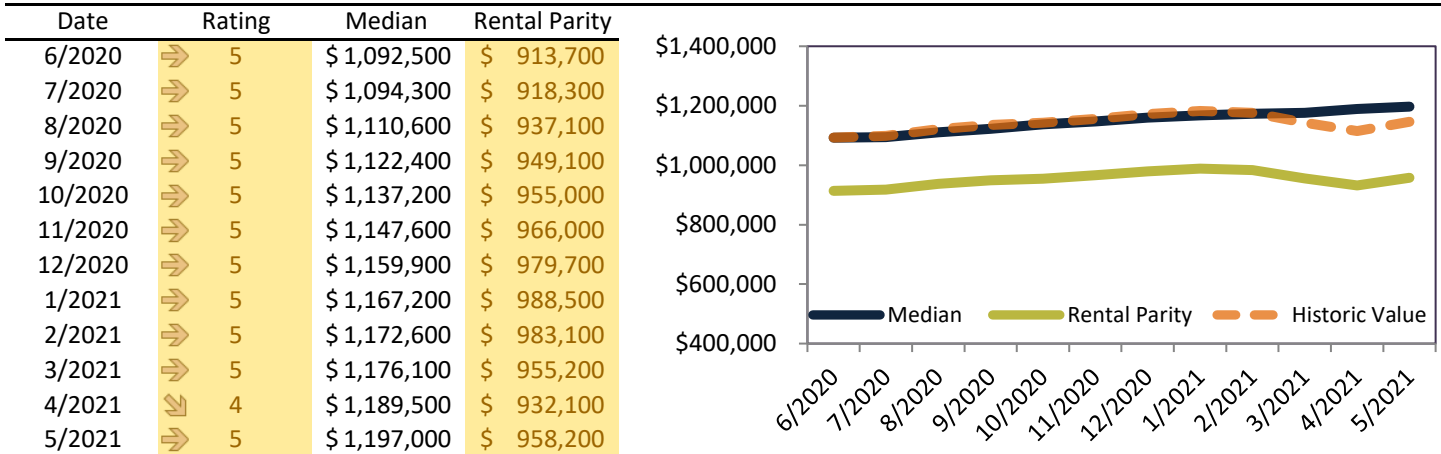


San Jose Housing Market Value & Trends Update

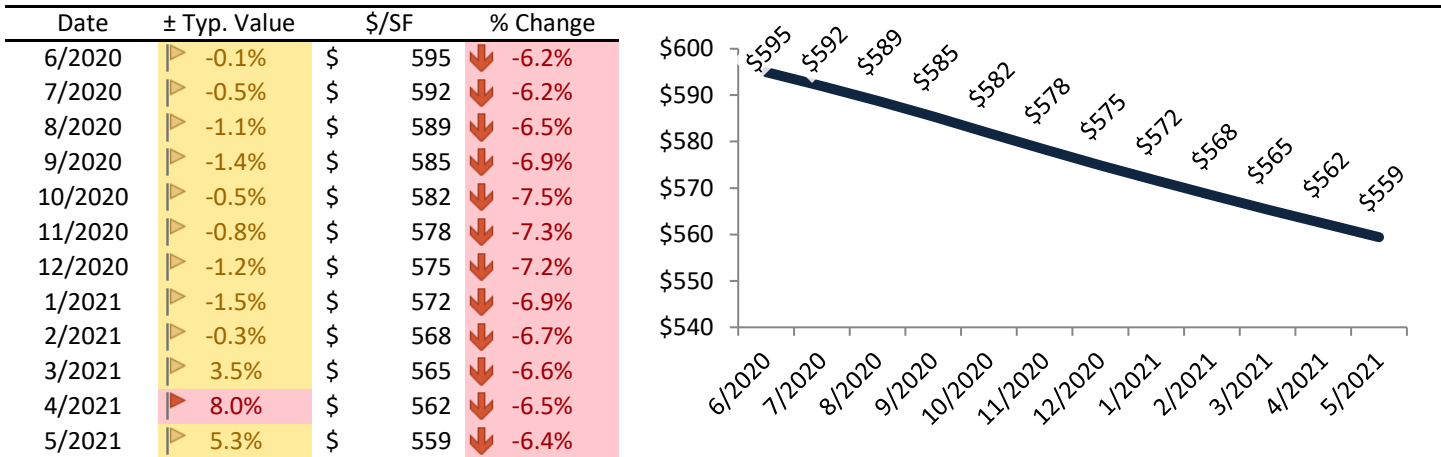
Historically, properties in this market sell at a 19.6% premium. Today's premium is 24.9%. This market is 5.3% overvalued. Median home price is \$1,197,000, and resale \$/SF is \$559/SF. Prices fell 6.4% year-over-year. Monthly cost of ownership is \$4,748, and rents average \$3,801, making owning \$947 per month more costly than renting. Rents rose 3.1% year-over-year. The current capitalization rate (rent/price) is 3.0%.

Market rating = 5

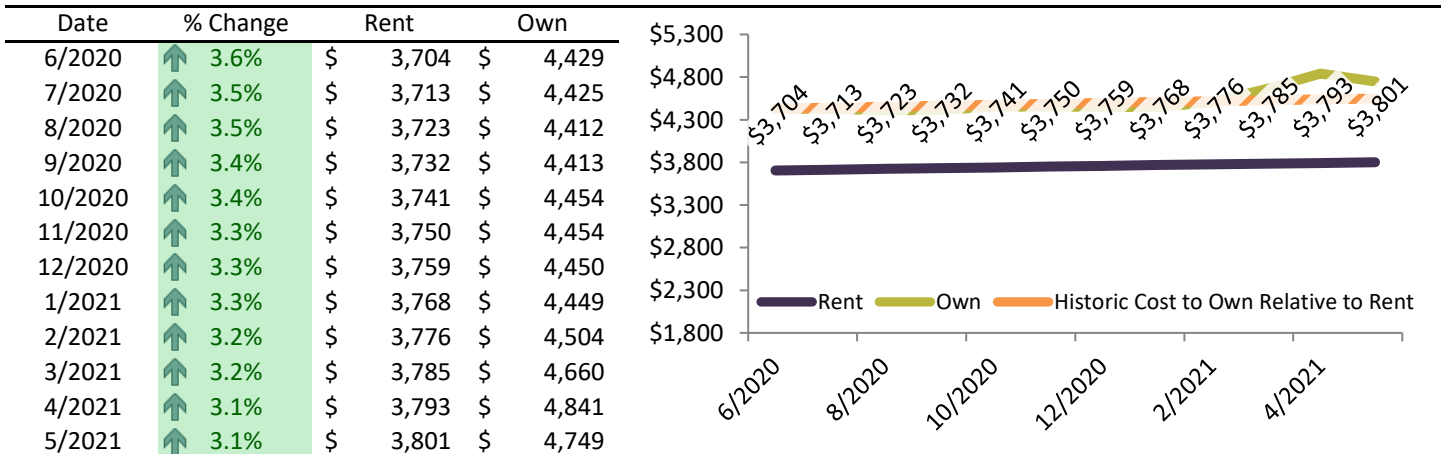
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



East San Jose Housing Market Value & Trends Update

Historically, properties in this market sell at a 1.7% premium. Today's premium is 2.4%. This market is 0.7% overvalued.

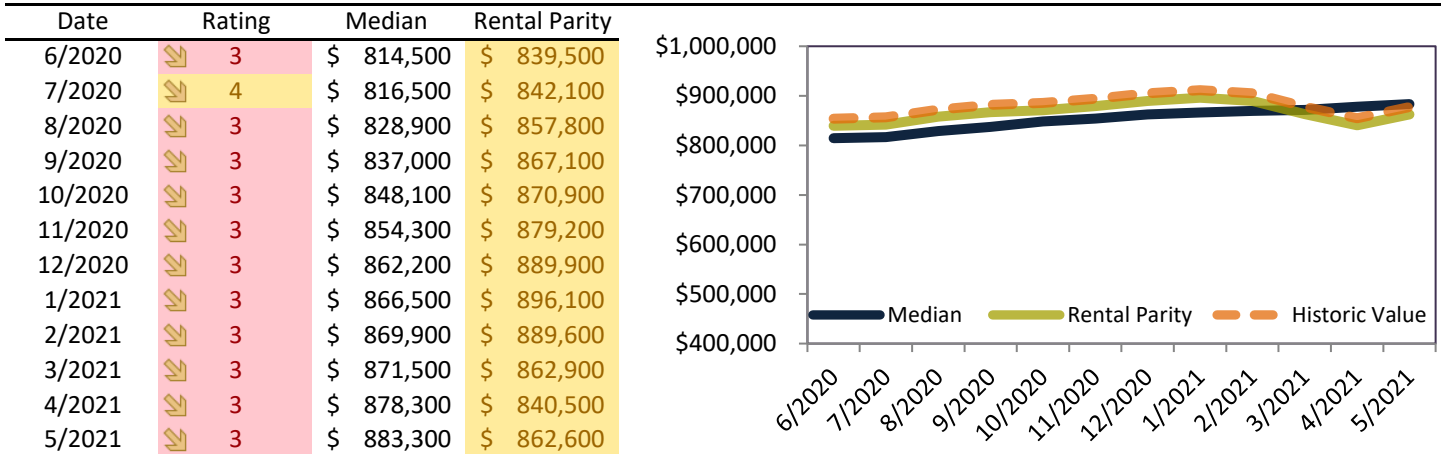
Median home price is \$883,300, and resale \$/SF is \$491/SF. Prices fell 5.3% year-over-year.

Monthly cost of ownership is \$3,504, and rents average \$3,422, making owning \$081 per month more costly than renting.

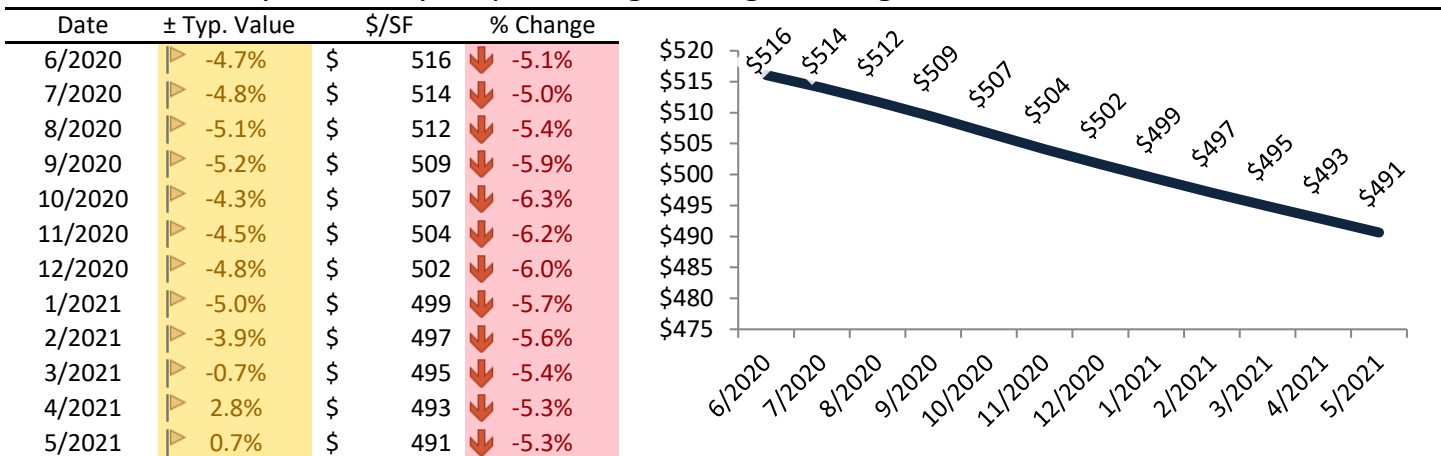
Rents rose 0.6% year-over-year. The current capitalization rate (rent/price) is 3.7%.

Market rating = 3

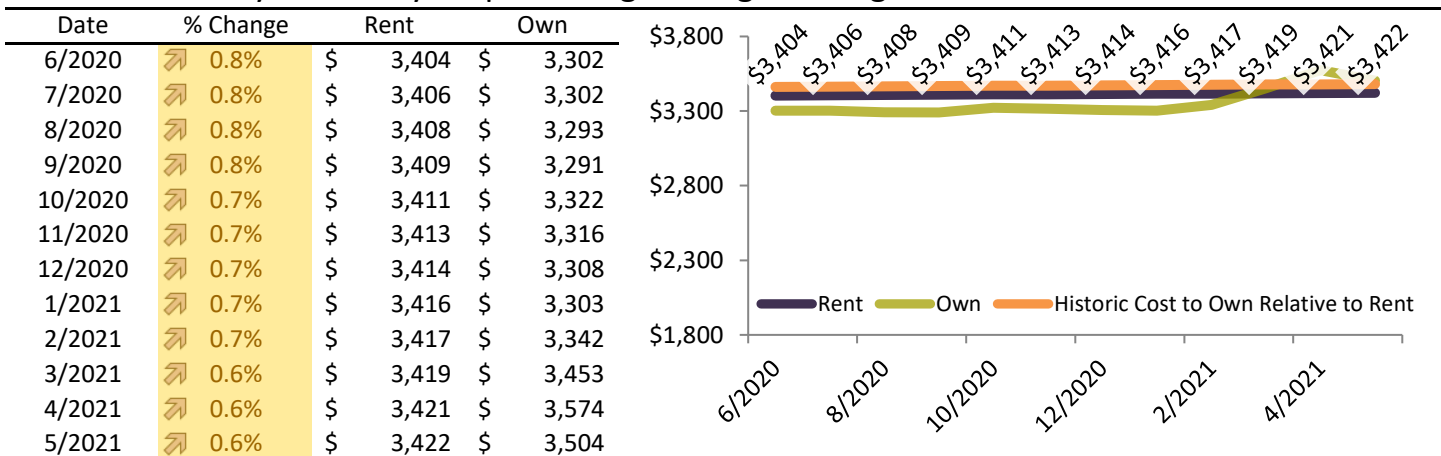
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

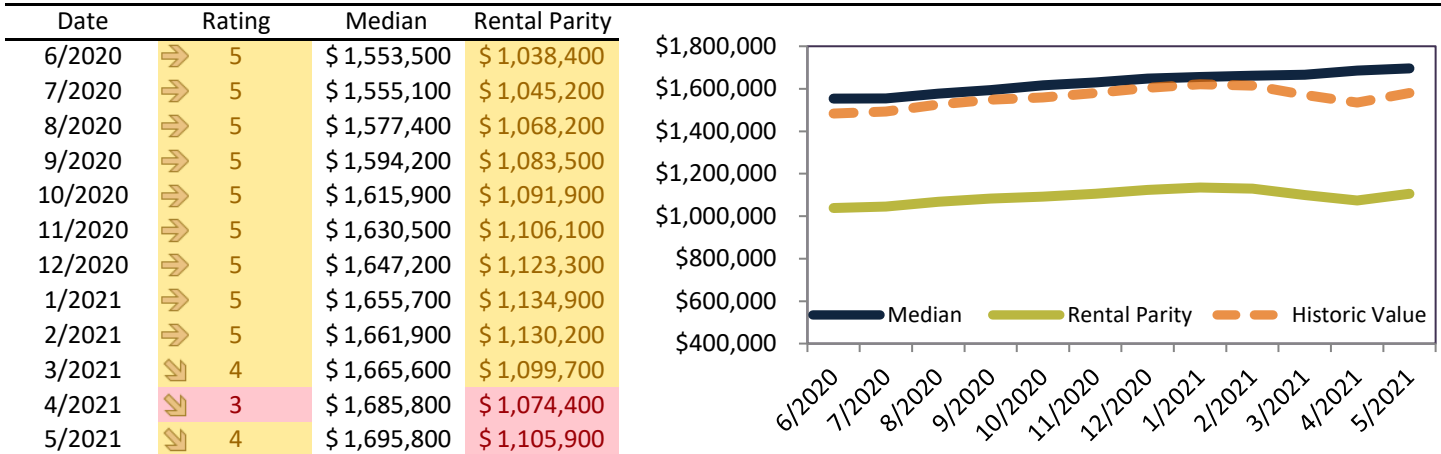


West San Jose Housing Market Value & Trends Update

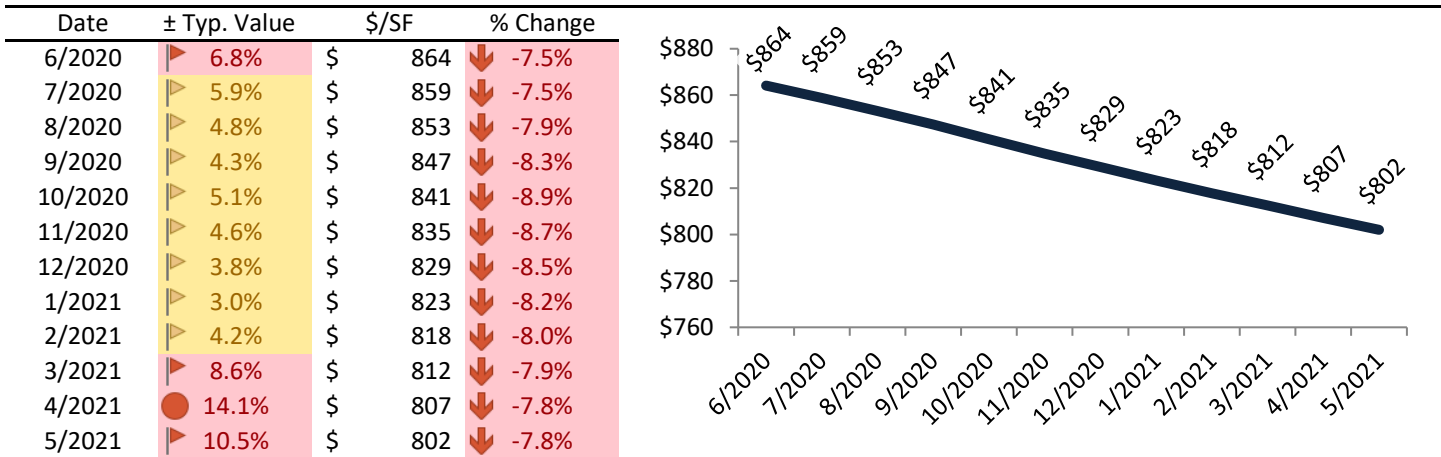
Historically, properties in this market sell at a 42.8% premium. Today's premium is 53.3%. This market is 10.5% overvalued. Median home price is \$1,695,800, and resale \$/SF is \$802/SF. Prices fell 7.8% year-over-year. Monthly cost of ownership is \$6,727, and rents average \$4,387, making owning \$2,340 per month more costly than renting. Rents rose 4.9% year-over-year. The current capitalization rate (rent/price) is 2.5%.

Market rating = 4

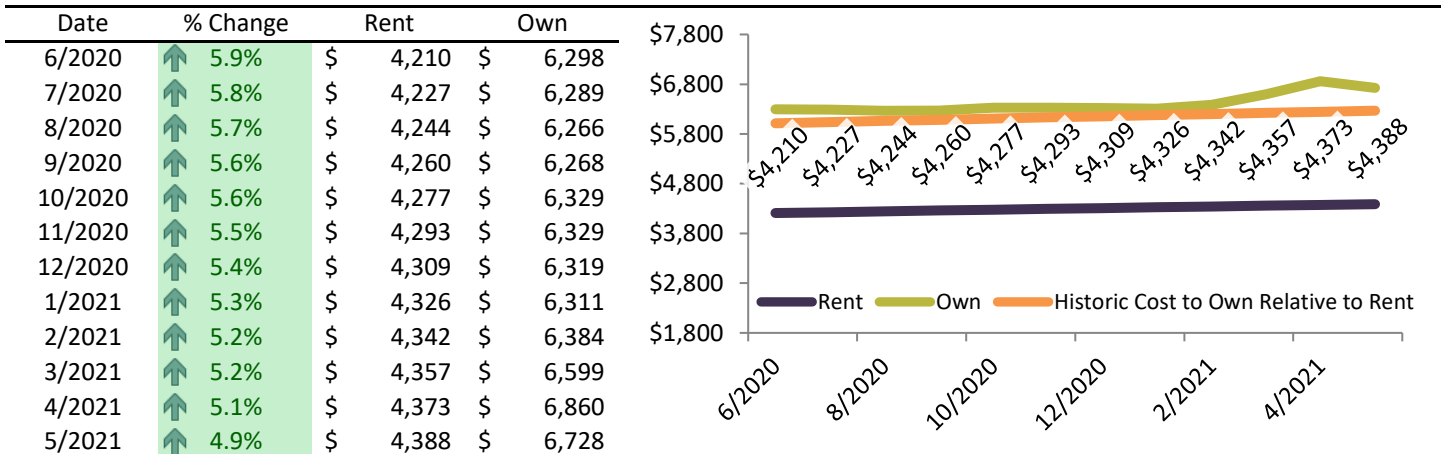
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

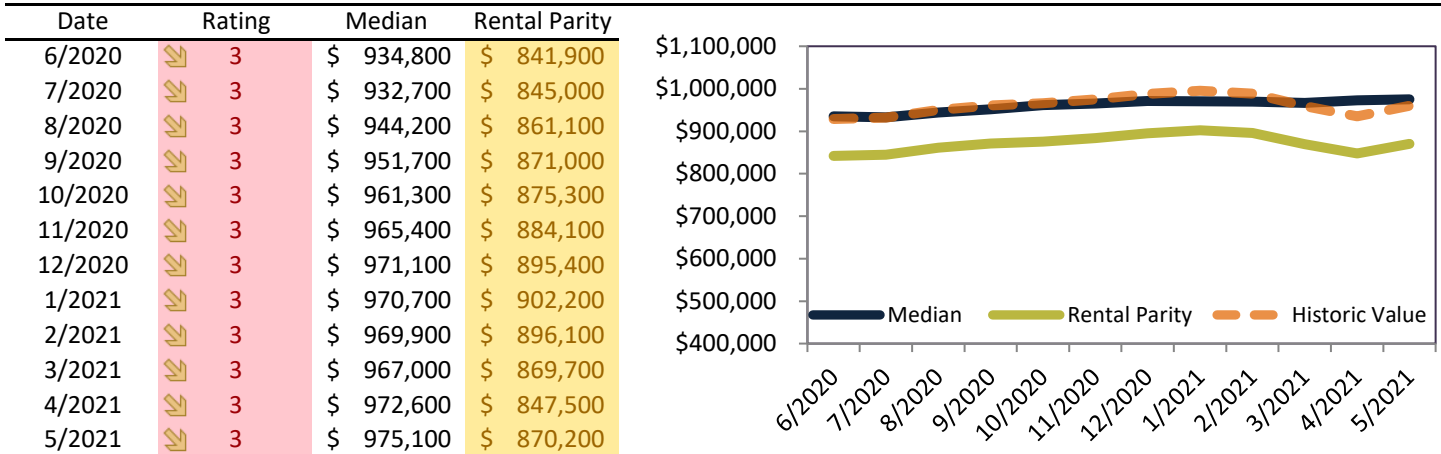


Downtown Housing Market Value & Trends Update

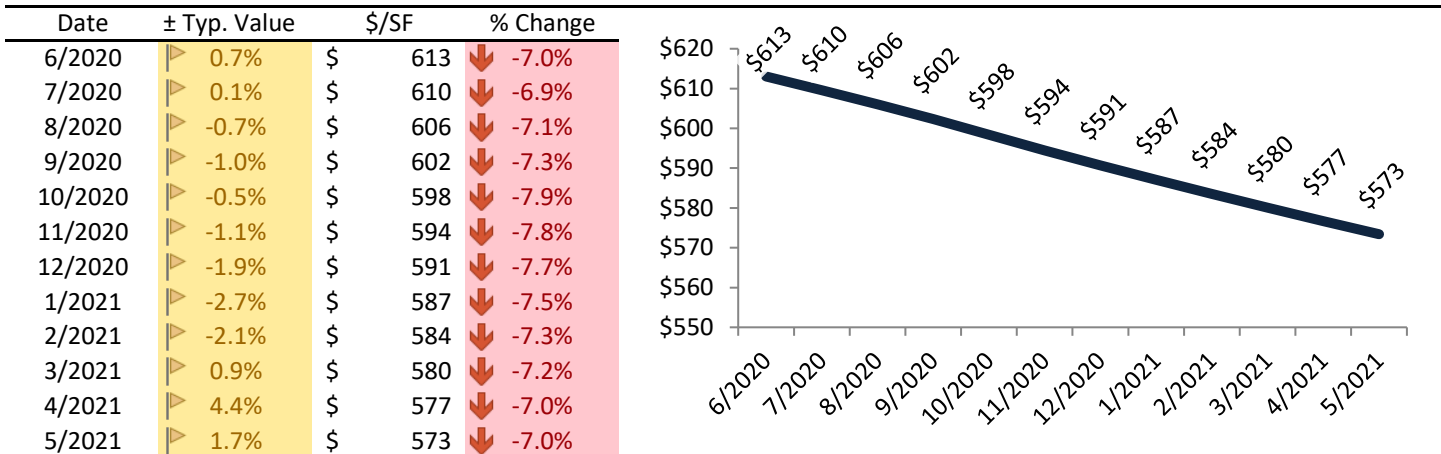
Historically, properties in this market sell at a 10.3% premium. Today's premium is 12.0%. This market is 1.7% overvalued. Median home price is \$975,100, and resale \$/SF is \$573/SF. Prices fell 7.0% year-over-year. Monthly cost of ownership is \$3,868, and rents average \$3,452, making owning \$415 per month more costly than renting. Rents rose 1.3% year-over-year. The current capitalization rate (rent/price) is 3.4%.

Market rating = 3

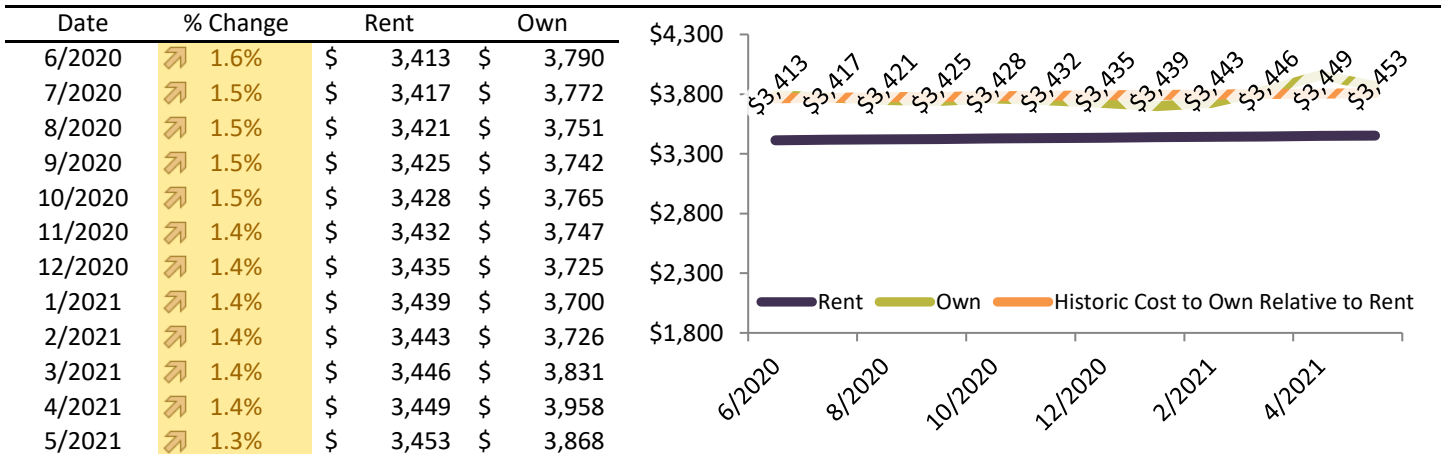
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

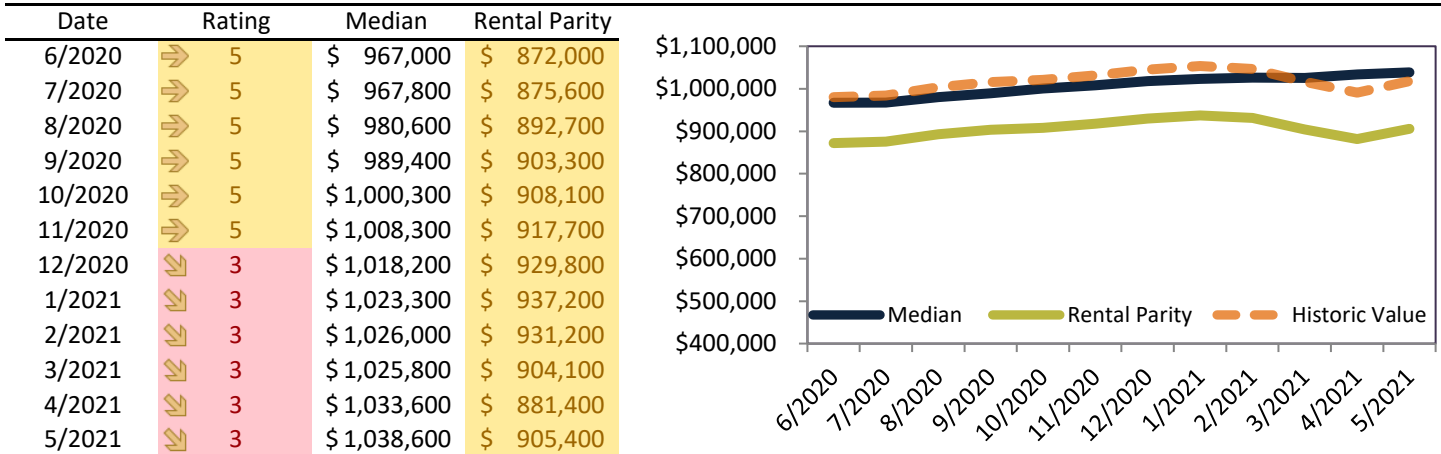


North Valley Housing Market Value & Trends Update

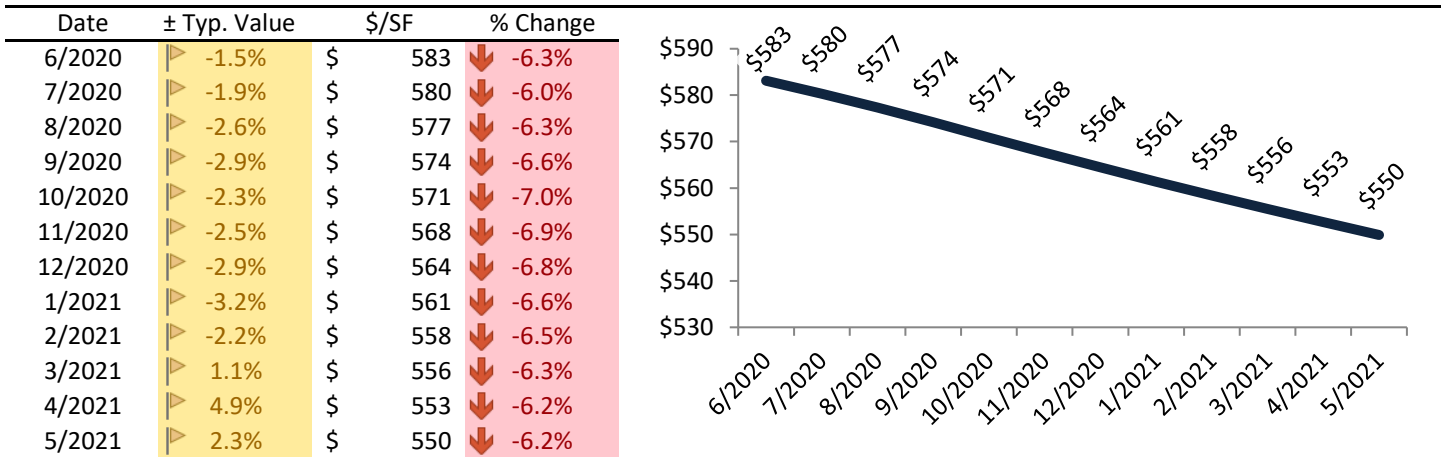
Historically, properties in this market sell at a 12.4% premium. Today's premium is 14.7%. This market is 2.3% overvalued. Median home price is \$1,038,600, and resale \$/SF is \$550/SF. Prices fell 6.2% year-over-year. Monthly cost of ownership is \$4,120, and rents average \$3,592, making owning \$528 per month more costly than renting. Rents rose 1.9% year-over-year. The current capitalization rate (rent/price) is 3.3%.

Market rating = 3

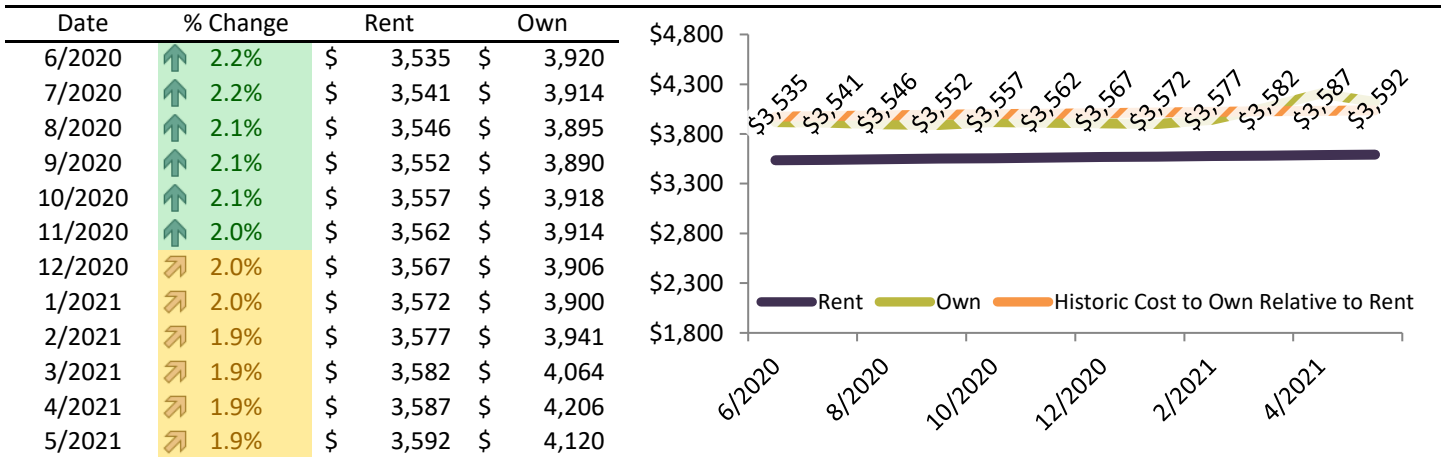
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Evergreen Housing Market Value & Trends Update

Historically, properties in this market sell at a 23.3% premium. Today's premium is 21.3%. This market is 2.0% undervalued.

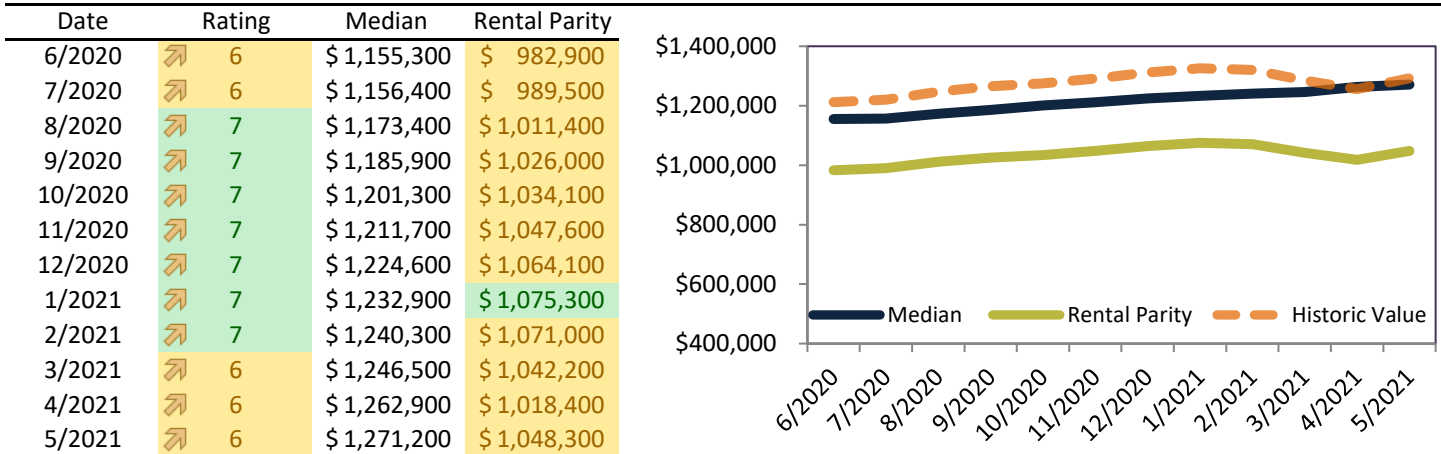
Median home price is \$1,271,200, and resale \$/SF is \$533/SF. Prices fell 3.5% year-over-year.

Monthly cost of ownership is \$5,043, and rents average \$4,159, making owning \$883 per month more costly than renting.

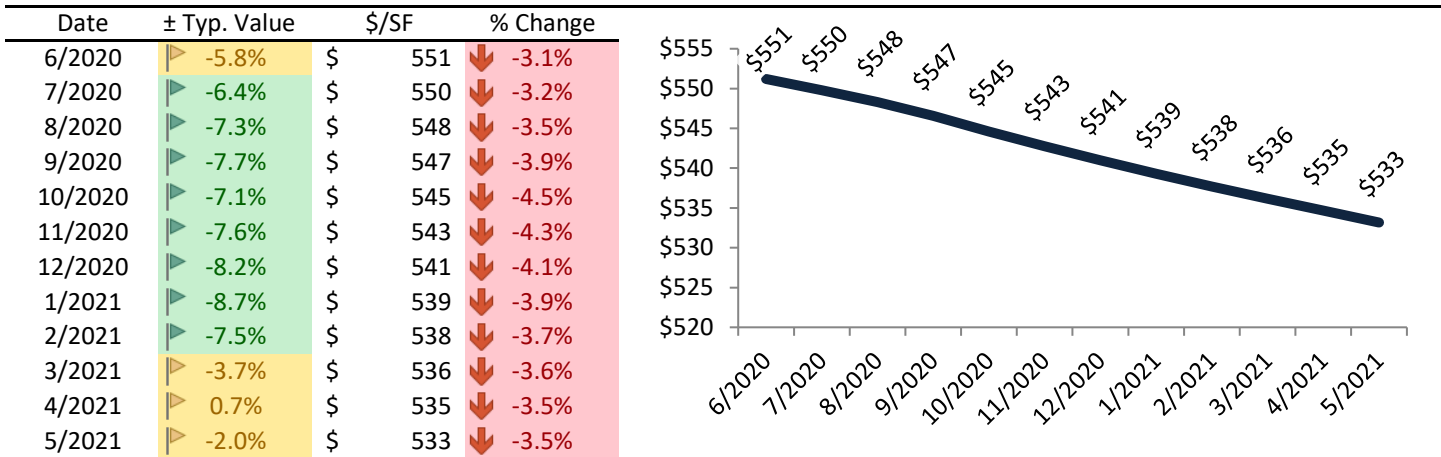
Rents rose 5.1% year-over-year. The current capitalization rate (rent/price) is 3.1%.

Market rating = 6

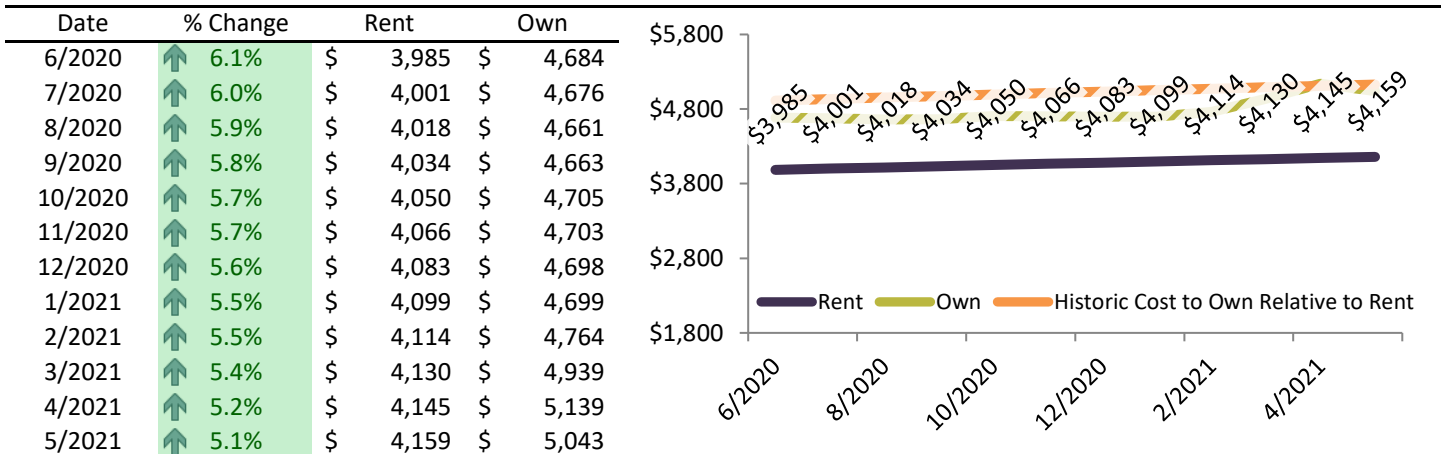
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Willow Glen Housing Market Value & Trends Update

Historically, properties in this market sell at a 36.0% premium. Today's premium is 43.2%. This market is 7.2% overvalued.

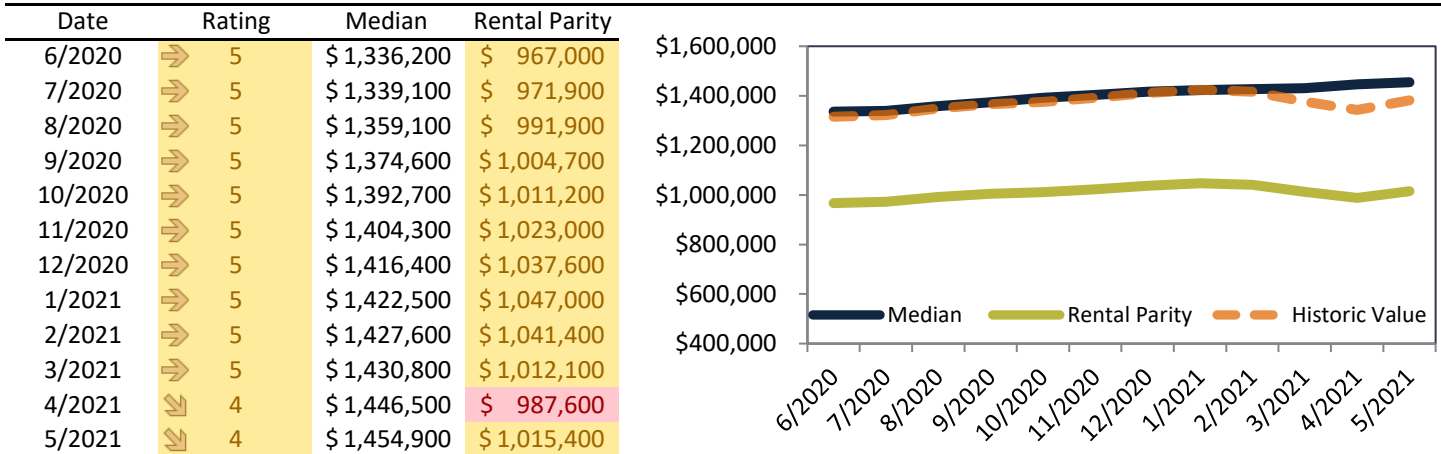
Median home price is \$1,454,900, and resale \$/SF is \$647/SF. Prices fell 7.4% year-over-year.

Monthly cost of ownership is \$5,771, and rents average \$4,028, making owning \$1,743 per month more costly than renting.

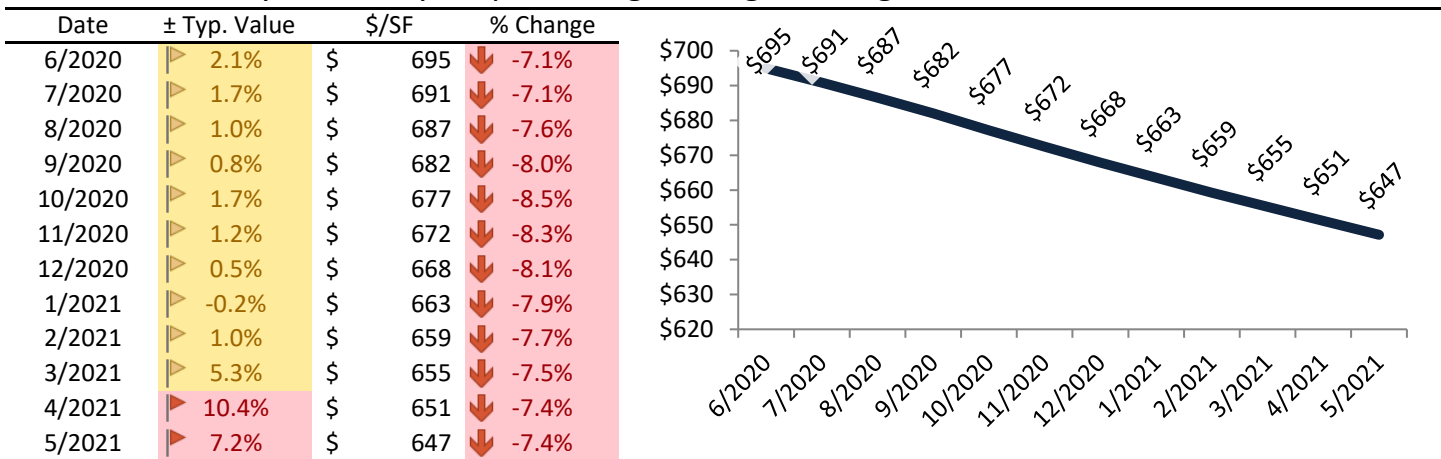
Rents rose 3.2% year-over-year. The current capitalization rate (rent/price) is 2.7%.

Market rating = 4

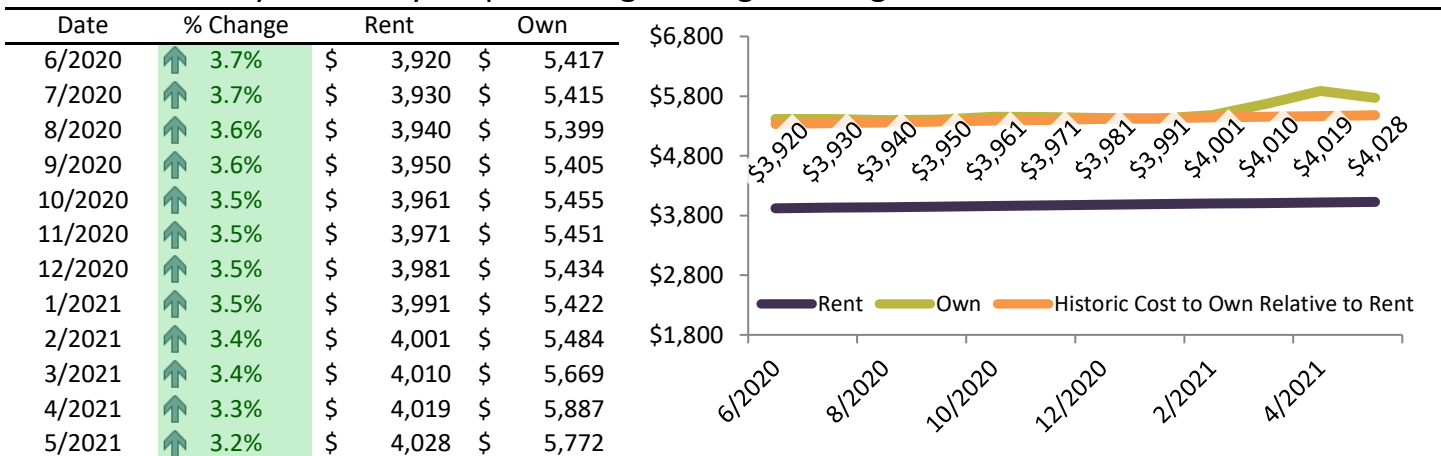
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

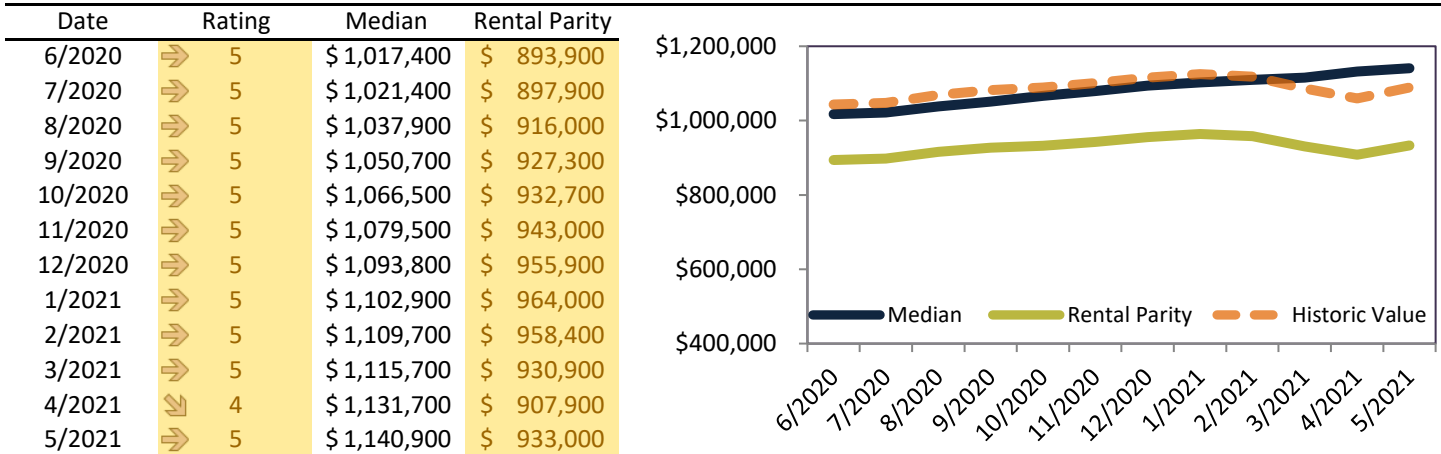


Blossom Valley Housing Market Value & Trends Update

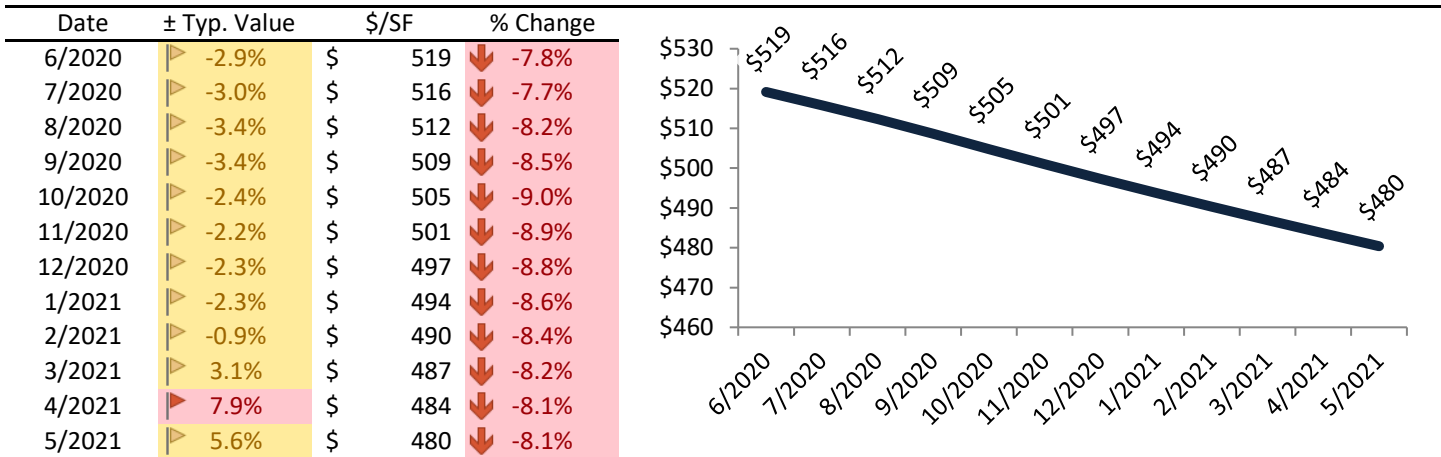
Historically, properties in this market sell at a 16.7% premium. Today's premium is 22.3%. This market is 5.6% overvalued. Median home price is \$1,140,900, and resale \$/SF is \$480/SF. Prices fell 8.1% year-over-year. Monthly cost of ownership is \$4,526, and rents average \$3,701, making owning \$824 per month more costly than renting. Rents rose 2.5% year-over-year. The current capitalization rate (rent/price) is 3.1%.

Market rating = 5

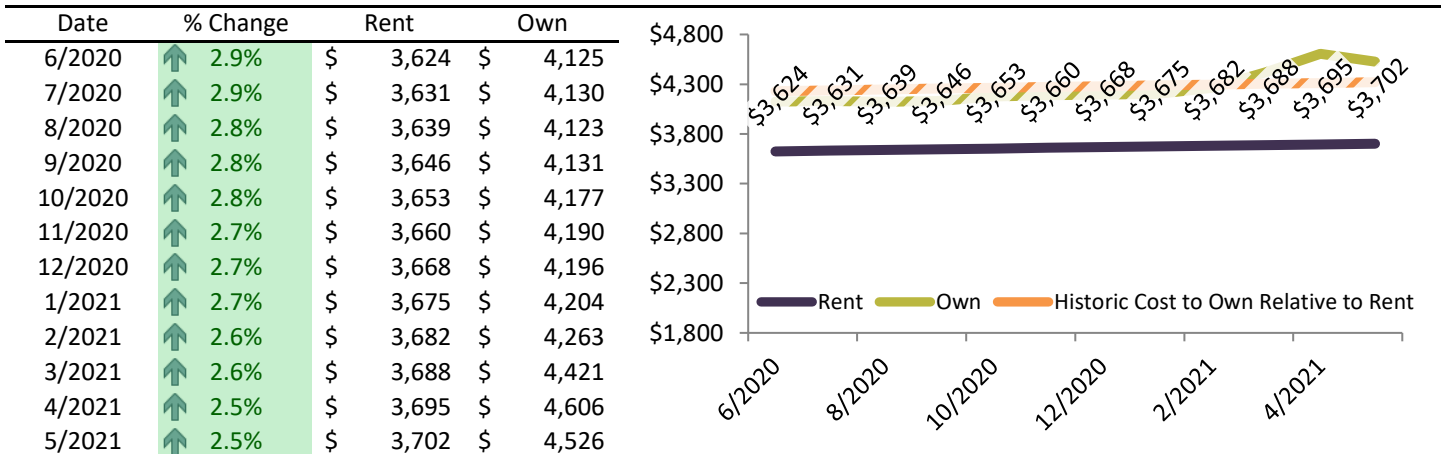
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

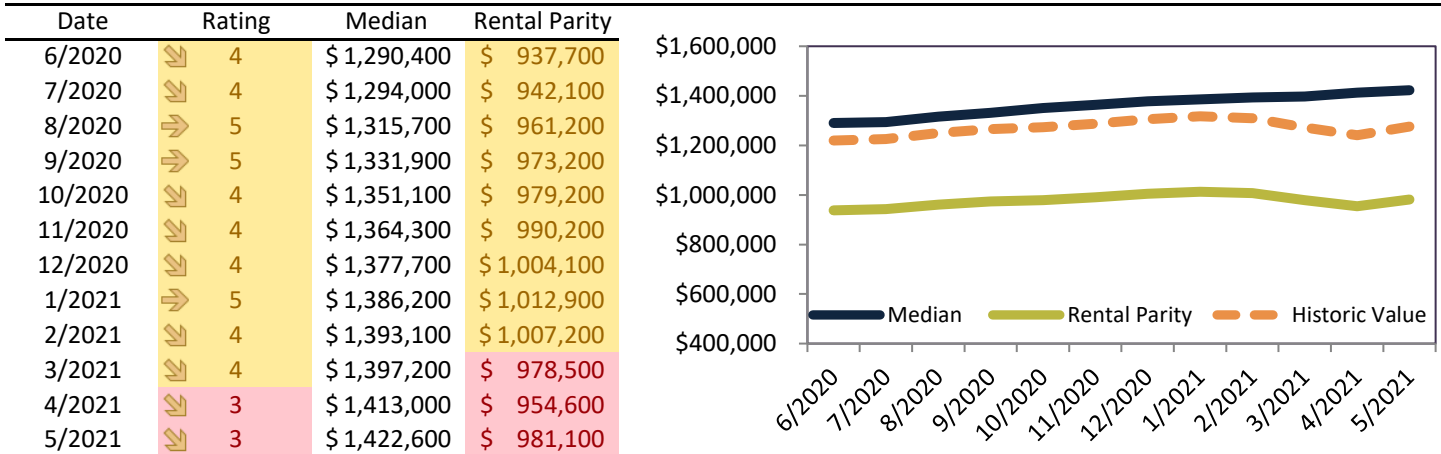


Cambrian Park Housing Market Value & Trends Update

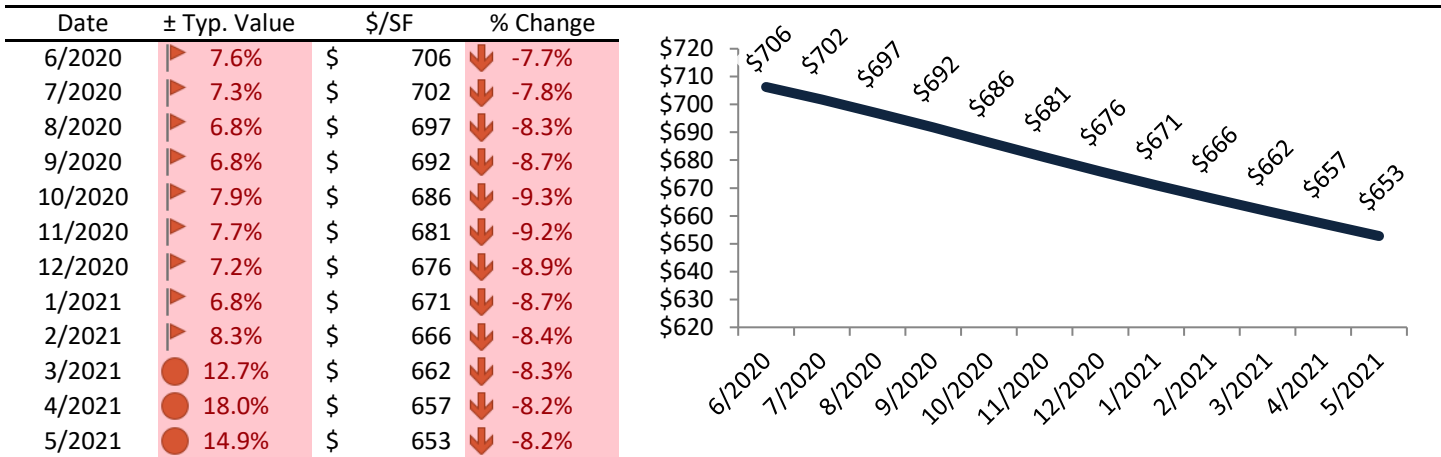
Historically, properties in this market sell at a 30.1% premium. Today's premium is 45.0%. This market is 14.9% overvalued. Median home price is \$1,422,600, and resale \$/SF is \$653/SF. Prices fell 8.2% year-over-year. Monthly cost of ownership is \$5,643, and rents average \$3,892, making owning \$1,751 per month more costly than renting. Rents rose 2.8% year-over-year. The current capitalization rate (rent/price) is 2.6%.

Market rating = 3

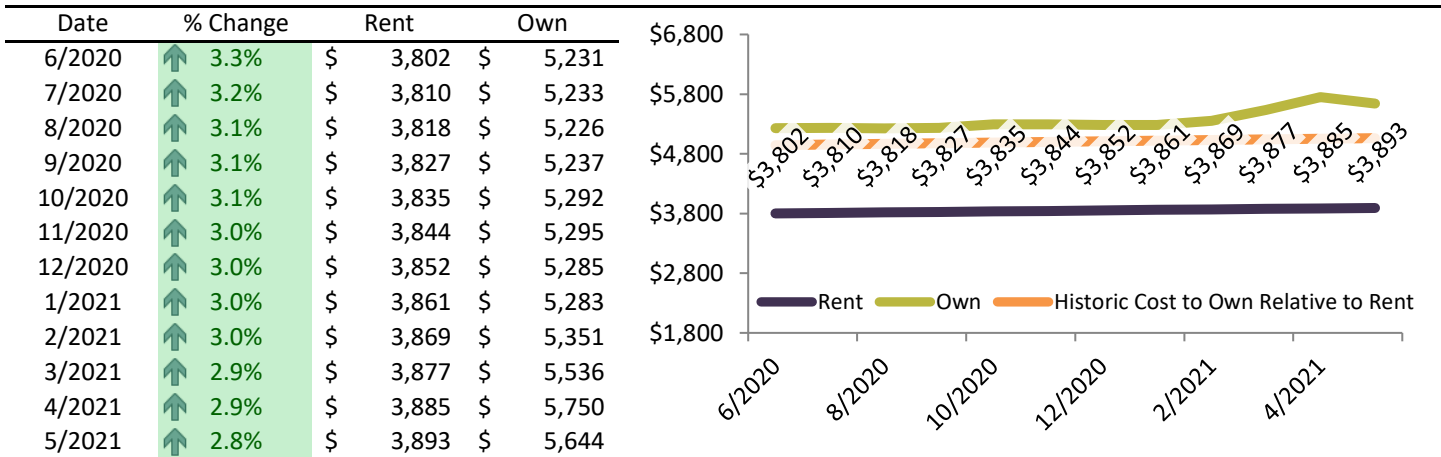
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Fairgrounds Housing Market Value & Trends Update

Historically, properties in this market sell at a -0.1% discount. Today's premium is 2.5%. This market is 2.6% overvalued.

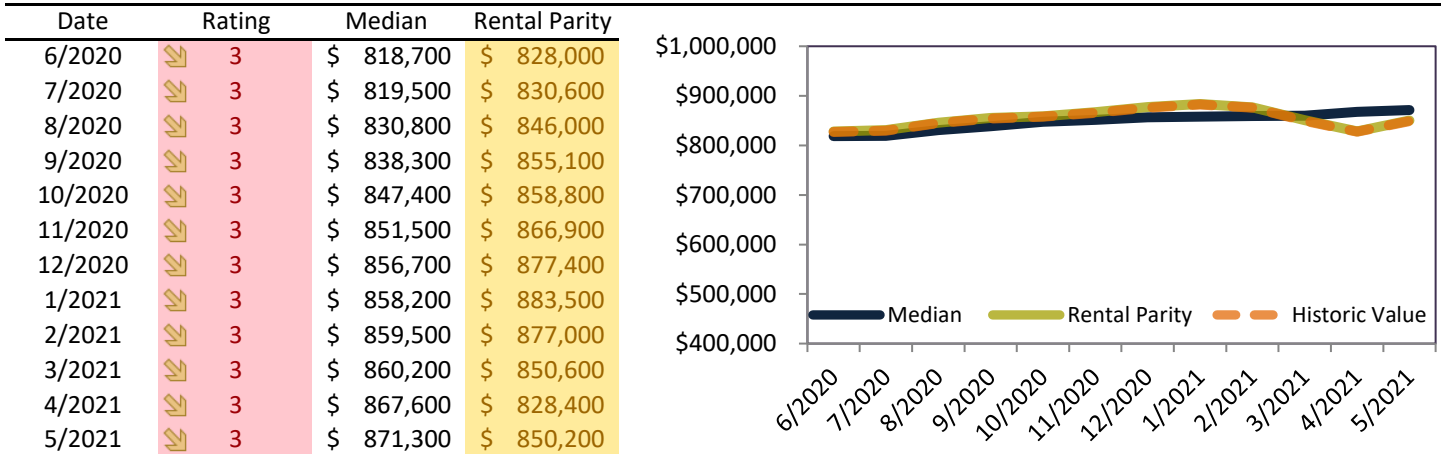
Median home price is \$871,300, and resale \$/SF is \$498/SF. Prices fell 6.3% year-over-year.

Monthly cost of ownership is \$3,456, and rents average \$3,372, making owning \$083 per month more costly than renting.

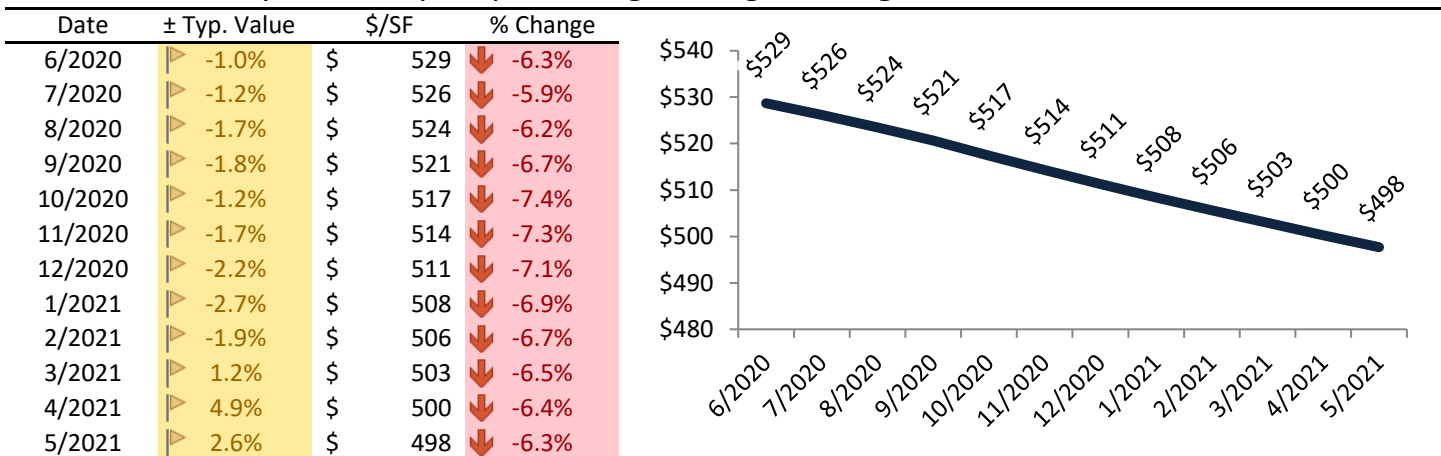
Rents rose 0.5% year-over-year. The current capitalization rate (rent/price) is 3.7%.

Market rating = 3

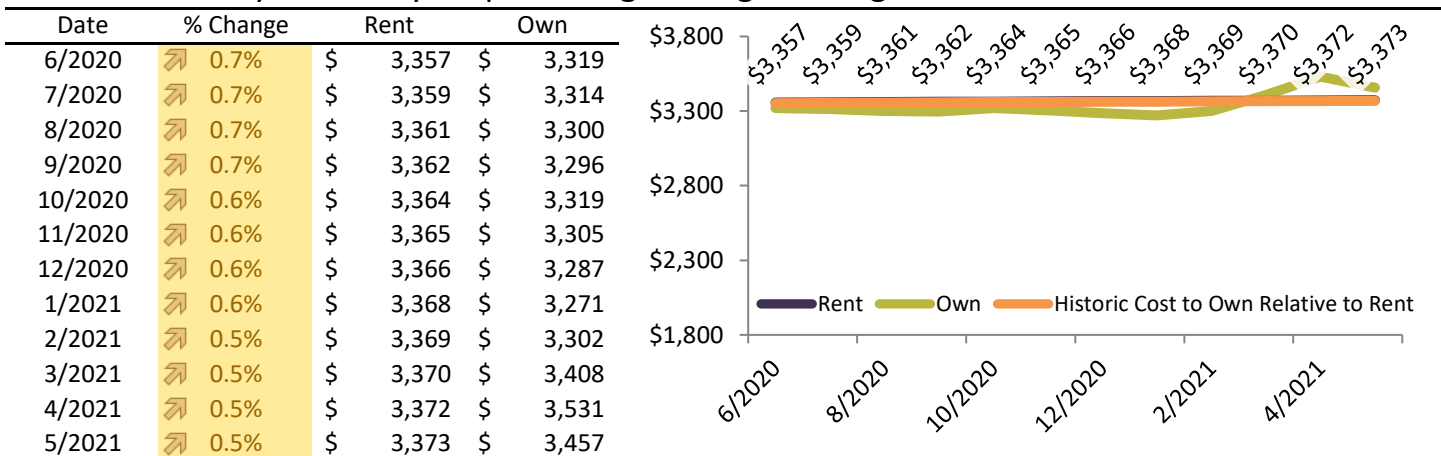
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Santa Teresa Housing Market Value & Trends Update

Historically, properties in this market sell at a 17.5% premium. Today's premium is 16.7%. This market is 0.8% undervalued.

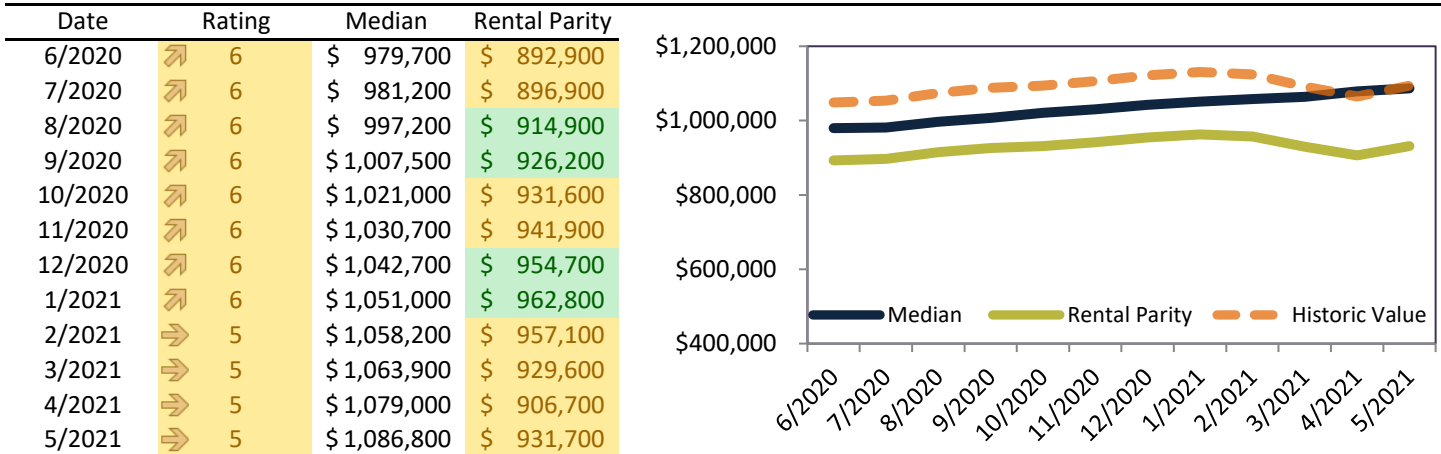
Median home price is \$1,086,800, and resale \$/SF is \$476/SF. Prices fell 7.5% year-over-year.

Monthly cost of ownership is \$4,311, and rents average \$3,696, making owning \$615 per month more costly than renting.

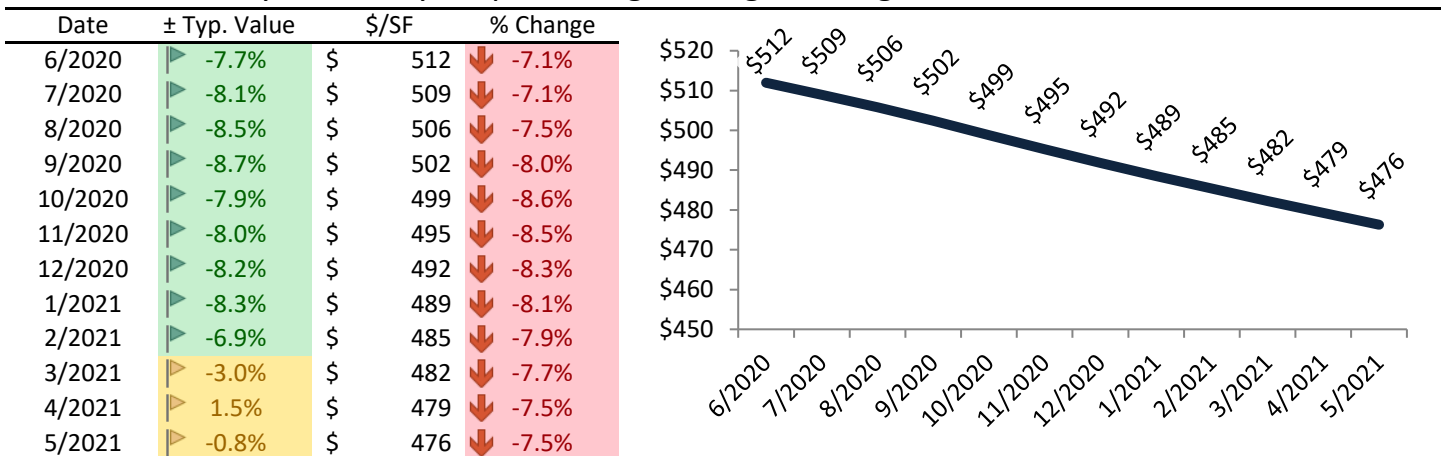
Rents rose 2.4% year-over-year. The current capitalization rate (rent/price) is 3.3%.

Market rating = 5

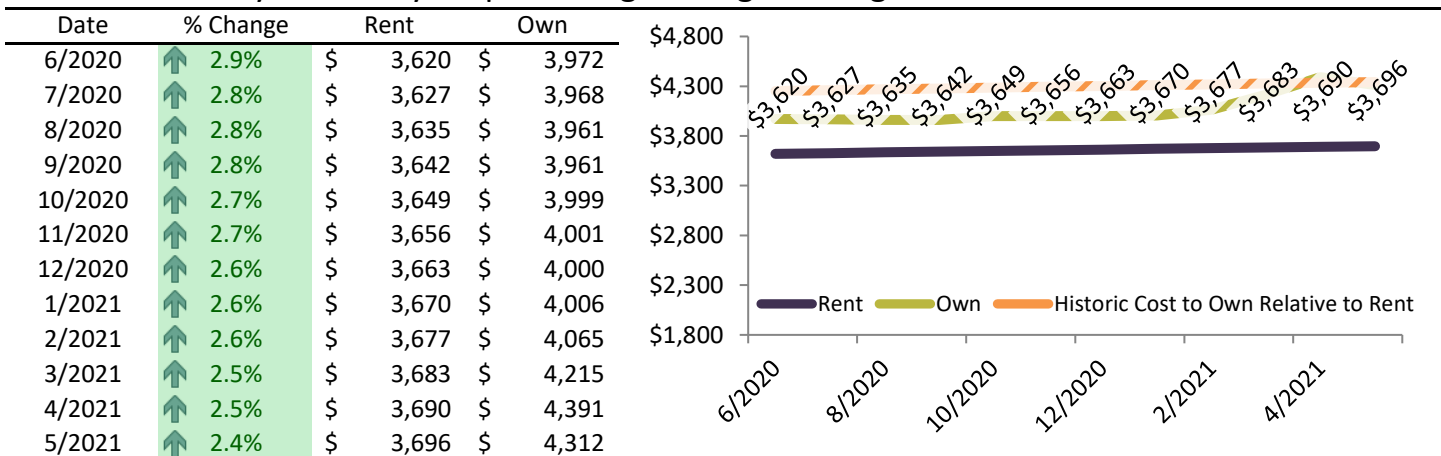
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Almaden Valley Housing Market Value & Trends Update

Historically, properties in this market sell at a 49.4% premium. Today's premium is 50.6%. This market is 1.2% overvalued.

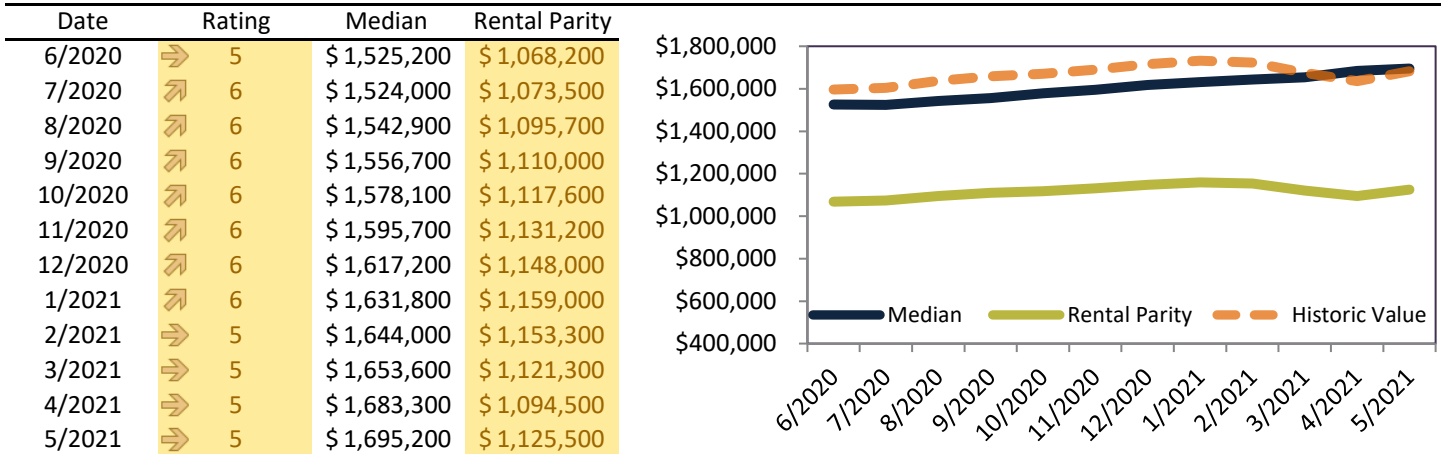
Median home price is \$1,695,200, and resale \$/SF is \$588/SF. Prices fell 6.9% year-over-year.

Monthly cost of ownership is \$6,725, and rents average \$4,465, making owning \$2,259 per month more costly than renting.

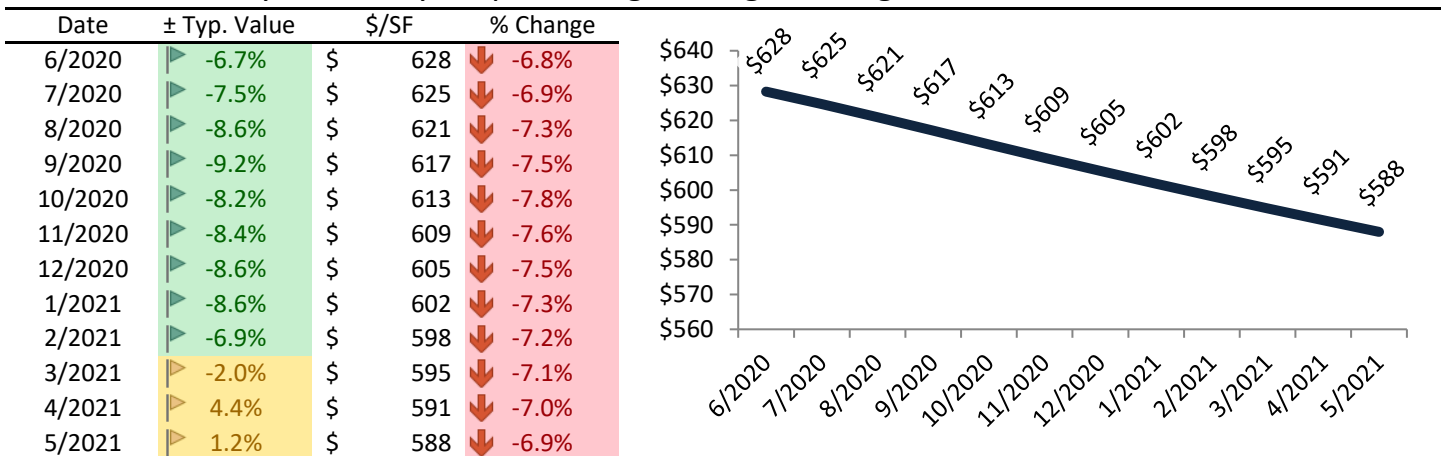
Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 2.5%.

Market rating = 5

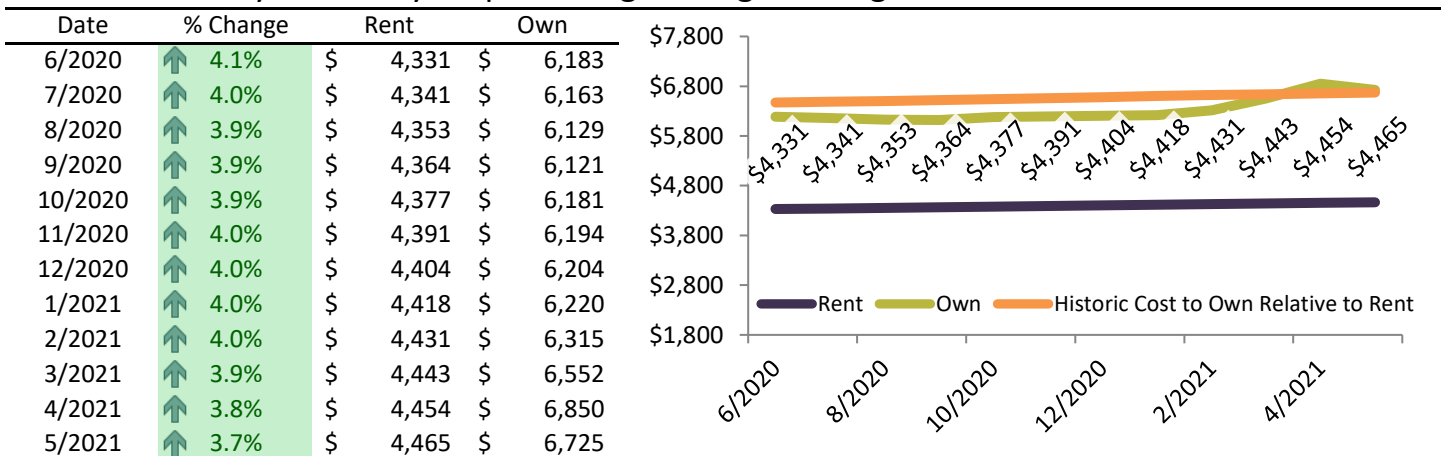
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Edenvale - Seven Trees Housing Market Value & Trends Update

Historically, properties in this market sell at a 3.0% premium. Today's premium is 4.1%. This market is 1.1% overvalued.

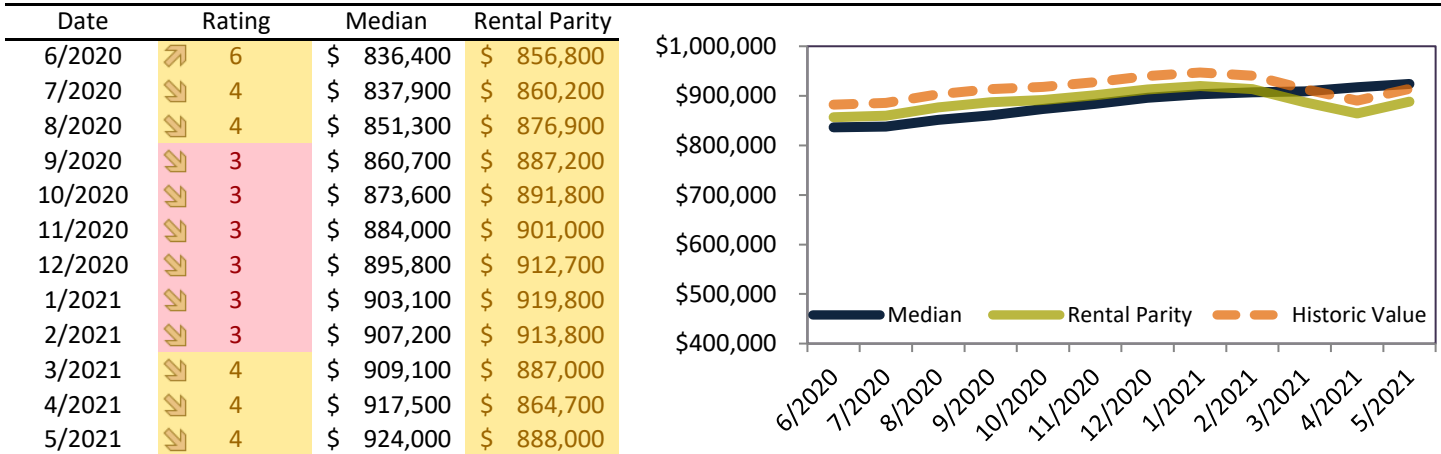
Median home price is \$924,000, and resale \$/SF is \$483/SF. Prices fell 4.8% year-over-year.

Monthly cost of ownership is \$3,665, and rents average \$3,523, making owning \$142 per month more costly than renting.

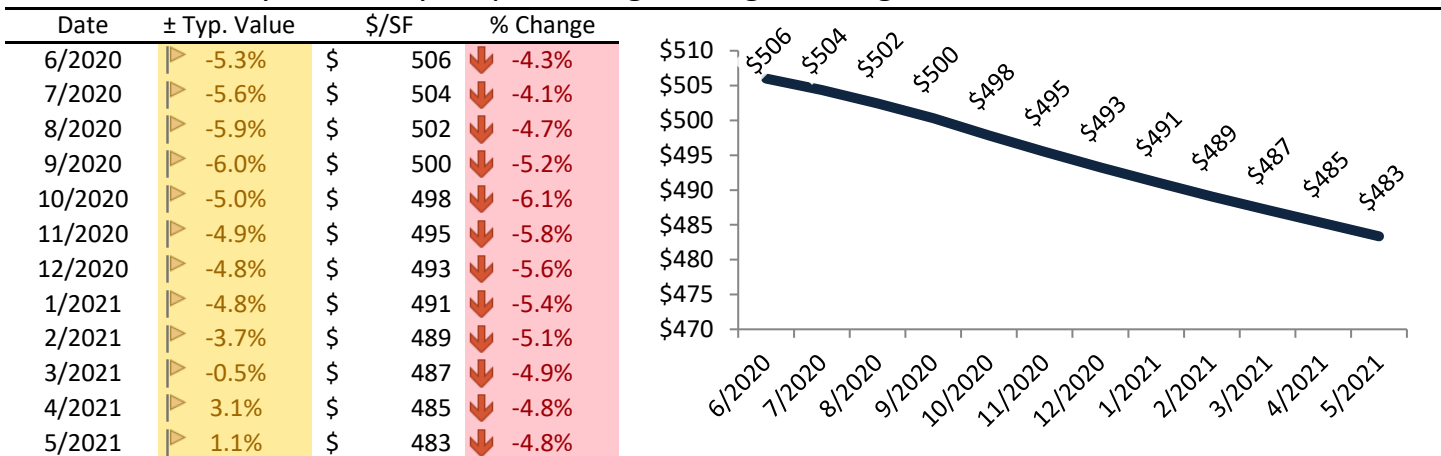
Rents rose 1.6% year-over-year. The current capitalization rate (rent/price) is 3.7%.

Market rating = 4

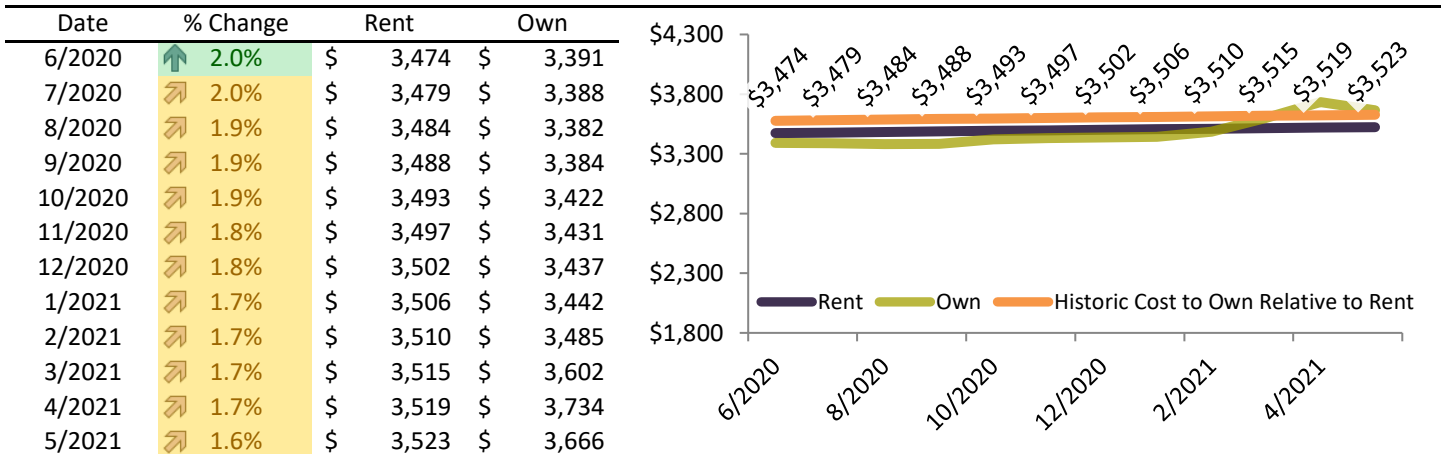
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

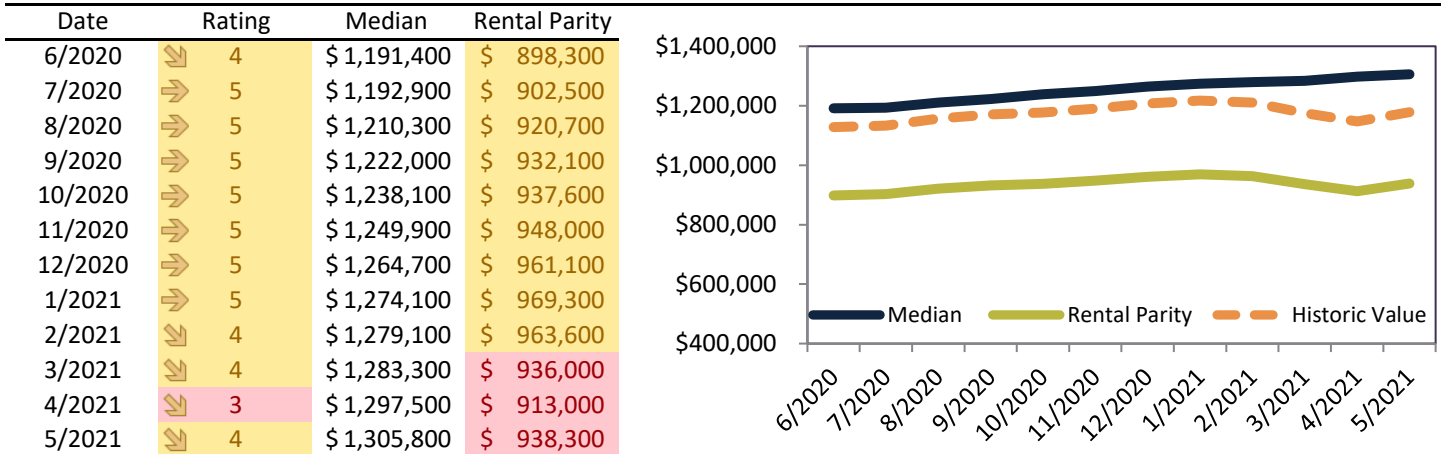


Berryessa Housing Market Value & Trends Update

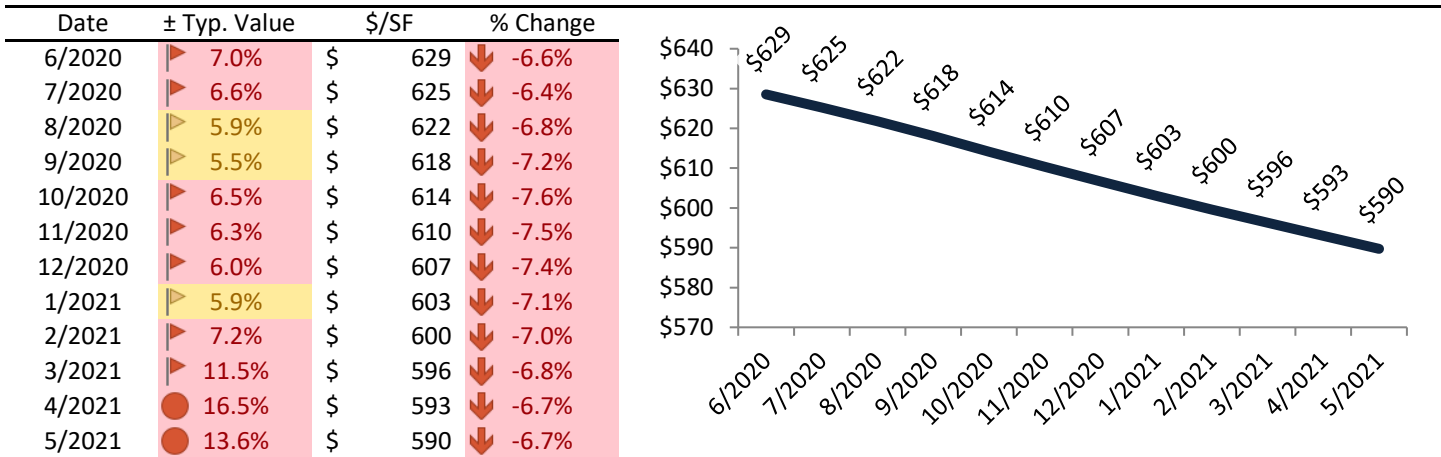
Historically, properties in this market sell at a 25.6% premium. Today's premium is 39.2%. This market is 13.6% overvalued. Median home price is \$1,305,800, and resale \$/SF is \$590/SF. Prices fell 6.7% year-over-year. Monthly cost of ownership is \$5,180, and rents average \$3,722, making owning \$1,457 per month more costly than renting. Rents rose 2.6% year-over-year. The current capitalization rate (rent/price) is 2.7%.

Market rating = 4

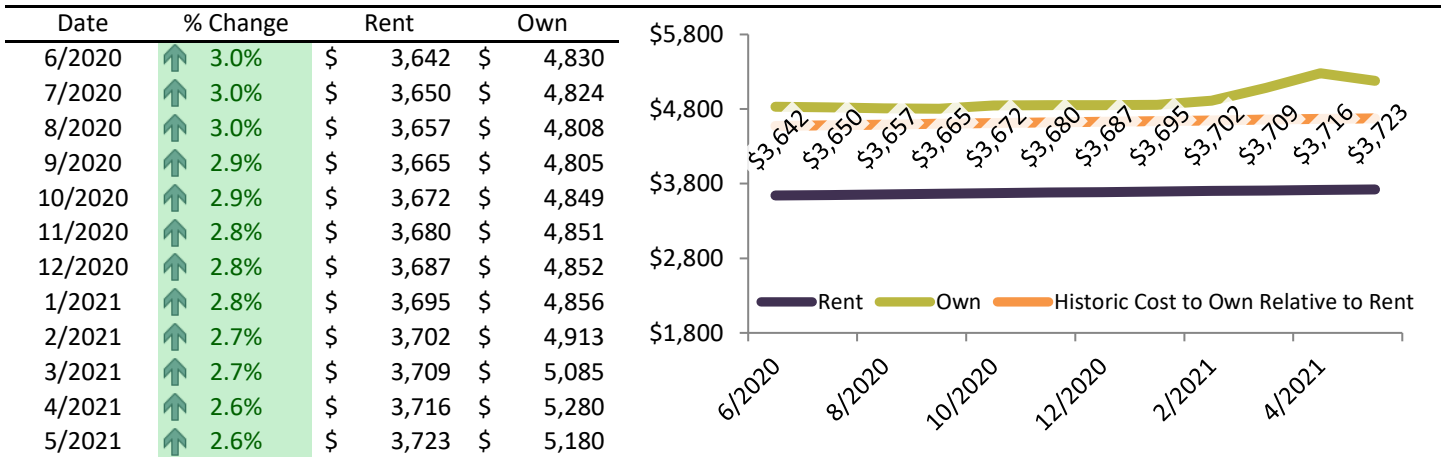
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Alum Rock-East Foothills Housing Market Value & Trends Update

Historically, properties in this market sell at a 0.8% premium. Today's premium is 1.7%. This market is 0.9% overvalued.

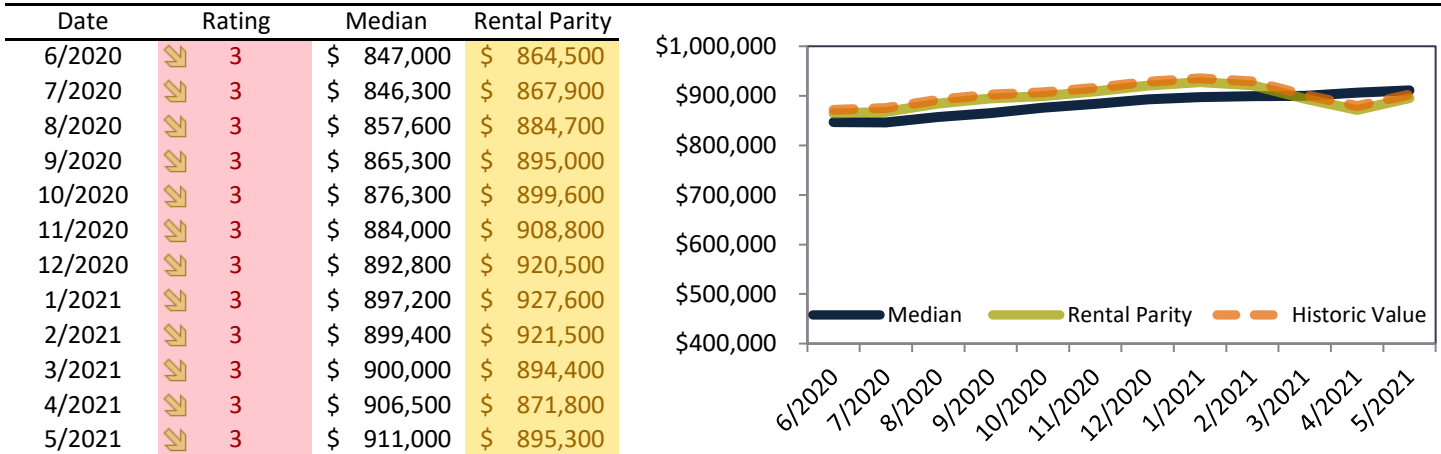
Median home price is \$911,000, and resale \$/SF is \$475/SF. Prices fell 7.1% year-over-year.

Monthly cost of ownership is \$3,614, and rents average \$3,552, making owning \$061 per month more costly than renting.

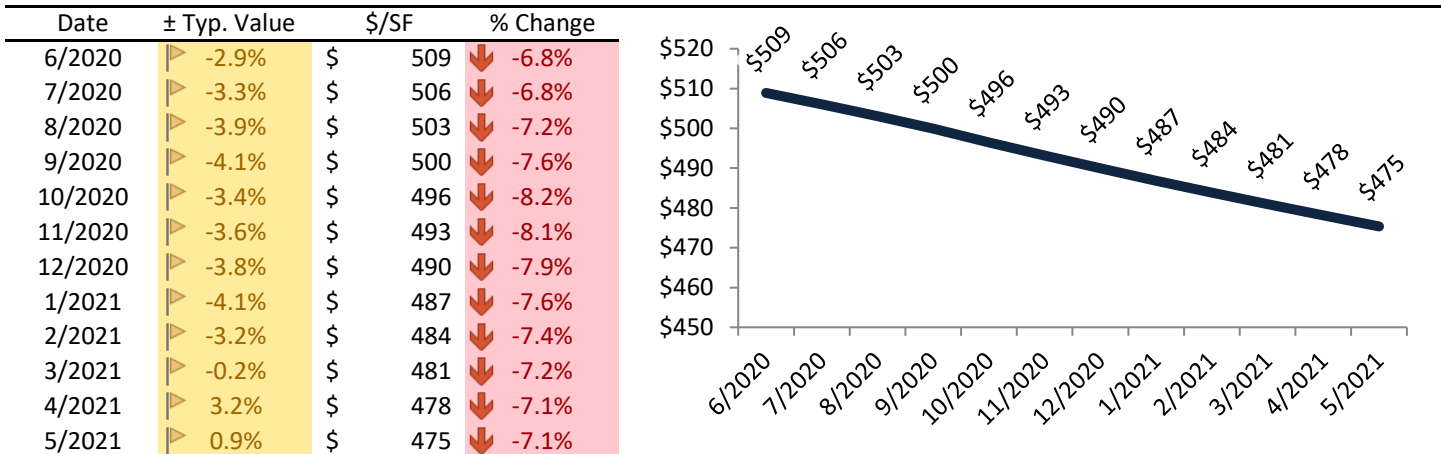
Rents rose 1.6% year-over-year. The current capitalization rate (rent/price) is 3.7%.

Market rating = 3

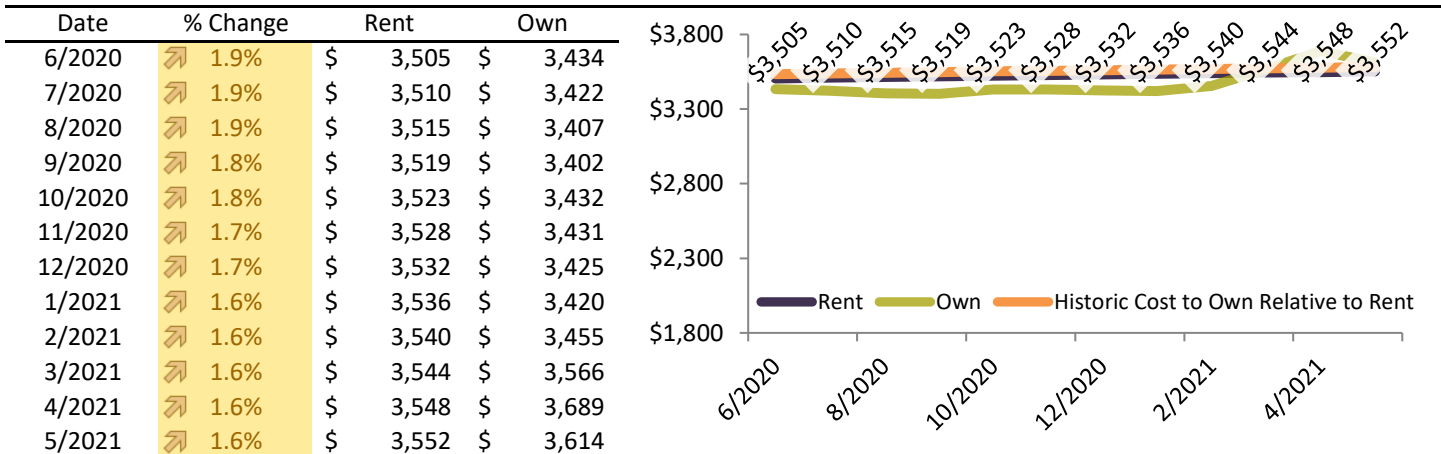
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



North San Jose Housing Market Value & Trends Update

Historically, properties in this market sell at a 15.7% premium. Today's premium is 13.4%. This market is 2.3% undervalued.

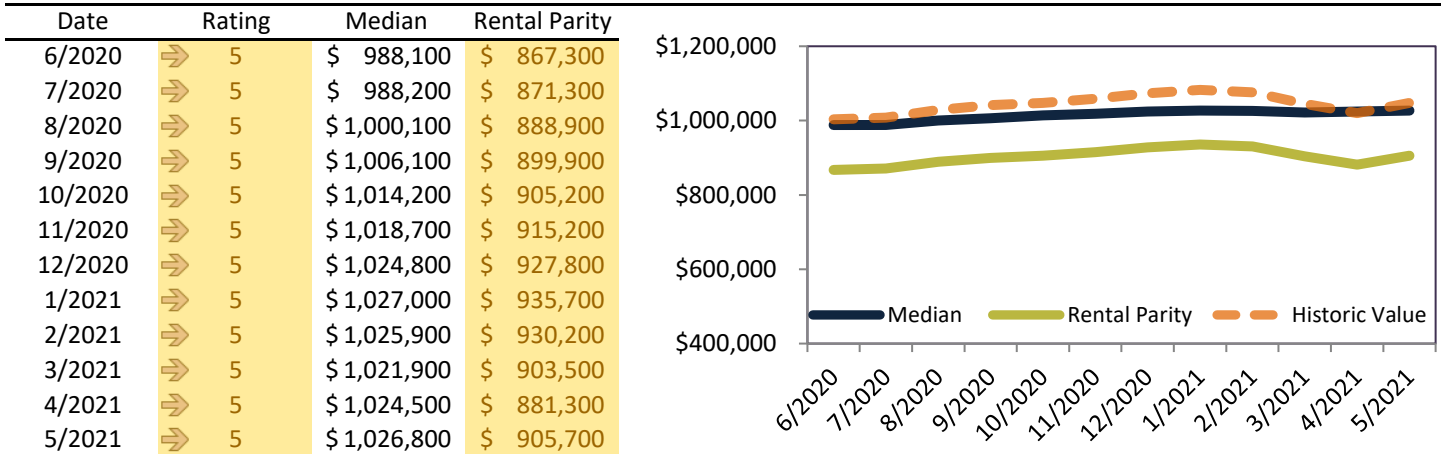
Median home price is \$1,026,800, and resale \$/SF is \$602/SF. Prices fell 9.4% year-over-year.

Monthly cost of ownership is \$4,073, and rents average \$3,593, making owning \$480 per month more costly than renting.

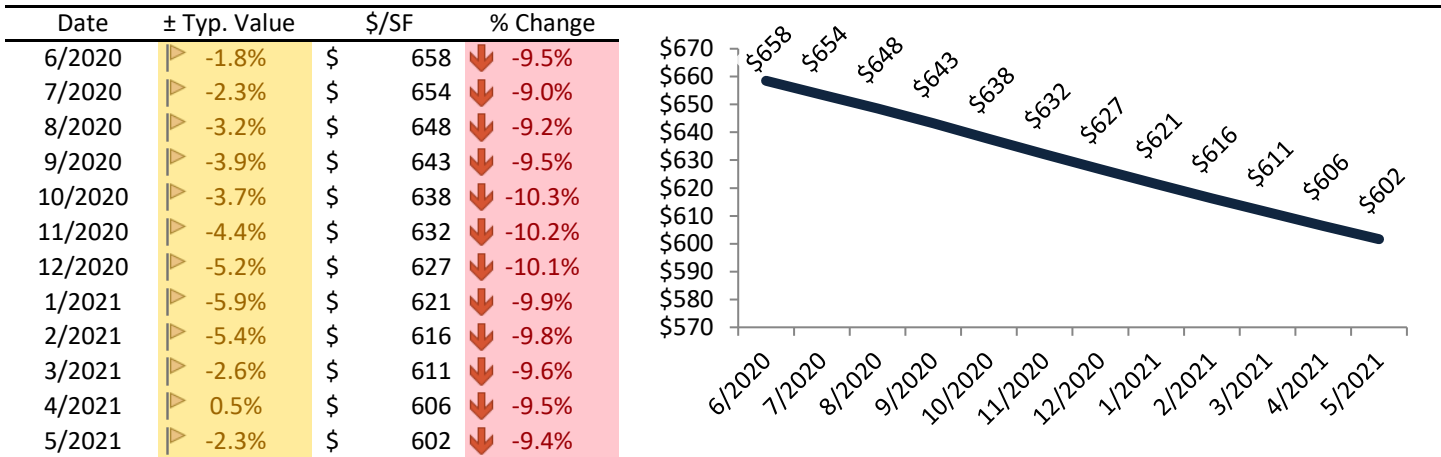
Rents rose 2.5% year-over-year. The current capitalization rate (rent/price) is 3.4%.

Market rating = 5

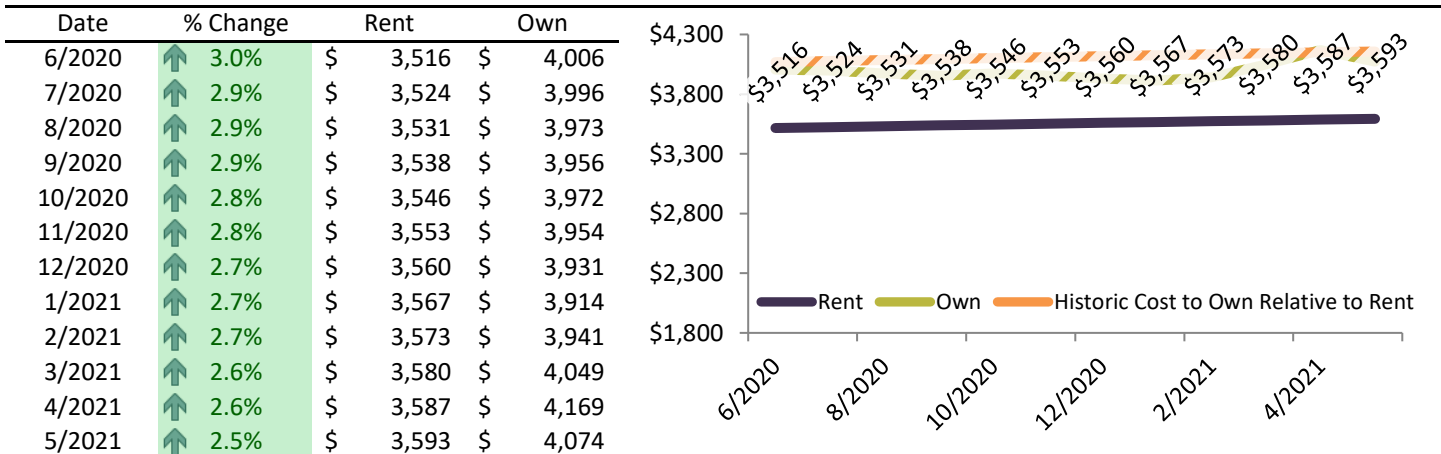
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

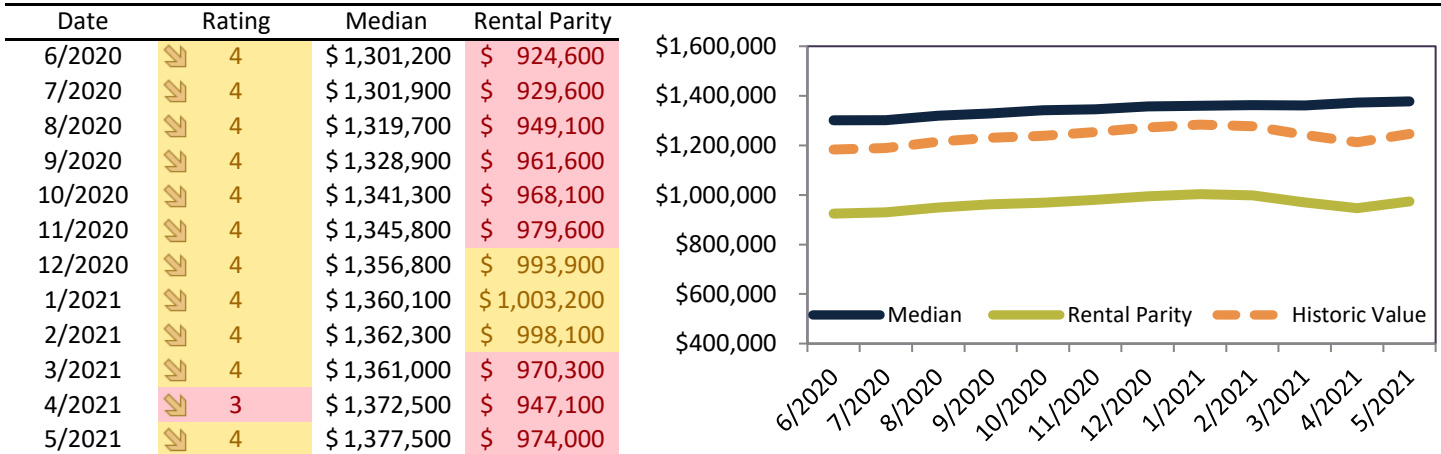


Rose Garden Housing Market Value & Trends Update

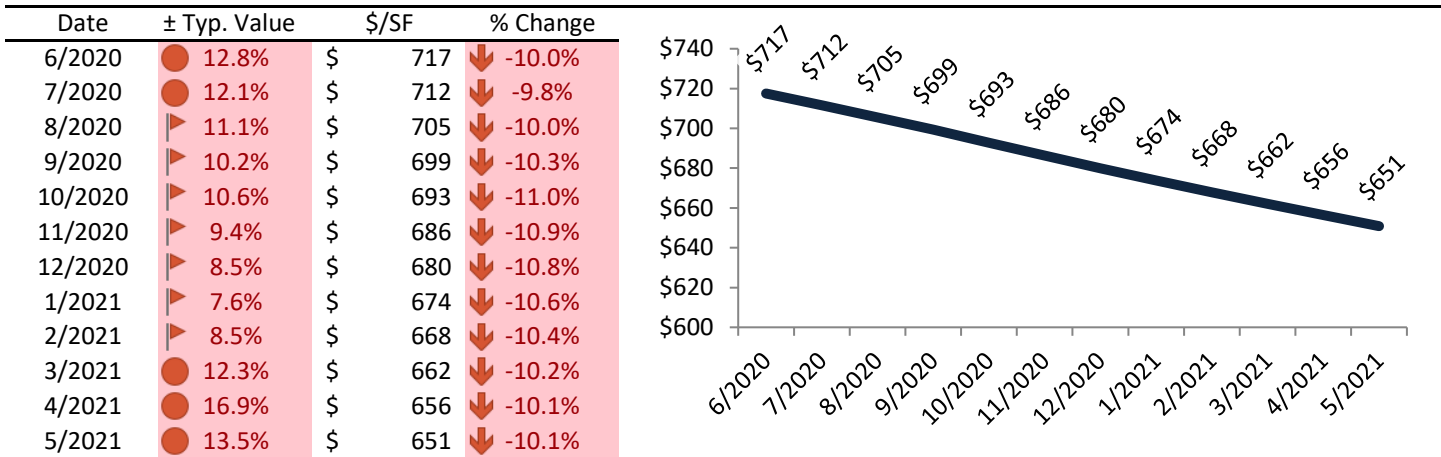
Historically, properties in this market sell at a 28.0% premium. Today's premium is 41.5%. This market is 13.5% overvalued. Median home price is \$1,377,500, and resale \$/SF is \$651/SF. Prices fell 10.1% year-over-year. Monthly cost of ownership is \$5,464, and rents average \$3,864, making owning \$1,600 per month more costly than renting. Rents rose 3.6% year-over-year. The current capitalization rate (rent/price) is 2.7%.

Market rating = 4

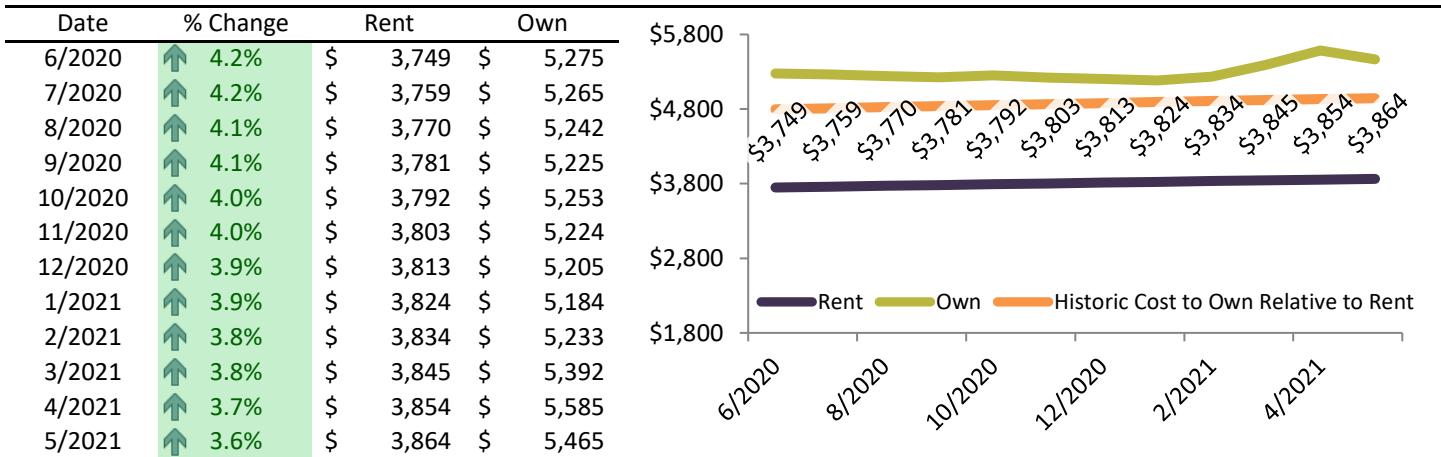
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

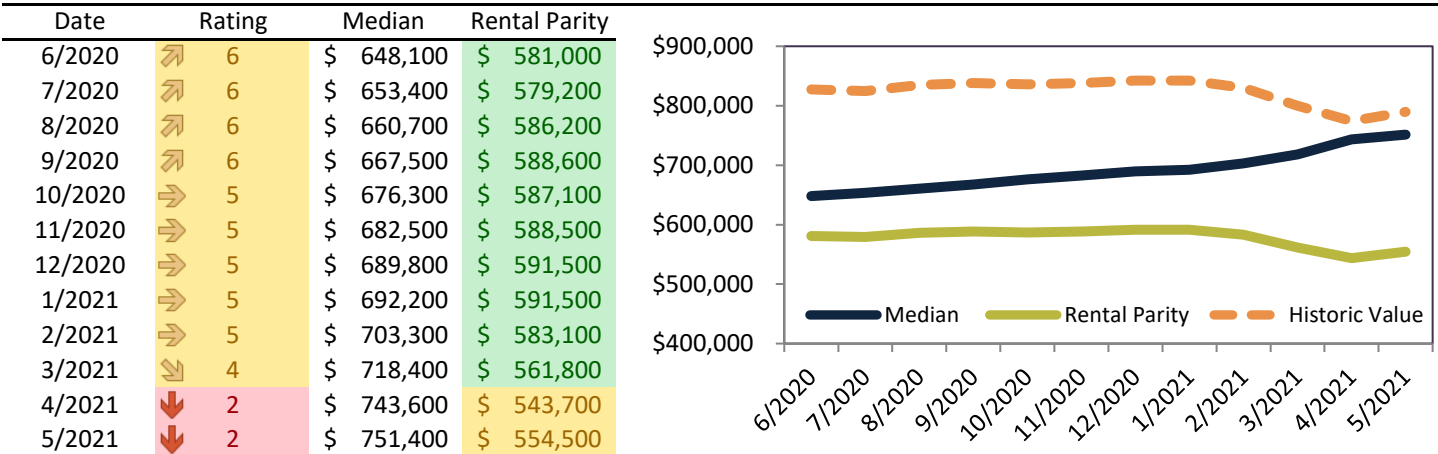


San Juan Bautista Housing Market Value & Trends Update

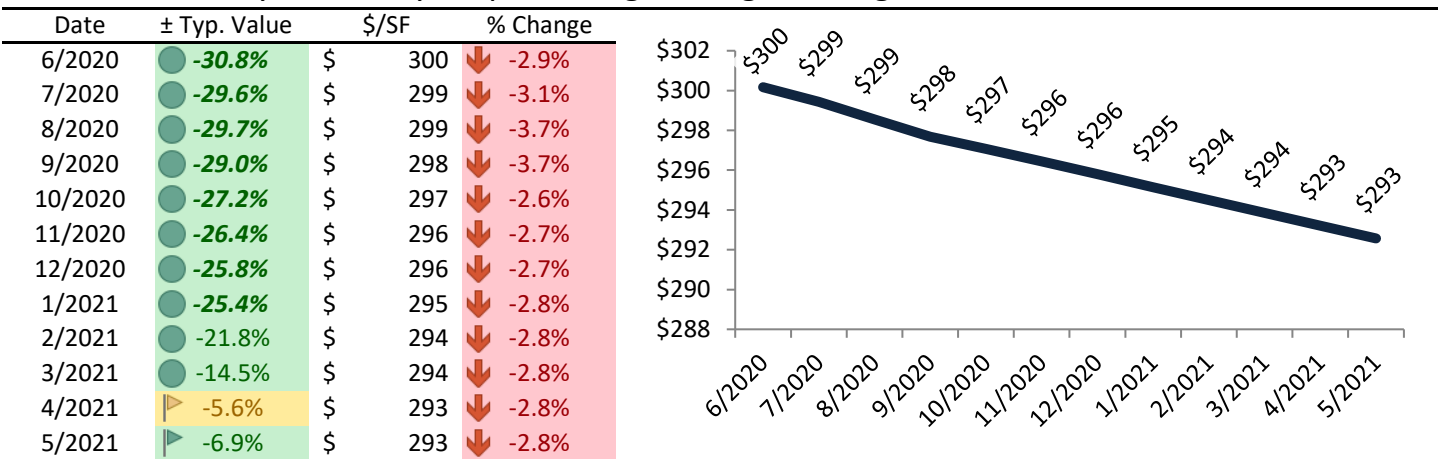
Historically, properties in this market sell at a 42.4% premium. Today's premium is 35.5%. This market is 6.9% undervalued. Median home price is \$751,400, and resale \$/SF is \$293/SF. Prices fell 2.8% year-over-year. Monthly cost of ownership is \$2,980, and rents average \$2,199, making owning \$781 per month more costly than renting. Rents fell 7.4% year-over-year. The current capitalization rate (rent/price) is 2.8%.

Market rating = 2

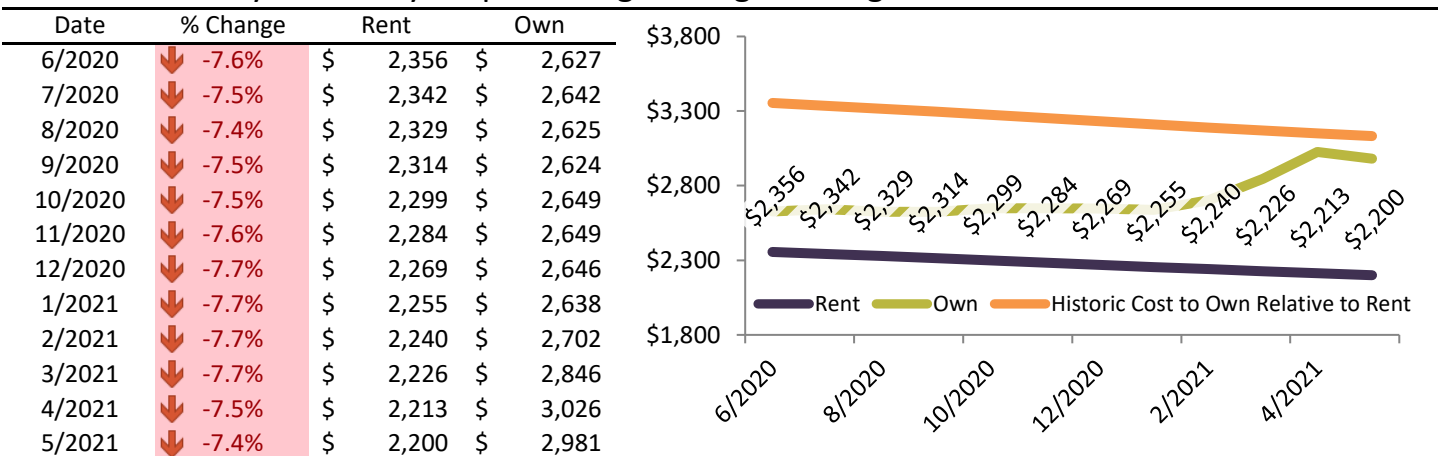
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

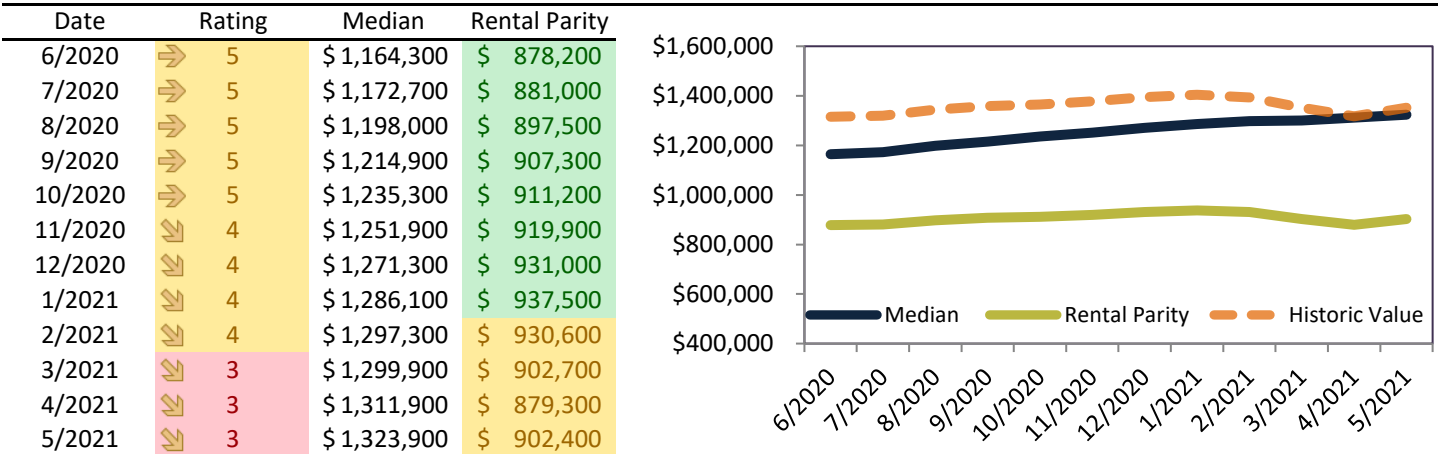


San Martin Housing Market Value & Trends Update

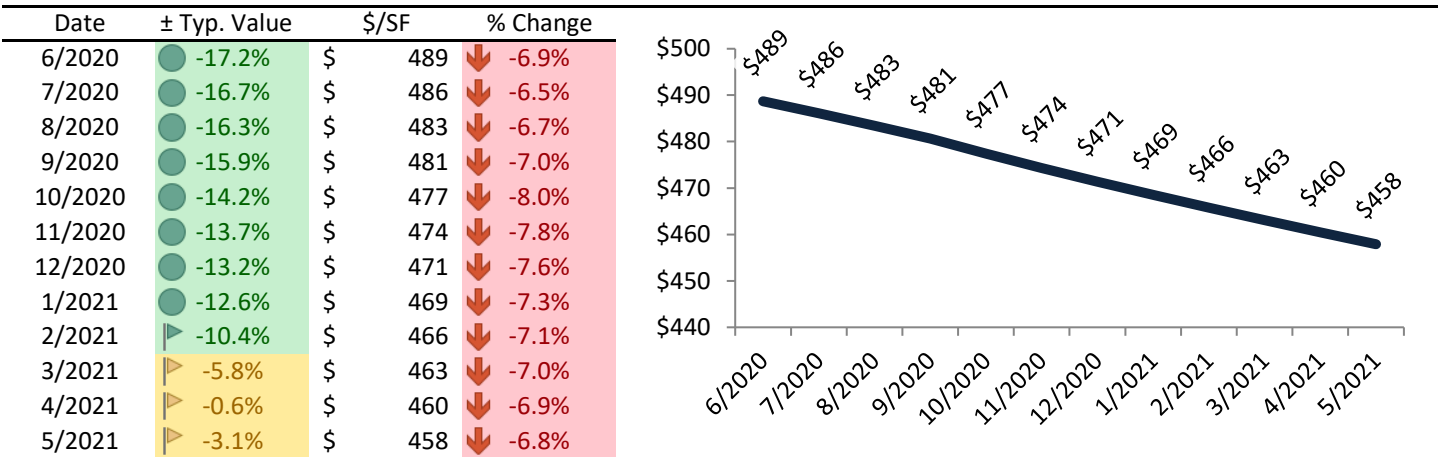
Historically, properties in this market sell at a 49.8% premium. Today's premium is 46.7%. This market is 3.1% undervalued. Median home price is \$1,323,900, and resale \$/SF is \$458/SF. Prices fell 6.8% year-over-year. Monthly cost of ownership is \$5,252, and rents average \$3,580, making owning \$1,671 per month more costly than renting. Rents rose 0.6% year-over-year. The current capitalization rate (rent/price) is 2.6%.

Market rating = 3

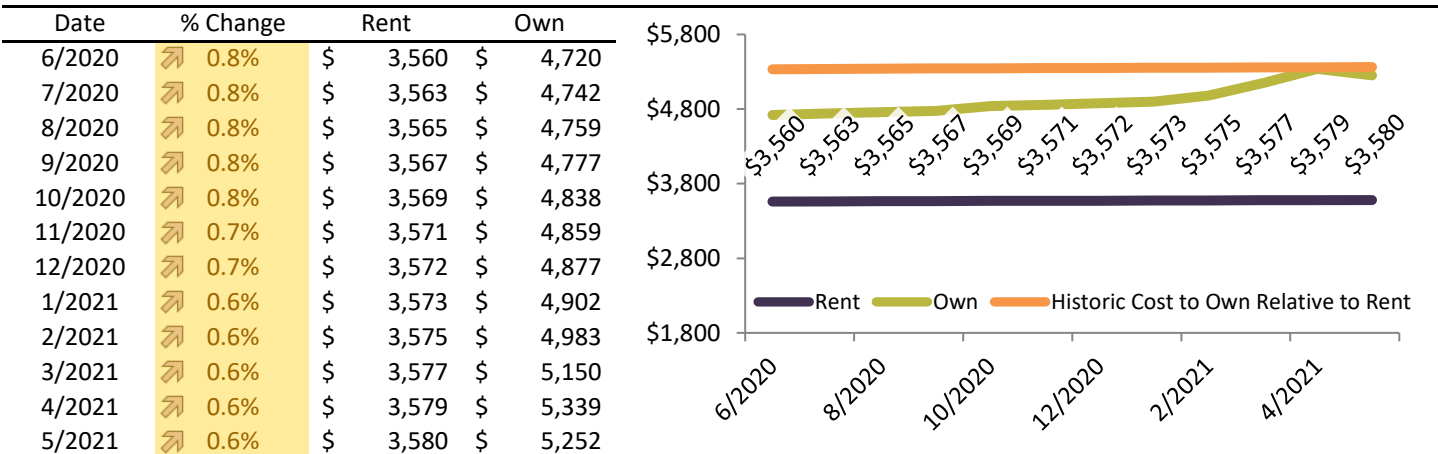
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

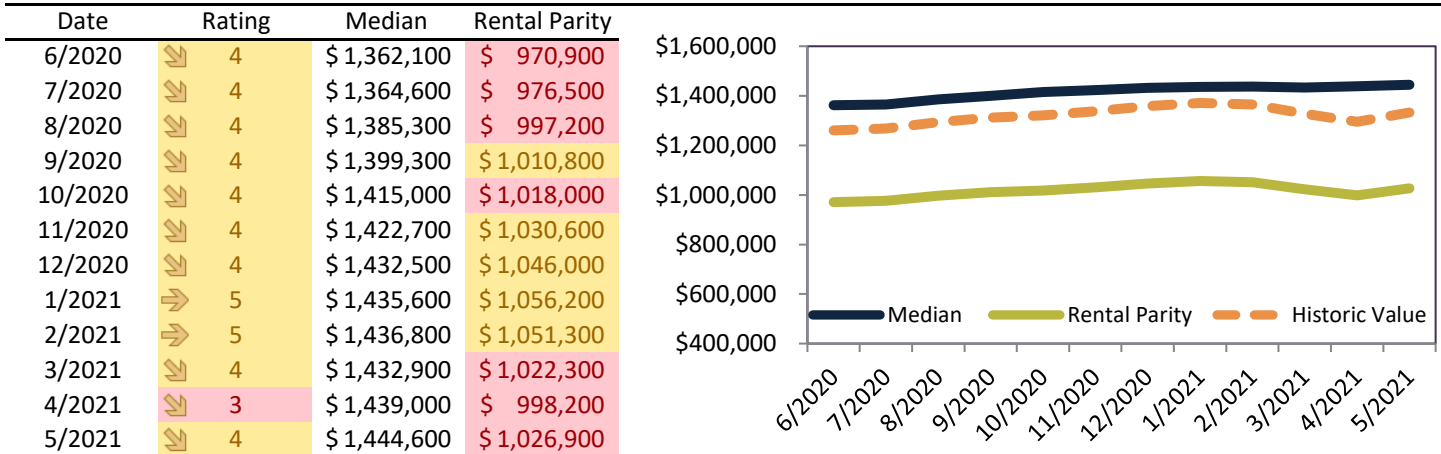


Santa Clara Housing Market Value & Trends Update

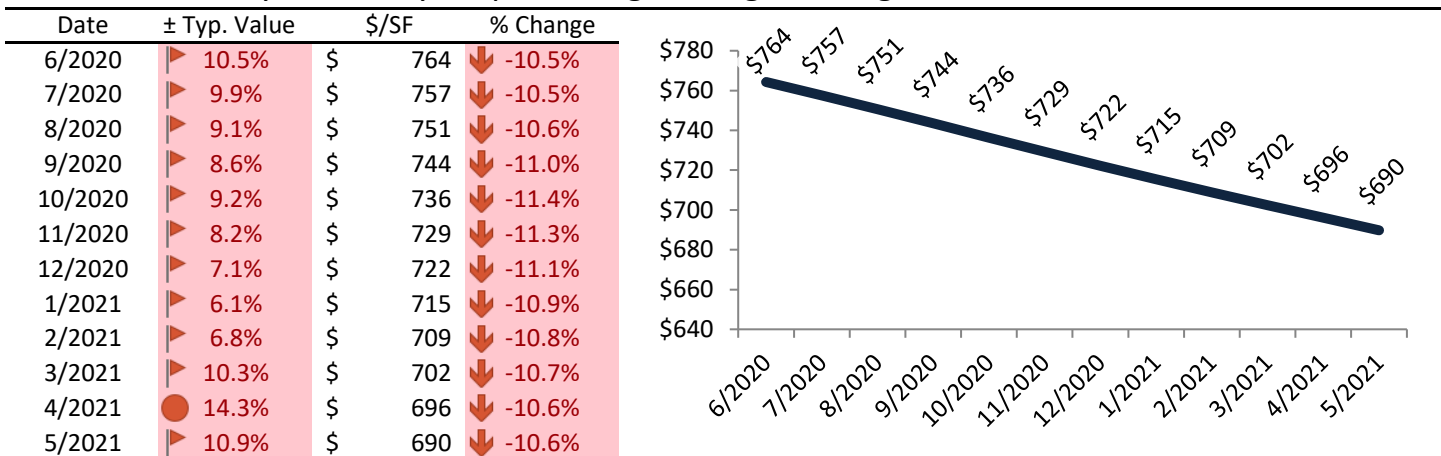
Historically, properties in this market sell at a 29.8% premium. Today's premium is 40.7%. This market is 10.9% overvalued. Median home price is \$1,444,600, and resale \$/SF is \$690/SF. Prices fell 10.6% year-over-year. Monthly cost of ownership is \$5,731, and rents average \$4,074, making owning \$1,656 per month more costly than renting. Rents rose 4.1% year-over-year. The current capitalization rate (rent/price) is 2.7%.

Market rating = 4

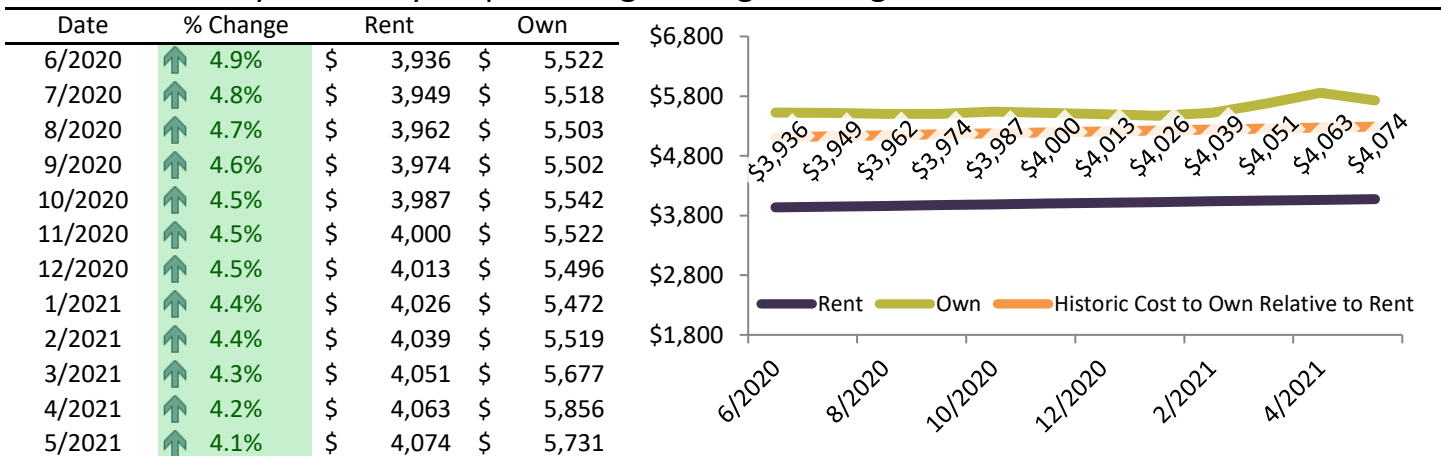
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Sunnyvale Housing Market Value & Trends Update

Historically, properties in this market sell at a 49.5% premium. Today's premium is 52.5%. This market is 3.0% overvalued.

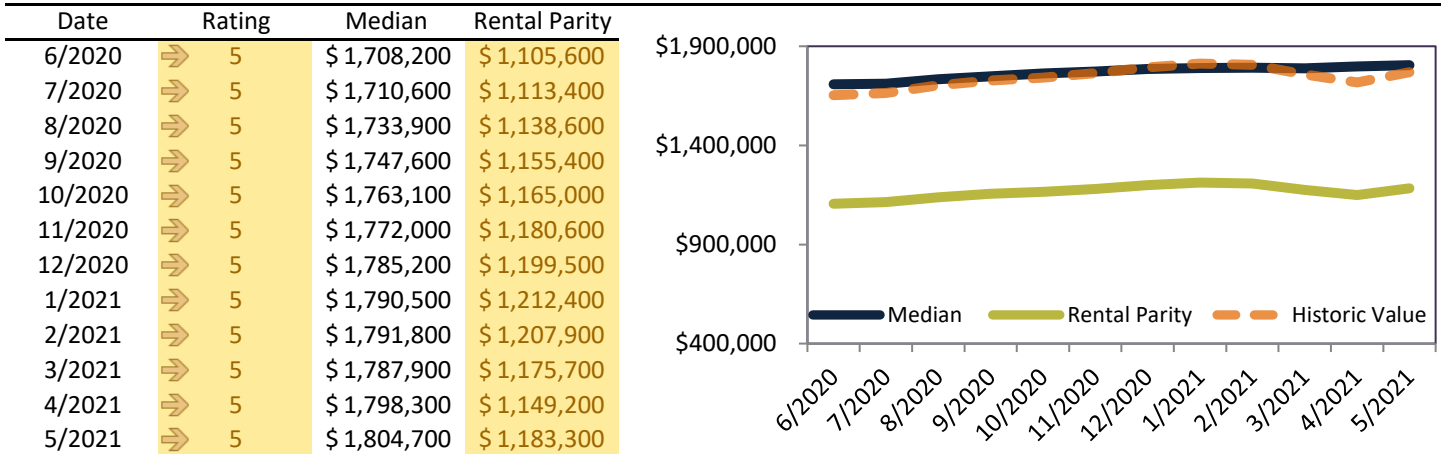
Median home price is \$1,804,700, and resale \$/SF is \$859/SF. Prices fell 9.6% year-over-year.

Monthly cost of ownership is \$7,159, and rents average \$4,694, making owning \$2,464 per month more costly than renting.

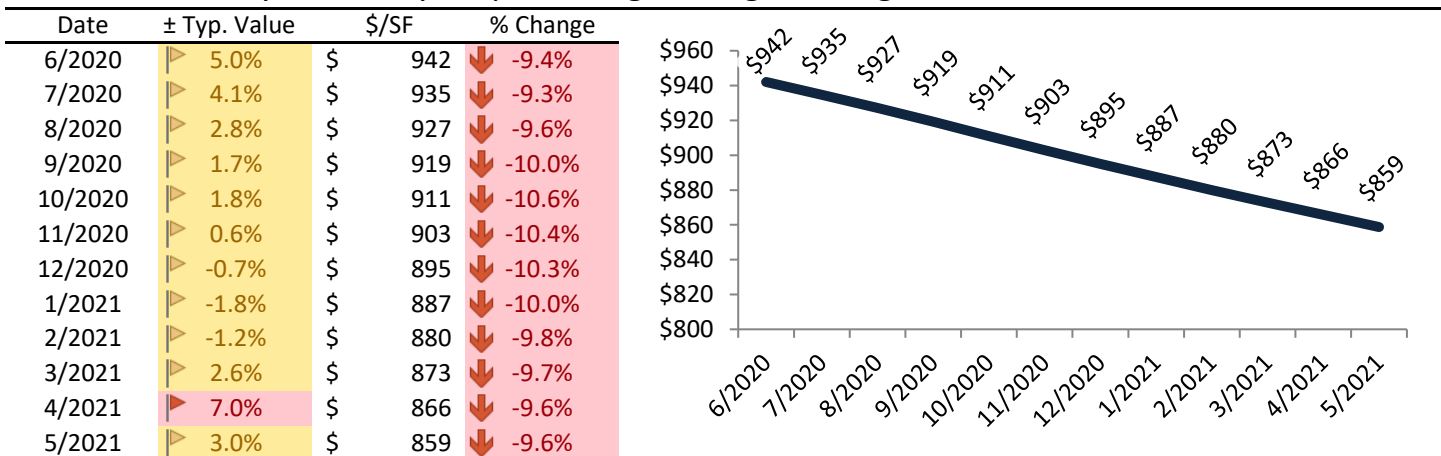
Rents rose 5.6% year-over-year. The current capitalization rate (rent/price) is 2.5%.

Market rating = 5

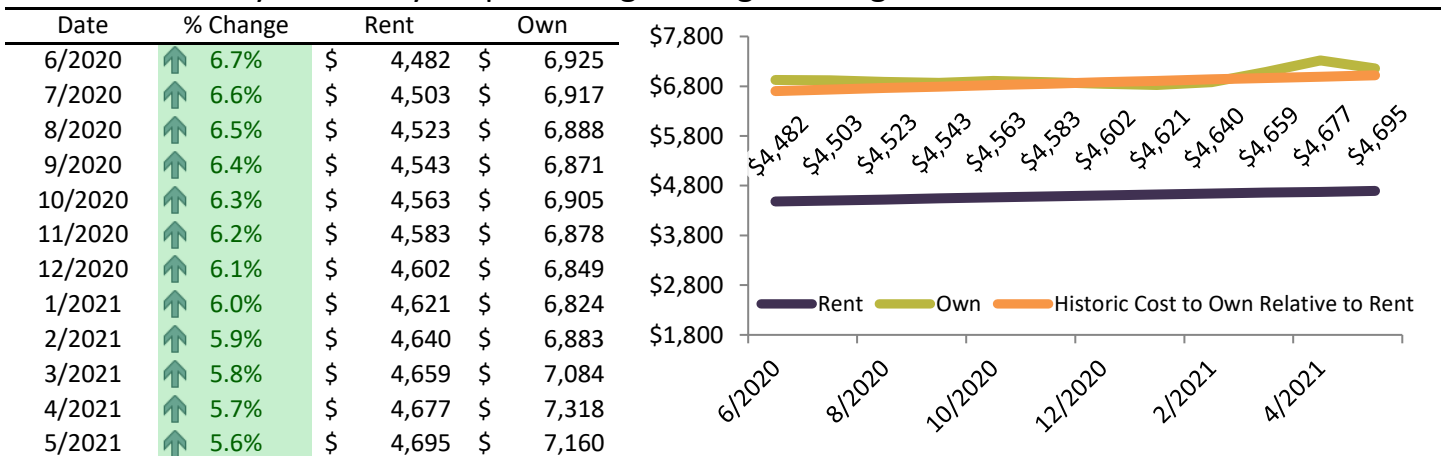
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

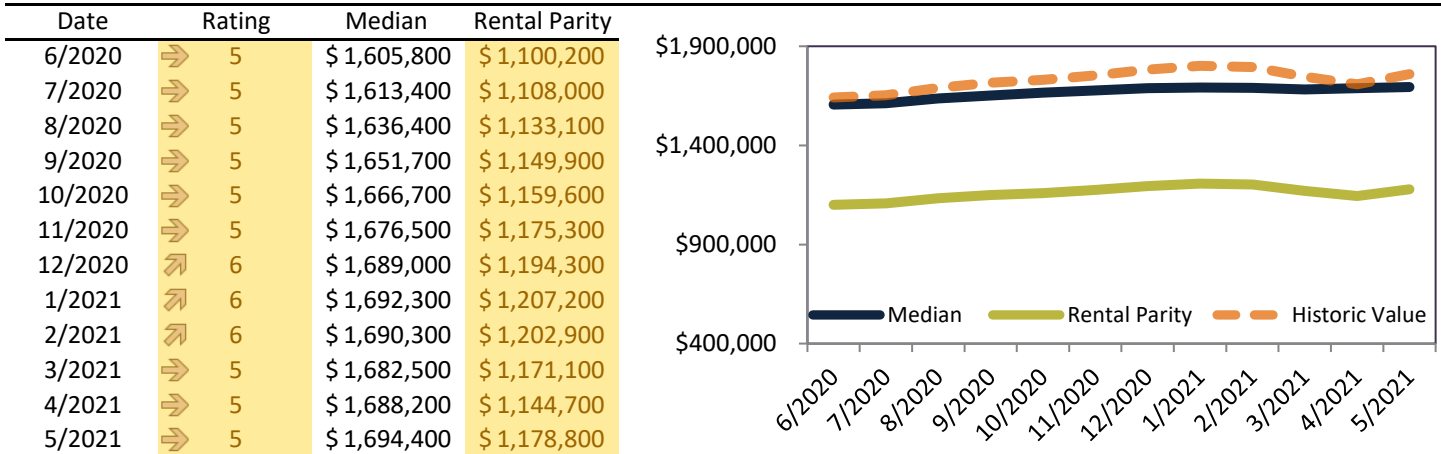


Ponderosa Housing Market Value & Trends Update

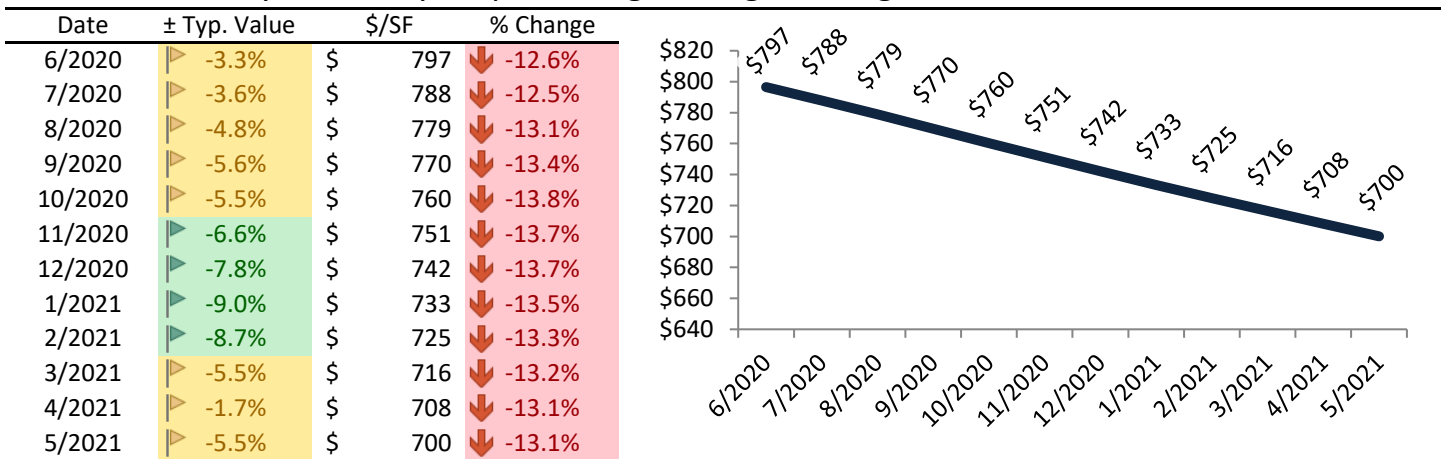
Historically, properties in this market sell at a 49.2% premium. Today's premium is 43.7%. This market is 5.5% undervalued. Median home price is \$1,694,400, and resale \$/SF is \$700/SF. Prices fell 13.1% year-over-year. Monthly cost of ownership is \$6,722, and rents average \$4,676, making owning \$2,045 per month more costly than renting. Rents rose 5.7% year-over-year. The current capitalization rate (rent/price) is 2.6%.

Market rating = 5

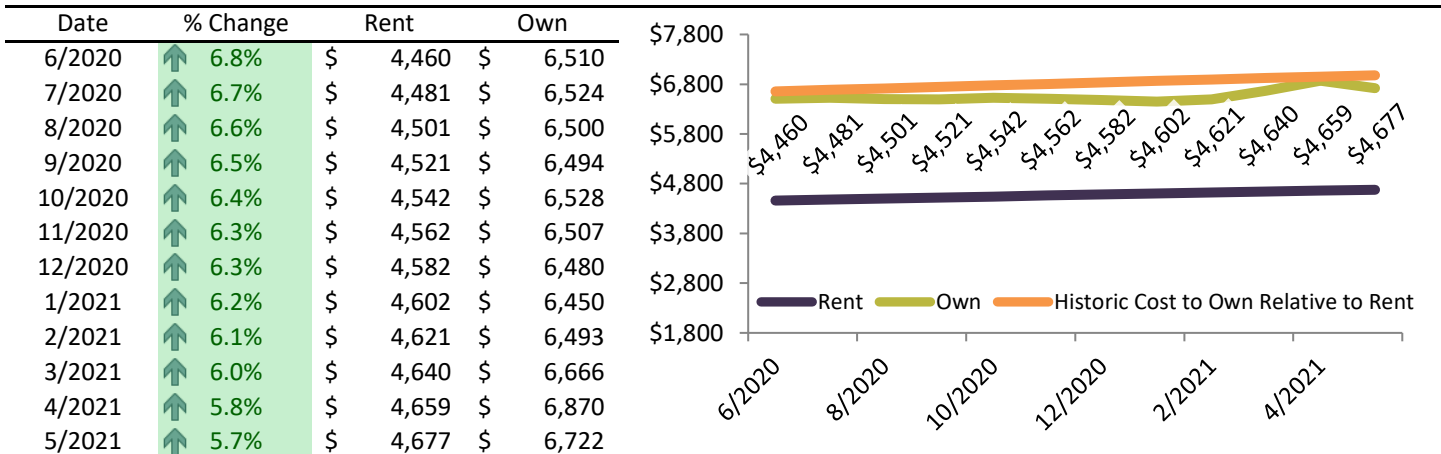
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Lakewood Housing Market Value & Trends Update

Historically, properties in this market sell at a 25.8% premium. Today's premium is 36.5%. This market is 10.7% overvalued.

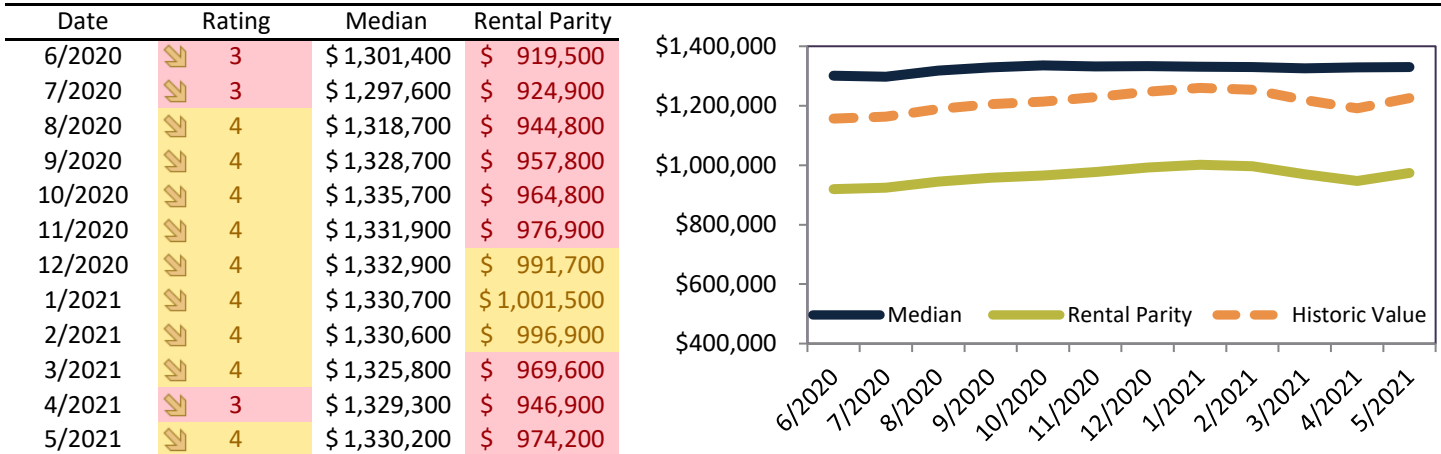
Median home price is \$1,330,200, and resale \$/SF is \$748/SF. Prices fell 9.4% year-over-year.

Monthly cost of ownership is \$5,277, and rents average \$3,865, making owning \$1,412 per month more costly than renting.

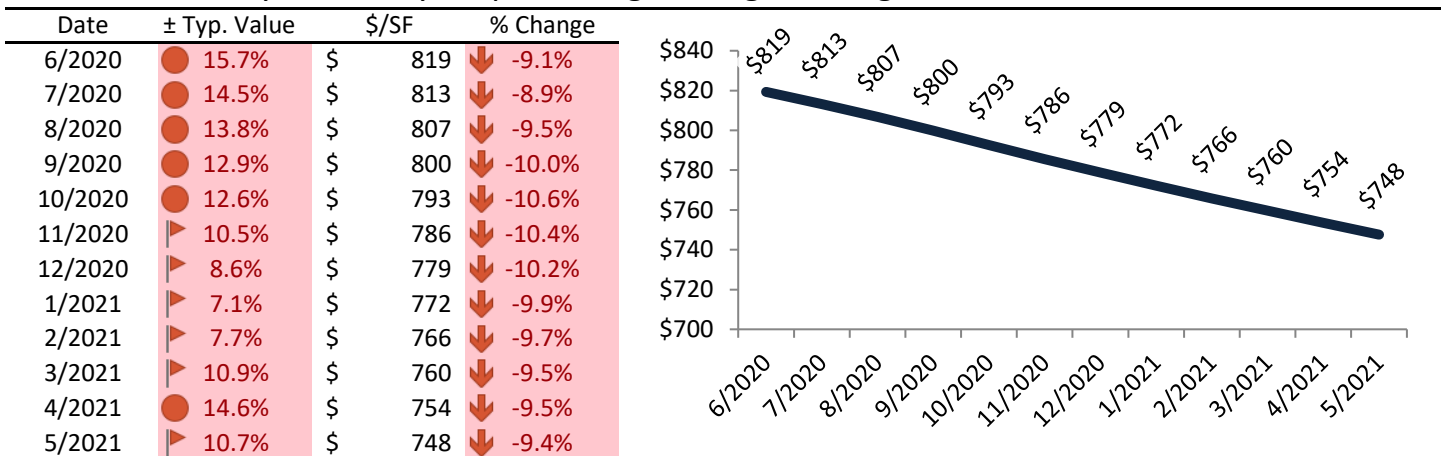
Rents rose 4.3% year-over-year. The current capitalization rate (rent/price) is 2.8%.

Market rating = 4

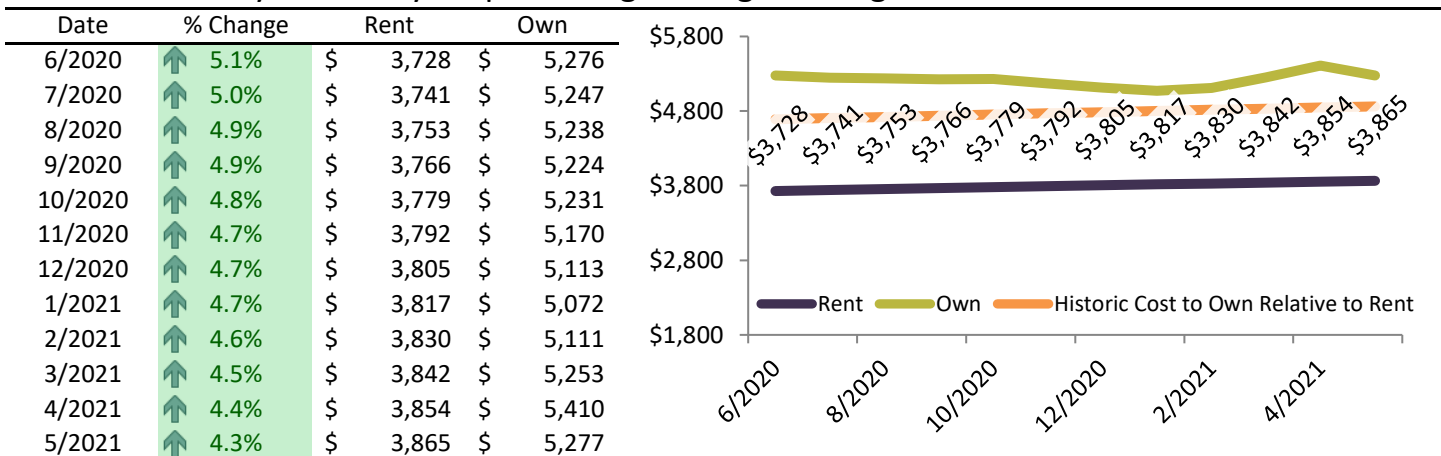
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Washington Housing Market Value & Trends Update

Historically, properties in this market sell at a 56.2% premium. Today's premium is 61.9%. This market is 5.7% overvalued.

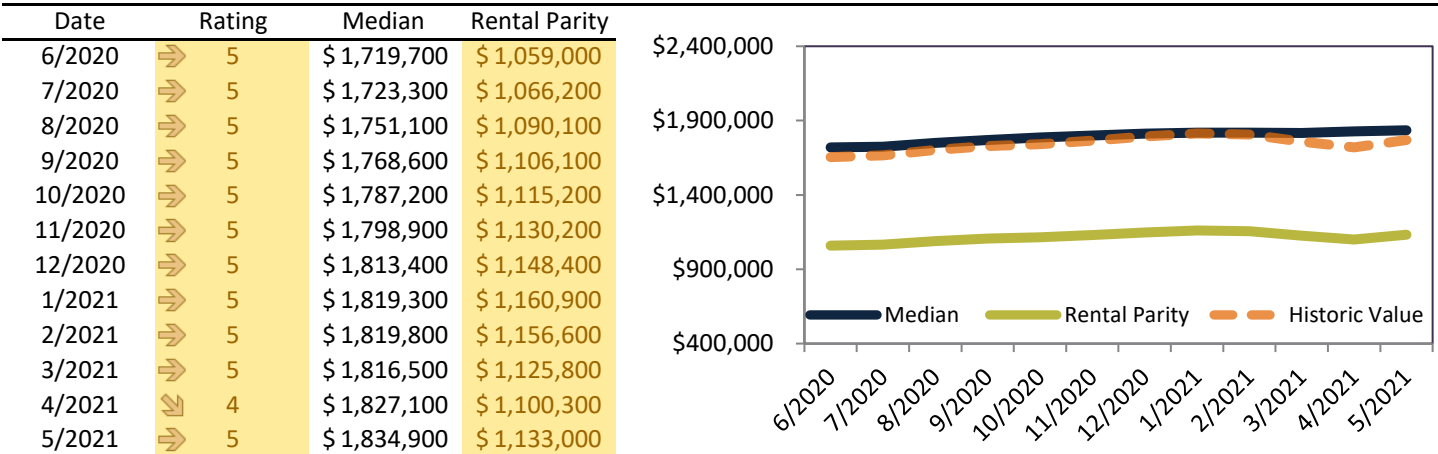
Median home price is \$1,834,900, and resale \$/SF is \$874/SF. Prices fell 12.9% year-over-year.

Monthly cost of ownership is \$7,279, and rents average \$4,495, making owning \$2,784 per month more costly than renting.

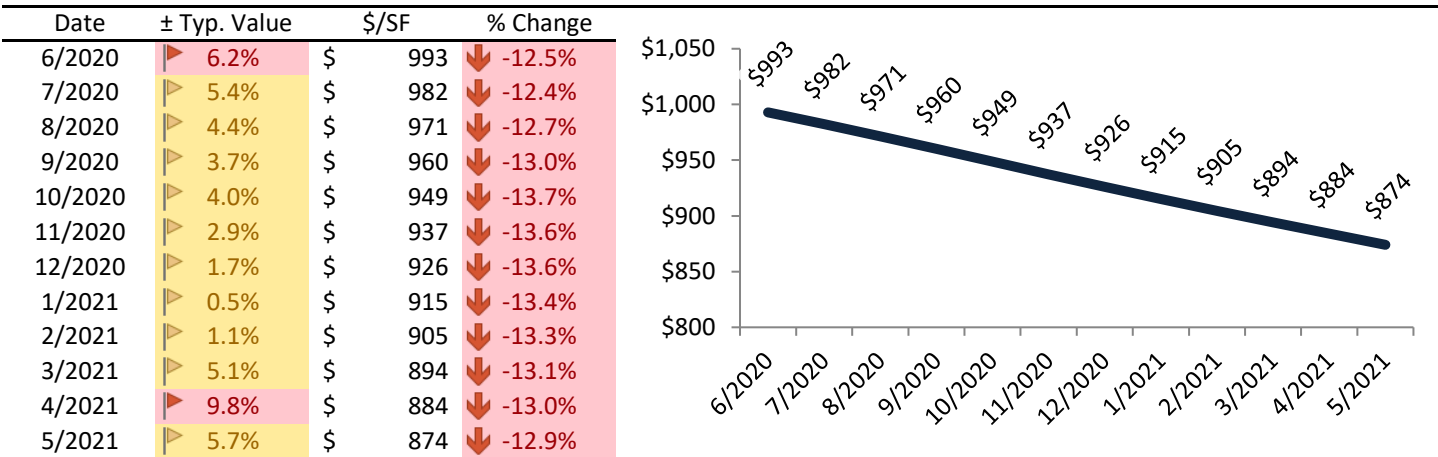
Rents rose 5.5% year-over-year. The current capitalization rate (rent/price) is 2.4%.

Market rating = 5

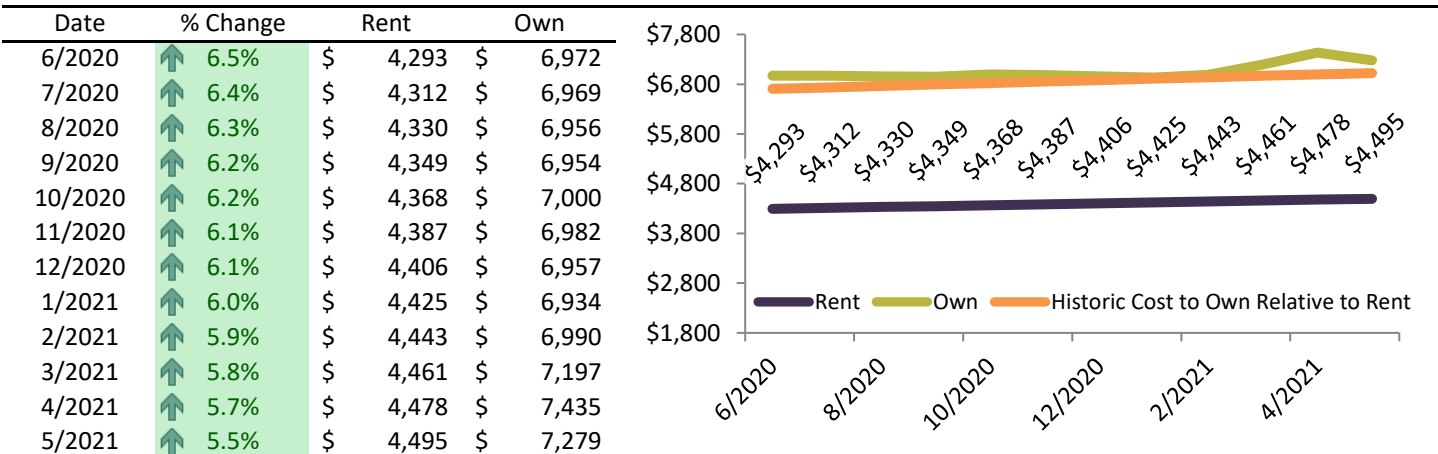
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

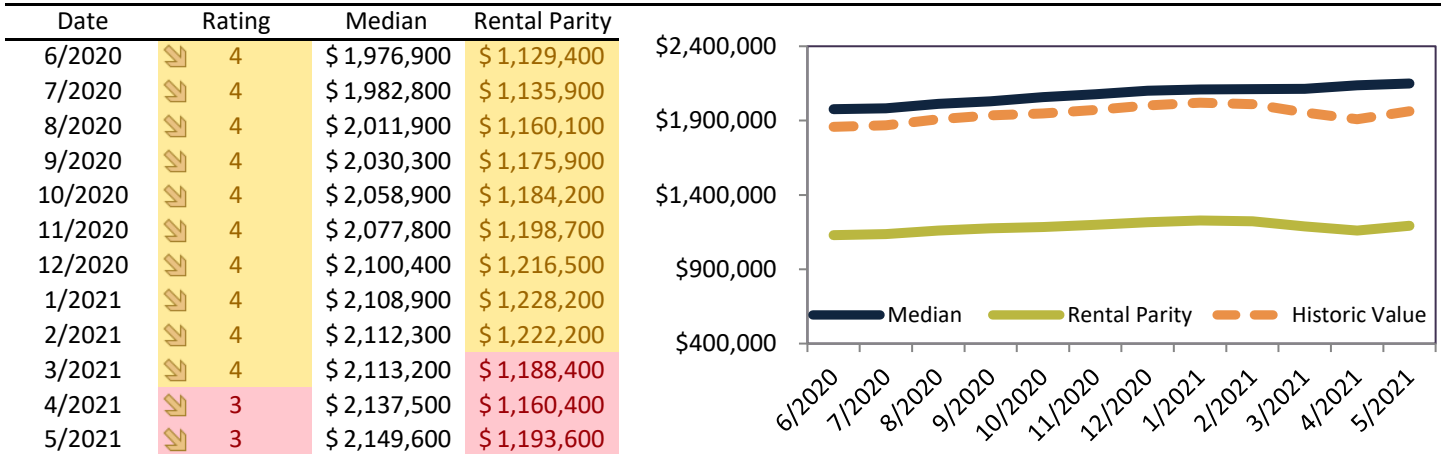


Ortega Housing Market Value & Trends Update

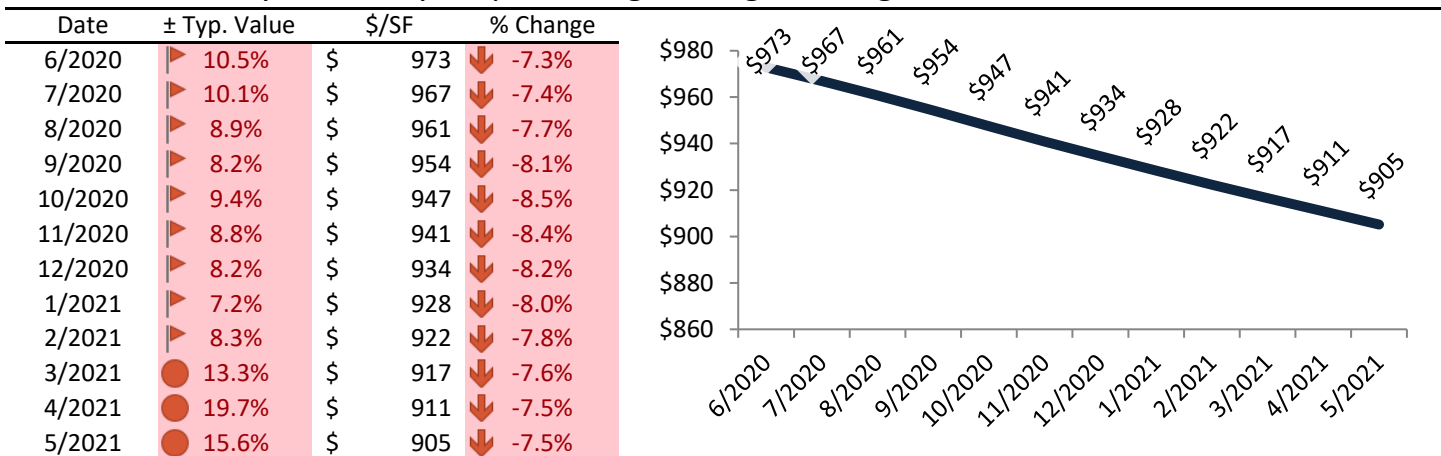
Historically, properties in this market sell at a 64.5% premium. Today's premium is 80.1%. This market is 15.6% overvalued. Median home price is \$2,149,600, and resale \$/SF is \$905/SF. Prices fell 7.5% year-over-year. Monthly cost of ownership is \$8,527, and rents average \$4,735, making owning \$3,792 per month more costly than renting. Rents rose 4.0% year-over-year. The current capitalization rate (rent/price) is 2.1%.

Market rating = 3

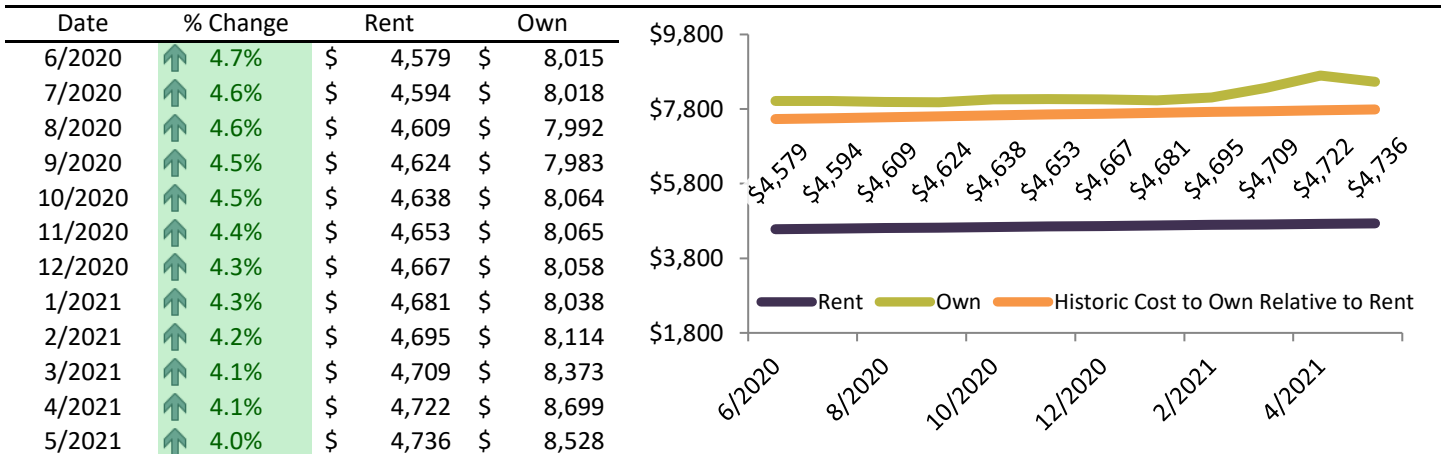
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



De Anza Housing Market Value & Trends Update

Historically, properties in this market sell at a 63.3% premium. Today's premium is 79.6%. This market is 16.3% overvalued.

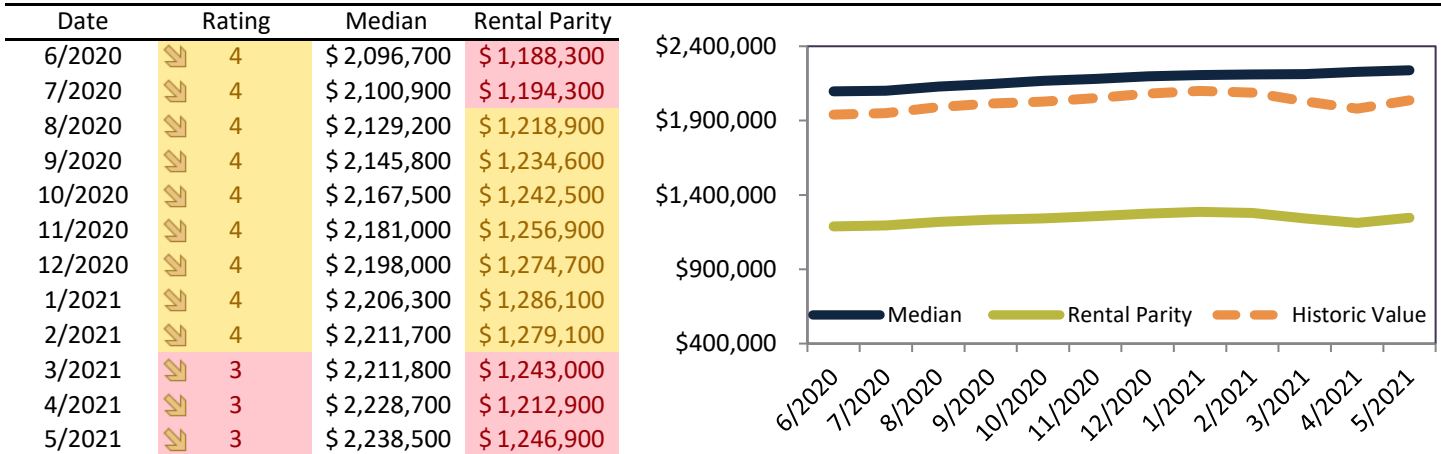
Median home price is \$2,238,500, and resale \$/SF is \$918/SF. Prices fell 9.6% year-over-year.

Monthly cost of ownership is \$8,880, and rents average \$4,947, making owning \$3,933 per month more costly than renting.

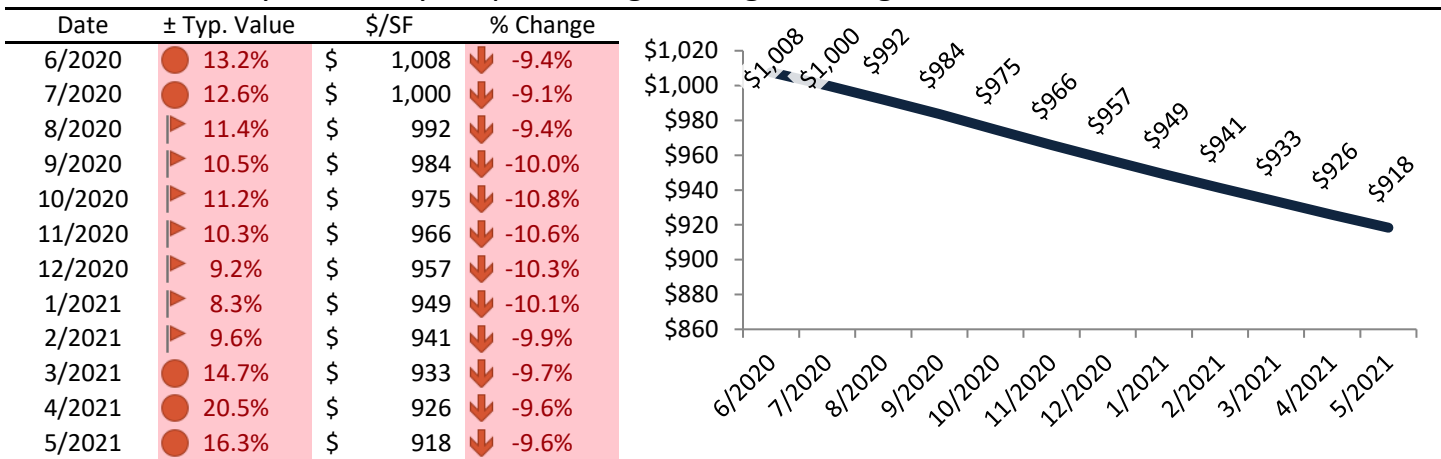
Rents rose 3.1% year-over-year. The current capitalization rate (rent/price) is 2.1%.

Market rating = 3

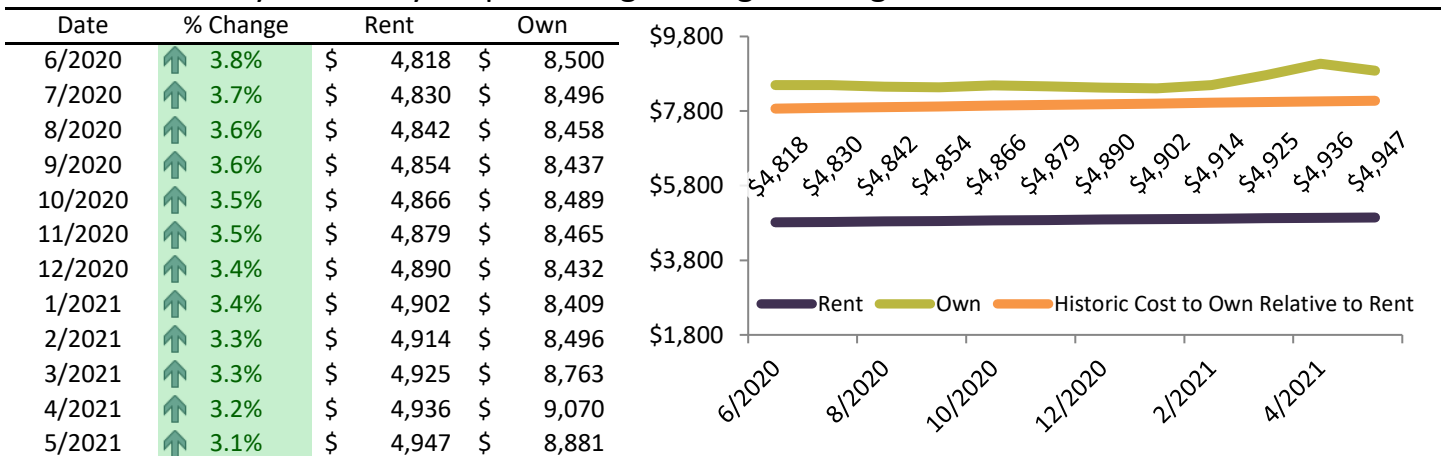
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

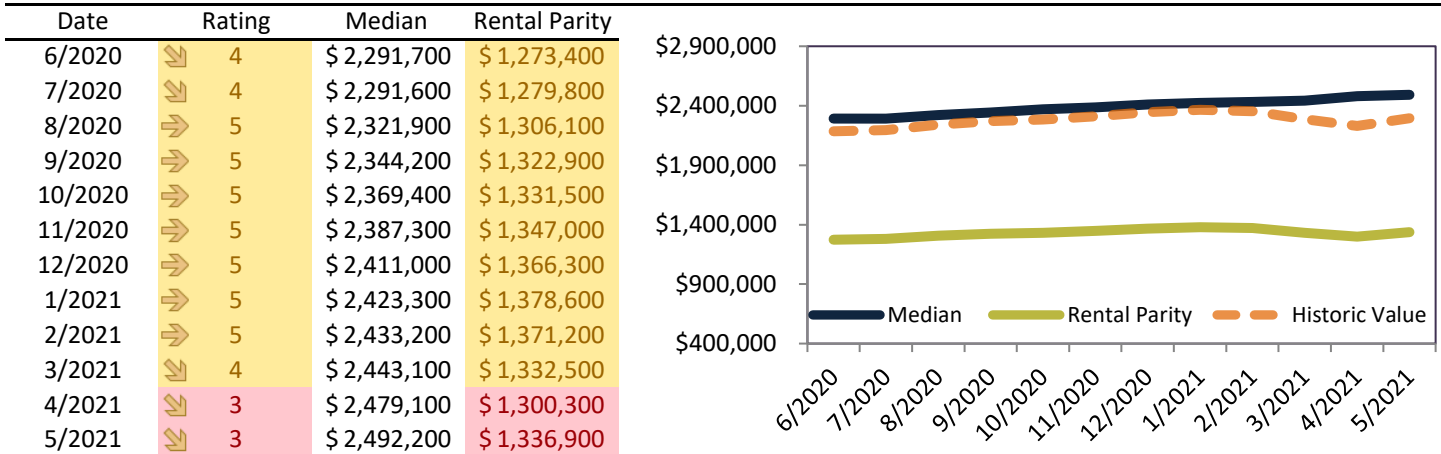


Serra Housing Market Value & Trends Update

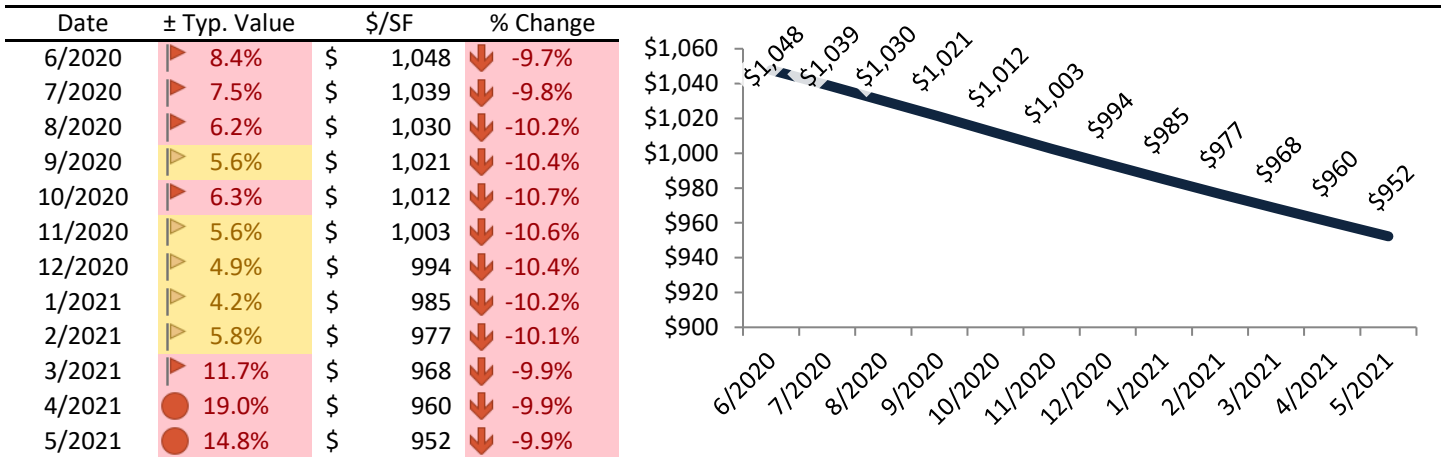
Historically, properties in this market sell at a 71.6% premium. Today's premium is 86.4%. This market is 14.8% overvalued. Median home price is \$2,492,200, and resale \$/SF is \$952/SF. Prices fell 9.9% year-over-year. Monthly cost of ownership is \$9,887, and rents average \$5,303, making owning \$4,583 per month more costly than renting. Rents rose 3.2% year-over-year. The current capitalization rate (rent/price) is 2.0%.

Market rating = 3

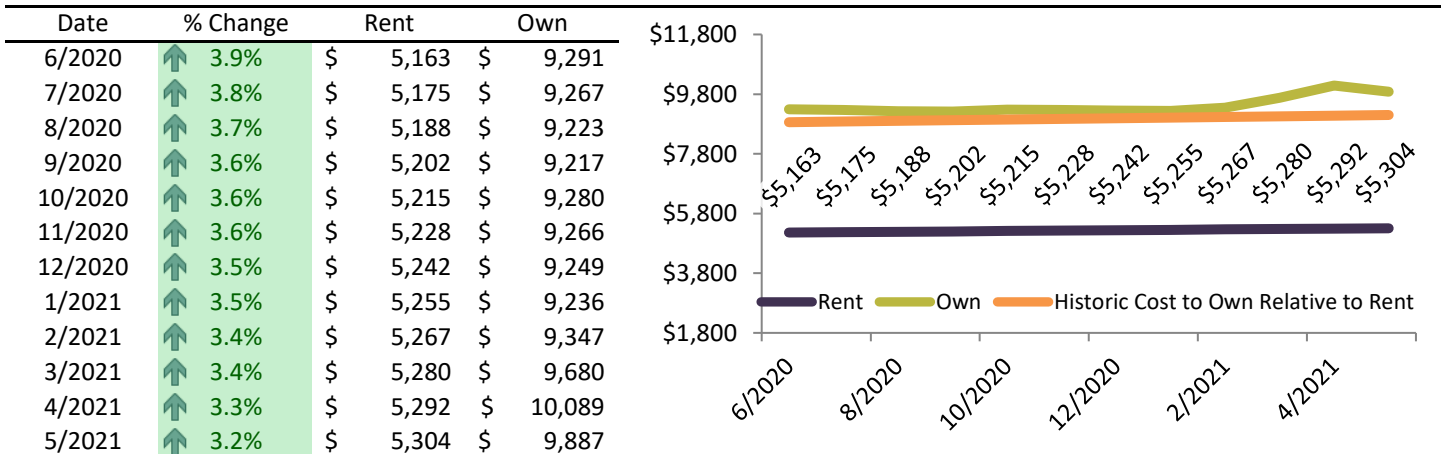
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Raynor Housing Market Value & Trends Update

Historically, properties in this market sell at a 64.9% premium. Today's premium is 72.8%. This market is 7.9% overvalued.

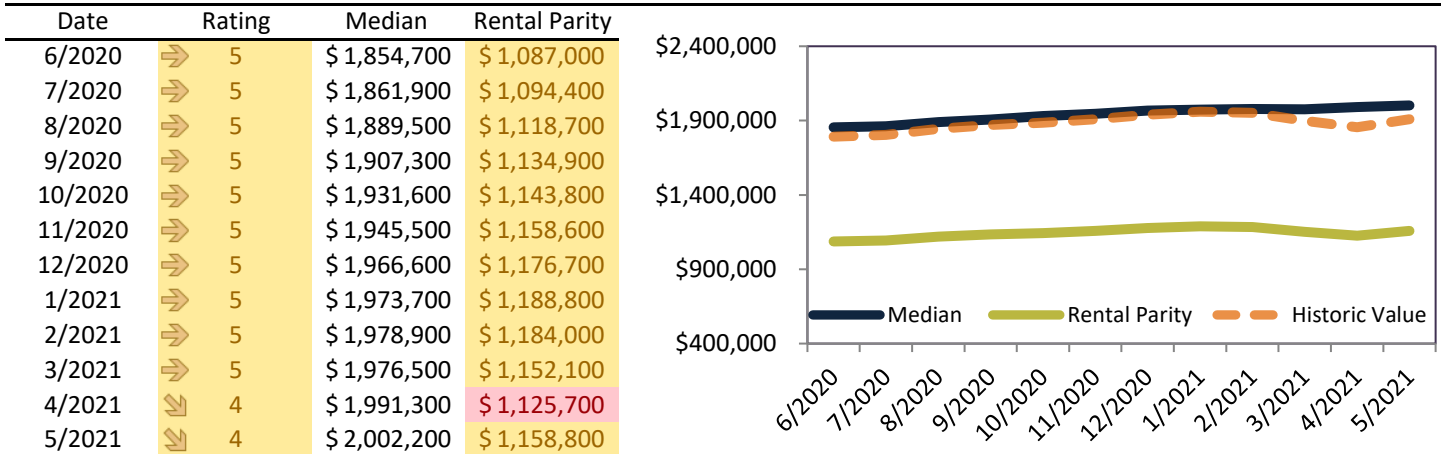
Median home price is \$2,002,200, and resale \$/SF is \$853/SF. Prices fell 12.2% year-over-year.

Monthly cost of ownership is \$7,943, and rents average \$4,597, making owning \$3,345 per month more costly than renting.

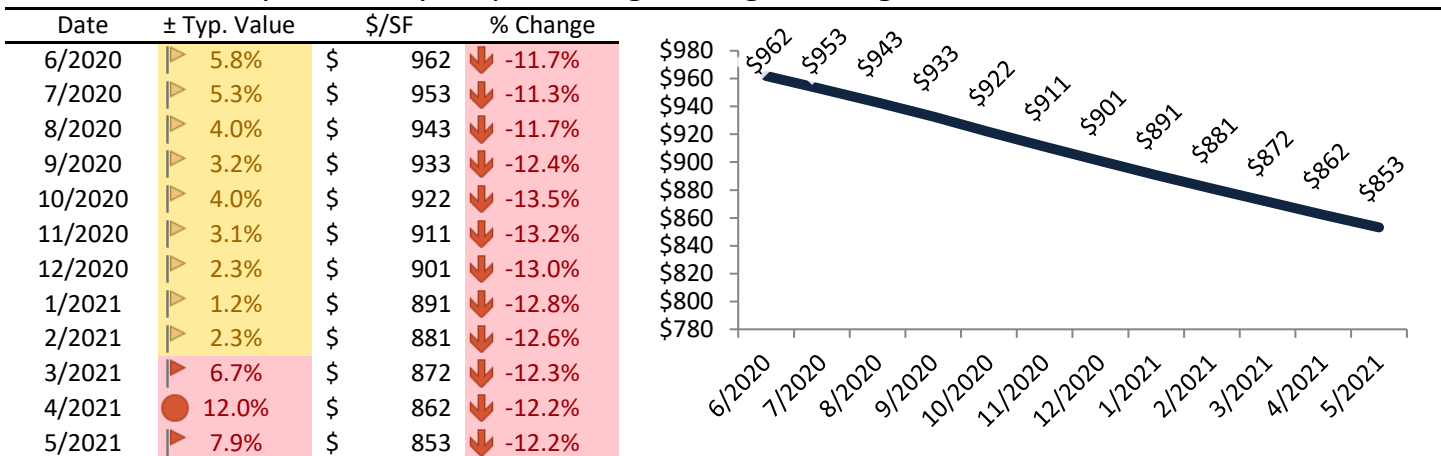
Rents rose 5.0% year-over-year. The current capitalization rate (rent/price) is 2.2%.

Market rating = 4

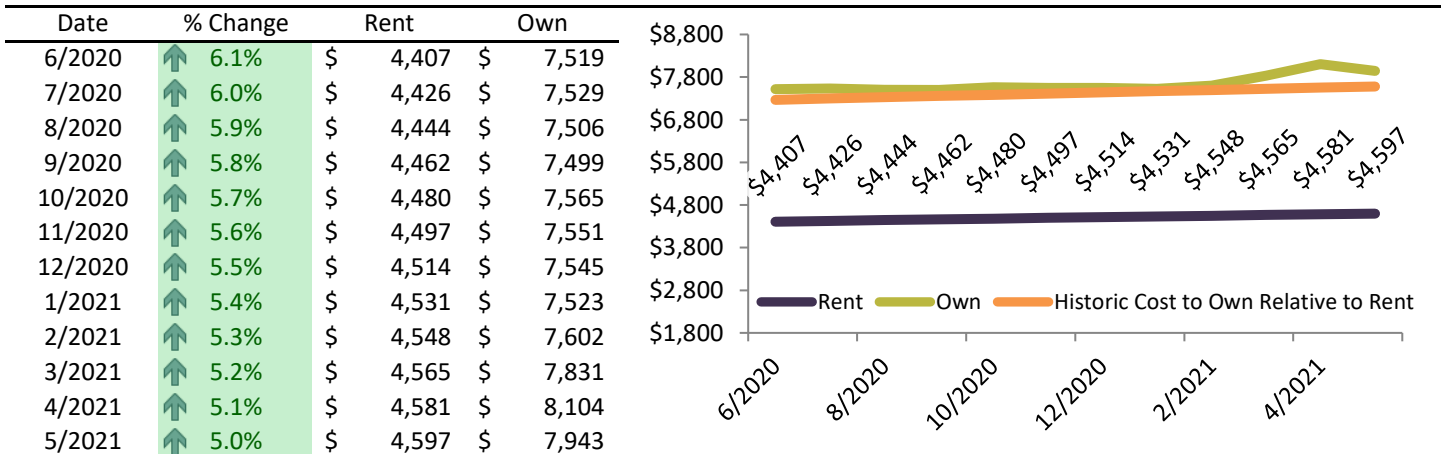
Median Home Price and Rental Parity trailing twelve months



Resale \$/SF and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



TAIT Housing Report

TAIT housing report and newsletter provides a clear picture of the health of the housing market. Readers find the information on location, valuation, and price trends, timely and relevant to their decision to buy or sell real estate. The TAIT report answers the most important questions:

- (1) Where should I look for bargains?
- (2) Are current prices over or under valued?
- (3) What direction are prices headed, up or down?

The TAIT monthly market report has distilled the market down to three key pieces of information:

- (1) Resale value relative to rent,
- (2) Yearly change in resale prices, and
- (3) Yearly changes in rents.

The resale value relative to rent, or Rental Parity, is calculated by taking the median rent reported by Zillow and utilizing that value as a payment to calculate the size of the loan that payment would support. **The result is the price someone could pay and their resulting cost of ownership (payment mostly) would equal the cost of renting;** thus the name Rental Parity. The median is the raw median number provided by Zillow. The historic value is what the median "should" be based on the historic relationship between rental parity and the median during periods of market stability (1992-1998 and 2014-2017). This historic value is important because some areas trade below rental parity and some trade above based on how desirable the area is. Whenever the median is above the historic value, the market is overvalued, and whenever the median is below the historic value, it is undervalued. **Without this benchmark, there is no way to determine if the current median is overvalued or undervalued.** The addition of this benchmark is the key innovation of the TAIT Housing Report.

Using and Interpreting the TAIT Monthly Report

The table of contents on the front page of the TAIT monthly report organizes the reports by area. The typical page of an area report breaks down into four parts:

- (1) The news overview,
- (2) Median Home Price and Rental Parity trailing twelve months,
- (3) Resale \$/SF and year-over-year percentage change trailing twelve months,
- (4) Rental rate and year-over-year percentage change trailing twelve months.

NEWS OVERVIEW

The news overview provides concise descriptions of the facts and conditions in the market. The news overview measures the current premium or discount, compares it to the historic premium or discount, and states whether the market is currently overvalued or undervalued. This is an important measure of future financial performance.

Orange County Housing Market Value & Trends Update

Historically, properties in this market sell at a 1.9% premium. Today's discount is 0.7%. This market is 2.6% undervalued.

Median home price is \$730,800, and resale \$/SF is \$429/SF. Prices rose 0.8% year-over-year.

Monthly cost of ownership is \$3,204, and rents average \$3,225, making owning \$020 per month less costly than renting.

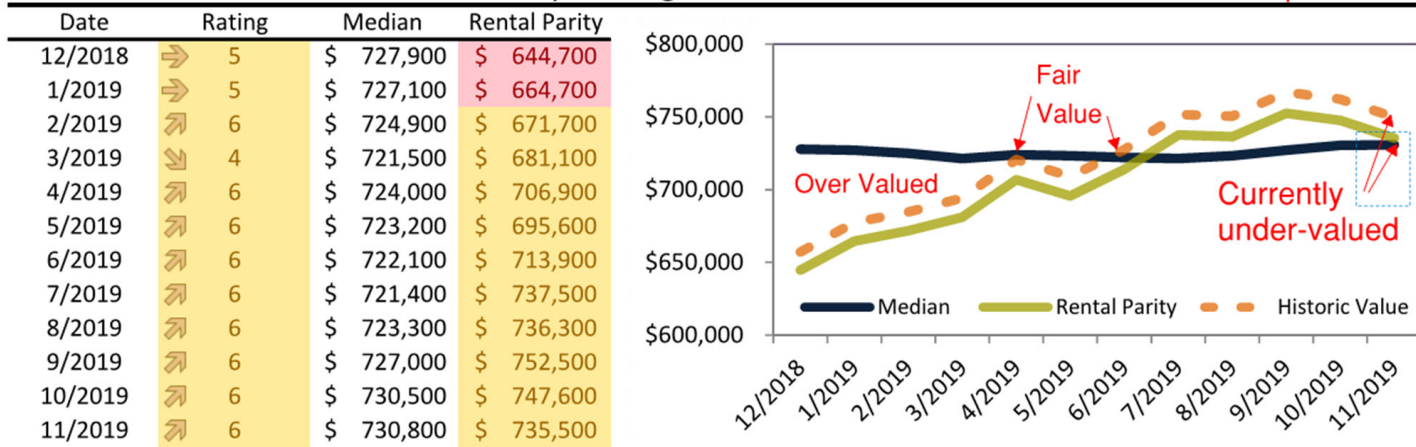
Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 6

MEDIAN HOME PRICE AND RENTAL PARITY TRAILING TWELVE MONTHS

For those who want the bottom line without all the analysis and detail, the market rating is the first row of the first section of data. The rating encapsulates all the conditions of the market into one figure. A rating of 10 is good and a rating of 1 is bad. **A highly rated property or market is a good financial buy.**

Median Home Price and Rental Parity trailing twelve months Premium Market Example



The chart displays three lines that reveal much about the market. The first two lines to note are the parallel green and orange lines, rental parity (green) and historic value (orange). As mentioned previously, some markets trade at a discount and some at a premium to rental parity. If the orange line (historic value) is above the green line (rental parity), the market is a premium market. If the orange line (historic value) is below the green line (rental parity), the market is a discount market. The larger the gap, the greater the premium or discount is.

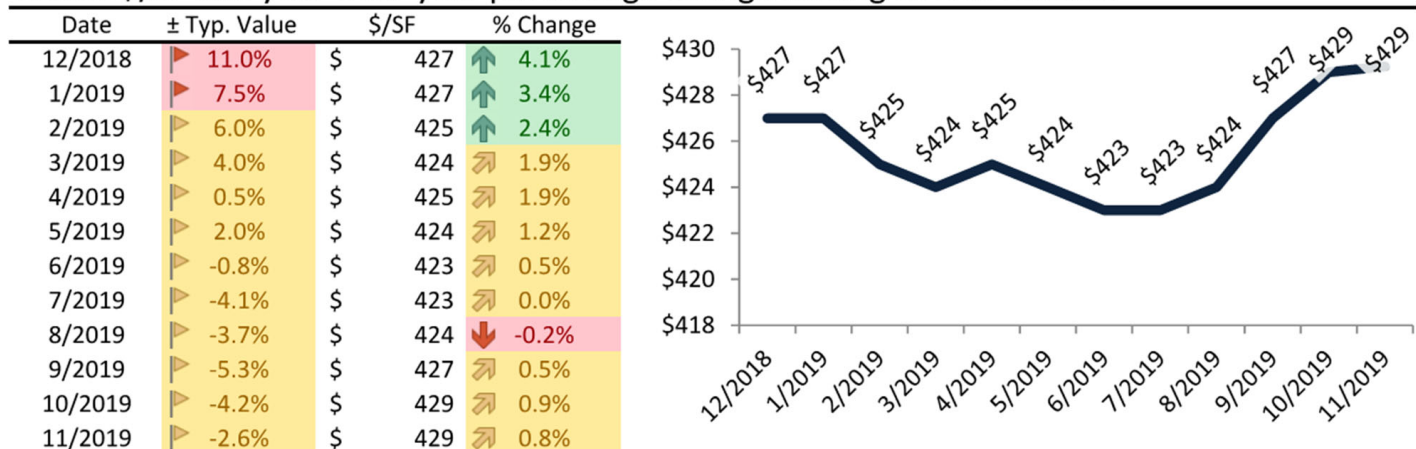
The third line plotted against these two parallel lines is the median resale price for the area. This line reveals whether the market is currently trading at a premium or discount to rental parity and historic value. The more important of these relationships is between median resale price and historic value. Over time, the market has shown a tendency toward trading at historic value. If it trades above for a while, over time it will revert back to this value. That may happen either by an extended period of little or no appreciation or an outright decline in prices. If the market trades below its historic value, it's likely to see a rebound back to this value in the future.

Valuation is more important than price movement. The best markets trade at a discount to historic value.

RESALE \$/SF AND YEAR-OVER-YEAR PERCENTAGE CHANGE TRAILING TWELVE MONTHS

Since the historic value is so important, the first column in next section displays the premium or discount from historic value over the last year. The second column and the chart shows the dollars-per-square-foot resale price in the market. The line on the chart visually shows the general direction of prices, and the third column shows the actual percentage change.

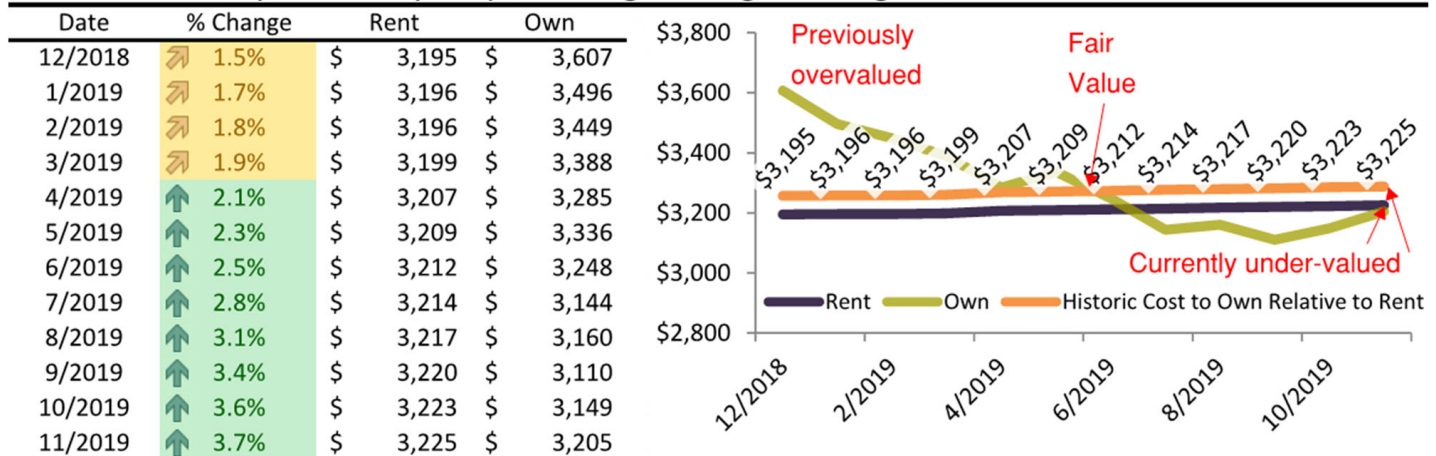
Resale \$/SF and year-over-year percentage change trailing twelve months



RENTAL RATE AND YEAR-OVER-YEAR PERCENTAGE CHANGE TRAILING TWELVE MONTHS

The final table and chart on the page is similar to the first grouping; it displays three lines, two of which are parallel and show current rent and the historic cost of ownership relative to rent, and the third line is the current cost of ownership. The relationships are similar, the charts will look similar, and the interpretations are the same.

Rental rate and year-over-year percentage change trailing twelve months

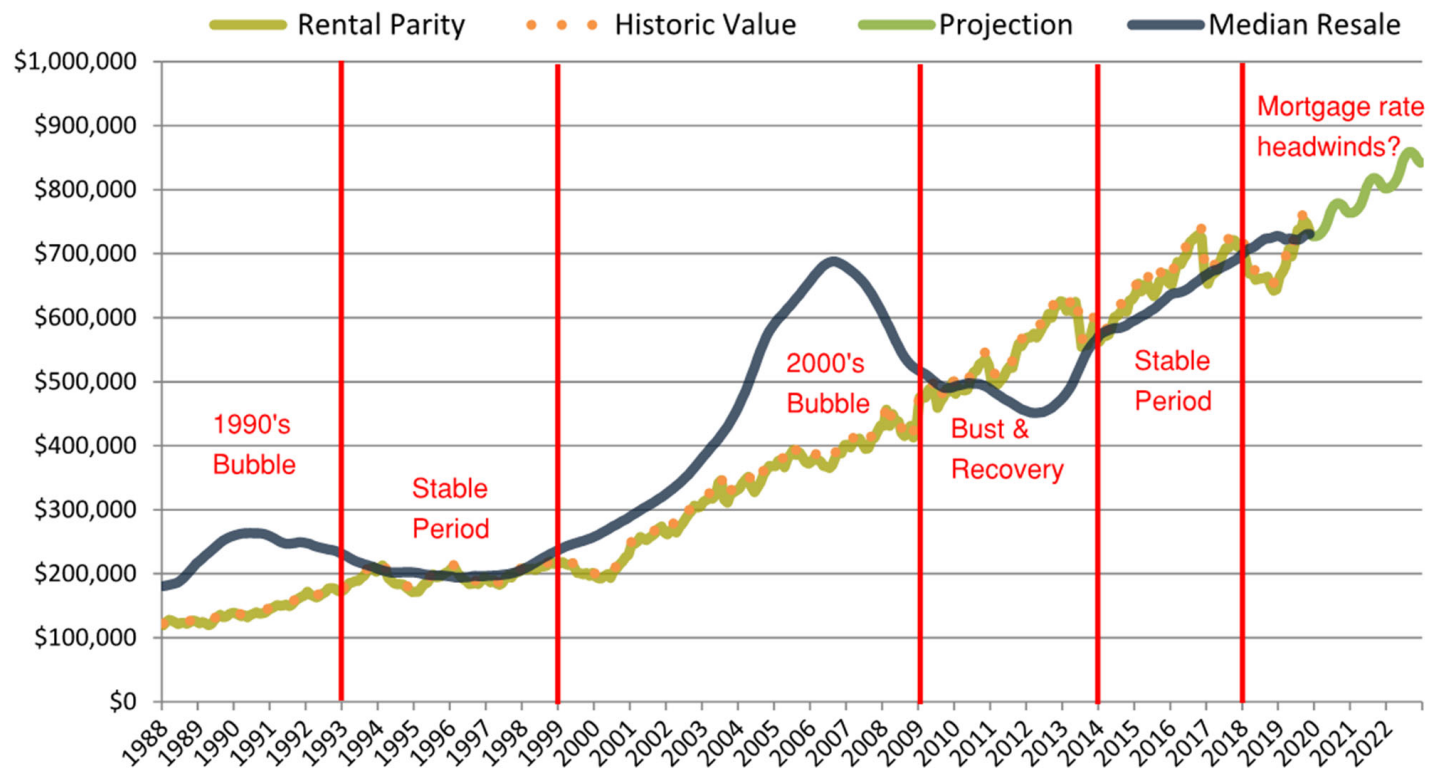


This method of looking at the data is more revealing to those who like to focus on monthly costs rather than purchase price. It reveals how affordable properties are relative to monthly rent, which is what rental parity analysis is all about. The first column of data shows the rate of rent growth over the last year, and the next two columns show the cost of renting and the cost of owning during the same period.

HISTORIC MARKET DATA CHARTS

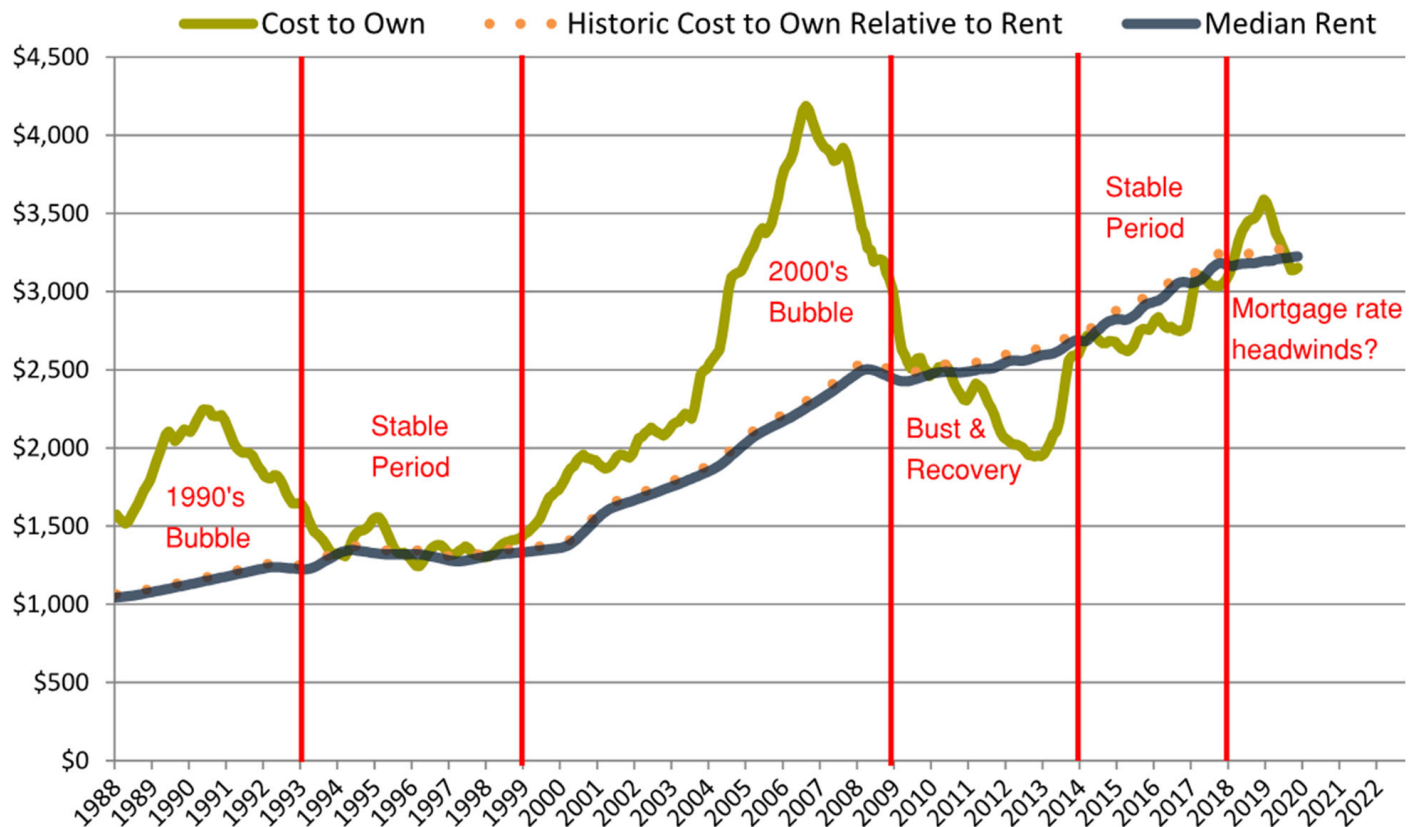
The next page of the report shows two charts: County median home price since January 1988, and County median rent and monthly cost of ownership since January 1988. These charts are designed to put current circumstances in historic context. They answer questions like, “How volatile are prices?” and “How does today’s pricing compare to the fluctuations of the past?” and “How much danger is there in buying today?”

Orange County median home price since January 1988



With the green line for rental parity and the orange line for historic value, it's easy to tell when the market is fairly valued, overvalued, or undervalued.

Orange County median rent and monthly cost of ownership since January 1988



The chart above shows rent and monthly cost of ownership. It looks similar to the rental parity and resale home price chart, as it merely converts that information to a monthly format. For those who have difficulty relating to the large numbers of purchase price, viewing the data in terms of monthly expenses is easier to put into context.

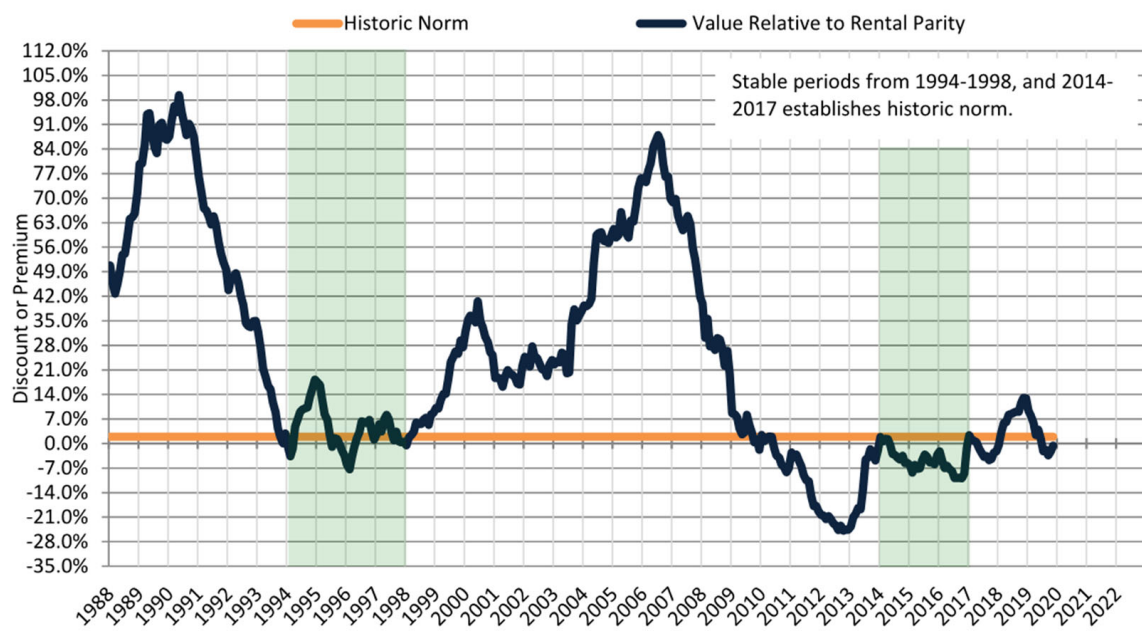
Historic Median Home Price Relative to Rental Parity: Orange County since January 1988

HISTORIC VALUATION

The next page in the report shows two charts: Historic Median Home Price Relative to Rental Parity: County since January 1988, and TAIT Market Timing System Rating: Orange County since January 1988.

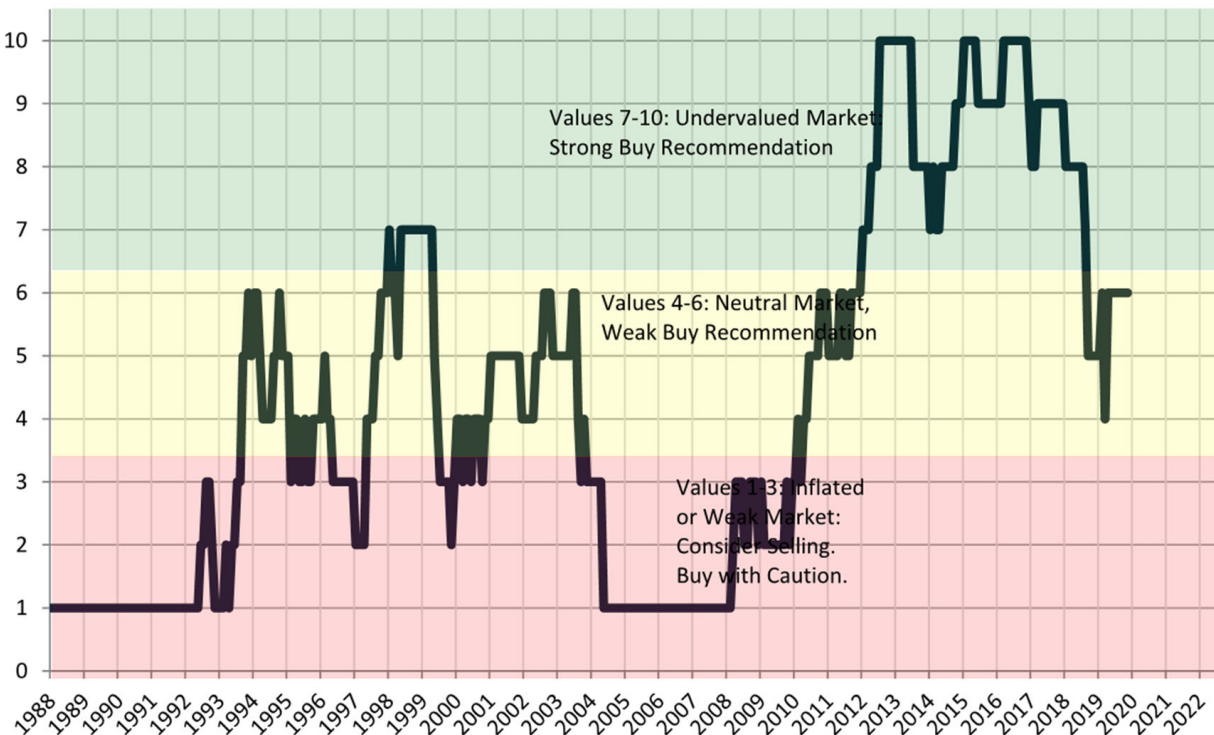
The chart above shows, at a glance, how close the market trades to its historic norm.

The benchmark period is shown in green, and the degree of market volatility can be inferred from the scale to the left. For example, Orange County traded for as much as 25% below rental parity and 100% above it during the 31-year period shown.



TAIT RATING SYSTEM CHART

The market timing rating system mechanically identifies both good and buy dimes to buy based on valuation, resale price change, and rental rate change.



The importance of rental parity

Rental parity is important because it represents the threshold of affordability. When prices are above rental parity, it costs more to own than to rent, so owning is often not a wise financial decision. Owning may still be right for people, and many are willing to pay the premium to own to obtain the emotional benefits of ownership; however, on a purely financial basis, paying more than rental parity is generally not wise because prices will inevitably return to this price level in time.

When prices are below rental parity, it costs less to own than to rent, so owning under these circumstances is generally a wise choice. Since a buyer who pays less than rental parity for a house is saving money, there is a clear financial benefit obtained irrespective of fluctuations in resale price.

When the cost of ownership is less than rental parity, an owner is far less likely to be forced to sell at a loss. The property can always be rented to cover costs rather than sell for a loss. Further, this ability to rent and at least break even provides the owner with flexibility to move if necessary. Mobility to take a new job or buy a different house is denied to those who overpaid and who are stuck paying more in the cost of ownership than they can obtain in rent.

With these advantages, buying at a price below rental parity using fixed-rate financing is critical. Every buyer should consider rental parity in their buying decision.

RENTAL PARITY AS BASIS OF VALUE

Valuation is the least understood, yet most important, aspect of a housing market. Economists look at various ratios including price-to-income, price-to-rent, and other aggregate measures to attempt to establish valuation metrics. Each of these has strengths and weaknesses, but each of them fails because they don't directly connect the actions of an individual buyer to the activity in the broader market. For this reason, I strongly favor rental parity as the best measure of valuation. Rental parity ties together income, rent, interest rates, and financing terms in a way that matches the activities of individual buyers to the overall price activity in the market.