# City of Phoenix

# **ARIZONA**

December 2022



# HOUSING REPORT

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# The Real State of USA Real Estate

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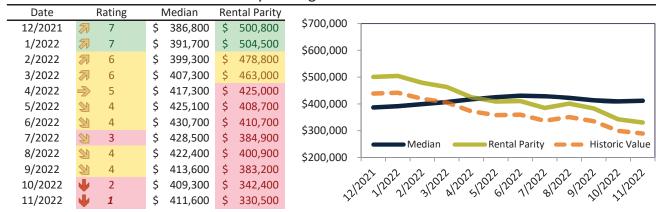
# Phoenix Housing Market Value & Trends Update

Historically, properties in this market sell at a -12.4% discount. Today's premium is 24.6%. This market is 37.0% overvalued. Median home price is \$411,600. Prices rose 7.9% year-over-year.

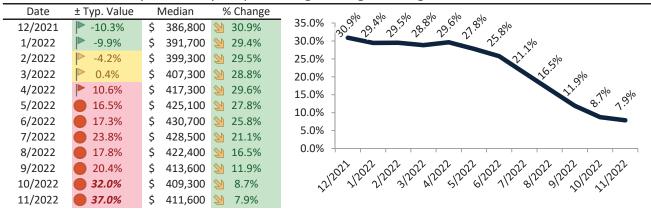
Monthly cost of ownership is \$2,604, and rents average \$2,091, making owning \$512 per month more costly than renting. Rents rose 10.4% year-over-year. The current capitalization rate (rent/price) is 4.9%.

Market rating = 1

#### Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



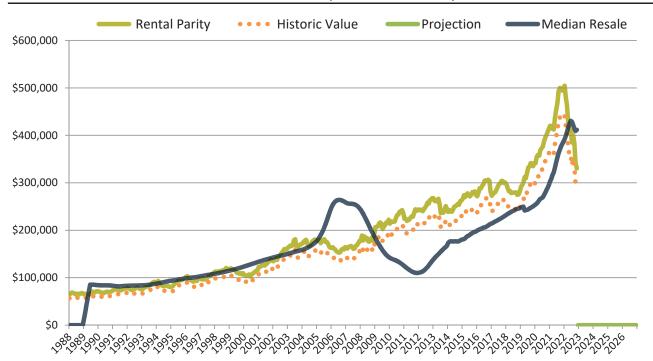
#### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent		Own	\$4,000 ¬
12/2021	23.4%	\$ 2,018	\$	1,558	
1/2022	24.3%	\$ 2,035	\$	1,580	\$3,500 -
2/2022	24.7%	\$ 2,041	. \$	1,702	\$3,000
3/2022	24.8%	\$ 2,058	\$	1,810	72 32 42 42 42 41 02 42 40 40 40 40 40 40
4/2022	24.4%	\$ 2,072	\$	2,035	\$2,500 - 42, 42, 42, 42, 42, 43, 43, 43, 43, 43, 43, 43,
5/2022	<b>23.2%</b>	\$ 2,094	\$	2,177	\$2,000 -
6/2022	<b>21.7%</b>	\$ 2,104	\$	2,206	\$1,500 -
7/2022	<b>19.5%</b>	\$ 2,108	\$	2,346	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>17.0%</b>	\$ 2,100	\$	2,213	\$1,000
9/2022	<b>14.5%</b>	\$ 2,089	\$	2,255	\( \frac{1}{2} \) \( \frac{1} \) \( \frac{1}{2} \) \( \frac{1}{2} \) \( \frac{1}{2} \) \( \frac{1} \) \( \frac{1} \) \( \frac{1} \) \( \frac{1}2 \) \( \frac
10/2022	<b>12.3%</b>	\$ 2,084	\$	2,492	21/2013/1201100110110011001011001011001011001010010010010010010010010010010010010010010010010010010010000
11/2022	2 10.4%	\$ 2,091	. \$	2,604	<b>y y y</b>

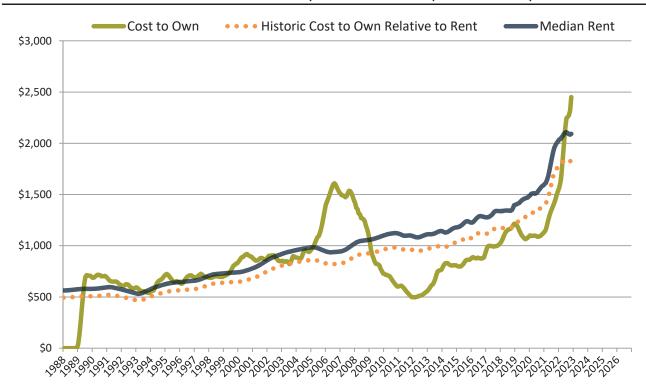
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# Phoenix median home price since January 1988



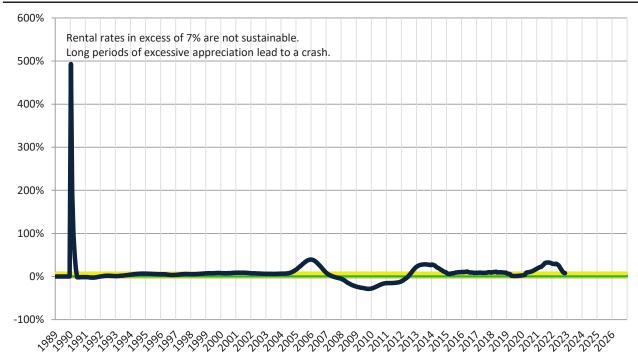
# Phoenix median rent and monthly cost of ownership since January 1988



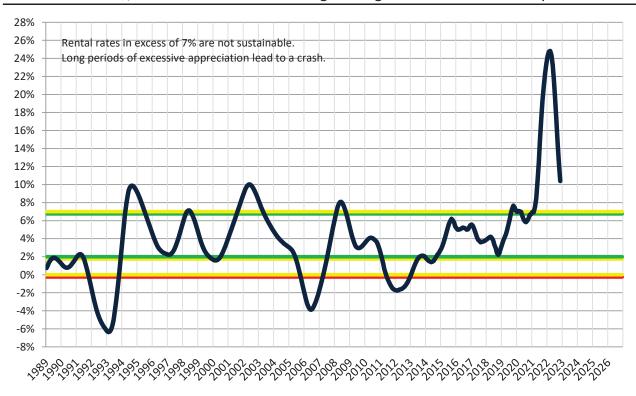
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# Resale \$/SF Year-over-Year Percentage Change: Phoenix since January 1989



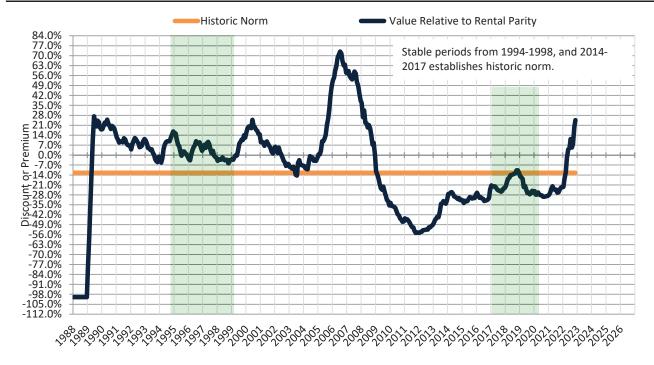
Rental \$/SF Year-over-Year Percentage Change: Phoenix since January 1989



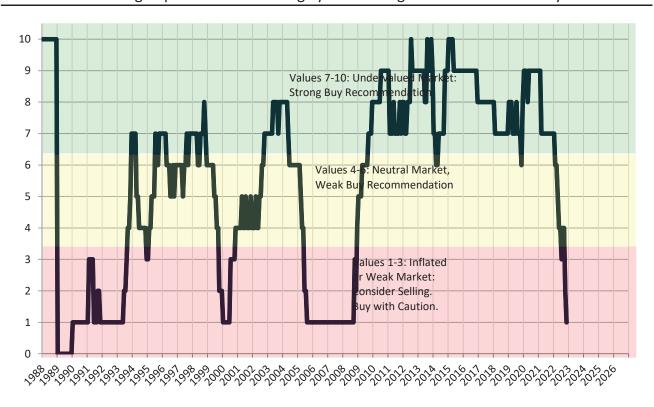
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#### Historic Median Home Price Relative to Rental Parity: Phoenix since January 1988



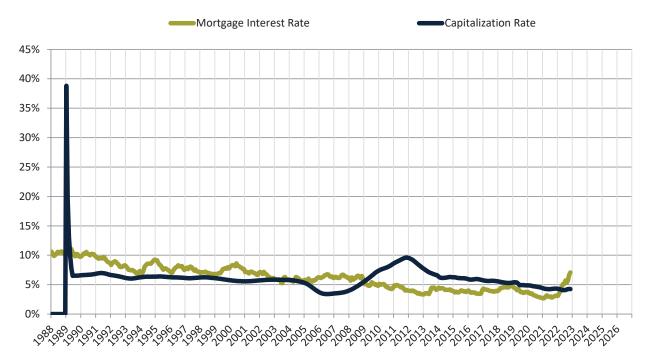
TAIT Housing Report® Market Timing System Rating: Phoenix since January 1988



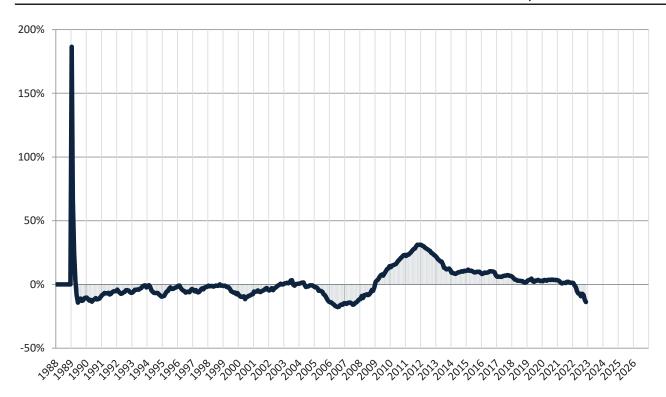
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# Cash Investor Capitalization Rate: Phoenix since January 1988



Financed Investor Cash-on-Cash Return: Phoenix since January 1988



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# Market Performance and Trends: Phoenix and Major Cities and Zips

Study Area	Median Resale \$	Resale % Change YoY	Median Resale \$	Rent % Change YoY	ledian lent \$	ost of nership	nership m./Disc.	Cap Rate
Phoenix	\$ 411,600	<b>2</b> 7.9%	\$ 411,600	<b>2</b> 10.4%	\$ 2,091	\$ 2,604	\$ 513	4.9%.
Maricopa County	\$ 463,700	<b>2</b> 8.1%	\$ 463,700	<b>9</b> .9%	\$ 2,254	\$ 2,934	\$ 680	4.7%.
Pima County	\$ 347,500	<b>12.6%</b>	\$ 347,500	<b>≥</b> 12.2%	\$ 1,851	\$ 2,199	\$ 348	5.1%.
Pinal County	\$ 415,600	<b>13.6%</b>	\$ 415,600	<b>½</b> 10.6%	\$ 2,022	\$ 2,630	\$ 608	4.7%.
Yavapai County	\$ 509,700	<b>10.3%</b>	\$ 509,700	<b>№</b> 12.7%	\$ 2,332	\$ 3,225	\$ 893	4.4%.
Tucson	\$ 330,000	<b>12.4%</b>	\$ 330,000	<b>12.7%</b>	\$ 1,759	\$ 2,088	\$ 329	5.1%.
Mesa	\$ 420,900	<b>6</b> .9%	\$ 420,900	<b>10.0%</b>	\$ 2,183	\$ 2,663	\$ 480	5.0%.
Chandler	\$ 523,200	<b>9.1%</b>	\$ 523,200	<b>9.0%</b>	\$ 2,370	\$ 3,310	\$ 940	4.3%.
Glendale	\$ 385,000	<b>↑</b> 5.6%	\$ 385,000	<b>1</b> 0.5%	\$ 2,168	\$ 2,436	\$ 268	5.4%.
Gilbert	\$ 572,700	<b>9.0%</b>	\$ 572,700	≥ 8.2%	\$ 2,499	\$ 3,624	\$ 1,124	4.2%.
Scottsdale	\$ 816,000	<b>11.2%</b>	\$ 816,000	<b>9.0%</b>	\$ 4,270	\$ 5,163	\$ 893	5.0%.
Tempe	\$ 463,400	<b>≥</b> 7.8%	\$ 463,400	<b>2</b> 9.4%	\$ 2,364	\$ 2,932	\$ 568	4.9%.
Peoria	\$ 482,900	<b>≥</b> 7.3%	\$ 482,900	<b>9.0%</b>	\$ 2,266	\$ 3,055	\$ 789	4.5%.
Yuma	\$ 294,600	<b>18.0%</b>	\$ 294,600	<b>≥</b> 16.4%	\$ 1,394	\$ 1,864	\$ 470	4.5%.
Queen Creek	\$ 655,600	<b>10.6%</b>	\$ 655,600	<b>11.0%</b>	\$ 2,224	\$ 4,148	\$ 1,924	3.3%.
Surprise	\$ 446,100	<b>2</b> 8.1%	\$ 446,100	<b>1</b> 0.5%	\$ 2,233	\$ 2,823	\$ 589	4.8%.
Rio Vista	\$ 587,200	<b>2</b> 8.1%	\$ 587,200	<b>1</b> 2.1%	\$ 2,052	\$ 3,715	\$ 1,664	3.4%.
Paradise Valley	\$ 553,700	<b>10.0%</b>	\$ 553,700	<b>3</b> 1.4%	\$ 2,077	\$ 3,503	\$ 1,426	3.6%.
Deer Valley	\$ 418,100	<b>2</b> 8.0%	\$ 418,100	<b>1</b> 2.7%	\$ 1,640	\$ 2,645	\$ 1,005	3.8%.
Camelback East	\$ 540,400	<b>2</b> 8.0%	\$ 540,400	<b>1</b> 3.9%	\$ 2,397	\$ 3,419	\$ 1,022	4.3%.
South Mountain	\$ 342,500	<b>2</b> 7.8%	\$ 342,500	<b>1</b> 3.9%	\$ 1,555	\$ 2,167	\$ 612	4.4%.
Ahwatukee Foothills	\$ 527,000	<b>2</b> 7.3%	\$ 527,000	<b>3</b> 1.3%	\$ 1,871	\$ 3,334	\$ 1,464	3.4%.
Estrella	\$ 371,500	<b>2</b> 8.8%	\$ 371,500	4.0%	\$ 1,537	\$ 2,351	\$ 813	4.0%.
Encanto	\$ 448,700	<b>↑</b> 5.6%	\$ 448,700	4.1%	\$ 1,725	\$ 2,839	\$ 1,114	3.7%.
Desert View	\$ 721,800	<b>11.3%</b>	\$ 721,800	<b>7</b> 1.9%	\$ 2,562	\$ 4,567	\$ 2,005	3.4%.
Laveen	\$ 422,300	<b>№</b> 7.8%	\$ 422,300	<b>3.0%</b>	\$ 1,572	\$ 2,672	\$ 1,100	3.6%.

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# Market Performance and Trends: Phoenix and Major Cities and Zips

Study Area	Median Resale \$		esale % ange YoY	Re	sale \$/SF	Rent % Change YoY	ledian ent \$	ost of nership	nership m./Disc.	Cap Rate
North Gateway	\$ 637,400	21	9.0%	\$	637,400	<b>1.7%</b>	\$ 2,232	\$ 4,033	\$ 1,801	3.4%.
85032	\$ 438,200	2	7.8%	\$	438,200	<b>1</b> 0.7%	\$ 2,343	\$ 2,773	\$ 429	5.1%.
85022	\$ 458,300	2	9.1%	\$	458,300	<b>1</b> 0.8%	\$ 2,387	\$ 2,900	\$ 513	5.0%.
85008	\$ 369,200	2	9.3%	\$	369,200	<b>13.2%</b>	\$ 2,059	\$ 2,336	\$ 277	5.4%.
85254	\$ 881,200	2	14.4%	\$	881,200	<b>2</b> 11.9%	\$ 3,863	\$ 5,576	\$ 1,713	4.2%.
85016	\$ 510,200	2	7.1%	\$	510,200	<b>2</b> 13.5%	\$ 2,477	\$ 3,228	\$ 751	4.7%.
85018	\$ 979,000	2	11.1%	\$	979,000	<b>2</b> 13.4%	\$ 4,211	\$ 6,194	\$ 1,983	4.1%.
85044	\$ 474,100	1	6.8%	\$	474,100	<b>6</b> .9%	\$ 2,284	\$ 3,000	\$ 716	4.6%.
85041	\$ 356,600	2	8.8%	\$	356,600	<b>2</b> 12.4%	\$ 2,058	\$ 2,256	\$ 198	5.5%.
85020	\$ 407,900	1	6.3%	\$	407,900	<b>½</b> 15.6%	\$ 2,286	\$ 2,581	\$ 295	5.4%.
85021	\$ 455,300	1	6.6%	\$	455,300	<b>№</b> 7.4%	\$ 2,343	\$ 2,881	\$ 538	4.9%.
85015	\$ 340,300	2	7.4%	\$	340,300	<b>16.0%</b>	\$ 2,098	\$ 2,153	\$ 56	5.9%.
85023	\$ 412,600	2	7.6%	\$	412,600	<b>6.0%</b>	\$ 2,188	\$ 2,611	\$ 422	5.1%.
85339	\$ 436,900	2	7.4%	\$	436,900	<b>13.2%</b>	\$ 2,314	\$ 2,764	\$ 451	5.1%.
85048	\$ 561,000	2	7.3%	\$	561,000	<b>2</b> 12.8%	\$ 2,740	\$ 3,550	\$ 810	4.7%.
85014	\$ 446,700	21	7.3%	\$	446,700	<b>15.6%</b>	\$ 2,393	\$ 2,826	\$ 433	5.1%.
85050	\$ 606,100	21	9.2%	\$	606,100	<b>11.7%</b>	\$ 2,779	\$ 3,835	\$ 1,056	4.4%.
85331	\$ 829,600	21	11.4%	\$	829,600	4.0%	\$ 2,887	\$ 5,249	\$ 2,362	3.3%.
85053	\$ 363,800	21	7.3%	\$	363,800	≥ 8.5%	\$ 2,061	\$ 2,302	\$ 241	5.4%.
85353	\$ 395,500	21	7.2%	\$	395,500	≥ 8.7%	\$ 2,114	\$ 2,502	\$ 388	5.1%.
85024	\$ 481,700	21	9.6%	\$	481,700	<b>9.8%</b>	\$ 2,309	\$ 3,048	\$ 739	4.6%.
85013	\$ 492,800	1	6.0%	\$	492,800	<b>2</b> 14.5%	\$ 2,346	\$ 3,118	\$ 772	4.6%.
85085	\$ 658,000	2	9.5%	\$	658,000	<b>9</b> .4%	\$ 3,080	\$ 4,163	\$ 1,083	4.5%.

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# Market Timing Rating and Valuations: Phoenix and Major Cities and Zips

Study Area		Rating	Median	Rei	ntal Parity	% Over/Under Rental Parity	Historic Premium	% Over/Under Historic Prem.
Phoenix	•	1	\$ 411,600	\$	330,500	<b>24.6%</b>	-12.4%	37.0%
Maricopa County	•	1	\$ 463,700	\$	356,200	30.2%	-12.6%	42.8%
Pima County	•	1	\$ 347,500	\$	292,500	18.8%	-17.8%	<b>36.6%</b>
Pinal County	•	1	\$ 415,600	\$	319,500	30.0%	-11.0%	<b>41.0%</b>
Yavapai County	•	1	\$ 509,700	\$	368,500	38.3%	-12.8%	<b>51.1%</b>
Tucson	•	1	\$ 330,000	\$	278,000	18.7%	-21.5%	40.2%
Mesa	•	2	\$ 420,900	\$	344,900	22.0%	-16.7%	38.7%
Chandler	•	1	\$ 523,200	\$	374,600	39.7%	-7.3%	<b>47.0%</b>
Glendale	21	3	\$ 385,000	\$	342,600	12.4%	-18.9%	31.3%
Gilbert	•	1	\$ 572,700	\$	394,900	45.0%	-5.3%	<b>50.3%</b>
Scottsdale	•	1	\$ 816,000	\$	674,800	21.0%	-29.9%	50.9%
Tempe	•	1	\$ 463,400	\$	373,600	24.0%	-19.9%	<b>43.9%</b>
Peoria	•	1	\$ 482,900	\$	358,100	<b>34.9</b> %	-6.6%	41.5%
Yuma	•	1	\$ 294,600	\$	220,300	33.7%	-30.0%	63.7%
Queen Creek	•	1	\$ 655,600	\$	351,500	86.5%	1.5%	<b>85.0%</b>
Surprise	•	2	\$ 446,100	\$	352,900	26.4%	-5.1%	<b>31.5%</b>
Rio Vista	•	1	\$ 587,200	\$	324,200	81.1%	-2.4%	83.5%
Paradise Valley	•	1	\$ 553,700	\$	328,300	68.7%	-14.7%	83.4%
Deer Valley	•	1	\$ 418,100	\$	259,200	61.3%	-17.4%	<b>78.7%</b>
Camelback East	•	1	\$ 540,400	\$	378,800	42.7%	-26.8%	69.5%
South Mountain	•	1	\$ 342,500	\$	245,800	39.4%	-31.1%	<b>70.5%</b>
Ahwatukee Foothills	•	1	\$ 527,000	\$	295,600	<b>78.3</b> %	-6.8%	85.1%
Estrella	•	1	\$ 371,500	\$	242,900	<b>52.9</b> %	-17.0%	69.9%
Encanto	•	1	\$ 448,700	\$	272,600	64.6%	-25.4%	90.0%
Desert View	•	1	\$ 721,800	\$	404,900	<b>78.2</b> %	-10.7%	88.9%
Laveen	•	1	\$ 422,300	\$	248,400	<b>7</b> 0.0%	-11.9%	81.9%

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# Market Timing Rating and Valuations: Phoenix and Major Cities and Zips

Study Area	F	Rating	Median	Re	ntal Parity	% Over/Under Rental Parity	Historic Premium	% Over/Under Historic Prem.
North Gateway	•	1	\$ 637,400	\$	352,800	<b>80.7</b> %	-3.7%	84.4%
85032	•	1	\$ 438,200	\$	370,300	<b>1</b> 8.4%	-21.1%	39.5%
85022	•	1	\$ 458,300	\$	377,200	21.5%	-17.3%	38.8%
85008	•	1	\$ 369,200	\$	325,300	<b>1</b> 3.5%	-17.8%	<b>48.1%</b>
85254	•	1	\$ 881,200	\$	610,400	<b>44.4%</b>	-13.6%	<b>58.0%</b>
85016	•	1	\$ 510,200	\$	391,400	30.4%	-24.0%	<b>54.4%</b>
85018	•	1	\$ 979,000	\$	665,500	<b>47.1</b> %	-28.4%	75.5%
85044	•	2	\$ 474,100	\$	360,900	31.3%	-11.6%	<b>42.9%</b>
85041	•	1	\$ 356,600	\$	325,200	▶ 9.7%	-26.7%	36.4%
85020	•	1	\$ 407,900	\$	361,300	12.9%	-29.6%	42.5%
85021	•	1	\$ 455,300	\$	370,200	23.0%	-24.5%	<b>47.5</b> %
85015	•	1	\$ 340,300	\$	331,500	▶ 2.6%	-33.2%	35.8%
85023	2	4	\$ 412,600	\$	345,800	<b>1</b> 9.3%	-7.0%	26.3%
85339	•	2	\$ 436,900	\$	365,600	19.5%	-11.6%	31.1%
85048	•	1	\$ 561,000	\$	433,000	29.5%	-7.4%	<b>36.9</b> %
85014	•	1	\$ 446,700	\$	378,200	18.1%	-27.4%	<b>45.5%</b>
85050	•	1	\$ 606,100	\$	439,100	38.1%	-9.5%	<b>47.6%</b>
85331	•	1	\$ 829,600	\$	456,200	81.9%	-6.3%	88.2%
85053	•	2	\$ 363,800	\$	325,700	<b>11.7%</b>	-22.0%	33.7%
85353	Ψ	2	\$ 395,500	\$	334,100	18.4%	-10.8%	29.2%
85024	•	1	\$ 481,700	\$	364,900	32.0%	-13.0%	<b>45.0</b> %
85013	•	1	\$ 492,800	\$	370,800	32.9%	-21.7%	<b>54.6%</b>
85085	•	2	\$ 658,000	\$	486,800	35.1%	4.8%	30.3%

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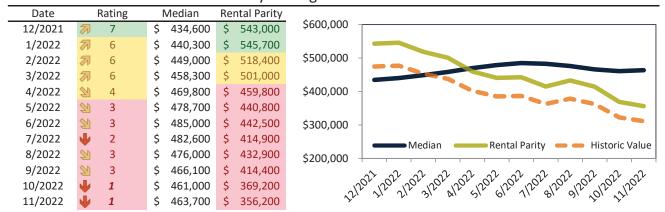
# Maricopa County Housing Market Value & Trends Update

Historically, properties in this market sell at a -12.6% discount. Today's premium is 30.2%. This market is 42.8% overvalued. Median home price is \$463,700. Prices rose 8.1% year-over-year.

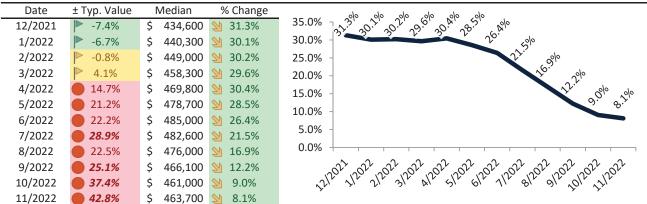
Monthly cost of ownership is \$2,933, and rents average \$2,254, making owning \$679 per month more costly than renting. Rents rose 9.9% year-over-year. The current capitalization rate (rent/price) is 4.7%.

Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

_	Date	% Change	Rent	Own	\$4,000 ¬
	12/2021	23.7%	\$ 2,188	\$ 1,751	
	1/2022	24.2%	\$ 2,201	\$ 1,776	\$3,500 -
	2/2022	24.6%	\$ 2,210	\$ 1,914	\$3,000 - & & & & & & & & & & & & & & & & &
	3/2022	24.5%	\$ 2,227	\$ 2,037	a so
	4/2022	24.0%	\$ 2,242	\$ 2,291	\$2,500 84, 84, 84, 84, 84, 84, 84, 84, 84, 84,
	5/2022	<b>22.8%</b>	\$ 2,258	\$ 2,452	\$2,000 -
	6/2022	<b>21.2%</b>	\$ 2,267	\$ 2,484	\$1,500 -
	7/2022	<b>19.0%</b>	\$ 2,272	\$ 2,642	Rent Own Historic Cost to Own Relative to Rent
	8/2022	<b>16.5%</b>	\$ 2,268	\$ 2,494	\$1,000
	9/2022	<b>14.0%</b>	\$ 2,260	\$ 2,541	22 22 23 23 23 23 23 23 23 23 23 23 23 2
	10/2022	<b>11.7%</b>	\$ 2,248	\$ 2,806	21202, 1202,
	11/2022	29.9%	\$ 2,254	\$ 2,934	y y y

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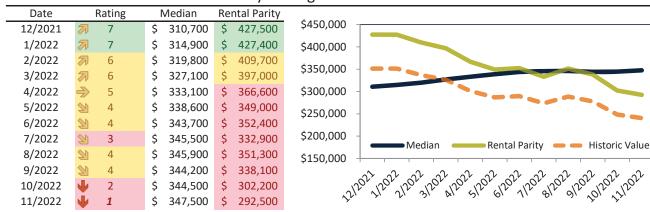
# Pima County Housing Market Value & Trends Update

Historically, properties in this market sell at a -17.8% discount. Today's premium is 18.8%. This market is 36.6% overvalued. Median home price is \$347,500. Prices rose 12.6% year-over-year.

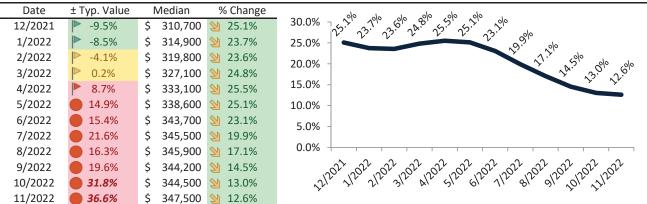
Monthly cost of ownership is \$2,198, and rents average \$1,851, making owning \$347 per month more costly than renting. Rents rose 12.2% year-over-year. The current capitalization rate (rent/price) is 5.1%.

#### Market rating = 1

#### Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

			_		
Date	% Change	Rent		Own	\$2,300
12/2021	2 17.9%	\$ 1,722	\$	1,252	\$2,300
1/2022	<b>2</b> 18.4%	\$ 1,724	\$	1,270	~10° 10° 11° 21° 52° 52° 52° 52° 52° 52° 52° 52° 52°
2/2022	<b>18.9%</b>	\$ 1,747	\$	1,363	\$1,800
3/2022	<b>19.1%</b>	\$ 1,765	\$	1,454	
4/2022	<b>19.0%</b>	\$ 1,788	\$	1,624	
5/2022	<b>18.3%</b>	\$ 1,788	\$	1,734	\$1,300 -
6/2022	<b>17.6%</b>	\$ 1,805	\$	1,760	
7/2022	<b>17.0%</b>	\$ 1,823	\$	1,892	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>16.0%</b>	\$ 1,841	\$	1,812	\$800
9/2022	<b>14.8%</b>	\$ 1,843	\$	1,876	2 <sup>2</sup>
10/2022	<b>13.3%</b>	\$ 1,840	\$	2,097	21/2017/12013/1201100111100111100111100111100111100111001110011001100111001110011001100110011001100110010011001001
11/2022	<b>12.2%</b>	\$ 1,851	\$	2,199	y

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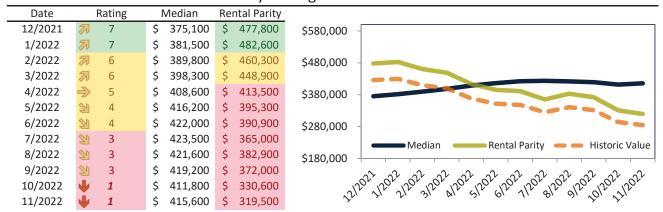
# Pinal County Housing Market Value & Trends Update

Historically, properties in this market sell at a -11.0% discount. Today's premium is 30.0%. This market is 41.0% overvalued. Median home price is \$415,600. Prices rose 13.6% year-over-year.

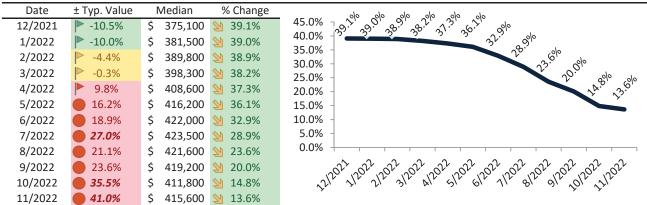
Monthly cost of ownership is \$2,629, and rents average \$2,021, making owning \$607 per month more costly than renting. Rents rose 10.6% year-over-year. The current capitalization rate (rent/price) is 4.7%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

_	Date	% Change	Rent	Own	
_	12/2021	22.7%	\$ 1,925	\$ 1,511	\$3,800 -
	1/2022	23.3%	\$ 1,947	\$ 1,539	\$3,300 -
	2/2022	23.5%	\$ 1,962	\$ 1,662	40.000
	3/2022	23.2%	\$ 1,995	\$ 1,770	\$2,800 - 37 57 36 57 57 57 57 57 57 57 57 57 57 57 57 57
	4/2022	<b>22.0%</b>	\$ 2,016	\$ 1,992	\$2,300 \$2, \$2, \$2, \$2, \$2, \$2, \$2, \$2, \$2, \$2,
	5/2022	20.7%	\$ 2,025	\$ 2,132	\$1,800 -
	6/2022	<b>18.5%</b>	\$ 2,003	\$ 2,162	
	7/2022	<b>16.7%</b>	\$ 1,999	\$ 2,319	\$1,300 - Rent Own Historic Cost to Own Relative to Rent
	8/2022	<b>14.9%</b>	\$ 2,006	\$ 2,209	\$800
	9/2022	<b>13.8%</b>	\$ 2,028	\$ 2,285	\(\frac{1}{2}\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}
	10/2022	<b>12.0%</b>	\$ 2,013	\$ 2,507	21/2013/12013/12013/12013/12013/12013/12013/12013/12013/12013
	11/2022	<b>10.6%</b>	\$ 2,022	\$ 2,630	, y y

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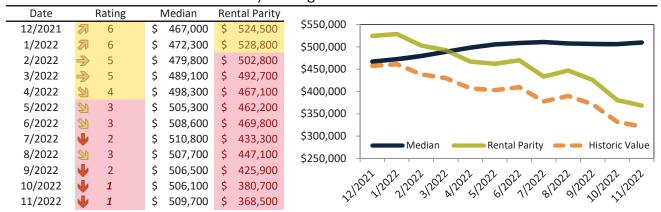
# Yavapai County Housing Market Value & Trends Update

Historically, properties in this market sell at a -12.8% discount. Today's premium is 38.3%. This market is 51.1% overvalued. Median home price is \$509,700. Prices rose 10.3% year-over-year.

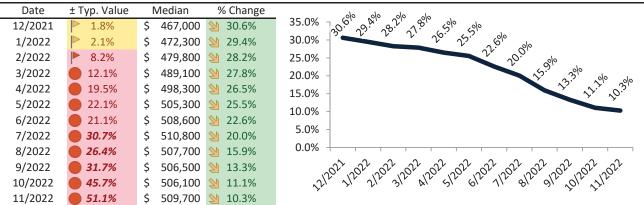
Monthly cost of ownership is \$3,224, and rents average \$2,332, making owning \$892 per month more costly than renting. Rents rose 12.7% year-over-year. The current capitalization rate (rent/price) is 4.4%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

_					
	Date	% Change	Rent	Own	\$3,700 ¬
_	12/2021	2 18.0%	\$ 2,113	\$ 1,881	45),766
	1/2022	<b>18.2%</b>	\$ 2,133	\$ 1,905	\$3,200 -
	2/2022	<b>18.0%</b>	\$ 2,143	\$ 2,045	\$2,700 - 53 53 58 59 72 8 23 58 20 23 23 22 23 23
	3/2022	<b>18.0%</b>	\$ 2,190	\$ 2,174	\$2,700 - 52,73 52,78 52,78 52,78 52,78 52,38 52,37 52,3
	4/2022	<b>18.8%</b>	\$ 2,278	\$ 2,430	\$2,200 -
	5/2022	<b>19.7%</b>	\$ 2,368	\$ 2,588	\$2,200
	6/2022	20.3%	\$ 2,407	\$ 2,605	\$1,700 -
	7/2022	<b>19.1%</b>	\$ 2,373	\$ 2,797	Rent Own Historic Cost to Own Relative to Rent
	8/2022	<b>17.7%</b>	\$ 2,342	\$ 2,660	\$1,200
	9/2022	<b>15.4%</b>	\$ 2,322	\$ 2,761	3 <sup>2</sup>
	10/2022	<b>14.1%</b>	\$ 2,318	\$ 3,081	21202 1202 31203 1203 1202 31203 (1202 11203 91202 31202 1202)
	11/2022	<b>12.7%</b>	\$ 2,332	\$ 3,225	y y

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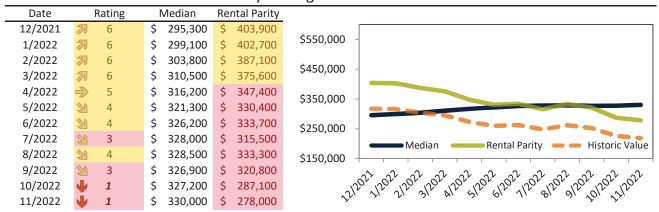
# Tucson Housing Market Value & Trends Update

Historically, properties in this market sell at a -21.5% discount. Today's premium is 18.7%. This market is 40.2% overvalued. Median home price is \$330,000. Prices rose 12.4% year-over-year.

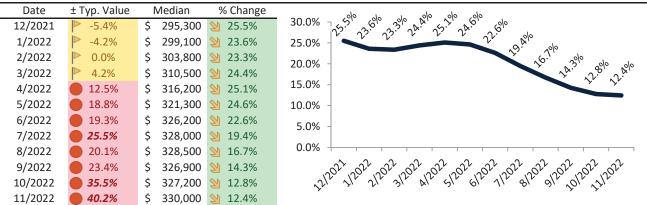
Monthly cost of ownership is \$2,087, and rents average \$1,759, making owning \$328 per month more costly than renting. Rents rose 12.7% year-over-year. The current capitalization rate (rent/price) is 5.1%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

_					
	Date	% Change	Rent	Own	\$3,000 ¬
_	12/2021	2 17.7%	\$ 1,627	\$ 1,190	45,000
	1/2022	<b>18.1%</b>	\$ 1,625	\$ 1,206	\$2,500 -
	2/2022	<b>18.8%</b>	\$ 1,650	\$ 1,295	\$2,000 \$3,67 \$3,68 \$3,68 \$3,68 \$3,78 \$3,78 \$3,78 \$1,78 \$1,78 \$3,78 \$3,78
	3/2022	<b>19.0%</b>	\$ 1,669	\$ 1,380	\$2,000 \$2,00 \$2,0 \$2,0 \$2,0 \$2,0 \$2,0 \$2
	4/2022	<b>19.1%</b>	\$ 1,694	\$ 1,542	\$1,500 -
	5/2022	<b>18.5%</b>	\$ 1,693	\$ 1,646	\$1,300
	6/2022	<b>17.9%</b>	\$ 1,709	\$ 1,671	\$1,000 -
	7/2022	<b>17.3%</b>	\$ 1,728	\$ 1,796	Rent Own Historic Cost to Own Relative to Rent
	8/2022	<b>16.4%</b>	\$ 1,746	\$ 1,721	\$500
	9/2022	<b>15.2%</b>	\$ 1,749	\$ 1,782	3 <sup>2</sup>
	10/2022	<b>13.7%</b>	\$ 1,748	\$ 1,992	21202 1202 31203 1203 1202 31203 (1202 11203 91202 31202 1202)
	11/2022	<b>12.7%</b>	\$ 1,759	\$ 2,088	y y

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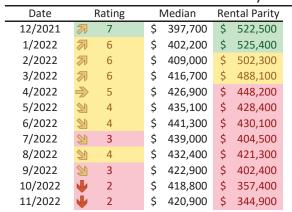
# Mesa Housing Market Value & Trends Update

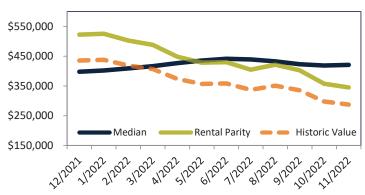
Historically, properties in this market sell at a -16.7% discount. Today's premium is 22.0%. This market is 38.7% overvalued. Median home price is \$420,900. Prices rose 6.9% year-over-year.

Monthly cost of ownership is \$2,663, and rents average \$2,182, making owning \$480 per month more costly than renting. Rents rose 10.0% year-over-year. The current capitalization rate (rent/price) is 5.0%.

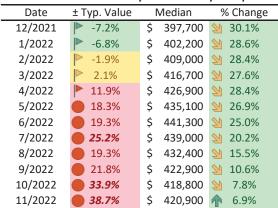
#### Market rating = 2

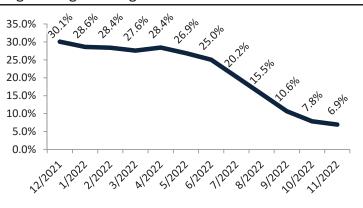
# Median Home Price and Rental Parity trailing twelve months





#### Resale Median and year-over-year percentage change trailing twelve months





# Rental rate and year-over-year percentage change trailing twelve months

Date	% Change		Rent	Own	\$3,500 ¬
12/2021	23.1%	\$	2,105	\$ 1,602	<i>45,500</i>
1/2022	23.8%	\$	2,119	\$ 1,622	\$3,000 -
2/2022	<b>24.4%</b>	\$	2,141	\$ 1,743	\$2,500 - 4,20 4,20 4,20 4,20 4,20 4,20 4,20 4,20
3/2022	24.6%	\$	2,169	\$ 1,852	\$2,500
4/2022	<b>24.0%</b>	\$	2,186	\$ 2,081	\$2,000 -
5/2022	22.8%	\$	2,195	\$ 2,229	32,000
6/2022	<b>21.1%</b>	\$	2,203	\$ 2,260	\$1,500 -
7/2022	<b>19.0%</b>	\$	2,215	\$ 2,404	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>16.5%</b>	\$	2,207	\$ 2,265	\$1,000
9/2022	<b>14.0%</b>	\$	2,194	\$ 2,305	\( \frac{1}{2} \) \( \frac{1} \) \( \frac{1}{2} \) \( \frac{1}{2} \) \( \frac{1}{2} \) \( \frac{1} \) \( \frac{1} \) \( \frac{1} \) \( \frac{1}{2} \) \( \fr
10/2022	<b>11.6%</b>	\$	2,176	\$ 2,549	21/2013 1/
11/2022	≥ 10.0%	Ś	2.183	\$ 2.663	y

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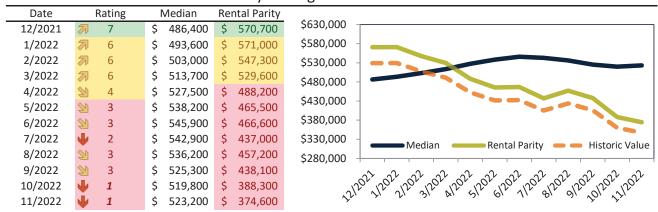
# Chandler Housing Market Value & Trends Update

Historically, properties in this market sell at a -7.3% discount. Today's premium is 39.7%. This market is 47.0% overvalued. Median home price is \$523,200. Prices rose 9.1% year-over-year.

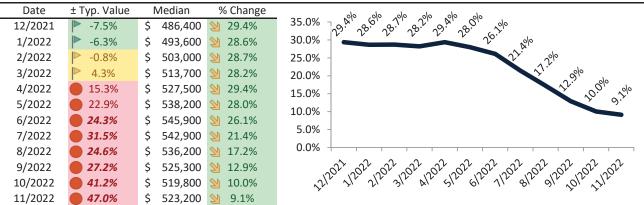
Monthly cost of ownership is \$3,310, and rents average \$2,370, making owning \$939 per month more costly than renting. Rents rose 9.0% year-over-year. The current capitalization rate (rent/price) is 4.3%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

	Date	% Change	Rent	Own	\$3,800 ¬
_	12/2021	22.2%	\$ 2,299	\$ 1,959	<b>45,000</b>
	1/2022	<b>22.5%</b>	\$ 2,304	\$ 1,991	\$3,300 -
	2/2022	23.0%	\$ 2,333	\$ 2,144	20 24 23 44 26 26 20 20 20 20 20 20 20
	3/2022	23.0%	\$ 2,354	\$ 2,283	\$2,800
	4/2022	<b>22.8%</b>	\$ 2,381	\$ 2,572	\$2,300
	5/2022	<b>21.5%</b>	\$ 2,384	\$ 2,757	\$2,300
	6/2022	<b>19.8%</b>	\$ 2,390	\$ 2,796	\$1,800 -
	7/2022	<b>17.4%</b>	\$ 2,393	\$ 2,973	Rent Own Historic Cost to Own Relative to Rent
	8/2022	<b>15.2%</b>	\$ 2,396	\$ 2,809	\$1,300
	9/2022	<b>2</b> 12.8%	\$ 2,389	\$ 2,864	3 <sup>5</sup> 3 <sup>2</sup>
	10/2022	2 10.5%	\$ 2,364	\$ 3,164	27120, 7120, 3120, 3120, 8120, 8120, 91200, 9120, 9120, 9120, 9120, 9120, 9120, 9120, 9120, 9120, 9120, 912000, 912000, 912000, 912000, 912000, 912000, 9120000, 9120000, 91200000
	11/2022	9.0%	\$ 2,370	\$ 3,310	y

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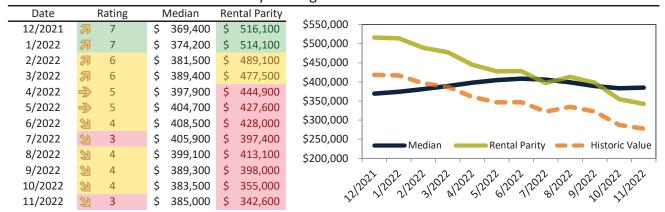
# Glendale Housing Market Value & Trends Update

Historically, properties in this market sell at a -18.9% discount. Today's premium is 12.4%. This market is 31.3% overvalued. Median home price is \$385,000. Prices rose 5.6% year-over-year.

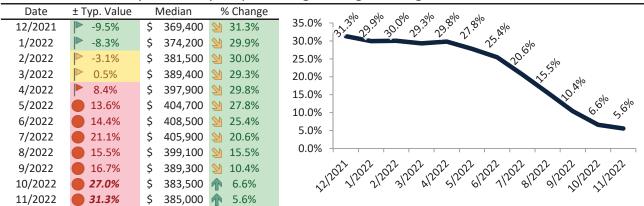
Monthly cost of ownership is \$2,435, and rents average \$2,168, making owning \$267 per month more costly than renting. Rents rose 10.5% year-over-year. The current capitalization rate (rent/price) is 5.4%.

#### Market rating = 3

#### Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

	•	-	_	
Date	% Change	Rent	Own	\$2,500 7 49 48 69 49 49 49 49 49 49 49
12/2021	22.9%	\$ 2,079	\$ 1,488	\$2,500
1/2022	22.7%	\$ 2,074	\$ 1,509	21. 21. 21. 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
2/2022	<b>22.9%</b>	\$ 2,085	\$ 1,626	\$2,000 -
3/2022	23.1%	\$ 2,122	\$ 1,731	
4/2022	<b>23.2%</b>	\$ 2,170	\$ 1,940	
5/2022	<b>22.6%</b>	\$ 2,191	\$ 2,073	\$1,500 -
6/2022	<b>21.3%</b>	\$ 2,193	\$ 2,092	
7/2022	<b>19.4%</b>	\$ 2,176	\$ 2,222	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>17.0%</b>	\$ 2,164	\$ 2,091	\$1,000
9/2022	<b>14.8%</b>	\$ 2,170	\$ 2,122	\( \frac{1}{2} \) \( \frac{1} \) \( \frac{1}{2} \) \( \frac{1}{2} \) \( \frac{1} \) \( \frac{1} \) \( \frac{1} \) \( \frac{1}2 \) \( \frac{1}2 \) \( 1
10/2022	<b>12.3%</b>	\$ 2,161	\$ 2,335	27120,7120,3120,3120,8120,3120,9120,1120,8120,3120,3120,3120,3120,3120,3120,3120,3
11/2022	2 10.5%	\$ 2,168	\$ 2,436	у у у

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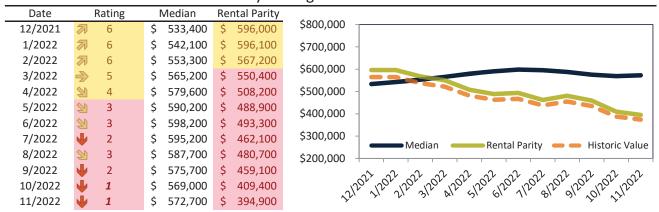
# Gilbert Housing Market Value & Trends Update

Historically, properties in this market sell at a -5.3% discount. Today's premium is 45.0%. This market is 50.3% overvalued. Median home price is \$572,700. Prices rose 9.0% year-over-year.

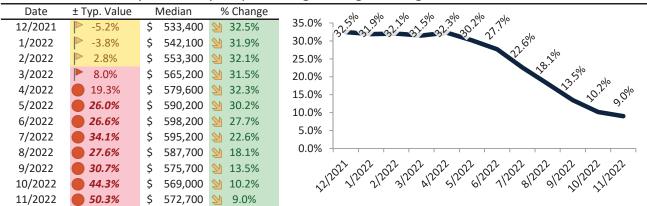
Monthly cost of ownership is \$3,623, and rents average \$2,499, making owning \$1,124 per month more costly than renting. Rents rose 8.2% year-over-year. The current capitalization rate (rent/price) is 4.2%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

_					
	Date	% Change	Rent	Own	
_	12/2021	22.1%	\$ 2,401	\$ 2,149	\$4,500 -
	1/2022	<b>21.8%</b>	\$ 2,405	\$ 2,187	
	2/2022	<b>21.5%</b>	\$ 2,418	\$ 2,359	\$3,500 - 51,651,651,651,661,661,661,661,661,661,6
	3/2022	20.9%	\$ 2,447	\$ 2,512	كراي كراي كري كري كري كري كري كري كري كري كري كر
	4/2022	20.5%	\$ 2,478	\$ 2,826	\$2,500
	5/2022	<b>19.4%</b>	\$ 2,504	\$ 3,023	
	6/2022	<b>17.9%</b>	\$ 2,527	\$ 3,064	\$1,500 -
	7/2022	<b>15.8%</b>	\$ 2,530	\$ 3,259	Rent Own Historic Cost to Own Relative to Rent
	8/2022	<b>13.7%</b>	\$ 2,518	\$ 3,079	\$500
	9/2022	<b>11.5%</b>	\$ 2,503	\$ 3,138	2 <sup>2</sup>
	10/2022	<b>9.7%</b>	\$ 2,493	\$ 3,464	21/201, 1/2013 1
	11/2022	<b>3</b> 8.2%	\$ 2,499	\$ 3,624	<b>y</b>

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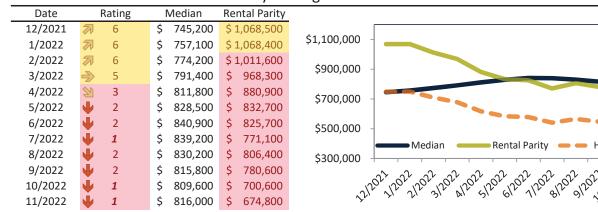
# Scottsdale Housing Market Value & Trends Update

Historically, properties in this market sell at a -29.9% discount. Today's premium is 21.0%. This market is 50.9% overvalued. Median home price is \$816,000. Prices rose 11.2% year-over-year.

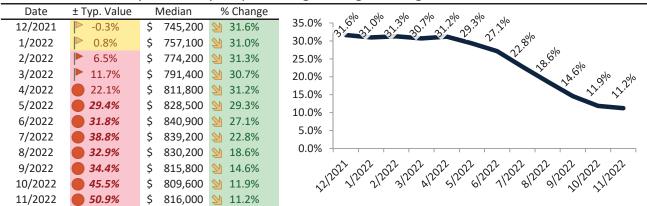
Monthly cost of ownership is \$5,163, and rents average \$4,269, making owning \$893 per month more costly than renting. Rents rose 9.0% year-over-year. The current capitalization rate (rent/price) is 5.0%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



# Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	
Date	% Change	кепі	OWII	
12/2021	<b>27.0%</b>	\$ 4,305	\$ 3,002	\$5,400 - 8 29 27 8 8 8 29 27 25 26 25 20
1/2022	27.2%	\$ 4,310	\$ 3,054	\$5,400 - 50,30 - 50,30 - 50,30 - 50,20
2/2022	27.5%	\$ 4,312	\$ 3,300	\$4,400
3/2022	26.9%	\$ 4,304	\$ 3,517	7.7
4/2022	26.3%	\$ 4,295	\$ 3,958	\$3,400 -
5/2022	24.6%	\$ 4,266	\$ 4,244	
6/2022	22.3%	\$ 4,230	\$ 4,307	\$2,400 -
7/2022	<b>19.5%</b>	\$ 4,222	\$ 4,595	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>16.7%</b>	\$ 4,225	\$ 4,349	\$1,400
9/2022	<b>14.1%</b>	\$ 4,256	\$ 4,447	2 <sup>2</sup>
10/2022	<b>11.5%</b>	\$ 4,265	\$ 4,928	271203,71203,71203,81203,81203,11203,11203,1203,1203,1203,1203,120
11/2022	9.0%	\$ 4,270	\$ 5,163	у у

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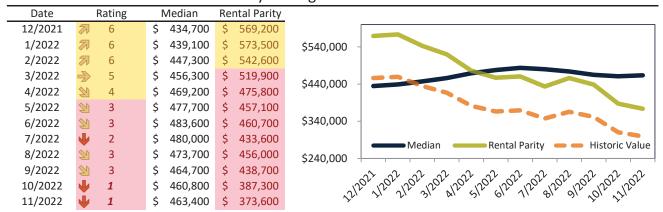
# Tempe Housing Market Value & Trends Update

Historically, properties in this market sell at a -19.9% discount. Today's premium is 24.0%. This market is 43.9% overvalued. Median home price is \$463,400. Prices rose 7.8% year-over-year.

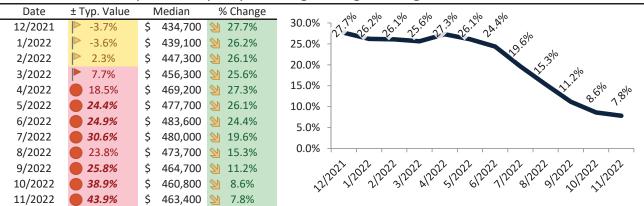
Monthly cost of ownership is \$2,932, and rents average \$2,364, making owning \$567 per month more costly than renting. Rents rose 9.4% year-over-year. The current capitalization rate (rent/price) is 4.9%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$4,000 ¬
12/2021	23.8%	\$ 2,293	\$ 1,751	
1/2022	24.8%	\$ 2,313	\$ 1,771	\$3,500 -
2/2022	25.4%	\$ 2,313	\$ 1,907	\$3,000 - 21,63,53,51,51,51,51,51,51,51,51,51,51,51,51,51,
3/2022	25.3%	\$ 2,311	\$ 2,028	\$2,500
4/2022	24.8%	\$ 2,320	\$ 2,288	\$2,000 -
5/2022	<b>23.7%</b>	\$ 2,342	\$ 2,447	\$1,500 -
6/2022	21.8%	\$ 2,360	\$ 2,477	
7/2022	<b>19.4%</b>	\$ 2,374	\$ 2,628	\$1,000 Rent Work Historic Cost to Own Relative to Rent
8/2022	<b>16.5%</b>	\$ 2,389	\$ 2,482	\$500
9/2022	2 13.8%	\$ 2,392	\$ 2,533	x x x x x x x x x x x x x x x
10/2022	<b>11.1%</b>	\$ 2,358	\$ 2,805	27/2013/12013/12013/12013/12013/12013/12013/12013/12013/12013
11/2022	9.4%	\$ 2,364	\$ 2,932	y y

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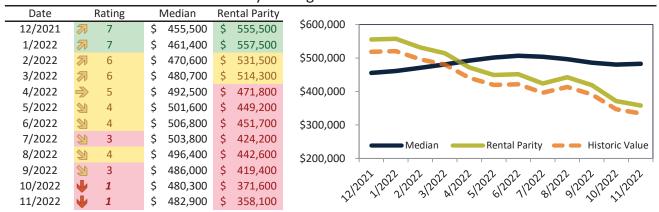
# Peoria Housing Market Value & Trends Update

Historically, properties in this market sell at a -6.6% discount. Today's premium is 34.9%. This market is 41.5% overvalued. Median home price is \$482,900. Prices rose 7.3% year-over-year.

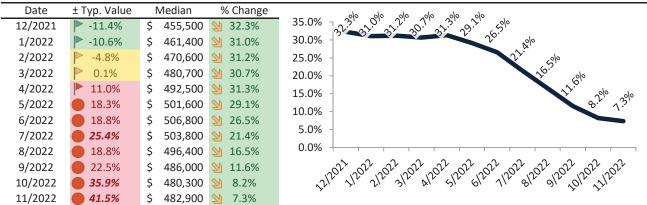
Monthly cost of ownership is \$3,055, and rents average \$2,265, making owning \$789 per month more costly than renting. Rents rose 9.0% year-over-year. The current capitalization rate (rent/price) is 4.5%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$4,000 ¬
12/2021	22.6%	\$ 2,238	\$ 1,835	
1/2022	23.2%	\$ 2,249	\$ 1,861	\$3,500
2/2022	23.7%	\$ 2,266	\$ 2,006	\$3,000 - 27,28 78 27,62,26 23, 27, 27, 27, 27, 27, 27, 27, 27, 27, 28, 28, 28, 28, 28, 28, 28, 28, 28, 28
3/2022	24.0%	\$ 2,286	\$ 2,136	\$2,500 - 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2,
4/2022	23.8%	\$ 2,301	\$ 2,401	\$2,000 -
5/2022	<b>22.5%</b>	\$ 2,301	\$ 2,569	\$1,500 -
6/2022	20.8%	\$ 2,314	\$ 2,596	
7/2022	<b>18.7%</b>	\$ 2,323	\$ 2,759	\$1,000 - Rent — Own — Historic Cost to Own Relative to Rent
8/2022	<b>16.4%</b>	\$ 2,319	\$ 2,601	\$500 +
9/2022	2 13.8%	\$ 2,287	\$ 2,649	
10/2022	<b>11.2%</b>	\$ 2,263	\$ 2,924	21/2013/1201110013/12013/12013/12013/12013/12013/12013/12013/12013/12013/12013/12013/12013/12013/12013/12010
11/2022	9.0%	\$ 2,266	\$ 3,055	y y

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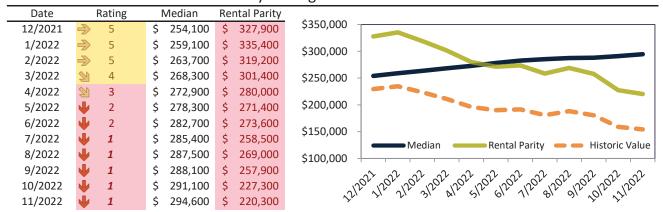
# Yuma Housing Market Value & Trends Update

Historically, properties in this market sell at a -30.0% discount. Today's premium is 33.7%. This market is 63.7% overvalued. Median home price is \$294,600. Prices rose 18.0% year-over-year.

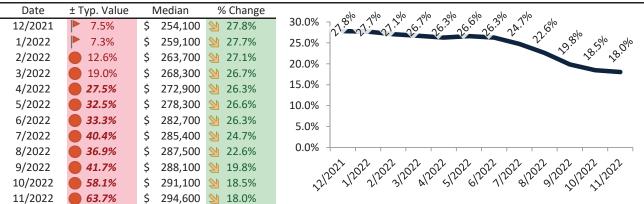
Monthly cost of ownership is \$1,863, and rents average \$1,393, making owning \$469 per month more costly than renting. Rents rose 16.4% year-over-year. The current capitalization rate (rent/price) is 4.5%.

Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

_					
	Date	% Change	Rent	Own	\$2,500 ¬
_	12/2021	2 18.7%	\$ 1,321	\$ 1,024	<i>\$2,500</i>
	1/2022	21.2%	\$ 1,353	\$ 1,045	\$2,000 -
	2/2022	23.1%	\$ 1,361	\$ 1,124	27,000 27,000 as an work to the the the the
	3/2022	23.8%	\$ 1,340	\$ 1,192	\$1.500
	4/2022	25.4%	\$ 1,365	\$ 1,331	\$1,500 - 2, 3, 3, 3, 3, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,
	5/2022	26.8%	\$ 1,390	\$ 1,425	
	6/2022	28.1%	\$ 1,402	\$ 1,448	\$1,000 -
	7/2022	29.3%	\$ 1,416	\$ 1,563	Rent Own Historic Cost to Own Relative to Rent
	8/2022	<b>23.1%</b>	\$ 1,410	\$ 1,506	\$500
	9/2022	<b>21.1%</b>	\$ 1,406	\$ 1,571	3 <sup>2</sup>
	10/2022	218.1%	\$ 1,384	\$ 1,772	21202 1202 31203 1203 1202 31203 (1202 11203 91202 31202 1202)
	11/2022	2 16.4%	\$ 1,394	\$ 1,864	y y

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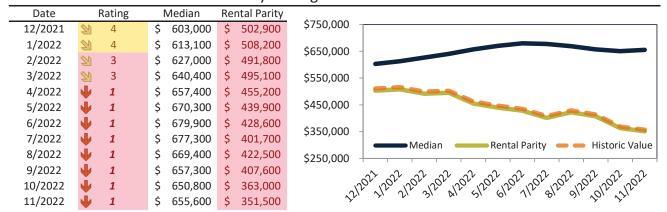
# Queen Creek Housing Market Value & Trends Update

Historically, properties in this market sell at a 1.5% premium. Today's premium is 86.5%. This market is 85.0% overvalued. Median home price is \$655,600. Prices rose 10.6% year-over-year.

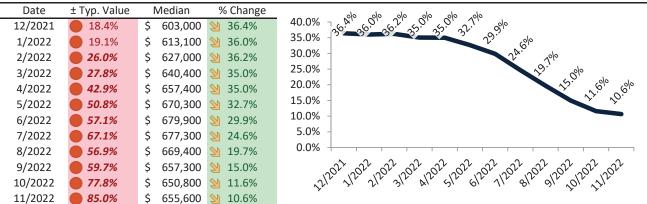
Monthly cost of ownership is \$4,148, and rents average \$2,224, making owning \$1,924 per month more costly than renting. Rents rose 11.0% year-over-year. The current capitalization rate (rent/price) is 3.3%.

#### Market rating = 1

#### Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

		•	•	_	-
_	Date	% Change	Rent	Own	\$4,700 ¬
	12/2021	23.3%	\$ 2,026	\$ 2,429	
	1/2022	22.6%	\$ 2,050	\$ 2,473	\$4,200 -
	2/2022	<b>22.8%</b>	\$ 2,097	\$ 2,673	\$3,700 -
	3/2022	22.8%	\$ 2,201	\$ 2,846	\$3,200
	4/2022	<b>22.2%</b>	\$ 2,220	\$ 3,205	\$3,200 - \$2,7
	5/2022	20.6%	\$ 2,254	\$ 3,433	\$2,200
	6/2022	<b>18.2%</b>	\$ 2,196	\$ 3,483	
	7/2022	<b>16.2%</b>	\$ 2,200	\$ 3,709	\$1,700 - Rent Own Historic Cost to Own Relative to Rent
	8/2022	<b>14.4%</b>	\$ 2,214	\$ 3,507	\$1,200
	9/2022	<b>2</b> 12.8%	\$ 2,222	\$ 3,583	\( \frac{1}{2} \) \( \frac{1} \) \( \frac{1}{2} \) \( \frac{1}{2} \) \( \frac{1}{2} \) \( \frac{1} \) \( \frac{1} \) \( \frac{1} \) \( \frac{1}2 \) \( \frac
	10/2022	<b>11.2%</b>	\$ 2,210	\$ 3,962	271202 71203 31203 11203 11203 11203 11203 11203 31202 11202 Thou
	11/2022	<b>11.0%</b>	\$ 2,224	\$ 4,148	y y y

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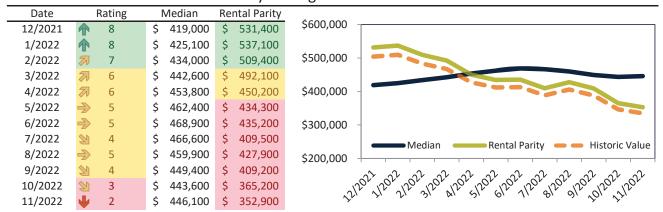
# Surprise Housing Market Value & Trends Update

Historically, properties in this market sell at a -5.1% discount. Today's premium is 26.4%. This market is 31.5% overvalued. Median home price is \$446,100. Prices rose 8.1% year-over-year.

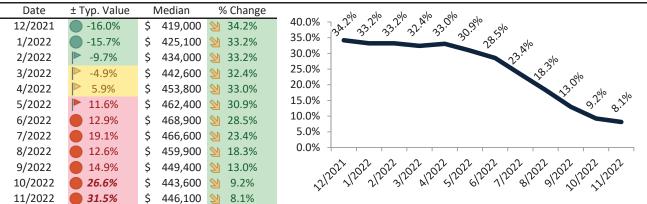
Monthly cost of ownership is \$2,822, and rents average \$2,233, making owning \$589 per month more costly than renting. Rents rose 10.5% year-over-year. The current capitalization rate (rent/price) is 4.8%.

#### Market rating = 2

#### Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$3,000 ¬
12/2021	22.1%	\$ 2,141	\$ 1,688	• •
1/2022	22.3%	\$ 2,167	\$ 1,715	\$2,500 - 3,26 3,26 3,27 3,28 3,28 3,25 3,28 3,23 3,23 3,23 3,23
2/2022	<b>22.0%</b>	\$ 2,172	\$ 1,850	25,300 12, 27, 27, 27, 27, 24, 24, 24, 24, 24, 24
3/2022	<b>21.9%</b>	\$ 2,187	\$ 1,967	42.000
4/2022	20.9%	\$ 2,196	\$ 2,213	\$2,000 -
5/2022	<b>19.9%</b>	\$ 2,225	\$ 2,368	
6/2022	<b>18.0%</b>	\$ 2,229	\$ 2,402	\$1,500 -
7/2022	<b>16.7%</b>	\$ 2,243	\$ 2,555	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>15.1%</b>	\$ 2,242	\$ 2,409	\$1,000
9/2022	<b>13.5%</b>	\$ 2,231	\$ 2,450	\(\frac{1}{2}\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}
10/2022	<b>11.9%</b>	\$ 2,224	\$ 2,700	21/2012 1/2013 1/2013 1/2013 1/2013 (1/2013 1/2013 3/1/2013 1/201
11/2022	2 10.5%	\$ 2,233	\$ 2,823	y

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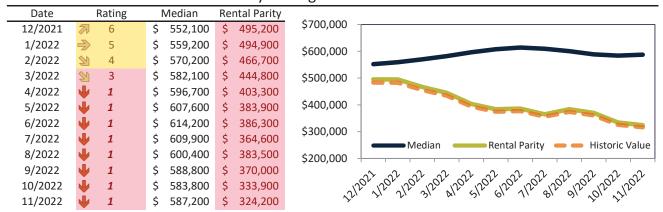
# Rio Vista Housing Market Value & Trends Update

Historically, properties in this market sell at a -2.4% discount. Today's premium is 81.1%. This market is 83.5% overvalued. Median home price is \$587,200. Prices rose 8.1% year-over-year.

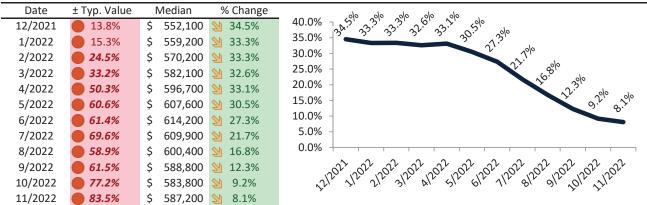
Monthly cost of ownership is \$3,715, and rents average \$2,051, making owning \$1,663 per month more costly than renting. Rents rose 2.1% year-over-year. The current capitalization rate (rent/price) is 3.4%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

	Date	%	6 Change	Rent	Own	\$4,000 ¬
_	12/2021	1	4.3%	\$ 1,995	\$ 2,224	
	1/2022	1	3.9%	\$ 1,996	\$ 2,256	\$3,500 -
	2/2022	1	3.5%	\$ 1,990	\$ 2,431	\$3,000 -
	3/2022	1	3.0%	\$ 1,977	\$ 2,587	24 26 20 11 60 60 10 26 20 21 33 65)
	4/2022	1	2.4%	\$ 1,966	\$ 2,909	\$2,500 - 42 - 42 - 42 - 42 - 42 - 42 - 42 -
	5/2022	团	1.9%	\$ 1,966	\$ 3,112	\$2,000 -
	6/2022	团	1.6%	\$ 1,979	\$ 3,146	\$1,500 -
	7/2022	团	1.5%	\$ 1,996	\$ 3,339	Rent Own Historic Cost to Own Relative to Rent
	8/2022	团	1.4%	\$ 2,009	\$ 3,145	\$1,000
	9/2022	团	1.5%	\$ 2,017	\$ 3,210	2° 2° 2° 2° 2° 2° 2° 2° 2° 2° 2° 2° 2° 2
	10/2022	团	1.7%	\$ 2,033	\$ 3,554	21201, 1201, 12013, 1201, 12013, 1201, 12013, 12013, 12013, 12013, 12013
	11/2022	1	2.1%	\$ 2,052	\$ 3,715	Y Y

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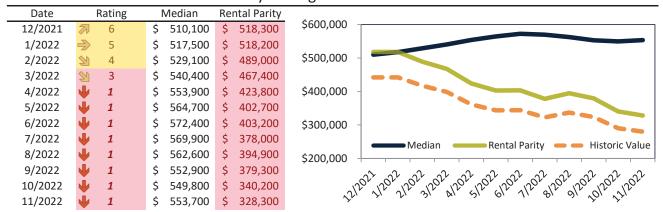
# Paradise Valley Housing Market Value & Trends Update

Historically, properties in this market sell at a -14.7% discount. Today's premium is 68.7%. This market is 83.4% overvalued. Median home price is \$553,700. Prices rose 10.0% year-over-year.

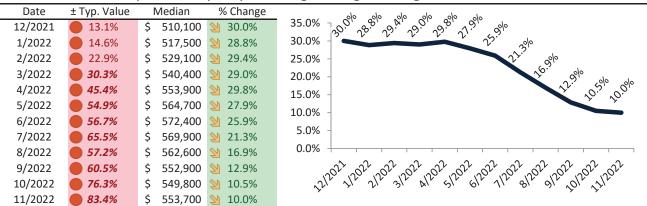
Monthly cost of ownership is \$3,503, and rents average \$2,077, making owning \$1,426 per month more costly than renting. Rents rose 1.4% year-over-year. The current capitalization rate (rent/price) is 3.6%.

#### Market rating = 1

#### Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

_				 	
	Date	% Change	Rent	Own	\$4,000 ¬
_	12/2021	<b>4.2%</b>	\$ 2,088	\$ 2,055	
	1/2022	4.4%	\$ 2,091	\$ 2,087	\$3,500 -
	2/2022	4.6%	\$ 2,085	\$ 2,255	\$3,000
	3/2022	4.4%	\$ 2,077	\$ 2,402	90 60 41 60 60 60 40 60 41 41
	4/2022	4.1%	\$ 2,067	\$ 2,701	\$2,500
	5/2022	<b>3.6%</b>	\$ 2,063	\$ 2,892	\$2,000 -
	6/2022	<b>3.2%</b>	\$ 2,065	\$ 2,932	Ć1 F00
	7/2022	3.0%	\$ 2,070	\$ 3,120	\$1,500 - Rent — Own — Historic Cost to Own Relative to Rent
	8/2022	<b>2.7%</b>	\$ 2,069	\$ 2,947	\$1,000
	9/2022	<b>2.3%</b>	\$ 2,068	\$ 3,014	
	10/2022	<b>1.8%</b>	\$ 2,071	\$ 3,347	21/201, 1/2013
	11/2022	<b>1.4%</b>	\$ 2,077	\$ 3,503	y y

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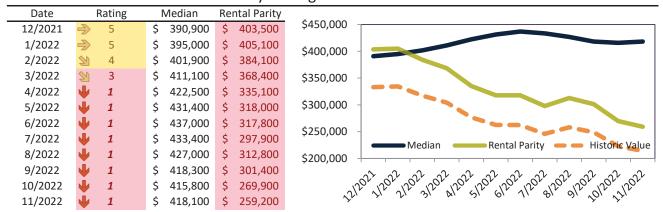
# Deer Valley Housing Market Value & Trends Update

Historically, properties in this market sell at a -17.4% discount. Today's premium is 61.3%. This market is 78.7% overvalued. Median home price is \$418,100. Prices rose 8.0% year-over-year.

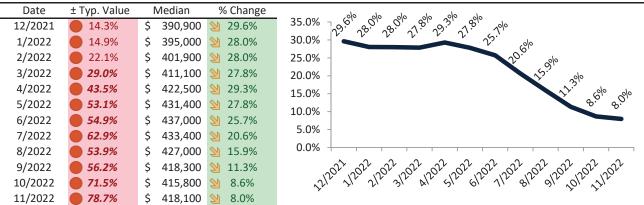
Monthly cost of ownership is \$2,645, and rents average \$1,640, making owning \$1,005 per month more costly than renting. Rents rose 2.7% year-over-year. The current capitalization rate (rent/price) is 3.8%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent		Own	\$3,000 ¬
12/2021	<b>1</b> 2.7%	\$ 1,	526 \$	1,575	<b>45,000</b>
1/2022	<b>1</b> 2.7%	\$ 1,0	534 \$	1,593	\$2,500 -
2/2022	<b>1</b> 2.7%	\$ 1,0	538 \$	1,713	\$2,300
3/2022	<b>1</b> 2.9%	\$ 1,	538 \$	1,827	12 200 06 08 08 08 08 08 08 09 08 09 08 08 08 08
4/2022	<b>3.1%</b>	\$ 1,0	534 \$	2,060	\$2,000 - 51,676,584,686,686,684,684,684,684,684,684
5/2022	<b>3.3%</b>	\$ 1,0	529 \$	2,210	
6/2022	<b>1.4%</b>	\$ 1,0	528 \$	2,238	\$1,500 -
7/2022	<b>1.6%</b>	\$ 1,0	532 \$	2,373	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>3.6%</b>	\$ 1,0	539 \$	2,237	\$1,000
9/2022	<b>1</b> 3.5%	\$ 1,	544 \$	2,280	2 <sup>2</sup>
10/2022	<b>3.2%</b>	\$ 1,0	544 \$	2,531	21/2013/120110011011001100100110010110010011001
11/2022	<b>1</b> 2.7%	\$ 1,0	540 \$	2,645	y

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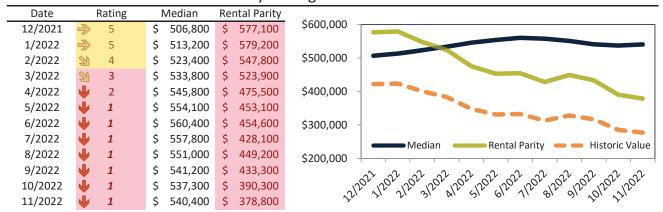
# Camelback East Housing Market Value & Trends Update

Historically, properties in this market sell at a -26.8% discount. Today's premium is 42.7%. This market is 69.5% overvalued. Median home price is \$540,400. Prices rose 8.0% year-over-year.

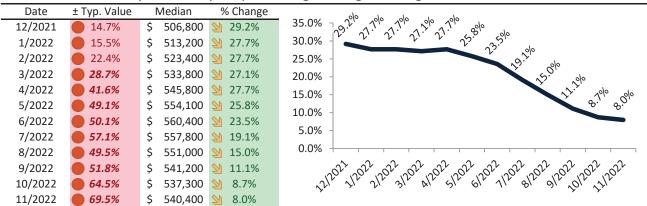
Monthly cost of ownership is \$3,419, and rents average \$2,397, making owning \$1,022 per month more costly than renting. Rents rose 3.9% year-over-year. The current capitalization rate (rent/price) is 4.3%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

	Date	9	% Change	Rent	Own	\$5,000 ¬
_	12/2021	1	6.1%	\$ 2,325	\$ 2,042	<b>45,000</b>
	1/2022	1	5.8%	\$ 2,337	\$ 2,070	\$4,000 -
	2/2022	1	5.5%	\$ 2,335	\$ 2,231	\$3,000 50 50 50 50 50 50 50 50 50 50 50 50
	3/2022	1	5.1%	\$ 2,329	\$ 2,372	\$3,000 كن بن
	4/2022	1	4.6%	\$ 2,318	\$ 2,661	\$2,000 -
	5/2022	1	4.1%	\$ 2,321	\$ 2,838	\$2,000
	6/2022	1	3.8%	\$ 2,329	\$ 2,870	\$1,000 -
	7/2022	1	3.7%	\$ 2,344	\$ 3,054	Rent Own Historic Cost to Own Relative to Rent
	8/2022	1	3.8%	\$ 2,353	\$ 2,887	\$0 +
	9/2022	1	3.9%	\$ 2,362	\$ 2,950	\( \frac{1}{2} \) \( \frac{1} \) \( \frac{1}{2} \) \( \frac{1}{2} \) \( \frac{1} \) \( \frac{1} \) \( \frac{1} \) \( \frac{1}2 \) \( \frac{1}2 \) \( 1
	10/2022	1	3.9%	\$ 2,376	\$ 3,271	27120, 7120, 3120, 3120, 8120, 8120, 91200, 9120, 9120, 9120, 9120, 9120, 9120, 9120, 9120, 9120, 9120, 912000, 912000, 912000, 912000, 912000, 912000, 9120000, 9120000, 91200000
	11/2022		3.9%	\$ 2,397	\$ 3,419	y

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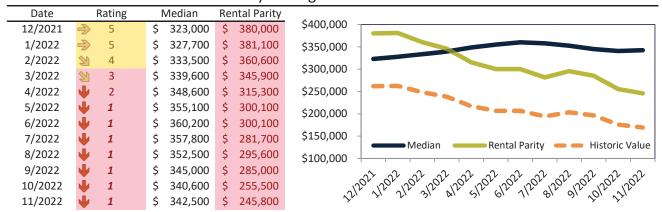
# South Mountain Housing Market Value & Trends Update

Historically, properties in this market sell at a -31.1% discount. Today's premium is 39.4%. This market is 70.5% overvalued. Median home price is \$342,500. Prices rose 7.8% year-over-year.

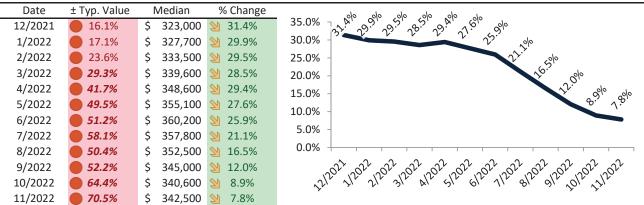
Monthly cost of ownership is \$2,167, and rents average \$1,555, making owning \$611 per month more costly than renting. Rents rose 3.9% year-over-year. The current capitalization rate (rent/price) is 4.4%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

_						
	Date	9	% Change	Rent	Own	\$2,700 ¬
_	12/2021	1	2.5%	\$ 1,531	\$ 1,301	42,700
	1/2022	1	2.8%	\$ 1,537	\$ 1,322	\$2,200 -
	2/2022	1	3.0%	\$ 1,537	\$ 1,422	
	3/2022	1	3.4%	\$ 1,537	\$ 1,509	\$1.700 - 51.75 - 51.75 - 51.75 - 51.75 - 51.75 - 51.75 - 51.75 - 51.75
	4/2022	1	3.6%	\$ 1,537	\$ 1,700	\$1,700 - 2, 2, 2, 2, 3, 3, 3, 3, 3, 3, 3, 3
	5/2022	1	3.9%	\$ 1,537	\$ 1,819	
	6/2022	1	4.1%	\$ 1,537	\$ 1,845	\$1,200 -
	7/2022	1	4.3%	\$ 1,543	\$ 1,959	Rent Own Historic Cost to Own Relative to Rent
	8/2022	1	4.5%	\$ 1,549	\$ 1,847	\$700
	9/2022	1	4.6%	\$ 1,554	\$ 1,881	\( \frac{1}{2} \) \( \frac{1} \) \( \frac{1}{2} \) \( \frac{1}{2} \) \( \frac{1}{2} \) \( \frac{1} \) \( \frac{1} \) \( \frac{1} \) \( \frac{1}2 \) \( \frac
	10/2022	1	4.4%	\$ 1,555	\$ 2,073	27120, 7120, 3120, 3120, 8120, 8120, 1120, 8120, 8120, 8120, 1120, 31200, 31200, 312
	11/2022	1	3.9%	\$ 1,555	\$ 2,167	y

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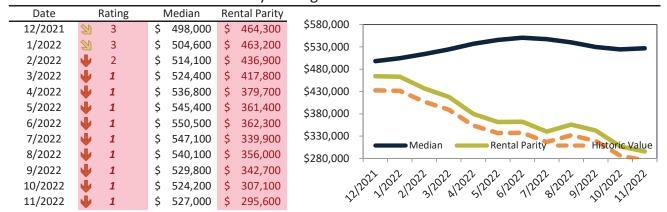
# Ahwatukee Foothills Housing Market Value & Trends Update

Historically, properties in this market sell at a -6.8% discount. Today's premium is 78.3%. This market is 85.1% overvalued. Median home price is \$527,000. Prices rose 7.3% year-over-year.

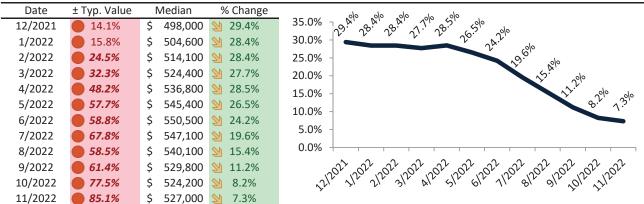
Monthly cost of ownership is \$3,334, and rents average \$1,870, making owning \$1,463 per month more costly than renting. Rents rose 1.3% year-over-year. The current capitalization rate (rent/price) is 3.4%.

#### Market rating = 1

#### Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

	Date	%	6 Change	Rent	Own	\$3,900 ¬
1	12/2021	A	1.5%	\$ 1,871	\$ 2,006	<del>43,300</del>
	1/2022	A	1.7%	\$ 1,868	\$ 2,035	\$3,400 -
	2/2022	A	1.7%	\$ 1,863	\$ 2,191	
	3/2022	A	1.6%	\$ 1,857	\$ 2,331	\$2,900 -
	4/2022	N	1.4%	\$ 1,851	\$ 2,617	\$2,400 - 512 60 60 60 60 60 60 60 60 60 60 60 60
	5/2022	A	1.5%	\$ 1,851	\$ 2,794	\$2,400 - 51 65 55 55 55 55 55 55 55 55 55 55 55 55
	6/2022	A	1.6%	\$ 1,856	\$ 2,820	\$1,900
	7/2022	A	1.9%	\$ 1,862	\$ 2,996	Rent Own Historic Cost to Own Relative to Rent
	8/2022	1	2.0%	\$ 1,865	\$ 2,829	\$1,400
	9/2022	A	2.0%	\$ 1,868	\$ 2,888	\(\frac{1}{2}\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}
1	10/2022	N	1.7%	\$ 1,870	\$ 3,191	21/2017 1/2013 1
1	11/2022	A	1.3%	\$ 1,871	\$ 3,334	y y

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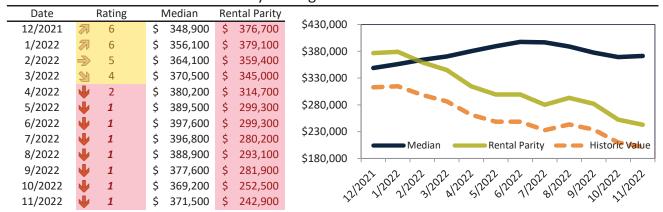
# Estrella Housing Market Value & Trends Update

Historically, properties in this market sell at a -17.0% discount. Today's premium is 52.9%. This market is 69.9% overvalued. Median home price is \$371,500. Prices rose 8.8% year-over-year.

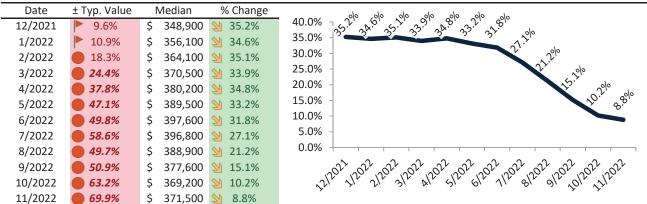
Monthly cost of ownership is \$2,350, and rents average \$1,537, making owning \$813 per month more costly than renting. Rents rose 4.0% year-over-year. The current capitalization rate (rent/price) is 4.0%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

Date	%	Change	Rent	Own	\$2,500 ¬
12/2021	1	4.1%	\$ 1,518	\$ 1,406	<b>42,500</b>
1/2022	1	4.2%	\$ 1,529	\$ 1,436	\$2,000 - 19 19 19 19 19 19 19 19 19 19
2/2022	1	4.3%	\$ 1,532	\$ 1,552	\$2,000 - 126 127 127 127 127 127 127 127 127 127 127
3/2022	1	4.5%	\$ 1,533	\$ 1,647	
4/2022	1	4.6%	\$ 1,535	\$ 1,854	\$1,500 -
5/2022	1	4.8%	\$ 1,533	\$ 1,995	
6/2022	1	5.0%	\$ 1,533	\$ 2,037	\$1,000 -
7/2022	1	5.1%	\$ 1,535	\$ 2,173	Rent Own Historic Cost to Own Relative to Rent
8/2022	1	5.1%	\$ 1,536	\$ 2,037	\$500
9/2022	1	5.0%	\$ 1,537	\$ 2,059	22 23 23 23 23 23 23 23 23 23 23 23 23 2
10/2022	1	4.7%	\$ 1,537	\$ 2,248	27120,7120,3120,3120,8120,8120,9120,1120,8120,3120,120,7120,
11/2022	1	4.0%	\$ 1,537	\$ 2,351	y y y

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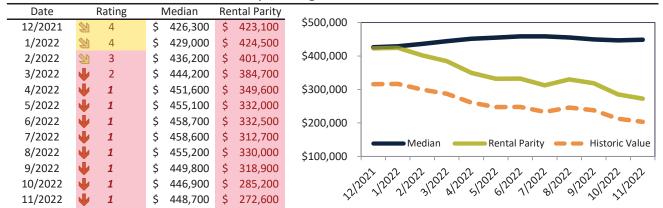
# Encanto Housing Market Value & Trends Update

Historically, properties in this market sell at a -25.4% discount. Today's premium is 64.6%. This market is 90.0% overvalued. Median home price is \$448,700. Prices rose 5.6% year-over-year.

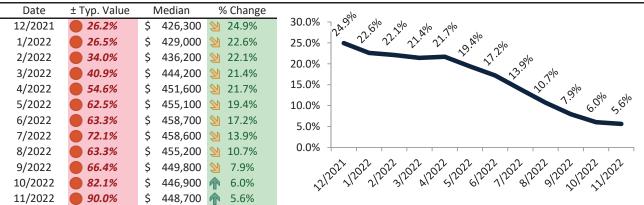
Monthly cost of ownership is \$2,839, and rents average \$1,725, making owning \$1,113 per month more costly than renting. Rents rose 4.1% year-over-year. The current capitalization rate (rent/price) is 3.7%.

Market rating = 1

#### Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

			-		
Date	%	6 Change	Rent	Own	\$3,000 ¬
12/2021	1	4.2%	\$ 1,705	\$ 1,717	40)000
1/2022		4.4%	\$ 1,712	\$ 1,730	\$2,500 -
2/2022		4.6%	\$ 1,712	\$ 1,859	
3/2022	1	4.7%	\$ 1,710	\$ 1,974	\$2,000 - 52, 62, 12, 12, 12, 10, 10, 10, 10, 12, 12, 13, 13, 13, 13, 13, 13, 13, 13, 13, 13
4/2022	1	4.8%	\$ 1,705	\$ 2,202	\$2,000 55' 55' 55' 55' 55' 55' 55' 55' 55'
5/2022		4.8%	\$ 1,701	\$ 2,331	
6/2022	1	4.9%	\$ 1,703	\$ 2,350	\$1,500 -
7/2022	1	5.0%	\$ 1,712	\$ 2,511	Rent Own Historic Cost to Own Relative to Rent
8/2022	1	5.2%	\$ 1,729	\$ 2,385	\$1,000
9/2022	1	5.2%	\$ 1,739	\$ 2,452	x <sup>2</sup>
10/2022	1	4.8%	\$ 1,736	\$ 2,721	21/202 1/202 3/202 1/202 3/202 6/202 1/202 8/202 3/202 1/202
11/2022	1	4.1%	\$ 1,725	\$ 2,839	y y y

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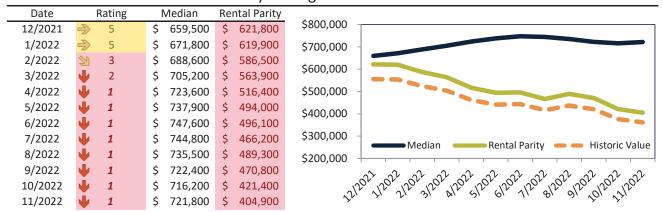
# Desert View Housing Market Value & Trends Update

Historically, properties in this market sell at a -10.7% discount. Today's premium is 78.2%. This market is 88.9% overvalued. Median home price is \$721,800. Prices rose 11.3% year-over-year.

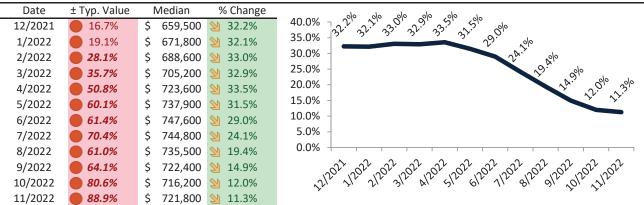
Monthly cost of ownership is \$4,566, and rents average \$2,562, making owning \$2,004 per month more costly than renting. Rents rose 1.9% year-over-year. The current capitalization rate (rent/price) is 3.4%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



#### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

_				 	<u> </u>
	Date	% Change	Rent	Own	\$4,800 ¬
_	12/2021	<b>1.3%</b>	\$ 2,505	\$ 2,657	
	1/2022	<b>1.9%</b>	\$ 2,500	\$ 2,710	\$4,300 -
	2/2022	<b>1</b> 2.6%	\$ 2,500	\$ 2,935	\$3,800 -
	3/2022	<b>1</b> 2.3%	\$ 2,506	\$ 3,134	
	4/2022	<b>2.0%</b>	\$ 2,518	\$ 3,528	\$3,300 - 12, 27, 27, 27, 27, 27, 27, 27, 27, 27, 2
	5/2022	<b>1.7%</b>	\$ 2,531	\$ 3,780	\$2,800 - 521 521 532 532 532 532 532 532 532 532 532
	6/2022	<b>1.6%</b>	\$ 2,541	\$ 3,829	\$2,300 -
	7/2022	<b>1.6%</b>	\$ 2,553	\$ 4,078	Rent Own Historic Cost to Own Relative to Rent
	8/2022	<b>1.7%</b>	\$ 2,563	\$ 3,853	\$1,800
	9/2022	<b>1.8%</b>	\$ 2,567	\$ 3,938	25 25 25 25 25 25 25 25 25 25 25 25 25 2
	10/2022	<b>1.8%</b>	\$ 2,566	\$ 4,360	21/2013/1201100110110011001001100110010011001001
	11/2022	<b>1.9%</b>	\$ 2,562	\$ 4,567	y y

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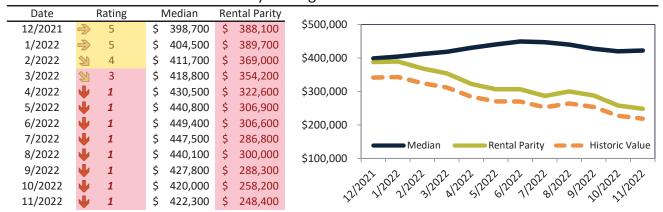


Historically, properties in this market sell at a -11.9% discount. Today's premium is 70.0%. This market is 81.9% overvalued. Median home price is \$422,300. Prices rose 7.8% year-over-year.

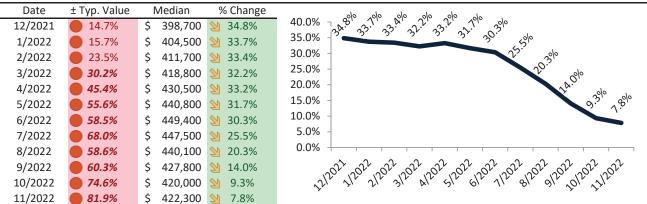
Monthly cost of ownership is \$2,671, and rents average \$1,572, making owning \$1,099 per month more costly than renting. Rents rose 3.0% year-over-year. The current capitalization rate (rent/price) is 3.6%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

	Date	9	6 Change	Rent	Own	\$3,000 ¬
_	12/2021	1	2.6%	\$ 1,564	\$ 1,606	<b>45,000</b>
	1/2022	1	2.9%	\$ 1,572	\$ 1,632	\$2,500 -
	2/2022	1	3.2%	\$ 1,573	\$ 1,755	\$2,500
	3/2022	1	3.4%	\$ 1,575	\$ 1,861	42 000 (\$ 4) 43 45 43 47 47 47 47 47 47
	4/2022	1	3.6%	\$ 1,573	\$ 2,099	\$2,000 - 56 50 50 50 50 50 50 50 50 50 50 50 50 50
	5/2022		3.7%	\$ 1,572	\$ 2,258	
	6/2022	1	3.9%	\$ 1,571	\$ 2,302	\$1,500
	7/2022	1	4.0%	\$ 1,571	\$ 2,450	Rent Own Historic Cost to Own Relative to Rent
	8/2022	1	4.0%	\$ 1,572	\$ 2,306	\$1,000
	9/2022	1	3.9%	\$ 1,572	\$ 2,332	\(\frac{1}{2}\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\)
	10/2022	1	3.6%	\$ 1,572	\$ 2,557	21120, 7120, 3120, 3120, 8120, 8120, 9120, 9120, 3120, 3120, 71200, 712000, 712000, 712000, 712000, 712000, 712000, 712000, 712000, 712000, 712000, 712000, 712000, 712000, 712000, 712000, 712000, 7120000, 712000, 7120000, 7120000, 7120000, 7120000, 7120000, 71200000, 71200000, 7120000000, 7120000000000000000000000000000000000
	11/2022	<b>P</b>	3.0%	\$ 1,572	\$ 2,672	y

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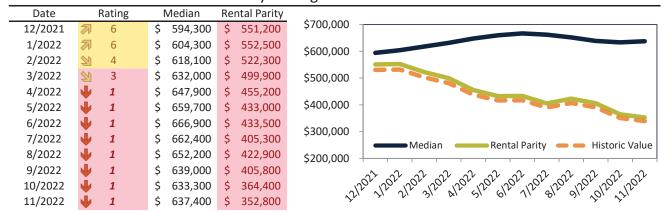
# North Gateway Housing Market Value & Trends Update

Historically, properties in this market sell at a -3.7% discount. Today's premium is 80.7%. This market is 84.4% overvalued. Median home price is \$637,400. Prices rose 9.0% year-over-year.

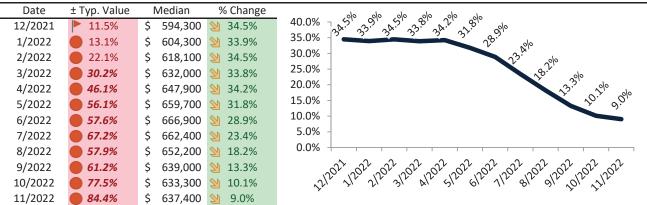
Monthly cost of ownership is \$4,032, and rents average \$2,232, making owning \$1,800 per month more costly than renting. Rents rose 1.7% year-over-year. The current capitalization rate (rent/price) is 3.4%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

			•		
Date	% Change	Rent		Own	\$4,500 ¬
12/2021	<b>1</b> 3.2%	\$ 2,221	\$	2,394	
1/2022	<b>3.2%</b>	\$ 2,229	\$	2,437	\$4,000 -
2/2022	<b>3.2%</b>	\$ 2,227	\$	2,635	\$3,500 -
3/2022	<b>3.2%</b>	\$ 2,222	\$	2,809	\$3,000 - 12 12 12 12 12 12 12 12 12 12 12 12 12
4/2022	<b>1</b> 2.9%	\$ 2,219	\$	3,159	\$2,500 - \$\frac{1}{2}\rangle \frac{1}{2}\rangle \fra
5/2022	<b>1</b> 2.6%	\$ 2,218	\$	3,379	\$2,000 -
6/2022	<b>1</b> 2.4%	\$ 2,221	\$	3,416	
7/2022	<b>1</b> 2.2%	\$ 2,219	\$	3,627	\$1,500 - Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>2.0%</b>	\$ 2,216	\$	3,417	\$1,000
9/2022	<b>3</b> 1.9%	\$ 2,212	\$	3,484	22 22 22 22 22 22 22 22 22 22 22 22 22
10/2022	<b>1.8%</b>	\$ 2,218	\$	3,855	27120,7120,3120,3120,8120,3120,9120,1120,8120,3120,3120,3120,3120,3120,3120,3120,3
11/2022	<b>1.7%</b>	\$ 2,232	\$	4,033	y

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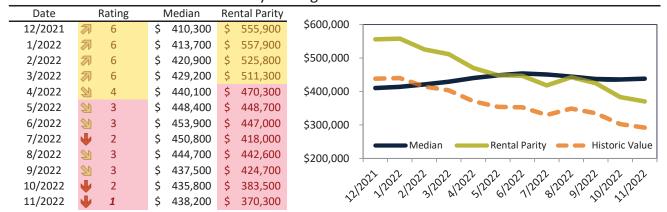


Historically, properties in this market sell at a -21.1% discount. Today's premium is 18.4%. This market is 39.5% overvalued. Median home price is \$438,200. Prices rose 7.8% year-over-year.

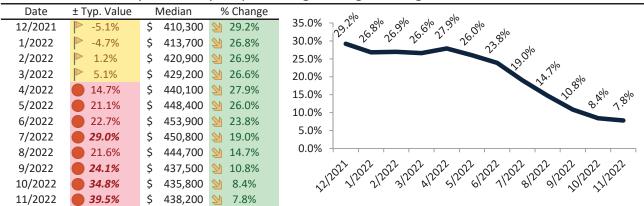
Monthly cost of ownership is \$2,772, and rents average \$2,343, making owning \$429 per month more costly than renting. Rents rose 10.7% year-over-year. The current capitalization rate (rent/price) is 5.1%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



# Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$3,000 ¬
12/2021	24.7%	\$ 2,240	\$ 1,653	10 10 1 13 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
1/2022	26.2%	\$ 2,250	\$ 1,669	\$2,500 322 422 422 422 422 422 422 422 422 422
2/2022	26.8%	\$ 2,241	\$ 1,794	32,300 - 47 - 47 - 47 - 47 - 47 - 47 - 47 -
3/2022	27.8%	\$ 2,273	\$ 1,907	42.000
4/2022	<b>27.1%</b>	\$ 2,294	\$ 2,146	\$2,000 -
5/2022	25.4%	\$ 2,298	\$ 2,297	
6/2022	<b>22.7%</b>	\$ 2,290	\$ 2,325	\$1,500 -
7/2022	<b>19.8%</b>	\$ 2,289	\$ 2,468	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>17.4%</b>	\$ 2,319	\$ 2,330	\$1,000
9/2022	<b>14.6%</b>	\$ 2,315	\$ 2,385	22 22 22 22 22 22 22 22 22 22 22 22 22
10/2022	<b>12.7%</b>	\$ 2,335	\$ 2,653	21/2013/1201100110110011001001100100110010010010
11/2022	2 10.7%	\$ 2,343	\$ 2,773	y y

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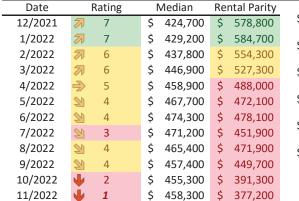


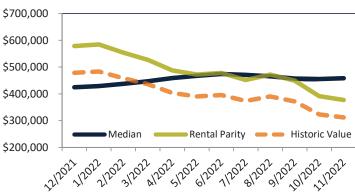
Historically, properties in this market sell at a -17.3% discount. Today's premium is 21.5%. This market is 38.8% overvalued. Median home price is \$458,300. Prices rose 9.1% year-over-year.

Monthly cost of ownership is \$2,899, and rents average \$2,387, making owning \$512 per month more costly than renting. Rents rose 10.8% year-over-year. The current capitalization rate (rent/price) is 5.0%.

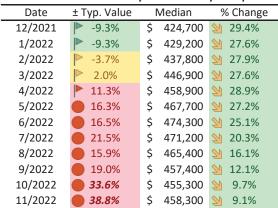
#### Market rating = 1

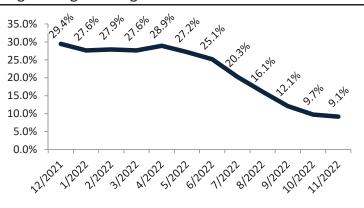
#### Median Home Price and Rental Parity trailing twelve months





#### Resale Median and year-over-year percentage change trailing twelve months





#### Rental rate and year-over-year percentage change trailing twelve months

	Date	% Change		Rent		Own	\$3,000 7
_	12/2021	24.5%	\$	2,332	\$	1,711	
	1/2022	26.3%	\$	2,359	\$	1,731	\$2,500 - 52,332 52,363 52,364 52,380 52,625 52,64 52,64 52,65 52,364 52,364
	2/2022	26.7%	\$	2,363	\$	1,866	\$2,300
	3/2022	26.6%	\$	2,344	\$	1,986	¢2.000
	4/2022	26.4%	\$	2,380	\$	2,238	\$2,000 -
	5/2022	26.1%	\$	2,418	\$	2,396	
	6/2022	24.6%	\$	2,449	\$	2,429	\$1,500 -
	7/2022	<b>22.5%</b>	\$	2,475	\$	2,580	Rent Own Historic Cost to Own Relative to Rent
	8/2022	<b>19.5%</b>	\$	2,472	\$	2,438	\$1,000
	9/2022	<b>16.5%</b>	\$	2,452	\$	2,494	22 25 25 25 25 25 25 25 25 25 25 25 25 2
	10/2022	<b>13.0%</b>	\$	2,382	\$	2,772	21/2013/12013/12013/12013/12013/12013/12013/12013/12013
	11/2022	<b>10.8%</b>	Ś	2 387	Ś	2.900	y

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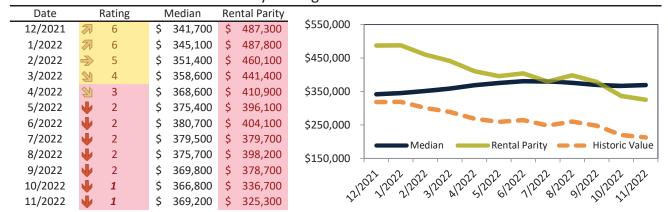


Historically, properties in this market sell at a -34.6% discount. Today's premium is 13.5%. This market is 48.1% overvalued. Median home price is \$369,200. Prices rose 9.3% year-over-year.

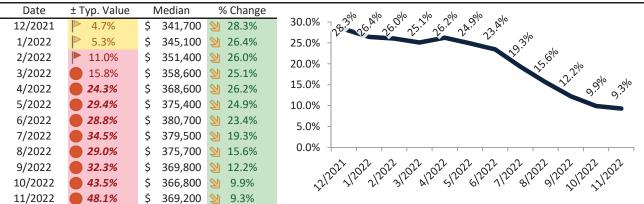
Monthly cost of ownership is \$2,336, and rents average \$2,058, making owning \$277 per month more costly than renting. Rents rose 13.2% year-over-year. The current capitalization rate (rent/price) is 5.4%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



# Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$2,700 7
12/2021	24.9%	\$ 1,963	\$ 1,377	\$2,200
1/2022	26.4%	\$ 1,968	\$ 1,392	\$2,200 \$2,00 \$3,00
2/2022	26.6%	\$ 1,962	\$ 1,498	32,200 73 73 73 73
3/2022	26.4%	\$ 1,962	\$ 1,594	44.700
4/2022	<b>26.1%</b>	\$ 2,004	\$ 1,797	\$1,700 -
5/2022	25.1%	\$ 2,029	\$ 1,923	
6/2022	24.3%	\$ 2,070	\$ 1,950	\$1,200 -
7/2022	<b>22.7%</b>	\$ 2,079	\$ 2,078	Rent Own Historic Cost to Own Relative to Rent
8/2022	20.9%	\$ 2,086	\$ 1,968	\$700
9/2022	218.3%	\$ 2,065	\$ 2,016	
10/2022	<b>15.6%</b>	\$ 2,050	\$ 2,233	21/2013/12013/12013/12013/12013/12013/12013/12013/12013/12013
11/2022	<b>13.2%</b>	\$ 2,059	\$ 2,336	y y

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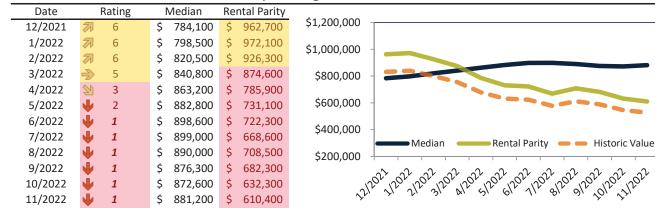


Historically, properties in this market sell at a -13.6% discount. Today's premium is 44.4%. This market is 58.0% overvalued. Median home price is \$881,200. Prices rose 14.4% year-over-year.

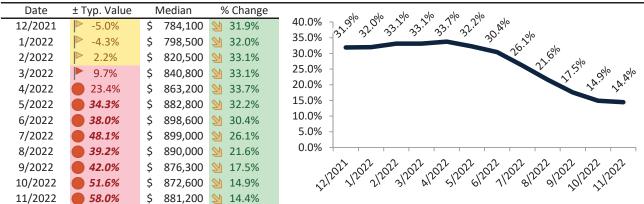
Monthly cost of ownership is \$5,575, and rents average \$3,862, making owning \$1,712 per month more costly than renting. Rents rose 11.9% year-over-year. The current capitalization rate (rent/price) is 4.2%.

#### Market rating = 1

#### Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$6,000 ¬
12/2021	27.1%	\$ 3,878	\$ 3,159	
1/2022	29.6%	\$ 3,921	\$ 3,221	\$5,000 - 30, 30, 30, 30, 30, 30, 10, 10, 10, 10, 10, 10, 10, 10, 10, 1
2/2022	<b>31.2%</b>	\$ 3,949	\$ 3,498	
3/2022	<b>31.0%</b>	\$ 3,887	\$ 3,737	\$4,000 -
4/2022	<b>30.5%</b>	\$ 3,832	\$ 4,209	\$3,000 -
5/2022	28.6%	\$ 3,745	\$ 4,522	\$3,000
6/2022	25.9%	\$ 3,700	\$ 4,603	\$2,000 -
7/2022	<b>22.3%</b>	\$ 3,661	\$ 4,922	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>19.3%</b>	\$ 3,712	\$ 4,662	\$1,000
9/2022	<b>16.6%</b>	\$ 3,720	\$ 4,777	\(\frac{1}{2}\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}
10/2022	<b>14.5%</b>	\$ 3,850	\$ 5,312	21/2017/12013/1201100111100111100111100111100111100111001110011001100111001110011001100110011001100110011001100110
11/2022	<b>11.9%</b>	\$ 3,863	\$ 5,576	y y

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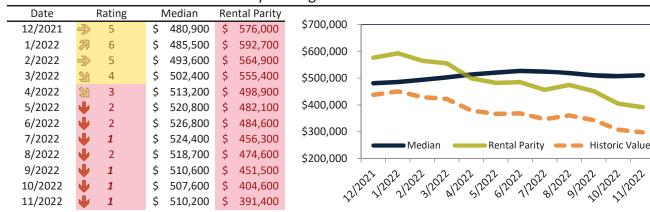


Historically, properties in this market sell at a -24.0% discount. Today's premium is 30.4%. This market is 54.4% overvalued. Median home price is \$510,200. Prices rose 7.1% year-over-year.

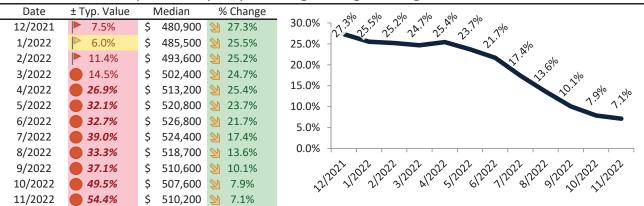
Monthly cost of ownership is \$3,228, and rents average \$2,476, making owning \$751 per month more costly than renting. Rents rose 13.5% year-over-year. The current capitalization rate (rent/price) is 4.7%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$4,500 ¬
12/2021	21.5%	\$ 2,321	\$ 1,937	
1/2022	23.4%	\$ 2,391	\$ 1,958	\$4,000 -
2/2022	24.6%	\$ 2,408	\$ 2,104	\$3,500 - \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
3/2022	26.0%	\$ 2,469	\$ 2,233	\$3,000 - 3,32,233, 5, 6,8 2, 6,
4/2022	25.3%	\$ 2,433	\$ 2,502	\$2,500
5/2022	<b>24.9%</b>	\$ 2,469	\$ 2,668	\$2,000 -
6/2022	23.7%	\$ 2,483	\$ 2,698	
7/2022	<b>22.2%</b>	\$ 2,499	\$ 2,871	\$1,500 Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>19.9%</b>	\$ 2,487	\$ 2,717	\$1,000
9/2022	<b>17.4%</b>	\$ 2,462	\$ 2,784	\( \frac{1}{2} \) \( \frac{1} \) \( \frac{1}{2} \) \( \frac{1}{2} \) \( \frac{1}{2} \) \( \frac{1} \) \( \frac{1} \) \( \frac{1} \) \( \frac{1}{2} \) \( \fr
10/2022	<b>15.3%</b>	\$ 2,463	\$ 3,090	21/2013/12013/12013/12013/12013/12013/12013/12013/12013
11/2022	<b>13.5%</b>	\$ 2,477	\$ 3,228	y y y

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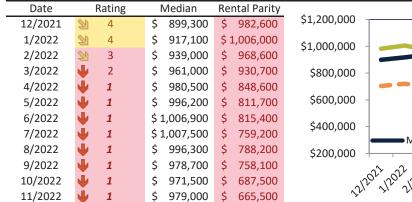


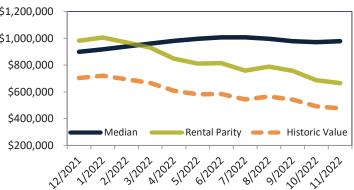
Historically, properties in this market sell at a -28.4% discount. Today's premium is 47.1%. This market is 75.5% overvalued. Median home price is \$979,000. Prices rose 11.1% year-over-year.

Monthly cost of ownership is \$6,194, and rents average \$4,210, making owning \$1,983 per month more costly than renting. Rents rose 13.4% year-over-year. The current capitalization rate (rent/price) is 4.1%.

#### Market rating = 1

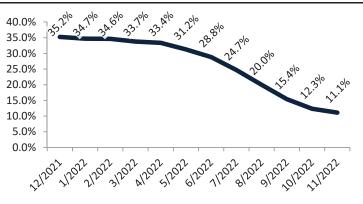
# Median Home Price and Rental Parity trailing twelve months





### Resale Median and year-over-year percentage change trailing twelve months

riesare iii	earan ana	,	year perser
Date	± Typ. Value	Median	% Change
12/2021	19.9%	\$ 899,300	<b>35.2%</b>
1/2022	19.5%	\$ 917,100	<b>34.7%</b>
2/2022	<b>25.3%</b>	\$ 939,000	<b>34.6%</b>
3/2022	31.6%	\$ 961,000	<b>33.7%</b>
4/2022	<b>43.9%</b>	\$ 980,500	<b>33.4%</b>
5/2022	<b>51.1%</b>	\$ 996,200	<b>31.2%</b>
6/2022	<b>51.9%</b>	\$ 1,006,900	28.8%
7/2022	61.1%	\$ 1,007,500	24.7%
8/2022	<b>54.8%</b>	\$ 996,300	20.0%
9/2022	<b>57.5</b> %	\$ 978,700	<b>15.4%</b>
10/2022	69.7%	\$ 971,500	<b>12.3%</b>
11/2022	<b>75.5%</b>	\$ 979,000	<b>11.1%</b>



#### Rental rate and year-over-year percentage change trailing twelve months

-		a./ al		_	
	Date	% Change	Rent	Own	\$7,000 ¬
	12/2021	22.5%	\$ 3,959	\$ 3,623	
	1/2022	24.3%	\$ 4,058	\$ 3,699	\$6,000
	2/2022	26.2%	\$ 4,129	\$ 4,003	\$5,000 - 3,95 3,05 3,05 3,05 3,05 3,05 3,05 3,05 3,0
	3/2022	27.2%	\$ 4,136	\$ 4,271	"
	4/2022	<b>27.0%</b>	\$ 4,138	\$ 4,781	\$4,000 -
	5/2022	26.0%	\$ 4,158	\$ 5,103	\$3,000 -
	6/2022	24.4%	\$ 4,177	\$ 5,158	\$2,000 -
	7/2022	<b>22.2%</b>	\$ 4,157	\$ 5,517	Rent Own Historic Cost to Own Relative to Rent
	8/2022	<b>19.6%</b>	\$ 4,129	\$ 5,219	\$1,000
	9/2022	<b>16.8%</b>	\$ 4,133	\$ 5,335	22 22 22 22 22 22 22 22 22 22 22 22 22
	10/2022	<b>14.9%</b>	\$ 4,186	\$ 5,914	21/20,7120,3120,3120,8120,3120,9120,1120,3120,3120,0120,7120,
	11/2022	2 13.4%	\$ 4,211	\$ 6,194	y y

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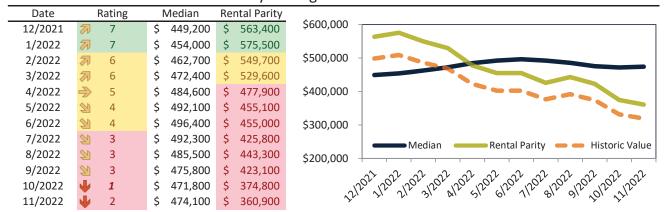


Historically, properties in this market sell at a -11.6% discount. Today's premium is 31.3%. This market is 42.9% overvalued. Median home price is \$474,100. Prices rose 6.8% year-over-year.

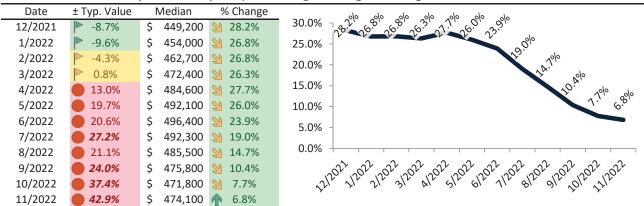
Monthly cost of ownership is \$2,999, and rents average \$2,284, making owning \$715 per month more costly than renting. Rents rose 6.9% year-over-year. The current capitalization rate (rent/price) is 4.6%.

#### Market rating = 2

# Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

			_		
Date	% Change	Rent		Own	\$3,500 ¬
12/2021	22.5%	\$ 2,270	\$	1,810	Ç5/500
1/2022	23.6%	\$ 2,322	\$	1,831	\$3,000 - 0 0 0 00 00 00 00 00 00 00 00 00 0
2/2022	24.5%	\$ 2,343	\$	1,972	\$3,000
3/2022	24.6%	\$ 2,354	\$	2,099	\$2,500 - 52 - 32 - 32 - 32 - 32 - 32 - 32 - 32
4/2022	23.6%	\$ 2,330	\$	2,363	\$2,000 -
5/2022	<b>21.8%</b>	\$ 2,331	\$	2,521	\$2,000
6/2022	<b>19.6%</b>	\$ 2,331	\$	2,543	\$1,500 -
7/2022	<b>16.6%</b>	\$ 2,332	\$	2,696	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>13.7%</b>	\$ 2,323	\$	2,543	\$1,000
9/2022	2 10.8%	\$ 2,307	\$	2,594	3 <sup>2</sup>
10/2022	<b>2</b> 8.7%	\$ 2,282	\$	2,872	21202 1202 31203 1203 1202 31203 (1202 11203 91202 31202 1202)
11/2022	<b>6.9%</b>	\$ 2,284	\$	3,000	y y

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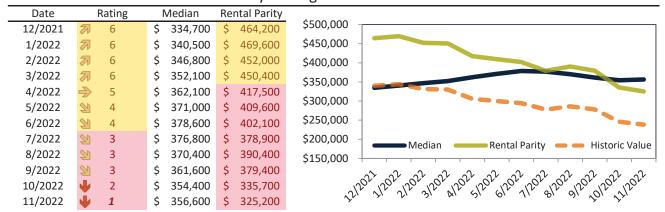


Historically, properties in this market sell at a -26.7% discount. Today's premium is 9.7%. This market is 36.4% overvalued. Median home price is \$356,600. Prices rose 8.8% year-over-year.

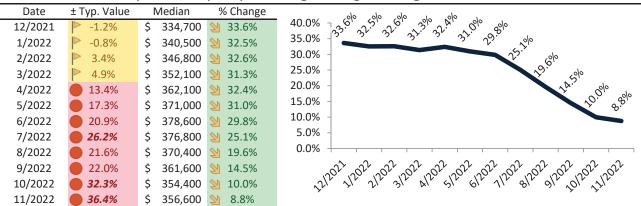
Monthly cost of ownership is \$2,256, and rents average \$2,058, making owning \$198 per month more costly than renting. Rents rose 12.4% year-over-year. The current capitalization rate (rent/price) is 5.5%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$2,700 ¬
12/2021	<b>19.7%</b>	\$ 1,870	\$ 1,348	\$2,700 - 3,80 3,80 3,00 3,00 3,00 5,00 5,00 5,00 5,00 5,0
1/2022	<b>19.6%</b>	\$ 1,895	\$ 1,373	\$2,200 \$ 20 88, 20 20 20 20 20 20 20 20 20 20 20 20 20
2/2022	<b>19.8%</b>	\$ 1,927	\$ 1,478	32,200 - 55, 65, 67
3/2022	20.3%	\$ 2,002	\$ 1,565	Ć4 700
4/2022	20.5%	\$ 2,036	\$ 1,766	\$1,700 -
5/2022	20.1%	\$ 2,098	\$ 1,900	
6/2022	2 18.3%	\$ 2,060	\$ 1,939	\$1,200 -
7/2022	<b>16.7%</b>	\$ 2,075	\$ 2,063	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>15.2%</b>	\$ 2,045	\$ 1,940	\$700
9/2022	<b>14.3%</b>	\$ 2,069	\$ 1,971	3 <sup>5</sup> 3 <sup>2</sup>
10/2022	<b>12.9%</b>	\$ 2,044	\$ 2,157	27120, 7120, 3120, 3120, 8120, 8120, 91200, 9120, 9120, 9120, 9120, 9120, 9120, 9120, 9120, 9120, 9120, 912000, 912000, 912000, 912000, 912000, 912000, 9120000, 9120000, 91200000
11/2022	<b>12.4%</b>	\$ 2,058	\$ 2,256	y

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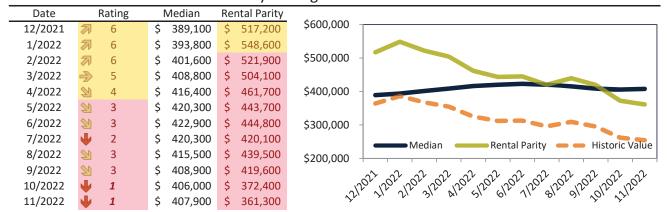


Historically, properties in this market sell at a -29.6% discount. Today's premium is 12.9%. This market is 42.5% overvalued. Median home price is \$407,900. Prices rose 6.3% year-over-year.

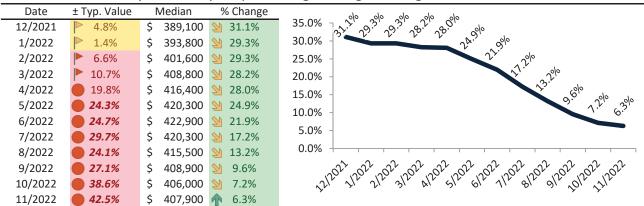
Monthly cost of ownership is \$2,580, and rents average \$2,286, making owning \$294 per month more costly than renting. Rents rose 15.6% year-over-year. The current capitalization rate (rent/price) is 5.4%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

_					
_	Date	% Change	Rent	Own	\$3,000 ¬
_	12/2021	2 19.7%	\$ 2,084	\$ 1,567	\$2,500
	1/2022	22.2%	\$ 2,213	\$ 1,588	\$2,500 - 88 27 5 27 27 27 27 27 27 27 27 27 27 27 27 27
	2/2022	<b>22.9%</b>	\$ 2,225	\$ 1,712	32,300
	3/2022	24.6%	\$ 2,241	\$ 1,817	
	4/2022	<b>25.2%</b>	\$ 2,251	\$ 2,030	\$2,000 -
	5/2022	<b>25.2%</b>	\$ 2,273	\$ 2,153	
	6/2022	24.0%	\$ 2,279	\$ 2,166	\$1,500 -
	7/2022	<b>22.1%</b>	\$ 2,301	\$ 2,301	Rent Own Historic Cost to Own Relative to Rent
	8/2022	20.2%	\$ 2,302	\$ 2,177	\$1,000
	9/2022	<b>17.7%</b>	\$ 2,288	\$ 2,229	\(\frac{1}{2}\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\)
	10/2022	<b>17.3%</b>	\$ 2,267	\$ 2,472	21/2012/2012/2012/212012/212012/2012/20
	11/2022	<b>15.6%</b>	\$ 2,286	\$ 2,581	y y

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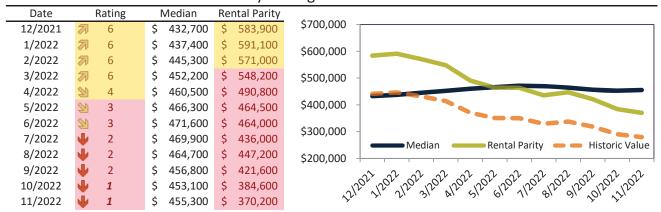


Historically, properties in this market sell at a -24.5% discount. Today's premium is 23.0%. This market is 47.5% overvalued. Median home price is \$455,300. Prices rose 6.6% year-over-year.

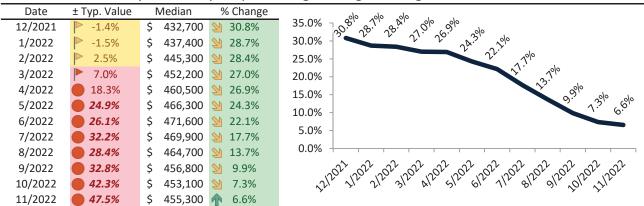
Monthly cost of ownership is \$2,880, and rents average \$2,342, making owning \$538 per month more costly than renting. Rents rose 7.4% year-over-year. The current capitalization rate (rent/price) is 4.9%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

_				_		
	Date	% Change	Rent		Own	\$4,000 ¬
_	12/2021	28.8%	\$ 2,352	\$	1,743	
	1/2022	<b>30.4%</b>	\$ 2,384	\$	1,764	\$3,500 -
	2/2022	<b>31.0%</b>	\$ 2,434	\$	1,898	\$3,000 - 47,35, 57, 88, 57, 83, 57,36, 34, 38, 57,58, 57,58
	3/2022	<b>3</b> 0.9%	\$ 2,437	\$	2,010	
	4/2022	28.7%	\$ 2,393	\$	2,245	\$2,500
	5/2022	26.2%	\$ 2,379	\$	2,388	\$2,000 -
	6/2022	23.3%	\$ 2,377	\$	2,416	¢1 500
	7/2022	20.4%	\$ 2,387	\$	2,573	\$1,500 - Rent Own Historic Cost to Own Relative to Rent
	8/2022	<b>16.3%</b>	\$ 2,343	\$	2,434	\$1,000
	9/2022	<b>2</b> 12.1%	\$ 2,299	\$	2,490	
	10/2022	<b>9.4%</b>	\$ 2,341	\$	2,758	21/2013/1201100110110011001011001001100100100100
	11/2022	<b>2</b> 7.4%	\$ 2,343	\$	2,881	Y Y

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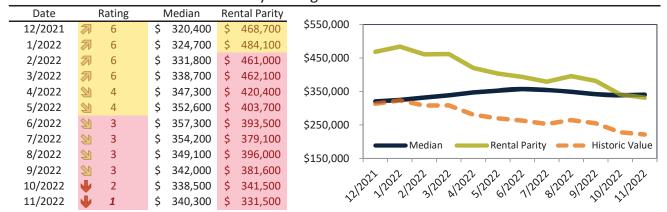


Historically, properties in this market sell at a -33.2% discount. Today's premium is 2.6%. This market is 35.8% overvalued. Median home price is \$340,300. Prices rose 7.4% year-over-year.

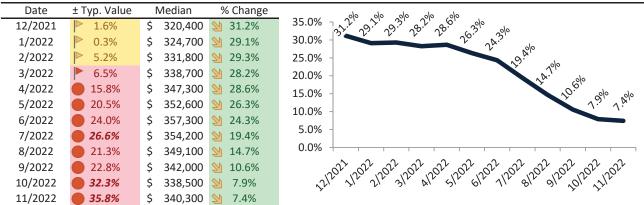
Monthly cost of ownership is \$2,153, and rents average \$2,097, making owning \$055 per month more costly than renting. Rents rose 16.0% year-over-year. The current capitalization rate (rent/price) is 5.9%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

			_		
Date	% Change	Rent		Own	
12/2021	2 18.2%	\$ 1,888	\$	1,291	\$2,700
1/2022	20.2%	\$ 1,953	\$	1,310	
2/2022	<b>21.2%</b>	\$ 1,965	\$	1,414	\$2,700 - \$2,200 \$\frac{1}{2}\text{0}^{\text{0}}\frac{1}{2}\text{0}^
3/2022	23.3%	\$ 2,054	\$	1,505	<del>+-1</del>
4/2022	24.2%	\$ 2,050	\$	1,693	\$1,700 -
5/2022	24.3%	\$ 2,068	\$	1,806	
6/2022	22.4%	\$ 2,016	\$	1,830	\$1,200 -
7/2022	<b>21.3%</b>	\$ 2,076	\$	1,939	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>19.4%</b>	\$ 2,075	\$	1,829	\$700
9/2022	<b>18.1%</b>	\$ 2,081	\$	1,864	22 23 23 23 23 23 23 23 23 23 23 23
10/2022	<b>17.0%</b>	\$ 2,079	\$	2,061	2722, 122, 122, 122, 122, 122, 122, 122,
11/2022	2 16.0%	\$ 2,098	\$	2,153	y

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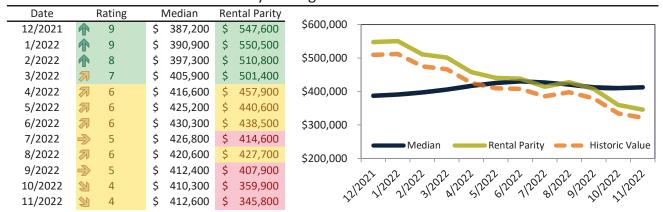


Historically, properties in this market sell at a -7.0% discount. Today's premium is 19.3%. This market is 26.3% overvalued. Median home price is \$412,600. Prices rose 7.6% year-over-year.

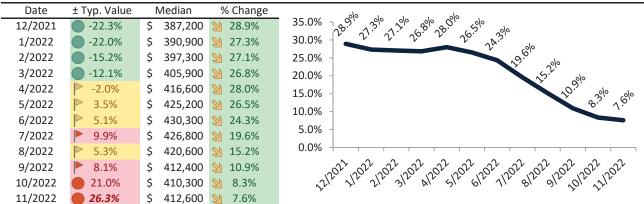
Monthly cost of ownership is \$2,610, and rents average \$2,188, making owning \$422 per month more costly than renting. Rents rose 6.0% year-over-year. The current capitalization rate (rent/price) is 5.1%.

#### Market rating = 4

# Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

				_		
	Date	% Change	Rent		Own	\$4,000 ¬
_	12/2021	27.4%	\$ 2,206	\$	1,560	
	1/2022	27.7%	\$ 2,221	\$	1,577	\$3,500
	2/2022	26.7%	\$ 2,178	\$	1,694	\$3,000 - 2,2 22, 22, 28, 28, 23, 25, 26, 26, 26, 27, 27, 28, 28, 28, 28, 28, 28, 28, 28, 28, 28
	3/2022	26.4%	\$ 2,228	\$	1,804	\$2,500 - 21, 21, 21, 21, 21, 21, 21, 21, 21, 21,
	4/2022	<b>25.0%</b>	\$ 2,233	\$	2,031	\$2,000 -
	5/2022	23.6%	\$ 2,257	\$	2,178	\$1,500 -
	6/2022	20.9%	\$ 2,246	\$	2,204	
	7/2022	<b>18.0%</b>	\$ 2,270	\$	2,337	\$1,000 - Rent — Own — Historic Cost to Own Relative to Rent
	8/2022	<b>14.3%</b>	\$ 2,241	\$	2,203	\$500
	9/2022	<b>11.1%</b>	\$ 2,224	\$	2,248	x x x x x x x x x x x x x x x x
	10/2022	<b>2</b> 8.3%	\$ 2,191	\$	2,498	27/2013/12013/12013/12013/12013/12013/12013/12013/12013/12013
	11/2022	<b>6.0%</b>	\$ 2,188	\$	2,611	y y

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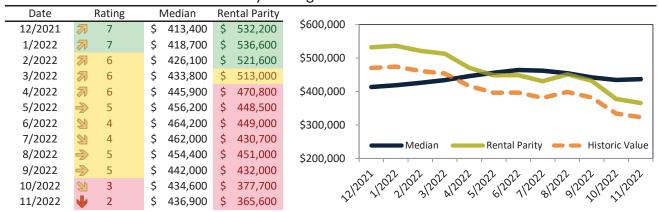


Historically, properties in this market sell at a -11.6% discount. Today's premium is 19.5%. This market is 31.1% overvalued. Median home price is \$436,900. Prices rose 7.4% year-over-year.

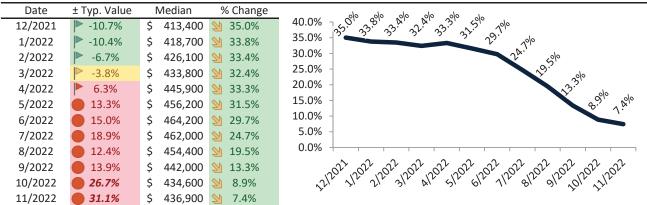
Monthly cost of ownership is \$2,764, and rents average \$2,313, making owning \$450 per month more costly than renting. Rents rose 13.2% year-over-year. The current capitalization rate (rent/price) is 5.1%.

#### Market rating = 2

#### Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$4,000 ¬
12/2021	23.3%	\$ 2,144	\$ 1,665	
1/2022	23.0%	\$ 2,165	\$ 1,689	\$3,500 -
2/2022	23.4%	\$ 2,224	\$ 1,816	\$3,000 - 57,00 - 57,00 57
3/2022	23.8%	\$ 2,280	\$ 1,928	\$2,500 - \$7, \$7, \$7, \$7, \$7, \$7, \$7, \$7, \$7, \$7,
4/2022	23.9%	\$ 2,296	\$ 2,174	\$2,000 -
5/2022	23.0%	\$ 2,298	\$ 2,337	\$1,500 -
6/2022	20.7%	\$ 2,300	\$ 2,378	
7/2022	<b>19.5%</b>	\$ 2,359	\$ 2,530	\$1,000 - Rent — Own — Historic Cost to Own Relative to Rent
8/2022	<b>17.7%</b>	\$ 2,363	\$ 2,380	\$500 +
9/2022	2 16.8%	\$ 2,356	\$ 2,410	
10/2022	<b>14.4%</b>	\$ 2,300	\$ 2,646	21/2013/1201100111011011010110
11/2022	<b>13.2%</b>	\$ 2,314	\$ 2,764	y y

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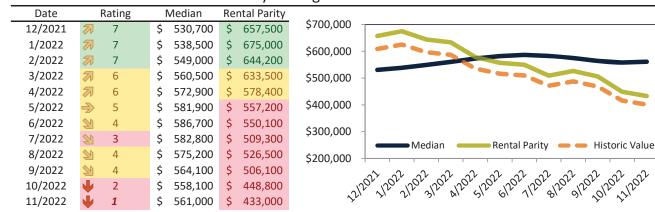


Historically, properties in this market sell at a -7.4% discount. Today's premium is 29.5%. This market is 36.9% overvalued. Median home price is \$561,000. Prices rose 7.3% year-over-year.

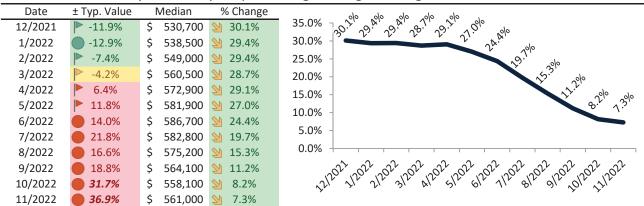
Monthly cost of ownership is \$3,549, and rents average \$2,739, making owning \$809 per month more costly than renting. Rents rose 12.8% year-over-year. The current capitalization rate (rent/price) is 4.7%.

#### Market rating = 1

#### Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



# Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	
12/2021	20.5%	\$ 2,649	\$ 2,138	\$4,500 -
1/2022	<b>22.5%</b>	\$ 2,723	\$ 2,172	( ( ) ) ( ) ( )
2/2022	24.1%	\$ 2,746	\$ 2,340	\$3,500 - 51,613,712,31,162,826,520,620,654,686,768,776,51,760,733,7160
3/2022	25.7%	\$ 2,816	\$ 2,491	21, 24, 24, 3, 3, 3, 3, 2, 24, 24, 24
4/2022	26.2%	\$ 2,820	\$ 2,793	\$2,500 -
5/2022	<b>25.9%</b>	\$ 2,854	\$ 2,981	
6/2022	24.3%	\$ 2,818	\$ 3,005	\$1,500 -
7/2022	23.9%	\$ 2,789	\$ 3,191	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>21.5%</b>	\$ 2,758	\$ 3,013	\$500
9/2022	<b>19.5%</b>	\$ 2,760	\$ 3,075	22 22 22 22 22 22 22 22 22 22 22 22 22
10/2022	<b>15.2%</b>	\$ 2,733	\$ 3,397	21202,1203,1203,1203,1203,21203,1203,120
11/2022	2 12.8%	\$ 2,740	\$ 3,550	у У

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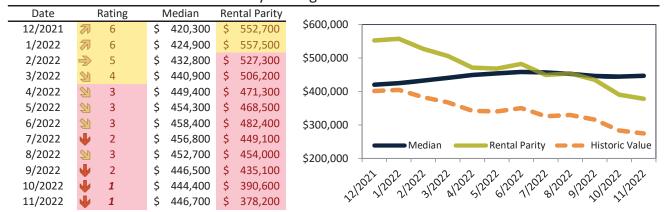


Historically, properties in this market sell at a -27.4% discount. Today's premium is 18.1%. This market is 45.5% overvalued. Median home price is \$446,700. Prices rose 7.3% year-over-year.

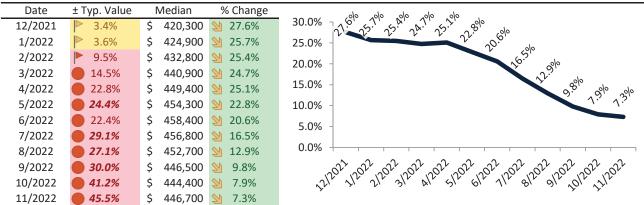
Monthly cost of ownership is \$2,826, and rents average \$2,393, making owning \$433 per month more costly than renting. Rents rose 15.6% year-over-year. The current capitalization rate (rent/price) is 5.1%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$3,000 7
12/2021	21.0%	\$ 2,227	\$ 1,693	\$3,000
1/2022	22.8%	\$ 2,249	\$ 1,714	\$2,500 - 32 22 52 52 52 52 52 52 52 52 52 52
2/2022	24.1%	\$ 2,248	\$ 1,845	32,300 3, 3, 3, 4
3/2022	23.8%	\$ 2,250	\$ 1,959	43.000
4/2022	23.9%	\$ 2,298	\$ 2,191	\$2,000 -
5/2022	24.1%	\$ 2,400	\$ 2,327	
6/2022	25.0%	\$ 2,471	\$ 2,348	\$1,500 -
7/2022	24.1%	\$ 2,459	\$ 2,501	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>22.0%</b>	\$ 2,379	\$ 2,372	\$1,000
9/2022	<b>19.9%</b>	\$ 2,372	\$ 2,434	2 <sup>2</sup>
10/2022	<b>17.7%</b>	\$ 2,378	\$ 2,705	21/2013/12013/12013/12013/12013/12013/12013/12013/12013/12013
11/2022	<b>15.6%</b>	\$ 2,393	\$ 2,826	y

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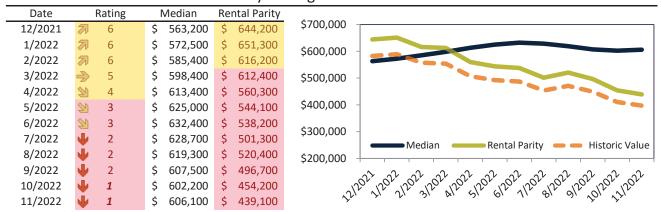


Historically, properties in this market sell at a -9.5% discount. Today's premium is 38.1%. This market is 47.6% overvalued. Median home price is \$606,100. Prices rose 9.2% year-over-year.

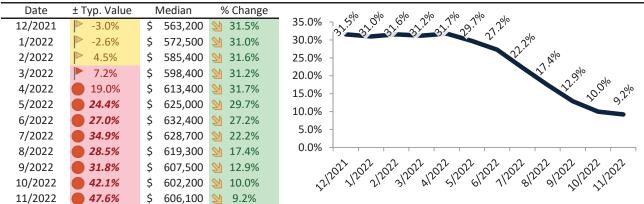
Monthly cost of ownership is \$3,834, and rents average \$2,778, making owning \$1,056 per month more costly than renting. Rents rose 11.7% year-over-year. The current capitalization rate (rent/price) is 4.4%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

	•	-	•	-	
Date	% Change	Rent		Own	\$4,000 ¬
12/2021	20.4%	\$ 2,595	\$	2,269	
1/2022	20.9%	\$ 2,627	\$	2,309	\$3,500 - 2,55 2,62 2,62 2,72 2,732 2,763 2,765 2,76
2/2022	20.6%	\$ 2,627	\$	2,495	\$3,500 - \$1,50 \$1,61 \$1,12 \$1,25 \$1,61 \$1,15 \$1,16 \$1,08 \$1,65 \$1,18
3/2022	21.4%	\$ 2,722	\$	2,659	
4/2022	21.3%	\$ 2,732	\$	2,991	\$2,500 -
5/2022	21.1%	\$ 2,787	\$	3,201	\$2,000 -
6/2022	20.4%	\$ 2,757	\$	3,239	\$1,500
7/2022	2 19.3%	\$ 2,745	\$	3,442	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>17.6%</b>	\$ 2,726	\$	3,244	\$1,000
9/2022	<b>15.1%</b>	\$ 2,708	\$	3,312	x x x x x x x x x x x x x x x x
10/2022	<b>13.2%</b>	\$ 2,765	\$	3,666	21202 1223 1203 1202 1203 1203 1203 1103 11
11/2022	<b>11.7%</b>	\$ 2,779	\$	3,835	Y Y

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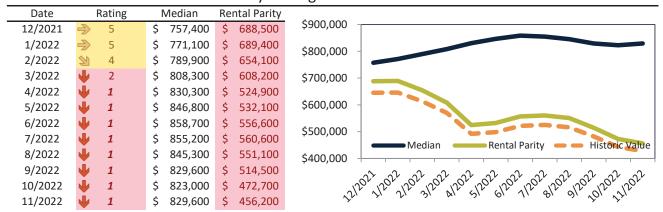


Historically, properties in this market sell at a -6.3% discount. Today's premium is 81.9%. This market is 88.2% overvalued. Median home price is \$829,600. Prices rose 11.4% year-over-year.

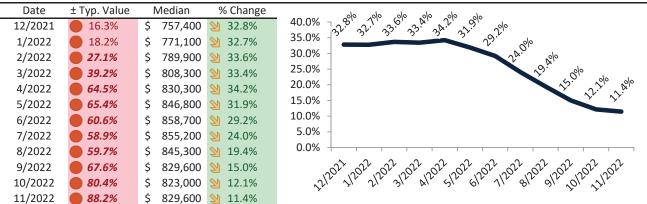
Monthly cost of ownership is \$5,249, and rents average \$2,886, making owning \$2,362 per month more costly than renting. Rents rose 4.0% year-over-year. The current capitalization rate (rent/price) is 3.3%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

				_		
	Date	% Change	Rent		Own	\$5,500 ¬
_	12/2021	<b>1</b> 3.9%	\$ 2,774	\$	3,051	
	1/2022	<b>3.8%</b>	\$ 2,781	\$	3,110	\$5,000 -
	2/2022	<b>3.7%</b>	\$ 2,788	\$	3,367	\$4,500 -
	3/2022	2.5%	\$ 2,703	\$	3,592	\$4,000 -
	4/2022	<b>3</b> 0.2%	\$ 2,560	\$	4,048	\$3,500 - 3,718 - 3,788 - 103 - 3,58 - 3,78 - 3,88 -
	5/2022	<b>1.0%</b>	\$ 2,726	\$	4,337	\$3,000 - 521, 521, 521, 521, 521, 521, 521, 521,
	6/2022	<b>1.9%</b>	\$ 2,851	\$	4,398	
	7/2022	<b>5.1%</b>	\$ 3,070	\$	4,683	\$2,500 - Rent Own Historic Cost to Own Relative to Rent
	8/2022	4.1%	\$ 2,887	\$	4,428	\$2,000
	9/2022	3.7%	\$ 2,805	\$	4,523	
	10/2022	4.0%	\$ 2,878	\$	5,010	21201, 1201, 1201, 1201, 11201, 21201, 11201, 11201, 21201
	11/2022	4.0%	\$ 2,887	\$	5,249	Y Y

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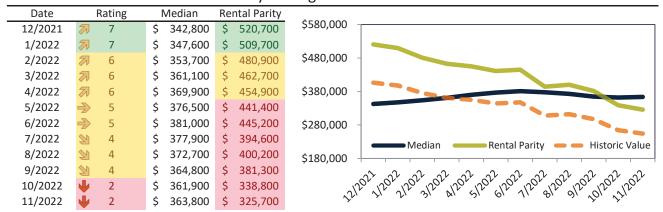


Historically, properties in this market sell at a -22.0% discount. Today's premium is 11.7%. This market is 33.7% overvalued. Median home price is \$363,800. Prices rose 7.3% year-over-year.

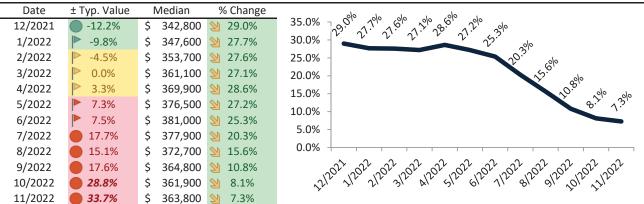
Monthly cost of ownership is \$2,301, and rents average \$2,060, making owning \$240 per month more costly than renting. Rents rose 8.5% year-over-year. The current capitalization rate (rent/price) is 5.4%.

#### Market rating = 2

# Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	
12/2021	27.0%	\$ 2,098	\$ 1,381	\$2,400 \$1.08 \$1.05 \$1.05 \$1.05 \$1.05 \$1.05 \$1.05 \$1.05 \$1.05
1/2022	26.1%	\$ 2,056	\$ 1,402	\$2,400 52,000 52,000 52,000 52,22 52,200 52,200 52,000 52,000
2/2022	25.8%	\$ 2,050	\$ 1,508	\$2,400 \$2, \$2, \$2, \$2, \$2, \$2, \$2, \$2, \$2, \$2,
3/2022	25.3%	\$ 2,057	\$ 1,605	
4/2022	<b>27.6%</b>	\$ 2,218	\$ 1,804	\$1,900 -
5/2022	27.3%	\$ 2,261	\$ 1,928	
6/2022	26.3%	\$ 2,281	\$ 1,952	\$1,400 -
7/2022	<b>22.4%</b>	\$ 2,161	\$ 2,069	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>18.7%</b>	\$ 2,097	\$ 1,952	\$900
9/2022	<b>15.1%</b>	\$ 2,079	\$ 1,989	2 <sup>2</sup>
10/2022	<b>11.5%</b>	\$ 2,063	\$ 2,203	21/2012 1/2013 1
11/2022	<b>%</b> 8.5%	\$ 2,061	\$ 2,302	y y y

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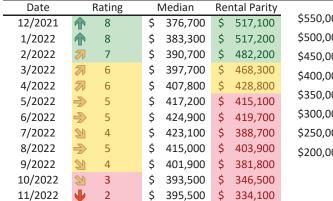


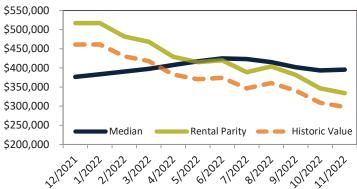
Historically, properties in this market sell at a -10.8% discount. Today's premium is 18.4%. This market is 29.2% overvalued. Median home price is \$395,500. Prices rose 7.2% year-over-year.

Monthly cost of ownership is \$2,502, and rents average \$2,114, making owning \$388 per month more costly than renting. Rents rose 8.7% year-over-year. The current capitalization rate (rent/price) is 5.1%.

#### Market rating = 2

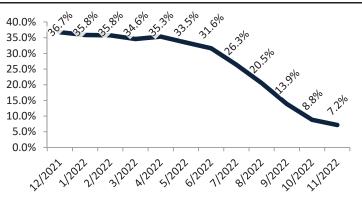
# Median Home Price and Rental Parity trailing twelve months





### Resale Median and year-over-year percentage change trailing twelve months

		,	, ,
Date	± Typ. Value	Median	% Change
12/2021	-16.4%	\$ 376,700	<b>36.7%</b>
1/2022	-15.1%	\$ 383,300	<b>35.8%</b>
2/2022	-8.2%	\$ 390,700	<b>35.8%</b>
3/2022	▶ -4.3%	\$ 397,700	<b>34.6%</b>
4/2022	▶ 5.9%	\$ 407,800	<b>35.3%</b>
5/2022	<b>11.3%</b>	\$ 417,200	<b>33.5%</b>
6/2022	12.0%	\$ 424,900	<b>31.6%</b>
7/2022	<b>1</b> 9.6%	\$ 423,100	26.3%
8/2022	<b>13.5%</b>	\$ 415,000	20.5%
9/2022	<b>16.1%</b>	\$ 401,900	<b>13.9%</b>
10/2022	24.4%	\$ 393,500	8.8%
11/2022	<b>29.2%</b>	\$ 395,500	<b>2</b> 7.2%



#### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent		Own	\$2,900 ¬
12/2021	23.0%	\$ 2,083	3 \$	1,518	
1/2022	23.3%	\$ 2,086	5 \$	1,546	\$2,400 51.08 51.08 51.08 51.08 51.75 51.75 51.75 51.76 51.78
2/2022	23.0%	\$ 2,056	5 \$	1,665	32,400 - 51, 51, 51, 51, 51, 5, 5, 5, 51, 51, 51
3/2022	22.6%	\$ 2,082	2 \$	1,767	Ć4 000
4/2022	<b>21.3%</b>	\$ 2,093	L \$	1,988	\$1,900 -
5/2022	<b>19.7%</b>	\$ 2,127	7 \$	2,137	
6/2022	<b>2</b> 18.5%	\$ 2,150	) \$	2,176	\$1,400 -
7/2022	<b>16.2%</b>	\$ 2,128	\$	2,317	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>14.6%</b>	\$ 2,116	5 \$	2,174	\$900
9/2022	<b>12.2%</b>	\$ 2,082	2 \$	2,191	
10/2022	<b>11.0%</b>	\$ 2,109	\$	2,395	21/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013
11/2022	<b>2</b> 8.7%	\$ 2,114	\$	2,502	y

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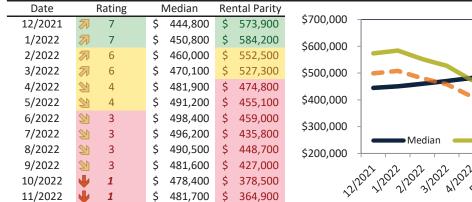


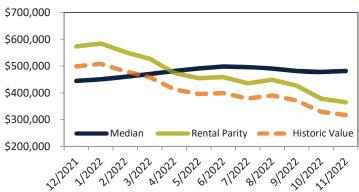
Historically, properties in this market sell at a -13.0% discount. Today's premium is 32.0%. This market is 45.0% overvalued. Median home price is \$481,700. Prices rose 9.6% year-over-year.

Monthly cost of ownership is \$3,047, and rents average \$2,309, making owning \$738 per month more costly than renting. Rents rose 9.8% year-over-year. The current capitalization rate (rent/price) is 4.6%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months





### Resale Median and year-over-year percentage change trailing twelve months

_			, ,		0			
	Date	± Typ. Value	Median	% Change		olo olo.	olo. olo.	olo olo
_	12/2021	-9.5%	\$ 444,800	<b>29.6%</b>	35.0%	29.6% 28.0%	28.7% 28.5% 29	7.6% Sign
	1/2022	-9.8%	\$ 450,800	<b>28.4%</b>	30.0%			J. J. 6/2 5/6/10
	2/2022	▶ -3.7%	\$ 460,000	<b>28.7%</b>	25.0%	-		52. 57.000 11.000 colo
	3/2022	▶ 2.2%	\$ 470,100	<b>28.5%</b>	20.0%	_		27. Bolo
	4/2022	14.5%	\$ 481,900	<b>29.5%</b>	15.0%			12. 10
	5/2022	20.9%	\$ 491,200	<b>27.6%</b>	10.0%			, and the same of
	6/2022	21.6%	\$ 498,400	<b>25.6%</b>				
	7/2022	<b>26.9%</b>	\$ 496,200	<b>21.0%</b>	5.0%			
	8/2022	22.3%	\$ 490,500	<b>17.0%</b>	0.0%	+		
	9/2022	25.8%	\$ 481,600	<b>12.8%</b>		-02 -02 -c	32 -32 -32	02 -02 -02 -02 -02 -02
	10/2022	39.4%	\$ 478,400	<b>1</b> 0.3%	27	12 7/12 7/1	3/12 A/20	5/2012 6/2012 1/2012 8/2013 9/2012 10/12012
	11/2022	45.0%	\$ 481,700	9.6%	y			,

#### Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$3,500 ¬
12/2021	26.5%	\$ 2,312	\$ 1,792	Ç5)500
1/2022	28.0%	\$ 2,357	\$ 1,818	\$3,000 - 2 3 35 34 35 32 35 38 35 38 35 38
2/2022	28.5%	\$ 2,355	\$ 1,961	\$3,000 - 51,35 51,35 51,36 51,3
3/2022	28.3%	\$ 2,344	\$ 2,089	\$2,500 - 2
4/2022	26.2%	\$ 2,315	\$ 2,350	\$2,000 -
5/2022	24.6%	\$ 2,332	\$ 2,516	\$2,000
6/2022	22.7%	\$ 2,351	\$ 2,553	\$1,500 -
7/2022	20.6%	\$ 2,386	\$ 2,717	Rent Own Historic Cost to Own Relative to Rent
8/2022	<b>17.4%</b>	\$ 2,351	\$ 2,570	\$1,000
9/2022	<b>14.6%</b>	\$ 2,328	\$ 2,625	22 23 23 23 23 23 23 23 23 23 23 23 23 2
10/2022	<b>12.1%</b>	\$ 2,305	\$ 2,912	27120,7120,3120,3120,8120,8120,9120,1120,8120,3120,120,7120,
11/2022	9.8%	\$ 2,309	\$ 3,048	y y y

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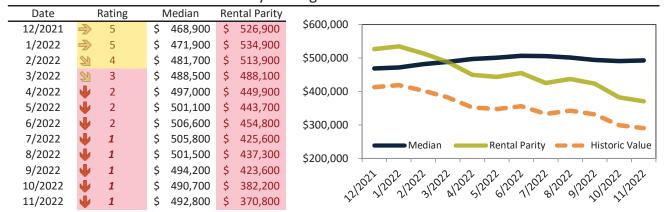


Historically, properties in this market sell at a -21.7% discount. Today's premium is 32.9%. This market is 54.6% overvalued. Median home price is \$492,800. Prices rose 6.0% year-over-year.

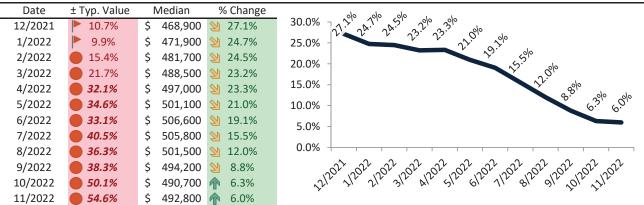
Monthly cost of ownership is \$3,118, and rents average \$2,346, making owning \$771 per month more costly than renting. Rents rose 14.5% year-over-year. The current capitalization rate (rent/price) is 4.6%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

_	Date	% Change	Rent	Own	
_	12/2021	2 17.4%	\$ 2,123	\$ 1,889	\$4,500 -
	1/2022	<b>18.4%</b>	\$ 2,158	\$ 1,903	7 7,555
	2/2022	<b>19.4%</b>	\$ 2,191	\$ 2,053	\$3,500 - 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
	3/2022	<b>19.5%</b>	\$ 2,170	\$ 2,171	\$3,500 - 52,123,158,195,2170,198,2173,230,235,218,238,237,236
	4/2022	<b>19.7%</b>	\$ 2,194	\$ 2,423	\$2,500 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
	5/2022	20.4%	\$ 2,273	\$ 2,567	
	6/2022	20.3%	\$ 2,330	\$ 2,595	\$1,500 -
	7/2022	<b>19.5%</b>	\$ 2,331	\$ 2,769	Rent Own Historic Cost to Own Relative to Rent
	8/2022	<b>17.7%</b>	\$ 2,291	\$ 2,627	\$500
	9/2022	<b>16.2%</b>	\$ 2,309	\$ 2,694	22 22 22 22 22 22 22 22 22 22 22 22 22
	10/2022	<b>15.1%</b>	\$ 2,327	\$ 2,987	21202,1203,1203,1203,1203,21003,1203,120
	11/2022	<b>14.5%</b>	\$ 2,346	\$ 3,118	y

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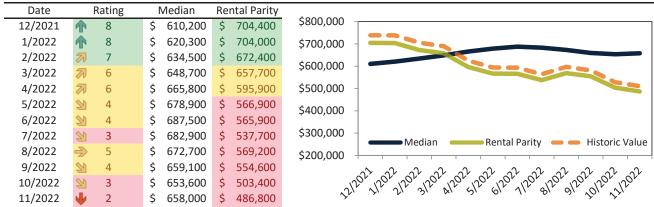


Historically, properties in this market sell at a 4.8% premium. Today's premium is 35.1%. This market is 30.3% overvalued. Median home price is \$658,000. Prices rose 9.5% year-over-year.

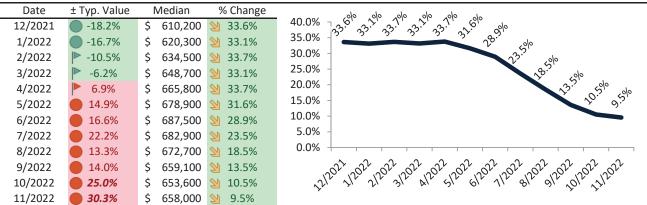
Monthly cost of ownership is \$4,163, and rents average \$3,080, making owning \$1,083 per month more costly than renting. Rents rose 9.4% year-over-year. The current capitalization rate (rent/price) is 4.5%.

#### Market rating = 2

#### Median Home Price and Rental Parity trailing twelve months



### Resale Median and year-over-year percentage change trailing twelve months



#### Rental rate and year-over-year percentage change trailing twelve months

_	Date	% Change	Rent	Own	\$6,000 ¬
	12/2021	23.3%	\$ 2,838	\$ 2,458	<b>40,000</b>
	1/2022	23.0%	\$ 2,840	\$ 2,502	\$5,000 -
	2/2022	22.8%	\$ 2,866	\$ 2,705	
	3/2022	<b>22.6%</b>	\$ 2,923	\$ 2,883	\$4,000 - 328 30 30 30 30 30 30 30 30 30 30 30 30 30
	4/2022	<b>21.2%</b>	\$ 2,906	\$ 3,246	\$3,000
	5/2022	<b>18.9%</b>	\$ 2,904	\$ 3,477	\$3,000
	6/2022	<b>16.3%</b>	\$ 2,899	\$ 3,521	\$2,000
	7/2022	<b>14.1%</b>	\$ 2,945	\$ 3,739	Rent Own Historic Cost to Own Relative to Rent
	8/2022	<b>12.5%</b>	\$ 2,982	\$ 3,524	\$1,000
	9/2022	<b>10.9%</b>	\$ 3,024	\$ 3,593	\( \frac{1}{2} \) \( \frac{1} \) \( \frac{1}{2} \) \( \frac{1}{2} \) \( \frac{1}{2} \) \( \frac{1} \) \( \frac{1} \) \( \frac{1} \) \( \frac{1}2 \) \( \frac
	10/2022	<b>10.2%</b>	\$ 3,065	\$ 3,979	271202712023120331205812023120291202312039120231202
	11/2022	<b>9.4%</b>	\$ 3,080	\$ 4,163	y

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#### **TAIT Housing Report**

TAIT housing report and newsletter provides a clear picture of the health of the housing market. Readers find the information on location, valuation, and price trends, timely and relevant to their decision to buy or sell real estate. The TAIT report answers the most important questions:

- (1) Where should I look for bargains?
- (2) Are current prices over or under valued?
- (3) What direction are prices headed, up or down?

The TAIT monthly market report has distilled the market down to three key pieces of information:

- (1) Resale value relative to rent,
- (2) Yearly change in resale prices, and
- (3) Yearly changes in rents.

The resale value relative to rent, or Rental Parity, is calculated by taking the median rent reported by Zillow and utilizing that value as a payment to calculate the size of the loan that payment would support. The result is the price someone could pay and their resulting cost of ownership (payment mostly) would equal the cost of renting; thus the name Rental Parity. The median is the raw median number provided by Zillow. The historic value is what the median "should" be based on the historic relationship between rental parity and the median during periods of market stability (1992-1998 and 2014-2017). This historic value is important because some areas trade below rental parity and some trade above based on how desirable the area is. Whenever the median is above the historic value, the market is overvalued, and whenever the median is below the historic value, it is undervalued. Without this benchmark, there is no way to determine if the current median is overvalued or undervalued. The addition of this benchmark is the key innovation of the TAIT Housing Report.

#### Using and Interpreting the TAIT Monthly Report

The table of contents on the front page of the TAIT monthly report organizes the reports by area. The typical page of an area report breaks down into four parts:

- (1) The news overview,
- (2) Median Home Price and Rental Parity trailing twelve months,
- (3) Resale \$/SF and year-over-year percentage change trailing twelve months,
- (4) Rental rate and year-over-year percentage change trailing twelve months.

#### **NEWS OVERVIEW**

The news overview provides concise descriptions of the facts and conditions in the market. The news overview measures the current premium or discount, compares it to the historic premium or discount, and states whether the market is currently overvalued or undervalued. This is an important measure of future financial performance.



**Resale Market Value and Trends** 

# Orange County Housing Market Value & Trends Update

Historically, properties in this market sell at a 1.9% premium. Today's discount is 0.7%. This market is 2.6% undervalued. Median home price is \$730,800, and resale \$/SF is \$429/SF. Prices rose 0.8% year-over-year.

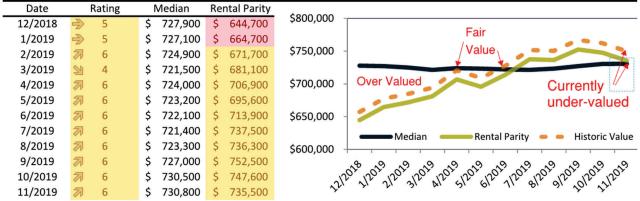
Monthly cost of ownership is \$3,204, and rents average \$3,225, making owning \$020 per month less costly than renting. Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 6



#### MEDIAN HOME PRICE AND RENTAL PARITY TRAILING TWELVE MONTHS

For those who want the bottom line without all the analysis and detail, the market rating is the first row of the first section of data. The rating encapsulates all the conditions of the market into one figure. A rating of 10 is good and a rating of 1 is bad. A highly rated property or market is a good financial buy.



The chart displays three lines that reveal much about the market. The first two lines to note are the parallel green and orange lines, rental parity (green) and historic value (orange). As mentioned previously, some markets trade at a discount and some at a premium to rental parity. If the orange line (historic value) is above the green line (rental parity), the market is a premium market. If the orange line (historic value) is below the green line (rental parity), the market is a discount market. The larger the gap, the greater the premium or discount is.

The third line plotted against these two parallel lines is the median resale price for the area. This line reveals whether the market is currently trading at a premium or discount to rental parity and historic value. The more important of these relationships is between median resale price and historic value. Over time, the market has shown a tendency toward trading at historic value. If it trades above for a while, over time it will revert back to this value. That may happen either by an extended period of little or no appreciation or an outright decline in prices. If the market trades below its historic value, it's likely to see a rebound back to this value in the future.

Valuation is more important that price movement. The best markets trade at a discount to historic value.

#### RESALE \$/SF AND YEAR-OVER-YEAR PERCENTAGE CHANGE TRAILING TWELVE MONTHS

Since the historic value is so important, the first column in next section displays the premium or discount from historic value over the last year. The second column and the chart shows the dollars per square foot resale price in the market. The line on the chart visually shows the general direction of prices, and the third column shows the actual percentage change.

Resale \$/SF and year-over-year percentage change trailing twelve months

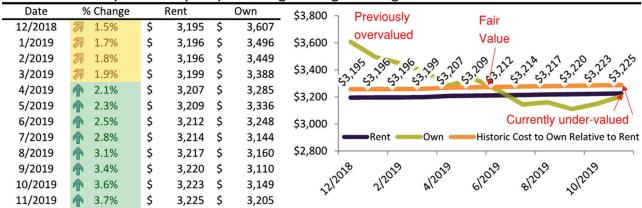
Date	± Typ. Value	\$/SF	% Change	9 9
12/2018	<b>11.0%</b>	\$ 4	27 🥎 4.1%	\$430 \$428   427 427 50 50 50 50 50 50 50 50 50 50 50 50 50
1/2019	7.5%	\$ 4	27 🏚 3.4%	\$428 - 2 2 2
2/2019	▶ 6.0%	\$ 4	25 🏚 2.4%	\$426 - \$426 - \$424 -
3/2019	▶ 4.0%	\$ 4	24 🔊 1.9%	3 4 4 4 4 5 4 4 4 5 4 5 4 5 4 5 4 5 4 5
4/2019	▶ 0.5%	\$ 4	25 🔊 1.9%	\$424 -
5/2019	▶ 2.0%	\$ 4	24 🔊 1.2%	\$422 -
6/2019	-0.8%	\$ 4	23 🔊 0.5%	\$420 -
7/2019	▶ -4.1%	\$ 4	23 🔊 0.0%	
8/2019	▶ -3.7%	\$ 4	24 🤟 -0.2%	\$418
9/2019	-5.3%	\$ 4	27 🔊 0.5%	21202 1202 1202 31202 31202 1202 1202 12
10/2019	▶ -4.2%	\$ 4	29 🔊 0.9%	27/1013/12013/1013/1013/1013/1013/1013/11013/1013/1013/1013/1013
11/2019	▶ -2.6%	\$ 4	29 🔊 0.8%	



#### RENTAL RATE AND YEAR-OVER-YEAR PERCENTAGE CHANGE TRAILING TWELVE MONTHS

The final table and chart on the page is similar to the first grouping; it displays three lines, two of which are parallel and show current rent and the historic cost of ownership relative to rent, and the third line is the current cost of ownership. The relationships are similar, the charts will look similar, and the interpretations are the same.

Rental rate and year-over-year percentage change trailing twelve months

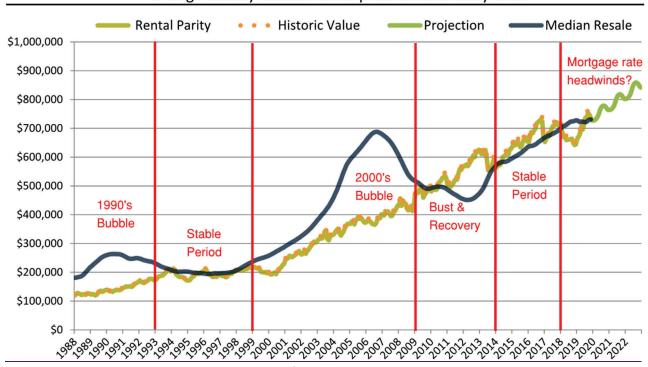


This method of looking at the data is more revealing to those who like to focus on monthly costs rather than purchase price. It reveals how affordable properties are relative to monthly rent, which is what rental parity analysis is all about. The first column of data shows the rate of rent growth over the last year, and the next two columns show the cost of renting and the cost of owning during the same period.

#### **HISTORIC MARKET DATA CHARTS**

The next page of the report shows two charts: County median home price since January 1988, and County median rent and monthly cost of ownership since January 1988. These charts are designed to put current circumstances in historic context. They answer questions like, "How volatile are prices?" and "How does today's pricing compare to the fluctuations of the past?" and "How much danger is there in buying today?"

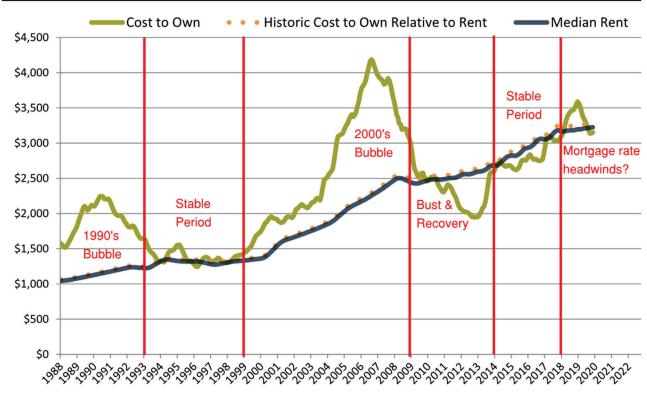
#### Orange County median home price since January 1988





With the green line for rental parity and the orange line for historic value, it's easy to tell when the market is fairly valued, overvalued, or undervalued.

### Orange County median rent and monthly cost of ownership since January 1988

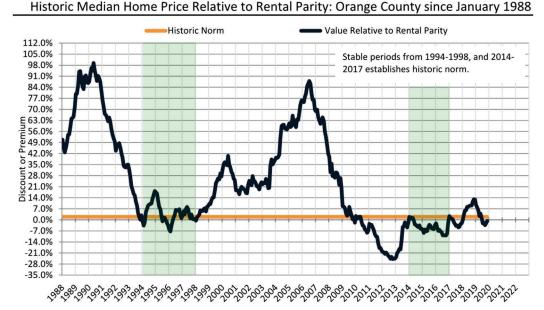


The chart above shows rent and monthly cost of ownership. It looks similar to the rental parity and resale home price chart, as it merely converts that information to a monthly format. For those who have difficulty relating to the large numbers of purchase price, viewing the data in terms of monthly expenses is easier to put into context.

# HISTORIC VALUATION

The next page in the report shows two charts: Historic Median Home Price Relative to Rental Parity: County since January 1988, and TAIT Market Timing System Rating: Orange County since January 1988.

The chart above shows, at a glance, how close the market trades to its

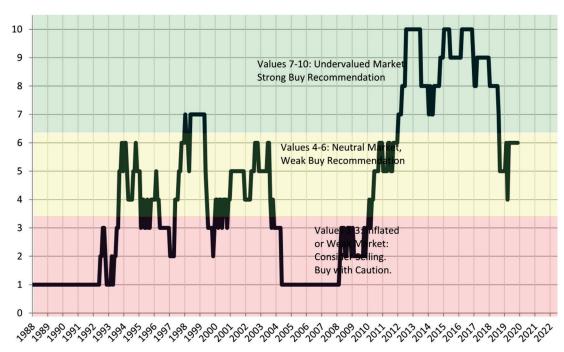


historic norm. The benchmark period is shown in green, and the degree of market volatility can be inferred from the scale to the left. For example, Orange County traded for as much as 25% below rental parity and 100% above it during the 31-year period shown.



#### TAIT RATING SYSTEM CHART

The market timing rating system mechanically identifies both good and buy dimes to buy based on valuation, resale price change, and rental rate change.



#### The importance of rental parity

Rental parity is important because it represents the threshold of affordability. When prices are above rental parity, it costs more to own than to rent, so owning is often not a wise financial decision. Owning may still be right for people, and many are willing to pay the premium to own to obtain the emotional benefits of ownership; however, on a purely financial basis, paying more than rental parity is generally not wise because prices will inevitably return to this price level in time.

When prices are below rental parity, it costs less to own than to rent, so owning under these circumstances is generally a wise choice. Since a buyer who pays less than rental parity for a house is saving money, there is a clear financial benefit obtained irrespective of fluctuations in resale price.

When the cost of ownership is less than rental parity, an owner is far less likely to be forced to sell at a loss. The property can always be rented to cover costs rather than sell for a loss. Further, this ability to rent and at least break even provides the owner with flexibility to move if necessary. Mobility to take a new job or buy a different house is denied to those who overpaid and who are stuck paying more in the cost of ownership than they can obtain in rent.

With these advantages, buying at a price below rental parity using fixed-rate financing is critical. Every buyer should consider rental parity in their buying decision.

#### **RENTAL PARITY AS BASIS OF VALUE**

Valuation is the least understood, yet most important, aspect of a housing market. Economists look at various ratios including price-to-income, price-to-rent, and other aggregate measures to attempt to establish valuation metrics. Each of these has strengths and weaknesses, but each of them fails because they don't directly connect the actions of an individual buyer to the activity in the broader market. For this reason, I strongly favor rental parity as the best measure of valuation. Rental parity ties together income, rent, interest rates, and financing terms in a way that matches the activities of individual buyers to the overall price activity in the market.