

County of San Diego

CALIFORNIA

June 2023



Median home price is \$846,600. Prices fell 5.5% year-over-year.

HOUSING REPORT

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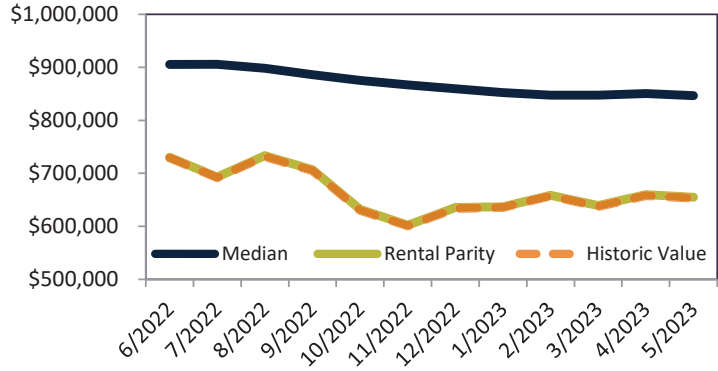
San Diego County Housing Market Value & Trends Update

Historically, properties in this market sell at a -0.2% discount. Today's premium is 29.3%. This market is 29.5% overvalued. Median home price is \$846,600. Prices fell 5.5% year-over-year. Monthly cost of ownership is \$5,011, and rents average \$3,875, making owning \$1,135 per month more costly than renting. Rents rose 8.3% year-over-year. The current capitalization rate (rent/price) is 4.4%.

Market rating = 1

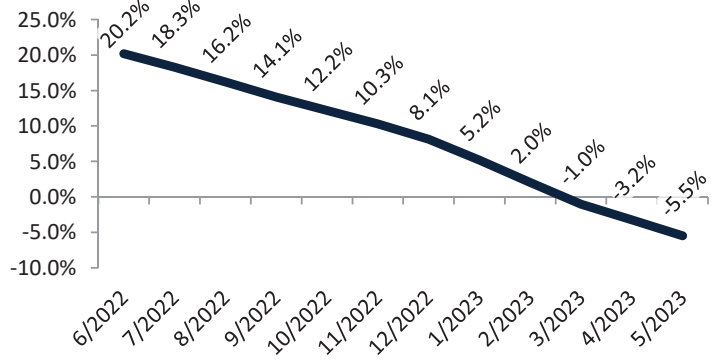
Median Home Price and Rental Parity trailing twelve months

Date	Rating	Median	Rental Parity
6/2022	3	\$ 905,200	\$ 730,700
7/2022	2	\$ 905,700	\$ 693,200
8/2022	3	\$ 898,300	\$ 733,400
9/2022	3	\$ 886,200	\$ 706,800
10/2022	1	\$ 875,100	\$ 631,800
11/2022	1	\$ 866,700	\$ 602,300
12/2022	1	\$ 859,400	\$ 635,600
1/2023	3	\$ 852,400	\$ 637,000
2/2023	3	\$ 847,700	\$ 658,800
3/2023	1	\$ 847,300	\$ 639,100
4/2023	1	\$ 850,300	\$ 659,700
5/2023	1	\$ 846,600	\$ 654,700



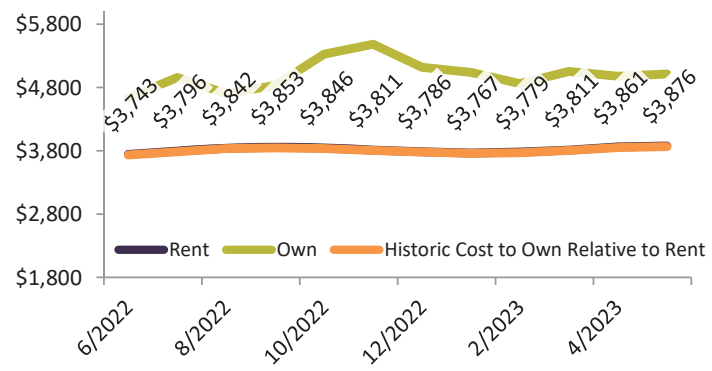
Resale Median and year-over-year percentage change trailing twelve months

Date	± Typ. Value	Median	% Change
6/2022	24.1%	\$ 905,200	20.2%
7/2022	30.9%	\$ 905,700	18.3%
8/2022	22.7%	\$ 898,300	16.2%
9/2022	25.6%	\$ 886,200	14.1%
10/2022	38.7%	\$ 875,100	12.2%
11/2022	44.1%	\$ 866,700	10.3%
12/2022	35.4%	\$ 859,400	8.1%
1/2023	34.0%	\$ 852,400	5.2%
2/2023	28.9%	\$ 847,700	2.0%
3/2023	32.8%	\$ 847,300	-1.0%
4/2023	29.1%	\$ 850,300	-3.2%
5/2023	29.5%	\$ 846,600	-5.5%

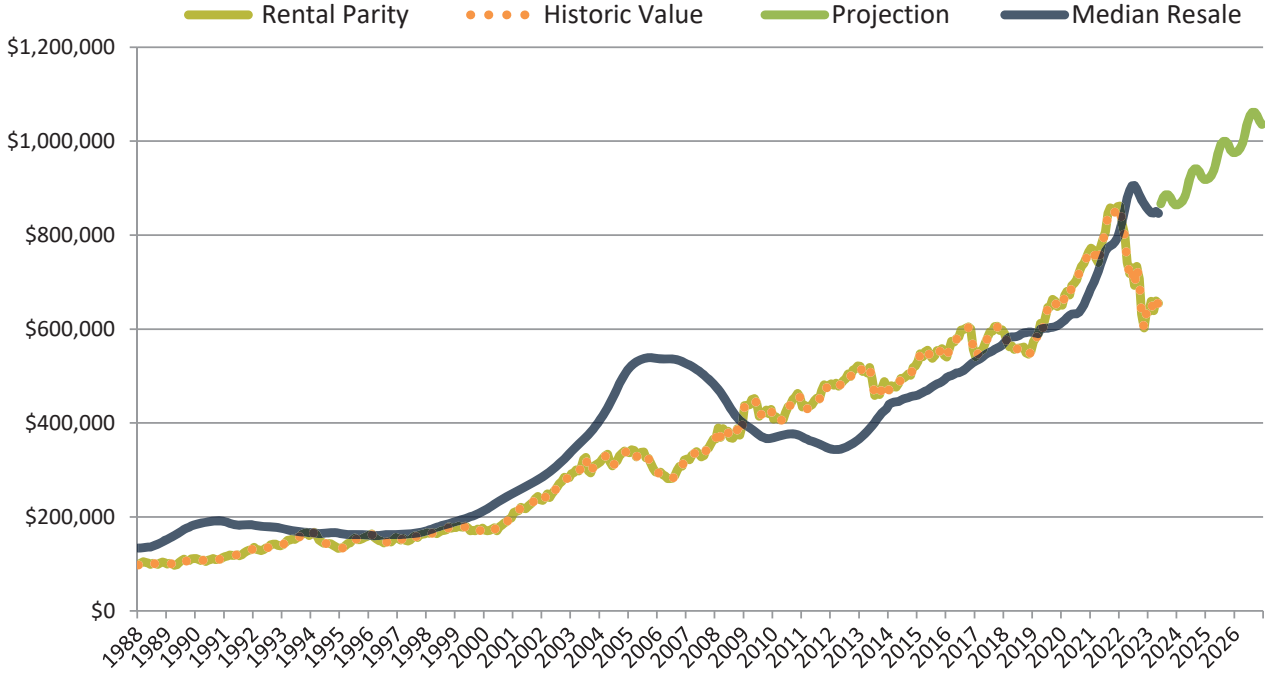


Rental rate and year-over-year percentage change trailing twelve months

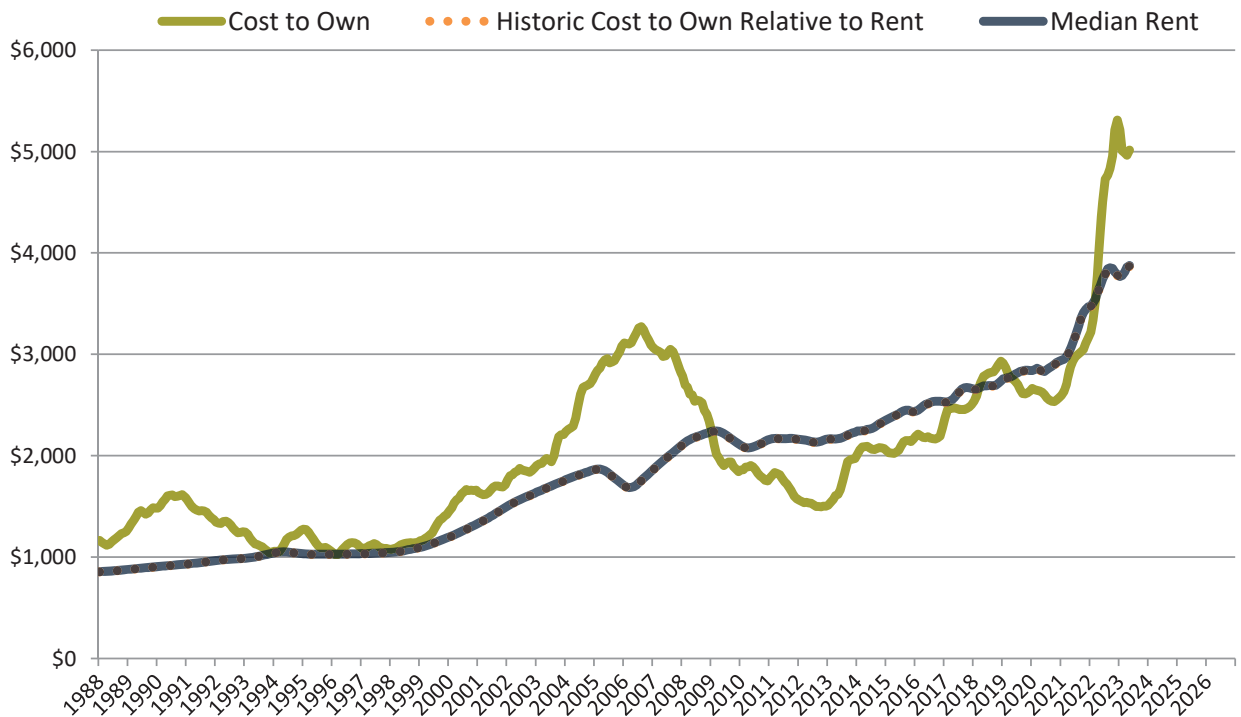
Date	% Change	Rent	Own
6/2022	18.6%	\$ 3,743	\$ 4,637
7/2022	18.5%	\$ 3,796	\$ 4,959
8/2022	18.0%	\$ 3,842	\$ 4,706
9/2022	17.1%	\$ 3,853	\$ 4,831
10/2022	16.0%	\$ 3,846	\$ 5,327
11/2022	14.6%	\$ 3,811	\$ 5,484
12/2022	13.3%	\$ 3,786	\$ 5,119
1/2023	12.1%	\$ 3,767	\$ 5,041
2/2023	11.0%	\$ 3,779	\$ 4,862
3/2023	10.2%	\$ 3,811	\$ 5,052
4/2023	9.3%	\$ 3,861	\$ 4,976
5/2023	8.3%	\$ 3,876	\$ 5,011



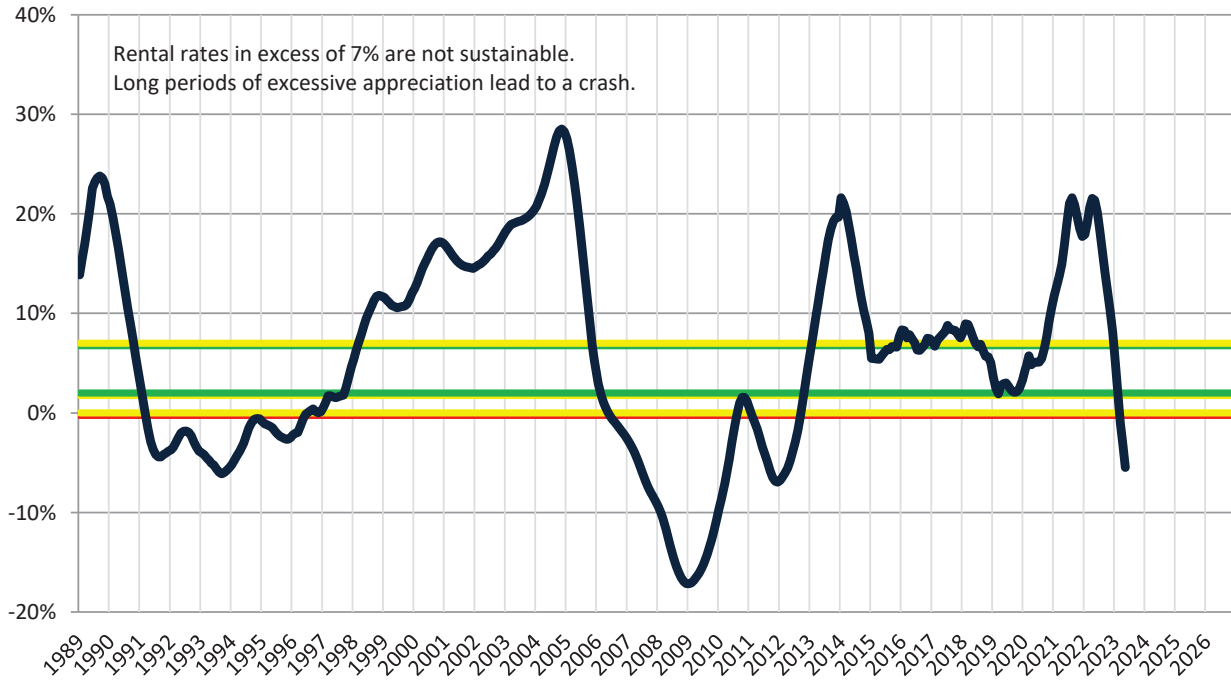
San Diego County median home price since January 1988



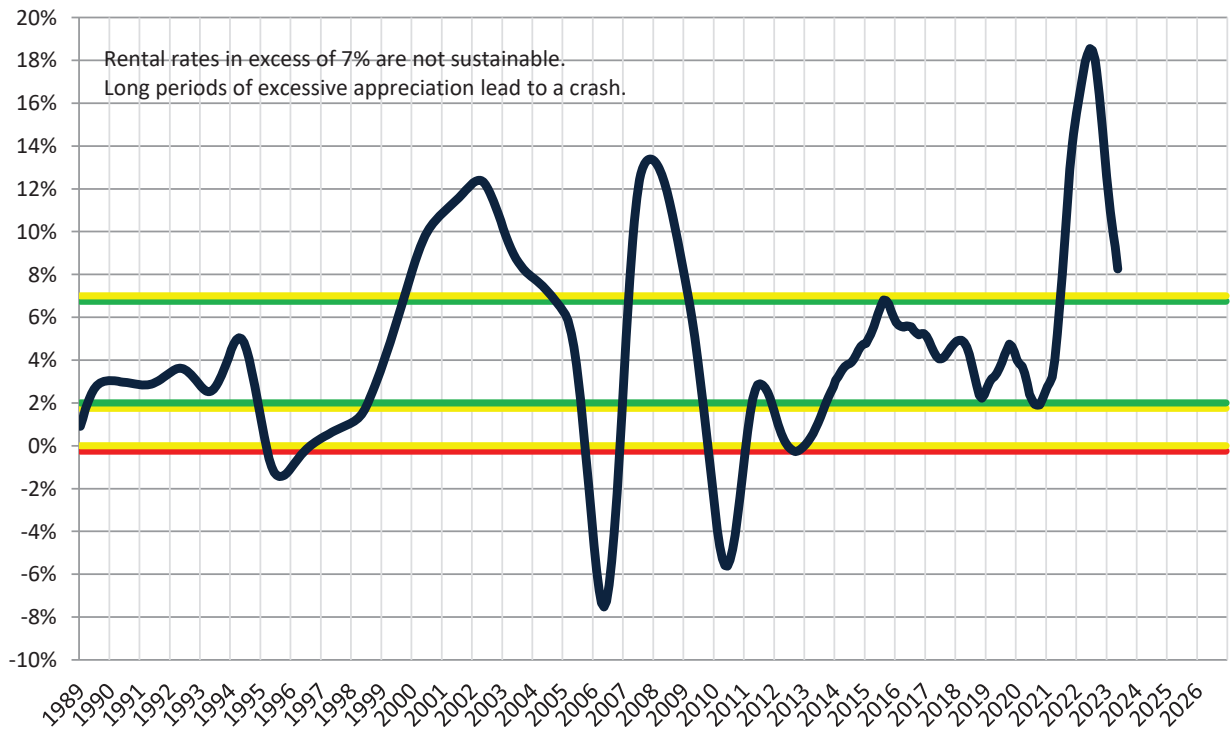
San Diego County median rent and monthly cost of ownership since January 1988



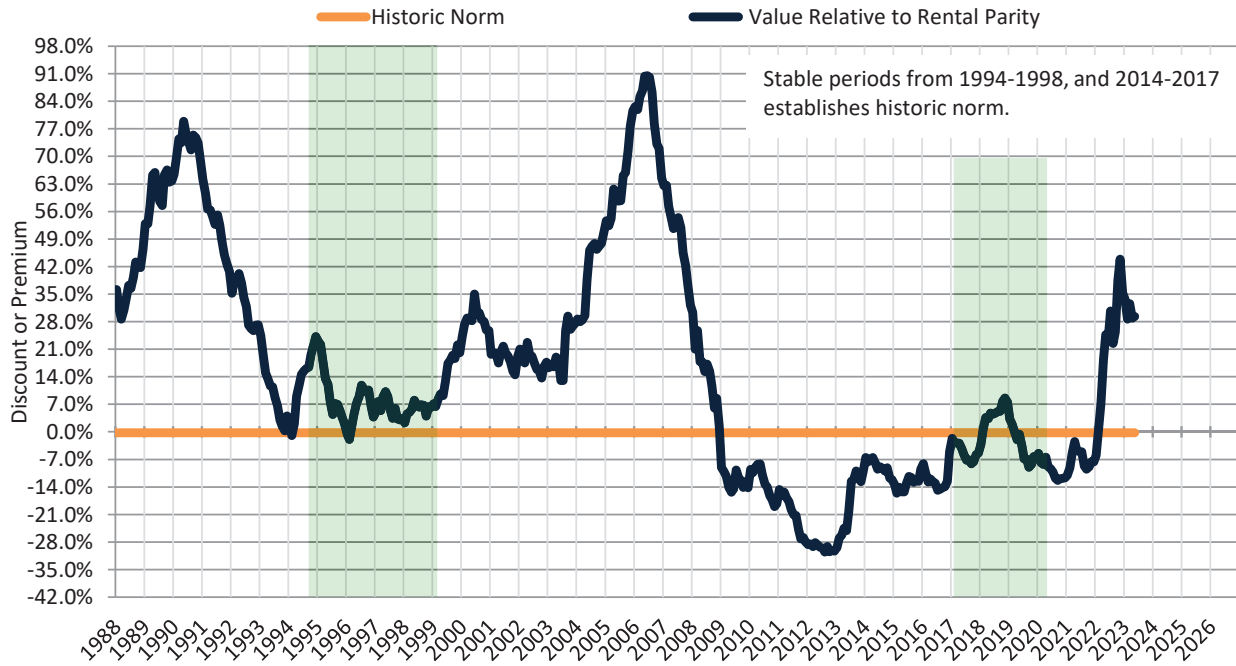
Resale \$/SF Year-over-Year Percentage Change: San Diego County since January 1989



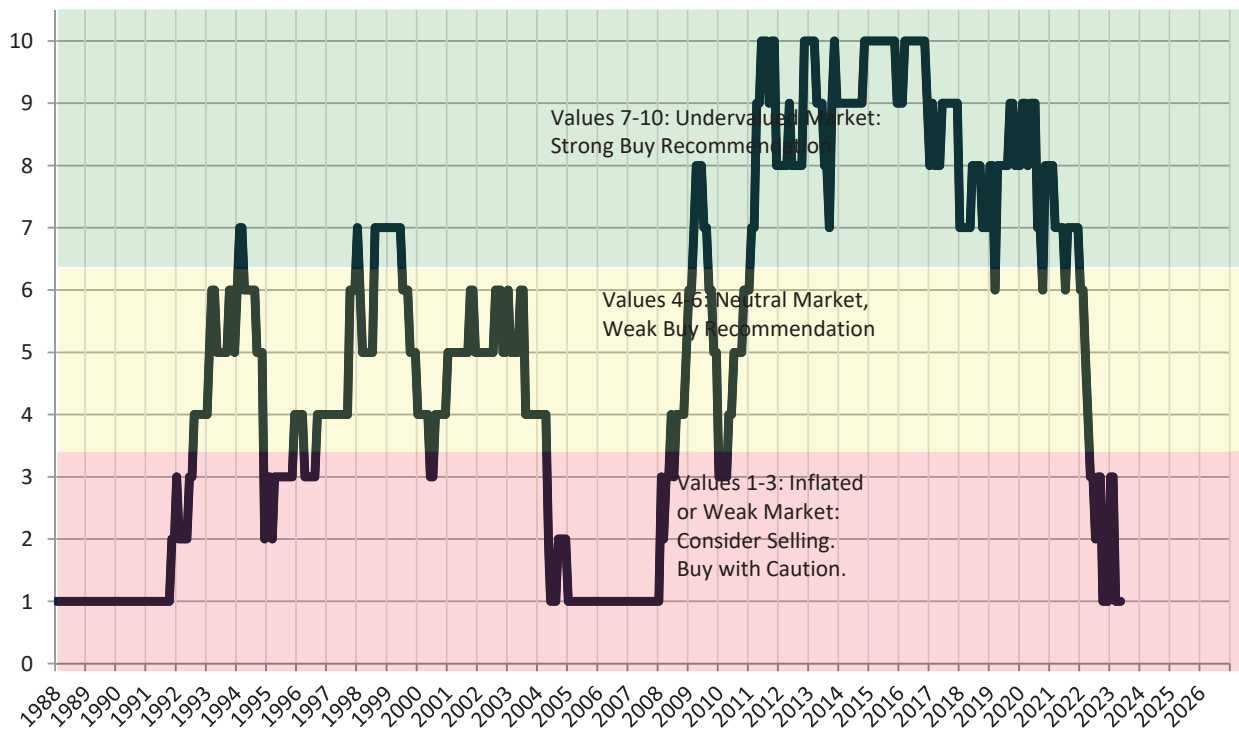
Rental \$/SF Year-over-Year Percentage Change: San Diego County since January 1989



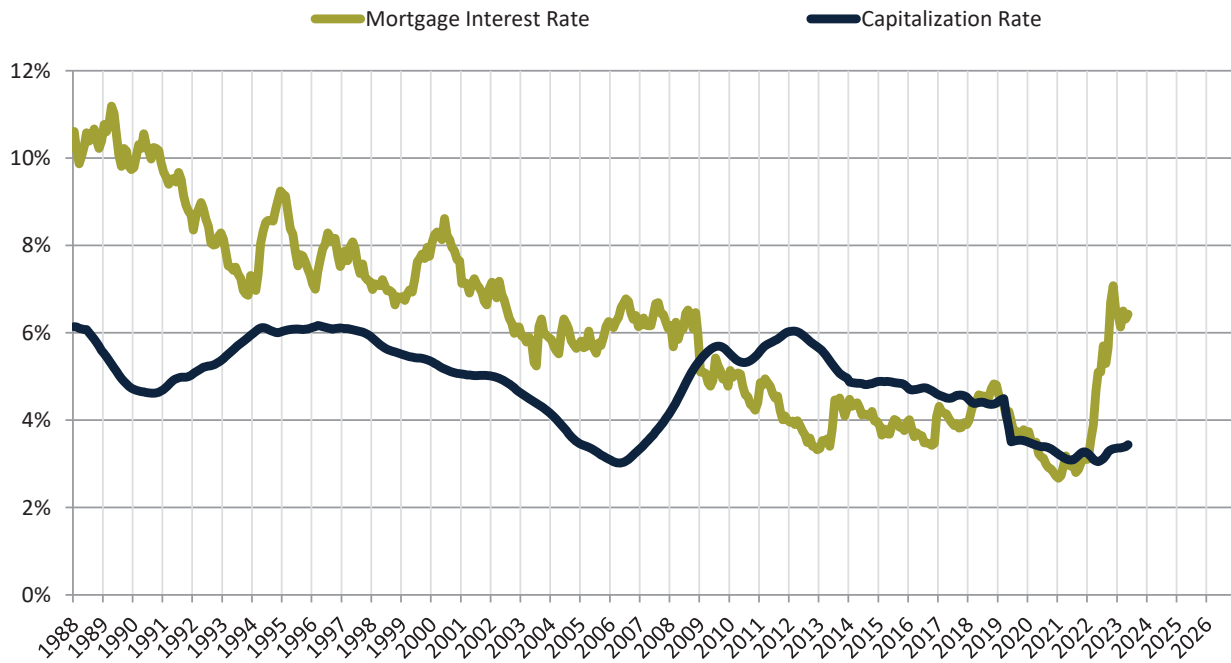
Historic Median Home Price Relative to Rental Parity: San Diego County since January 1988



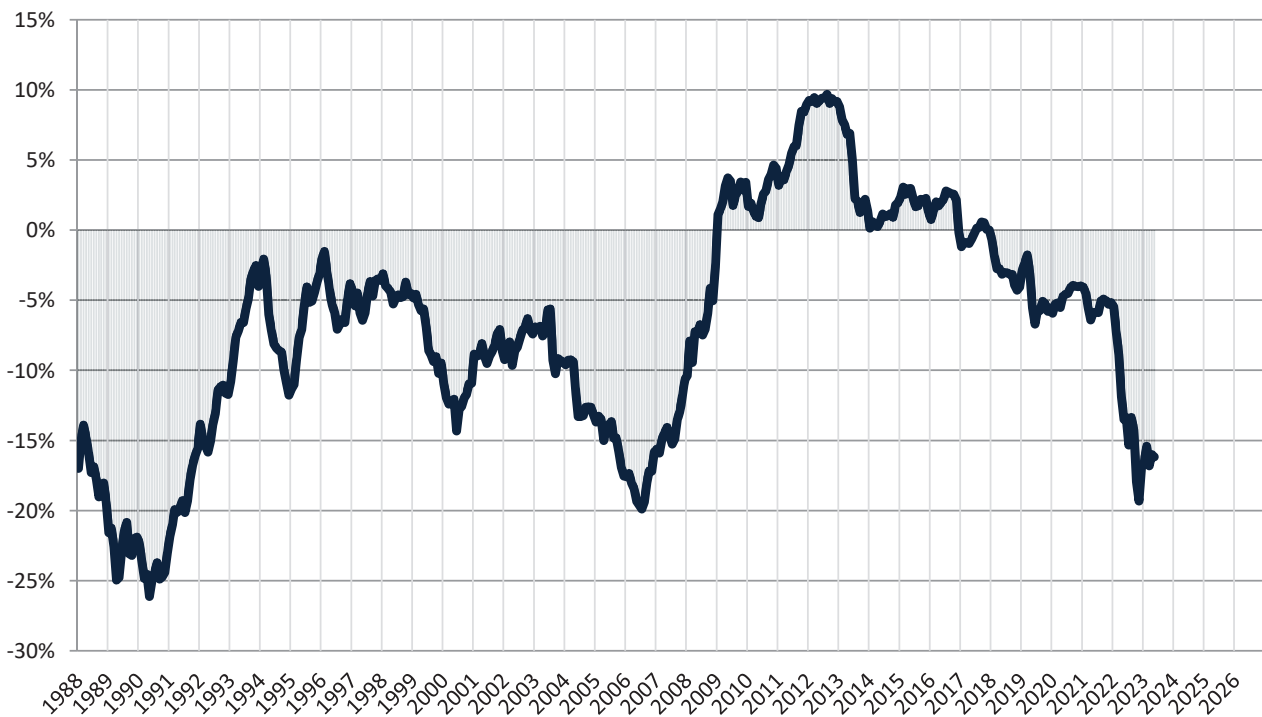
TAIT Housing Report® Market Timing System Rating: San Diego County since January 1988



Cash Investor Capitalization Rate: San Diego County since January 1988



Financed Investor Cash-on-Cash Return: San Diego County since January 1988



Market Performance and Trends: San Diego County and Major Cities and Zips

Study Area	Median Resale \$	Resale % Change YoY	Median Resale \$	Rent % Change YoY	Median Rent \$	Cost of Ownership	Ownership Prem./Disc.	Cap Rate
San Diego County	\$ 846,600	↓ -5.5%	\$ 846,600	↔ 8.3%	\$ 3,876	\$ 5,011	\$ 1,136	4.4%
Alpine	\$ 891,900	↓ -5.1%	\$ 891,900	↔ 1.1%	\$ 3,159	\$ 5,280	\$ 2,120	3.4%
Bay Park	\$ 1,233,500	↓ -3.4%	\$ 1,233,500	↔ 0.3%	\$ 3,892	\$ 7,302	\$ 3,410	3.0%
Bay Terraces	\$ 660,500	↓ -1.8%	\$ 660,500	↑ 2.3%	\$ 2,940	\$ 3,910	\$ 970	4.3%
Bonita	\$ 1,001,600	↓ -5.1%	\$ 1,001,600	↑ 3.7%	\$ 3,528	\$ 5,929	\$ 2,401	3.4%
Carlsbad	\$ 1,356,200	↓ -4.7%	\$ 1,356,200	↑ 6.5%	\$ 4,980	\$ 8,028	\$ 3,049	3.5%
Carmel Valley	\$ 1,663,300	↓ -6.1%	\$ 1,663,300	↓ 0.0%	\$ 5,564	\$ 9,846	\$ 4,282	3.2%
Chula Vista	\$ 767,500	↓ -5.2%	\$ 767,500	↔ 10.4%	\$ 3,937	\$ 4,543	\$ 606	4.9%
Clairemont Mesa East	\$ 891,500	↓ -2.3%	\$ 891,500	↑ 3.2%	\$ 3,295	\$ 5,277	\$ 1,983	3.5%
Coronado	\$ 2,256,500	↓ -5.9%	\$ 2,256,500	↔ 16.4%	\$ 12,394	\$ 13,357	\$ 964	5.3%
Encanto	\$ 644,600	↓ -4.5%	\$ 644,600	↑ 3.9%	\$ 2,958	\$ 3,816	\$ 858	4.4%
Encinitas	\$ 1,674,700	↓ -5.7%	\$ 1,674,700	↔ 8.2%	\$ 6,283	\$ 9,913	\$ 3,630	3.6%
Escondido	\$ 774,900	↓ -5.8%	\$ 774,900	↑ 6.7%	\$ 3,518	\$ 4,587	\$ 1,069	4.4%
Fallbrook	\$ 814,800	↓ -4.3%	\$ 814,800	↑ 3.5%	\$ 2,758	\$ 4,823	\$ 2,065	3.2%
Hillcrest	\$ 765,800	↓ -1.2%	\$ 765,800	↑ 2.6%	\$ 3,364	\$ 4,533	\$ 1,169	4.2%
Imperial Beach	\$ 796,000	↓ -2.4%	\$ 796,000	↔ 12.9%	\$ 3,935	\$ 4,712	\$ 777	4.7%
La Jolla	\$ 2,092,700	↓ -4.2%	\$ 2,092,700	↓ 0.0%	\$ 9,752	\$ 12,388	\$ 2,636	4.5%
La Mesa	\$ 806,300	↓ -6.0%	\$ 806,300	↔ 8.9%	\$ 3,920	\$ 4,773	\$ 853	4.7%
Lake Murray	\$ 870,700	↓ -7.2%	\$ 870,700	↑ 3.3%	\$ 3,263	\$ 5,154	\$ 1,892	3.6%
Lakeside	\$ 732,300	↓ -6.2%	\$ 732,300	↔ 0.2%	\$ 2,781	\$ 4,335	\$ 1,554	3.6%
Lemon Grove	\$ 672,100	↓ -4.2%	\$ 672,100	↓ -2.5%	\$ 2,666	\$ 3,979	\$ 1,313	3.8%
Linda Vista	\$ 744,200	↓ -2.2%	\$ 744,200	↑ 3.5%	\$ 3,262	\$ 4,405	\$ 1,143	4.2%
Mira Mesa	\$ 882,100	↓ -6.2%	\$ 882,100	↑ 2.1%	\$ 3,205	\$ 5,222	\$ 2,016	3.5%
Miramar Ranch North	\$ 1,343,600	↓ -6.2%	\$ 1,343,600	↑ 2.9%	\$ 4,054	\$ 7,953	\$ 3,899	2.9%
National City	\$ 617,200	↓ -1.9%	\$ 617,200	↔ 10.9%	\$ 2,958	\$ 3,654	\$ 695	4.6%
North Clairemont	\$ 949,700	↓ -2.7%	\$ 949,700	↑ 2.9%	\$ 3,370	\$ 5,622	\$ 2,251	3.4%
North Park	\$ 802,500	↓ -4.6%	\$ 802,500	↑ 2.6%	\$ 3,369	\$ 4,750	\$ 1,381	4.0%

Market Performance and Trends: San Diego County and Major Cities and Zips

Study Area	Median Resale \$	Resale % Change YoY	Median Resale \$	Rent % Change YoY	Median Rent \$	Cost of Ownership	Ownership Prem./Disc.	Cap Rate
Oceanside	\$ 784,300	↓ -4.7%	\$ 784,300	↘ 9.1%	\$ 3,657	\$ 4,643	\$ 985	4.5%
Otay Mesa West	\$ 649,700	↓ -2.5%	\$ 649,700	↑ 2.5%	\$ 2,955	\$ 3,846	\$ 891	4.4%
Otay Ranch	\$ 819,700	↓ -6.0%	\$ 819,700	↔ 1.2%	\$ 3,525	\$ 4,852	\$ 1,328	4.1%
Pacific Beach	\$ 1,184,200	↓ -4.9%	\$ 1,184,200	↑ 3.7%	\$ 4,557	\$ 7,010	\$ 2,453	3.7%
Paradise Hills	\$ 677,700	↓ -4.2%	\$ 677,700	↑ 3.3%	\$ 2,988	\$ 4,012	\$ 1,023	4.2%
Point Loma Heights	\$ 1,001,100	↓ -1.7%	\$ 1,001,100	↑ 2.9%	\$ 4,155	\$ 5,926	\$ 1,771	4.0%
Poway	\$ 1,075,800	↓ -6.5%	\$ 1,075,800	↘ 9.2%	\$ 3,893	\$ 6,368	\$ 2,475	3.5%
Ramona	\$ 734,400	↓ -5.1%	\$ 734,400	↑ 2.4%	\$ 3,089	\$ 4,347	\$ 1,258	4.0%
Rancho Bernardo	\$ 901,300	↓ -6.1%	\$ 901,300	↔ 1.9%	\$ 3,472	\$ 5,335	\$ 1,864	3.7%
Rancho Penasquitos	\$ 1,199,400	↓ -8.3%	\$ 1,199,400	↑ 2.0%	\$ 3,758	\$ 7,100	\$ 3,342	3.0%
Rancho Santa Fe	\$ 3,784,000	↓ -3.9%	\$ 3,784,000	↓ -15.8%	\$ 9,611	\$ 22,400	\$ 12,788	2.4%
San Marcos	\$ 873,200	↓ -6.8%	\$ 873,200	↑ 6.4%	\$ 3,909	\$ 5,169	\$ 1,260	4.3%
San Ysidro	\$ 639,200	↓ -6.0%	\$ 639,200	↑ 2.2%	\$ 2,981	\$ 3,784	\$ 802	4.5%
Santee	\$ 722,900	↓ -3.3%	\$ 722,900	↘ 12.6%	\$ 3,822	\$ 4,279	\$ 458	5.1%
Scripps Ranch	\$ 1,220,300	↓ -6.6%	\$ 1,220,300	↑ 2.2%	\$ 3,904	\$ 7,224	\$ 3,320	3.1%
Serra Mesa	\$ 908,600	↓ -4.9%	\$ 908,600	↑ 3.4%	\$ 3,238	\$ 5,378	\$ 2,140	3.4%
Solana Beach	\$ 1,912,900	↓ -3.4%	\$ 1,912,900	↘ 12.9%	\$ 9,423	\$ 11,323	\$ 1,900	4.7%
Spring Valley	\$ 683,100	↓ -4.3%	\$ 683,100	↘ 11.0%	\$ 3,689	\$ 4,044	\$ 354	5.2%
Tierrasanta	\$ 987,700	↓ -4.3%	\$ 987,700	↑ 2.3%	\$ 3,620	\$ 5,847	\$ 2,227	3.5%
University City	\$ 946,200	↓ -4.3%	\$ 946,200	↔ 1.6%	\$ 4,177	\$ 5,601	\$ 1,424	4.2%
University Heights	\$ 773,600	↓ -4.8%	\$ 773,600	↑ 3.5%	\$ 3,303	\$ 4,579	\$ 1,276	4.1%
Valencia Park	\$ 637,400	↓ -3.1%	\$ 637,400	↑ 3.6%	\$ 3,004	\$ 3,773	\$ 769	4.5%
Vista	\$ 790,500	↓ -4.5%	\$ 790,500	↑ 7.0%	\$ 3,822	\$ 4,679	\$ 857	4.6%
Mountain View	\$ 659,300	↓ -3.7%	\$ 659,300	↑ 3.9%	\$ 2,918	\$ 3,903	\$ 985	4.2%
Logan Heights	\$ 573,500	↓ -2.9%	\$ 573,500	↑ 4.2%	\$ 2,851	\$ 3,395	\$ 544	4.8%
El Cajon	\$ 732,200	↓ -5.7%	\$ 732,200	↘ 11.0%	\$ 3,804	\$ 4,334	\$ 530	5.0%

Market Timing Rating and Valuations: San Diego County and Major Cities and Zips

Study Area	Rating	Median	Rental Parity	% Over/Under Rental Parity	Historic Premium	% Over/Under Historic Prem.
San Diego County	↓ 1	\$ 846,600	\$ 654,700	● 29.3%	-0.2%	● 29.5%
Alpine	↓ 1	\$ 891,900	\$ 533,700	● 66.5%	16.7%	● 49.8%
Bay Park	↓ 1	\$ 1,233,500	\$ 657,400	● 87.6%	13.0%	● 74.6%
Bay Terraces	↓ 1	\$ 660,500	\$ 496,600	● 33.0%	-7.0%	● 40.0%
Bonita	↓ 1	\$ 1,001,600	\$ 596,000	● 68.0%	10.4%	● 57.6%
Carlsbad	↓ 1	\$ 1,356,200	\$ 841,100	● 61.3%	10.1%	● 51.2%
Carmel Valley	↓ 1	\$ 1,663,300	\$ 939,900	● 76.9%	4.1%	● 72.8%
Chula Vista	↓ 2	\$ 767,500	\$ 665,000	● 15.4%	-3.9%	● 19.3%
Clairemont Mesa East	↓ 1	\$ 891,500	\$ 556,500	● 60.2%	2.1%	● 58.1%
Coronado	↘ 4	\$ 2,256,500	\$ 2,093,700	▶ 7.8%	1.4%	▶ 6.4%
Encanto	↓ 1	\$ 644,600	\$ 499,700	● 29.0%	-10.8%	● 39.8%
Encinitas	↓ 1	\$ 1,674,700	\$ 1,061,400	● 57.8%	11.5%	● 46.3%
Escondido	↓ 1	\$ 774,900	\$ 594,300	● 30.4%	1.4%	● 29.0%
Fallbrook	↓ 1	\$ 814,800	\$ 465,900	● 74.9%	9.4%	● 65.5%
Hillcrest	↓ 1	\$ 765,800	\$ 568,200	● 34.8%	-15.5%	● 50.3%
Imperial Beach	↓ 2	\$ 796,000	\$ 664,600	● 19.7%	-4.5%	● 24.2%
La Jolla	↓ 1	\$ 2,092,700	\$ 1,647,300	● 27.0%	-13.7%	● 40.7%
La Mesa	↓ 1	\$ 806,300	\$ 662,100	● 21.7%	-1.3%	● 23.0%
Lake Murray	↓ 1	\$ 870,700	\$ 551,100	● 58.0%	2.4%	● 55.6%
Lakeside	↓ 1	\$ 732,300	\$ 469,700	● 55.9%	2.6%	● 53.3%
Lemon Grove	↓ 1	\$ 672,100	\$ 450,300	● 49.2%	-7.9%	● 57.1%
Linda Vista	↓ 1	\$ 744,200	\$ 551,100	● 35.0%	-8.3%	● 43.3%
Mira Mesa	↓ 1	\$ 882,100	\$ 541,500	● 62.9%	0.9%	● 62.0%
Miramar Ranch North	↓ 1	\$ 1,343,600	\$ 684,800	● 96.2%	7.1%	● 89.1%
National City	↓ 1	\$ 617,200	\$ 499,700	● 23.5%	-13.4%	● 36.9%
North Clairemont	↓ 1	\$ 949,700	\$ 569,300	● 66.8%	5.9%	● 60.9%

Market Timing Rating and Valuations: San Diego County and Major Cities and Zips

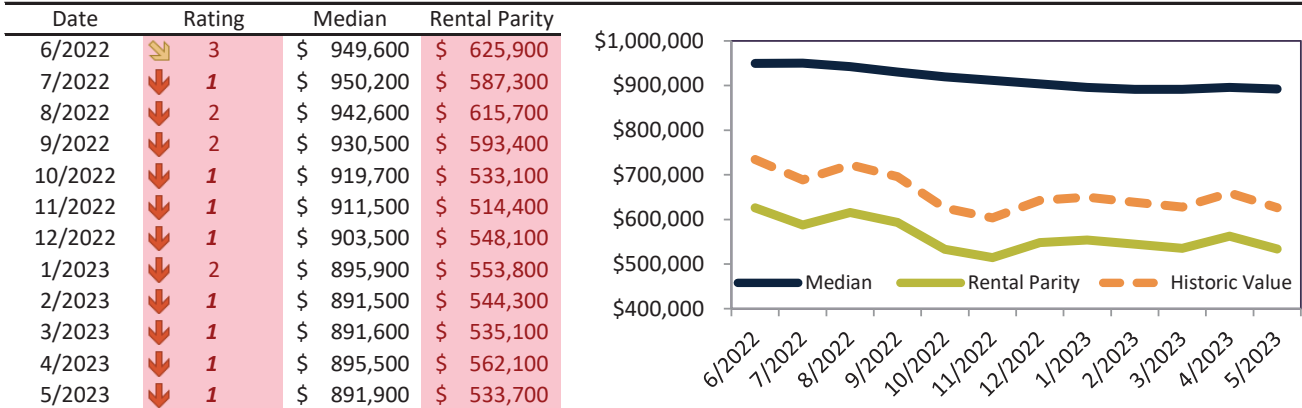
Study Area	Rating	Median	Rental Parity	% Over/Under Rental Parity	Historic Premium	% Over/Under Historic Prem.
North Park	↓ 1	\$ 802,500	\$ 569,100	● 41.0%	-10.8%	● 51.8%
Oceanside	↓ 1	\$ 784,300	\$ 617,800	● 26.9%	-4.8%	● 31.7%
Otay Mesa West	↓ 1	\$ 649,700	\$ 499,100	● 30.2%	-8.7%	● 38.9%
Otay Ranch	↓ 1	\$ 819,700	\$ 595,400	● 37.7%	13.0%	● 41.2%
Pacific Beach	↓ 1	\$ 1,184,200	\$ 769,700	● 53.8%	-5.0%	● 58.8%
Paradise Hills	↓ 1	\$ 677,700	\$ 504,800	● 34.2%	-8.0%	● 42.2%
Point Loma Heights	↓ 1	\$ 1,001,100	\$ 701,900	● 42.6%	-3.3%	● 45.9%
Poway	↓ 1	\$ 1,075,800	\$ 657,600	● 63.6%	15.1%	● 48.5%
Ramona	↓ 1	\$ 734,400	\$ 521,800	● 40.7%	6.4%	● 34.3%
Rancho Bernardo	↓ 1	\$ 901,300	\$ 586,400	● 53.7%	3.9%	● 49.8%
Rancho Penasquitos	↓ 1	\$ 1,199,400	\$ 634,800	● 89.0%	14.1%	● 74.9%
Rancho Santa Fe	↓ 1	\$ 3,784,000	\$ 1,623,600	● 133.0%	21.2%	● 111.8%
San Marcos	↓ 1	\$ 873,200	\$ 660,300	● 32.3%	0.6%	● 31.7%
San Ysidro	↓ 1	\$ 639,200	\$ 503,600	● 27.0%	-12.8%	● 39.8%
Santee	↘ 4	\$ 722,900	\$ 645,500	● 12.0%	-1.1%	● 13.1%
Scripps Ranch	↓ 1	\$ 1,220,300	\$ 659,400	● 85.1%	12.2%	● 72.9%
Serra Mesa	↓ 1	\$ 908,600	\$ 547,000	● 66.1%	3.0%	● 63.1%
Solana Beach	↓ 2	\$ 1,912,900	\$ 1,591,800	● 20.2%	-3.8%	● 24.0%
Spring Valley	↘ 3	\$ 683,100	\$ 623,200	▲ 9.6%	-7.5%	● 17.1%
Tierrasanta	↓ 1	\$ 987,700	\$ 611,400	● 61.6%	10.7%	● 50.9%
University City	↓ 1	\$ 946,200	\$ 705,600	● 34.1%	-13.0%	● 47.1%
University Heights	↓ 1	\$ 773,600	\$ 557,900	● 38.7%	-11.6%	● 50.3%
Valencia Park	↓ 1	\$ 637,400	\$ 507,400	● 25.6%	-15.9%	● 41.5%
Vista	↘ 3	\$ 790,500	\$ 645,700	● 22.5%	-0.7%	● 23.2%
Mountain View	↓ 1	\$ 659,300	\$ 492,900	● 33.7%	-22.2%	● 55.9%
Logan Heights	↓ 1	\$ 573,500	\$ 481,600	● 19.1%	-24.0%	● 43.1%
El Cajon	↓ 2	\$ 732,200	\$ 642,600	● 13.9%	-3.7%	● 17.6%

Alpine Housing Market Value & Trends Update

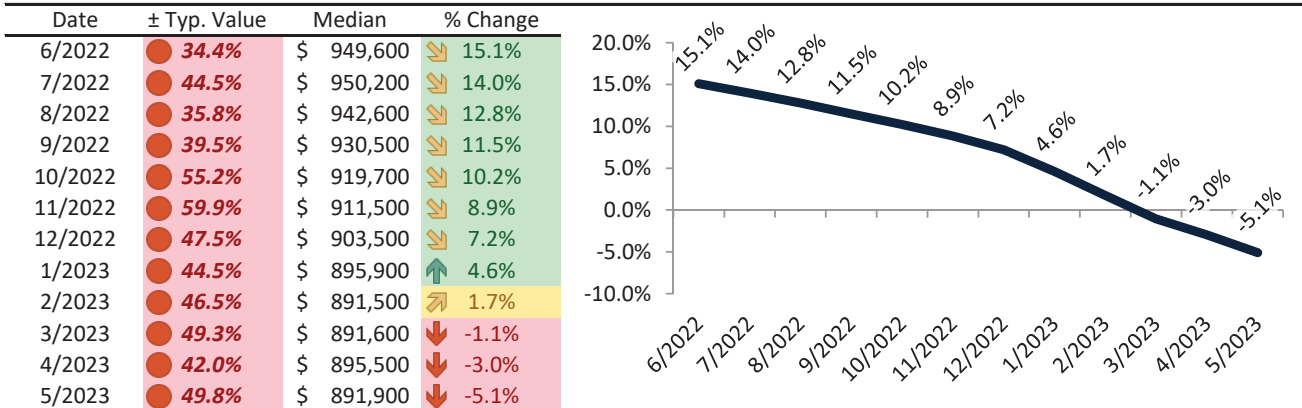
Historically, properties in this market sell at a 16.7% premium. Today's premium is 66.5%. This market is 49.8% overvalued. Median home price is \$891,900. Prices fell 5.1% year-over-year. Monthly cost of ownership is \$5,279, and rents average \$3,159, making owning \$2,120 per month more costly than renting. Rents rose 1.1% year-over-year. The current capitalization rate (rent/price) is 3.4%.

Market rating = 1

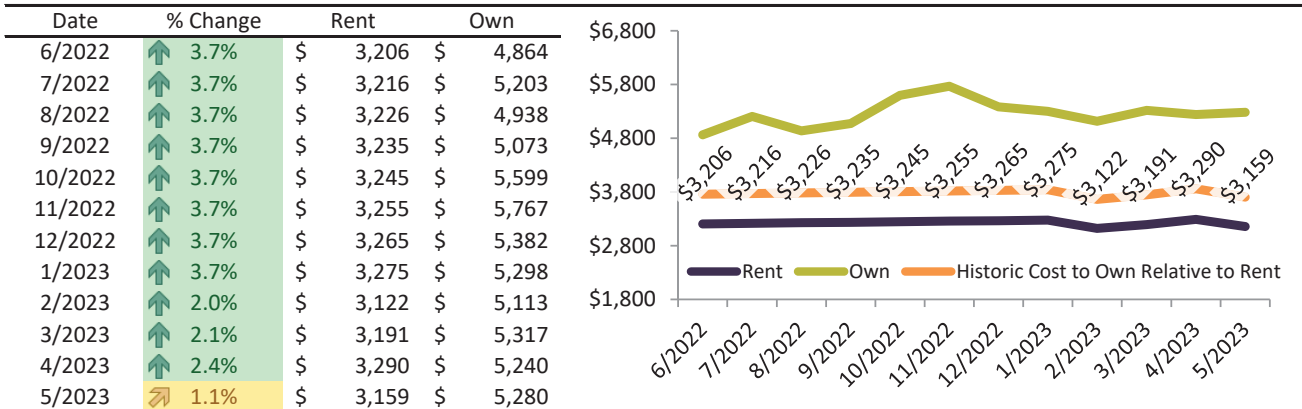
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

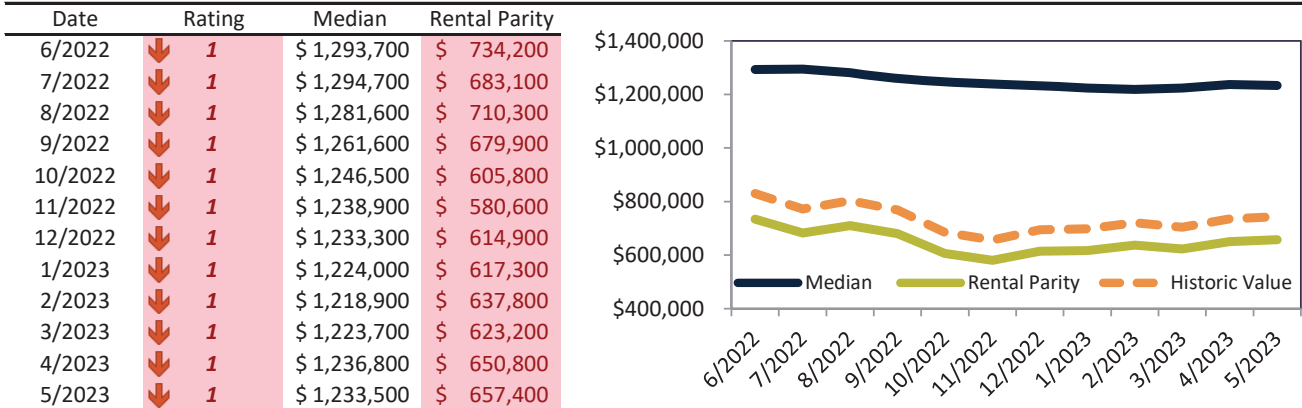


Bay Park Housing Market Value & Trends Update

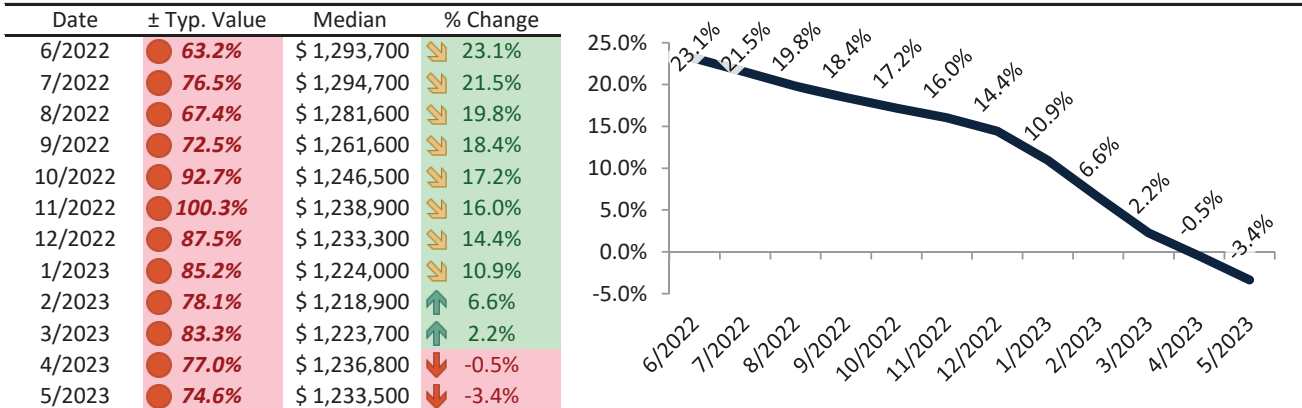
Historically, properties in this market sell at a 13.0% premium. Today's premium is 87.6%. This market is 74.6% overvalued. Median home price is \$1,233,500. Prices fell 3.4% year-over-year. Monthly cost of ownership is \$7,301, and rents average \$3,891, making owning \$3,409 per month more costly than renting. Rents rose 0.3% year-over-year. The current capitalization rate (rent/price) is 3.0%.

Market rating = 1

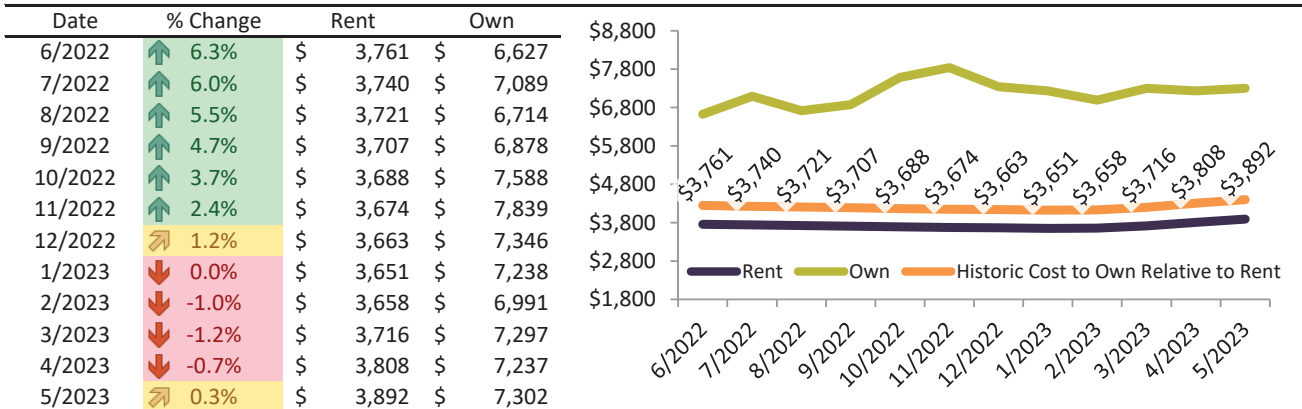
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

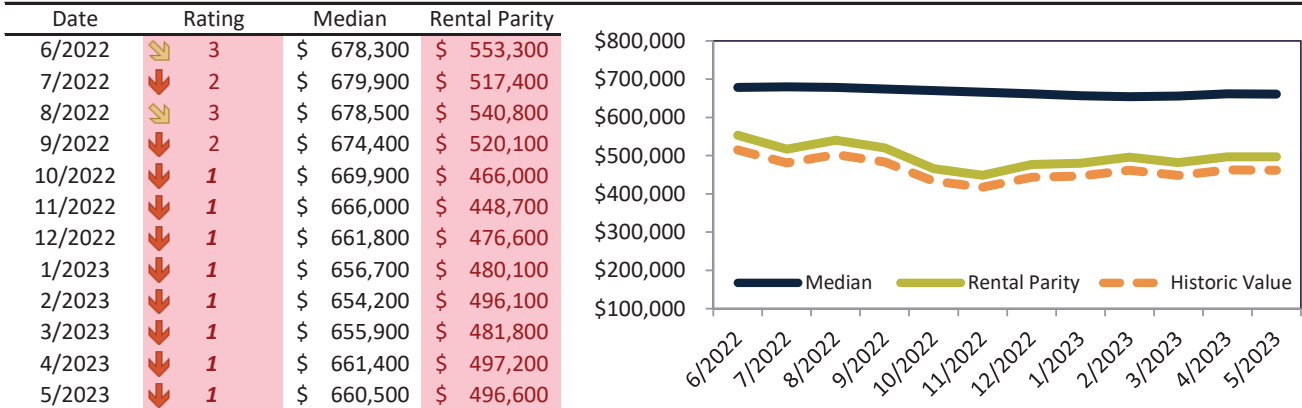


Bay Terraces Housing Market Value & Trends Update

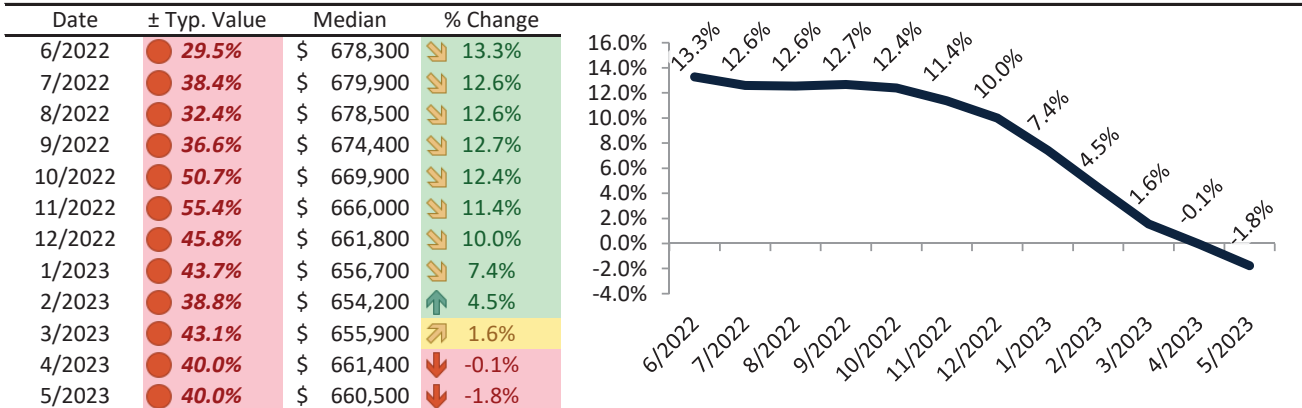
Historically, properties in this market sell at a -7.0% discount. Today's premium is 33.0%. This market is 40.0% overvalued. Median home price is \$660,500. Prices fell 1.8% year-over-year. Monthly cost of ownership is \$3,909, and rents average \$2,939, making owning \$970 per month more costly than renting. Rents rose 2.3% year-over-year. The current capitalization rate (rent/price) is 4.3%.

Market rating = 1

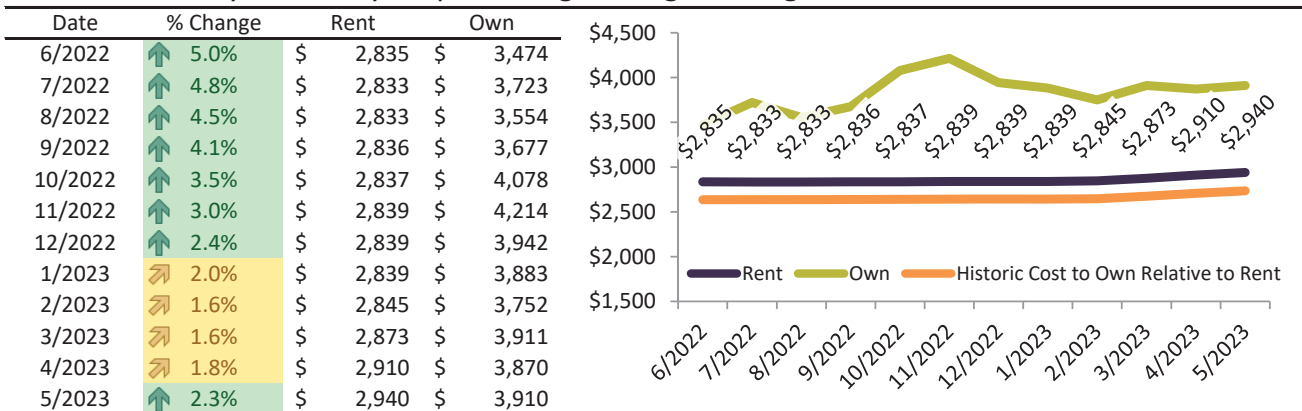
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

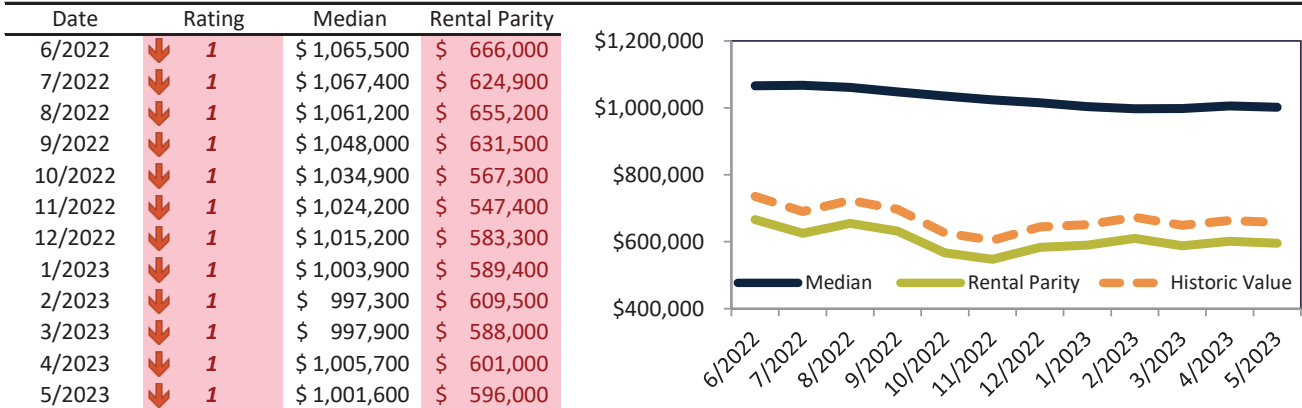


Bonita Housing Market Value & Trends Update

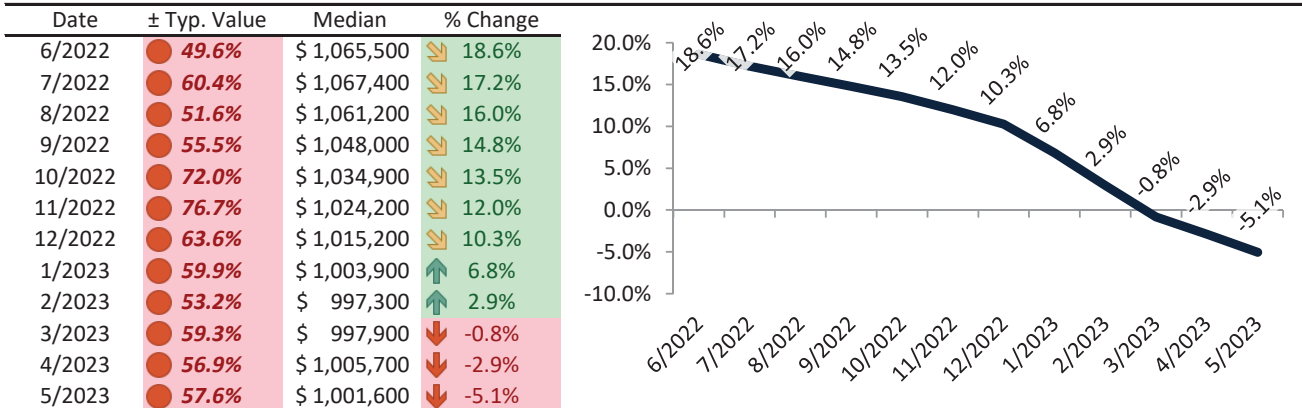
Historically, properties in this market sell at a 10.4% premium. Today's premium is 68.0%. This market is 57.6% overvalued. Median home price is \$1,001,600. Prices fell 5.1% year-over-year. Monthly cost of ownership is \$5,929, and rents average \$3,528, making owning \$2,400 per month more costly than renting. Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 3.4%.

Market rating = 1

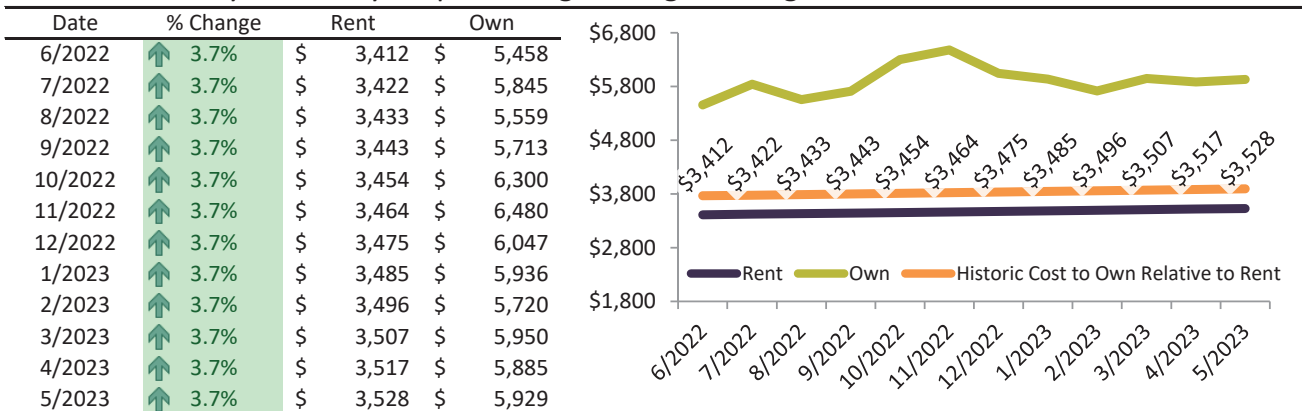
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

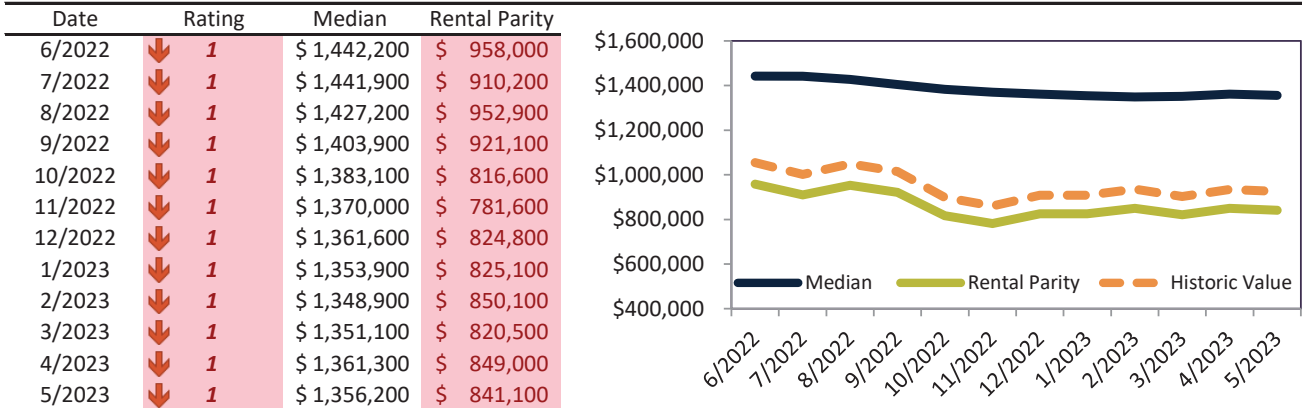


Carlsbad Housing Market Value & Trends Update

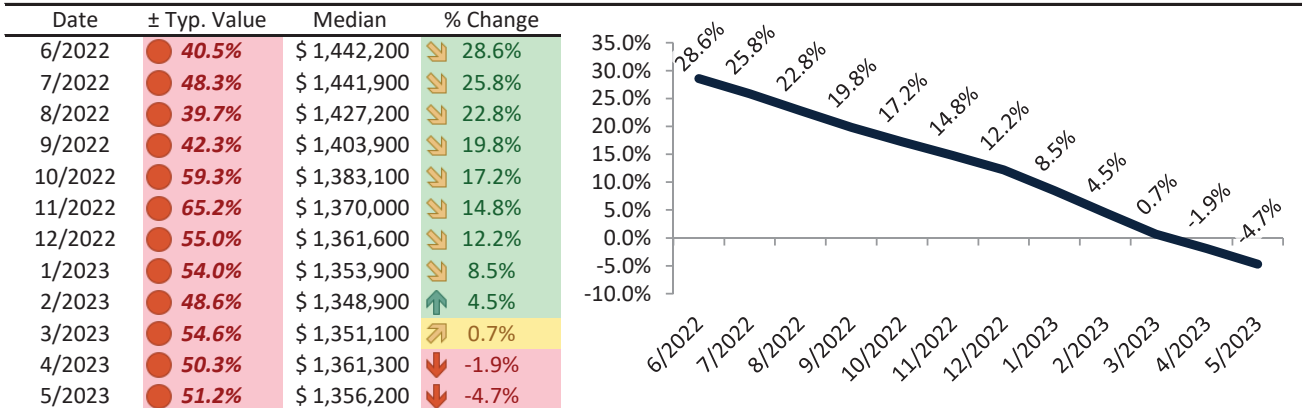
Historically, properties in this market sell at a 10.1% premium. Today's premium is 61.3%. This market is 51.2% overvalued. Median home price is \$1,356,200. Prices fell 4.7% year-over-year. Monthly cost of ownership is \$8,028, and rents average \$4,979, making owning \$3,048 per month more costly than renting. Rents rose 6.5% year-over-year. The current capitalization rate (rent/price) is 3.5%.

Market rating = 1

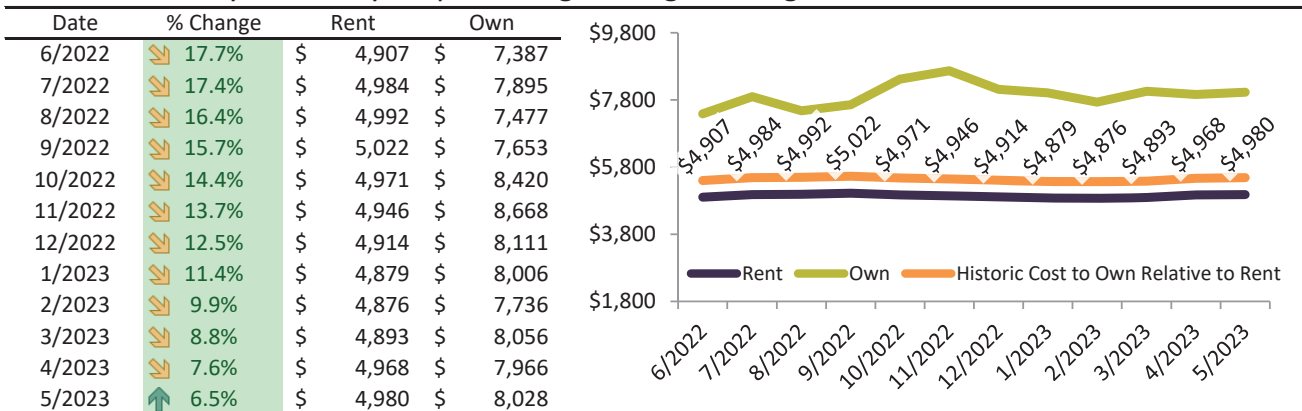
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

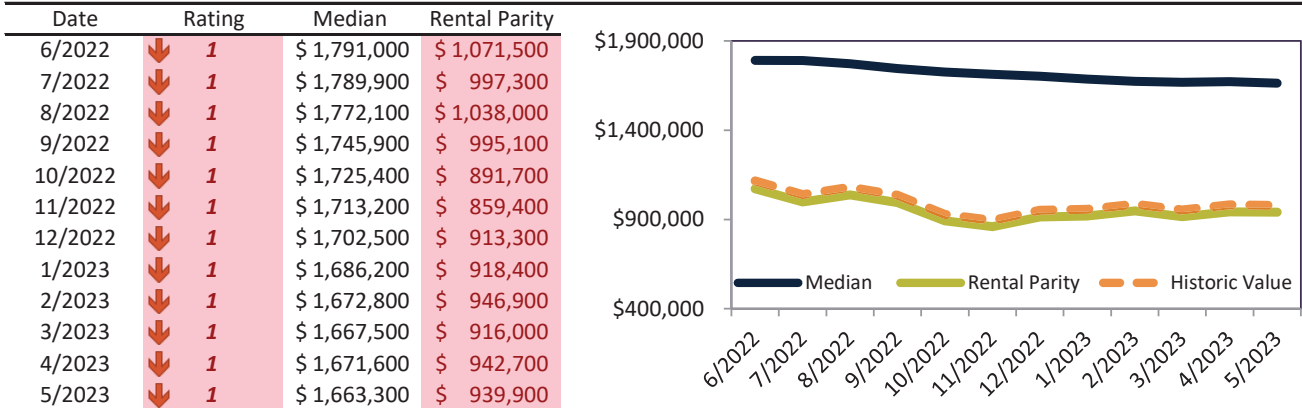


Carmel Valley Housing Market Value & Trends Update

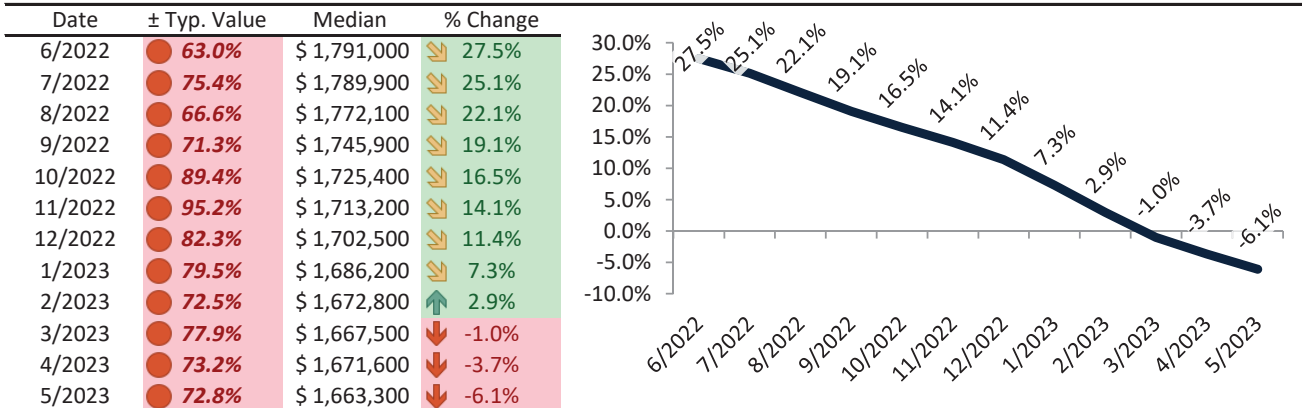
Historically, properties in this market sell at a 4.1% premium. Today's premium is 76.9%. This market is 72.8% overvalued. Median home price is \$1,663,300. Prices fell 6.1% year-over-year. Monthly cost of ownership is \$9,845, and rents average \$5,563, making owning \$4,282 per month more costly than renting. Rents fell 0.0% year-over-year. The current capitalization rate (rent/price) is 3.2%.

Market rating = 1

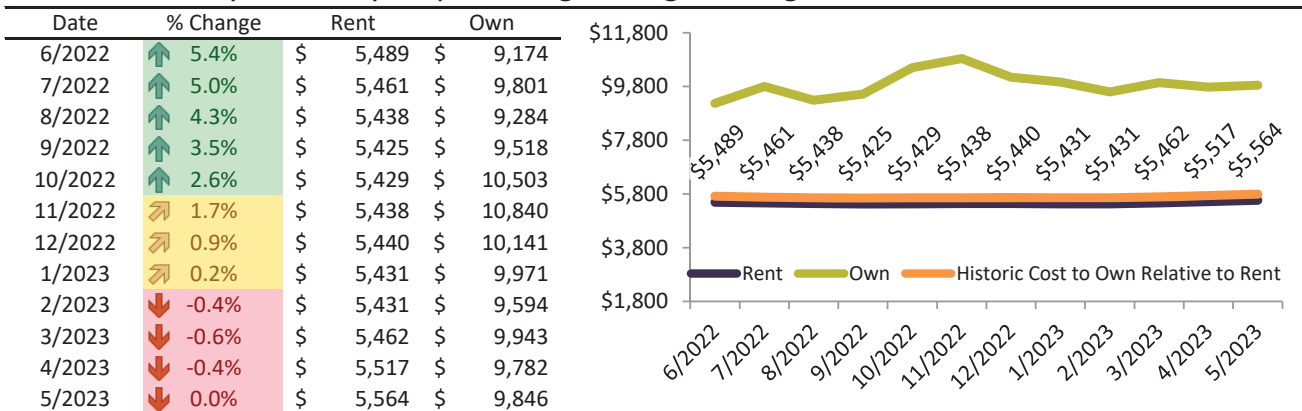
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

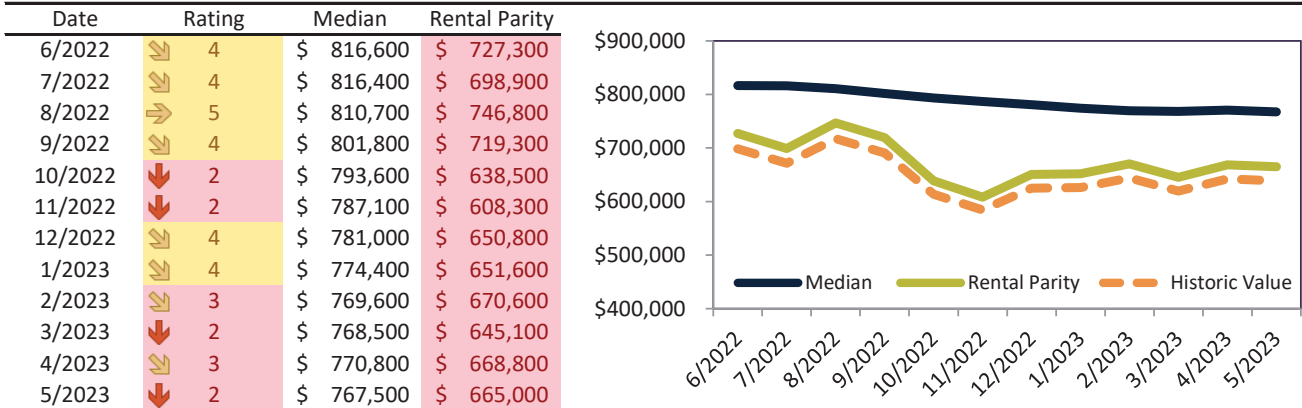


Chula Vista Housing Market Value & Trends Update

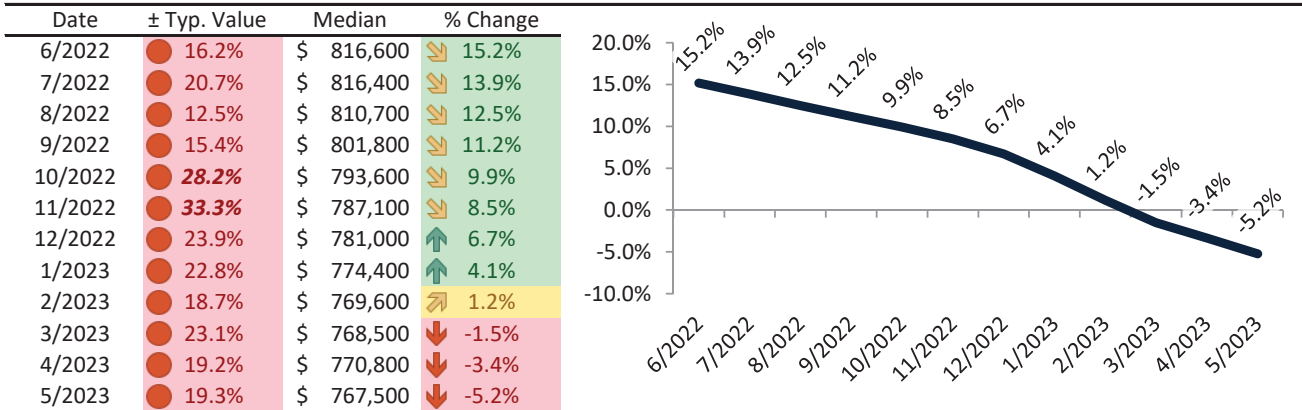
Historically, properties in this market sell at a -3.9% discount. Today's premium is 15.4%. This market is 19.3% overvalued. Median home price is \$767,500. Prices fell 5.2% year-over-year. Monthly cost of ownership is \$4,543, and rents average \$3,936, making owning \$606 per month more costly than renting. Rents rose 10.4% year-over-year. The current capitalization rate (rent/price) is 4.9%.

Market rating = 2

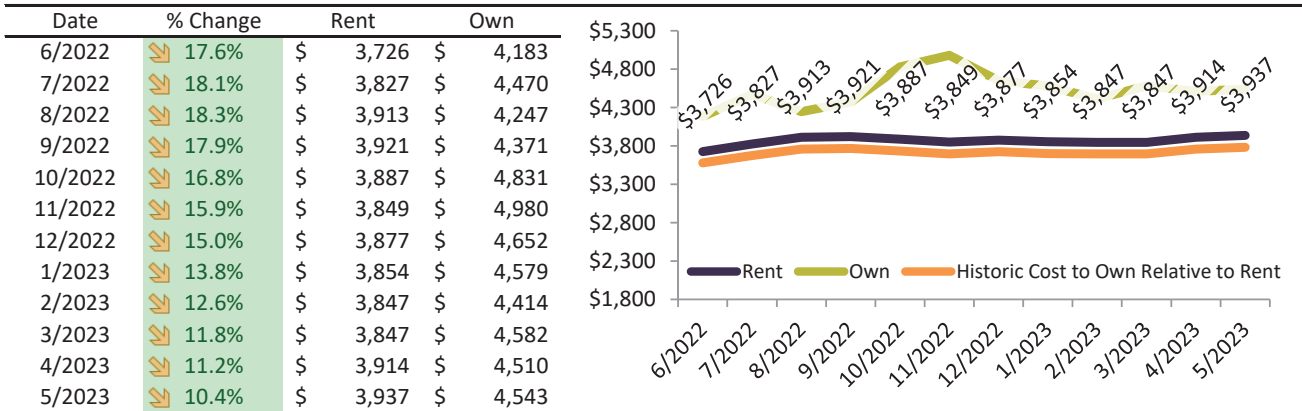
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

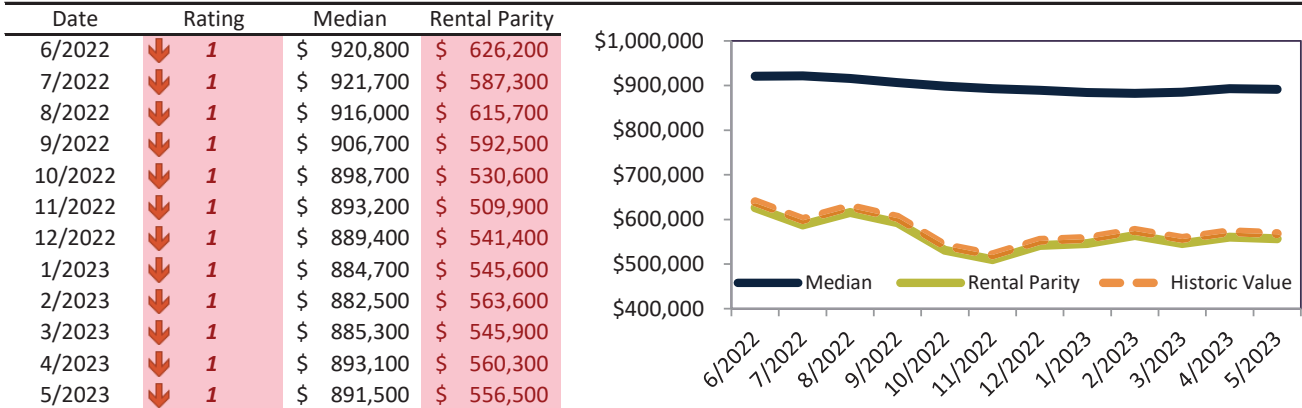


Clairemont Mesa East Housing Market Value & Trends Update

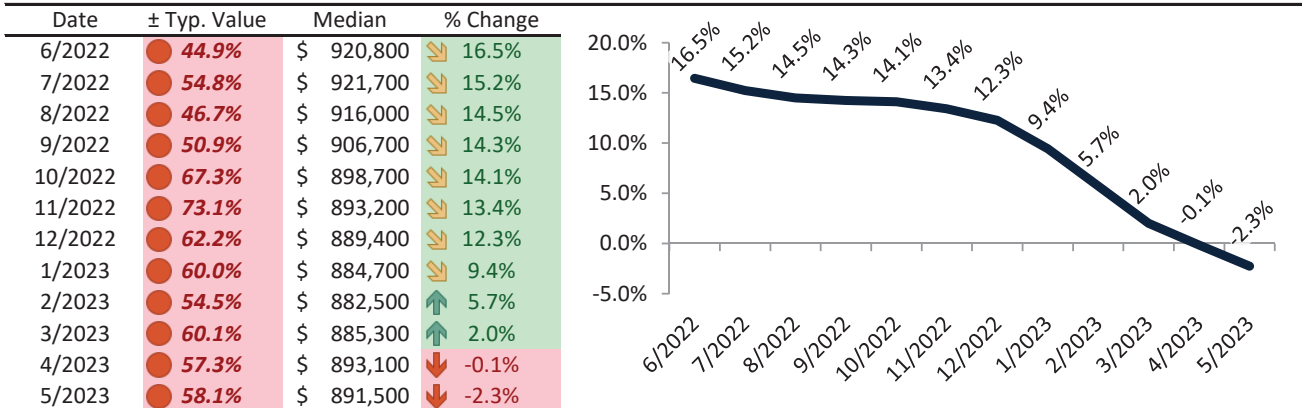
Historically, properties in this market sell at a 2.1% premium. Today's premium is 60.2%. This market is 58.1% overvalued. Median home price is \$891,500. Prices fell 2.3% year-over-year. Monthly cost of ownership is \$5,277, and rents average \$3,294, making owning \$1,982 per month more costly than renting. Rents rose 3.2% year-over-year. The current capitalization rate (rent/price) is 3.5%.

Market rating = 1

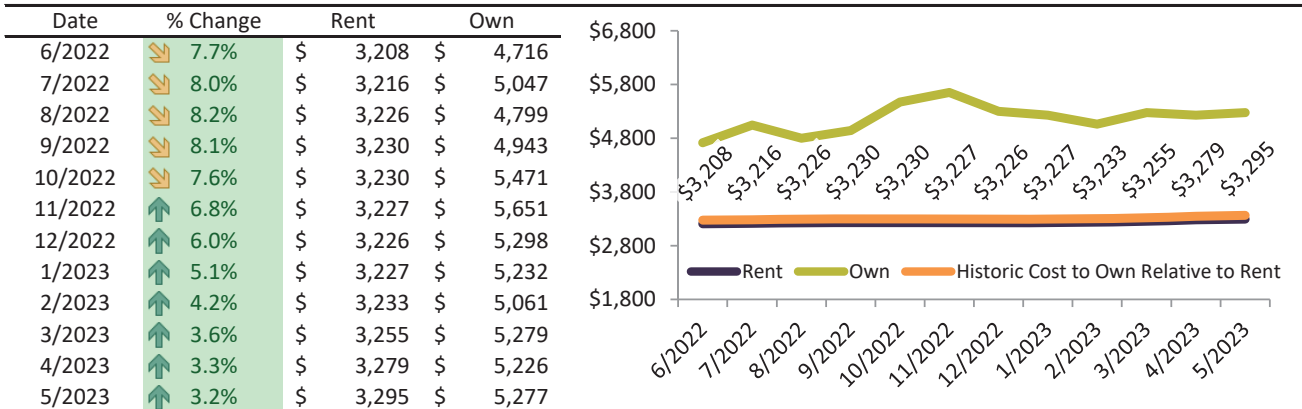
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Coronado Housing Market Value & Trends Update

Historically, properties in this market sell at a 1.4% premium. Today's premium is 7.8%. This market is 6.4% overvalued.

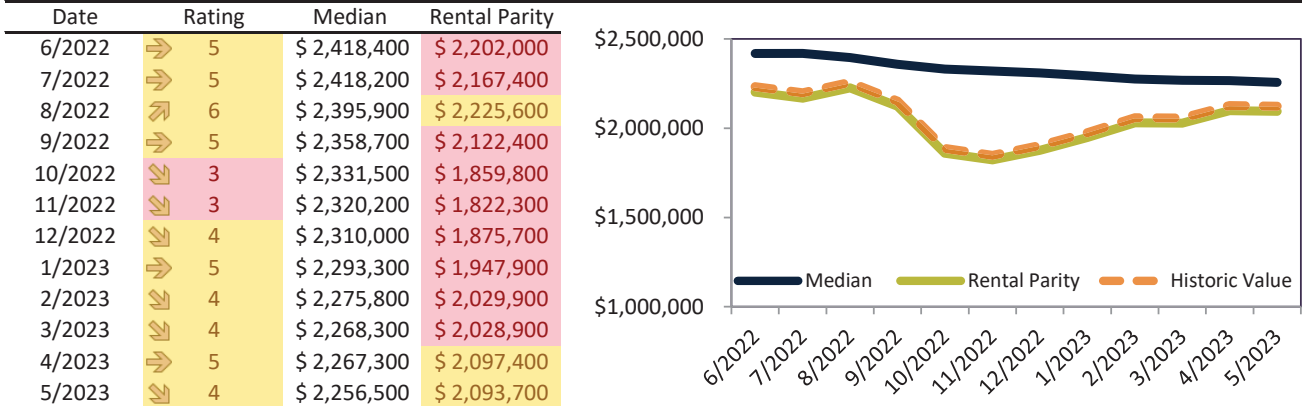
Median home price is \$2,256,500. Prices fell 5.9% year-over-year.

Monthly cost of ownership is \$13,357, and rents average \$12,393, making owning \$963 per month more costly than renting.

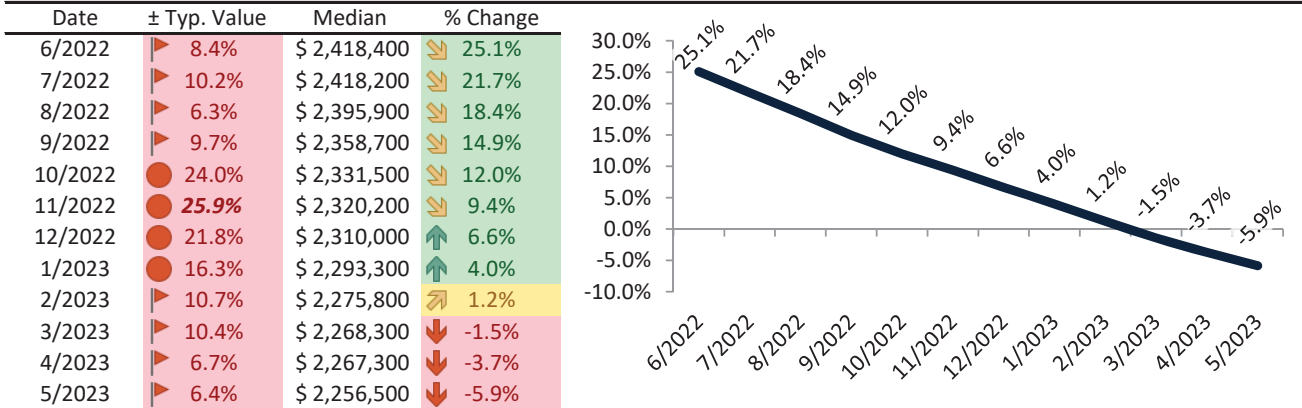
Rents rose 16.4% year-over-year. The current capitalization rate (rent/price) is 5.3%.

Market rating = 4

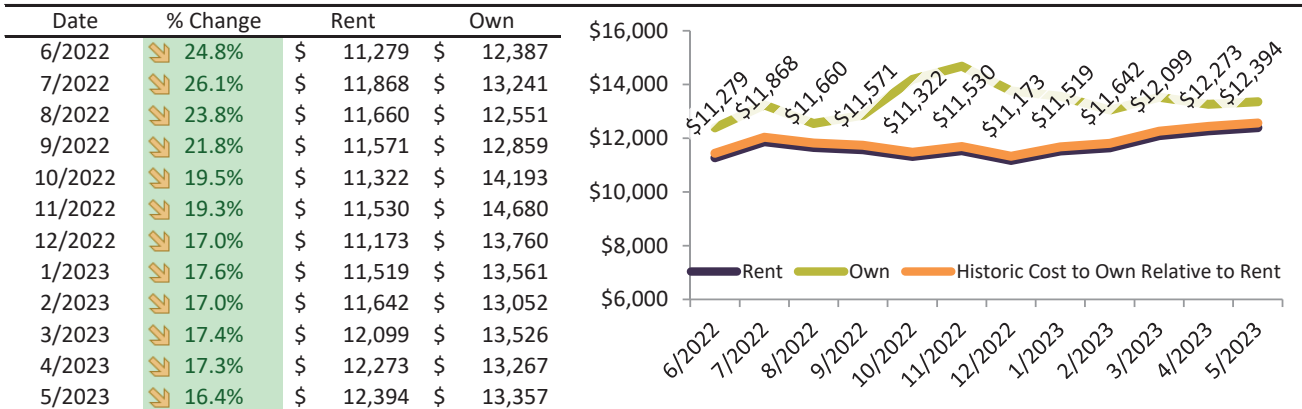
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

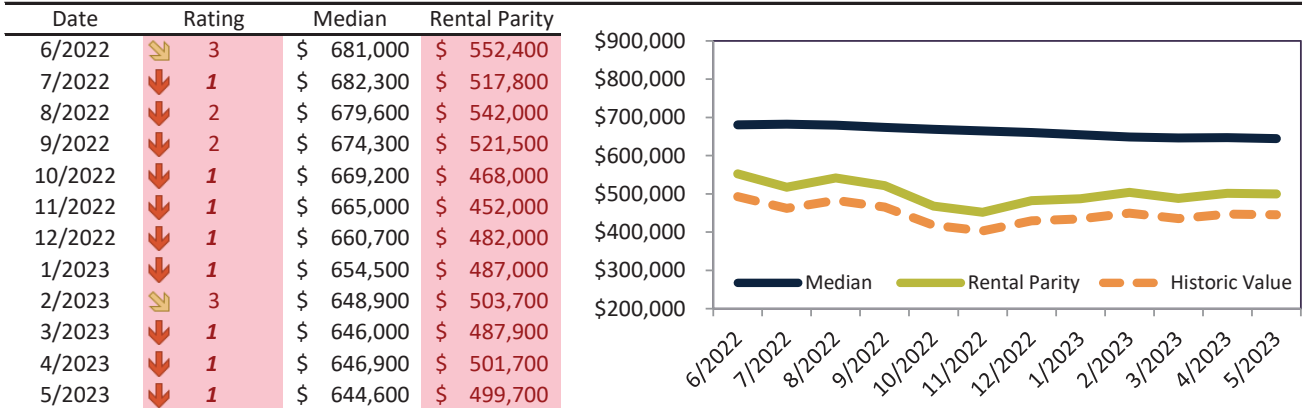


Encanto Housing Market Value & Trends Update

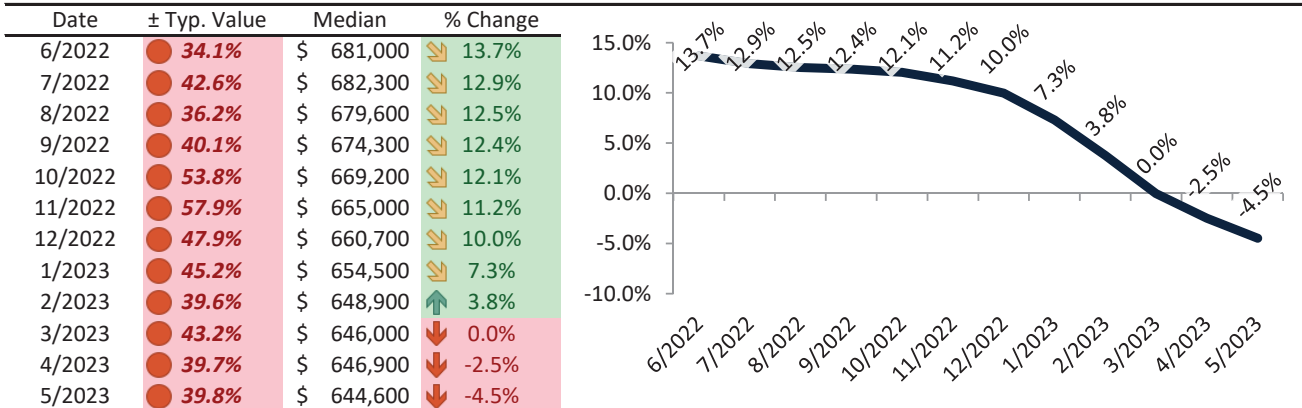
Historically, properties in this market sell at a -10.8% discount. Today's premium is 29.0%. This market is 39.8% overvalued. Median home price is \$644,600. Prices fell 4.5% year-over-year. Monthly cost of ownership is \$3,815, and rents average \$2,958, making owning \$857 per month more costly than renting. Rents rose 3.9% year-over-year. The current capitalization rate (rent/price) is 4.4%.

Market rating = 1

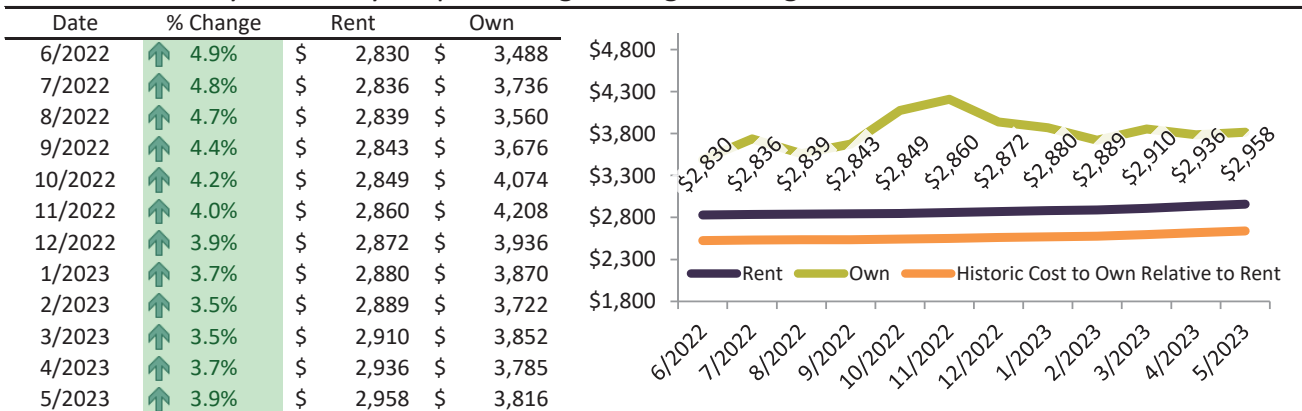
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Encinitas Housing Market Value & Trends Update

Historically, properties in this market sell at a 11.5% premium. Today's premium is 57.8%. This market is 46.3% overvalued.

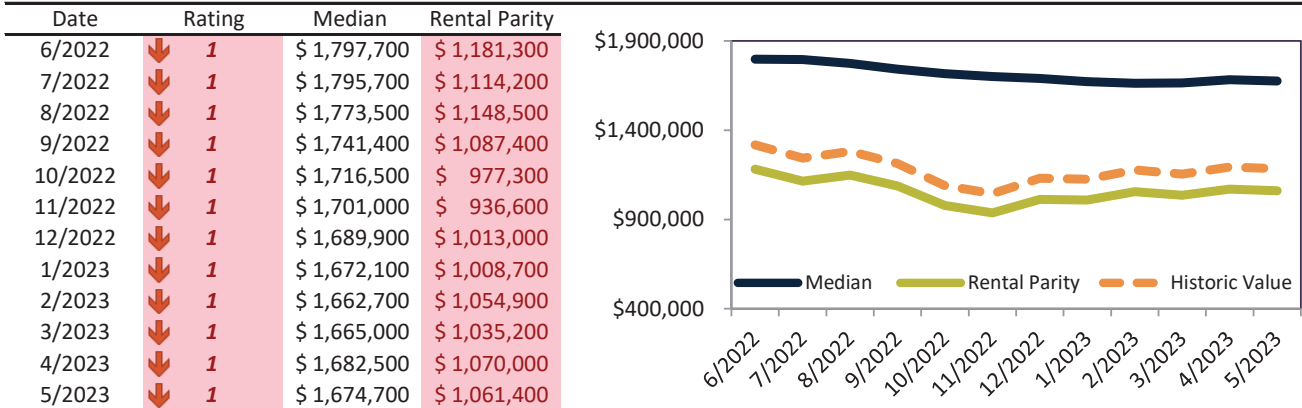
Median home price is \$1,674,700. Prices fell 5.7% year-over-year.

Monthly cost of ownership is \$9,913, and rents average \$6,283, making owning \$3,630 per month more costly than renting.

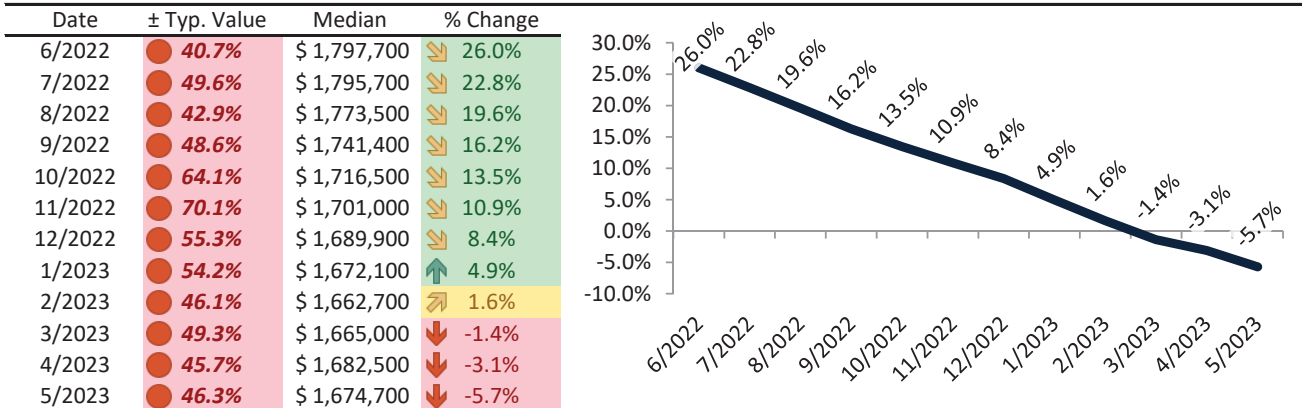
Rents rose 8.2% year-over-year. The current capitalization rate (rent/price) is 3.6%.

Market rating = 1

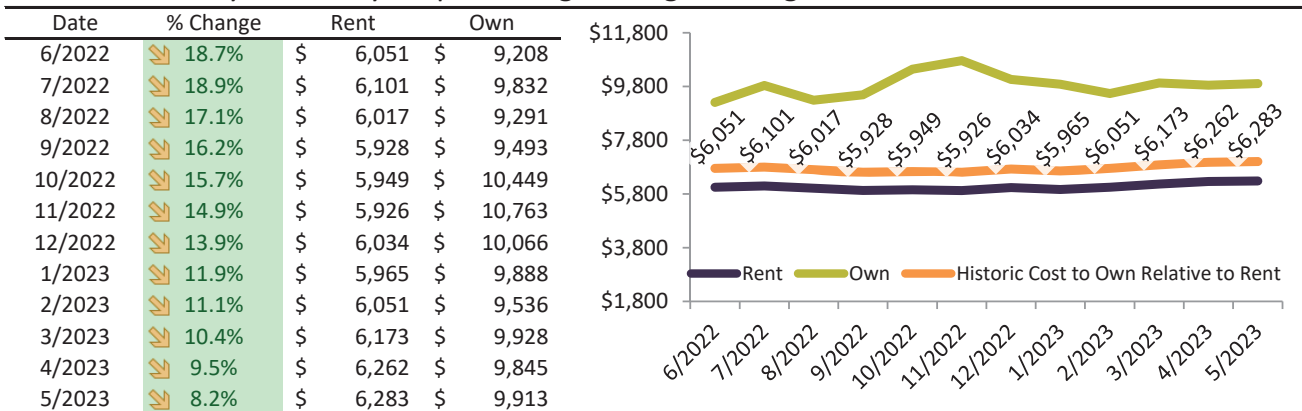
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

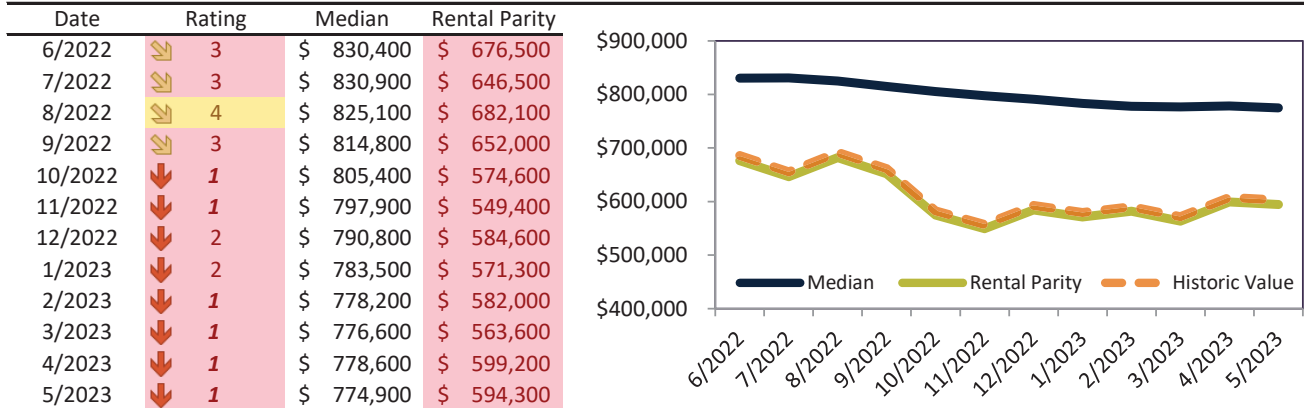


Escondido Housing Market Value & Trends Update

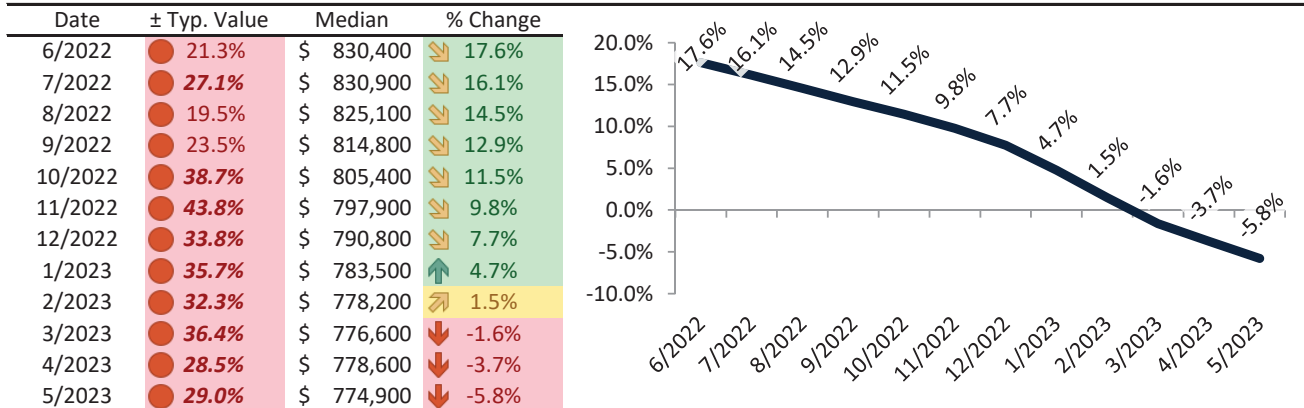
Historically, properties in this market sell at a 1.4% premium. Today's premium is 30.4%. This market is 29.0% overvalued. Median home price is \$774,900. Prices fell 5.8% year-over-year. Monthly cost of ownership is \$4,587, and rents average \$3,518, making owning \$1,068 per month more costly than renting. Rents rose 6.7% year-over-year. The current capitalization rate (rent/price) is 4.4%.

Market rating = 1

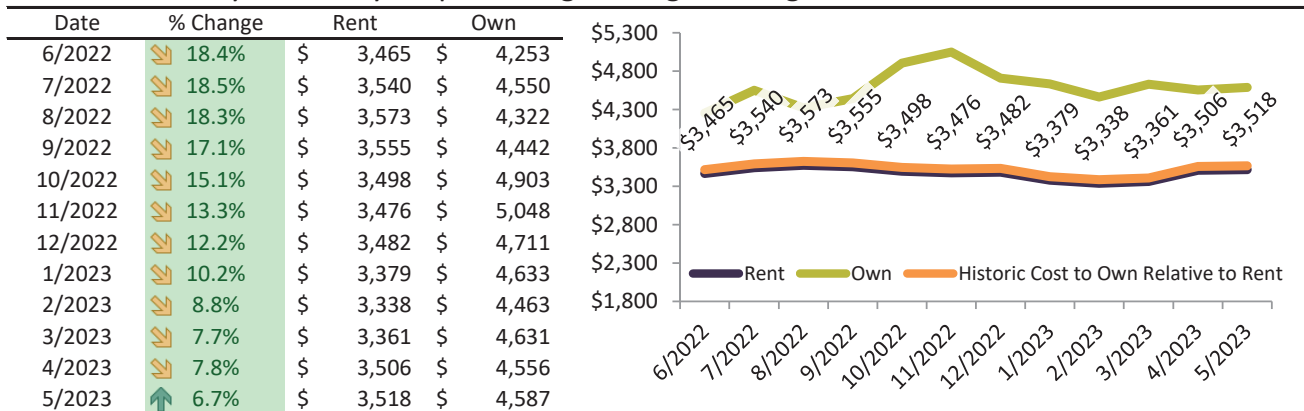
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

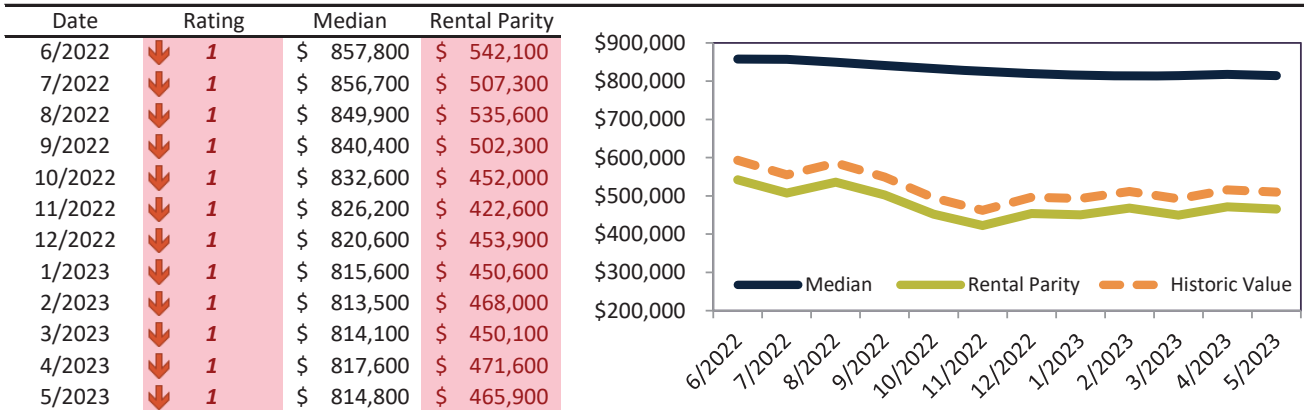


Fallbrook Housing Market Value & Trends Update

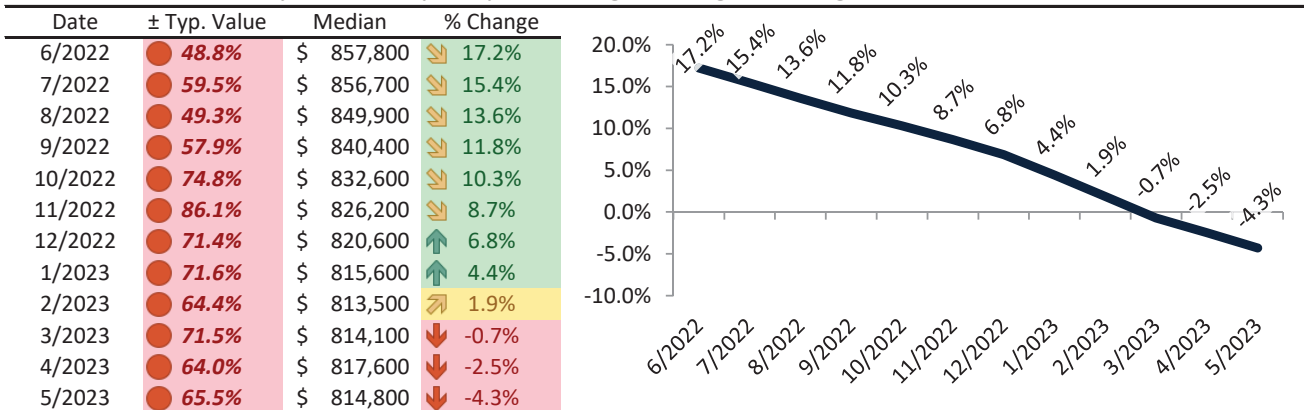
Historically, properties in this market sell at a 9.4% premium. Today's premium is 74.9%. This market is 65.5% overvalued. Median home price is \$814,800. Prices fell 4.3% year-over-year. Monthly cost of ownership is \$4,823, and rents average \$2,758, making owning \$2,064 per month more costly than renting. Rents rose 3.5% year-over-year. The current capitalization rate (rent/price) is 3.2%.

Market rating = 1

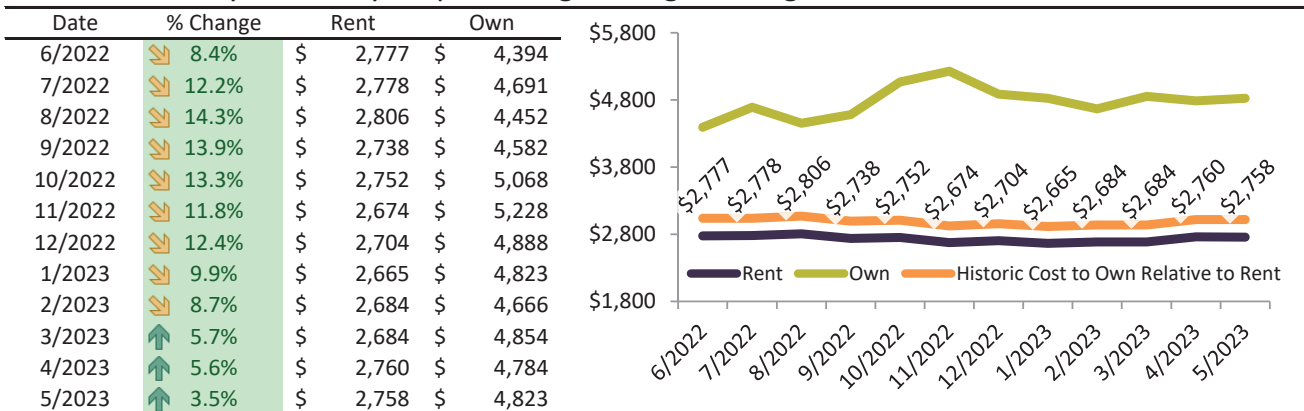
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

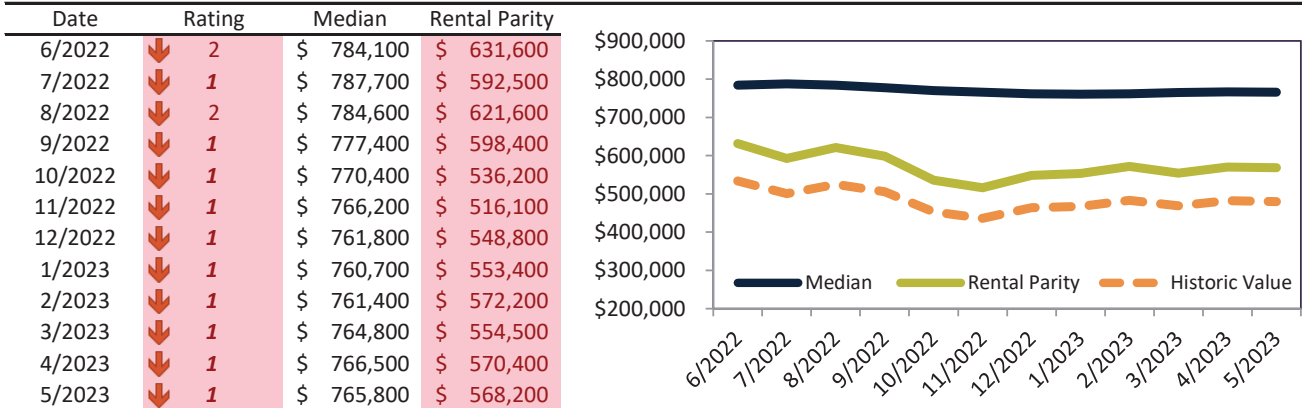


Hillcrest Housing Market Value & Trends Update

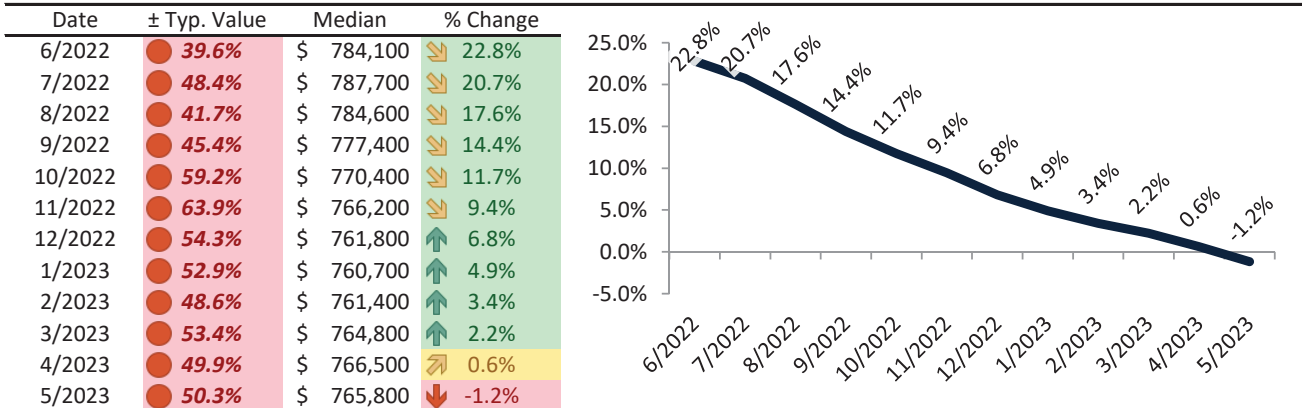
Historically, properties in this market sell at a -15.5% discount. Today's premium is 34.8%. This market is 50.3% overvalued. Median home price is \$765,800. Prices fell 1.2% year-over-year. Monthly cost of ownership is \$4,533, and rents average \$3,364, making owning \$1,169 per month more costly than renting. Rents rose 2.6% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 1

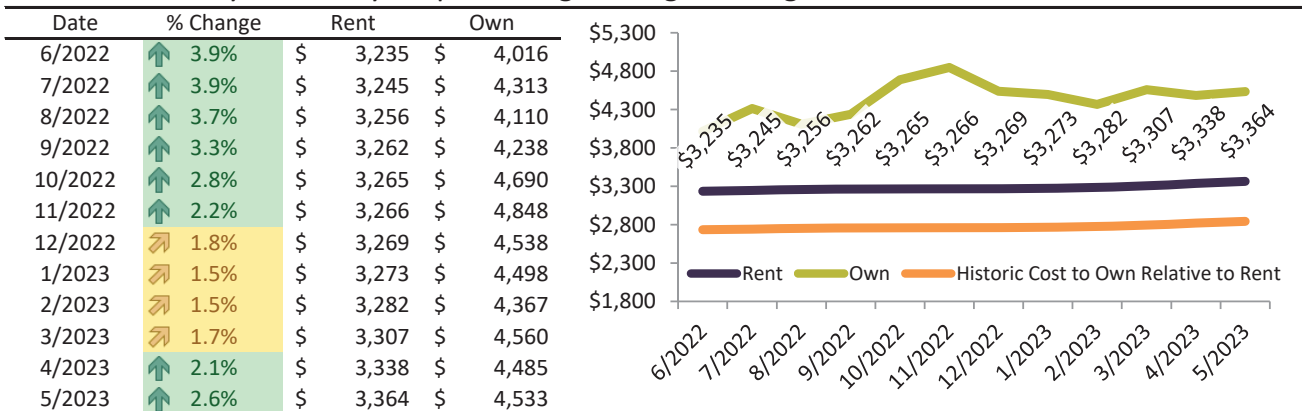
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

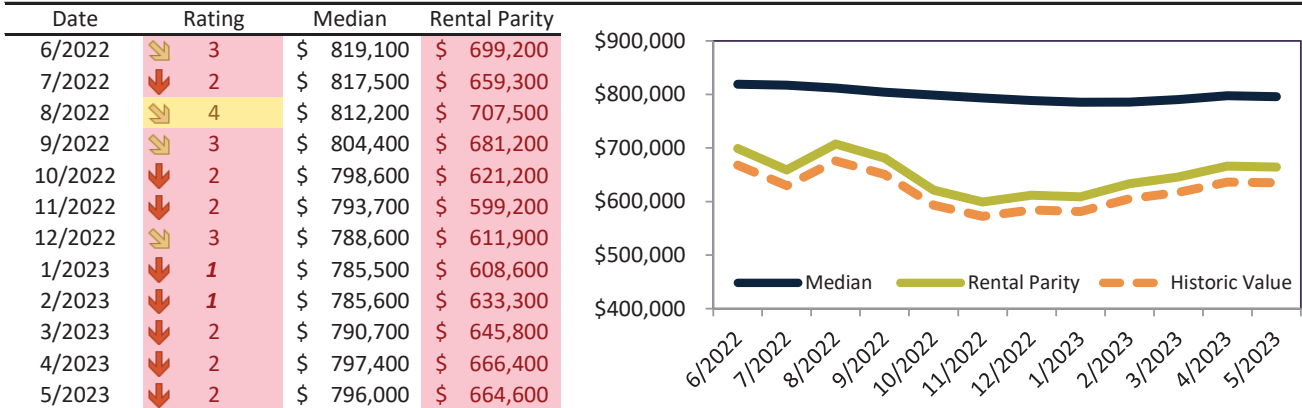


Imperial Beach Housing Market Value & Trends Update

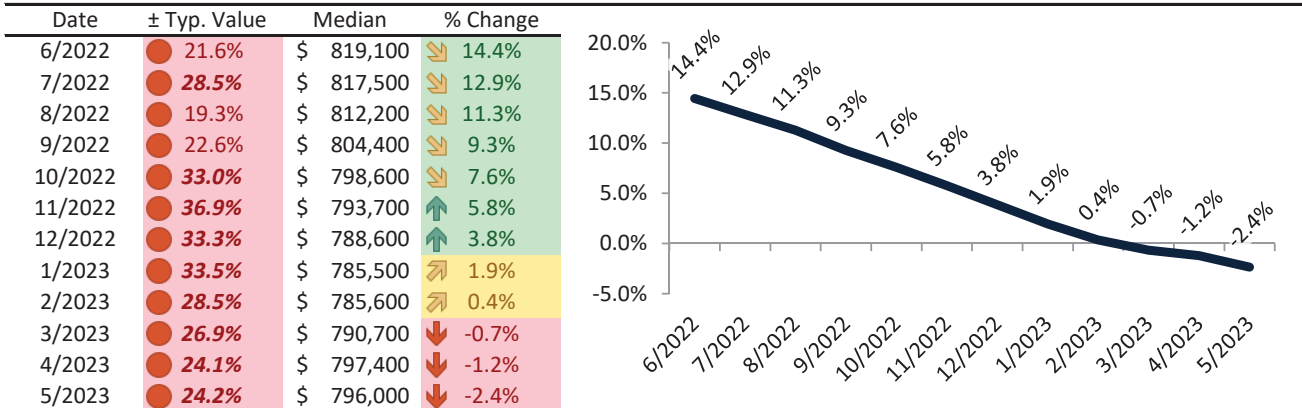
Historically, properties in this market sell at a -4.5% discount. Today's premium is 19.7%. This market is 24.2% overvalued. Median home price is \$796,000. Prices fell 2.4% year-over-year. Monthly cost of ownership is \$4,711, and rents average \$3,934, making owning \$777 per month more costly than renting. Rents rose 12.9% year-over-year. The current capitalization rate (rent/price) is 4.7%.

Market rating = 2

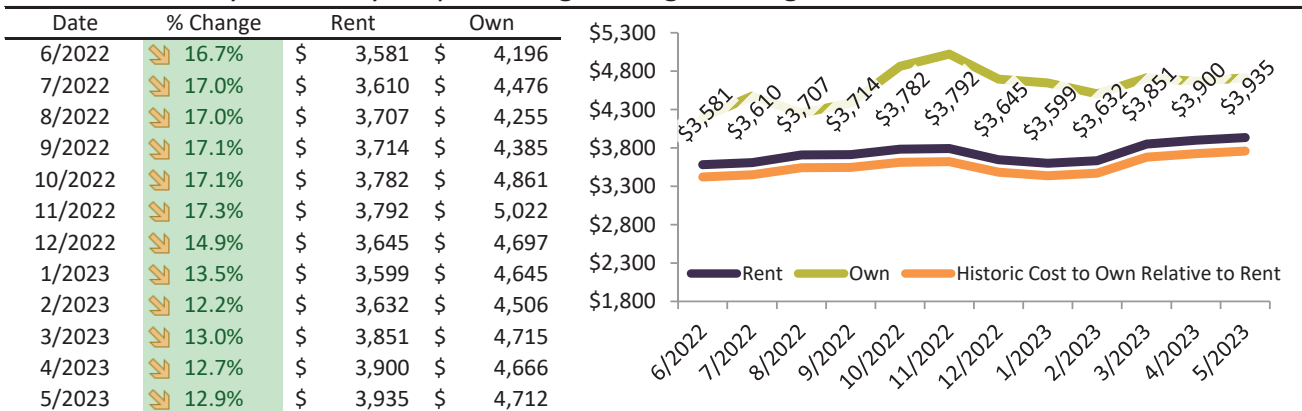
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

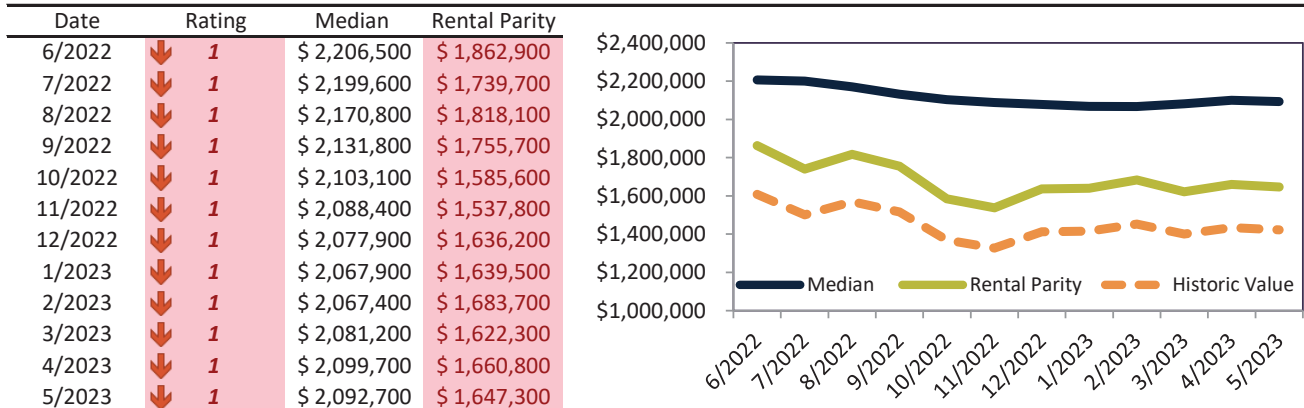


La Jolla Housing Market Value & Trends Update

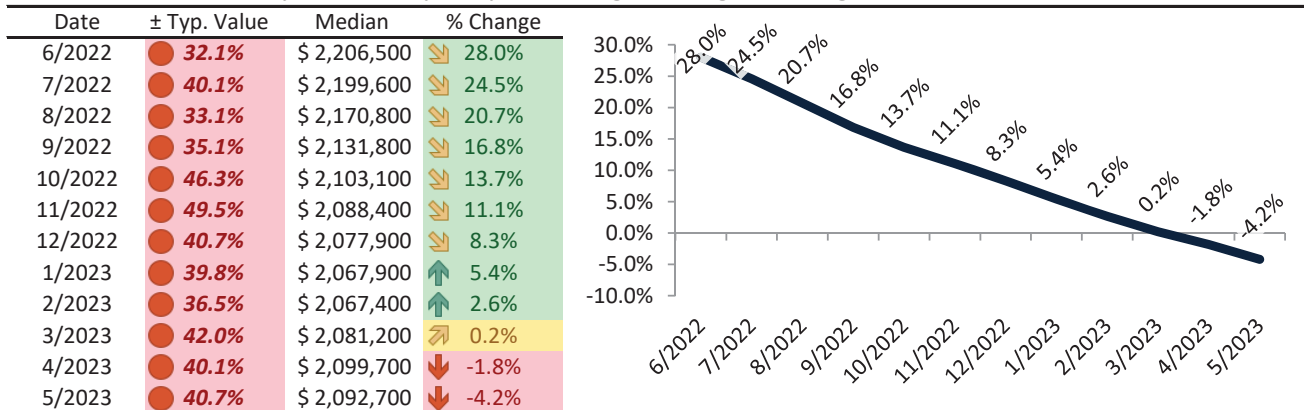
Historically, properties in this market sell at a -13.7% discount. Today's premium is 27.0%. This market is 40.7% overvalued. Median home price is \$2,092,700. Prices fell 4.2% year-over-year. Monthly cost of ownership is \$12,387, and rents average \$9,751, making owning \$2,636 per month more costly than renting. Rents fell 0.0% year-over-year. The current capitalization rate (rent/price) is 4.5%.

Market rating = 1

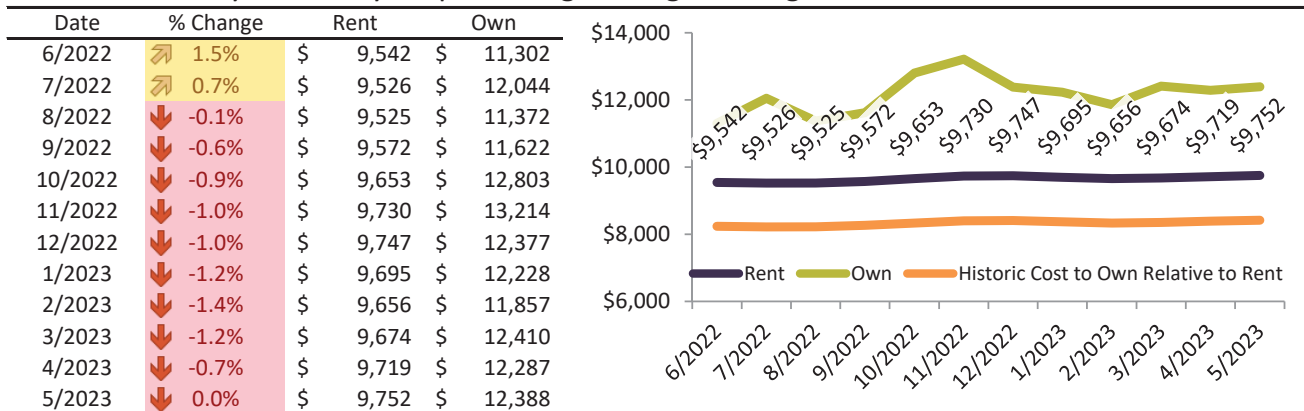
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

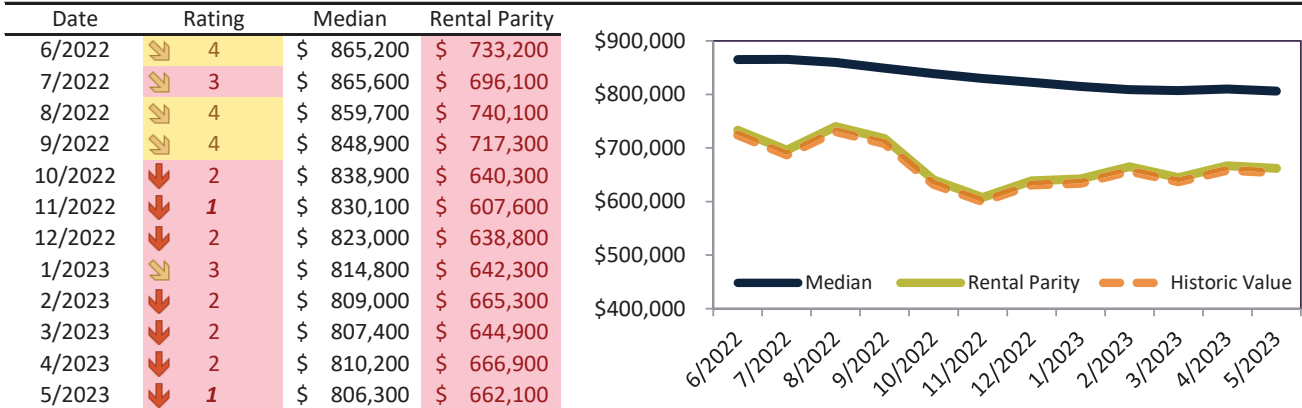


La Mesa Housing Market Value & Trends Update

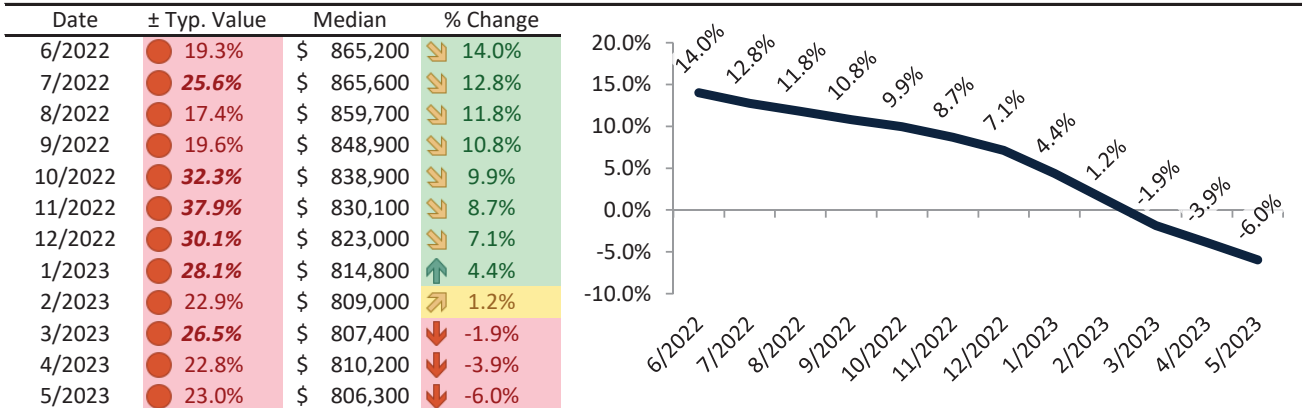
Historically, properties in this market sell at a -1.3% discount. Today's premium is 21.7%. This market is 23.0% overvalued. Median home price is \$806,300. Prices fell 6.0% year-over-year. Monthly cost of ownership is \$4,772, and rents average \$3,919, making owning \$853 per month more costly than renting. Rents rose 8.9% year-over-year. The current capitalization rate (rent/price) is 4.7%.

Market rating = 1

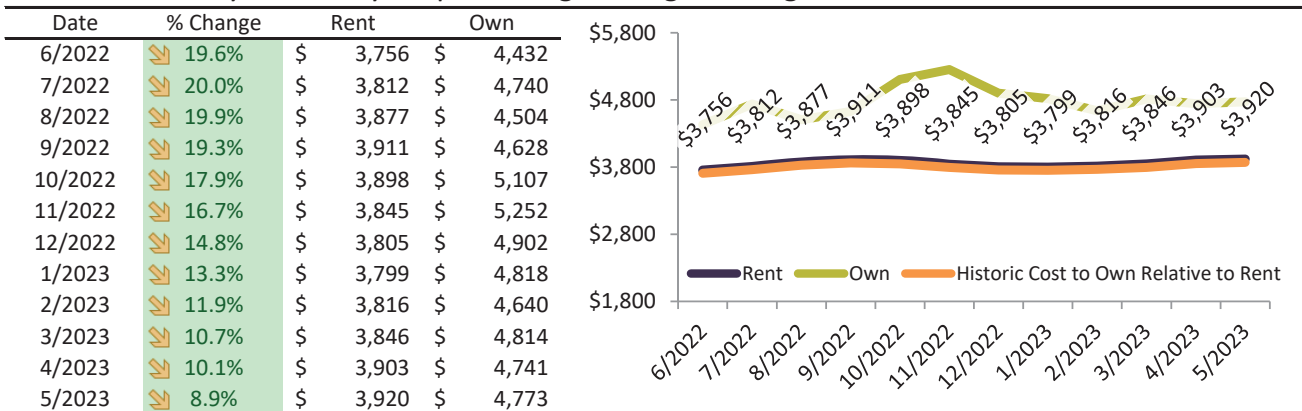
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

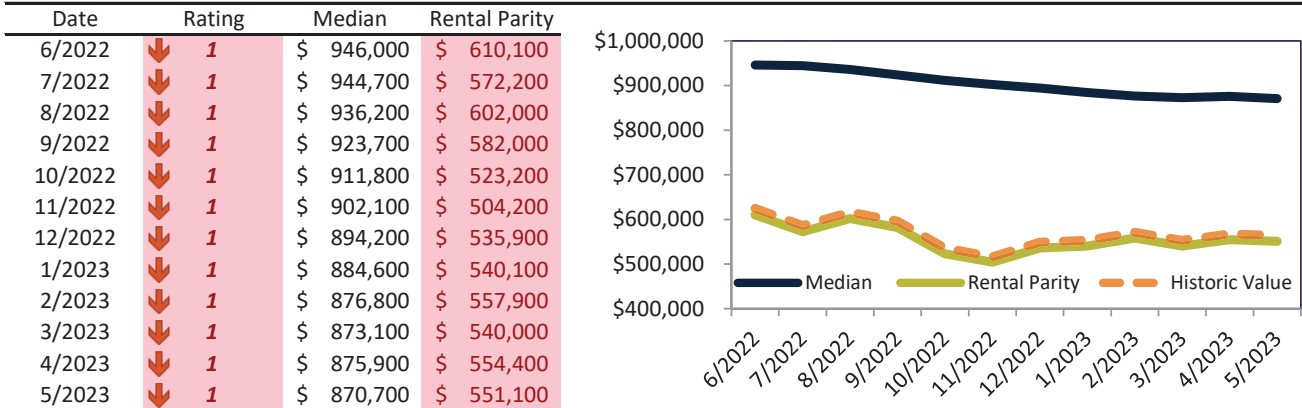


Lake Murray Housing Market Value & Trends Update

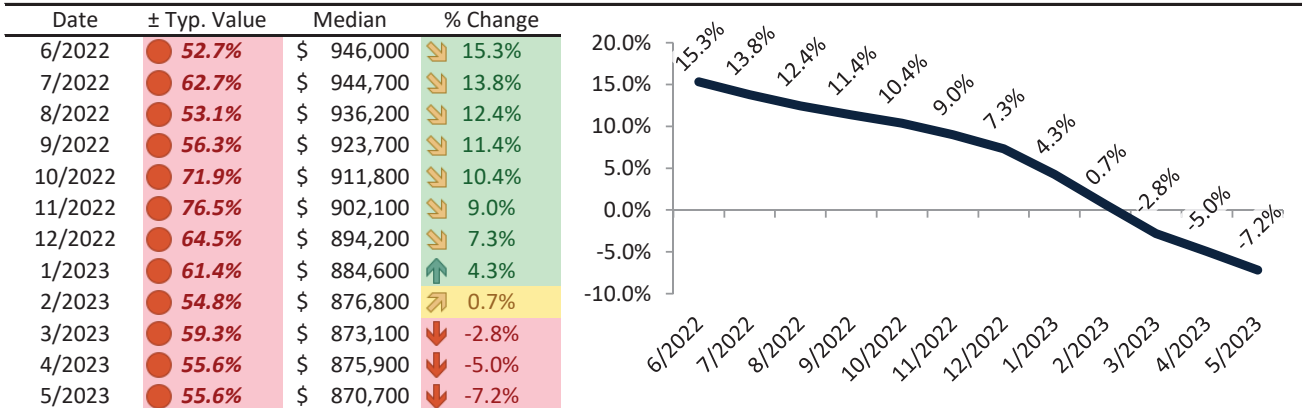
Historically, properties in this market sell at a 2.4% premium. Today's premium is 58.0%. This market is 55.6% overvalued. Median home price is \$870,700. Prices fell 7.2% year-over-year. Monthly cost of ownership is \$5,154, and rents average \$3,262, making owning \$1,891 per month more costly than renting. Rents rose 3.3% year-over-year. The current capitalization rate (rent/price) is 3.6%.

Market rating = 1

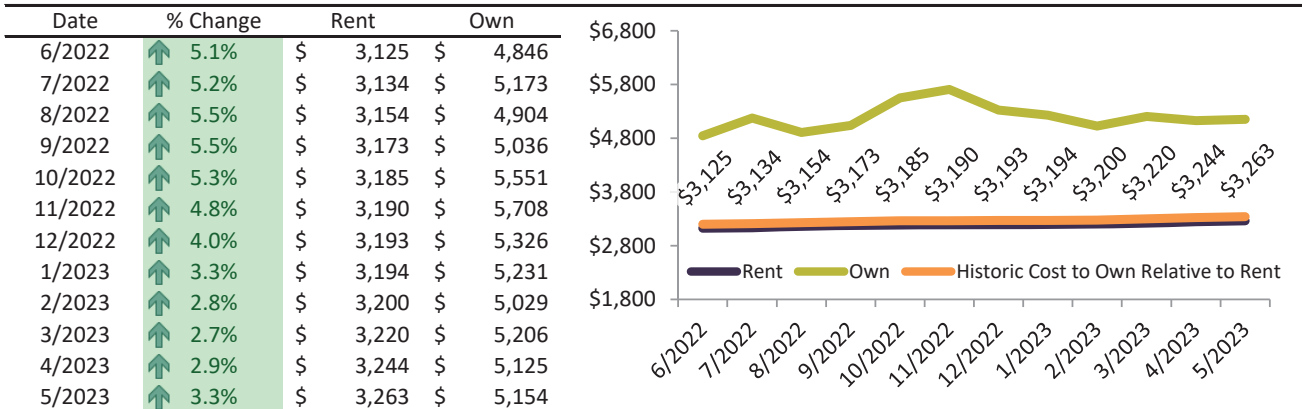
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

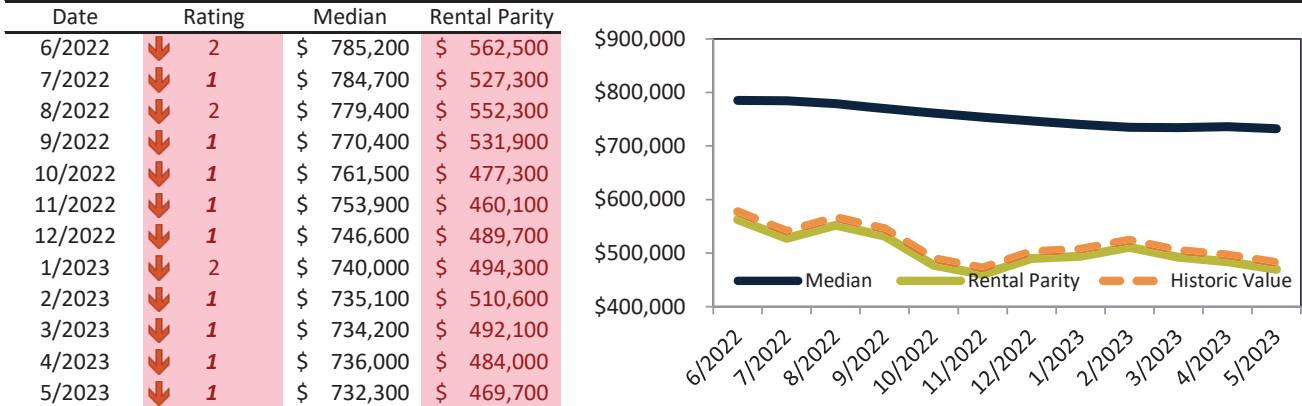


Lakeside Housing Market Value & Trends Update

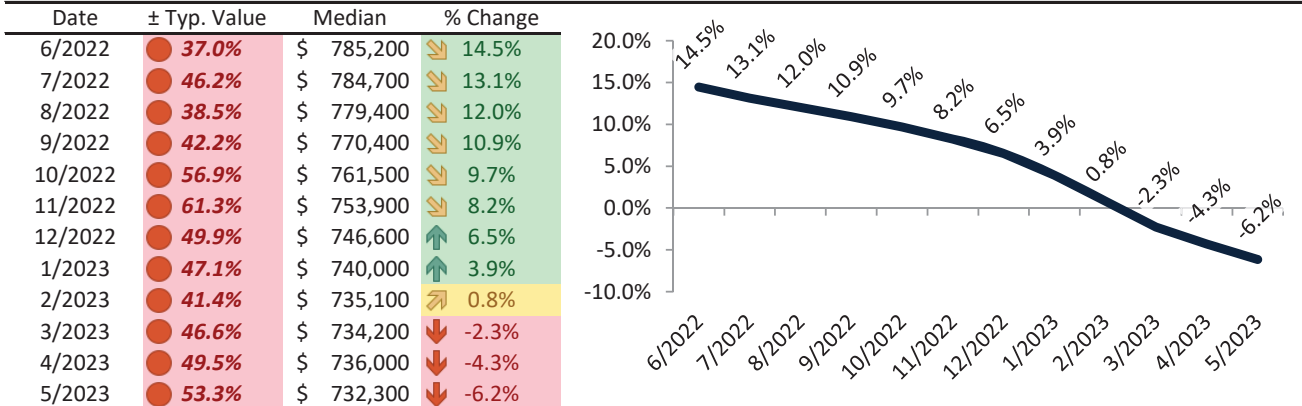
Historically, properties in this market sell at a 2.6% premium. Today's premium is 55.9%. This market is 53.3% overvalued. Median home price is \$732,300. Prices fell 6.2% year-over-year. Monthly cost of ownership is \$4,334, and rents average \$2,780, making owning \$1,554 per month more costly than renting. Rents rose 0.2% year-over-year. The current capitalization rate (rent/price) is 3.6%.

Market rating = 1

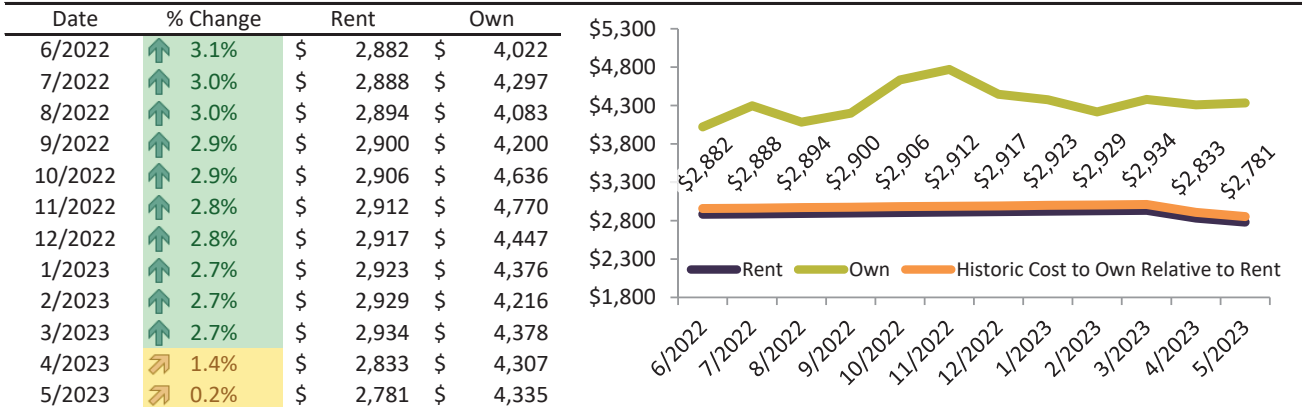
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Lemon Grove Housing Market Value & Trends Update

Historically, properties in this market sell at a -7.9% discount. Today's premium is 49.2%. This market is 57.1% overvalued.

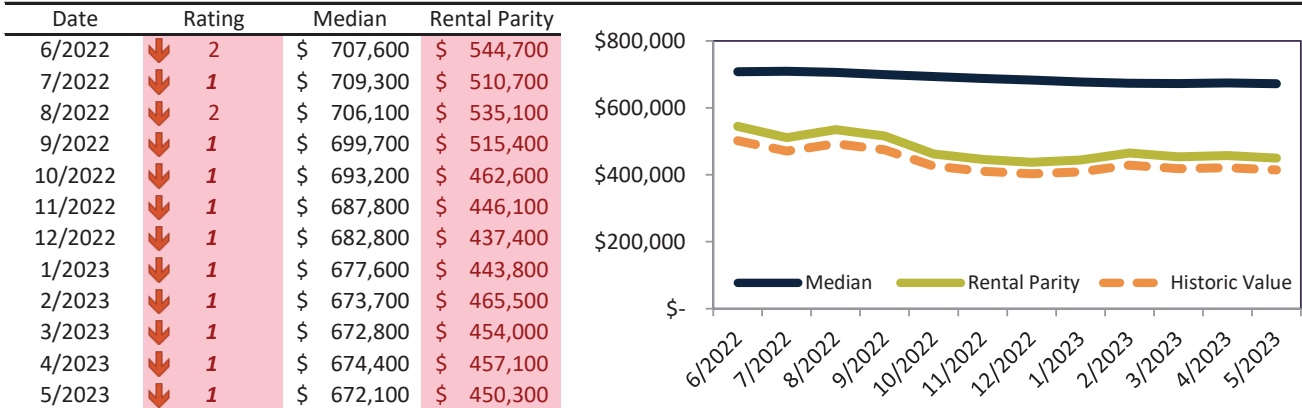
Median home price is \$672,100. Prices fell 4.2% year-over-year.

Monthly cost of ownership is \$3,978, and rents average \$2,665, making owning \$1,312 per month more costly than renting.

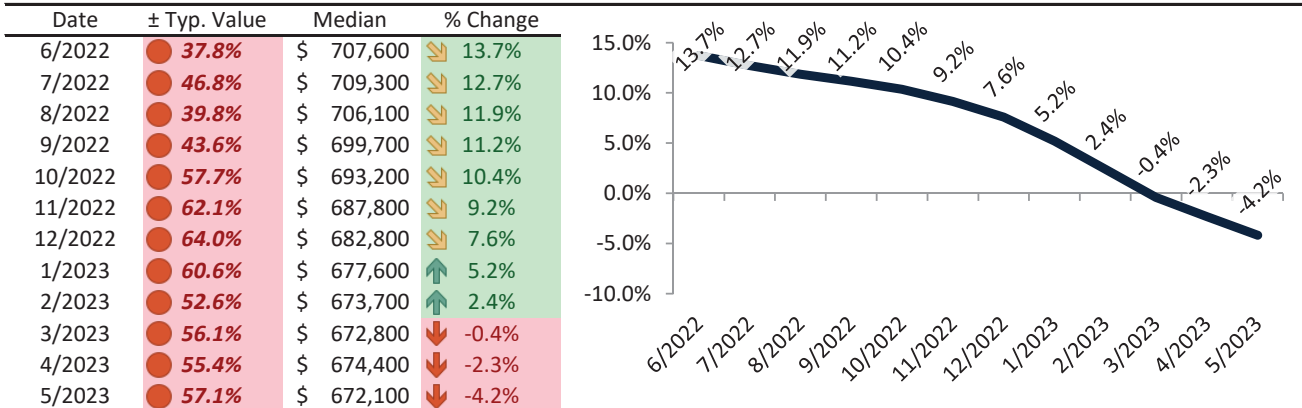
Rents fell 2.5% year-over-year. The current capitalization rate (rent/price) is 3.8%.

Market rating = 1

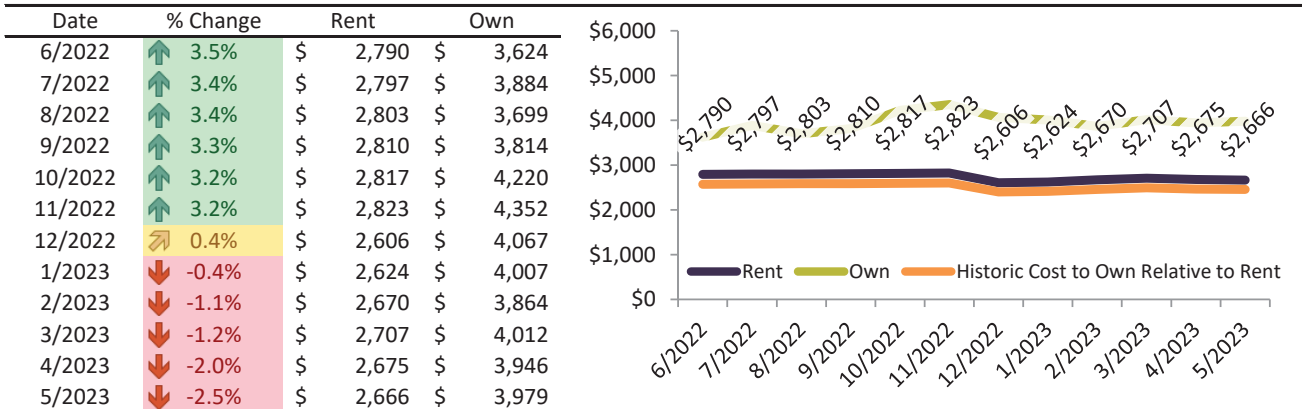
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Linda Vista Housing Market Value & Trends Update

Historically, properties in this market sell at a -8.3% discount. Today's premium is 35.0%. This market is 43.3% overvalued.

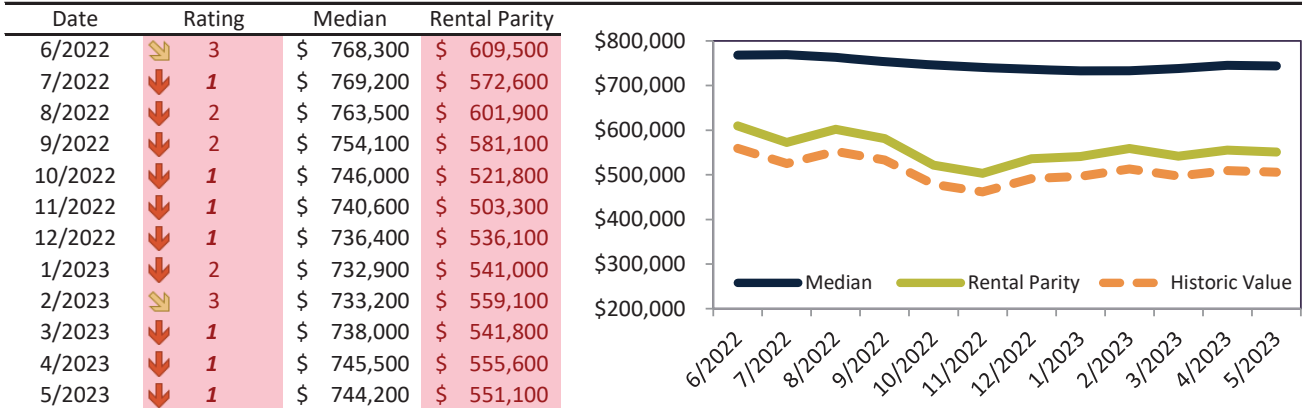
Median home price is \$744,200. Prices fell 2.2% year-over-year.

Monthly cost of ownership is \$4,405, and rents average \$3,262, making owning \$1,142 per month more costly than renting.

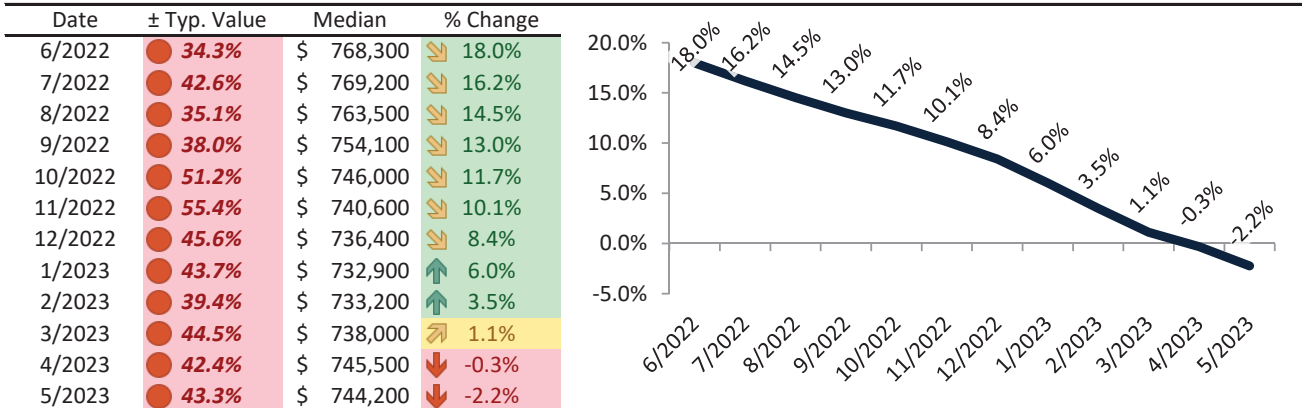
Rents rose 3.5% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 1

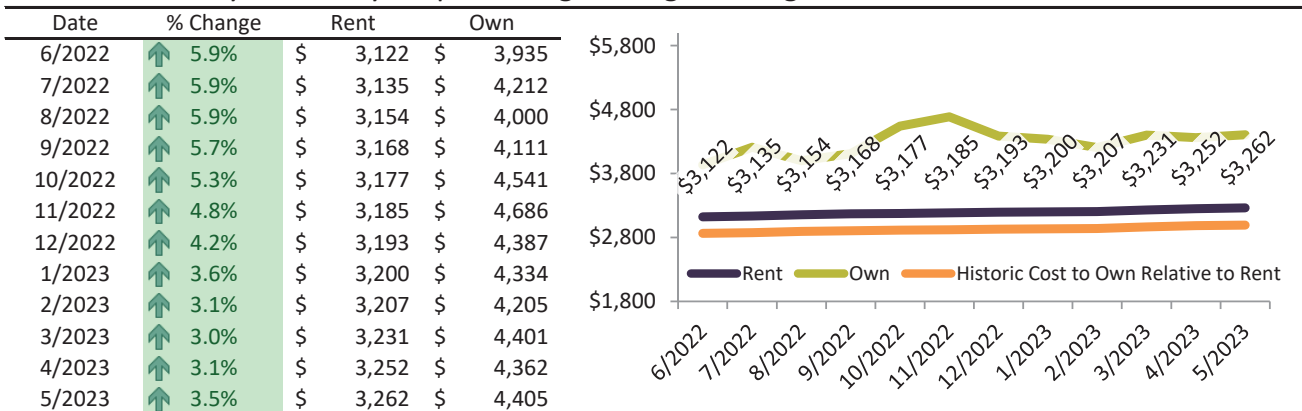
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

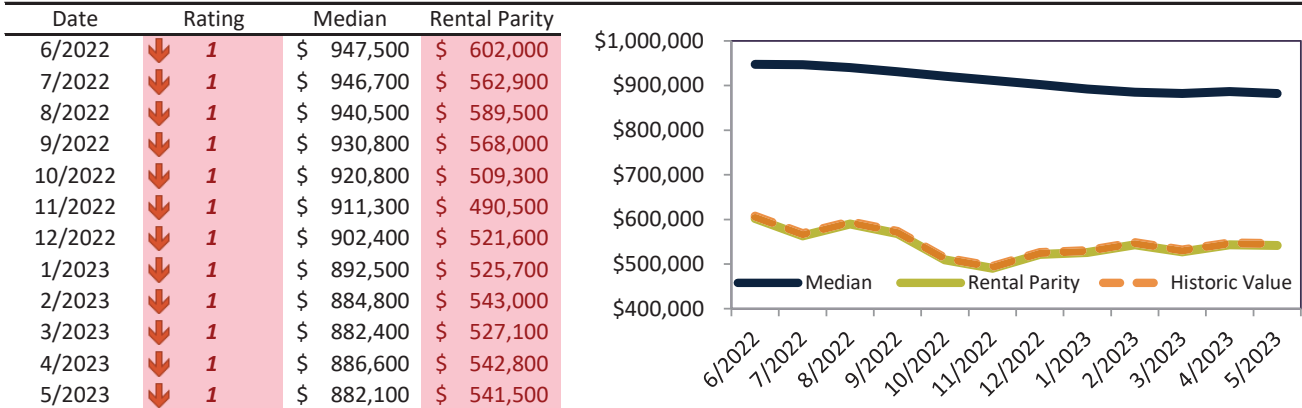


Mira Mesa Housing Market Value & Trends Update

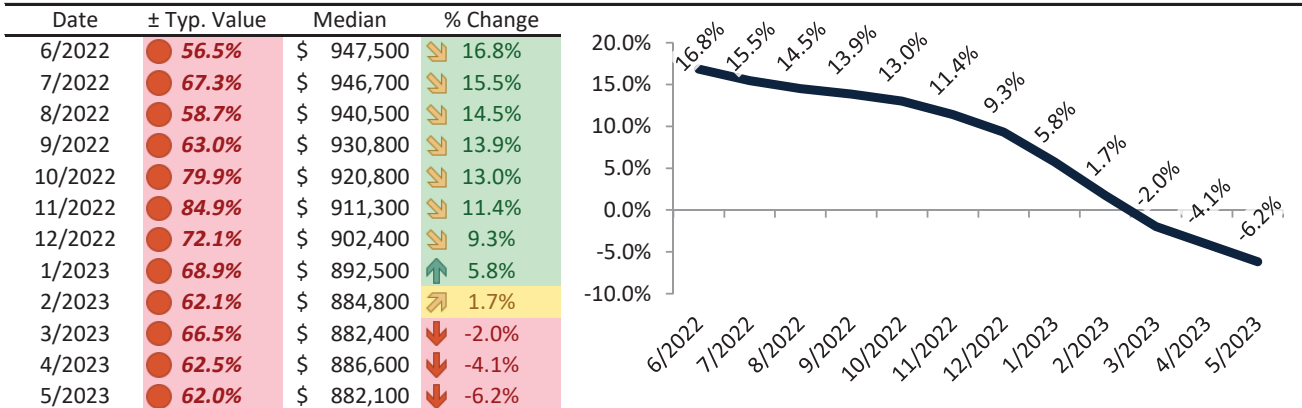
Historically, properties in this market sell at a 0.9% premium. Today's premium is 62.9%. This market is 62.0% overvalued. Median home price is \$882,100. Prices fell 6.2% year-over-year. Monthly cost of ownership is \$5,221, and rents average \$3,205, making owning \$2,016 per month more costly than renting. Rents rose 2.1% year-over-year. The current capitalization rate (rent/price) is 3.5%.

Market rating = 1

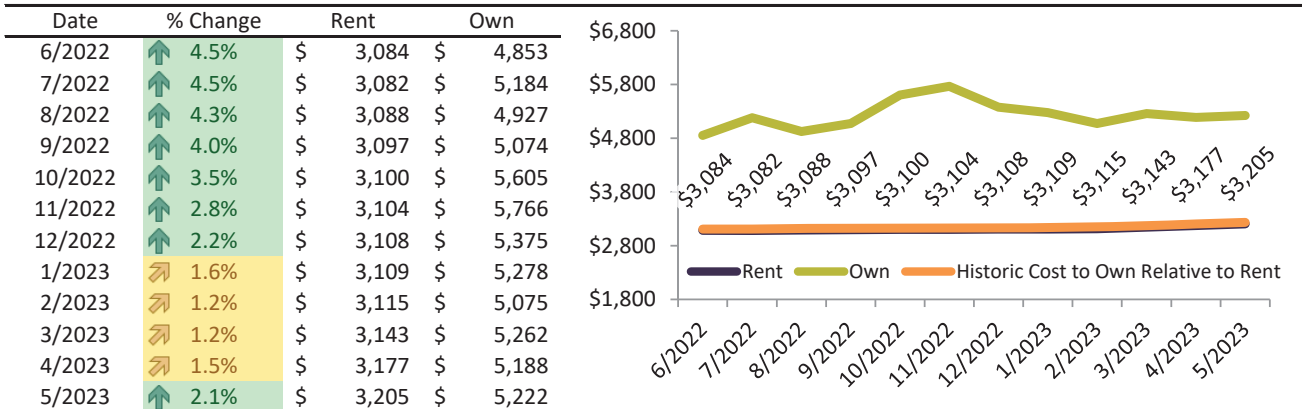
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

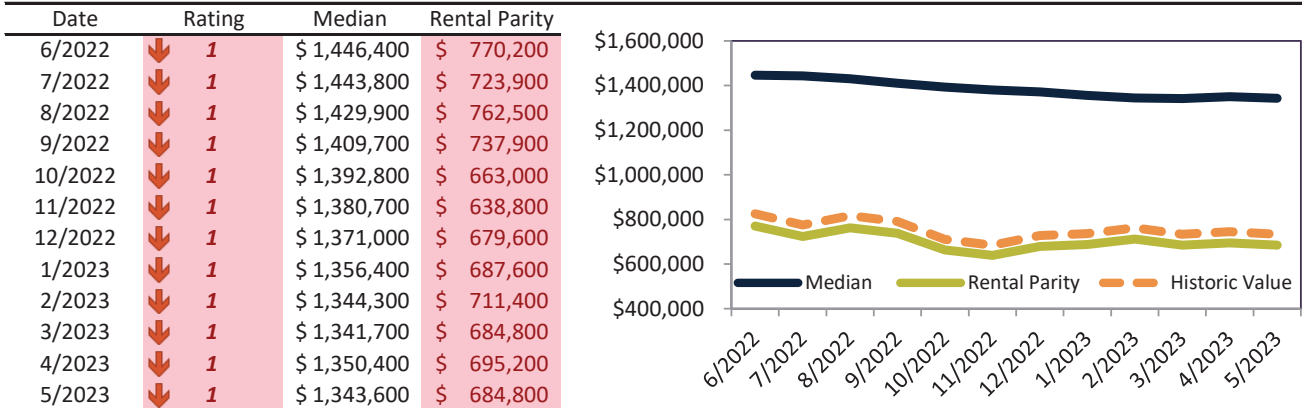


Miramar Ranch North Housing Market Value & Trends Update

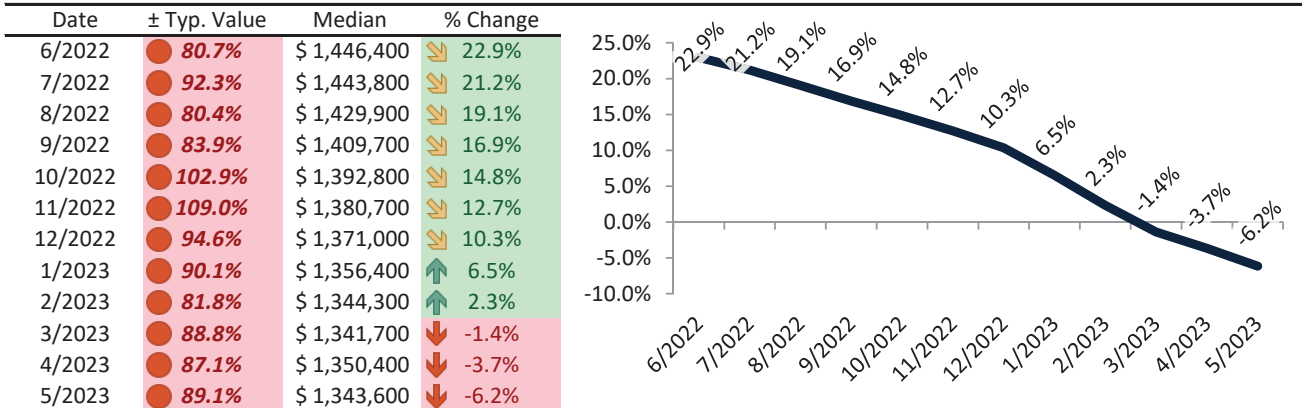
Historically, properties in this market sell at a 7.1% premium. Today's premium is 96.2%. This market is 89.1% overvalued. Median home price is \$1,343,600. Prices fell 6.2% year-over-year. Monthly cost of ownership is \$7,953, and rents average \$4,054, making owning \$3,899 per month more costly than renting. Rents rose 2.9% year-over-year. The current capitalization rate (rent/price) is 2.9%.

Market rating = 1

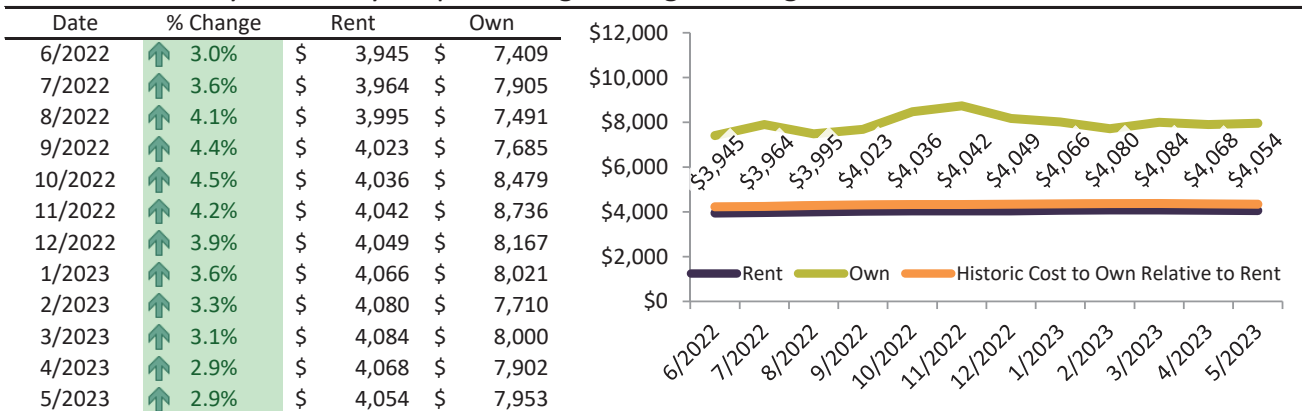
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

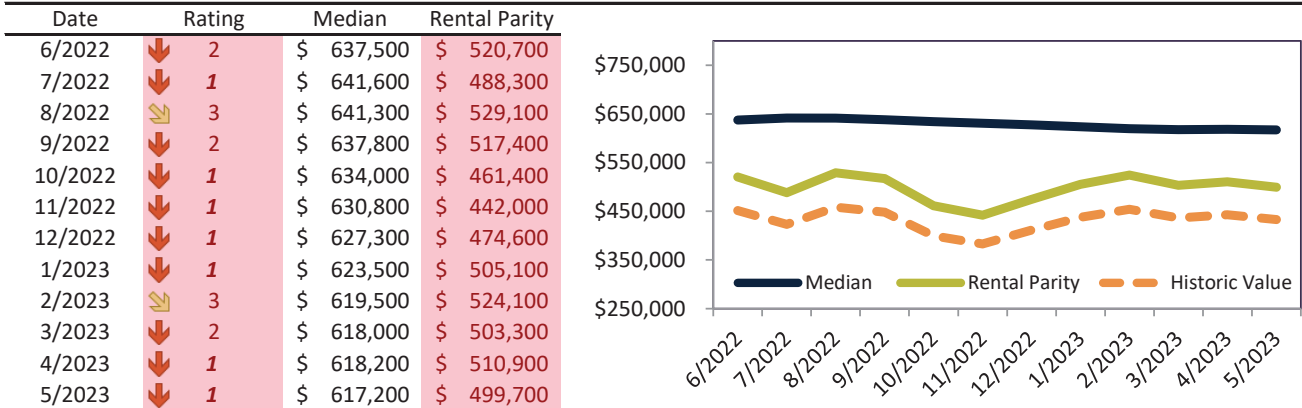


National City Housing Market Value & Trends Update

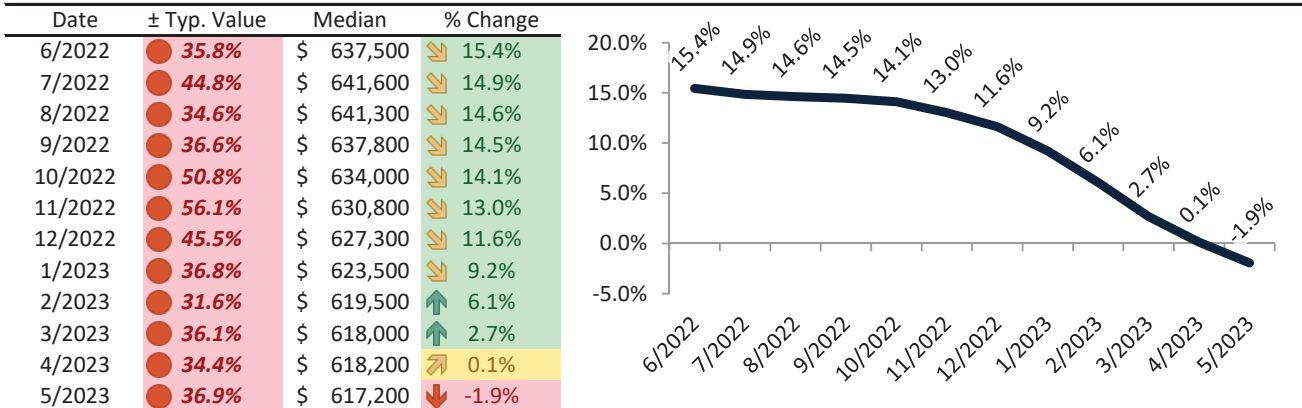
Historically, properties in this market sell at a -13.4% discount. Today's premium is 23.5%. This market is 36.9% overvalued. Median home price is \$617,200. Prices fell 1.9% year-over-year. Monthly cost of ownership is \$3,653, and rents average \$2,958, making owning \$695 per month more costly than renting. Rents rose 10.9% year-over-year. The current capitalization rate (rent/price) is 4.6%.

Market rating = 1

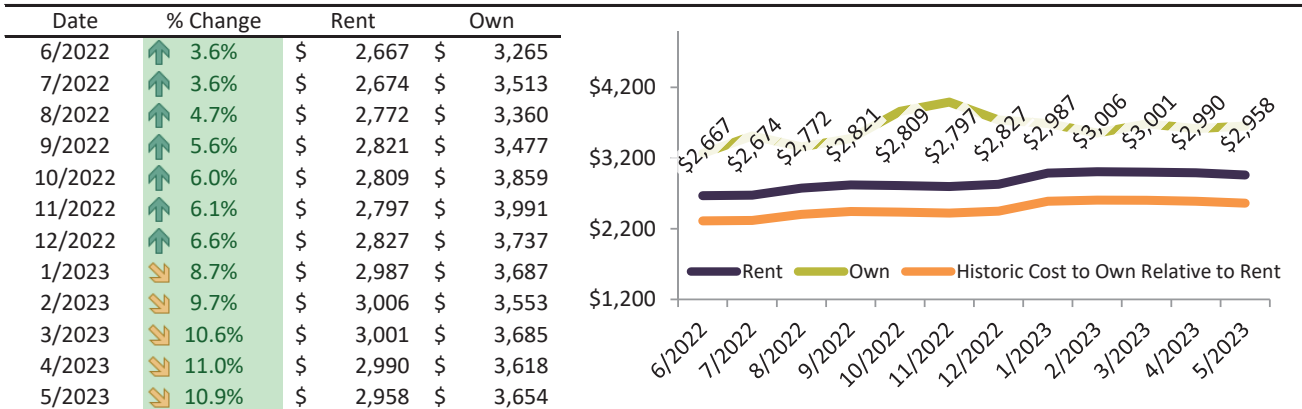
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

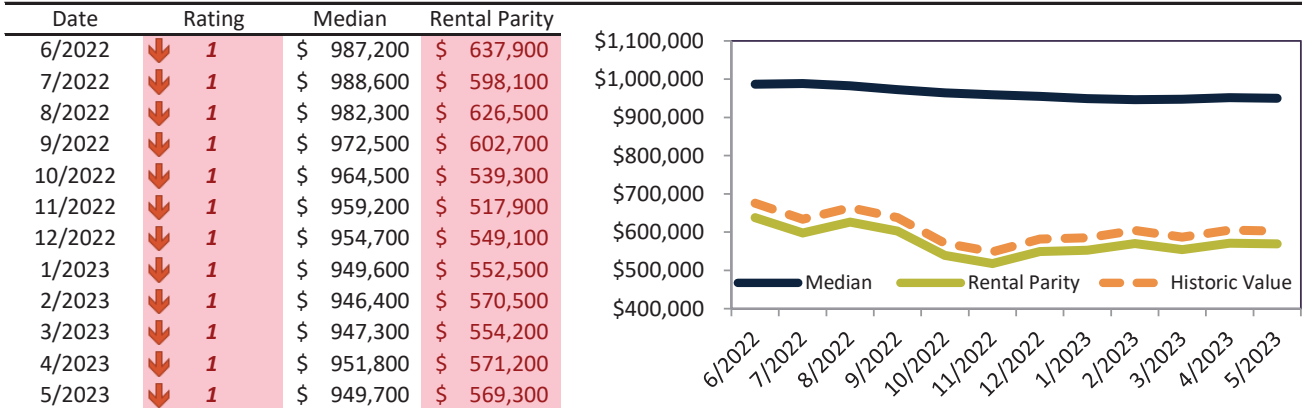


North Clairemont Housing Market Value & Trends Update

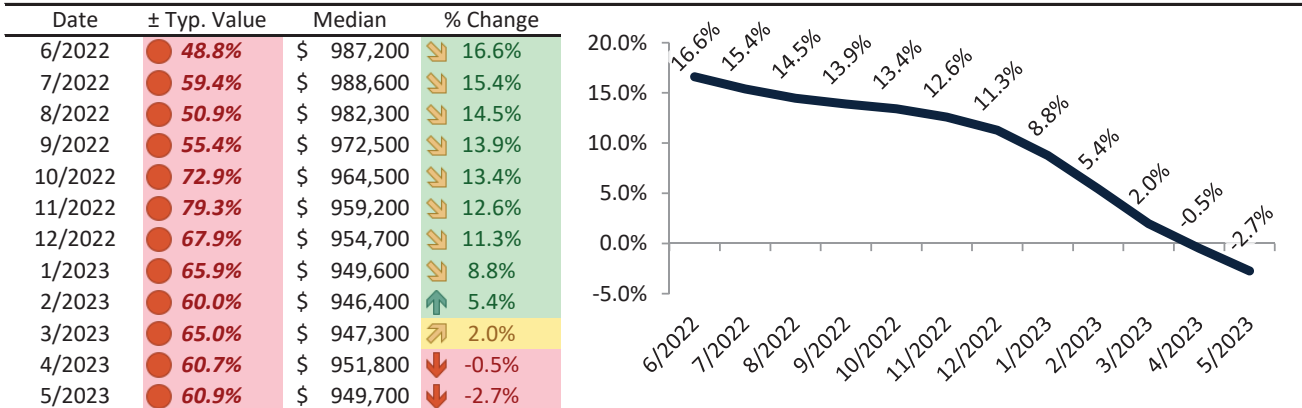
Historically, properties in this market sell at a 5.9% premium. Today's premium is 66.8%. This market is 60.9% overvalued. Median home price is \$949,700. Prices fell 2.7% year-over-year. Monthly cost of ownership is \$5,621, and rents average \$3,370, making owning \$2,251 per month more costly than renting. Rents rose 2.9% year-over-year. The current capitalization rate (rent/price) is 3.4%.

Market rating = 1

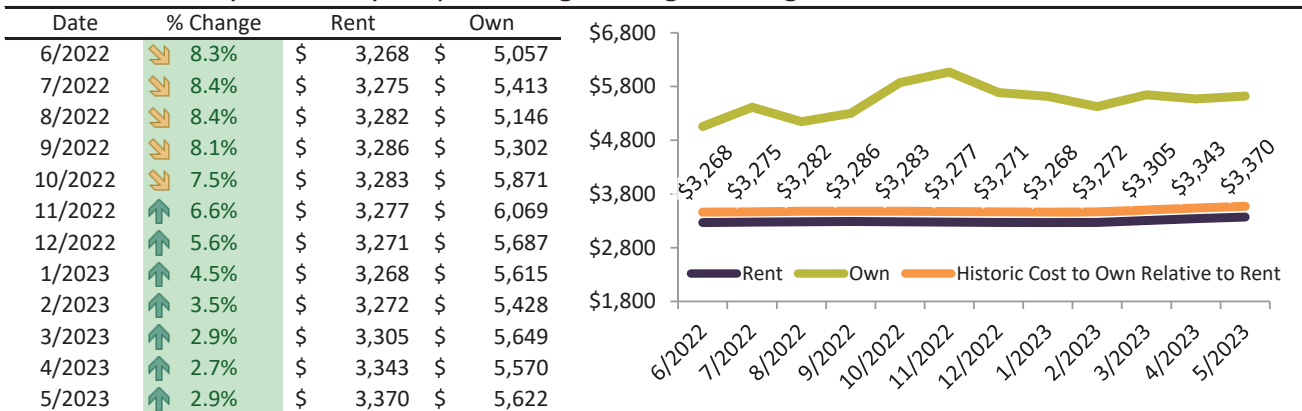
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

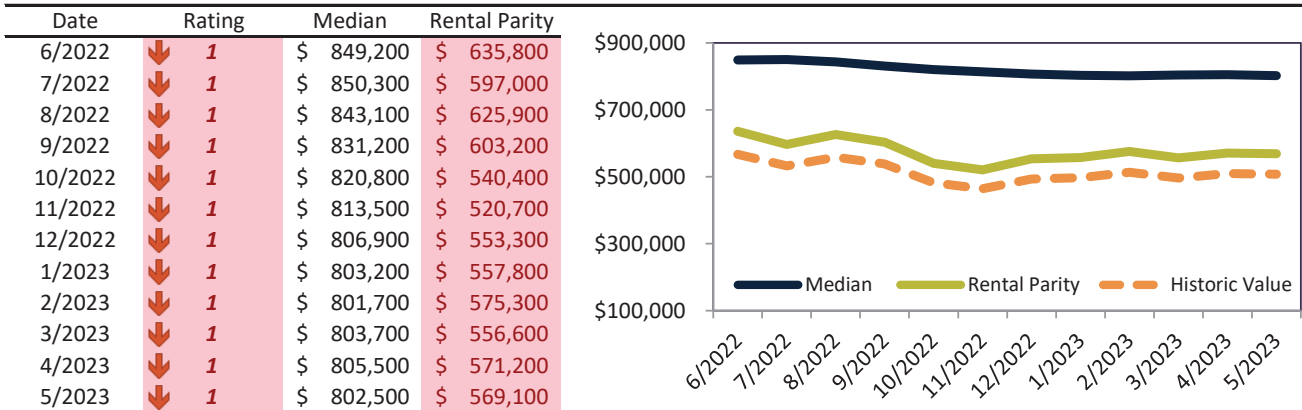


North Park Housing Market Value & Trends Update

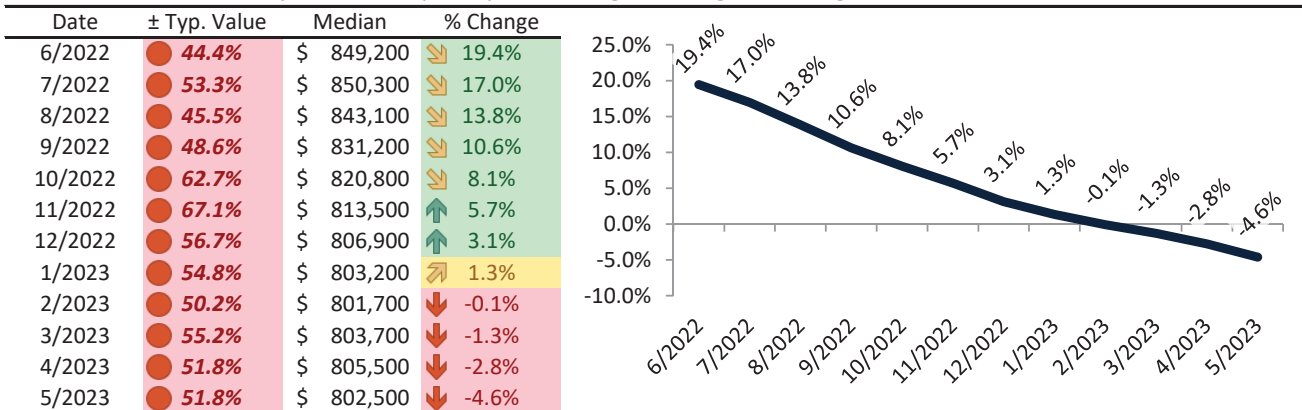
Historically, properties in this market sell at a -10.8% discount. Today's premium is 41.0%. This market is 51.8% overvalued. Median home price is \$802,500. Prices fell 4.6% year-over-year. Monthly cost of ownership is \$4,750, and rents average \$3,369, making owning \$1,381 per month more costly than renting. Rents rose 2.6% year-over-year. The current capitalization rate (rent/price) is 4.0%.

Market rating = 1

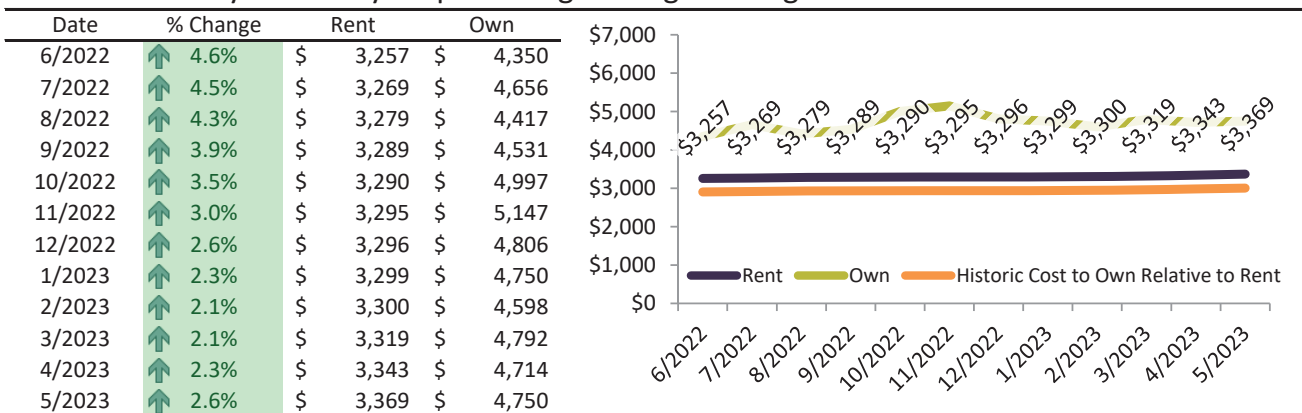
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

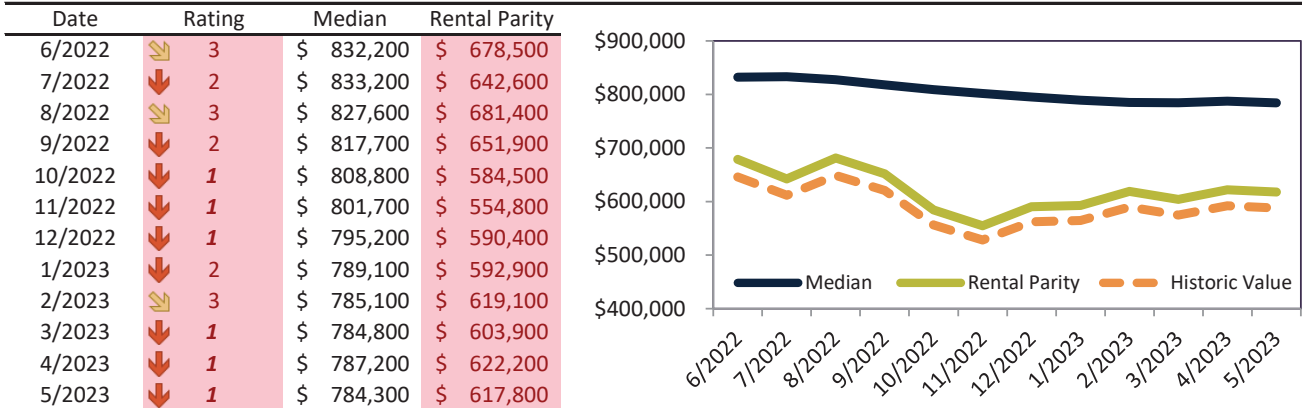


Oceanside Housing Market Value & Trends Update

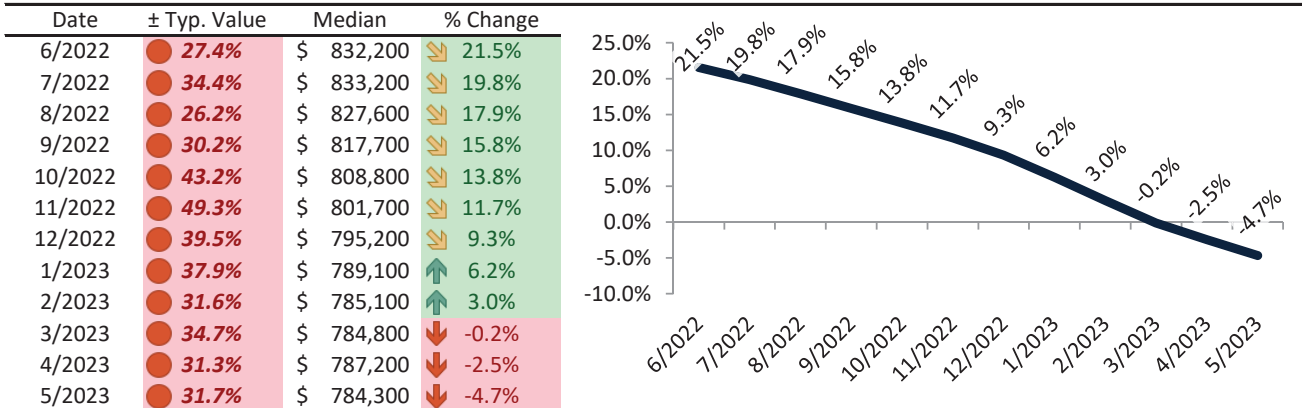
Historically, properties in this market sell at a -4.8% discount. Today's premium is 26.9%. This market is 31.7% overvalued. Median home price is \$784,300. Prices fell 4.7% year-over-year. Monthly cost of ownership is \$4,642, and rents average \$3,657, making owning \$985 per month more costly than renting. Rents rose 9.1% year-over-year. The current capitalization rate (rent/price) is 4.5%.

Market rating = 1

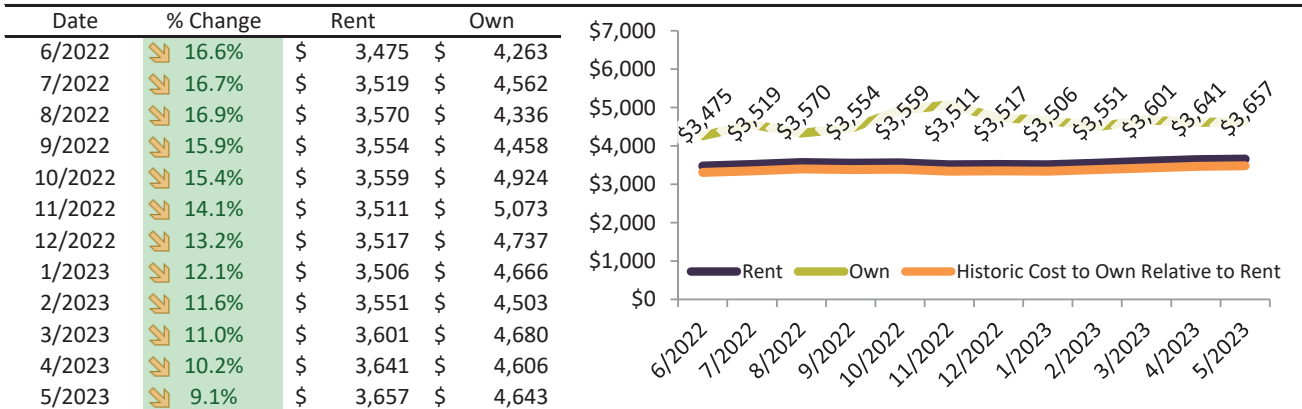
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

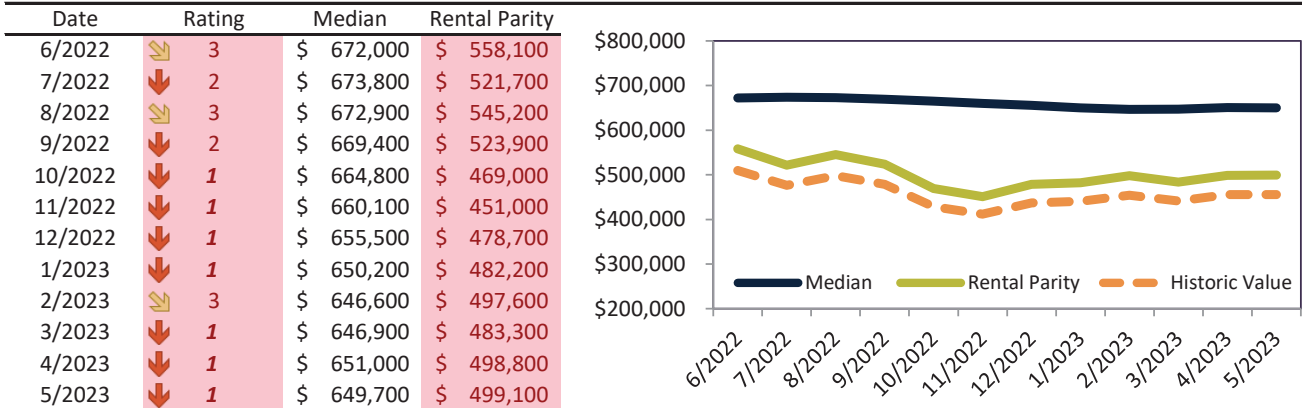


Otay Mesa West Housing Market Value & Trends Update

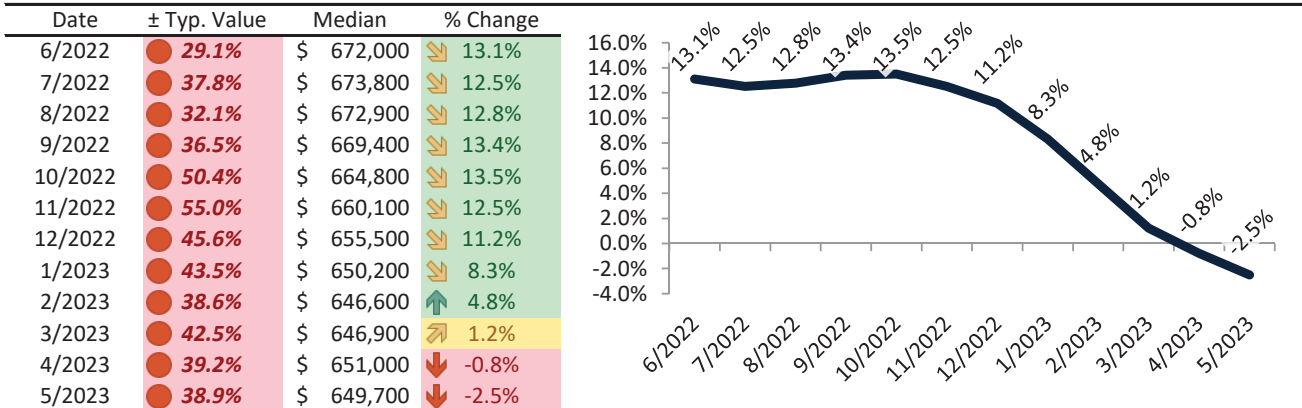
Historically, properties in this market sell at a -8.7% discount. Today's premium is 30.2%. This market is 38.9% overvalued. Median home price is \$649,700. Prices fell 2.5% year-over-year. Monthly cost of ownership is \$3,845, and rents average \$2,954, making owning \$891 per month more costly than renting. Rents rose 2.5% year-over-year. The current capitalization rate (rent/price) is 4.4%.

Market rating = 1

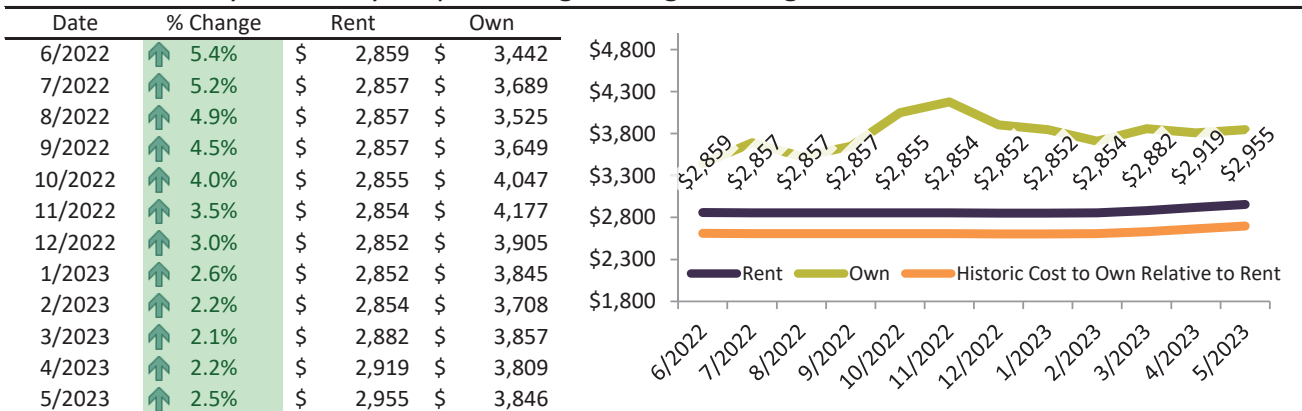
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

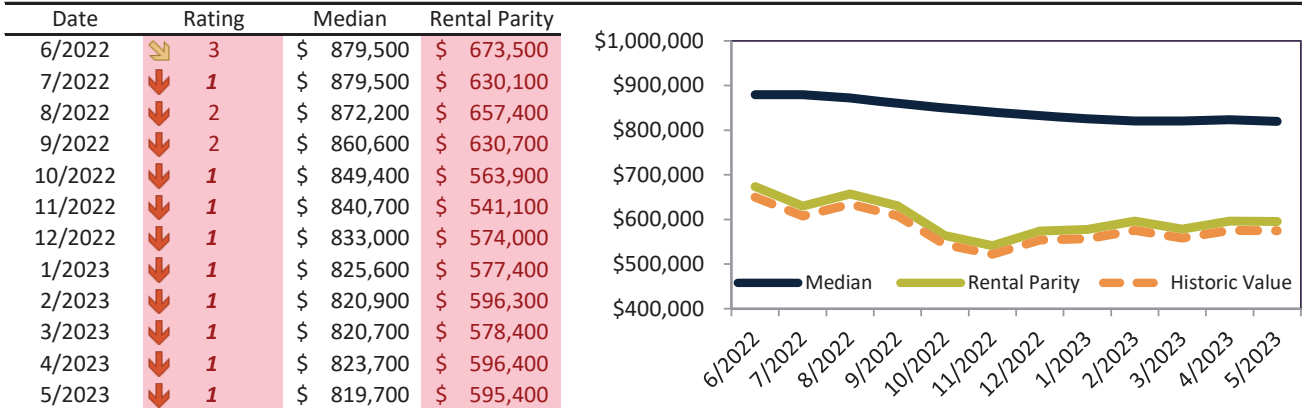


Otay Ranch Housing Market Value & Trends Update

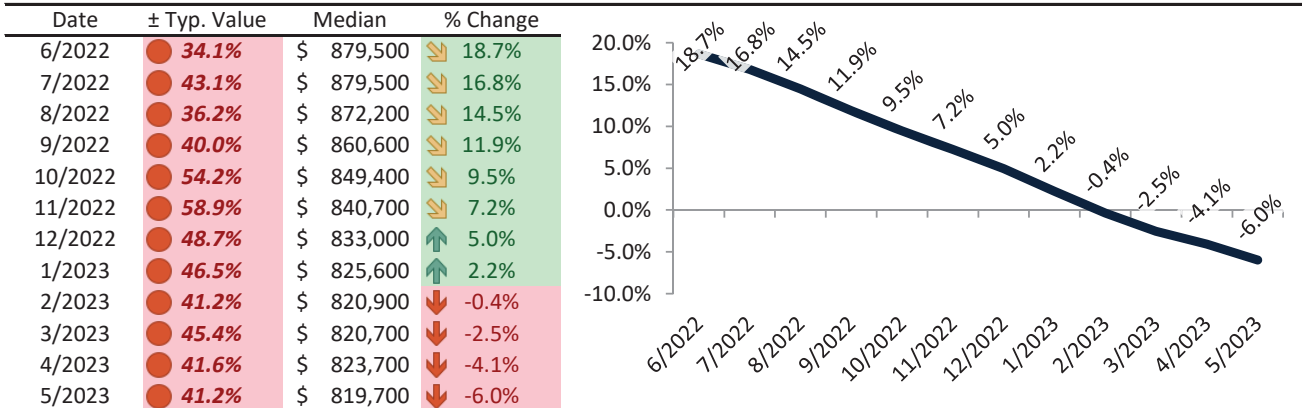
Historically, properties in this market sell at a -3.5% discount. Today's premium is 37.7%. This market is 41.2% overvalued. Median home price is \$819,700. Prices fell 6.0% year-over-year. Monthly cost of ownership is \$4,852, and rents average \$3,524, making owning \$1,327 per month more costly than renting. Rents rose 1.2% year-over-year. The current capitalization rate (rent/price) is 4.1%.

Market rating = 1

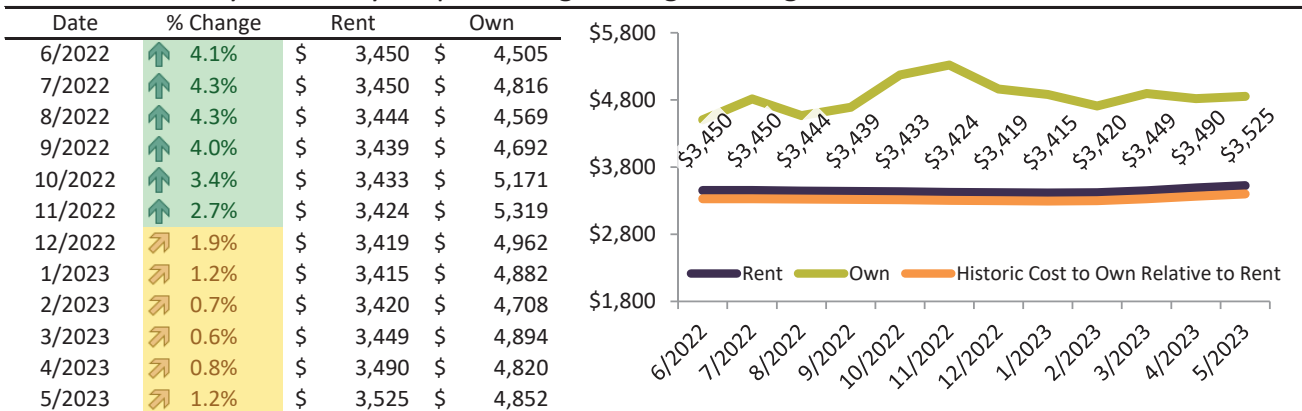
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

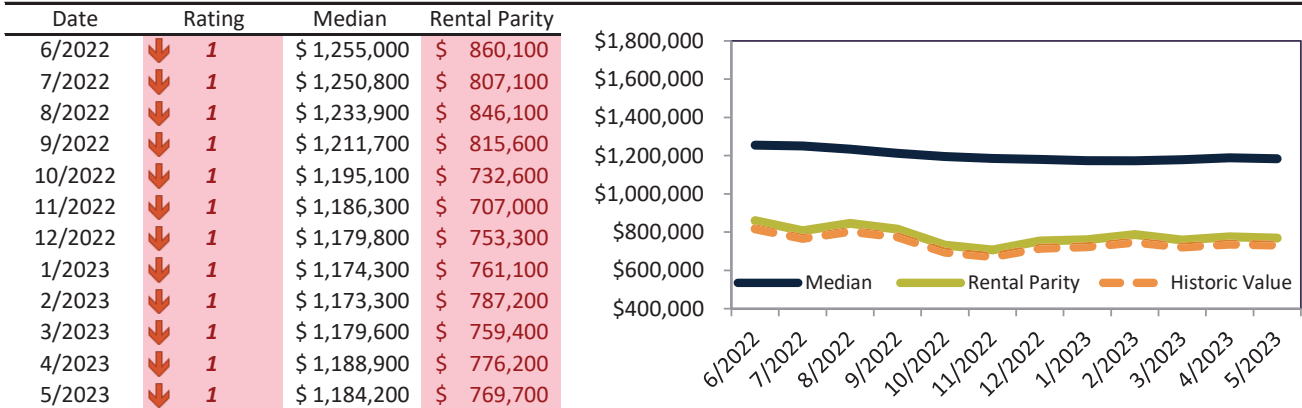


Pacific Beach Housing Market Value & Trends Update

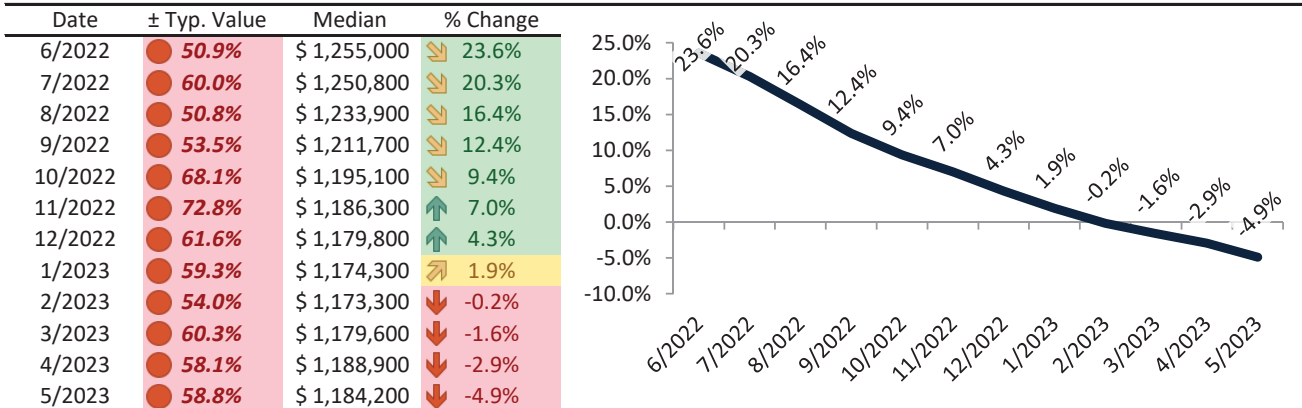
Historically, properties in this market sell at a -5.0% discount. Today's premium is 53.8%. This market is 58.8% overvalued. Median home price is \$1,184,200. Prices fell 4.9% year-over-year. Monthly cost of ownership is \$7,009, and rents average \$4,556, making owning \$2,453 per month more costly than renting. Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 3.7%.

Market rating = 1

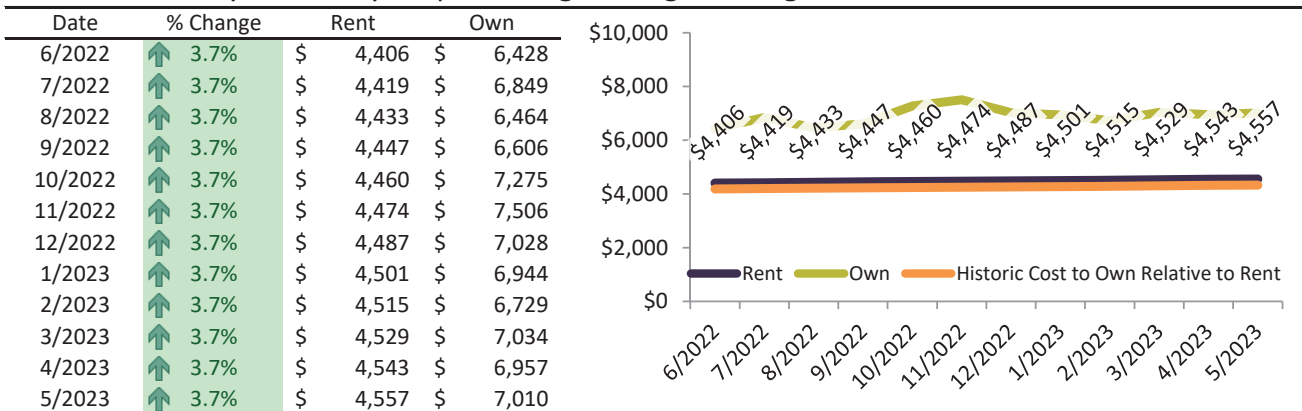
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Paradise Hills Housing Market Value & Trends Update

Historically, properties in this market sell at a -8.0% discount. Today's premium is 34.2%. This market is 42.2% overvalued.

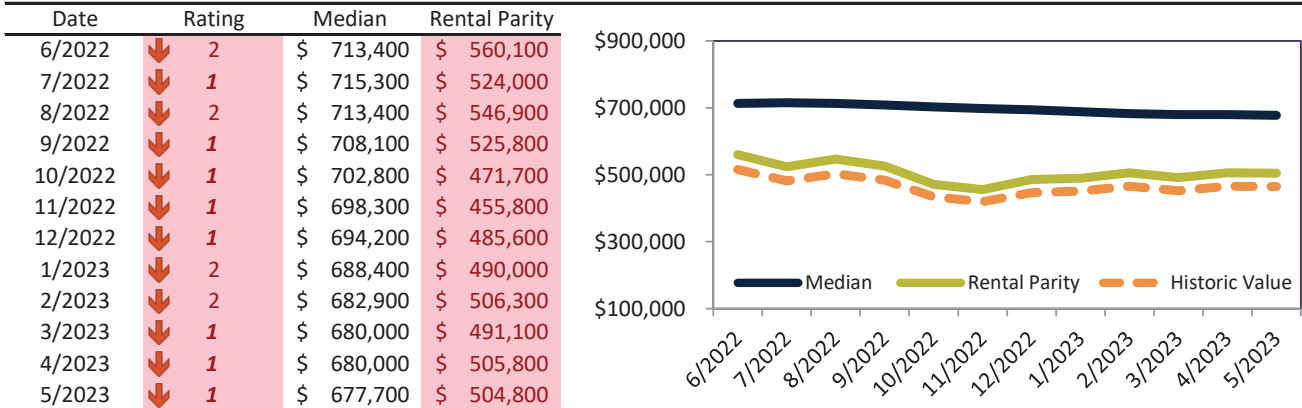
Median home price is \$677,700. Prices fell 4.2% year-over-year.

Monthly cost of ownership is \$4,011, and rents average \$2,988, making owning \$1,023 per month more costly than renting.

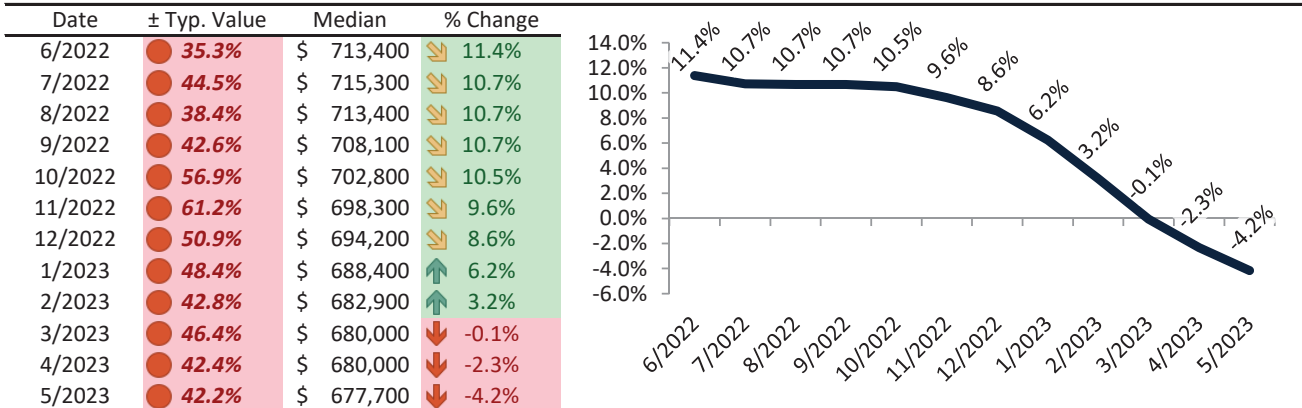
Rents rose 3.3% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 1

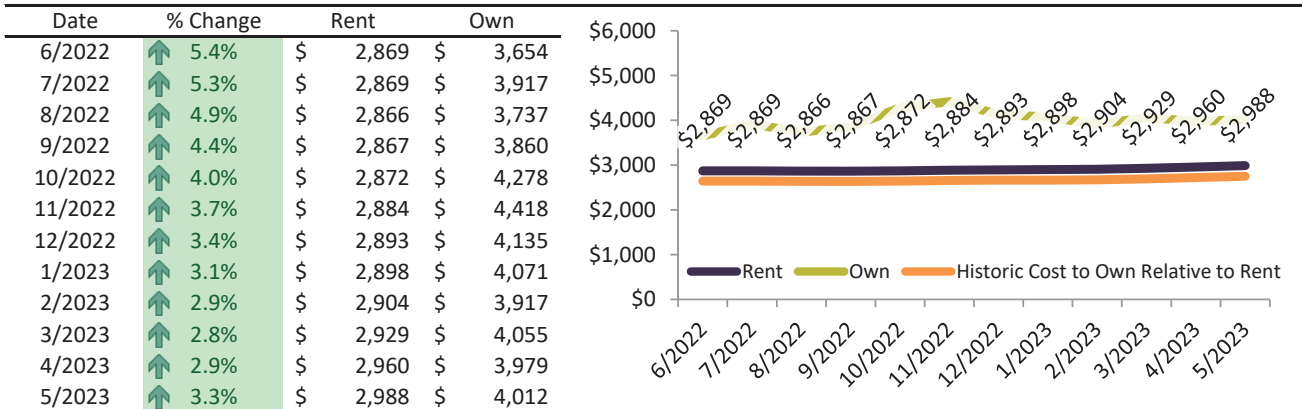
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Point Loma Heights Housing Market Value & Trends Update

Historically, properties in this market sell at a -3.3% discount. Today's premium is 42.6%. This market is 45.9% overvalued.

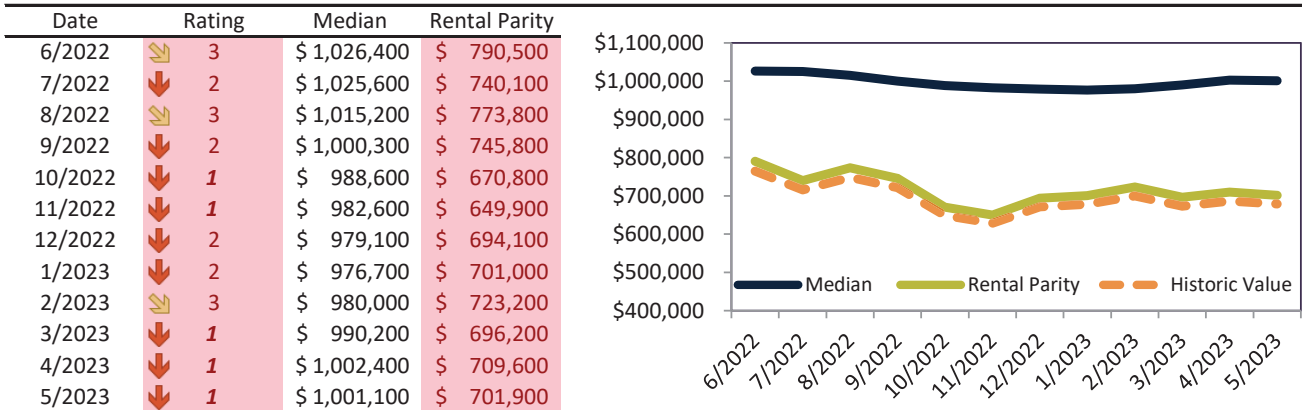
Median home price is \$1,001,100. Prices fell 1.7% year-over-year.

Monthly cost of ownership is \$5,926, and rents average \$4,155, making owning \$1,771 per month more costly than renting.

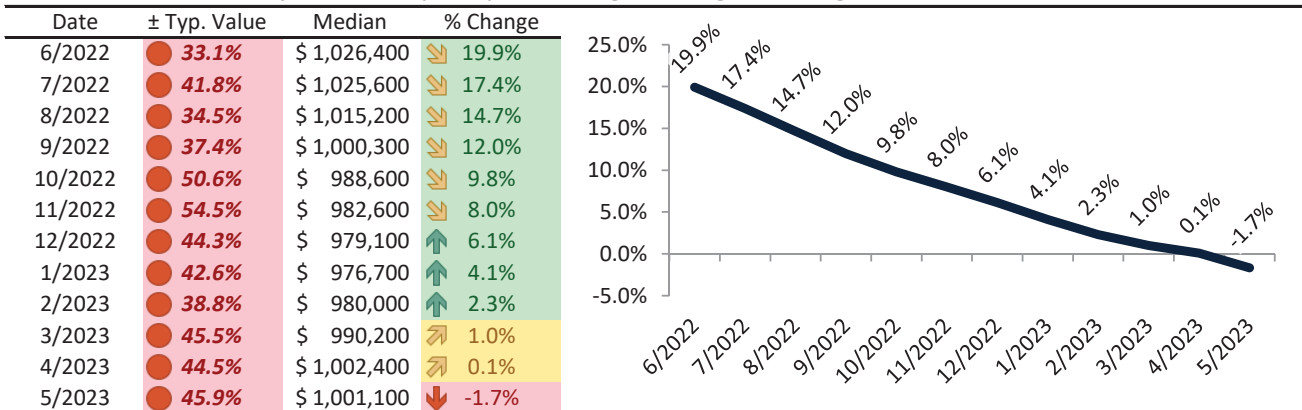
Rents rose 2.9% year-over-year. The current capitalization rate (rent/price) is 4.0%.

Market rating = 1

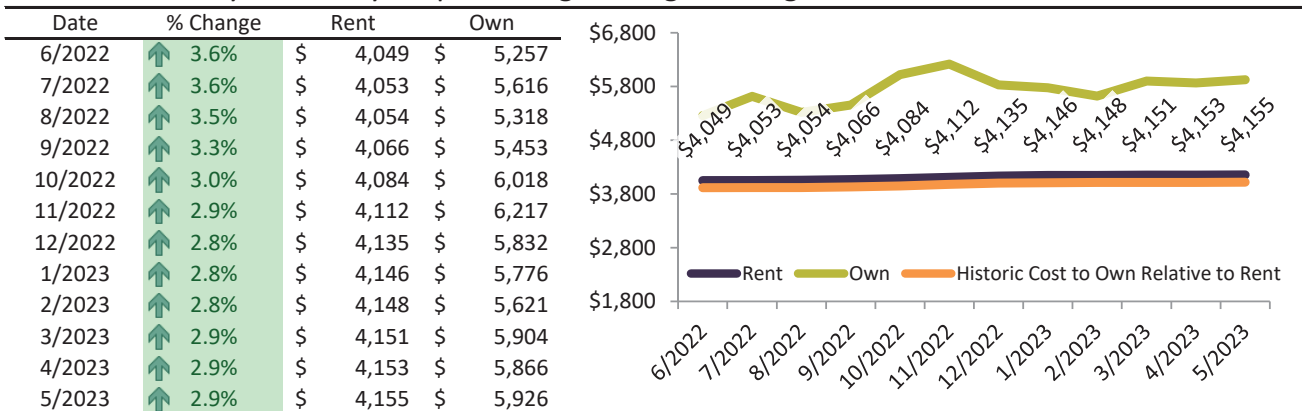
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Poway Housing Market Value & Trends Update

Historically, properties in this market sell at a 15.1% premium. Today's premium is 63.6%. This market is 48.5% overvalued.

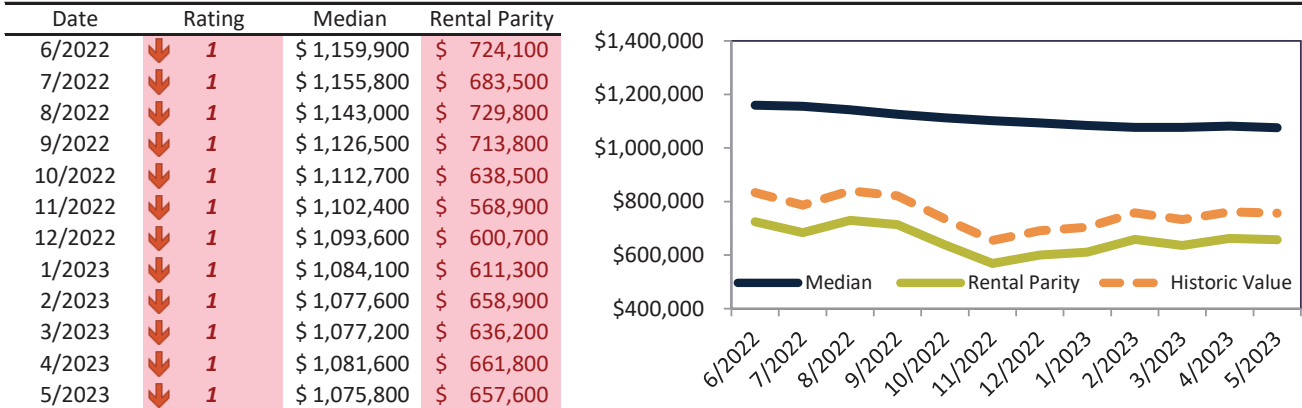
Median home price is \$1,075,800. Prices fell 6.5% year-over-year.

Monthly cost of ownership is \$6,368, and rents average \$3,892, making owning \$2,475 per month more costly than renting.

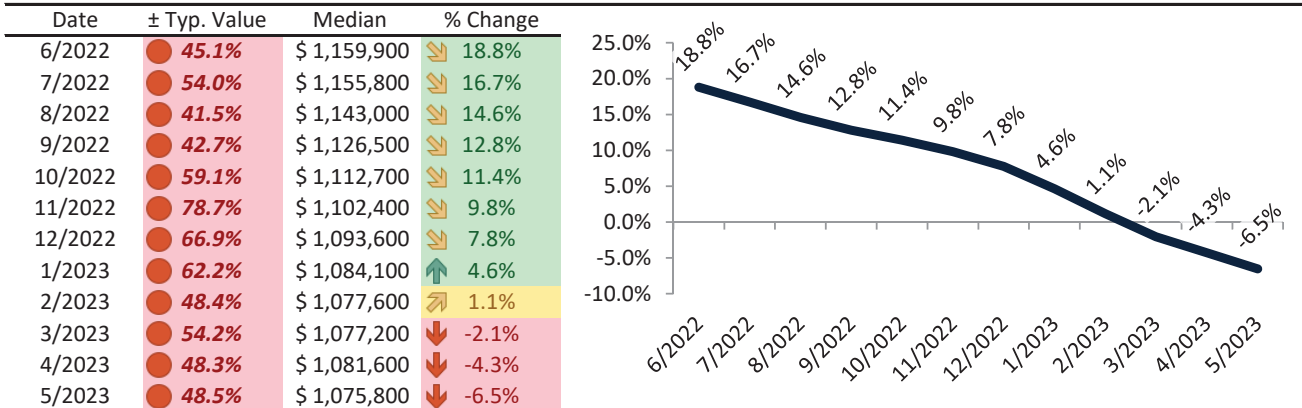
Rents rose 9.2% year-over-year. The current capitalization rate (rent/price) is 3.5%.

Market rating = 1

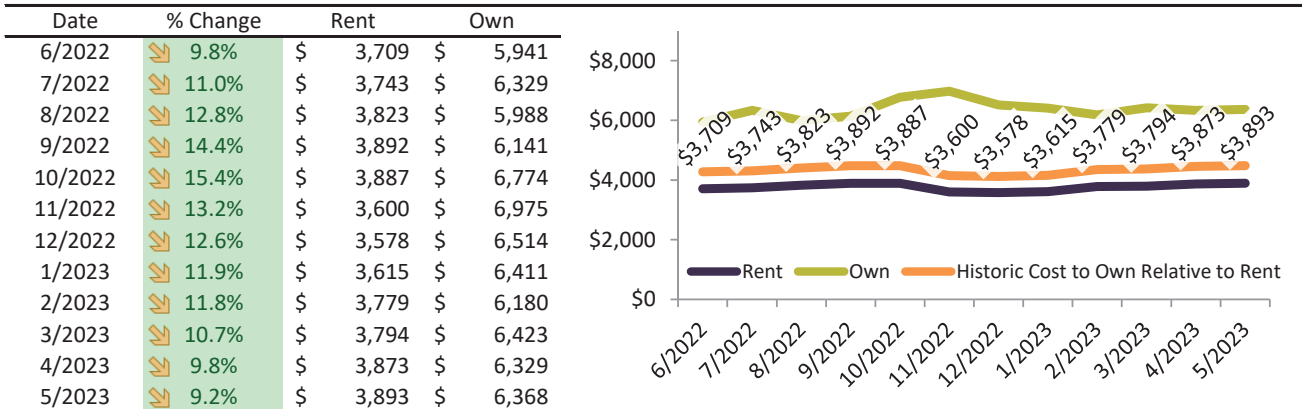
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

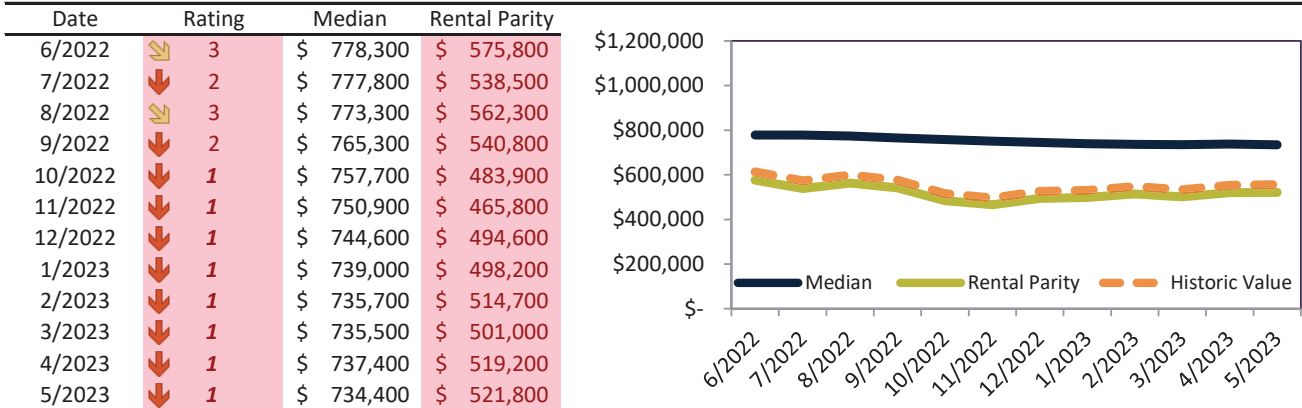


Ramona Housing Market Value & Trends Update

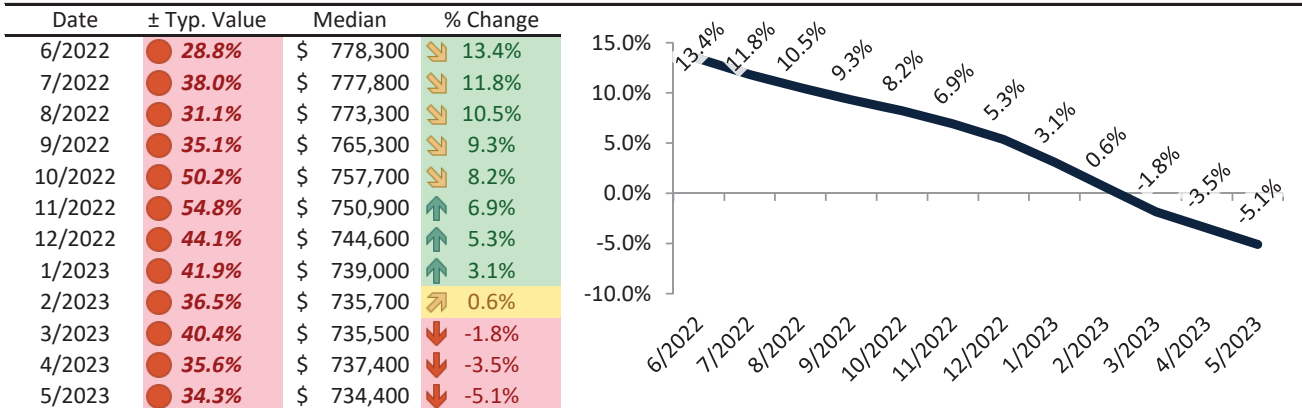
Historically, properties in this market sell at a 6.4% premium. Today's premium is 40.7%. This market is 34.3% overvalued. Median home price is \$734,400. Prices fell 5.1% year-over-year. Monthly cost of ownership is \$4,347, and rents average \$3,089, making owning \$1,258 per month more costly than renting. Rents rose 2.4% year-over-year. The current capitalization rate (rent/price) is 4.0%.

Market rating = 1

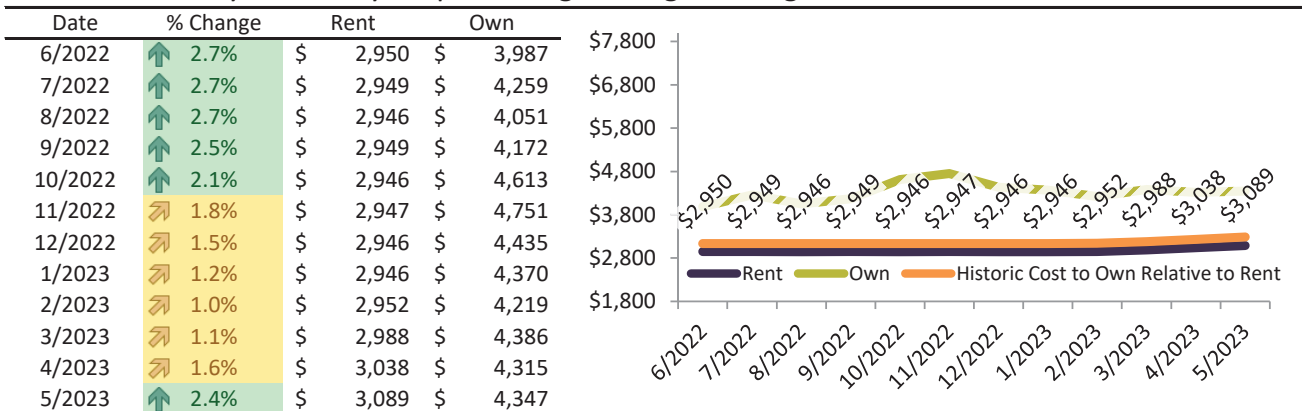
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

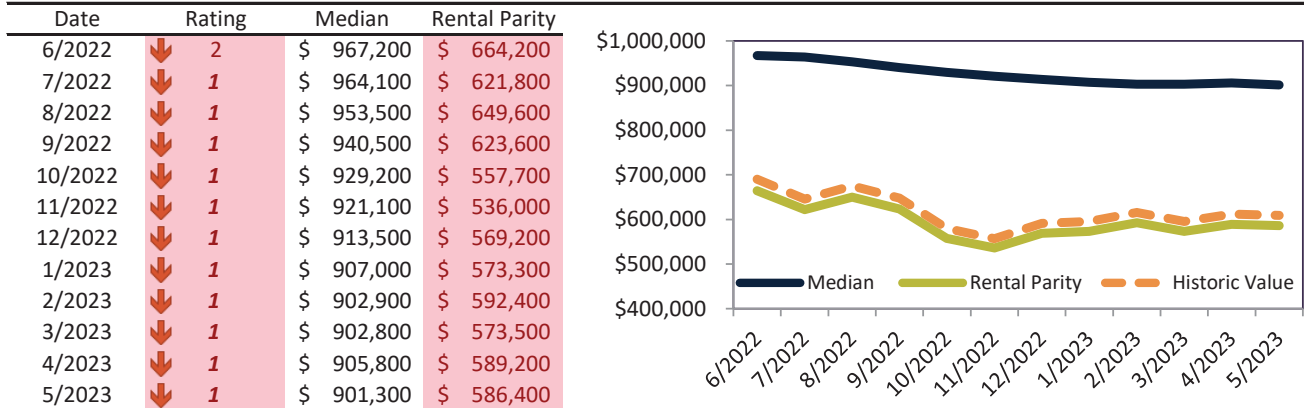


Rancho Bernardo Housing Market Value & Trends Update

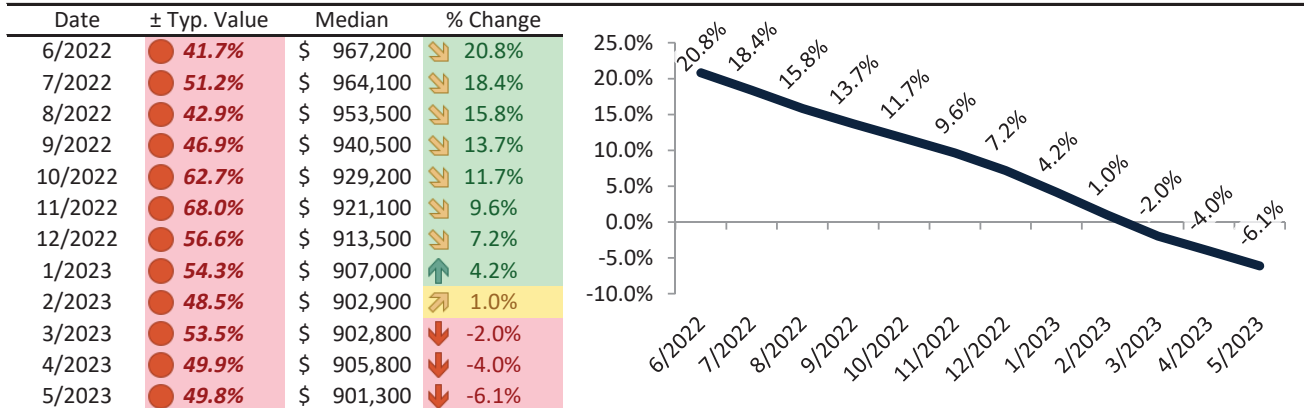
Historically, properties in this market sell at a 3.9% premium. Today's premium is 53.7%. This market is 49.8% overvalued. Median home price is \$901,300. Prices fell 6.1% year-over-year. Monthly cost of ownership is \$5,335, and rents average \$3,471, making owning \$1,863 per month more costly than renting. Rents rose 1.9% year-over-year. The current capitalization rate (rent/price) is 3.7%.

Market rating = 1

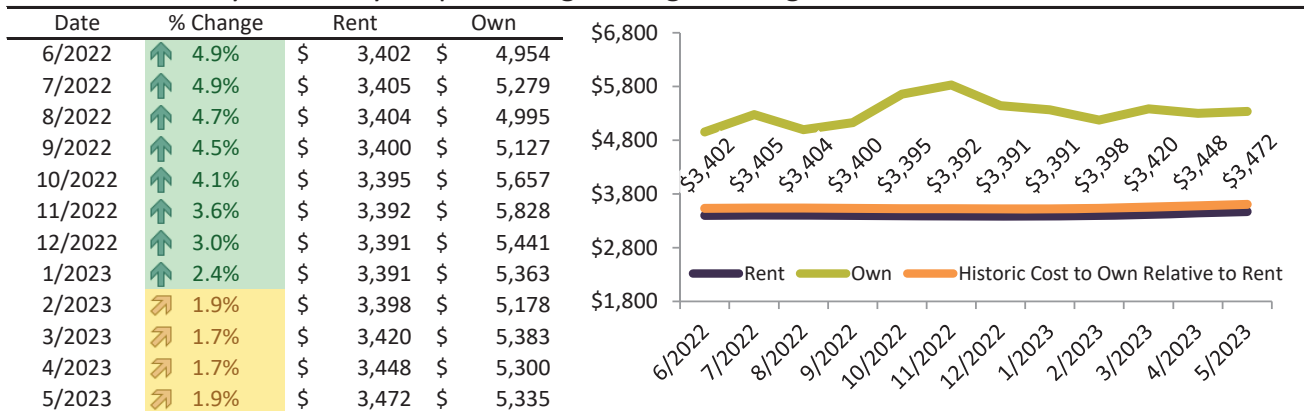
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Rancho Penasquitos Housing Market Value & Trends Update

Historically, properties in this market sell at a 14.1% premium. Today's premium is 89.0%. This market is 74.9% overvalued.

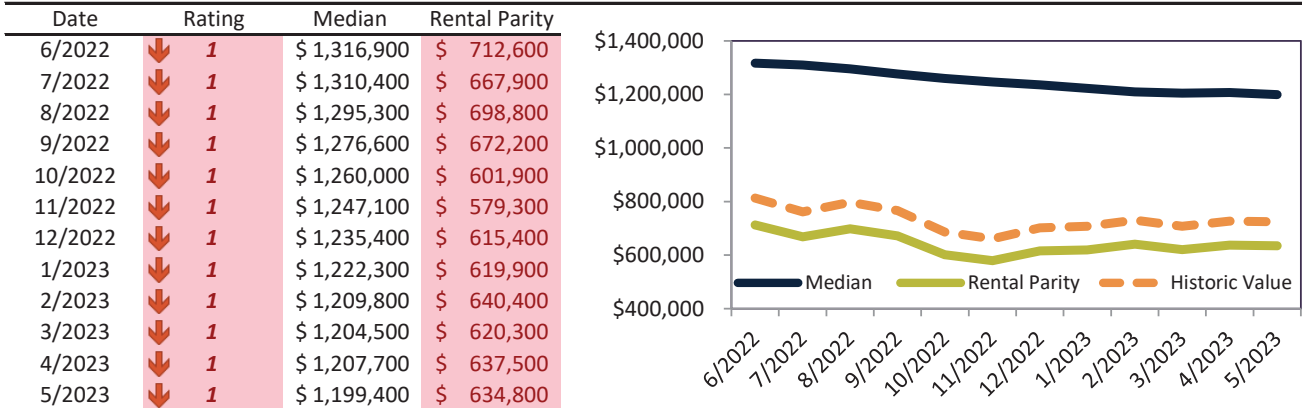
Median home price is \$1,199,400. Prices fell 8.3% year-over-year.

Monthly cost of ownership is \$7,099, and rents average \$3,758, making owning \$3,341 per month more costly than renting.

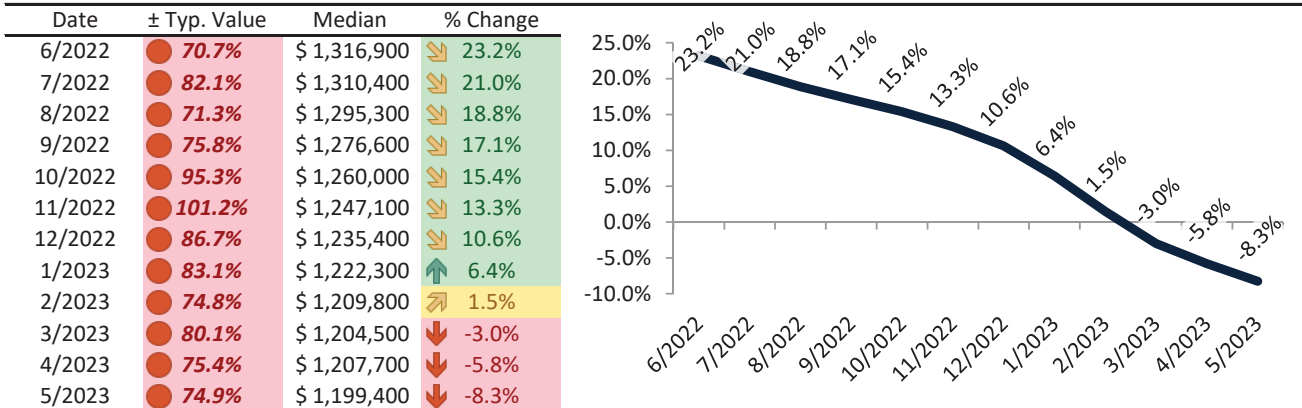
Rents rose 2.0% year-over-year. The current capitalization rate (rent/price) is 3.0%.

Market rating = 1

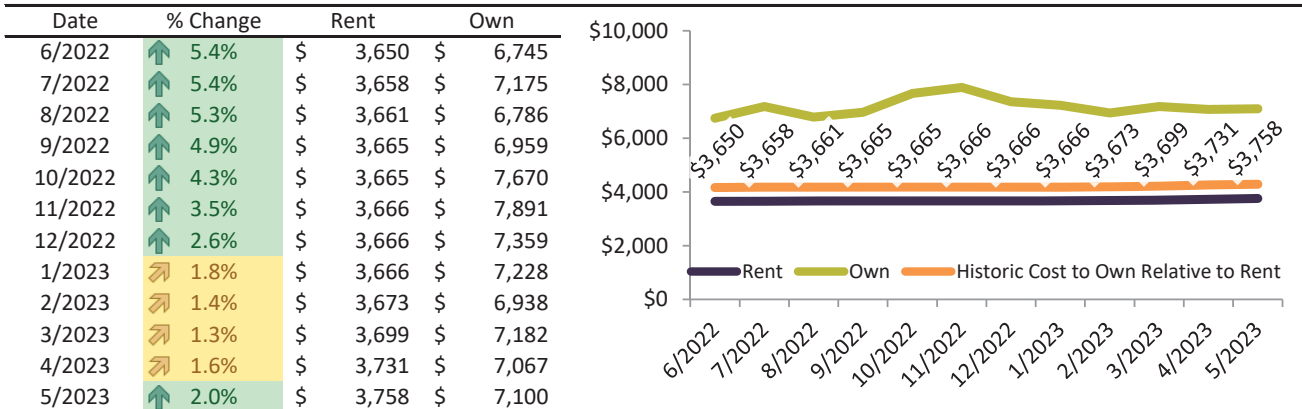
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

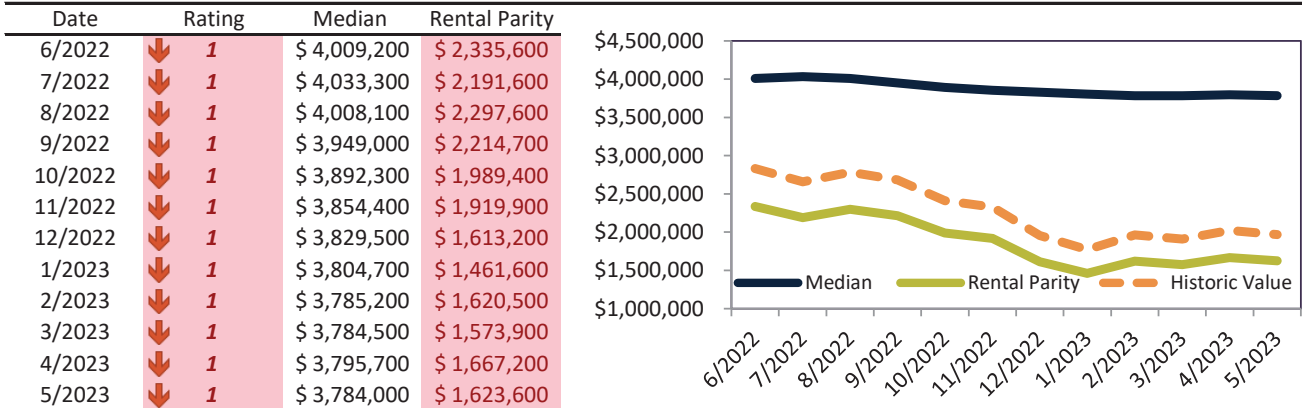


Rancho Santa Fe Housing Market Value & Trends Update

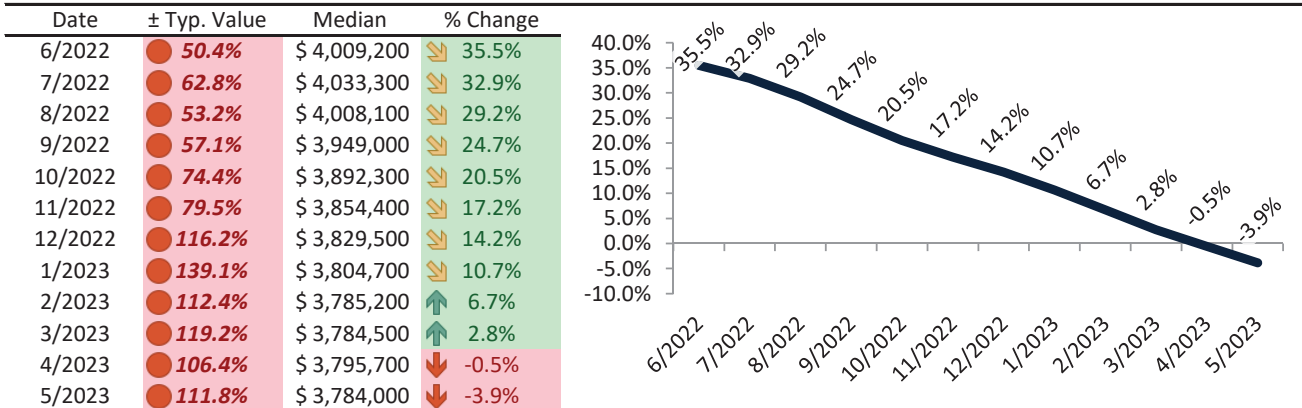
Historically, properties in this market sell at a 21.2% premium. Today's premium is 133.0%. This market is 111.8% overvalued. Median home price is \$3,784,000. Prices fell 3.9% year-over-year. Monthly cost of ownership is \$22,399, and rents average \$9,611, making owning \$12,788 per month more costly than renting. Rents fell 15.8% year-over-year. The current capitalization rate (rent/price) is 2.4%.

Market rating = 1

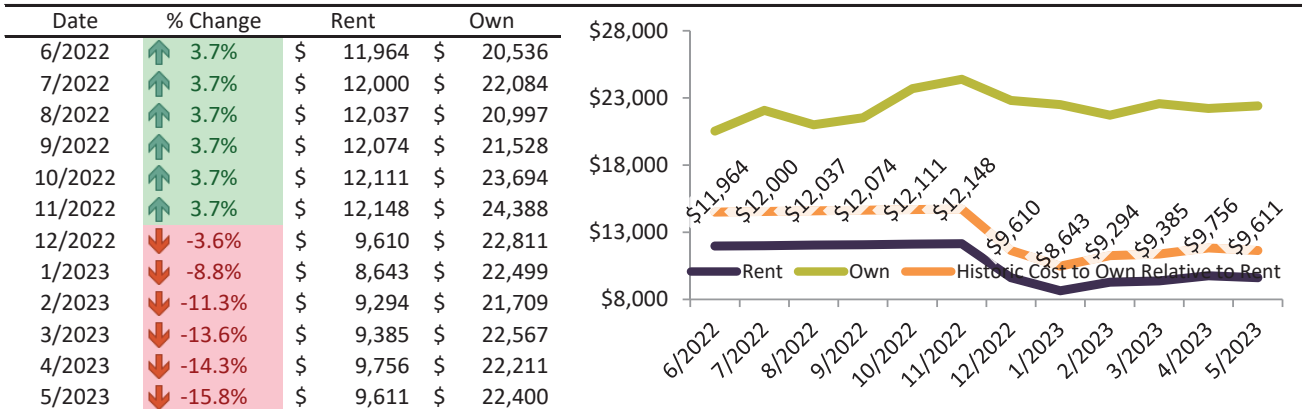
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

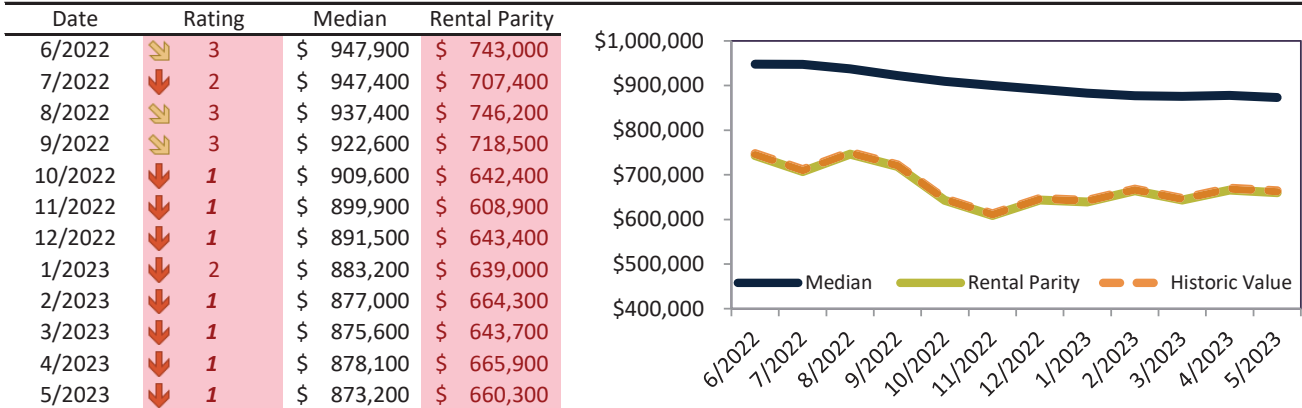


San Marcos Housing Market Value & Trends Update

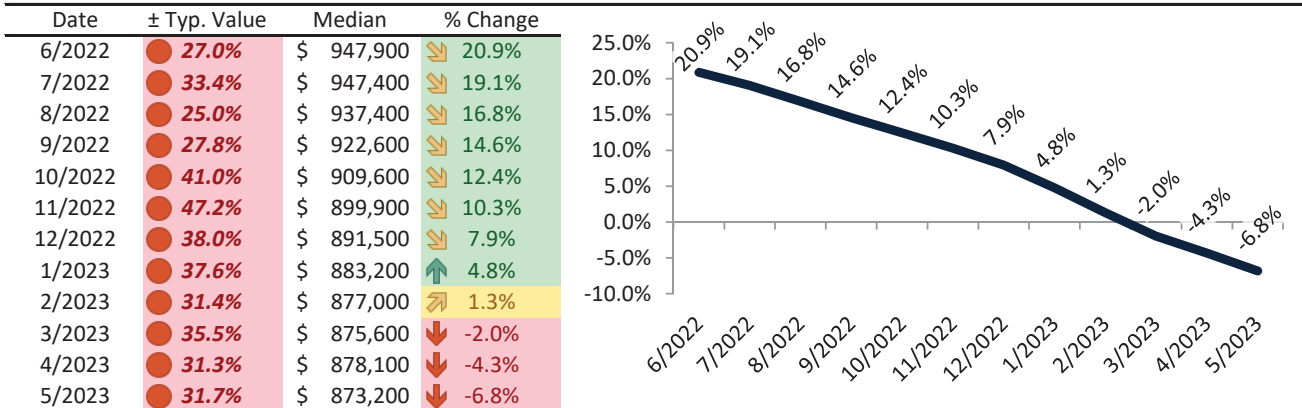
Historically, properties in this market sell at a 0.6% premium. Today's premium is 32.3%. This market is 31.7% overvalued. Median home price is \$873,200. Prices fell 6.8% year-over-year. Monthly cost of ownership is \$5,168, and rents average \$3,908, making owning \$1,260 per month more costly than renting. Rents rose 6.4% year-over-year. The current capitalization rate (rent/price) is 4.3%.

Market rating = 1

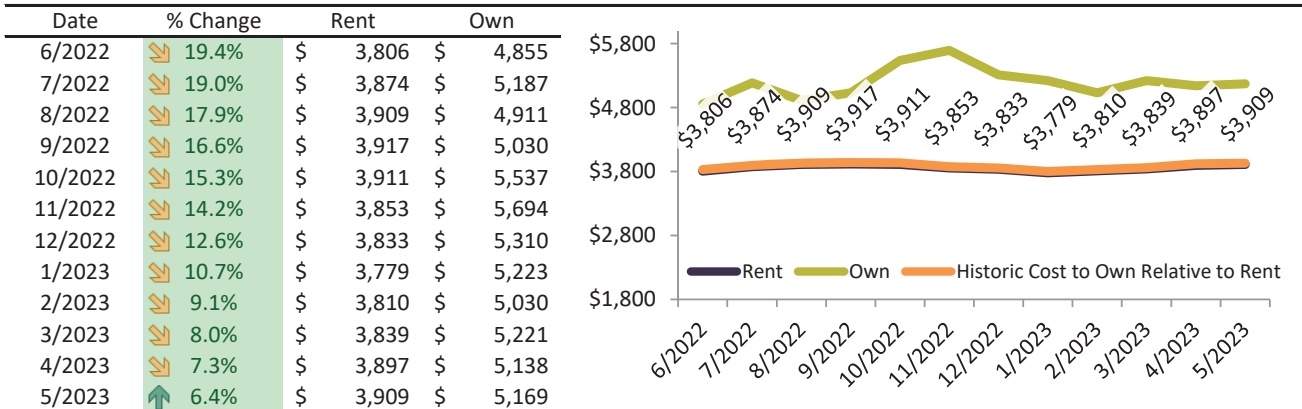
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

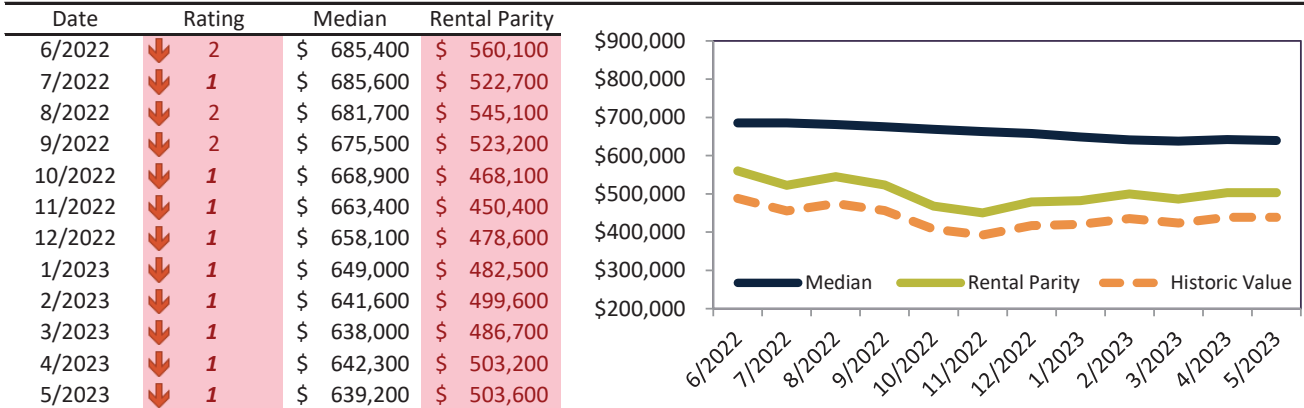


San Ysidro Housing Market Value & Trends Update

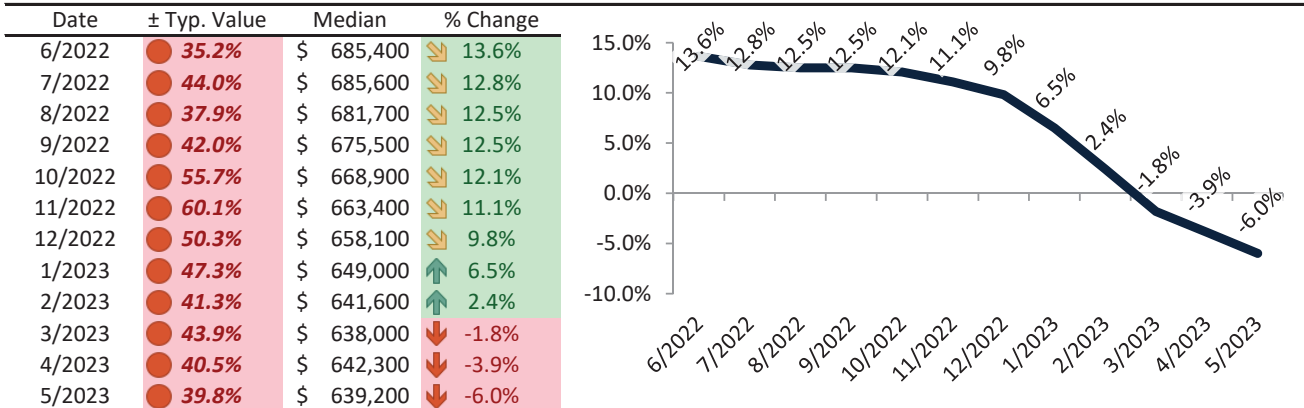
Historically, properties in this market sell at a -12.8% discount. Today's premium is 27.0%. This market is 39.8% overvalued. Median home price is \$639,200. Prices fell 6.0% year-over-year. Monthly cost of ownership is \$3,783, and rents average \$2,981, making owning \$802 per month more costly than renting. Rents rose 2.2% year-over-year. The current capitalization rate (rent/price) is 4.5%.

Market rating = 1

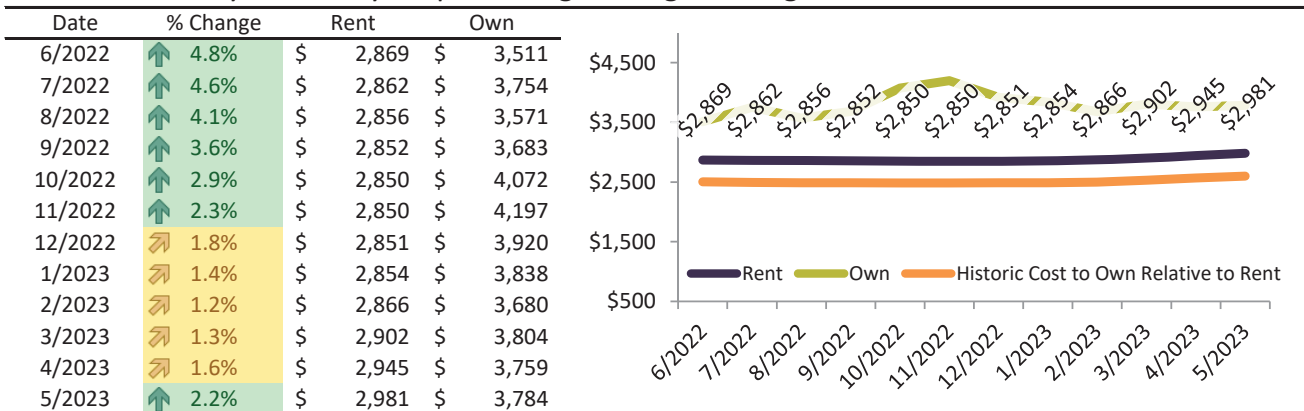
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

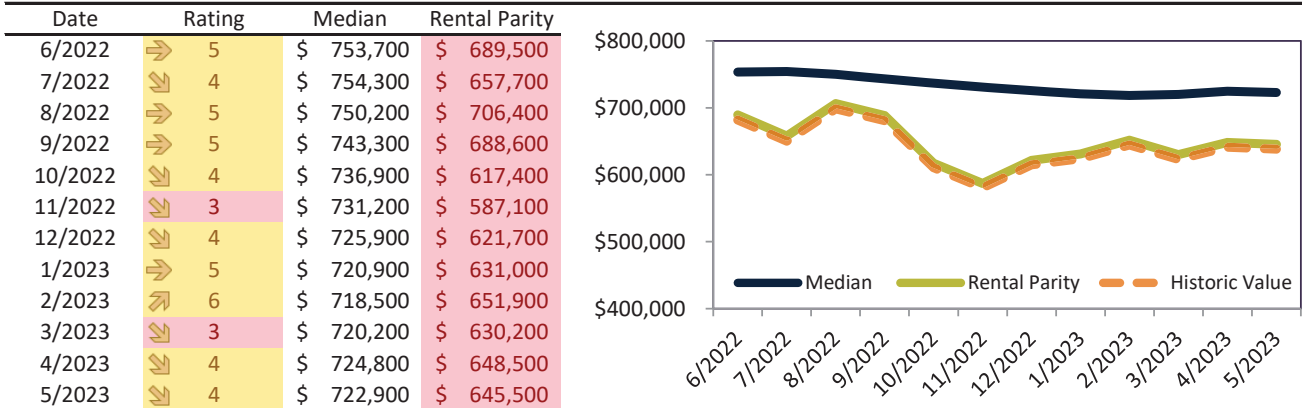


Santee Housing Market Value & Trends Update

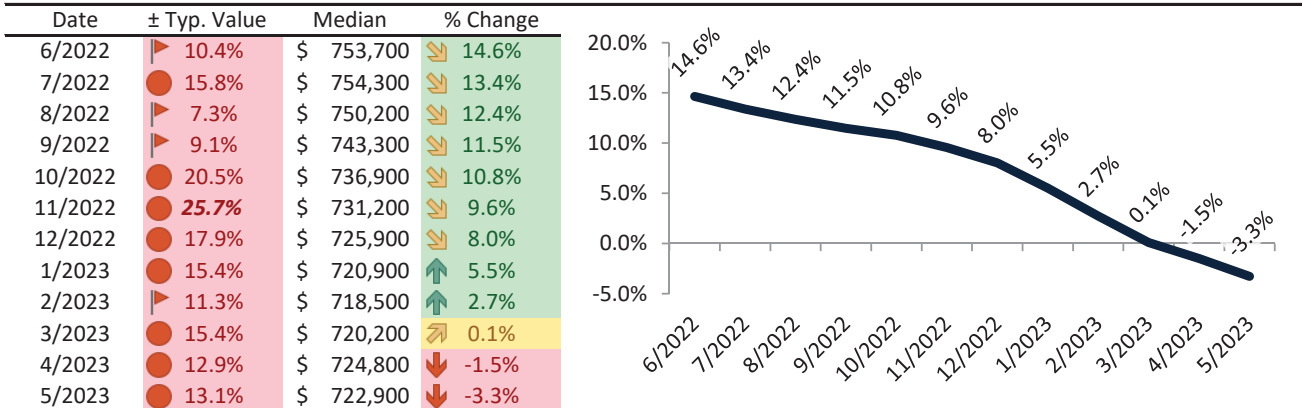
Historically, properties in this market sell at a -1.1% discount. Today's premium is 12.0%. This market is 13.1% overvalued. Median home price is \$722,900. Prices fell 3.3% year-over-year. Monthly cost of ownership is \$4,279, and rents average \$3,821, making owning \$457 per month more costly than renting. Rents rose 12.6% year-over-year. The current capitalization rate (rent/price) is 5.1%.

Market rating = 4

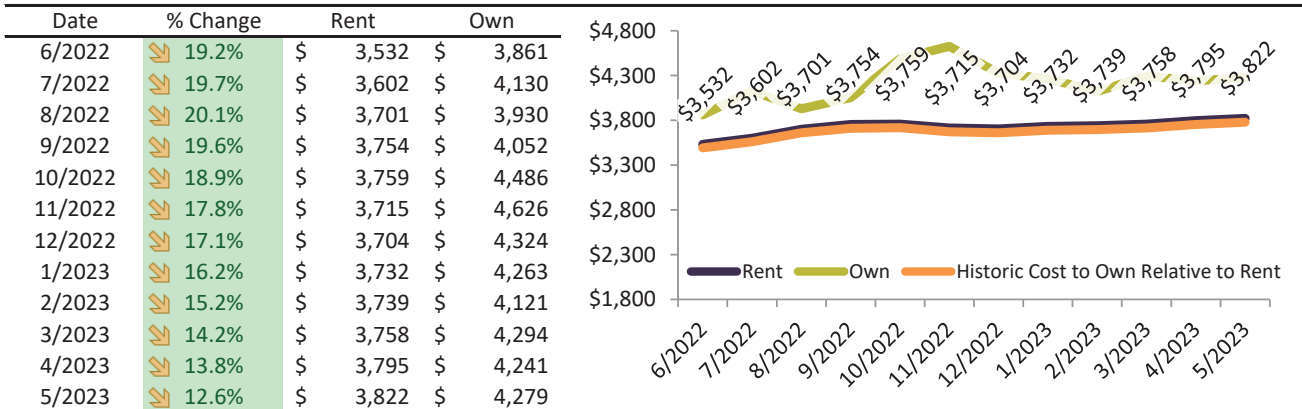
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

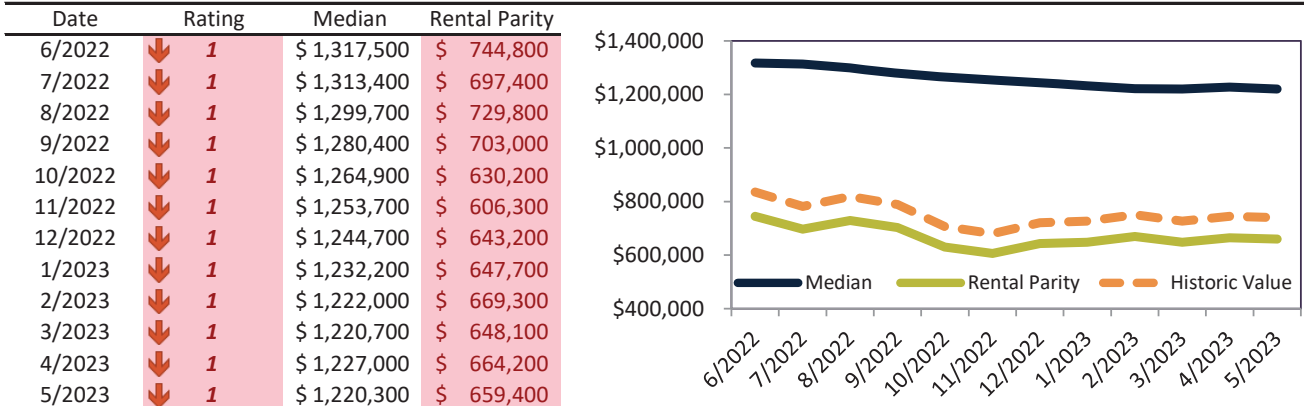


Scripps Ranch Housing Market Value & Trends Update

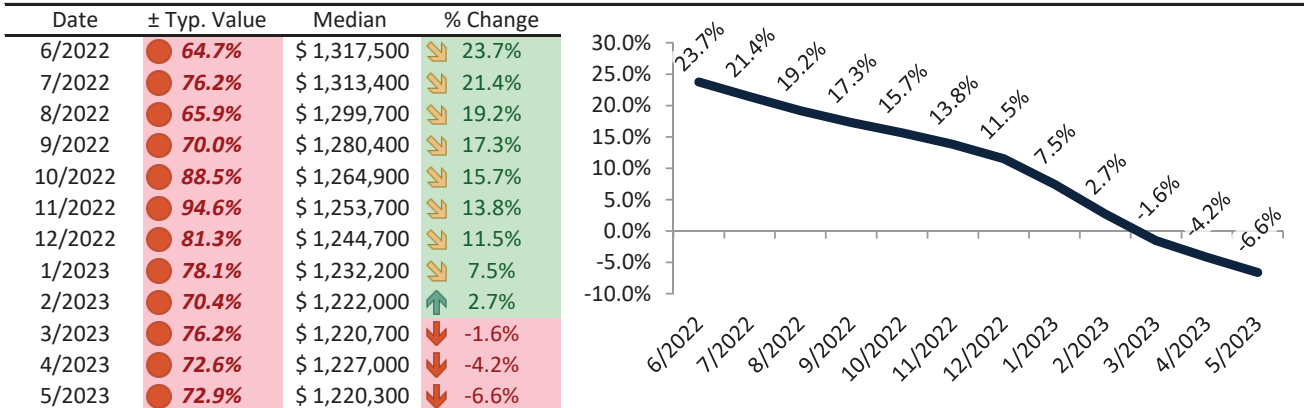
Historically, properties in this market sell at a 12.2% premium. Today's premium is 85.1%. This market is 72.9% overvalued. Median home price is \$1,220,300. Prices fell 6.6% year-over-year. Monthly cost of ownership is \$7,223, and rents average \$3,903, making owning \$3,320 per month more costly than renting. Rents rose 2.2% year-over-year. The current capitalization rate (rent/price) is 3.1%.

Market rating = 1

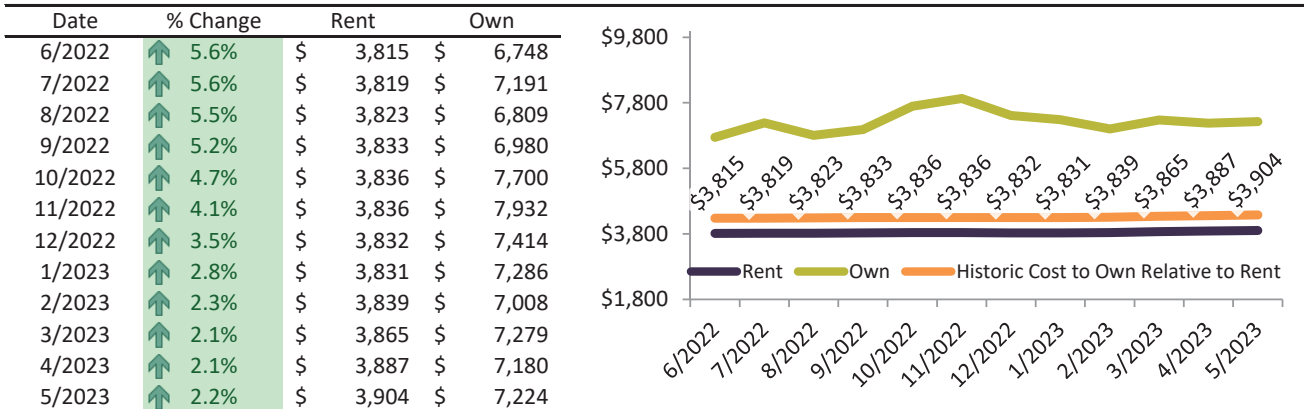
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

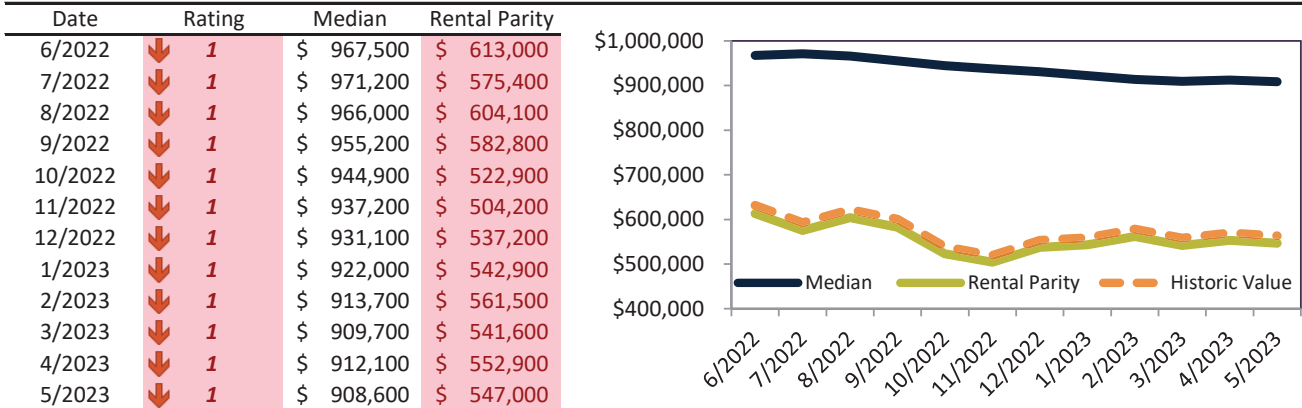


Serra Mesa Housing Market Value & Trends Update

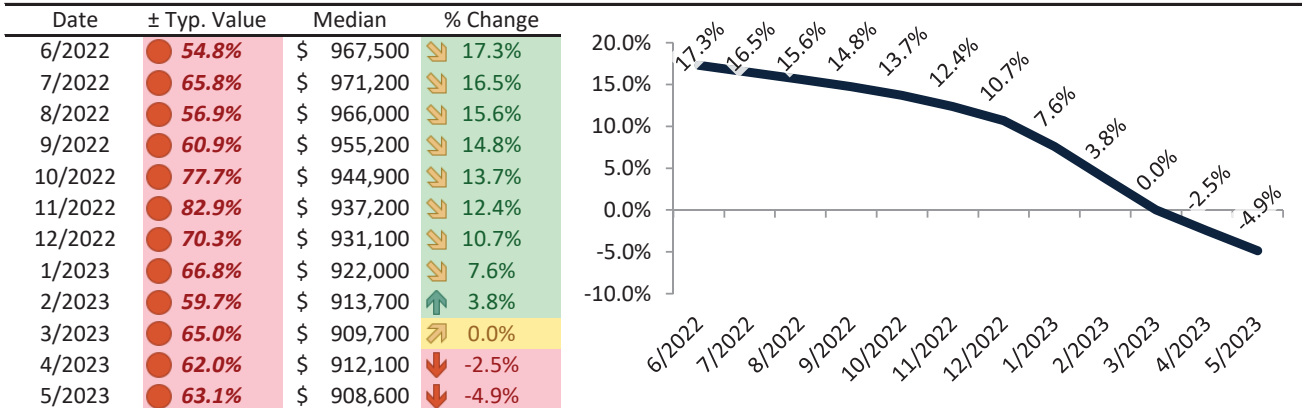
Historically, properties in this market sell at a 3.0% premium. Today's premium is 66.1%. This market is 63.1% overvalued. Median home price is \$908,600. Prices fell 4.9% year-over-year. Monthly cost of ownership is \$5,378, and rents average \$3,238, making owning \$2,140 per month more costly than renting. Rents rose 3.4% year-over-year. The current capitalization rate (rent/price) is 3.4%.

Market rating = 1

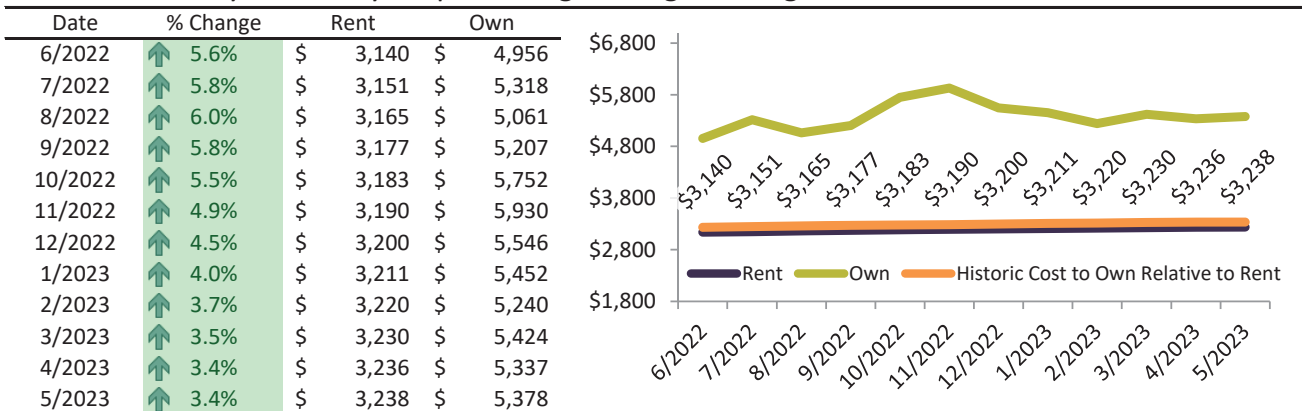
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

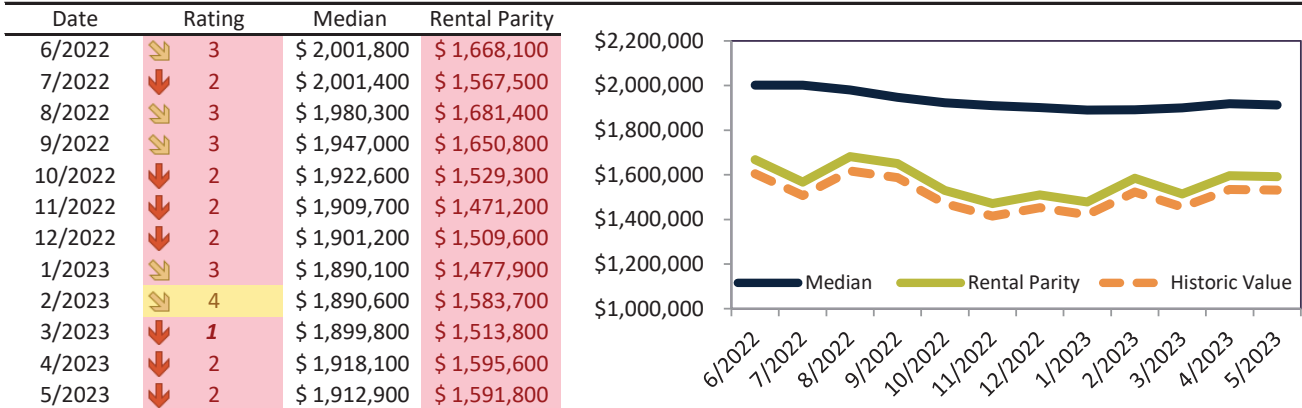


Solana Beach Housing Market Value & Trends Update

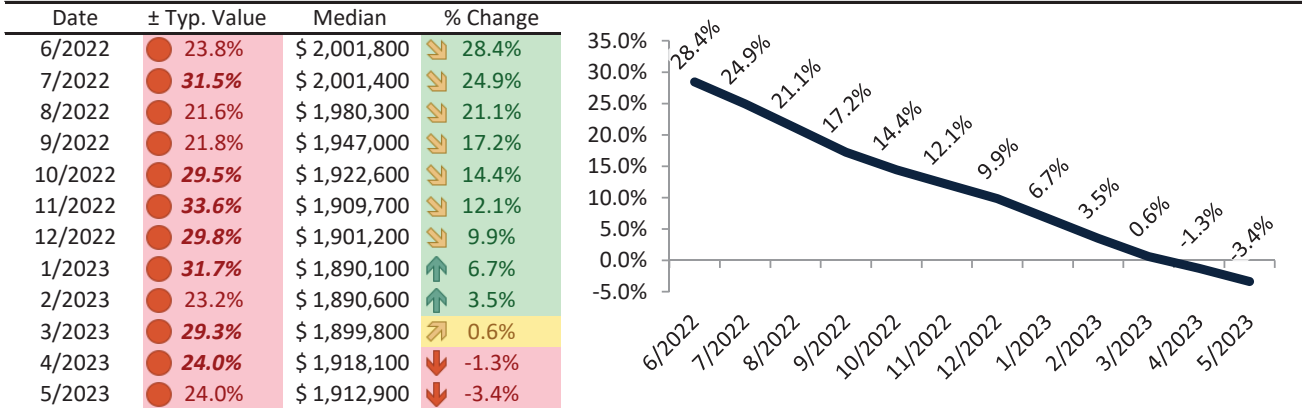
Historically, properties in this market sell at a -3.8% discount. Today's premium is 20.2%. This market is 24.0% overvalued. Median home price is \$1,912,900. Prices fell 3.4% year-over-year. Monthly cost of ownership is \$11,323, and rents average \$9,423, making owning \$1,900 per month more costly than renting. Rents rose 12.9% year-over-year. The current capitalization rate (rent/price) is 4.7%.

Market rating = 2

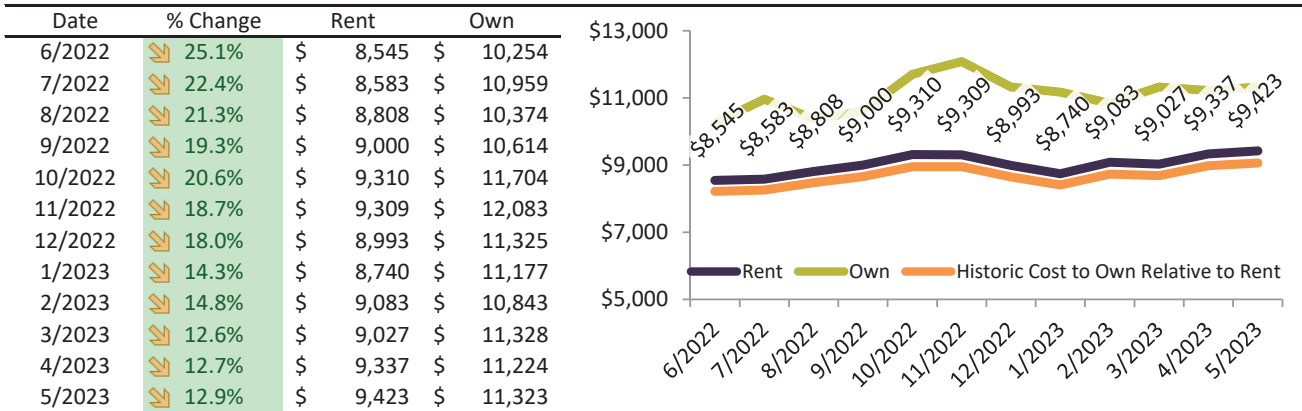
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

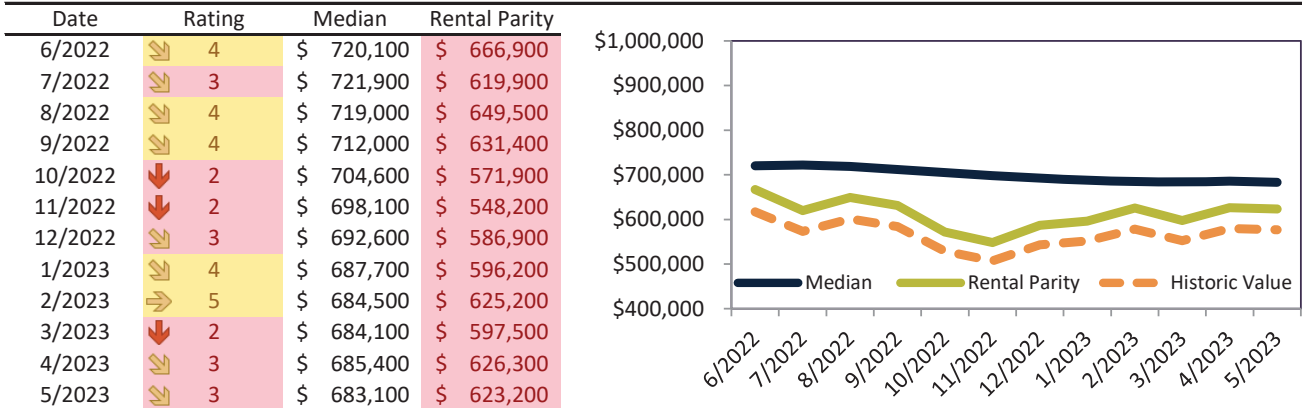


Spring Valley Housing Market Value & Trends Update

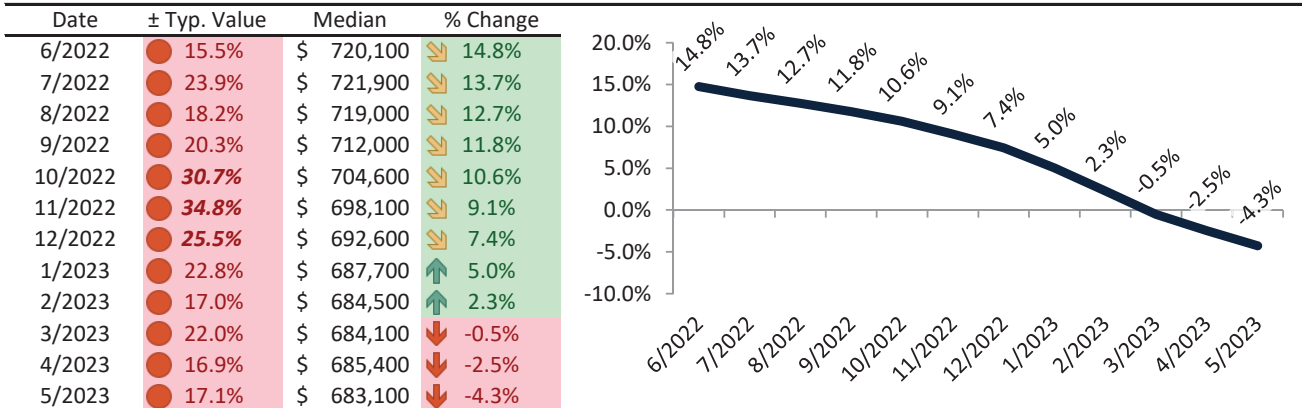
Historically, properties in this market sell at a -7.5% discount. Today's premium is 9.6%. This market is 17.1% overvalued. Median home price is \$683,100. Prices fell 4.3% year-over-year. Monthly cost of ownership is \$4,043, and rents average \$3,689, making owning \$354 per month more costly than renting. Rents rose 11.0% year-over-year. The current capitalization rate (rent/price) is 5.2%.

Market rating = 3

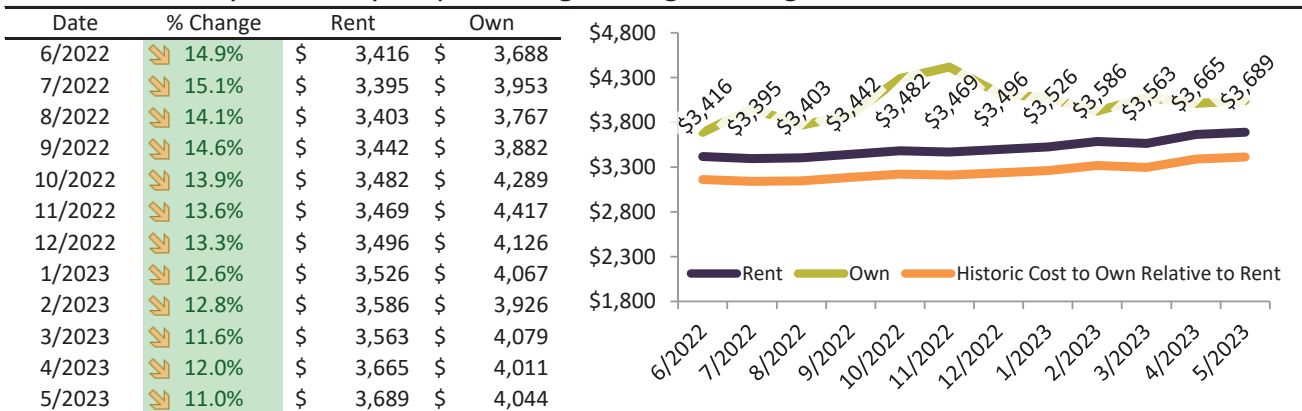
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



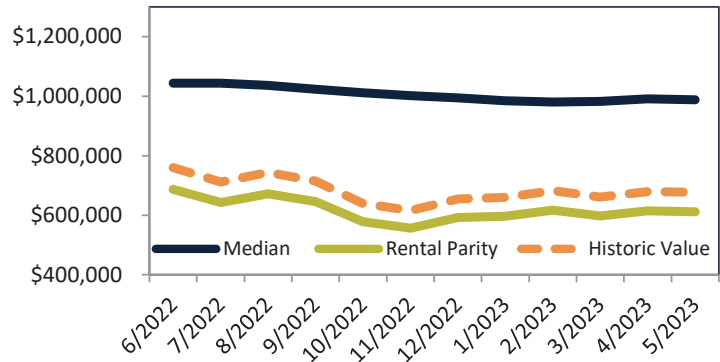
Tierrasanta Housing Market Value & Trends Update

Historically, properties in this market sell at a 10.7% premium. Today's premium is 61.6%. This market is 50.9% overvalued. Median home price is \$987,700. Prices fell 4.3% year-over-year. Monthly cost of ownership is \$5,846, and rents average \$3,619, making owning \$2,227 per month more costly than renting. Rents rose 2.3% year-over-year. The current capitalization rate (rent/price) is 3.5%.

Market rating = 1

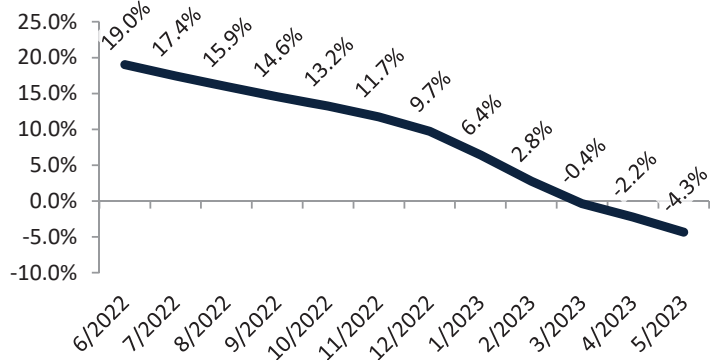
Median Home Price and Rental Parity trailing twelve months

Date	Rating	Median	Rental Parity
6/2022	↓ 2	\$ 1,043,400	\$ 686,700
7/2022	↓ 1	\$ 1,043,700	\$ 642,600
8/2022	↓ 1	\$ 1,036,000	\$ 671,900
9/2022	↓ 1	\$ 1,023,100	\$ 645,700
10/2022	↓ 1	\$ 1,011,300	\$ 578,200
11/2022	↓ 1	\$ 1,002,100	\$ 556,300
12/2022	↓ 1	\$ 994,000	\$ 591,500
1/2023	↓ 1	\$ 985,100	\$ 596,100
2/2023	↓ 2	\$ 980,300	\$ 616,500
3/2023	↓ 1	\$ 982,800	\$ 597,300
4/2023	↓ 1	\$ 991,100	\$ 614,200
5/2023	↓ 1	\$ 987,700	\$ 611,400



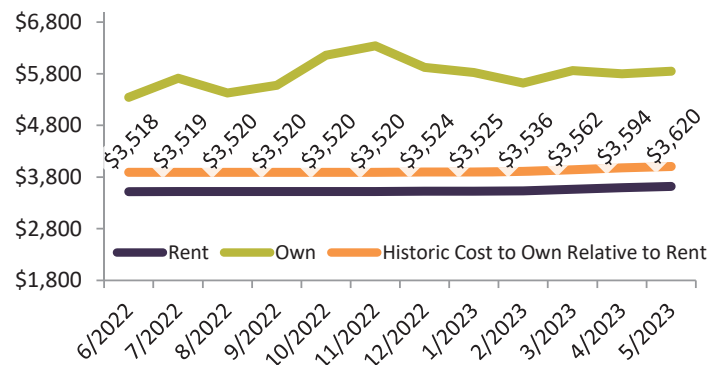
Resale Median and year-over-year percentage change trailing twelve months

Date	± Typ. Value	Median	% Change
6/2022	● 41.3%	\$ 1,043,400	↘ 19.0%
7/2022	● 51.8%	\$ 1,043,700	↘ 17.4%
8/2022	● 43.5%	\$ 1,036,000	↘ 15.9%
9/2022	● 47.8%	\$ 1,023,100	↘ 14.6%
10/2022	● 64.3%	\$ 1,011,300	↘ 13.2%
11/2022	● 69.5%	\$ 1,002,100	↘ 11.7%
12/2022	● 57.4%	\$ 994,000	↘ 9.7%
1/2023	● 54.6%	\$ 985,100	↗ 6.4%
2/2023	● 48.4%	\$ 980,300	↗ 2.8%
3/2023	● 53.9%	\$ 982,800	↘ -0.4%
4/2023	● 50.7%	\$ 991,100	↘ -2.2%
5/2023	● 50.9%	\$ 987,700	↘ -4.3%



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own
6/2022	↗ 6.2%	\$ 3,518	\$ 5,344
7/2022	↗ 6.3%	\$ 3,519	\$ 5,715
8/2022	↗ 6.0%	\$ 3,520	\$ 5,427
9/2022	↗ 5.5%	\$ 3,520	\$ 5,578
10/2022	↗ 4.9%	\$ 3,520	\$ 6,156
11/2022	↗ 4.1%	\$ 3,520	\$ 6,340
12/2022	↗ 3.3%	\$ 3,524	\$ 5,921
1/2023	↗ 2.6%	\$ 3,525	\$ 5,825
2/2023	↗ 2.1%	\$ 3,536	\$ 5,622
3/2023	↗ 1.9%	\$ 3,562	\$ 5,860
4/2023	↗ 2.0%	\$ 3,594	\$ 5,800
5/2023	↗ 2.3%	\$ 3,620	\$ 5,847

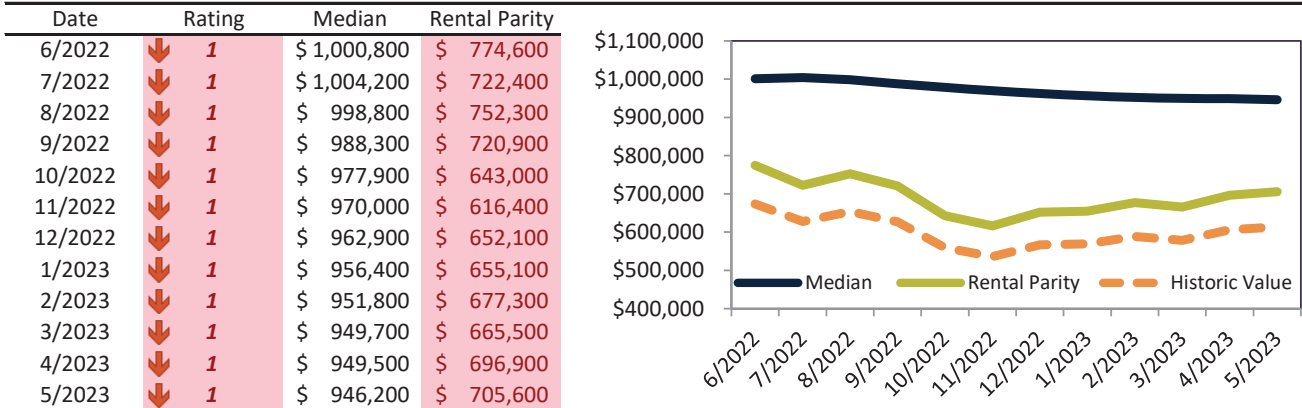


University City Housing Market Value & Trends Update

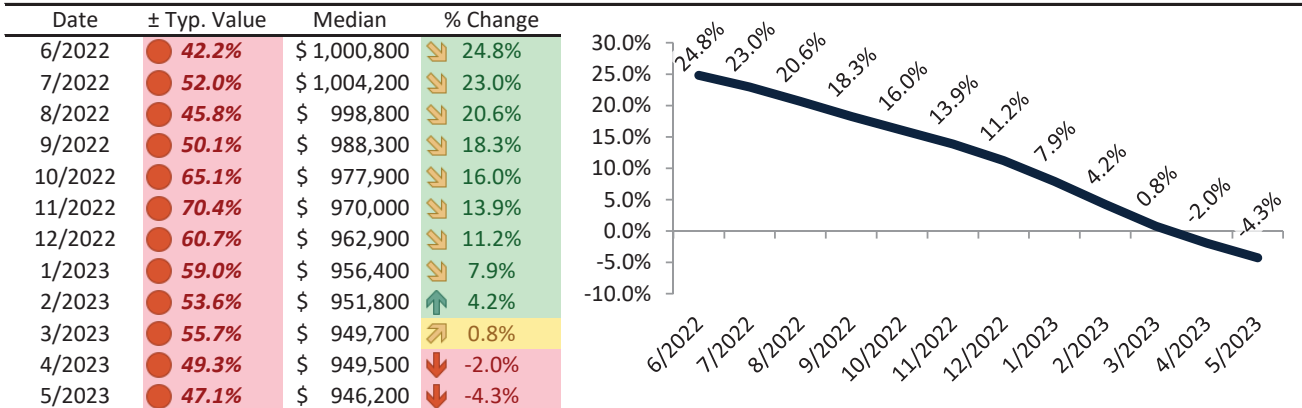
Historically, properties in this market sell at a -13.0% discount. Today's premium is 34.1%. This market is 47.1% overvalued. Median home price is \$946,200. Prices fell 4.3% year-over-year. Monthly cost of ownership is \$5,601, and rents average \$4,176, making owning \$1,424 per month more costly than renting. Rents rose 1.6% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 1

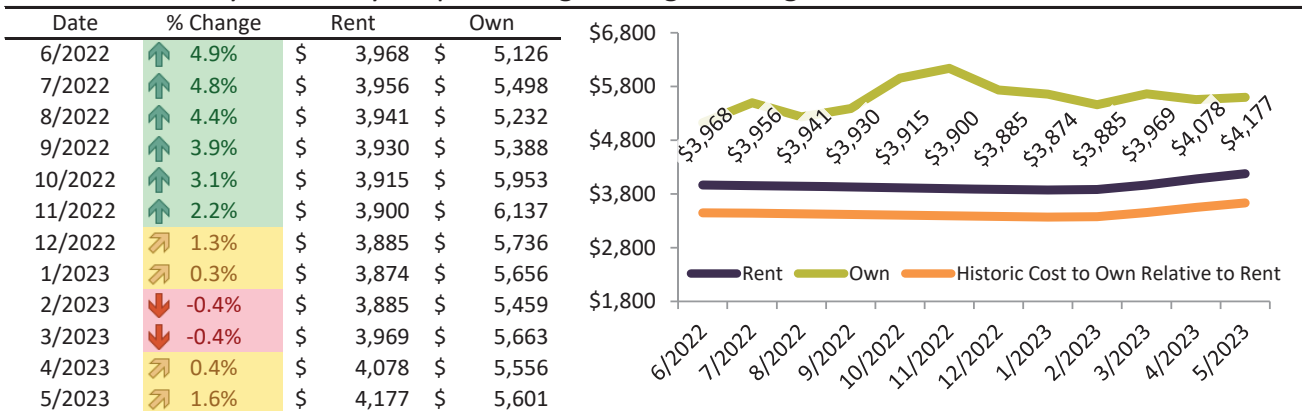
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

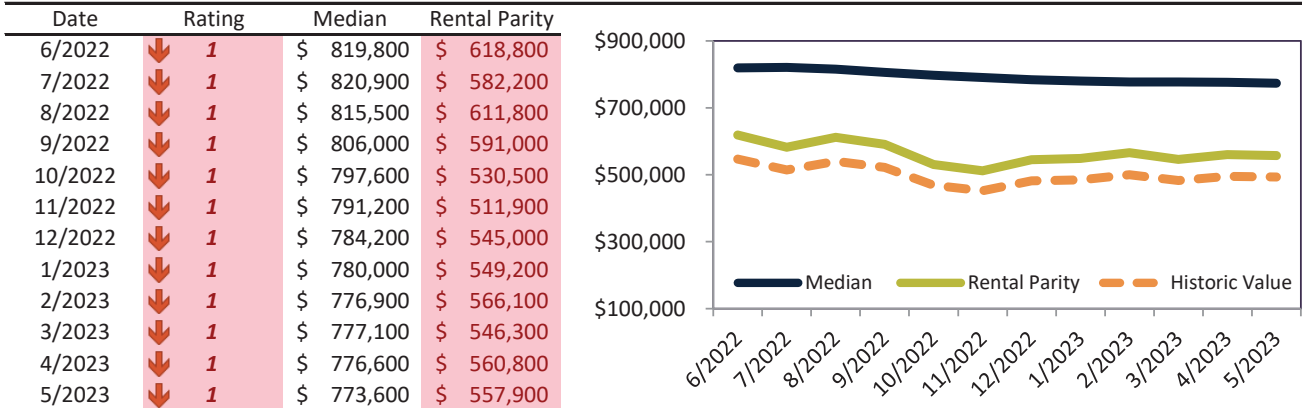


University Heights Housing Market Value & Trends Update

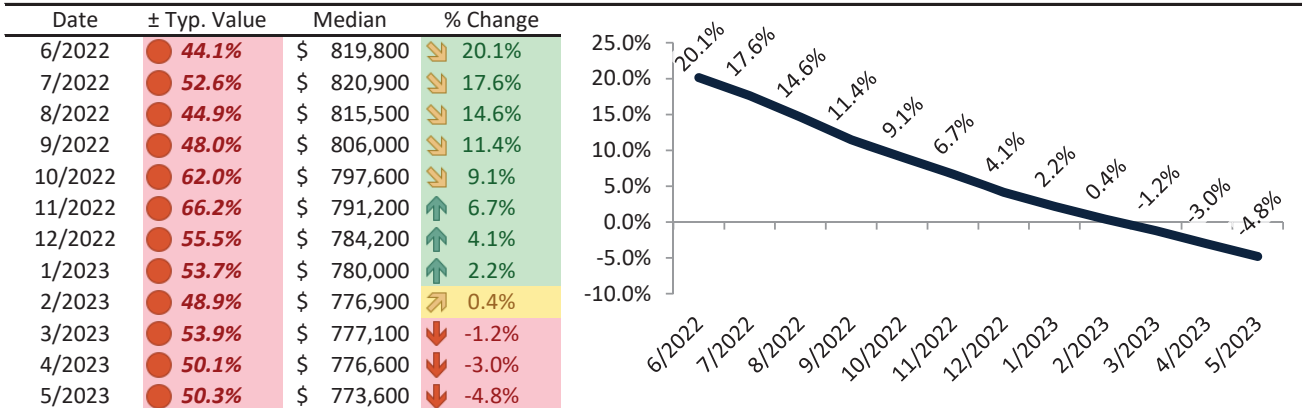
Historically, properties in this market sell at a -11.6% discount. Today's premium is 38.7%. This market is 50.3% overvalued. Median home price is \$773,600. Prices fell 4.8% year-over-year. Monthly cost of ownership is \$4,579, and rents average \$3,302, making owning \$1,276 per month more costly than renting. Rents rose 3.5% year-over-year. The current capitalization rate (rent/price) is 4.1%.

Market rating = 1

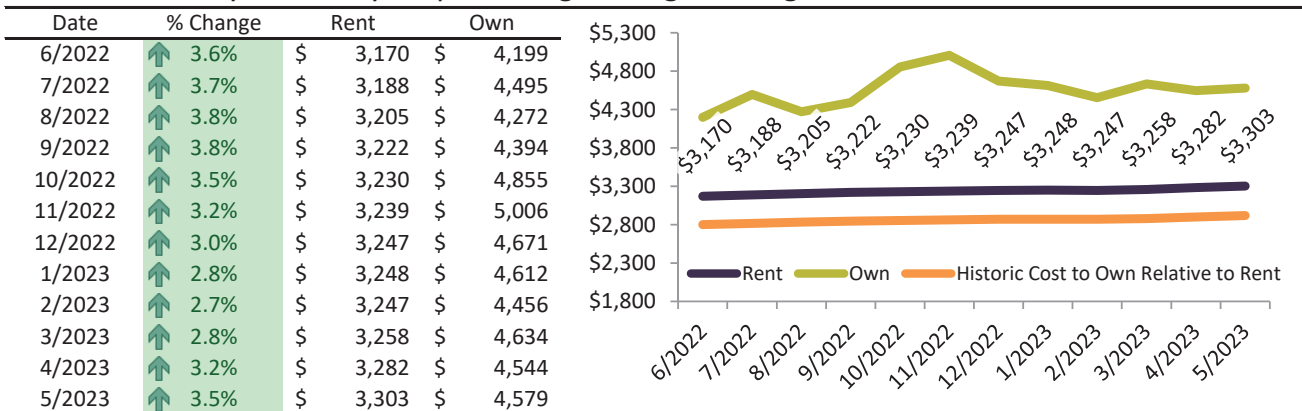
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

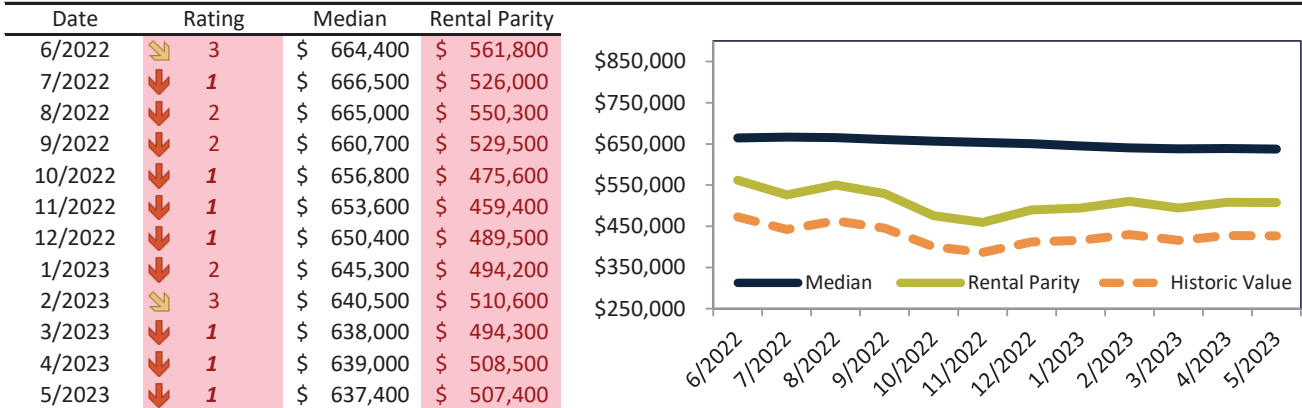


Valencia Park Housing Market Value & Trends Update

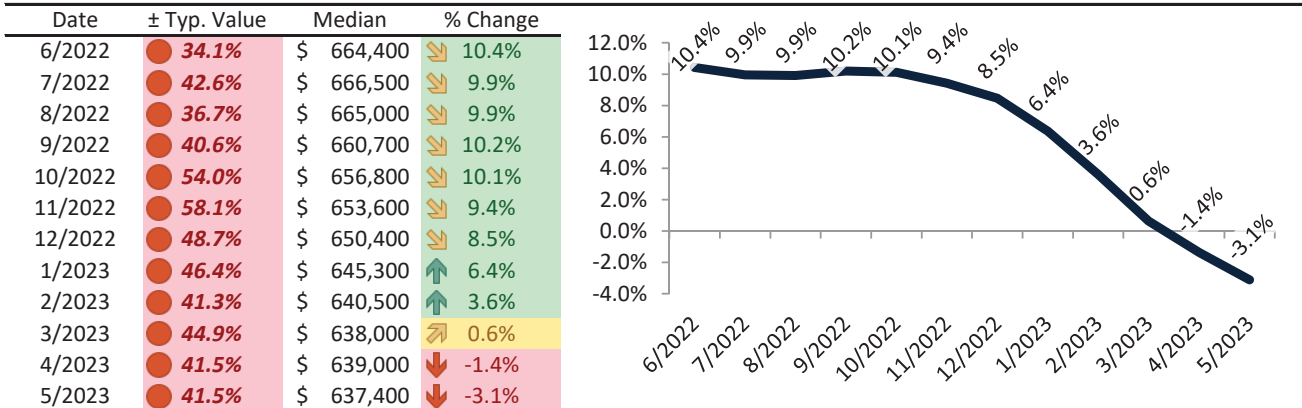
Historically, properties in this market sell at a -15.9% discount. Today's premium is 25.6%. This market is 41.5% overvalued. Median home price is \$637,400. Prices fell 3.1% year-over-year. Monthly cost of ownership is \$3,773, and rents average \$3,004, making owning \$768 per month more costly than renting. Rents rose 3.6% year-over-year. The current capitalization rate (rent/price) is 4.5%.

Market rating = 1

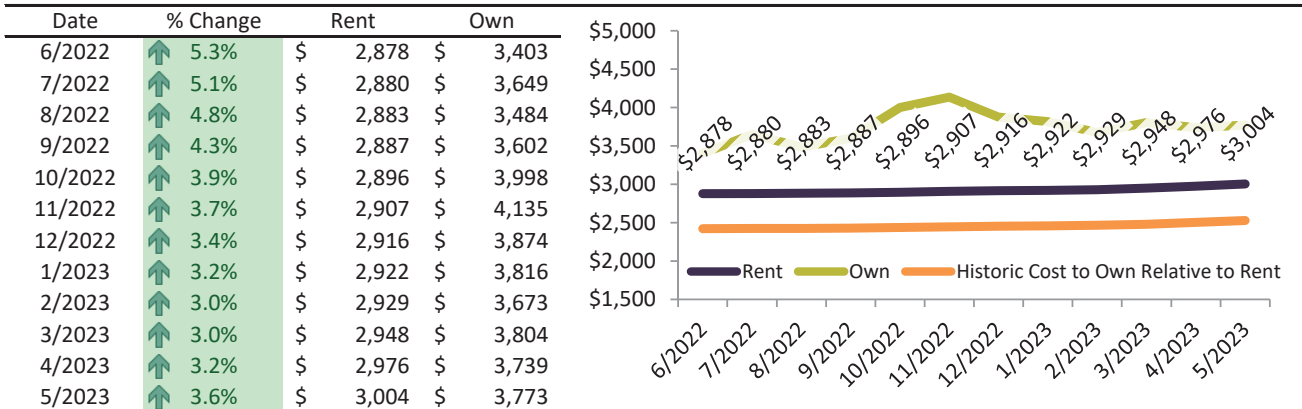
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

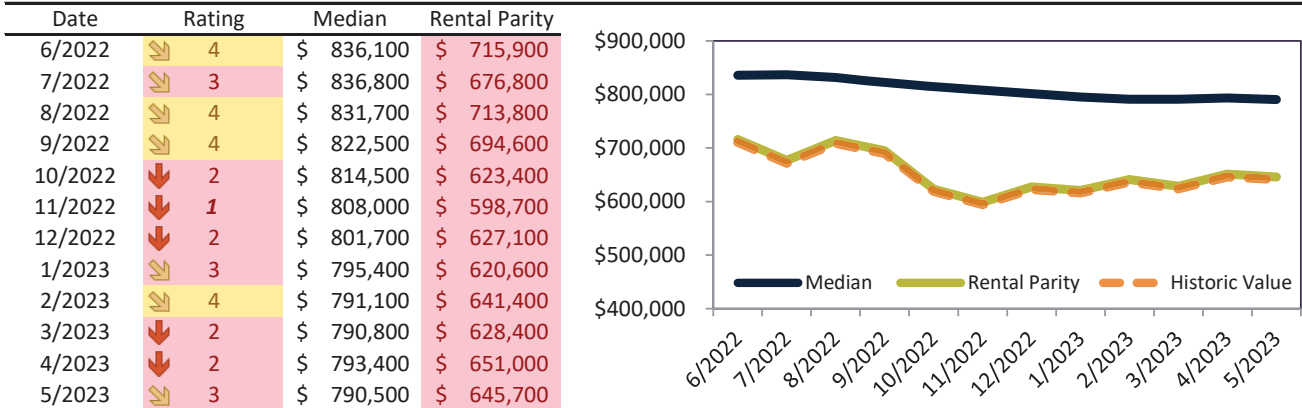


Vista Housing Market Value & Trends Update

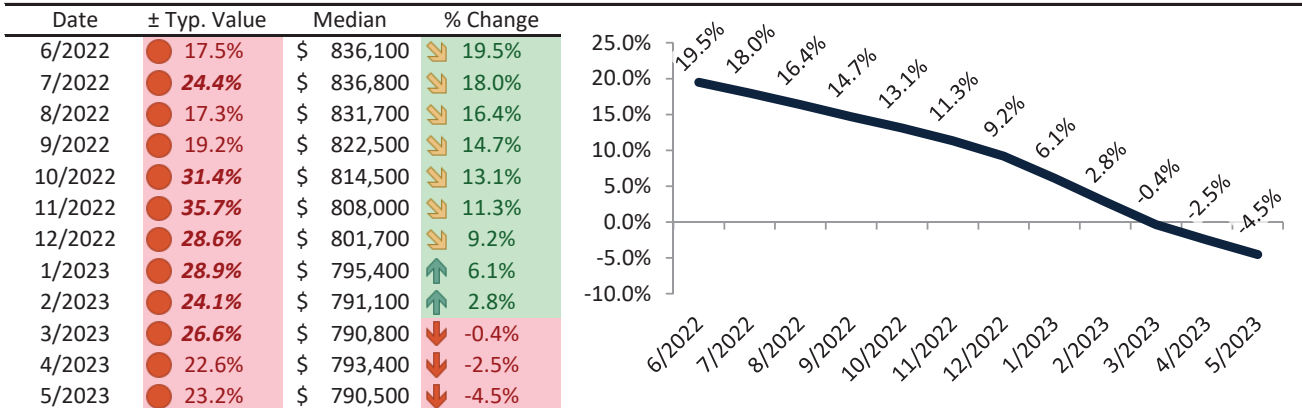
Historically, properties in this market sell at a -0.7% discount. Today's premium is 22.5%. This market is 23.2% overvalued. Median home price is \$790,500. Prices fell 4.5% year-over-year. Monthly cost of ownership is \$4,679, and rents average \$3,822, making owning \$857 per month more costly than renting. Rents rose 7.0% year-over-year. The current capitalization rate (rent/price) is 4.6%.

Market rating = 3

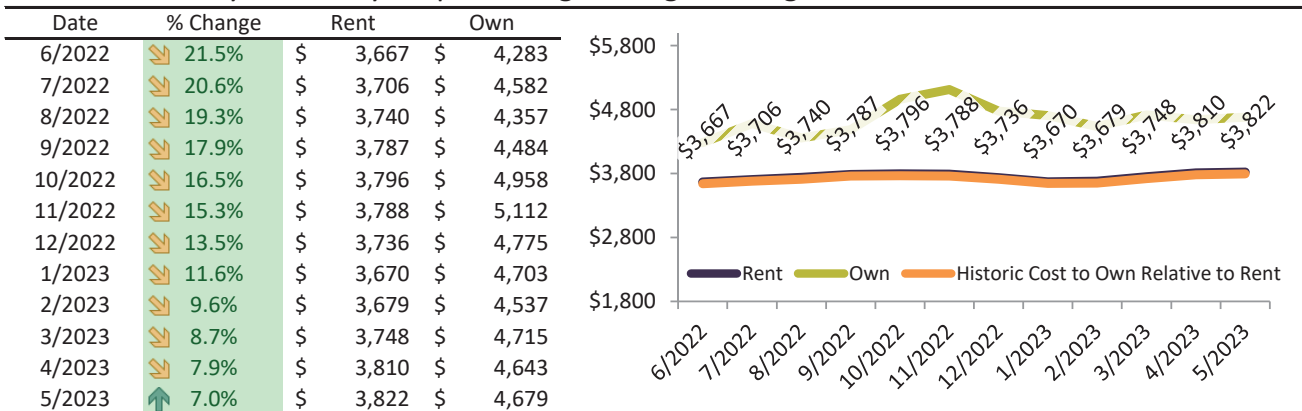
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

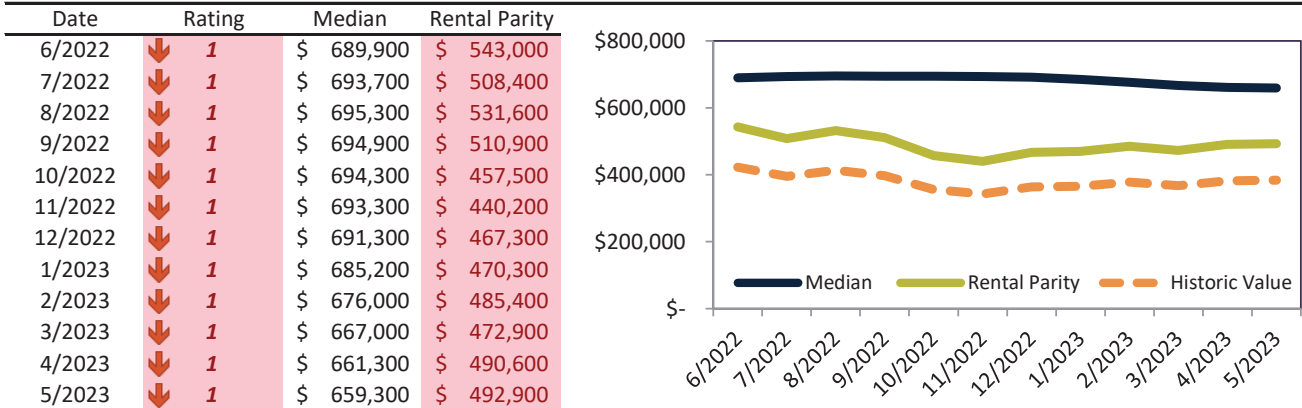


Mountain View Housing Market Value & Trends Update

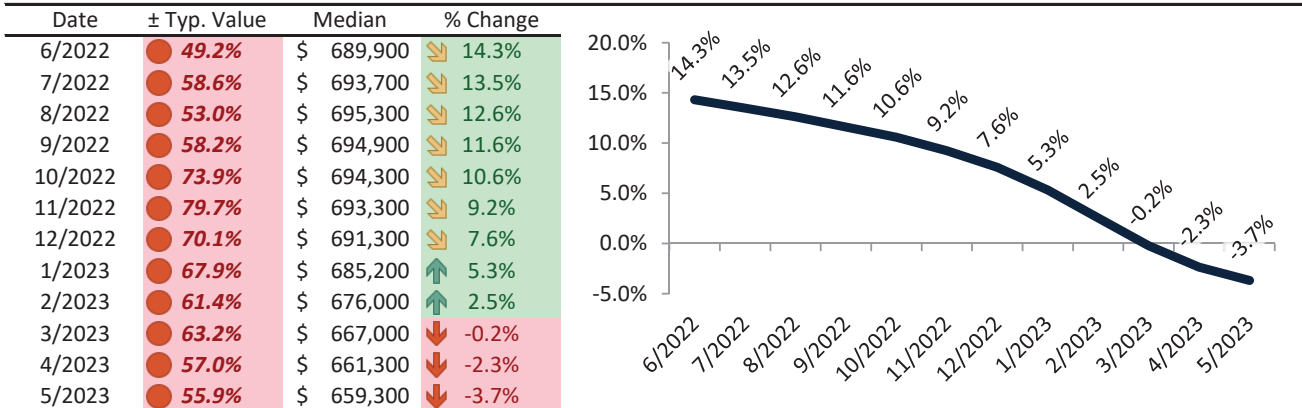
Historically, properties in this market sell at a -22.2% discount. Today's premium is 33.7%. This market is 55.9% overvalued. Median home price is \$659,300. Prices fell 3.7% year-over-year. Monthly cost of ownership is \$3,902, and rents average \$2,917, making owning \$984 per month more costly than renting. Rents rose 3.9% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 1

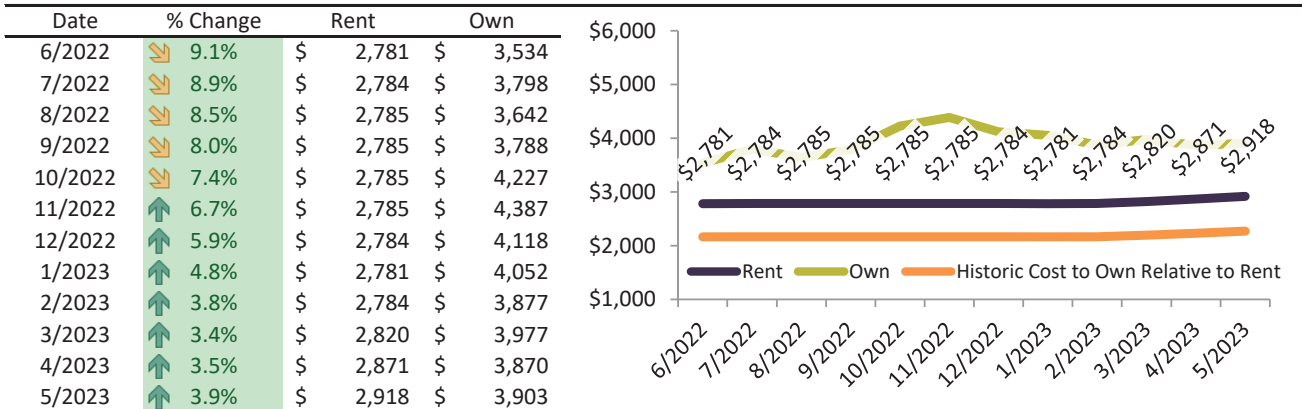
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



Logan Heights Housing Market Value & Trends Update

Historically, properties in this market sell at a -24.0% discount. Today's premium is 19.1%. This market is 43.1% overvalued.

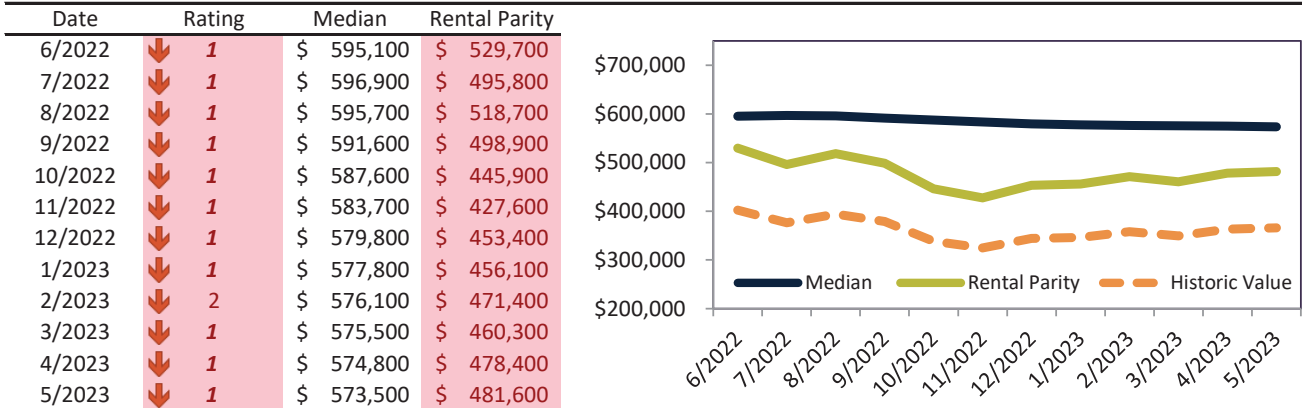
Median home price is \$573,500. Prices fell 2.9% year-over-year.

Monthly cost of ownership is \$3,394, and rents average \$2,850, making owning \$543 per month more costly than renting.

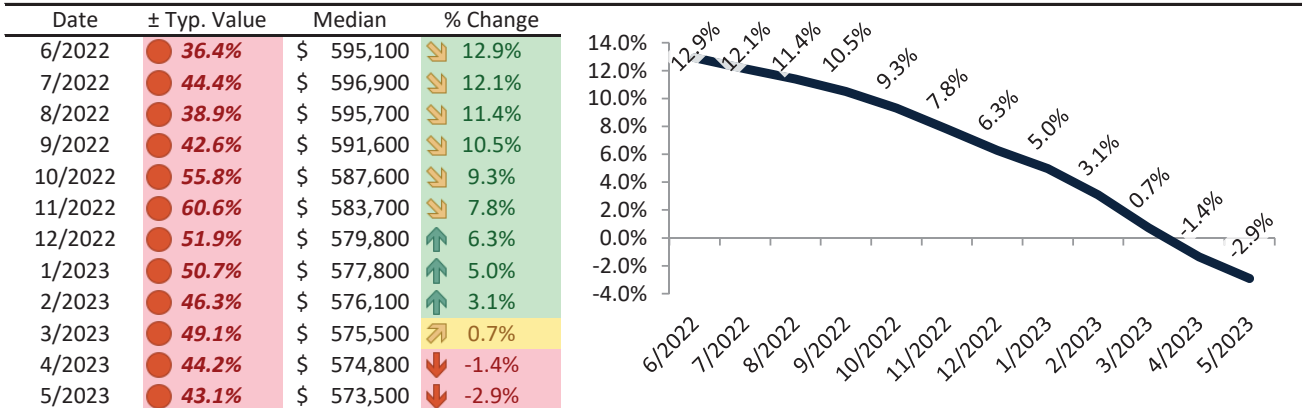
Rents rose 4.2% year-over-year. The current capitalization rate (rent/price) is 4.8%.

Market rating = 1

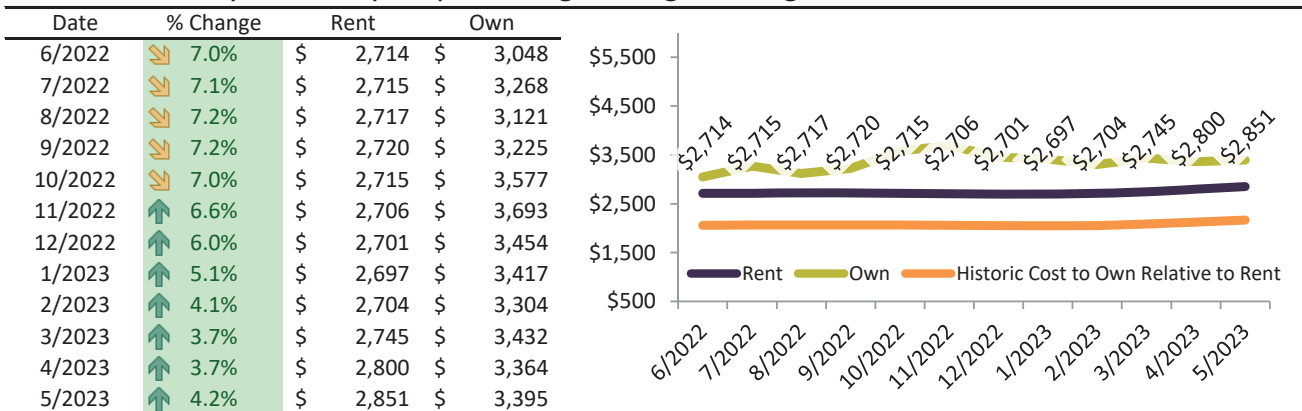
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

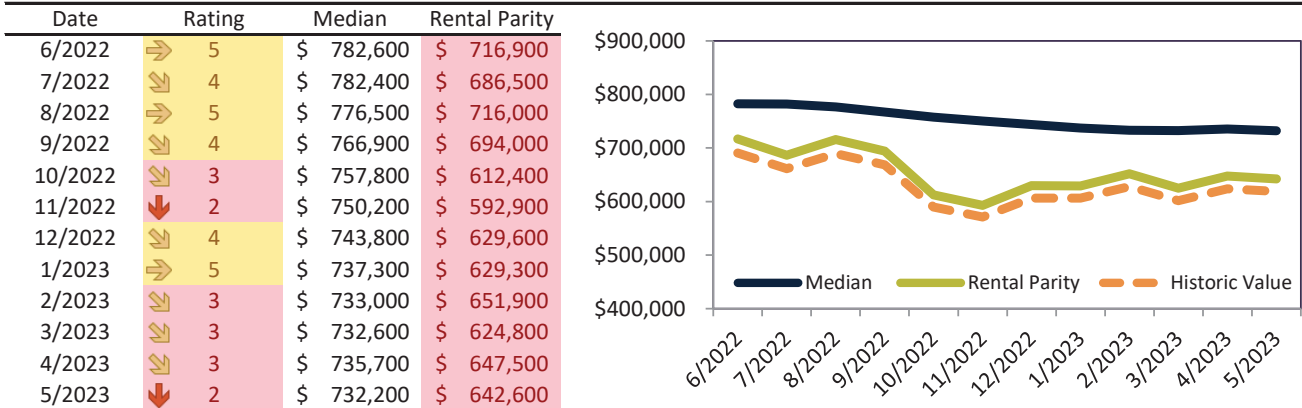


El Cajon Housing Market Value & Trends Update

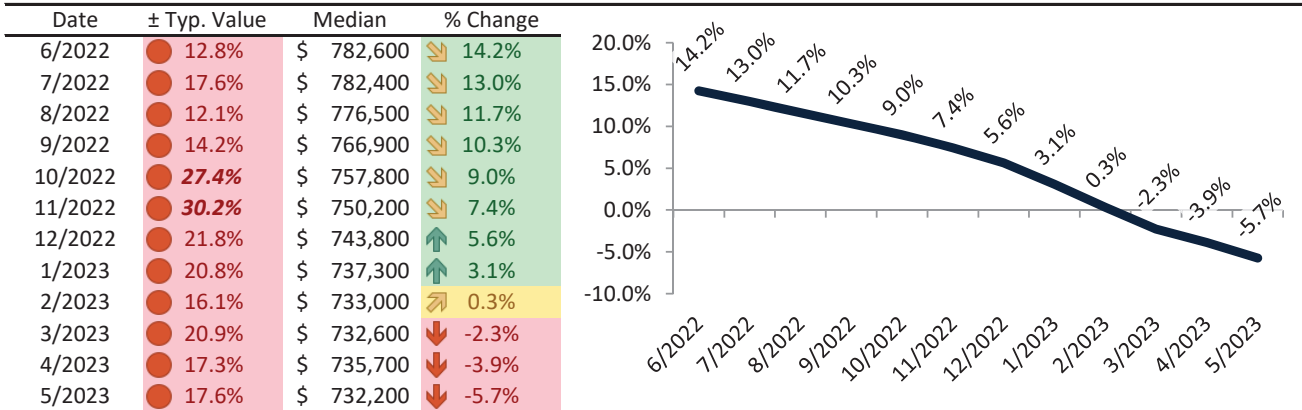
Historically, properties in this market sell at a -3.7% discount. Today's premium is 13.9%. This market is 17.6% overvalued. Median home price is \$732,200. Prices fell 5.7% year-over-year. Monthly cost of ownership is \$4,334, and rents average \$3,804, making owning \$529 per month more costly than renting. Rents rose 11.0% year-over-year. The current capitalization rate (rent/price) is 5.0%.

Market rating = 2

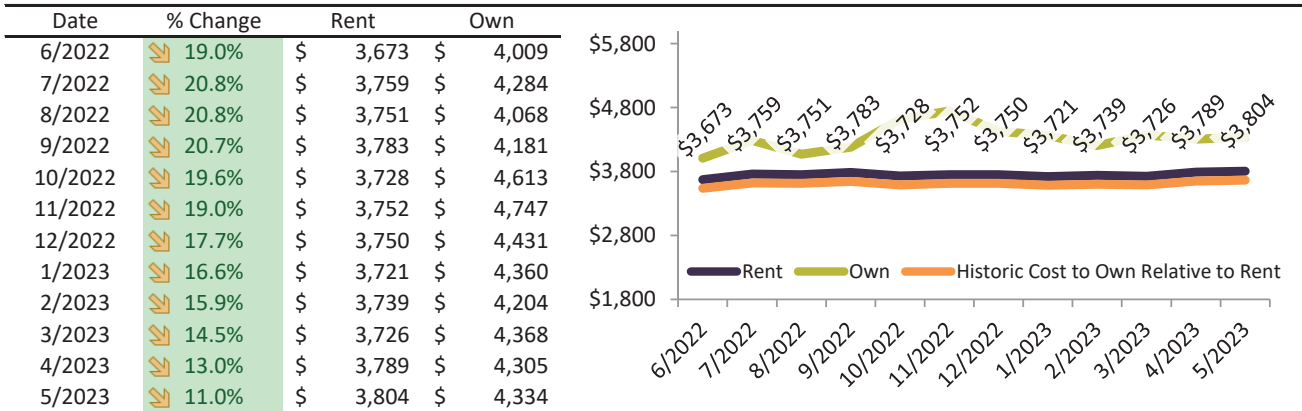
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months



TAIT Housing Report

TAIT housing report and newsletter provides a clear picture of the health of the housing market. Readers find the information on location, valuation, and price trends, timely and relevant to their decision to buy or sell real estate. The TAIT report answers the most important questions:

- (1) Where should I look for bargains?
- (2) Are current prices over or under valued?
- (3) What direction are prices headed, up or down?

The TAIT monthly market report has distilled the market down to three key pieces of information:

- (1) Resale value relative to rent,
- (2) Yearly change in resale prices, and
- (3) Yearly changes in rents.

The resale value relative to rent, or Rental Parity, is calculated by taking the median rent reported by Zillow and utilizing that value as a payment to calculate the size of the loan that payment would support. **The result is the price someone could pay and their resulting cost of ownership (payment mostly) would equal the cost of renting;** thus the name Rental Parity. The median is the raw median number provided by Zillow. The historic value is what the median "should" be based on the historic relationship between rental parity and the median during periods of market stability (1992-1998 and 2014-2017). This historic value is important because some areas trade below rental parity and some trade above based on how desirable the area is. Whenever the median is above the historic value, the market is overvalued, and whenever the median is below the historic value, it is undervalued. **Without this benchmark, there is no way to determine if the current median is overvalued or undervalued.** The addition of this benchmark is the key innovation of the TAIT Housing Report.

Using and Interpreting the TAIT Monthly Report

The table of contents on the front page of the TAIT monthly report organizes the reports by area. The typical page of an area report breaks down into four parts:

- (1) The news overview,
- (2) Median Home Price and Rental Parity trailing twelve months,
- (3) Resale \$/SF and year-over-year percentage change trailing twelve months,
- (4) Rental rate and year-over-year percentage change trailing twelve months.

NEWS OVERVIEW

The news overview provides concise descriptions of the facts and conditions in the market. The news overview measures the current premium or discount, compares it to the historic premium or discount, and states whether the market is currently overvalued or undervalued. This is an important measure of future financial performance.

Orange County Housing Market Value & Trends Update

Historically, properties in this market sell at a 1.9% premium. Today's discount is 0.7%. This market is 2.6% undervalued.

Median home price is \$730,800, and resale \$/SF is \$429/SF. Prices rose 0.8% year-over-year.

Monthly cost of ownership is \$3,204, and rents average \$3,225, making owning \$020 per month less costly than renting.

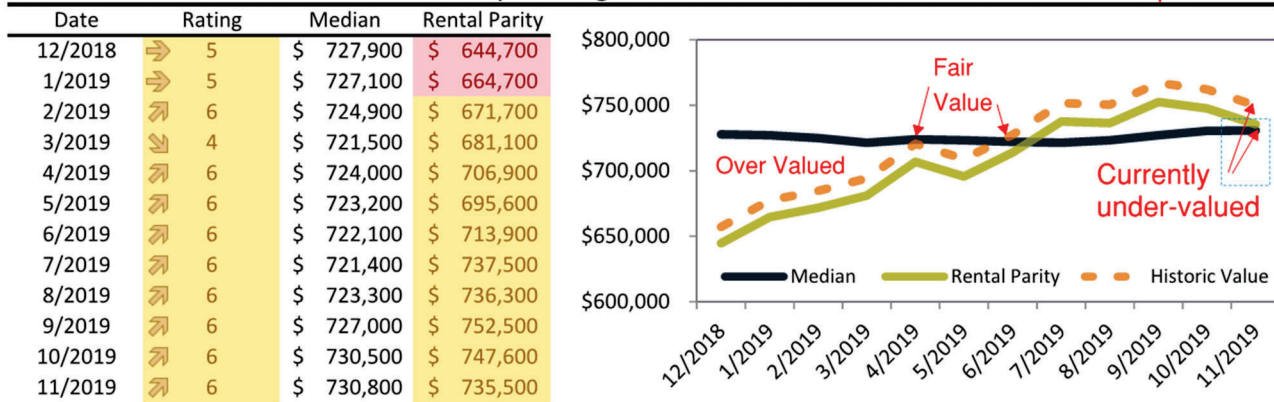
Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 6

MEDIAN HOME PRICE AND RENTAL PARITY TRAILING TWELVE MONTHS

For those who want the bottom line without all the analysis and detail, the market rating is the first row of the first section of data. The rating encapsulates all the conditions of the market into one figure. A rating of 10 is good and a rating of 1 is bad. **A highly rated property or market is a good financial buy.**

Median Home Price and Rental Parity trailing twelve months Premium Market Example



The chart displays three lines that reveal much about the market. The first two lines to note are the parallel green and orange lines, rental parity (green) and historic value (orange). As mentioned previously, some markets trade at a discount and some at a premium to rental parity. If the orange line (historic value) is above the green line (rental parity), the market is a premium market. If the orange line (historic value) is below the green line (rental parity), the market is a discount market. The larger the gap, the greater the premium or discount is.

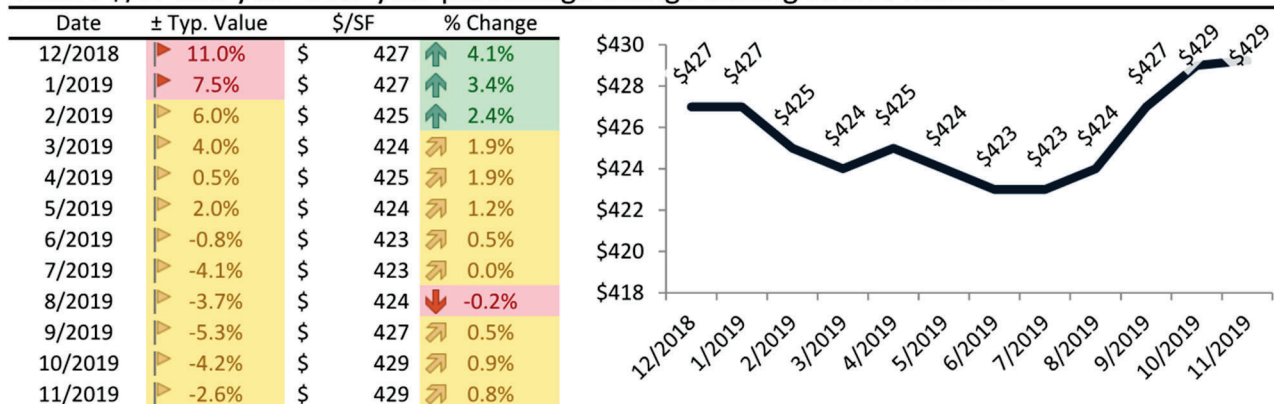
The third line plotted against these two parallel lines is the median resale price for the area. This line reveals whether the market is currently trading at a premium or discount to rental parity and historic value. The more important of these relationships is between median resale price and historic value. Over time, the market has shown a tendency toward trading at historic value. If it trades above for a while, over time it will revert back to this value. That may happen either by an extended period of little or no appreciation or an outright decline in prices. If the market trades below its historic value, it's likely to see a rebound back to this value in the future.

Valuation is more important than price movement. The best markets trade at a discount to historic value.

RESALE \$/SF AND YEAR-OVER-YEAR PERCENTAGE CHANGE TRAILING TWELVE MONTHS

Since the historic value is so important, the first column in next section displays the premium or discount from historic value over the last year. The second column and the chart shows the dollars-per-square-foot resale price in the market. The line on the chart visually shows the general direction of prices, and the third column shows the actual percentage change.

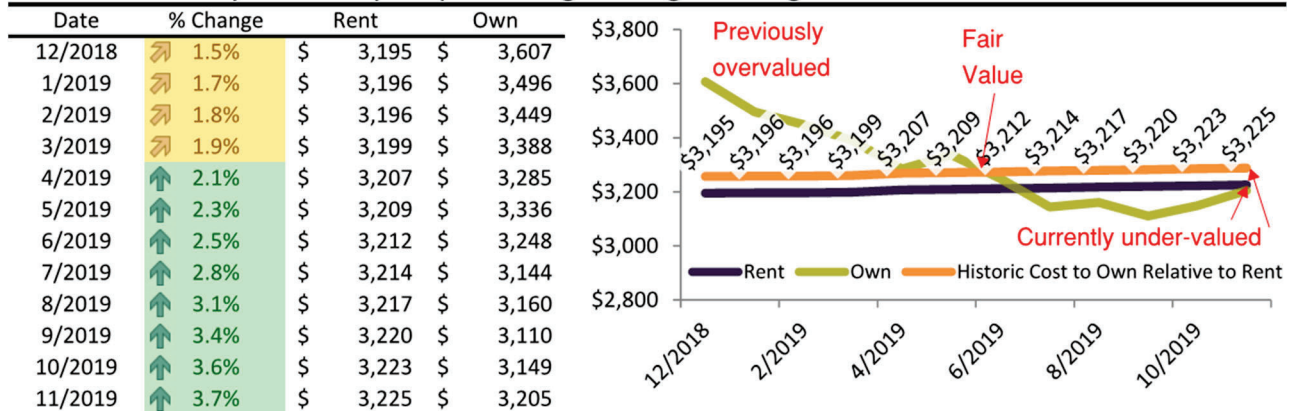
Resale \$/SF and year-over-year percentage change trailing twelve months



RENTAL RATE AND YEAR-OVER-YEAR PERCENTAGE CHANGE TRAILING TWELVE MONTHS

The final table and chart on the page is similar to the first grouping; it displays three lines, two of which are parallel and show current rent and the historic cost of ownership relative to rent, and the third line is the current cost of ownership. The relationships are similar, the charts will look similar, and the interpretations are the same.

Rental rate and year-over-year percentage change trailing twelve months

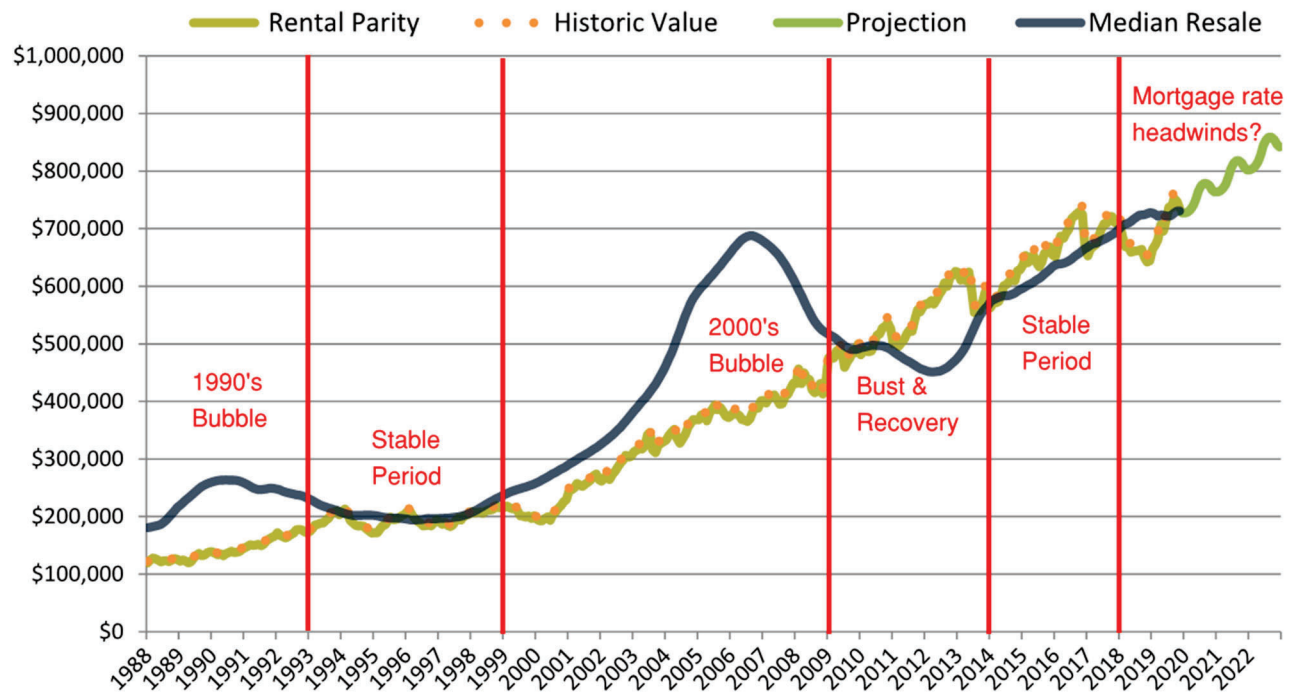


This method of looking at the data is more revealing to those who like to focus on monthly costs rather than purchase price. It reveals how affordable properties are relative to monthly rent, which is what rental parity analysis is all about. The first column of data shows the rate of rent growth over the last year, and the next two columns show the cost of renting and the cost of owning during the same period.

HISTORIC MARKET DATA CHARTS

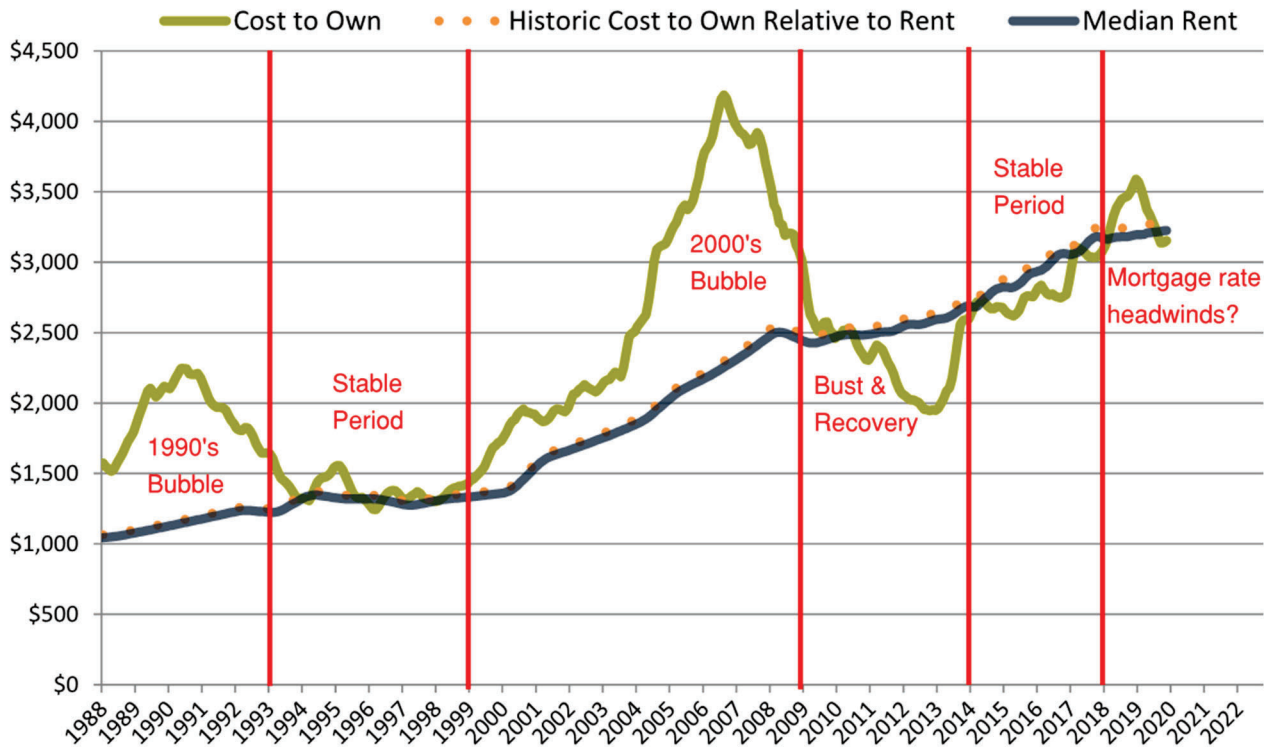
The next page of the report shows two charts: County median home price since January 1988, and County median rent and monthly cost of ownership since January 1988. These charts are designed to put current circumstances in historic context. They answer questions like, “How volatile are prices?” and “How does today’s pricing compare to the fluctuations of the past?” and “How much danger is there in buying today?”

Orange County median home price since January 1988



With the green line for rental parity and the orange line for historic value, it's easy to tell when the market is fairly valued, overvalued, or undervalued.

Orange County median rent and monthly cost of ownership since January 1988



The chart above shows rent and monthly cost of ownership. It looks similar to the rental parity and resale home price chart, as it merely converts that information to a monthly format. For those who have difficulty relating to the large numbers of purchase price, viewing the data in terms of monthly expenses is easier to put into context.

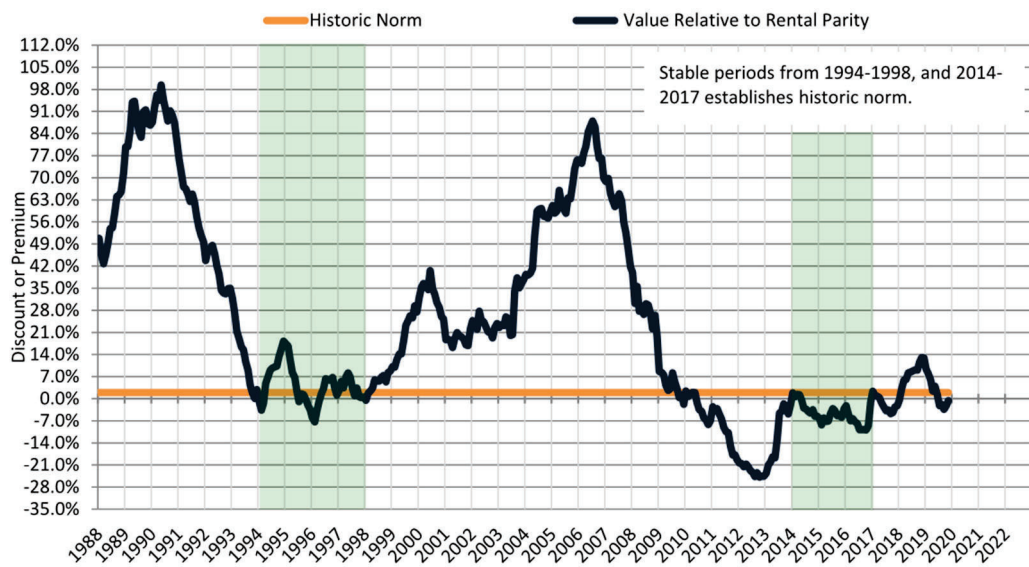
Historic Median Home Price Relative to Rental Parity: Orange County since January 1988

HISTORIC VALUATION

The next page in the report shows two charts: Historic Median Home Price Relative to Rental Parity: County since January 1988, and TAIT Market Timing System Rating: Orange County since January 1988.

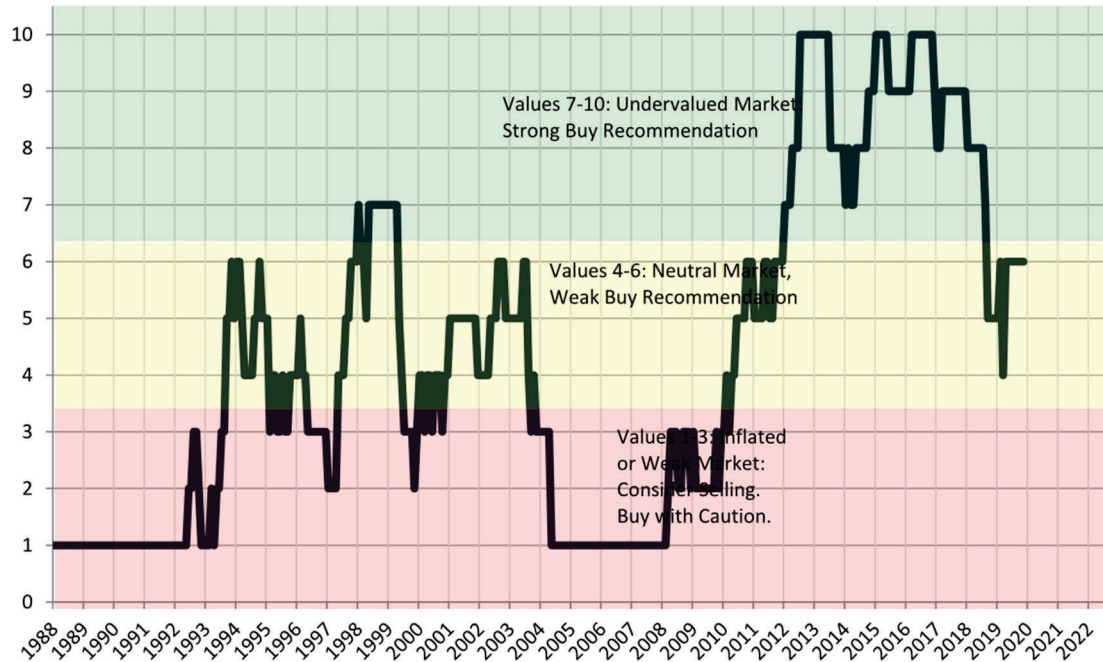
The chart above shows, at a glance, how close the market trades to its historic norm.

The benchmark period is shown in green, and the degree of market volatility can be inferred from the scale to the left. For example, Orange County traded for as much as 25% below rental parity and 100% above it during the 31-year period shown.



TAIT RATING SYSTEM CHART

The market timing rating system mechanically identifies both good and buy dimes to buy based on valuation, resale price change, and rental rate change.



The importance of rental parity

Rental parity is important because it represents the threshold of affordability. When prices are above rental parity, it costs more to own than to rent, so owning is often not a wise financial decision. Owning may still be right for people, and many are willing to pay the premium to own to obtain the emotional benefits of ownership; however, on a purely financial basis, paying more than rental parity is generally not wise because prices will inevitably return to this price level in time.

When prices are below rental parity, it costs less to own than to rent, so owning under these circumstances is generally a wise choice. Since a buyer who pays less than rental parity for a house is saving money, there is a clear financial benefit obtained irrespective of fluctuations in resale price.

When the cost of ownership is less than rental parity, an owner is far less likely to be forced to sell at a loss. The property can always be rented to cover costs rather than sell for a loss. Further, this ability to rent and at least break even provides the owner with flexibility to move if necessary. Mobility to take a new job or buy a different house is denied to those who overpaid and who are stuck paying more in the cost of ownership than they can obtain in rent.

With these advantages, buying at a price below rental parity using fixed-rate financing is critical. Every buyer should consider rental parity in their buying decision.

RENTAL PARITY AS BASIS OF VALUE

Valuation is the least understood, yet most important, aspect of a housing market. Economists look at various ratios including price-to-income, price-to-rent, and other aggregate measures to attempt to establish valuation metrics. Each of these has strengths and weaknesses, but each of them fails because they don't directly connect the actions of an individual buyer to the activity in the broader market. For this reason, I strongly favor rental parity as the best measure of valuation. Rental parity ties together income, rent, interest rates, and financing terms in a way that matches the activities of individual buyers to the overall price activity in the market.