County of Los Angeles

CALIFORNIA October 2023

Median home price is \$832,200. Prices fell 1.8% year-over-year.

HOUSING REPORT

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Table of Contents

- 4 Los Angeles County Housing Market Value & Trends Update
- 5 Los Angeles County median home price since January 1988
- 5 Los Angeles County median rent and monthly cost of ownership since January 1988
- 6 Resale \$/SF Year-over-Year Percentage Change: Los Angeles County since January 1989
- 6 Rental \$/SF Year-over-Year Percentage Change: Los Angeles County since January 1989
- 7 Historic Median Home Price Relative to Rental Parity: Los Angeles County since January 1988
- 7 TAIT Housing Report® Market Timing System Rating: Los Angeles County since January 1988
- 8 Cash Investor Capitalization Rate: Los Angeles County since January 1988
- 8 Financed Investor Cash-on-Cash Return: Los Angeles County since January 1988
- 9 Market Performance and Trends: Los Angeles County and Major Cities and Zips
- 11 Market Timing Rating and Valuations: Los Angeles County and Major Cities and Zips

Area Reports

| 13 Los Angeles, CA | 39 Lakewood |
|---------------------|--------------------|
| 14 Alhambra | 40 Lancaster |
| 15 Arcadia | 41 Long Beach |
| 16 Azusa | 42 Los Angeles |
| 17 Baldwin Park | 43 Lynwood |
| 18 Bell Gardens | 44 Monrovia |
| 19 Bellflower | 45 Montebello |
| 20 Burbank | 46 Monterey Park |
| 21 Carson | 47 Norwalk |
| 22 Cerritos | 48 Palmdale |
| 23 Compton | 49 Paramount |
| 24 Covina | 50 Pasadena |
| 25 Diamond Bar | 51 Pico Rivera |
| 26 Downey | 52 Pomona |
| 27 East Los Angeles | 53 Redondo Beach |
| 28 El Monte | 54 Rosemead |
| 29 Florence-Graham | 55 Rowland Heights |
| 30 Gardena | 56 San Gabriel |
| 31 Glendale | 57 Santa Clarita |
| 32 Glendora | 58 Santa Monica |
| 33 Hacienda Heights | 59 South Gate |
| 34 Hawthorne | 60 South Whittier |
| 35 Huntington Park | 61 Torrance |
| 36 Inglewood | 62 West Covina |
| 37 La Mirada | 63 Whittier |
| 38 La Puente | |

64 TAIT Housing Market Report Interpretation

Los Angeles County Housing Market Value & Trends Update

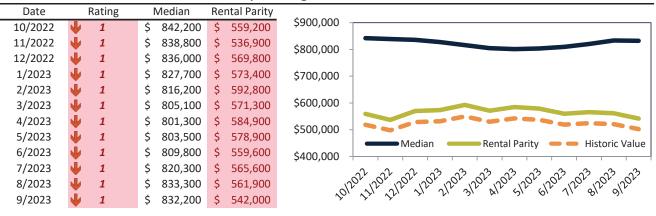
Historically, properties in this market sell at a -7.2% discount. Today's premium is 53.6%. This market is 60.8% overvalued. Median home price is \$832,200. Prices fell 1.8% year-over-year.

Monthly cost of ownership is \$5,318, and rents average \$3,464, making owning \$1,854 per month more costly than renting.

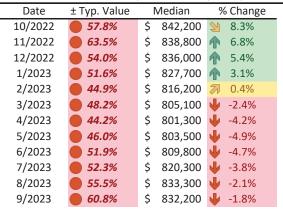
Rents rose 3.4% year-over-year. The current capitalization rate (rent/price) is 4.0%.

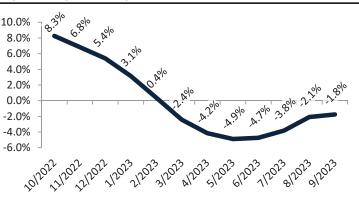
Market rating = 1

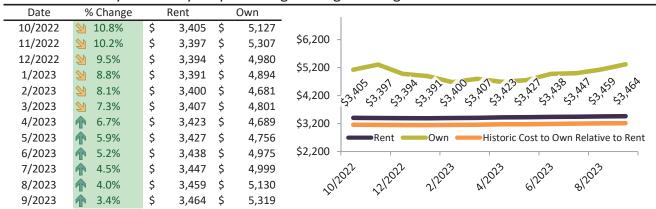
Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months

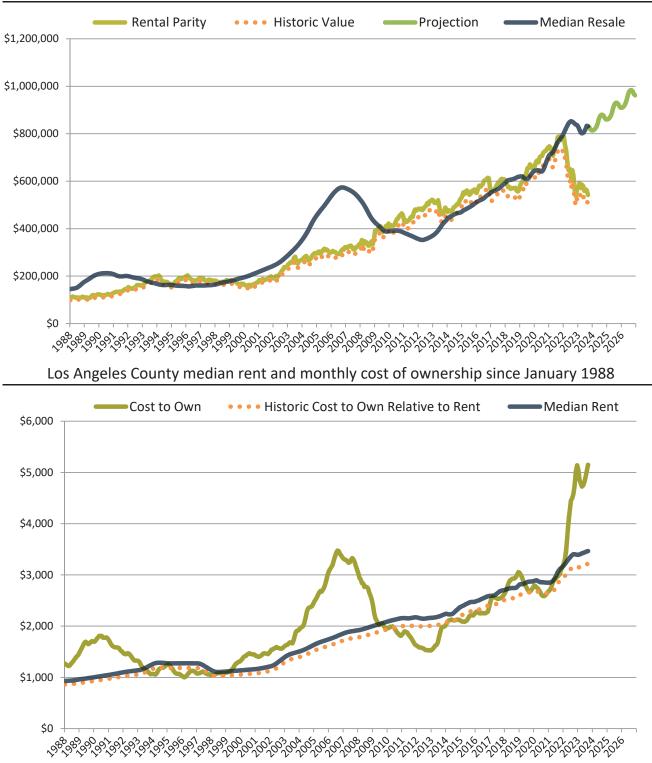




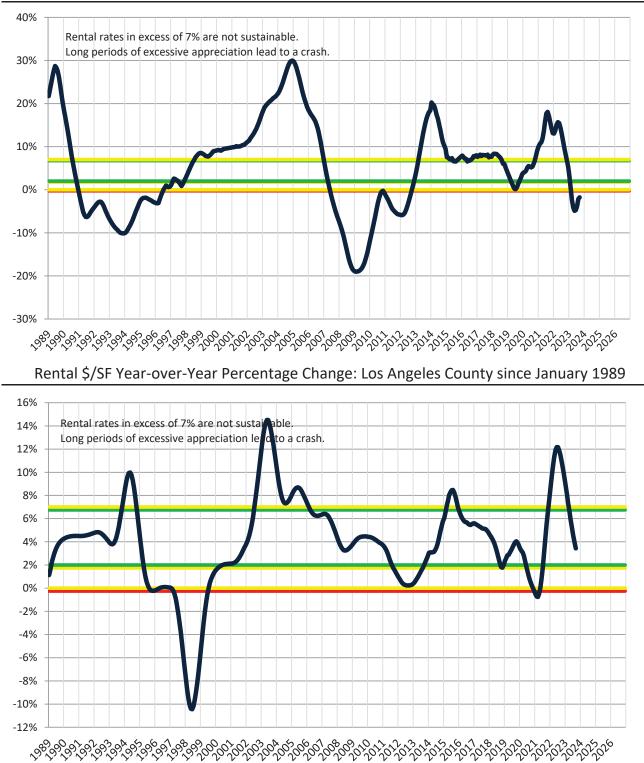


Resale Market Value and Trends

Los Angeles County median home price since January 1988

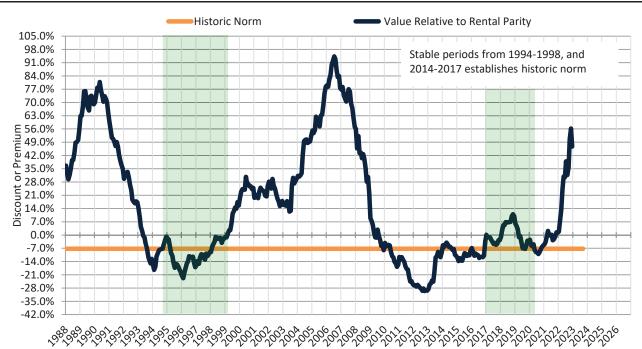


Resale \$/SF Year-over-Year Percentage Change: Los Angeles County since January 1989

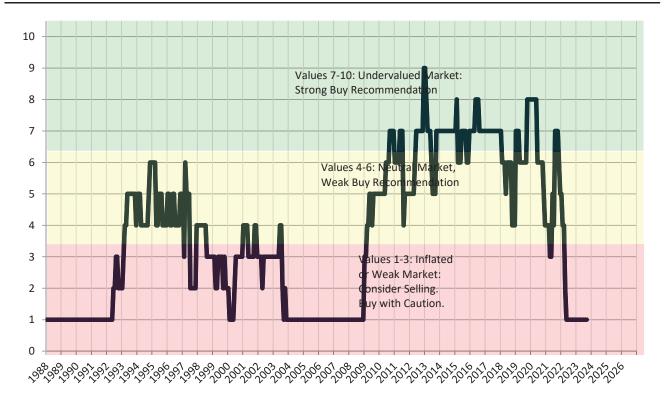


Resale Market Value and Trends

Historic Median Home Price Relative to Rental Parity: Los Angeles County since January 1988



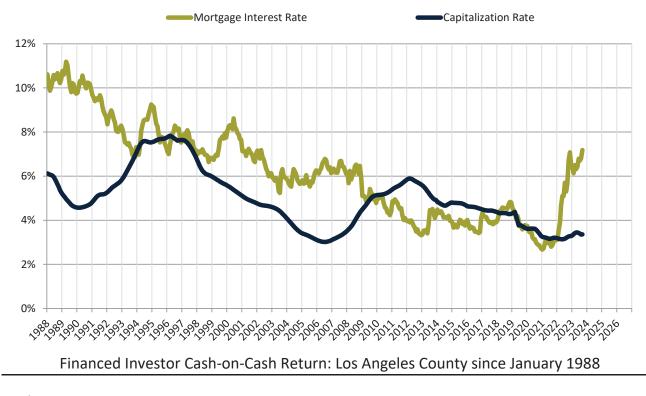
TAIT Housing Report® Market Timing System Rating: Los Angeles County since January 1988

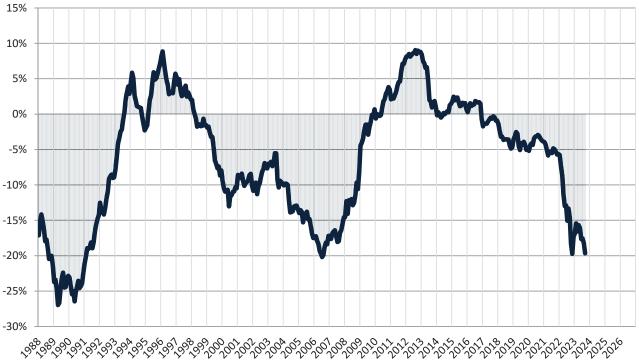


Resale Market Value and Trends

TAIT Housing Report

Cash Investor Capitalization Rate: Los Angeles County since January 1988





Resale Market Value and Trends

Market Performance and Trends: Los Angeles County and Major Cities and Zips

| Study Area | Median Resale \$ | Resale % Change YoY | Median Resale \$ | Rent % Change YoY | Median Rent \$ | Cost of Ownership | Ownership Prem./Disc. | Cap Rate |
|--------------------|---------------------|------------------------|---------------------|----------------------|-------------------|----------------------|--------------------------|----------|
| Los Angeles County | \$ 832,200 | - 1.8% | \$ 832,200 | 1.4% | \$ 3,464 | \$ 5,319 | \$ 1,854 | 4.0%. |
| Los Angeles, CA | \$ 890,700 | •0.9% | \$ 890,700 | 1 3.0% | \$ 4,088 | \$ 5,692 | \$ 1,604 | 4.4%. |
| Alhambra | \$ 879,900 | 7 0.3% | \$ 879,900 | 1 4.1% | \$ 3,509 | \$ 5,623 | \$ 2,114 | 3.8%. |
| Arcadia | \$ 1,313,000 | 7 0.5% | \$ 1,313,000 | 2 8.2% | \$ 5,384 | \$ 8,391 | \$ 3,007 | 3.9%. |
| Azusa | \$ 650,300 | •0.8% | \$ 650,300 | 1 .6% | \$ 2,581 | \$ 4,156 | \$ 1,575 | 3.8%. |
| Baldwin Park | \$ 647,100 | - 1.3% | \$ 647,100 | 1.1% | \$ 2,760 | \$ 4,136 | \$ 1,375 | 4.1%. |
| Bell Gardens | \$ 626,900 | 1.3% | \$ 626,900 | 1 3.9% | \$ 3,118 | \$ 4,006 | \$ 888 | 4.8%. |
| Bellflower | \$ 726,300 | - 0.7% | \$ 726,300 | 1 5.4% | \$ 3,409 | \$ 4,642 | \$ 1,233 | 4.5%. |
| Burbank | \$ 1,114,300 | ➡ -3.4% | \$ 1,114,300 | 1 3.8% | \$ 4,139 | \$ 7,121 | \$ 2,983 | 3.6%. |
| Carson | \$ 744,800 | - 1.5% | \$ 744,800 | 2 7.1% | \$ 3,109 | \$ 4,760 | \$ 1,651 | 4.0%. |
| Cerritos | \$ 991,100 | 7 0.8% | \$ 991,100 | 1 3.5% | \$ 3,806 | \$ 6,334 | \$ 2,528 | 3.7%. |
| Compton | \$ 576,700 | - 0.7% | \$ 576,700 | 7 0.2% | \$ 2,677 | \$ 3,686 | \$ 1,008 | 4.5%. |
| Covina | \$ 736,000 | - 1.8% | \$ 736,000 | 6 .0% | \$ 2,251 | \$ 4,704 | \$ 2,452 | 2.9%. |
| Diamond Bar | \$ 918,400 | ↓ -2.2% | \$ 918,400 | 1 5.9% | \$ 3,759 | \$ 5,869 | \$ 2,110 | 3.9%. |
| Downey | \$ 801,200 | -0.2% | \$ 801,200 | 1 3.3% | \$ 3,444 | \$ 5,120 | \$ 1,676 | 4.1%. |
| East Los Angeles | \$ 627,400 | - 0.4% | \$ 627,400 | 210.8% | \$ 3,092 | \$ 4,010 | \$ 918 | 4.7%. |
| El Monte | \$ 699,000 | - 1.4% | \$ 699,000 | -13.1% | \$ 2,116 | \$ 4,467 | \$ 2,351 | 2.9%. |
| Florence-Graham | \$ 537,700 | a 0.5% | \$ 537,700 | 1 5.0% | \$ 3,296 | \$ 3,436 | \$ 140 | 5.9%. |
| Gardena | \$ 748,300 | -1.2% | \$ 748,300 | 6 .5% | \$ 3,647 | \$ 4,782 | \$ 1,135 | 4.7%. |
| Glendale | \$ 1,116,500 | - 1.0% | \$ 1,116,500 | 1 5.2% | \$ 4,391 | \$ 7,135 | \$ 2,745 | 3.8%. |
| Glendora | \$ 831,700 | - 1.3% | \$ 831,700 | 20% | \$ 3,600 | \$ 5,315 | \$ 1,716 | 4.2%. |
| Hacienda Heights | \$ 871,300 | -0.1% | \$ 871,300 | 1.1% | \$ 3,594 | \$ 5,568 | \$ 1,975 | 4.0%. |
| Hawthorne | \$ 848,500 | ↓ -3.2% | \$ 848,500 | 1 5.5% | \$ 3,662 | \$ 5,423 | \$ 1,761 | 4.1%. |
| Huntington Park | \$ 609,900 | 1.2% | \$ 609,900 | 9.6% | \$ 3,254 | \$ 3,898 | \$ 644 | 5.1%. |
| Inglewood | \$ 724,300 | ↓ -2.1% | \$ 724,300 | 4 .3% | \$ 3,517 | \$ 4,629 | \$ 1,112 | 4.7%. |
| La Mirada | \$ 814,100 | - 1.9% | \$ 814,100 | ∳ -6.3% | \$ 2,822 | \$ 5,203 | \$ 2,381 | 3.3%. |

Resale Market Value and Trends

Market Performance and Trends: Los Angeles County and Major Cities and Zips

| Study Area | Median Resale \$ | Resale % Change YoY | Median Resale \$ | Rent % Change YoY | Median Rent \$ | Cost of Ownership | Ownership Prem./Disc. | Cap Rate |
|-----------------|---------------------|------------------------|---------------------|----------------------|-------------------|----------------------|--------------------------|----------|
| La Puente | \$ 651,300 | - 2.1% | \$ 651,300 | 1.2% | \$ 2,736 | \$ 4,162 | \$ 1,427 | 4.0%. |
| Lakewood | \$ 803,700 | - 1.3% | \$ 803,700 | 1 3.4% | \$ 2,661 | \$ 5,136 | \$ 2,475 | 3.2%. |
| Lancaster | \$ 444,900 | - 3.9% | \$ 444,900 | 1 6.8% | \$ 3,022 | \$ 2,843 | \$ (179) | 6.5%. |
| Long Beach | \$ 791,400 | - 0.5% | \$ 791,400 | 1.1% | \$ 3,477 | \$ 5,058 | \$ 1,580 | 4.2%. |
| Los Angeles | \$ 914,900 | - 2.5% | \$ 914,900 | 1.6% | \$ 3,733 | \$ 5,847 | \$ 2,114 | 3.9%. |
| Lynwood | \$ 615,900 | <i>5</i> 7 0.9% | \$ 615,900 | 7 1.3% | \$ 2,715 | \$ 3,936 | \$ 1,221 | 4.2%. |
| Monrovia | \$ 924,700 | - 1.8% | \$ 924,700 | 1.9% | \$ 3,591 | \$ 5,910 | \$ 2,319 | 3.7%. |
| Montebello | \$ 748,900 | 7 0.2% | \$ 748,900 | - 0.7% | \$ 2,736 | \$ 4,786 | \$ 2,050 | 3.5%. |
| Monterey Park | \$ 871,500 | - 1.1% | \$ 871,500 | 9.0% | \$ 3,634 | \$ 5,570 | \$ 1,935 | 4.0%. |
| Norwalk | \$ 687,000 | - 0.7% | \$ 687,000 | 211.2% | \$ 2,853 | \$ 4,391 | \$ 1,537 | 4.0%. |
| Palmdale | \$ 481,800 | - 3.4% | \$ 481,800 | 1 5.7% | \$ 3,091 | \$ 3,079 | \$ (11) | 6.2%. |
| Paramount | \$ 590,500 | 7 1.3% | \$ 590,500 | 🔊 1.6% | \$ 2,772 | \$ 3,774 | \$ 1,002 | 4.5%. |
| Pasadena | \$ 1,078,700 | - 1.1% | \$ 1,078,700 | 1 5.1% | \$ 4,168 | \$ 6,894 | \$ 2,726 | 3.7%. |
| Pico Rivera | \$ 681,800 | 7 0.3% | \$ 681,800 | - 2.9% | \$ 2,520 | \$ 4,357 | \$ 1,837 | 3.5%. |
| Pomona | \$ 611,800 | - 1.8% | \$ 611,800 | 1 5.9% | \$ 3,096 | \$ 3,910 | \$ 814 | 4.9%. |
| Redondo Beach | \$ 1,365,700 | ↓ -3.9% | \$ 1,365,700 | 1 5.7% | \$ 5,169 | \$ 8,728 | \$ 3,559 | 3.6%. |
| Rosemead | \$ 819,200 | •0.8% | \$ 819,200 | - 0.5% | \$ 2,622 | \$ 5,235 | \$ 2,613 | 3.1%. |
| Rowland Heights | \$ 870,300 | - 1.6% | \$ 870,300 | ➡ -8.1% | \$ 1,771 | \$ 5,562 | \$ 3,791 | 2.0%. |
| San Gabriel | \$ 1,007,600 | - 1.6% | \$ 1,007,600 | 2.5% | \$ 3,906 | \$ 6,439 | \$ 2,533 | 3.7%. |
| Santa Clarita | \$ 766,900 | ➡ -3.1% | \$ 766,900 | 1 3.6% | \$ 3,786 | \$ 4,901 | \$ 1,115 | 4.7%. |
| Santa Monica | \$ 1,673,500 | -6.2% | \$ 1,673,500 | 1.6% | \$ 9,122 | \$ 10,695 | \$ 1,573 | 5.2%. |
| South Gate | \$ 632,000 | 7 1.4% | \$ 632,000 | 1 5.2% | \$ 2,976 | \$ 4,039 | \$ 1,063 | 4.5%. |
| South Whittier | \$ 540,300 | <i>5</i> 7 0.7% | \$ 540,300 | 1 3.1% | \$ 2,812 | \$ 3,453 | \$ 641 | 5.0%. |
| Torrance | \$ 1,117,800 | -1.9% | \$ 1,117,800 | 6.4% | \$ 4,209 | \$ 7,144 | \$ 2,935 | 3.6%. |
| West Covina | \$ 777,900 | - 1.5% | \$ 777,900 | 4.0% | \$ 3,098 | \$ 4,971 | \$ 1,874 | 3.8%. |
| Whittier | \$ 750,300 | -1.1% | \$ 750,300 | 1 6.9% | \$ 3,495 | \$ 4,795 | \$ 1,300 | 4.5%. |

Market Timing Rating and Valuations: Los Angeles County and Major Cities and Zips

| Study Area | | Rating | | Median | Re | ntal Parity | % Over/Under Rental Parity | Historic Premium | % Over/Under Historic Prem. |
|--------------------|-----------|--------|------|-----------|----|-------------|-------------------------------|---------------------|--------------------------------|
| Los Angeles County | ₩ | 1 | \$ | 832,200 | \$ | 542,000 | 53.6% | -7.2% | 60.8% |
| Los Angeles, CA | <u>کا</u> | 4 | \$ | 890,700 | \$ | 639,700 | 39.2% | 23.3% | 1 5.9% |
| Alhambra | ₩ | 1 | \$ | 879,900 | \$ | 549,000 | 60.3% | -0.4% | 60.7% |
| Arcadia | ₩ | 1 | \$: | 1,313,000 | \$ | 842,400 | 55.9% | 5.4% | 50.5% |
| Azusa | ₩ | 1 | \$ | 650,300 | \$ | 403,800 | 61.0% | -12.7% | 73.7% |
| Baldwin Park | ₽ | 1 | \$ | 647,100 | \$ | 431,900 | 49.9% | -11.4% | 61.3% |
| Bell Gardens | 21 | 3 | \$ | 626,900 | \$ | 487,900 | 28.5% | -9.9% | 38.4% |
| Bellflower | ₽ | 1 | \$ | 726,300 | \$ | 533,300 | 36.1% | -9.7% | 45.8% |
| Burbank | ₽ | 1 | \$: | 1,114,300 | \$ | 647,500 | 72 .1% | -0.9% | 73.0% |
| Carson | ₽ | 1 | \$ | 744,800 | \$ | 486,400 | 53.2% | -12.6% | 65.8% |
| Cerritos | ₽ | 1 | \$ | 991,100 | \$ | 595,500 | 66.4% | 12.3% | 54.1% |
| Compton | ₽ | 1 | \$ | 576,700 | \$ | 418,900 | 37.7% | -19.9% | 57.6% |
| Covina | ₽ | 1 | \$ | 736,000 | \$ | 352,200 | 109.0% | -5.6% | 114.6% |
| Diamond Bar | ₽ | 1 | \$ | 918,400 | \$ | 588,200 | 56.2% | 2.7% | 53.5% |
| Downey | ₽ | 1 | \$ | 801,200 | \$ | 538,900 | 48.6% | -6.0% | 54.6% |
| East Los Angeles | ₽ | 1 | \$ | 627,400 | \$ | 483,700 | 29.7% | -9.4% | 39.1% |
| El Monte | ₽ | 1 | \$ | 699,000 | \$ | 331,100 | 111.1% | -8.9% | 120.0% |
| Florence-Graham | 2 | 3 | \$ | 537,700 | \$ | 515,700 | ▶ 4.2% | -21.2% | 25.4% |
| Gardena | ₩ | 1 | \$ | 748,300 | \$ | 570,600 | 31.1% | -11.8% | 42.9% |
| Glendale | ₩ | 1 | \$: | 1,116,500 | \$ | 686,900 | 62.5% | 1.3% | 61.2% |
| Glendora | ₩ | 1 | \$ | 831,700 | \$ | 563,200 | 47.6% | 1.6% | 46.0% |
| Hacienda Heights | ₩ | 1 | \$ | 871,300 | \$ | 562,300 | 55.0% | 6.0% | 49.0% |
| Hawthorne | ₩ | 1 | \$ | 848,500 | \$ | 573,000 | 48.1% | -10.9% | 59.0% |
| Huntington Park | 21 | 3 | \$ | 609,900 | \$ | 509,100 | 1 9.8% | -13.5% | 33.3% |
| Inglewood | ₽ | 1 | \$ | 724,300 | \$ | 550,200 | 31.6% | -18.4% | 50.0% |
| La Mirada | ₩ | 1 | \$ | 814,100 | \$ | 441,500 | 84.4% | -3.7% | 88.1% |

Market Timing Rating and Valuations: Los Angeles County and Major Cities and Zips

| Study Area | | Rating | | Median | Re | ntal Parity | % Over/Under Rental Parity | Historic Premium | % Over/Under Historic Prem. |
|-----------------|---|--------|------|-----------|------|-------------|-------------------------------|---------------------|--------------------------------|
| La Puente | ₩ | 1 | \$ | 651,300 | \$ | 428,000 | 52.2% | -10.9% | 63.1% |
| Lakewood | ₽ | 1 | \$ | 803,700 | \$ | 416,300 | 93.1% | -3.4% | 96.5% |
| Lancaster | 2 | 3 | \$ | 444,900 | \$ | 472,900 | ▶ -6.0% | -31.6% | 25.6% |
| Long Beach | ₩ | 1 | \$ | 791,400 | \$ | 544,000 | 45.4% | -7.8% | 53.2% |
| Los Angeles | ₽ | 1 | \$ | 914,900 | \$ | 584,100 | 56.6% | -11.1% | 67.7% |
| Lynwood | ₩ | 1 | \$ | 615,900 | \$ | 424,700 | 45.0% | -13.8% | 58.8% |
| Monrovia | ₩ | 1 | \$ | 924,700 | \$ | 561,900 | 64.5% | 4.4% | 60.1% |
| Montebello | ₩ | 1 | \$ | 748,900 | \$ | 428,100 | 74.9% | -5.3% | 80.2% |
| Monterey Park | ₩ | 1 | \$ | 871,500 | \$ | 568,600 | 53.2% | 2.9% | 50.3% |
| Norwalk | ↓ | 1 | \$ | 687,000 | \$ | 446,400 | 5 3.9% | -9.9% | 63.8% |
| Palmdale | 2 | 3 | \$ | 481,800 | \$ | 483,500 | ▶ -0.4% | -25.9% | 25.5% |
| Paramount | ↓ | 1 | \$ | 590,500 | \$ | 433,600 | 36.2% | -20.4% | 56.6% |
| Pasadena | ↓ | 1 | \$: | 1,078,700 | \$ | 652,200 | 65.4% | 3.2% | 62.2% |
| Pico Rivera | ₩ | 1 | \$ | 681,800 | \$ | 394,300 | 72.9% | -8.4% | 81.3% |
| Pomona | ₩ | 1 | \$ | 611,800 | \$ | 484,400 | 26.3% | -18.3% | 44.6% |
| Redondo Beach | ₩ | 1 | \$: | 1,365,700 | \$ | 808,800 | 68.9% | 10.7% | 58.2% |
| Rosemead | ₩ | 1 | \$ | 819,200 | \$ | 410,200 | 99.7% | -2.8% | 102.5% |
| Rowland Heights | ₩ | 1 | \$ | 870,300 | \$ | 277,000 | 214.2% | 23.9% | 190.3% |
| San Gabriel | ₩ | 1 | \$: | 1,007,600 | \$ | 611,200 | 64.8% | 14.2% | 50.6% |
| Santa Clarita | ₩ | 1 | \$ | 766,900 | \$ | 592,300 | 0 29.5% | -9.6% | 39.1% |
| Santa Monica | ₩ | 1 | \$: | 1,673,500 | \$: | L,427,200 | 1 7.3% | -19.8% | 37.1% |
| South Gate | ₩ | 1 | \$ | 632,000 | \$ | 465,600 | 35.8% | -11.8% | 47.6% |
| South Whittier | ₩ | 2 | \$ | 540,300 | \$ | 440,000 | 22.8% | -8.7% | 31.5% |
| Torrance | ₩ | 1 | \$: | 1,117,800 | \$ | 658,600 | 69.7% | 13.8% | 55.9% |
| West Covina | ₩ | 1 | \$ | 777,900 | \$ | 484,700 | 60.5% | -4.5% | 65.0% |
| Whittier | ₽ | 1 | \$ | 750,300 | \$ | 546,800 | 37.3% | -4.5% | 41.8% |

Los Angeles, CA Housing Market Value & Trends Update

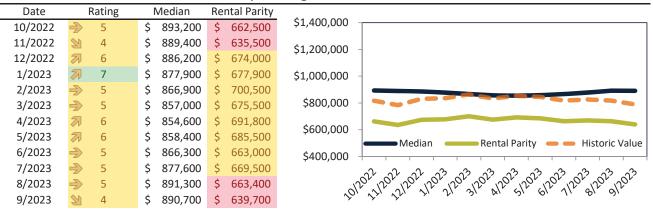
Historically, properties in this market sell at a 23.3% premium. Today's premium is 39.2%. This market is 15.9% overvalued. Median home price is \$890,700. Prices fell 0.9% year-over-year.

Monthly cost of ownership is \$5,692, and rents average \$4,088, making owning \$1,604 per month more costly than renting.

Rents rose 3.0% year-over-year. The current capitalization rate (rent/price) is 4.4%.

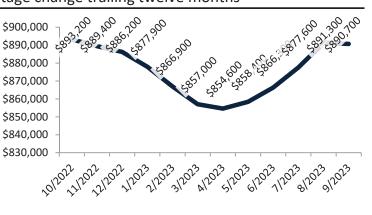
Market rating = 4

Median Home Price and Rental Parity trailing twelve months

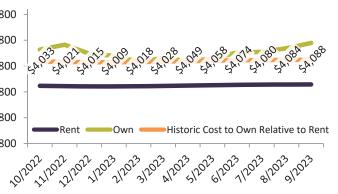


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Me | dian | % | Change | _ |
|---------|---------------|-----|--------|--------------|--------|---|
| 10/2022 | 11.5% | \$8 | 93,200 | \mathbf{N} | 10.1% | |
| 11/2022 | 16.6% | \$8 | 89,400 | 2 | 8.5% | |
| 12/2022 | 8.2% | \$8 | 86,200 | | 6.8% | |
| 1/2023 | 6.2% | \$8 | 77,900 | | 4.2% | |
| 2/2023 | ▶ 0.4% | \$8 | 66,900 | R | 1.2% | |
| 3/2023 | ▶ 3.6% | \$8 | 57,000 | Ψ. | -1.8% | |
| 4/2023 | ▶ 0.2% | \$8 | 54,600 | Ψ. | -3.7% | |
| 5/2023 | ▶ 1.9% | \$8 | 58,400 | Ψ. | -4.5% | |
| 6/2023 | 7.3% | \$8 | 66,300 | Ψ. | -4.3% | |
| 7/2023 | 7.8% | \$8 | 77,600 | Ψ. | -3.3% | |
| 8/2023 | 11.0% | \$8 | 91,300 | Ψ. | -1.4% | |
| 9/2023 | 1 5.9% | \$8 | 90,700 | Ψ. | -0.9% | |



| Date | % Change | Rent | Own | |
|---------|--------------|-------------|-------------|----------------|
| 10/2022 | 🖄 11.6% | \$ 4,033 | \$ 5,437 | \$6,8 |
| 11/2022 | 🖄 10.7% | \$ 4,021 | \$ 5,627 | \$5,8 |
| 12/2022 | 9.8% | \$ 4,015 | \$ 5,279 | +-/- |
| 1/2023 | ≥ 8.9% | \$ 4,009 | \$ 5,191 | \$4,8 |
| 2/2023 | 8.0% | \$ 4,018 | \$ 4,972 | ć2.0 |
| 3/2023 | 2 7.2% | \$ 4,028 | \$ 5,110 | \$3 <i>,</i> 8 |
| 4/2023 | 6 .4% | \$ 4,049 | \$ 5,001 | \$2,8 |
| 5/2023 | 1.6% | \$ 4,058 | \$ 5,081 | . , |
| 6/2023 | 1.9% | \$ 4,074 | \$ 5,323 | \$1,8 |
| 7/2023 | 1.1% | \$ 4,080 | \$ 5,348 | |
| 8/2023 | 1.5% | \$ 4,084 | \$ 5,487 | |
| 9/2023 | 1.0% | \$ 4,088 | \$ 5,692 | |
| | | | | |



Alhambra Housing Market Value & Trends Update

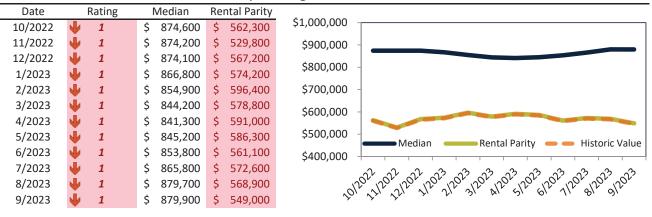
Historically, properties in this market sell at a -0.4% discount. Today's premium is 60.3%. This market is 60.7% overvalued. Median home price is \$879,900. Prices rose 0.3% year-over-year.

Monthly cost of ownership is \$5,623, and rents average \$3,508, making owning \$2,114 per month more costly than renting.

Rents rose 4.1% year-over-year. The current capitalization rate (rent/price) is 3.8%.

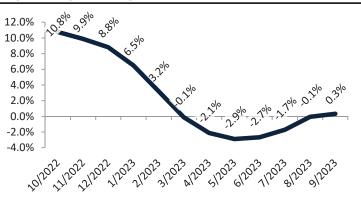
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

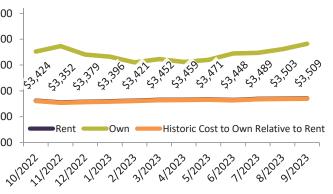


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|--------------|
| 10/2022 | 55.9% | \$ 874,600 | 실 10.8% |
| 11/2022 | 65.4% | \$ 874,200 | 9.9% |
| 12/2022 | 54.5% | \$ 874,100 | 8.8% |
| 1/2023 | 51.3% | \$ 866,800 | 6 .5% |
| 2/2023 | 43.7% | \$ 854,900 | 1.2% |
| 3/2023 | 46.2% | \$ 844,200 | -0.1% |
| 4/2023 | 42.7% | \$ 841,300 | -2.1% |
| 5/2023 | 44.5% | \$ 845,200 | -2.9% |
| 6/2023 | 52.6% | \$ 853,800 | -2.7% |
| 7/2023 | 51.6% | \$ 865,800 | -1.7% |
| 8/2023 | 55.0% | \$ 879,700 | -0.1% |
| 9/2023 | 60.7% | \$ 879,900 | 0.3% |



| Date | % Change | Rent | Own | + |
|---------|---------------|-------------|-------------|--------------|
| 10/2022 | 🖄 11.2% | \$ 3,424 | \$ 5,324 | \$6,8C |
| 11/2022 | ≥ 10.0% | \$ 3,352 | \$ 5,531 | \$5,80 |
| 12/2022 | 8.9% | \$ 3,379 | \$ 5,207 | <i>40)00</i> |
| 1/2023 | 8.0% | \$ 3,396 | \$ 5,126 | \$4,80 |
| 2/2023 | 2.5% | \$ 3,421 | \$ 4,903 | <u> </u> |
| 3/2023 | 2.9% | \$ 3,452 | \$ 5,034 | \$3,80 |
| 4/2023 | 21.3% | \$ 3,459 | \$ 4,923 | \$2,80 |
| 5/2023 | 7.0% | \$ 3,471 | \$ 5,003 | , , |
| 6/2023 | 1.9% | \$ 3,448 | \$ 5,246 | \$1,80 |
| 7/2023 | 1 5.7% | \$ 3,489 | \$ 5,276 | |
| 8/2023 | 1.4% | \$ 3,503 | \$ 5,416 | |
| 9/2023 | 1.1% | \$ 3,509 | \$ 5,623 | |
| | | | | |



Arcadia Housing Market Value & Trends Update

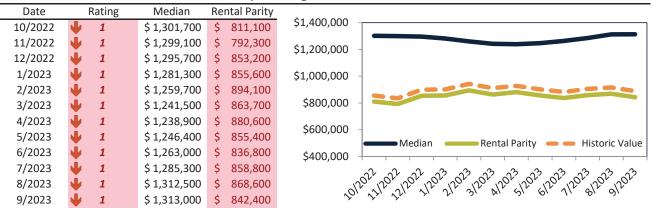
Historically, properties in this market sell at a 5.4% premium. Today's premium is 55.9%. This market is 50.5% overvalued. Median home price is \$1,313,000. Prices rose 0.5% year-over-year.

Monthly cost of ownership is \$8,391, and rents average \$5,384, making owning \$3,006 per month more costly than renting.

Rents rose 8.2% year-over-year. The current capitalization rate (rent/price) is 3.9%.

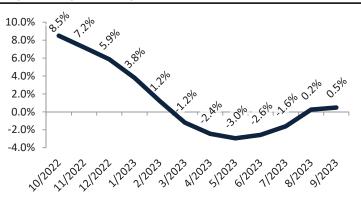
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

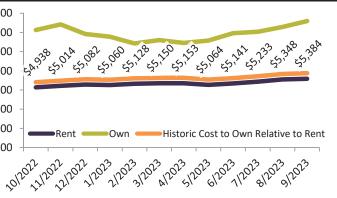


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|--------------|-------------|
| 10/2022 | 55.1% | \$ 1,301,700 | 🖄 8.5% |
| 11/2022 | 58.6% | \$ 1,299,100 | 21.2% |
| 12/2022 | 6.5% | \$ 1,295,700 | 1.9% |
| 1/2023 | 44.3% | \$ 1,281,300 | 1.8% |
| 2/2023 | 35.5% | \$ 1,259,700 | 1.2% |
| 3/2023 | 38.3% | \$ 1,241,500 | -1.2% |
| 4/2023 | 35.3% | \$ 1,238,900 | -2.4% |
| 5/2023 | 40.3% | \$ 1,246,400 | -3.0% |
| 6/2023 | 45.5% | \$ 1,263,000 | -2.6% |
| 7/2023 | 44.3% | \$ 1,285,300 | -1.6% |
| 8/2023 | 45.7% | \$ 1,312,500 | 0.2% |
| 9/2023 | 50.5% | \$ 1,313,000 | 0.5% |



| % Change | | Rent | | Own | \$8,80 |
|-------------|---|---|---|--|--|
| 21.1% | \$ | 4,938 | \$ | 7,924 | |
| 6.9% | \$ | 5,014 | \$ | 8,220 | \$7,80 |
| 2.5% | \$ | 5,082 | \$ | 7,718 | \$6,80 |
| 2 7.4% | \$ | 5,060 | \$ | 7,577 | \$5,80 |
| 2.9% | \$ | 5,128 | \$ | 7,225 | \$4,80 |
| 2.9% | \$ | 5,150 | \$ | 7,403 | \$3,80 |
| ≥ 8.2% | \$ | 5,153 | \$ | 7,250 | |
| 2 7.3% | \$ | 5,064 | \$ | 7,378 | \$2,80 |
| 2 7.4% | \$ | 5,141 | \$ | 7,760 | \$1,80 |
| 21.1% | \$ | 5,233 | \$ | 7,832 | |
| 8.0% | \$ | 5,348 | \$ | 8,080 | |
| ≥ 8.2% | \$ | 5,384 | \$ | 8,391 | |
| | № 7.1% ♠ 6.9% № 7.5% № 7.4% № 7.9% № 7.9% № 7.3% № 7.4% № 7.1% № 8.0% | № 7.1% \$ ♠ 6.9% \$ № 7.5% \$ № 7.4% \$ № 7.9% \$ № 7.9% \$ № 7.9% \$ № 7.3% \$ № 7.3% \$ № 7.4% \$ № 7.1% \$ № 8.0% \$ | № 7.1% \$ 4,938 ↑ 6.9% \$ 5,014 № 7.5% \$ 5,082 № 7.4% \$ 5,060 № 7.9% \$ 5,128 № 7.9% \$ 5,150 № 8.2% \$ 5,153 № 7.3% \$ 5,064 № 7.4% \$ 5,141 № 7.1% \$ 5,233 № 8.0% \$ 5,348 | № 7.1% \$ 4,938 \$ ♠ 6.9% \$ 5,014 \$ № 7.5% \$ 5,082 \$ № 7.4% \$ 5,060 \$ № 7.9% \$ 5,128 \$ № 7.9% \$ 5,150 \$ № 7.3% \$ 5,064 \$ № 7.4% \$ 5,141 \$ № 7.4% \$ 5,141 \$ № 7.1% \$ 5,233 \$ № 8.0% \$ 5,348 \$ | № 7.1% \$ 4,938 \$ 7,924 ♠ 6.9% \$ 5,014 \$ 8,220 № 7.5% \$ 5,082 \$ 7,718 № 7.4% \$ 5,060 \$ 7,577 № 7.9% \$ 5,128 \$ 7,225 № 7.9% \$ 5,150 \$ 7,403 № 8.2% \$ 5,153 \$ 7,250 № 7.3% \$ 5,064 \$ 7,378 № 7.4% \$ 5,141 \$ 7,760 № 7.1% \$ 5,233 \$ 7,832 № 8.0% \$ 5,348 \$ 8,080 |



Azusa Housing Market Value & Trends Update

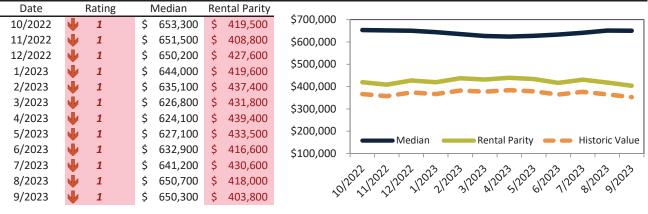
Historically, properties in this market sell at a -12.7% discount. Today's premium is 61.0%. This market is 73.7% overvalued. Median home price is \$650,300. Prices fell 0.8% year-over-year.

Monthly cost of ownership is \$4,155, and rents average \$2,580, making owning \$1,575 per month more costly than renting.

Rents rose 4.6% year-over-year. The current capitalization rate (rent/price) is 3.8%.

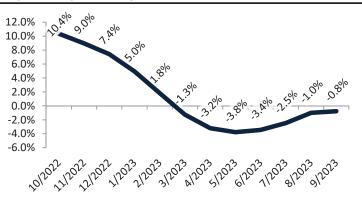
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

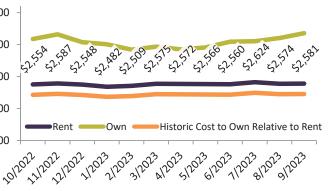


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|----------|
| 10/2022 | 68.4% | \$ 653,300 | 🎽 10.4% |
| 11/2022 | 72.0% | \$ 651,500 | 9.0% |
| 12/2022 | 64.7% | \$ 650,200 | 21.4% |
| 1/2023 | 66.1% | \$ 644,000 | 1.0% |
| 2/2023 | 57.8% | \$ 635,100 | 21.8% |
| 3/2023 | 57.8% | \$ 626,800 | -1.3% |
| 4/2023 | 54.7% | \$ 624,100 | -3.2% |
| 5/2023 | 57.3% | \$ 627,100 | -3.8% |
| 6/2023 | 64.6% | \$ 632,900 | -3.4% |
| 7/2023 | 61.6% | \$ 641,200 | -2.5% |
| 8/2023 | 68.3% | \$ 650,700 | -1.0% |
| 9/2023 | 73.7% | \$ 650,300 | -0.8% |



| Date | % Change | Rent | Rent Own | | |
|---------|---------------|-------------|----------|-------|--|
| 10/2022 | -5.5% | \$ 2,554 | \$ | 3,977 | \$4,800 - |
| 11/2022 | 4.9% -4 | \$ 2,587 | \$ | 4,122 | |
| 12/2022 | -5.1% | \$ 2,548 | \$ | 3,873 | \$3,800 - 54 |
| 1/2023 | -0.8% | \$ 2,482 | \$ | 3,808 | \$3,800 - 5 ³ ,5 ³ ,5 ³ |
| 2/2023 | -0.3% | \$ 2,509 | \$ | 3,642 | \$2,800 - |
| 3/2023 | 2.0% | \$ 2,575 | \$ | 3,738 | |
| 4/2023 | 1.6% | \$ 2,572 | \$ | 3,652 | \$1,800 - |
| 5/2023 | 1.7% | \$ 2,566 | \$ | 3,712 | _ |
| 6/2023 | 1.8% | \$ 2,560 | \$ | 3,889 | \$800 |
| 7/2023 | 1 5.2% | \$ 2,624 | \$ | 3,907 | 2012022 221200 |
| 8/2023 | 1.7% | \$ 2,574 | \$ | 4,006 | 20120,2120 |
| 9/2023 | 4.6% | \$ 2,581 | \$ | 4,156 | <i>Y Y</i> |
| | | | | | |



Baldwin Park Housing Market Value & Trends Update

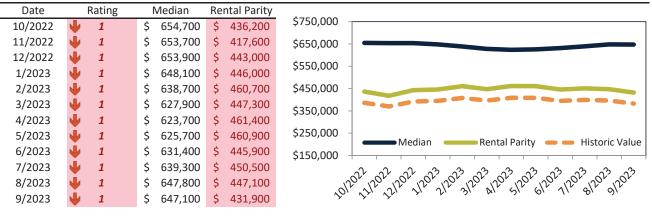
Historically, properties in this market sell at a -11.4% discount. Today's premium is 49.9%. This market is 61.3% overvalued. Median home price is \$647,100. Prices fell 1.3% year-over-year.

Monthly cost of ownership is \$4,135, and rents average \$2,760, making owning \$1,375 per month more costly than renting.

Rents rose 2.1% year-over-year. The current capitalization rate (rent/price) is 4.1%.

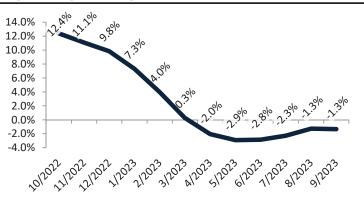
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

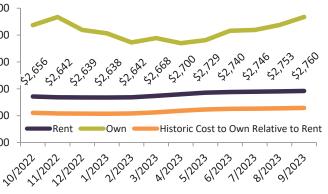


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|-------------|
| 10/2022 | 61.5% | \$ 654,700 | 212.4% |
| 11/2022 | 68.0% | \$ 653,700 | 🎽 11.1% |
| 12/2022 | 59.0% | \$ 653,900 | 9.8% |
| 1/2023 | 56.7% | \$ 648,100 | 2.3% |
| 2/2023 | 50.1% | \$ 638,700 | 4.0% |
| 3/2023 | 51.8% | \$ 627,900 | 0.3% |
| 4/2023 | 46.6% | \$ 623,700 | -2.0% |
| 5/2023 | 47.2% | \$ 625,700 | -2.9% |
| 6/2023 | 53.0% | \$ 631,400 | -2.8% |
| 7/2023 | 53.3% | \$ 639,300 | -2.3% |
| 8/2023 | 56.3% | \$ 647,800 | -1.3% |
| 9/2023 | 61.3% | \$ 647,100 | -1.3% |



| Date | % Change | Rent | Own | \$4,300 |
|---------|-------------|-------------|-------------|---------|
| 10/2022 | 1.9% | \$ 2,656 | \$ 3,986 | + ., |
| 11/2022 | 1.0% | \$ 2,642 | \$ 4,136 | \$3,800 |
| 12/2022 | √ 1.3% | \$ 2,639 | \$ 3,895 | |
| 1/2023 | 0.5% | \$ 2,638 | \$ 3,832 | \$3,300 |
| 2/2023 | • 0.0% | \$ 2,642 | \$ 3,663 | \$2,800 |
| 3/2023 | -0.1% | \$ 2,668 | \$ 3,744 | ŞZ,600 |
| 4/2023 | 0.1% | \$ 2,700 | \$ 3,650 | \$2,300 |
| 5/2023 | | \$ 2,729 | \$ 3,704 | . , |
| 6/2023 | | \$ 2,740 | \$ 3,879 | \$1,800 |
| 7/2023 | | \$ 2,746 | \$ 3,896 | |
| 8/2023 | | \$ 2,753 | \$ 3,988 | |
| 9/2023 | 1.1% | \$ 2,760 | \$ 4,136 | |
| | | | | |



Bell Gardens Housing Market Value & Trends Update

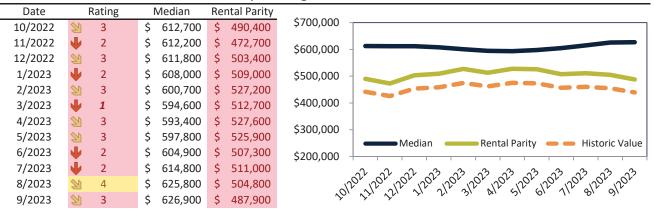
Historically, properties in this market sell at a -9.9% discount. Today's premium is 28.5%. This market is 38.4% overvalued. Median home price is \$626,900. Prices rose 2.3% year-over-year.

Monthly cost of ownership is \$4,006, and rents average \$3,118, making owning \$888 per month more costly than renting.

Rents rose 3.9% year-over-year. The current capitalization rate (rent/price) is 4.8%.

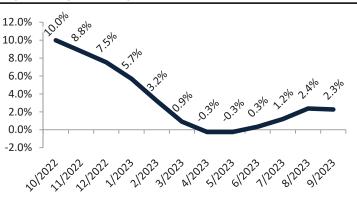
Market rating = 3

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|---------------|
| 10/2022 | 934.9% | \$ 612,700 | 🎽 10.0% |
| 11/2022 | 939.4% | \$ 612,200 | 8.8% |
| 12/2022 | 31.5% | \$ 611,800 | 2.5% |
| 1/2023 | 29.4% | \$ 608,000 | 1.7% |
| 2/2023 | 23.9% | \$ 600,700 | 1.2% |
| 3/2023 | 25.9% | \$ 594,600 | 0.9% |
| 4/2023 | 22.4% | \$ 593,400 | -0.3% |
| 5/2023 | 23.6% | \$ 597,800 | -0.3% |
| 6/2023 | 29.2% | \$ 604,900 | 0.3% |
| 7/2023 | 30.3% | \$ 614,800 | 7 1.2% |
| 8/2023 | 33.9% | \$ 625,800 | 1.4% |
| 9/2023 | 38.4% | \$ 626,900 | 1.3% |



Rental rate and year-over-year percentage change trailing twelve months

| Date | % Change | Rent | 0 | wn | \$4,300 ¬ |
|---------|----------|----------|----|-------|---|
| 10/2022 | 1.8% | \$ 2,986 | \$ | 3,730 | ,,, |
| 11/2022 | 1.5% | \$ 2,991 | \$ | 3,874 | \$3,800 - |
| 12/2022 | 1.3% | \$ 2,999 | \$ | 3,644 | \$3,300 |
| 1/2023 | 2.0% | \$ 3,010 | \$ | 3,595 | \$3,300 524 524 524 527 527 52 52 52 52 52 52 52 52 52 52 52 52 52 |
| 2/2023 | 7 1.7% | \$ 3,024 | \$ | 3,445 | \$2,800 - |
| 3/2023 | | \$ 3,057 | \$ | 3,546 | Ş2,000 - |
| 4/2023 | 1.3% | \$ 3,088 | \$ | 3,472 | \$2,300 - |
| 5/2023 | 1.0% | \$ 3,113 | \$ | 3,539 | Rent Own Historic Cost to Own Relative to Rent |
| 6/2023 | 1.4% | \$ 3,117 | \$ | 3,716 | \$1,800 + |
| 7/2023 | 1.6% | \$ 3,114 | \$ | 3,746 | \hat{M} |
| 8/2023 | 1.7% | \$ 3,108 | \$ | 3,853 | 01202 11202 11202 11202 1202 31202 1202 |
| 9/2023 | 1.9% | \$ 3,118 | \$ | 4,006 | y y y |

Bellflower Housing Market Value & Trends Update

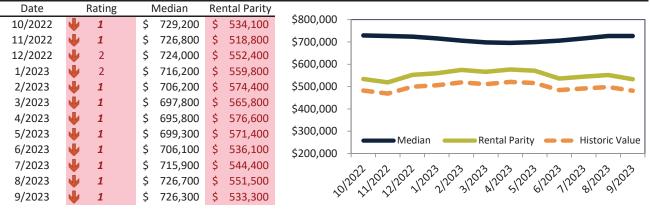
Historically, properties in this market sell at a -9.7% discount. Today's premium is 36.1%. This market is 45.8% overvalued. Median home price is \$726,300. Prices fell 0.7% year-over-year.

Monthly cost of ownership is \$4,641, and rents average \$3,408, making owning \$1,232 per month more costly than renting.

Rents rose 5.4% year-over-year. The current capitalization rate (rent/price) is 4.5%.

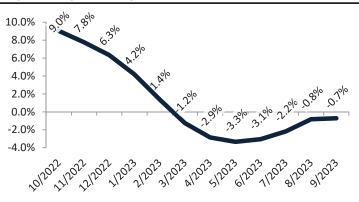
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

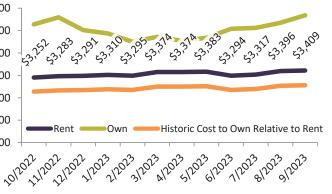


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|----------|
| 10/2022 | 46.2% | \$ 729,200 | 9.0% |
| 11/2022 | 49.8% | \$ 726,800 | 2.8% |
| 12/2022 | 40.7% | \$ 724,000 | 6.3% |
| 1/2023 | 37.6% | \$ 716,200 | 1.2% |
| 2/2023 | 32.6% | \$ 706,200 | 7 1.4% |
| 3/2023 | 33.0% | \$ 697,800 | -1.2% |
| 4/2023 | 30.3% | \$ 695,800 | -2.9% |
| 5/2023 | 32.0% | \$ 699,300 | -3.3% |
| 6/2023 | 41.4% | \$ 706,100 | -3.1% |
| 7/2023 | 41.2% | \$ 715,900 | -2.2% |
| 8/2023 | 41.4% | \$ 726,700 | -0.8% |
| 9/2023 | 45.8% | \$ 726,300 | -0.7% |



| | - | • | | • | | |
|--------|-------|----|-------|--------|----------|---------|
| \$4,80 | Own | | Rent | nange | % Change | Date |
| | 4,439 | \$ | 3,252 | .8% \$ | 🖄 11.8% | 10/2022 |
| \$4,30 | 4,599 | \$ | 3,283 | .1% \$ | ≥ 11.1% | 11/2022 |
| \$3,80 | 4,313 | \$ | 3,291 | .8% \$ | ≥ 10.8% | 12/2022 |
| | 4,235 | \$ | 3,310 | 5% \$ | 9.5% | 1/2023 |
| \$3,30 | 4,050 | \$ | 3,295 | 8% \$ | 8.8% | 2/2023 |
| \$2,80 | 4,161 | \$ | 3,374 | 9% \$ | 8.9% | 3/2023 |
| \$2,30 | 4,072 | \$ | 3,374 | 4% \$ | ≥ 8.4% | 4/2023 |
| Ş2,50 | 4,140 | \$ | 3,383 | 3% \$ | 8.3% | 5/2023 |
| \$1,80 | 4,338 | \$ | 3,294 | 4% \$ | 1.4% | 6/2023 |
| | 4,363 | \$ | 3,317 | 4% \$ | 1.4% | 7/2023 |
| | 4,474 | \$ | 3,396 | 5% \$ | 1.5% | 8/2023 |
| | 4,642 | \$ | 3,409 | 4% \$ | 1.4% | 9/2023 |
| | | | | | | |



Burbank Housing Market Value & Trends Update

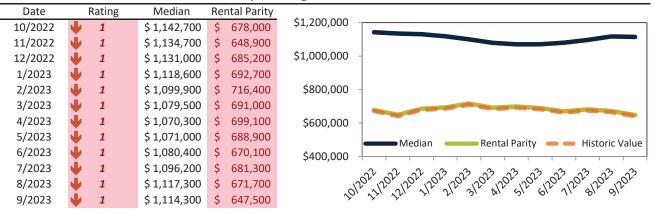
Historically, properties in this market sell at a -0.9% discount. Today's premium is 72.1%. This market is 73.0% overvalued. Median home price is \$1,114,300. Prices fell 3.4% year-over-year.

Monthly cost of ownership is \$7,121, and rents average \$4,138, making owning \$2,982 per month more costly than renting.

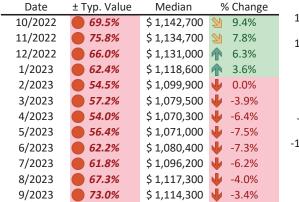
Rents rose 3.8% year-over-year. The current capitalization rate (rent/price) is 3.6%.

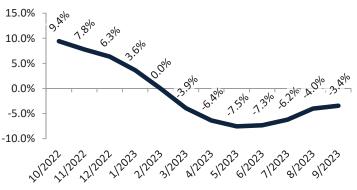
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

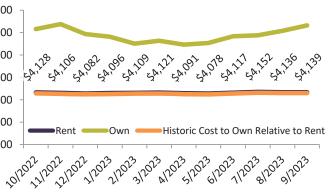


Resale Median and year-over-year percentage change trailing twelve months





| Date | % Change | Rent Own | | Own | \$7,80 | |
|---------|----------|----------|-------|-----|--------|-----------------|
| 10/2022 | 🖄 11.9% | \$ | 4,128 | \$ | 6,956 | . , |
| 11/2022 | ≥ 11.6% | \$ | 4,106 | \$ | 7,179 | \$6,80 |
| 12/2022 | 🔰 11.3% | \$ | 4,082 | \$ | 6,737 | \$5,80 |
| 1/2023 | 210.5% | \$ | 4,096 | \$ | 6,615 | ÷ |
| 2/2023 | 9.9% | \$ | 4,109 | \$ | 6,308 | \$4,80 |
| 3/2023 | 9.4% | \$ | 4,121 | \$ | 6,437 | \$3 <i>,</i> 80 |
| 4/2023 | 🖄 8.7% | \$ | 4,091 | \$ | 6,263 | \$2,80 |
| 5/2023 | 2 7.5% | \$ | 4,078 | \$ | 6,340 | <i>γ</i> 2,60 |
| 6/2023 | 1.5% | \$ | 4,117 | \$ | 6,638 | \$1,80 |
| 7/2023 | 1.7% | \$ | 4,152 | \$ | 6,680 | |
| 8/2023 | 1.7% | \$ | 4,136 | \$ | 6,879 | |
| 9/2023 | 1.8% | \$ | 4,139 | \$ | 7,121 | |



Carson Housing Market Value & Trends Update

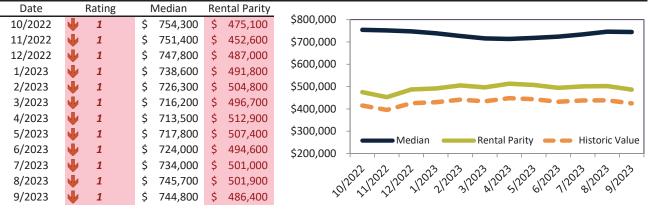
Historically, properties in this market sell at a -12.6% discount. Today's premium is 53.2%. This market is 65.8% overvalued. Median home price is \$744,800. Prices fell 1.5% year-over-year.

Monthly cost of ownership is \$4,759, and rents average \$3,108, making owning \$1,650 per month more costly than renting.

Rents rose 7.1% year-over-year. The current capitalization rate (rent/price) is 4.0%.

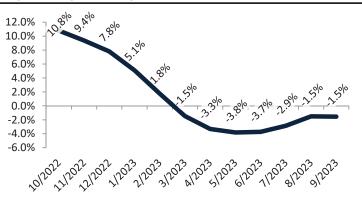
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

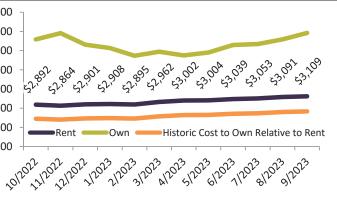


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|---------------|------------|--------------|
| 10/2022 | 71.4% | \$ 754,300 | 실 10.8% |
| 11/2022 | 78.7% | \$ 751,400 | 9.4% |
| 12/2022 | 66.2% | \$ 747,800 | 2.8% |
| 1/2023 | 62.8% | \$ 738,600 | 1.1% |
| 2/2023 | 56.5% | \$ 726,300 | 27 1.8% |
| 3/2023 | 56.8% | \$ 716,200 | -1.5% |
| 4/2023 | 51.8% | \$ 713,500 | -3.3% |
| 5/2023 | 54 .1% | \$ 717,800 | -3.8% |
| 6/2023 | 59.0% | \$ 724,000 | -3.7% |
| 7/2023 | 59.2% | \$ 734,000 | -2.9% |
| 8/2023 | 61.2% | \$ 745,700 | -1.5% |
| 9/2023 | 65.8% | \$ 744,800 | -1.5% |



| Date | % Change | Rent | Own | \$5,30 |
|---------|----------|-------------|-------------|-----------------|
| 10/2022 | 9.0% | \$ 2,892 | \$ 4,592 | . , |
| 11/2022 | 2 8.6% | \$ 2,864 | \$ 4,754 | \$4,80 |
| 12/2022 | 9.3% | \$ 2,901 | \$ 4,454 | \$4,30 |
| 1/2023 | 9.6% | \$ 2,908 | \$ 4,368 | \$3,80 |
| 2/2023 | 9.4% | \$ 2,895 | \$ 4,165 | \$3,30 |
| 3/2023 | 9.1% | \$ 2,962 | \$ 4,271 | \$2,80 |
| 4/2023 | 8.9% | \$ 3,002 | \$ 4,175 | |
| 5/2023 | 2.5% | \$ 3,004 | \$ 4,249 | \$2 <i>,</i> 30 |
| 6/2023 | 2 7.6% | \$ 3,039 | \$ 4,448 | \$1,80 |
| 7/2023 | 6.3% | \$ 3,053 | \$ 4,473 | |
| 8/2023 | 6.6% | \$ 3,091 | \$ 4,591 | |
| 9/2023 | 2 7.1% | \$ 3,109 | \$ 4,760 | |
| | | | | |



Cerritos Housing Market Value & Trends Update

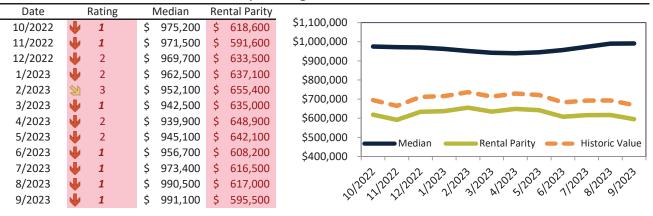
Historically, properties in this market sell at a 12.3% premium. Today's premium is 66.4%. This market is 54.1% overvalued. Median home price is \$991,100. Prices rose 0.8% year-over-year.

Monthly cost of ownership is \$6,334, and rents average \$3,805, making owning \$2,528 per month more costly than renting.

Rents rose 3.5% year-over-year. The current capitalization rate (rent/price) is 3.7%.

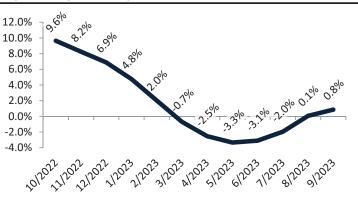
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

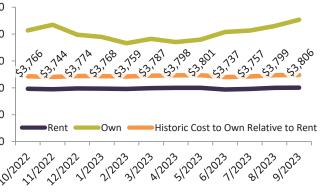


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|--------------|
| 10/2022 | 45.3% | \$ 975,200 | 9.6% |
| 11/2022 | 51.9% | \$ 971,500 | 8.2% |
| 12/2022 | 40.7% | \$ 969,700 | 6 .9% |
| 1/2023 | 38.7% | \$ 962,500 | 4.8% |
| 2/2023 | 32.9% | \$ 952,100 | 1.0% |
| 3/2023 | 36.1% | \$ 942,500 | -0.7% |
| 4/2023 | 32.5% | \$ 939,900 | -2.5% |
| 5/2023 | 34.8% | \$ 945,100 | -3.3% |
| 6/2023 | 45.0% | \$ 956,700 | -3.1% |
| 7/2023 | 45.5% | \$ 973,400 | -2.0% |
| 8/2023 | 48.2% | \$ 990,500 | 0.1% |
| 9/2023 | 54.1% | \$ 991,100 | 0.8% |



| Date | % Change | Rent | Own | | \$6,800 ¬ |
|---------|-------------|-------------|-----|-------|--|
| 10/2022 | 🖄 10.0% | \$ 3,766 | \$ | 5,937 | <i>q</i> - |
| 11/2022 | 9.0% | \$ 3,744 | \$ | 6,147 | \$5,800 - |
| 12/2022 | 8.8% | \$ 3,774 | \$ | 5,776 | \$4,800 - 160 |
| 1/2023 | 2 8.1% | \$ 3,768 | \$ | 5,692 | \$4,800 - مەرىخى بېرىكى ئېرىخى |
| 2/2023 | 2 7.3% | \$ 3,759 | \$ | 5,461 | \$3,800 |
| 3/2023 | 6.6% | \$ 3,787 | \$ | 5,620 | \$3,800 |
| 4/2023 | 6.0% | \$ 3,798 | \$ | 5,500 | \$2,800 - |
| 5/2023 | 1.5% | \$ 3,801 | \$ | 5,595 | - F |
| 6/2023 | 1.6% | \$ 3,737 | \$ | 5,878 | \$1,800 |
| 7/2023 | 1.2% | \$ 3,757 | \$ | 5,932 | 101202212022 |
| 8/2023 | 1.8% | \$ 3,799 | \$ | 6,098 | 20120,2120,2 |
| 9/2023 | 1.5% | \$ 3,806 | \$ | 6,334 | y y |
| | | | | | |



Compton Housing Market Value & Trends Update

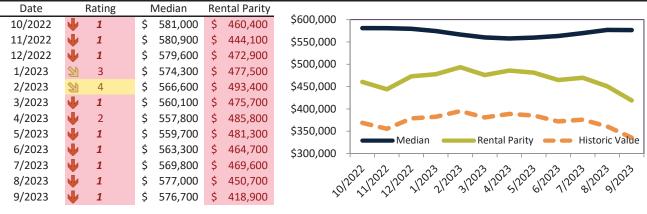
Historically, properties in this market sell at a -19.9% discount. Today's premium is 37.7%. This market is 57.6% overvalued. Median home price is \$576,700. Prices fell 0.7% year-over-year.

Monthly cost of ownership is \$3,685, and rents average \$2,677, making owning \$1,008 per month more costly than renting.

Rents rose 0.2% year-over-year. The current capitalization rate (rent/price) is 4.5%.

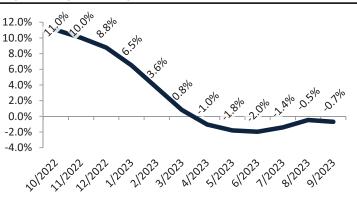
Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|-------------|
| 10/2022 | 46.1% | \$ 581,000 | 🎽 11.0% |
| 11/2022 | 50.7% | \$ 580,900 | 210.0% |
| 12/2022 | 42.5% | \$ 579,600 | 8.8% |
| 1/2023 | 40.2% | \$ 574,300 | 6.5% |
| 2/2023 | 34.8% | \$ 566,600 | 1.6% |
| 3/2023 | 37.7% | \$ 560,100 | 0.8% |
| 4/2023 | 34.8% | \$ 557,800 | -1.0% |
| 5/2023 | 36.2% | \$ 559,700 | -1.8% |
| 6/2023 | 41.2% | \$ 563,300 | -2.0% |
| 7/2023 | 41.3% | \$ 569,800 | -1.4% |
| 8/2023 | 48.0% | \$ 577,000 | -0.5% |
| 9/2023 | 57.6% | \$ 576,700 | -0.7% |



Rental rate and year-over-year percentage change trailing twelve months

| Date | % Change | Rent | Own | \$4,000 ¬ |
|---------|---------------|----------|---------|--|
| 10/2022 | 1.5% | \$ 2,803 | \$ 3,53 | |
| 11/2022 | 1.5% | \$ 2,810 | \$ 3,67 | 5 \$3,500 - 03 00 1 20 20 20 20 20 20 20 20 20 20 20 20 20 |
| 12/2022 | 1.4% | \$ 2,817 | \$ 3,45 | 5° 5° , $5^$ |
| 1/2023 | 1.4% | \$ 2,824 | \$ 3,39 | 5 \$3,000 S S S S S S S S S S S S S S S S S S |
| 2/2023 | 1.3% | \$ 2,830 | \$ 3,25 | \$2,500 - |
| 3/2023 | 1.2% | \$ 2,837 | \$ 3,34 | \$2,500 -) |
| 4/2023 | 1.2% | \$ 2,843 | \$ 3,26 | \$2,000 - |
| 5/2023 | 1.1% | \$ 2,849 | \$ 3,31 | Rent — Own — Historic Cost to Own Relative to Rent |
| 6/2023 | 1.1% | \$ 2,856 | \$ 3,46 | |
| 7/2023 | 1.0% | \$ 2,862 | \$ 3,47 | 2 $\lambda^2 \lambda^2 \lambda^2 \lambda^2 \lambda^2 \lambda^2 \lambda^2 \lambda^2 \lambda^2 \lambda^2 $ |
| 8/2023 | √ 1.9% | \$ 2,775 | \$ 3,55 | |
| 9/2023 | 7 0.2% | \$ 2,677 | \$ 3,68 | |

Covina Housing Market Value & Trends Update

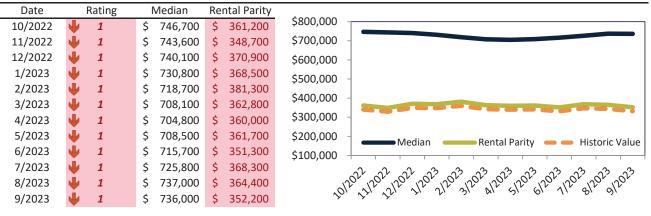
Historically, properties in this market sell at a -5.6% discount. Today's premium is 109.0%. This market is 114.6% overvalued. Median home price is \$736,000. Prices fell 1.8% year-over-year.

Monthly cost of ownership is \$4,703, and rents average \$2,251, making owning \$2,452 per month more costly than renting.

Rents rose 6.0% year-over-year. The current capitalization rate (rent/price) is 2.9%.

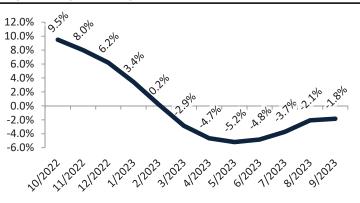
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

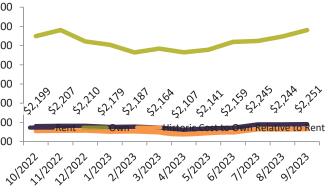


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|---------------|------------|--------------|
| 10/2022 | 112.3% | \$ 746,700 | 9.5% |
| 11/2022 | 118.9% | \$ 743,600 | 8.0% |
| 12/2022 | 105.2% | \$ 740,100 | 1.2% |
| 1/2023 | 103.9% | \$ 730,800 | 1.4% |
| 2/2023 | 94.1% | \$ 718,700 | 0.2% |
| 3/2023 | 100.8% | \$ 708,100 | -2.9% |
| 4/2023 | 101.4% | \$ 704,800 | 4.7% |
| 5/2023 | 101.5% | \$ 708,500 | -5.2% |
| 6/2023 | 109.3% | \$ 715,700 | -4.8% |
| 7/2023 | 102.7% | \$ 725,800 | -3.7% |
| 8/2023 | 107.9% | \$ 737,000 | -2.1% |
| 9/2023 | 114.6% | \$ 736,000 | -1.8% |



| Date | % Change | Rent | Own | \$5,30 |
|---------|-------------|-------------|-------------|--------|
| 10/2022 | 212.8% | \$ 2,199 | \$ 4,546 | |
| 11/2022 | 🖄 13.7% | \$ 2,207 | \$ 4,705 | \$4,80 |
| 12/2022 | 🖄 15.5% | \$ 2,210 | \$ 4,409 | \$4,30 |
| 1/2023 | 🖄 15.7% | \$ 2,179 | \$ 4,321 | \$3,80 |
| 2/2023 | 16.3% | \$ 2,187 | \$ 4,122 | \$3,30 |
| 3/2023 | 214.3% | \$ 2,164 | \$ 4,222 | \$2,80 |
| 4/2023 | 🖄 12.6% | \$ 2,107 | \$ 4,124 | . , |
| 5/2023 | 🖄 10.4% | \$ 2,141 | \$ 4,194 | \$2,30 |
| 6/2023 | 8.3% | \$ 2,159 | \$ 4,397 | \$1,80 |
| 7/2023 | 2 7.4% | \$ 2,245 | \$ 4,423 | |
| 8/2023 | 6.2% | \$ 2,244 | \$ 4,537 | |
| 9/2023 | 6.0% | \$ 2,251 | \$ 4,704 | |
| | | | | |



Diamond Bar Housing Market Value & Trends Update

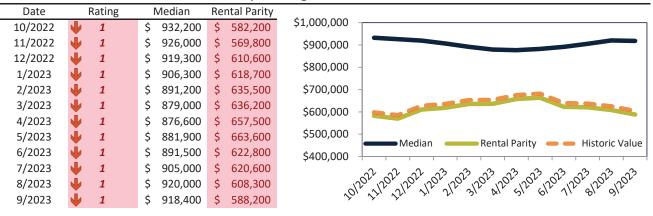
Historically, properties in this market sell at a 2.7% premium. Today's premium is 56.2%. This market is 53.5% overvalued. Median home price is \$918,400. Prices fell 2.2% year-over-year.

Monthly cost of ownership is \$5,869, and rents average \$3,759, making owning \$2,110 per month more costly than renting.

Rents rose 5.9% year-over-year. The current capitalization rate (rent/price) is 3.9%.

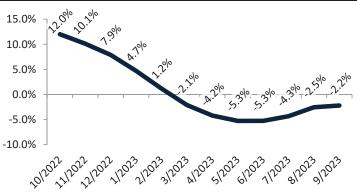
Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change | |
|---------|--------------|------------|---------------|---|
| 10/2022 | 57.4% | \$ 932,200 | 212.0% | |
| 11/2022 | 59.8% | \$ 926,000 | 🖄 10.1% | |
| 12/2022 | 47.9% | \$ 919,300 | 2.9% | |
| 1/2023 | 43.8% | \$ 906,300 | 4.7% | |
| 2/2023 | 37.6% | \$ 891,200 | 7 1.2% | |
| 3/2023 | 35.5% | \$ 879,000 | -2.1% | |
| 4/2023 | 30.6% | \$ 876,600 | 4.2% | |
| 5/2023 | 30.2% | \$ 881,900 | - 5.3% | |
| 6/2023 | 40.5% | \$ 891,500 | -5.3% | - |
| 7/2023 | 43.1% | \$ 905,000 | 4.3% | |
| 8/2023 | 48.6% | \$ 920,000 | - 2.5% | |
| 9/2023 | 53.5% | \$ 918,400 | -2.2% | |



| | • | | | - |
|---------|-------------|-------------|-------------|--------|
| Date | % Change | Rent | Own | \$6,80 |
| 10/2022 | 2.7% | \$ 3,544 | \$ 5,675 | + - / |
| 11/2022 | 2.6% | \$ 3,606 | \$ 5,859 | \$5,80 |
| 12/2022 | 21.1% | \$ 3,637 | \$ 5,476 | |
| 1/2023 | 21.3% | \$ 3,659 | \$ 5,359 | \$4,80 |
| 2/2023 | 6.7% | \$ 3,645 | \$ 5,111 | \$3,80 |
| 3/2023 | 2.6% | \$ 3,794 | \$ 5,241 | 33,6U |
| 4/2023 | ≥ 8.2% | \$ 3,848 | \$ 5,130 | \$2,80 |
| 5/2023 | 8.8% | \$ 3,929 | \$ 5,220 | . , |
| 6/2023 | 8.0% | \$ 3,827 | \$ 5,477 | \$1,80 |
| 7/2023 | 6.7% | \$ 3,782 | \$ 5,515 | |
| 8/2023 | 6.0% | \$ 3,745 | \$ 5,664 | |
| 9/2023 | 5.9% | \$ 3,759 | \$ 5,869 | |
| | | | | |



Downey Housing Market Value & Trends Update

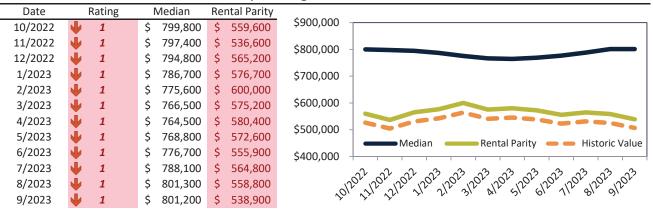
Historically, properties in this market sell at a -6.0% discount. Today's premium is 48.6%. This market is 54.6% overvalued. Median home price is \$801,200. Prices fell 0.2% year-over-year.

Monthly cost of ownership is \$5,120, and rents average \$3,444, making owning \$1,676 per month more costly than renting.

Rents rose 3.3% year-over-year. The current capitalization rate (rent/price) is 4.1%.

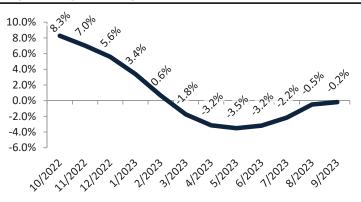
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

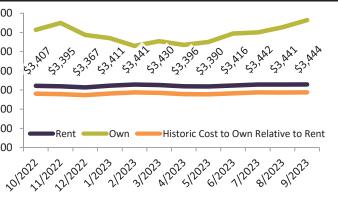


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|-------------|
| 10/2022 | 48.9% | \$ 799,800 | 8.3% |
| 11/2022 | 54.6% | \$ 797,400 | 2.0% |
| 12/2022 | 46.6% | \$ 794,800 | 1.6% |
| 1/2023 | 42.4% | \$ 786,700 | 1.4% |
| 2/2023 | 35.2% | \$ 775,600 | 0.6% |
| 3/2023 | 39.2% | \$ 766,500 | -1.8% |
| 4/2023 | 37.7% | \$ 764,500 | -3.2% |
| 5/2023 | 40.2% | \$ 768,800 | -3.5% |
| 6/2023 | 45.7% | \$ 776,700 | -3.2% |
| 7/2023 | 45.5% | \$ 788,100 | -2.2% |
| 8/2023 | 49.4% | \$ 801,300 | -0.5% |
| 9/2023 | 54.6% | \$ 801,200 | -0.2% |



| | | - | - | |
|---------|----------|-------------|-------------|--------|
| Date | % Change | Rent | Own | \$5,30 |
| 10/2022 | 🖄 12.0% | \$ 3,407 | \$ 4,869 | |
| 11/2022 | ≥ 11.3% | \$ 3,395 | \$ 5,045 | \$4,80 |
| 12/2022 | 2 10.2% | \$ 3,367 | \$ 4,734 | \$4,30 |
| 1/2023 | ≥ 10.1% | \$ 3,411 | \$ 4,652 | \$3,80 |
| 2/2023 | 9.6% | \$ 3,441 | \$ 4,448 | \$3,30 |
| 3/2023 | 9.3% | \$ 3,430 | \$ 4,571 | \$2,80 |
| 4/2023 | 21 7.4% | \$ 3,396 | \$ 4,474 | |
| 5/2023 | 6.3% | \$ 3,390 | \$ 4,551 | \$2,30 |
| 6/2023 | ♠ 5.0% | \$ 3,416 | \$ 4,772 | \$1,80 |
| 7/2023 | 1.7% | \$ 3,442 | \$ 4,803 | |
| 8/2023 | 1.9% | \$ 3,441 | \$ 4,933 | |
| 9/2023 | 3.3% | \$ 3,444 | \$ 5,120 | |
| | | | | |



East Los Angeles Housing Market Value & Trends Update

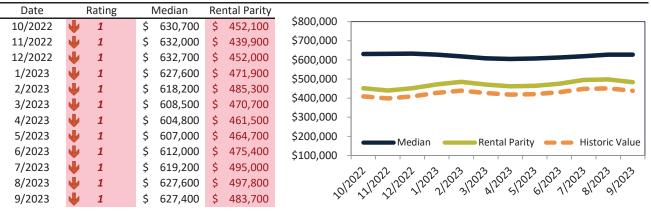
Historically, properties in this market sell at a -9.4% discount. Today's premium is 29.7%. This market is 39.1% overvalued. Median home price is \$627,400. Prices fell 0.4% year-over-year.

Monthly cost of ownership is \$4,009, and rents average \$3,091, making owning \$917 per month more costly than renting.

Rents rose 10.8% year-over-year. The current capitalization rate (rent/price) is 4.7%.

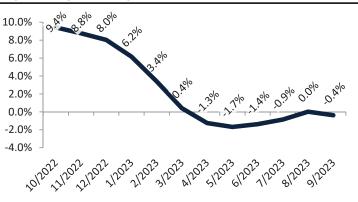
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

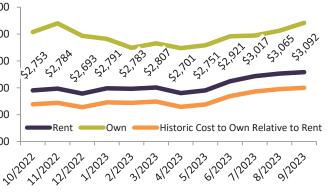


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|--------------|
| 10/2022 | 48.9% | \$ 630,700 | 9.4% |
| 11/2022 | 53.1% | \$ 632,000 | 8.8% |
| 12/2022 | 49.4% | \$ 632,700 | 8.0% |
| 1/2023 | 42.4% | \$ 627,600 | 6 .2% |
| 2/2023 | 36.8% | \$ 618,200 | 1.4% |
| 3/2023 | 38.7% | \$ 608,500 | 0.4% |
| 4/2023 | 40.5% | \$ 604,800 | -1.3% |
| 5/2023 | 40.0% | \$ 607,000 | -1.7% |
| 6/2023 | 38.2% | \$ 612,000 | -1.4% |
| 7/2023 | 34.5% | \$ 619,200 | -0.9% |
| 8/2023 | 35.5% | \$ 627,600 | Ø.0% |
| 9/2023 | 39.1% | \$ 627,400 | -0.4% |



| \$4,300 | Own | Rent | nge | % Change | Date |
|---------|-------|-------------|-------------------|----------|---------|
| + ., | 3,839 | \$ 2,753 | <mark>6</mark> \$ | ∂ 0.9% | 10/2022 |
| \$3,800 | 3,999 | \$ 2,784 | <mark>%</mark> \$ | | 11/2022 |
| | 3,769 | \$ 2,693 | <mark>%</mark> \$ | | 12/2022 |
| \$3,300 | 3,711 | \$ 2,791 | <mark>%</mark> \$ | | 1/2023 |
| \$2,800 | 3,546 | \$ 2,783 | <mark>%</mark> \$ | | 2/2023 |
| ŞZ,601 | 3,628 | \$ 2,807 | % \$ | 1.4% | 3/2023 |
| \$2,300 | 3,539 | \$ 2,701 | % \$ | 1.6% | 4/2023 |
| . , | 3,593 | \$ 2,751 | % \$ | 1.4% | 5/2023 |
| \$1,800 | 3,760 | \$ 2,921 | % \$ | ♠ 6.6% | 6/2023 |
| | 3,773 | \$ 3,017 | % \$ | 9.2% | 7/2023 |
| ~ | 3,864 | \$ 3,065 | % \$ | 🖄 10.7% | 8/2023 |
| | 4,010 | \$ 3,092 | % \$ | 🖄 10.8% | 9/2023 |
| | | | | | |



El Monte Housing Market Value & Trends Update

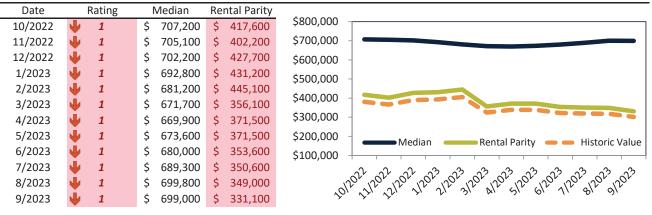
Historically, properties in this market sell at a -8.9% discount. Today's premium is 111.1%. This market is 120.0% overvalued. Median home price is \$699,000. Prices fell 1.4% year-over-year.

Monthly cost of ownership is \$4,467, and rents average \$2,116, making owning \$2,350 per month more costly than renting.

Rents fell 13.1% year-over-year. The current capitalization rate (rent/price) is 2.9%.

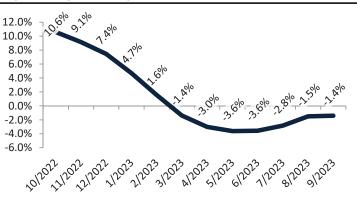
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

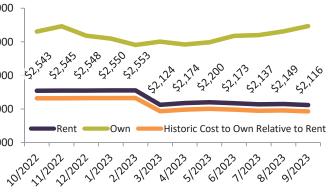


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|---------------|------------|--------------|
| 10/2022 | 78.2% | \$ 707,200 | 실 10.6% |
| 11/2022 | 84.2% | \$ 705,100 | 9.1% |
| 12/2022 | 73 .1% | \$ 702,200 | 2 7.4% |
| 1/2023 | 69.5% | \$ 692,800 | 1.7% |
| 2/2023 | 61.9% | \$ 681,200 | |
| 3/2023 | 97.5% | \$ 671,700 | -1.4% |
| 4/2023 | 89.2% | \$ 669,900 | -3.0% |
| 5/2023 | 90.2% | \$ 673,600 | -3.6% |
| 6/2023 | 101.2% | \$ 680,000 | -3.6% |
| 7/2023 | 105.5% | \$ 689,300 | -2.8% |
| 8/2023 | 109.4% | \$ 699,800 | -1.5% |
| 9/2023 | 120.0% | \$ 699,000 | -1.4% |



| | - | | | |
|-----------------------|-------|-------------|----------------|---------|
| \$5,000 | Own | Rent | % Change | Date |
| <i><i></i></i> | 4,305 | \$ 2,543 | \$ | 10/2022 |
| \$4,000 | 4,461 | \$ 2,545 | \$ | 11/2022 |
| Ş4,000 | 4,183 | \$ 2,548 | \$ | 12/2022 |
| 40.00 | 4,097 | \$ 2,550 | \$ | 1/2023 |
| \$3,000 | 3,907 | \$ 2,553 | \$ 7 1.3% | 2/2023 |
| | 4,005 | \$ 2,124 | \$ 4.4% | 3/2023 |
| \$2,000 | 3,920 | \$ 2,174 | \$ -5.7% | 4/2023 |
| | 3,987 | \$ 2,200 | \$ -7.7% | 5/2023 |
| \$1,000 | 4,178 | \$ 2,173 | \$ -9.2% | 6/2023 |
| | 4,200 | \$ 2,137 | \$ 4 -10.9% | 7/2023 |
| | 4,308 | \$ 2,149 | \$ 4 -11.8% | 8/2023 |
| | 4,467 | \$ 2,116 | \$ 4 -13.1% | 9/2023 |
| | | | | |



Florence-Graham Housing Market Value & Trends Update

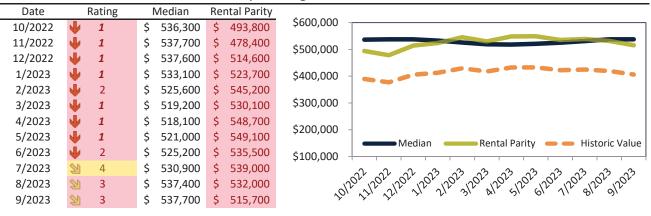
Historically, properties in this market sell at a -21.2% discount. Today's premium is 4.2%. This market is 25.4% overvalued. Median home price is \$537,700. Prices rose 0.5% year-over-year.

Monthly cost of ownership is \$3,436, and rents average \$3,296, making owning \$140 per month more costly than renting.

Rents rose 5.0% year-over-year. The current capitalization rate (rent/price) is 5.9%.

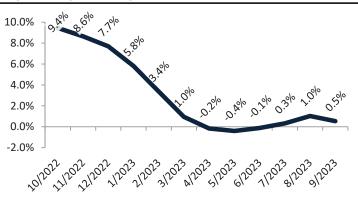
Market rating = 3

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|-------------|
| 10/2022 | 29.8% | \$ 536,300 | 9.4% |
| 11/2022 | 33.6% | \$ 537,700 | 8.6% |
| 12/2022 | 25.6% | \$ 537,600 | 2.7% |
| 1/2023 | 23.0% | \$ 533,100 | 1.8% |
| 2/2023 | 17.6% | \$ 525,600 | 1.4% |
| 3/2023 | 9.1% | \$ 519,200 | 1.0% |
| 4/2023 | 15.6% | \$ 518,100 | -0.2% |
| 5/2023 | 16.1% | \$ 521,000 | -0.4% |
| 6/2023 | 19.2% | \$ 525,200 | -0.1% |
| 7/2023 | 9.7% | \$ 530,900 | 0.3% |
| 8/2023 | 22.2% | \$ 537,400 | 1.0% |
| 9/2023 | 25.4% | \$ 537,700 | 0.5% |



| Date | % Change | Rent | Own | $-$ \$3,700 \neg ∞ \uparrow ∞ \uparrow ∞ \uparrow γ γ \uparrow γ |
|---------|--------------|----------|----------|--|
| 10/2022 | -0.6% | \$ 3,006 | \$ 3,265 | $= \frac{3,700}{3,00} \left[\frac{1}{30} \left(\frac{1}{30} \right)^{0} \left$ |
| 11/2022 | -2.2% | \$ 3,027 | \$ 3,402 | \$3,200 - 53 - 57 - 57 - 57 - 57 - 57 - 57 - 57 |
| 12/2022 | -3.0% | \$ 3,066 | \$ 3,202 | |
| 1/2023 | -3.3% | \$ 3,097 | \$ 3,152 | \$2,700 - |
| 2/2023 | -3.1% | \$ 3,127 | \$ 3,014 | \$2,200 - |
| 3/2023 | 4 -2.5% | \$ 3,161 | \$ 3,096 | \$2,200 - |
| 4/2023 | 4 -1.4% | \$ 3,211 | \$ 3,032 | \$1,700 - |
| 5/2023 | -0.1% | \$ 3,251 | \$ 3,084 | Rent Own Historic Cost to Own Relative to Rent |
| 6/2023 | | \$ 3,290 | \$ 3,227 | \$1,200 + + + + + + + + + + + + + + + + + + |
| 7/2023 | 1.6% | \$ 3,285 | \$ 3,235 | \mathcal{A}^{1} \mathcal{A}^{1} \mathcal{A}^{1} \mathcal{A}^{2} \mathcal{A}^{2} \mathcal{A}^{2} \mathcal{A}^{2} \mathcal{A}^{2} \mathcal{A}^{2} \mathcal{A}^{2} \mathcal{A}^{2} |
| 8/2023 | 1.7% | \$ 3,276 | \$ 3,309 | 101202 1122 1202 1202 21202 31202 11202 51202 61202 11202 81202 91202 |
| 9/2023 | ♠ 5.0% | \$ 3,296 | \$ 3,436 | у у у |

Gardena Housing Market Value & Trends Update

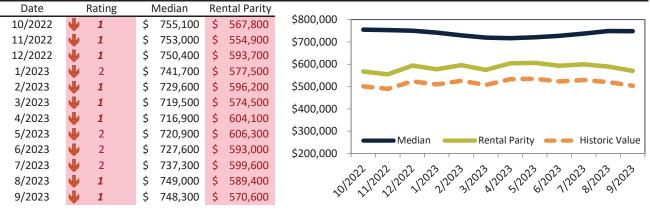
Historically, properties in this market sell at a -11.8% discount. Today's premium is 31.1%. This market is 42.9% overvalued. Median home price is \$748,300. Prices fell 1.2% year-over-year.

Monthly cost of ownership is \$4,782, and rents average \$3,646, making owning \$1,135 per month more costly than renting.

Rents rose 6.5% year-over-year. The current capitalization rate (rent/price) is 4.7%.

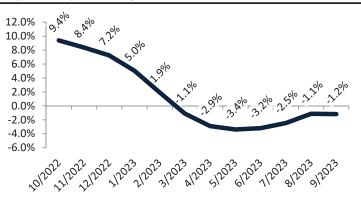
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

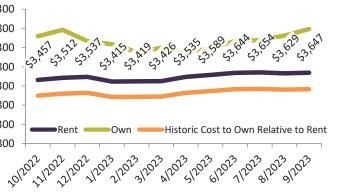


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|--------------|
| 10/2022 | 44.7% | \$ 755,100 | 9.4% |
| 11/2022 | 47.5% | \$ 753,000 | ≥ 8.4% |
| 12/2022 | 38.1% | \$ 750,400 | 2 7.2% |
| 1/2023 | 40.2% | \$ 741,700 | 1.0% |
| 2/2023 | 34.1% | \$ 729,600 | |
| 3/2023 | 37.0% | \$ 719,500 | -1.1% |
| 4/2023 | 30.4% | \$ 716,900 | -2.9% |
| 5/2023 | 30.7% | \$ 720,900 | -3.4% |
| 6/2023 | 34.5% | \$ 727,600 | -3.2% |
| 7/2023 | 34.7% | \$ 737,300 | -2.5% |
| 8/2023 | 38.8% | \$ 749,000 | -1.1% |
| 9/2023 | 42.9% | \$ 748,300 | -1.2% |



| Date | % Change | | Rent | | Own | 4- 04 |
|---------|--------------|----|-------|----|-------|-----------------|
| | | ć | | ~ | | \$5 <i>,</i> 30 |
| 10/2022 | 213.7% | \$ | 3,457 | \$ | 4,597 | \$4,80 |
| 11/2022 | 🔰 13.5% | \$ | 3,512 | \$ | 4,764 | |
| 12/2022 | 🖄 13.9% | \$ | 3,537 | \$ | 4,470 | \$4,30 |
| 1/2023 | ≥ 12.3% | \$ | 3,415 | \$ | 4,386 | \$3,80 |
| 2/2023 | 🖄 11.6% | \$ | 3,419 | \$ | 4,184 | \$3,30 |
| 3/2023 | 8.3% | \$ | 3,426 | \$ | 4,290 | \$2,80 |
| 4/2023 | 2.9% | \$ | 3,535 | \$ | 4,195 | . , |
| 5/2023 | 6.0% | \$ | 3,589 | \$ | 4,267 | \$2,30 |
| 6/2023 | 6 .9% | \$ | 3,644 | \$ | 4,470 | \$1,80 |
| 7/2023 | 6.0% | \$ | 3,654 | \$ | 4,493 | |
| 8/2023 | 6.6% | \$ | 3,629 | \$ | 4,611 | |
| 9/2023 | 6 .5% | \$ | 3,647 | \$ | 4,782 | |
| | | | | | | |



Glendale Housing Market Value & Trends Update

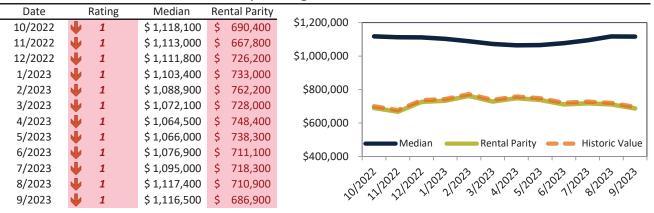
Historically, properties in this market sell at a 1.3% premium. Today's premium is 62.5%. This market is 61.2% overvalued. Median home price is \$1,116,500. Prices fell 1.0% year-over-year.

Monthly cost of ownership is \$7,135, and rents average \$4,390, making owning \$2,744 per month more costly than renting.

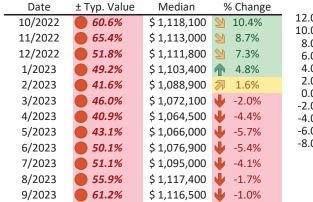
Rents rose 5.2% year-over-year. The current capitalization rate (rent/price) is 3.8%.

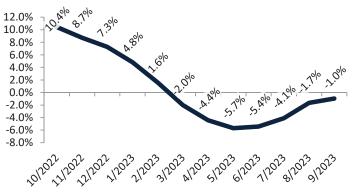
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

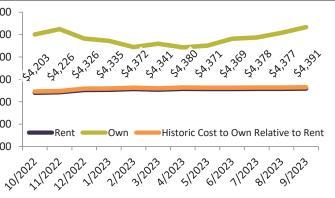


Resale Median and year-over-year percentage change trailing twelve months





| Date | % Change | Rent | Own | \$7,80 |
|---------|---------------|-------------|-------------|-----------------|
| 10/2022 | 🖄 10.5% | \$ 4,203 | \$ 6,806 | . , |
| 11/2022 | ≥ 10.1% | \$ 4,226 | \$ 7,042 | \$6,80 |
| 12/2022 | 🖄 10.2% | \$ 4,326 | \$ 6,623 | \$5,80 |
| 1/2023 | 9.7% | \$ 4,335 | \$ 6,525 | ÷ • • • • |
| 2/2023 | 9.4% | \$ 4,372 | \$ 6,245 | \$4,80 |
| 3/2023 | 8.3% | \$ 4,341 | \$ 6,393 | \$3 <i>,</i> 80 |
| 4/2023 | 2.9% | \$ 4,380 | \$ 6,229 | \$2,80 |
| 5/2023 | 2.2% | \$ 4,371 | \$ 6,310 | <i>γ</i> 2,60 |
| 6/2023 | 6 .7% | \$ 4,369 | \$ 6,616 | \$1,80 |
| 7/2023 | 1.9% | \$ 4,378 | \$ 6,673 | |
| 8/2023 | 1.4% | \$ 4,377 | \$ 6,879 | |
| 9/2023 | 1 5.2% | \$ 4,391 | \$ 7,135 | |



Glendora Housing Market Value & Trends Update

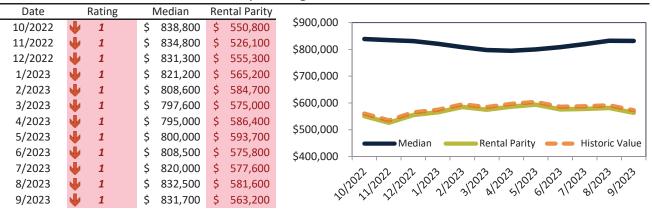
Historically, properties in this market sell at a 1.6% premium. Today's premium is 47.6%. This market is 46.0% overvalued. Median home price is \$831,700. Prices fell 1.3% year-over-year.

Monthly cost of ownership is \$5,315, and rents average \$3,599, making owning \$1,715 per month more costly than renting.

Rents rose 7.0% year-over-year. The current capitalization rate (rent/price) is 4.2%.

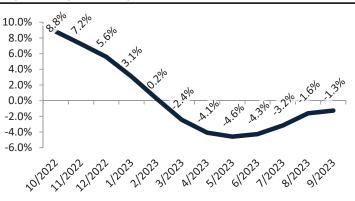
Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|-------------|
| 10/2022 | 50.6% | \$ 838,800 | 8.8% |
| 11/2022 | 57.0% | \$ 834,800 | 2 7.2% |
| 12/2022 | 48.1% | \$ 831,300 | 1.6% |
| 1/2023 | 43.7% | \$ 821,200 | 1.1% |
| 2/2023 | 36.7% | \$ 808,600 | 0.2% |
| 3/2023 | 37.1% | \$ 797,600 | -2.4% |
| 4/2023 | 33.9% | \$ 795,000 | 4.1% |
| 5/2023 | 33.1% | \$ 800,000 | -4.6% |
| 6/2023 | 38.8% | \$ 808,500 | -4.3% |
| 7/2023 | 40.3% | \$ 820,000 | -3.2% |
| 8/2023 | 41.5% | \$ 832,500 | -1.6% |
| 9/2023 | 46.0% | \$ 831,700 | -1.3% |



Rental rate and year-over-year percentage change trailing twelve months

| Date | % Change | Rent | | Own | \$5,800 ¬ |
|---------|----------|----------|------|-------|--|
| 10/2022 | 213.2% | \$ 3,353 | \$\$ | 5,106 | +-, |
| 11/2022 | ≥ 11.4% | \$ 3,329 | \$ | 5,282 | \$4,800 - |
| 12/2022 | 210.4% | \$ 3,308 | \$ | 4,952 | 34,000 (3 . 0 . 1) (1) 19 22 (1) (3 ⁰ (2) (3 ⁰) (3 ⁰) |
| 1/2023 | 9.2% | \$ 3,342 | 2 \$ | 4,856 | \$3,800 \$3 ³³ \$3 ³ \$3 ⁴ |
| 2/2023 | 9.0% | \$ 3,354 | \$ | 4,638 | \$3,800 53, 53, 53, 53, 53, 53, 53, 53, 53, 53, |
| 3/2023 | 8.6% | \$ 3,429 | \$ | 4,756 | |
| 4/2023 | 8.3% | \$ 3,432 | 2 \$ | 4,652 | \$2,800 - |
| 5/2023 | 🖄 8.5% | \$ 3,514 | \$ | 4,736 | Rent Own Historic Cost to Own Relative to Rent |
| 6/2023 | 🖄 8.3% | \$ 3,538 | \$ | 4,967 | \$1,800 + + + + + + + + + + + + + + + + + + |
| 7/2023 | 1.9% | \$ 3,520 |) \$ | 4,997 | ર્સ સે |
| 8/2023 | 1.0% | \$ 3,581 | \$ | 5,125 | 01221202212022120221202312024202512026120212028120291202 |
| 9/2023 | 2.0% | \$ 3,600 |) \$ | 5,315 | у у у |

Hacienda Heights Housing Market Value & Trends Update

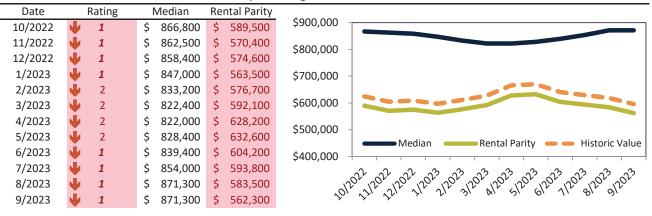
Historically, properties in this market sell at a 6.0% premium. Today's premium is 55.0%. This market is 49.0% overvalued. Median home price is \$871,300. Prices fell 0.1% year-over-year.

Monthly cost of ownership is \$5,568, and rents average \$3,593, making owning \$1,974 per month more costly than renting.

Rents rose 4.1% year-over-year. The current capitalization rate (rent/price) is 4.0%.

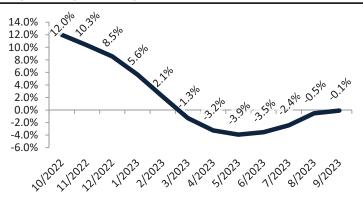
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

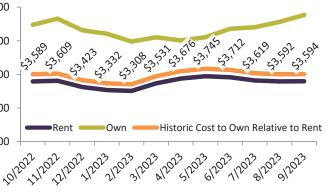


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|---------------|
| 10/2022 | 41.1% | \$ 866,800 | 212.0% |
| 11/2022 | 45.2% | \$ 862,500 | 210.3% |
| 12/2022 | 43.4% | \$ 858,400 | 8.5% |
| 1/2023 | 44.3% | \$ 847,000 | 1.6% |
| 2/2023 | 38.5% | \$ 833,200 | 1.1% |
| 3/2023 | 32.9% | \$ 822,400 | -1.3% |
| 4/2023 | 24.9% | \$ 822,000 | -3.2% |
| 5/2023 | 25.0% | \$ 828,400 | -3.9% |
| 6/2023 | 33.0% | \$ 839,400 | -3.5% |
| 7/2023 | 37.9% | \$ 854,000 | -2.4% |
| 8/2023 | 43.4% | \$ 871,300 | -0.5 % |
| 9/2023 | 49.0% | \$ 871,300 | -0.1% |



| | <u>^</u> | D · | | |
|----------|----------|-------------|-------------------|---------|
| \$5,800 | Own | Rent | % Change | Date |
| 1-, | 5,277 | \$ 3,589 | \$ 🎽 16.7% | 10/2022 |
| \$4,800 | 5,457 | \$ 3,609 | \$ 🖄 16.2% | 11/2022 |
| Ş4,800 | 5,113 | \$ 3,423 | \$ 🖄 13.7% | 12/2022 |
| ć2 000 | 5,009 | \$ 3,332 | \$ ≥ 10.5% | 1/2023 |
| \$3,800 | 4,779 | \$ 3,308 | \$ 2.6% | 2/2023 |
| | 4,904 | \$ 3,531 | \$ 1.0% | 3/2023 |
| \$2,800 | 4,810 | \$ 3,676 | \$ 2 7.4% | 4/2023 |
| | 4,904 | \$ 3,745 | \$ 2.8% | 5/2023 |
| \$1,800 | 5,157 | \$ 3,712 | \$ 2.7% | 6/2023 |
| | 5,204 | \$ 3,619 | \$ 6.3% | 7/2023 |
| ~S | 5,364 | \$ 3,592 | \$ 1.4% | 8/2023 |
| <i>y</i> | 5,568 | \$ 3,594 | \$ 1.1% | 9/2023 |
| | | | | |



Hawthorne Housing Market Value & Trends Update

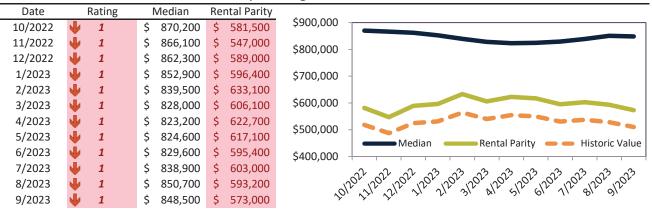
Historically, properties in this market sell at a -10.9% discount. Today's premium is 48.1%. This market is 59.0% overvalued. Median home price is \$848,500. Prices fell 3.2% year-over-year.

Monthly cost of ownership is \$5,422, and rents average \$3,662, making owning \$1,760 per month more costly than renting.

Rents rose 5.5% year-over-year. The current capitalization rate (rent/price) is 4.1%.

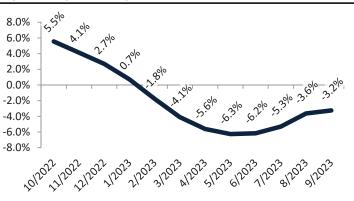
Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|---------------|------------|-------------|
| 10/2022 | 60.6% | \$ 870,200 | 1.5% |
| 11/2022 | 69.2% | \$ 866,100 | 1.1% |
| 12/2022 | 57.3% | \$ 862,300 | 1.7% |
| 1/2023 | 53.9% | \$ 852,900 | 0.7% |
| 2/2023 | 43.5% | \$ 839,500 | -1.8% |
| 3/2023 | 47.5% | \$ 828,000 | 4.1% |
| 4/2023 | 43 .1% | \$ 823,200 | -5.6% |
| 5/2023 | 44.5% | \$ 824,600 | -6.3% |
| 6/2023 | 50.2% | \$ 829,600 | -6.2% |
| 7/2023 | 50.0% | \$ 838,900 | -5.3% |
| 8/2023 | 54.3% | \$ 850,700 | -3.6% |
| 9/2023 | 59.0% | \$ 848,500 | -3.2% |



| Date | % Change | Rent | Own | \$5,800 ¬ |
|---------|-------------|----------|----------------------|---|
| 10/2022 | 9.4% | \$ 3,540 | \$ 5,297 | |
| 11/2022 | ≥ 8.5% | \$ 3,461 | \$ 5,480 | \$4,800 |
| 12/2022 | 8.4% | \$ 3,509 | \$ 5,136 | \$4,800 |
| 1/2023 | 2 8.1% | \$ 3,527 | \$ 5,044 | |
| 2/2023 | 8.6% | \$ 3,631 | \$ 4,815 | \$3,800 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - |
| 3/2023 | 8.6% | \$ 3,614 | \$ 4,937 | |
| 4/2023 | 2 8.2% | \$ 3,644 | \$ 4,817 | \$2,800 - |
| 5/2023 | 2.8% | \$ 3,653 | \$ 4,881 | Rent Own Historic Cost to Own Relative to Rent |
| 6/2023 | 2.0% | \$ 3,659 | \$ 5 <i>,</i> 097 | \$1,800 + |
| 7/2023 | 6.9% | \$ 3,675 | \$ 5,112 | \mathcal{A} |
| 8/2023 | 1.8% | \$ 3,652 | \$ 5,237 | 1012012 112012 112012 112012 112012 112012 112012 112012 112012 112012 112012 112012 112012 112012 112012 112012 |
| 9/2023 | ♠ 5.5% | \$ 3,662 | \$ 5,423 | у у у |

Huntington Park Housing Market Value & Trends Update

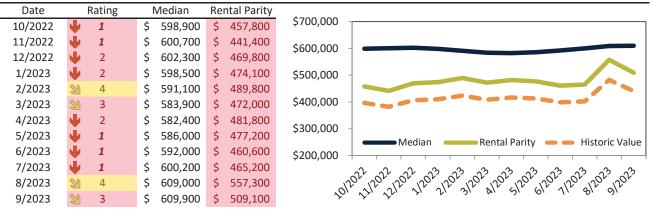
Historically, properties in this market sell at a -13.5% discount. Today's premium is 19.8%. This market is 33.3% overvalued. Median home price is \$609,900. Prices rose 2.2% year-over-year.

Monthly cost of ownership is \$3,897, and rents average \$3,254, making owning \$643 per month more costly than renting.

Rents rose 9.6% year-over-year. The current capitalization rate (rent/price) is 5.1%.

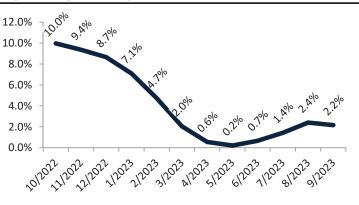
Market rating = 3

Median Home Price and Rental Parity trailing twelve months

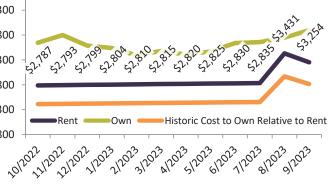


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|-------------|
| 10/2022 | 44.3% | \$ 598,900 | 20.0% |
| 11/2022 | 49.6% | \$ 600,700 | 9.4% |
| 12/2022 | 41.7% | \$ 602,300 | 8.7% |
| 1/2023 | 39.7% | \$ 598,500 | 21.1% |
| 2/2023 | 34.2% | \$ 591,100 | 1.7% |
| 3/2023 | 37.2% | \$ 583,900 | 1.0% |
| 4/2023 | 34.4% | \$ 582,400 | 0.6% |
| 5/2023 | 36.3% | \$ 586,000 | 0.2% |
| 6/2023 | 42.0% | \$ 592,000 | 0.7% |
| 7/2023 | 42.5% | \$ 600,200 | |
| 8/2023 | 22.8% | \$ 609,000 | 1.4% |
| 9/2023 | 33.3% | \$ 609,900 | 1.2% |



| Date | % Change | Rent | Own | |
|---------|----------|-------------|-------------|---------------|
| 10/2022 | 1.8% | \$ 2,787 | \$ 3,646 | \$4,30 |
| 11/2022 | 1.7% | \$ 2,793 | \$ 3,801 | ć2.00 |
| 12/2022 | 1.7% | \$ 2,799 | \$ 3,588 | \$3,80 |
| 1/2023 | 1.6% | \$ 2,804 | \$ 3,539 | \$3,30 |
| 2/2023 | 1.6% | \$ 2,810 | \$ 3,390 | |
| 3/2023 | 1.6% | \$ 2,815 | \$ 3,482 | \$2,80 |
| 4/2023 | 1.5% | \$ 2,820 | \$ 3,408 | \$2,30 |
| 5/2023 | 1.5% | \$ 2,825 | \$ 3,469 | <i>4</i> _)00 |
| 6/2023 | 1.5% | \$ 2,830 | \$ 3,637 | \$1,80 |
| 7/2023 | 1.4% | \$ 2,835 | \$ 3,657 | |
| 8/2023 | 9.5% | \$ 3,431 | \$ 3,749 | |
| 9/2023 | 9.6% | \$ 3,254 | \$ 3,898 | |
| | | | | |



Inglewood Housing Market Value & Trends Update

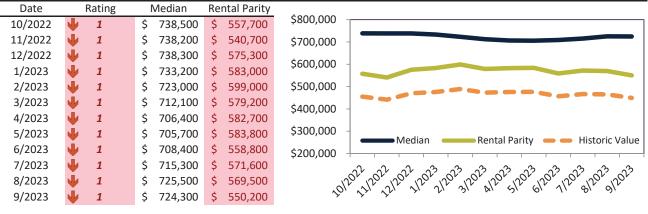
Historically, properties in this market sell at a -18.4% discount. Today's premium is 31.6%. This market is 50.0% overvalued. Median home price is \$724,300. Prices fell 2.1% year-over-year.

Monthly cost of ownership is \$4,628, and rents average \$3,516, making owning \$1,112 per month more costly than renting.

Rents rose 4.3% year-over-year. The current capitalization rate (rent/price) is 4.7%.

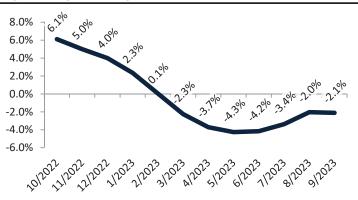
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

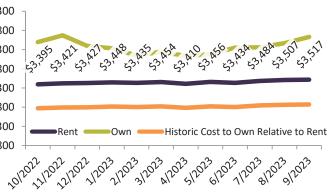


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|---------------|------------|--------------|
| 10/2022 | 50.8% | \$ 738,500 | 6 .1% |
| 11/2022 | 54.9% | \$ 738,200 | 1.0% |
| 12/2022 | 6.7% | \$ 738,300 | 1.0% |
| 1/2023 | 44.1% | \$ 733,200 | 1.3% |
| 2/2023 | 39.1% | \$ 723,000 | 0.1% |
| 3/2023 | 41.3% | \$ 712,100 | -2.3% |
| 4/2023 | 39.6% | \$ 706,400 | -3.7% |
| 5/2023 | 39.2% | \$ 705,700 | -4.3% |
| 6/2023 | 45.1% | \$ 708,400 | 4.2% |
| 7/2023 | 43 .5% | \$ 715,300 | -3.4% |
| 8/2023 | 45.8% | \$ 725,500 | -2.0% |
| 9/2023 | 50.0% | \$ 724,300 | -2.1% |



| Date | % Change | Rent | Own | \$5,30 |
|---------|--------------|----------------------|-------------|--------|
| 10/2022 | 🖄 10.2% | \$ 3 <i>,</i> 395 | \$ 4,496 | . , |
| 11/2022 | 9.7% | \$ 3,421 | \$ 4,671 | \$4,80 |
| 12/2022 | 9.6% | \$ 3,427 | \$ 4,398 | \$4,30 |
| 1/2023 | 9.1% | \$ 3,448 | \$ 4,336 | \$3,80 |
| 2/2023 | 9.2% | \$ 3,435 | \$ 4,147 | \$3,30 |
| 3/2023 | 2 8.7% | \$ 3,454 | \$ 4,246 | \$2,80 |
| 4/2023 | 21.7% | \$ 3,410 | \$ 4,134 | . , |
| 5/2023 | 6 .4% | \$ 3,456 | \$ 4,177 | \$2,30 |
| 6/2023 | 1.2% | \$ 3,434 | \$ 4,352 | \$1,80 |
| 7/2023 | 1.6% | \$ 3,484 | \$ 4,359 | |
| 8/2023 | 1.5% | \$ 3,507 | \$ 4,467 | |
| 9/2023 | 4.3% | \$ 3,517 | \$ 4,629 | |
| | | | | |



La Mirada Housing Market Value & Trends Update

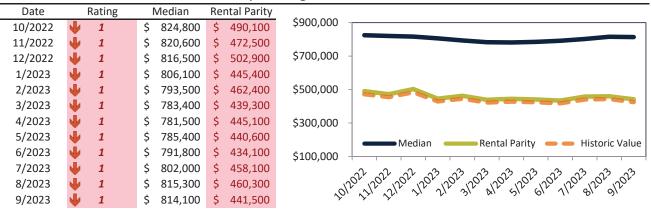
Historically, properties in this market sell at a -3.7% discount. Today's premium is 84.4%. This market is 88.1% overvalued. Median home price is \$814,100. Prices fell 1.9% year-over-year.

Monthly cost of ownership is \$5,202, and rents average \$2,821, making owning \$2,380 per month more costly than renting.

Rents fell 6.3% year-over-year. The current capitalization rate (rent/price) is 3.3%.

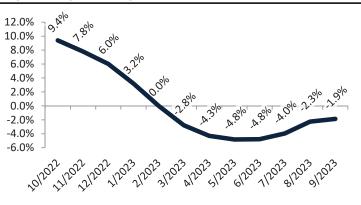
Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|---------------|------------|----------|
| 10/2022 | 72.0% | \$ 824,800 | 9.4% |
| 11/2022 | 77.4% | \$ 820,600 | 2.8% |
| 12/2022 | 66.1% | \$ 816,500 | 1.0% |
| 1/2023 | 84.7% | \$ 806,100 | 1.2% |
| 2/2023 | 75.3% | \$ 793,500 | • 0.0% |
| 3/2023 | 82.0% | \$ 783,400 | -2.8% |
| 4/2023 | 79.3% | \$ 781,500 | 4.3% |
| 5/2023 | 82.0% | \$ 785,400 | -4.8% |
| 6/2023 | 86.1% | \$ 791,800 | -4.8% |
| 7/2023 | 78.8 % | \$ 802,000 | 4.0% |
| 8/2023 | 80.8% | \$ 815,300 | -2.3% |
| 9/2023 | 88.1% | \$ 814,100 | -1.9% |





La Puente Housing Market Value & Trends Update

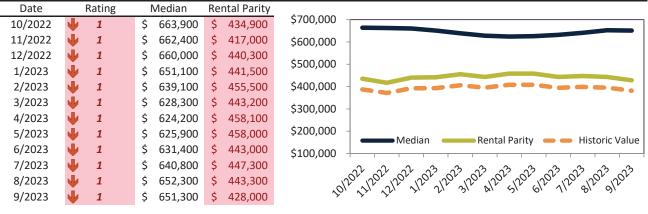
Historically, properties in this market sell at a -10.9% discount. Today's premium is 52.2%. This market is 63.1% overvalued. Median home price is \$651,300. Prices fell 2.1% year-over-year.

Monthly cost of ownership is \$4,162, and rents average \$2,735, making owning \$1,426 per month more costly than renting.

Rents rose 2.2% year-over-year. The current capitalization rate (rent/price) is 4.0%.

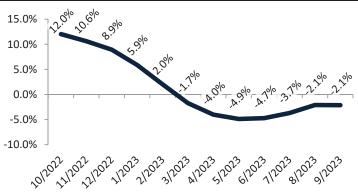
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

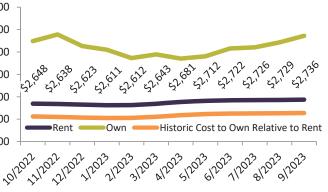


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change | |
|---------|--------------|------------|----------|--|
| 10/2022 | 63.6% | \$ 663,900 | 212.0% | |
| 11/2022 | 69.8% | \$ 662,400 | 210.6% | |
| 12/2022 | 60.8% | \$ 660,000 | 8.9% | |
| 1/2023 | 58.4% | \$ 651,100 | 1.9% | |
| 2/2023 | 51.2% | \$ 639,100 | 1.0% | |
| 3/2023 | 52.7% | \$ 628,300 | -1.7% | |
| 4/2023 | 47.2% | \$ 624,200 | -4.0% | |
| 5/2023 | 47.6% | \$ 625,900 | -4.9% | |
| 6/2023 | 53.5% | \$ 631,400 | -4.7% | |
| 7/2023 | 54.2% | \$ 640,800 | -3.7% | |
| 8/2023 | 58.1% | \$ 652,300 | -2.1% | |
| 9/2023 | 63.1% | \$ 651,300 | -2.1% | |



| Date | % Change | Rent | Own | \$4,80 |
|---------|---------------|-------------|----------------------|--------|
| 10/2022 | 1.2% | \$ 2,648 | \$ 4,042 | |
| 11/2022 | 1.5% | \$ 2,638 | \$ 4,191 | \$4,30 |
| 12/2022 | | \$ 2,623 | \$ 3,931 | \$3,80 |
| 1/2023 | 0.9% | \$ 2,611 | \$ 3,850 | 62.20 |
| 2/2023 | 0.4% | \$ 2,612 | \$ 3,665 | \$3,30 |
| 3/2023 | 0.3% | \$ 2,643 | \$ 3,746 | \$2,80 |
| 4/2023 | 0.6% | \$ 2,681 | \$ 3,653 | \$2,30 |
| 5/2023 | | \$ 2,712 | \$ 3,705 | Ş2,50 |
| 6/2023 | | \$ 2,722 | \$ 3,879 | \$1,80 |
| 7/2023 | 7 1.7% | \$ 2,726 | \$ 3 <i>,</i> 905 | |
| 8/2023 | 7 1.9% | \$ 2,729 | \$ 4,016 | , |
| 9/2023 | 1.2% | \$ 2,736 | \$ 4,162 | |
| | | | | |



Lakewood Housing Market Value & Trends Update

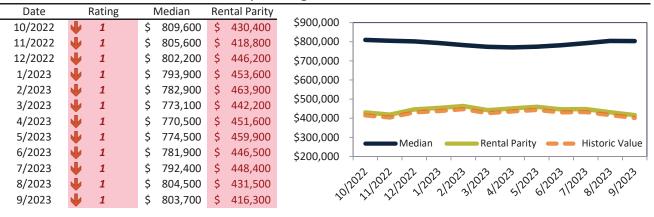
Historically, properties in this market sell at a -3.4% discount. Today's premium is 93.1%. This market is 96.5% overvalued. Median home price is \$803,700. Prices fell 1.3% year-over-year.

Monthly cost of ownership is \$5,136, and rents average \$2,661, making owning \$2,475 per month more costly than renting.

Rents rose 3.4% year-over-year. The current capitalization rate (rent/price) is 3.2%.

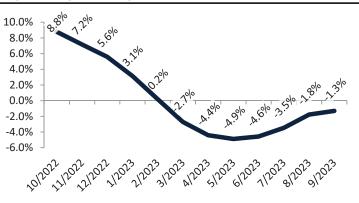
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

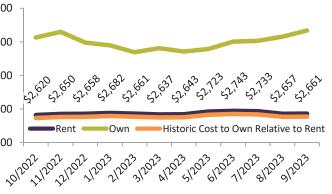


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|---------------|
| 10/2022 | 91.5% | \$ 809,600 | 8.8% |
| 11/2022 | 95.8% | \$ 805,600 | 21.2% |
| 12/2022 | 83.2% | \$ 802,200 | 1.6% |
| 1/2023 | 78.4% | \$ 793,900 | 1.1% |
| 2/2023 | 72.2% | \$ 782,900 | 0.2% |
| 3/2023 | 78.2% | \$ 773,100 | -2.7% |
| 4/2023 | 74.0% | \$ 770,500 | -4.4% |
| 5/2023 | 71.8% | \$ 774,500 | -4.9% |
| 6/2023 | 78.5% | \$ 781,900 | -4.6% |
| 7/2023 | 80.1% | \$ 792,400 | -3.5% |
| 8/2023 | 89.8% | \$ 804,500 | -1.8% |
| 9/2023 | 96.5% | \$ 803,700 | -1.3 % |



| | 0 | Daut | 0/ 61 | Data |
|--------|-------|-------------|---------------|---------|
| \$5,80 | Own | Rent | % Change | Date |
| . , | 4,928 | \$ 2,620 | \$ ≥ 10.0% | 10/2022 |
| \$4,80 | 5,097 | \$ 2,650 | \$ 9.9% | 11/2022 |
| Ş4,60 | 4,778 | \$ 2,658 | \$ 9.8% | 12/2022 |
| ć2.00 | 4,695 | \$ 2,682 | \$ 9.8% | 1/2023 |
| \$3,80 | 4,490 | \$ 2,661 | \$ 8.6% | 2/2023 |
| | 4,610 | \$ 2,637 | \$ 21.1% | 3/2023 |
| \$2,80 | 4,509 | \$ 2,643 | \$ 1.4% | 4/2023 |
| | 4,585 | \$ 2,723 | \$ 4.8% | 5/2023 |
| \$1,80 | 4,804 | \$ 2,743 | \$ 1.3% | 6/2023 |
| | 4,829 | \$ 2,733 | \$ 1.3% | 7/2023 |
| | 4,953 | \$ 2,657 | \$ 1.8% | 8/2023 |
| | 5,136 | \$ 2,661 | \$ 1.4% | 9/2023 |
| | | | | |



Lancaster Housing Market Value & Trends Update

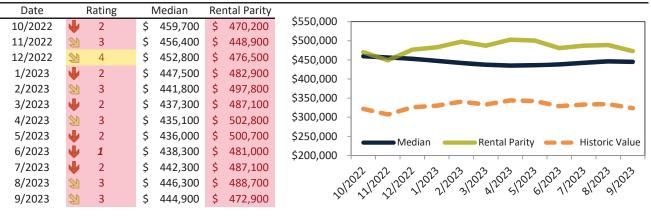
Historically, properties in this market sell at a -31.6% discount. Today's discount is 6.0%. This market is 25.6% overvalued. Median home price is \$444,900. Prices fell 3.9% year-over-year.

Monthly cost of ownership is \$2,843, and rents average \$3,022, making owning \$178 per month less costly than renting.

Rents rose 6.8% year-over-year. The current capitalization rate (rent/price) is 6.5%.

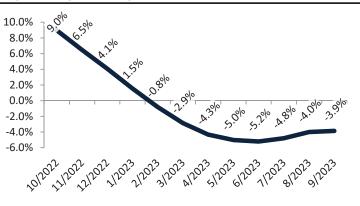
Market rating = 3

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|-------------|
| 10/2022 | 29.3% | \$ 459,700 | 9.0% |
| 11/2022 | 33.2% | \$ 456,400 | 6.5% |
| 12/2022 | 26.6% | \$ 452,800 | 1.1% |
| 1/2023 | 24.2% | \$ 447,500 | |
| 2/2023 | 20.3% | \$ 441,800 | -0.8% |
| 3/2023 | 21.3% | \$ 437,300 | -2.9% |
| 4/2023 | 18.1% | \$ 435,100 | -4.3% |
| 5/2023 | 18.6% | \$ 436,000 | -5.0% |
| 6/2023 | 22.7% | \$ 438,300 | -5.2% |
| 7/2023 | 22.4% | \$ 442,300 | -4.8% |
| 8/2023 | 22.9% | \$ 446,300 | -4.0% |
| 9/2023 | 25.6% | \$ 444,900 | -3.9% |



| Date | % Change | Rent | | Own | \$3,500 , is a so is in the so and a so a so a |
|---------|-------------|----------|--------|-------|--|
| 10/2022 | 🖄 11.6% | \$2, | 863 9 | 2,798 | (3,500) |
| 11/2022 | 🖄 11.2% | \$2, | 841 ; | 2,888 | \$3,000 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 |
| 12/2022 | 🖄 10.9% | \$ 2, | 838 | 2,697 | |
| 1/2023 | 🖄 10.9% | \$ 2, | 856 \$ | 2,646 | \$2,500 - |
| 2/2023 | 210.3% | \$2, | 855 \$ | 2,534 | \$2,000 - |
| 3/2023 | 🖄 10.4% | \$ 2, | 905 \$ | 2,608 | Ş2,000 - |
| 4/2023 | 9.5% | \$ 2, | 943 | 2,546 | \$1,500 - |
| 5/2023 | 9.0% | \$ 2, | 964 \$ | 2,581 | Rent Own Historic Cost to Own Relative to Rent |
| 6/2023 | 2.6% | \$ 2, | 956 \$ | 2,693 | \$1,000 + |
| 7/2023 | 21.4% | \$ 2, | 969 | 2,695 | રુ |
| 8/2023 | 1.8% | \$ | 009 | 2,748 | 101202 11202 11202 11202 21202 31202 11202 51202 31202 11202 31202 31202 |
| 9/2023 | 6.8% | \$3, | 022 | 2,843 | у у у |

Long Beach Housing Market Value & Trends Update

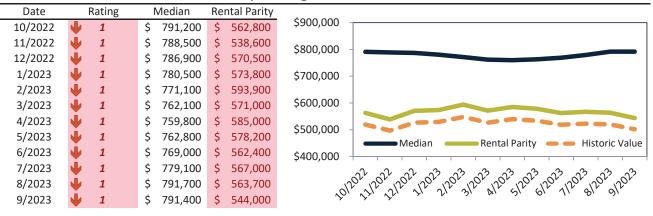
Historically, properties in this market sell at a -7.8% discount. Today's premium is 45.4%. This market is 53.2% overvalued. Median home price is \$791,400. Prices fell 0.5% year-over-year.

Monthly cost of ownership is \$5,057, and rents average \$3,477, making owning \$1,580 per month more costly than renting.

Rents rose 4.1% year-over-year. The current capitalization rate (rent/price) is 4.2%.

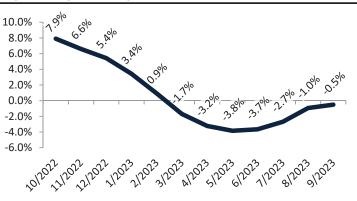
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

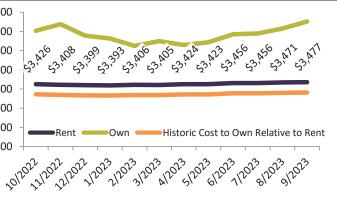


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|-------------|
| 10/2022 | 48.3% | \$ 791,200 | 2.9% |
| 11/2022 | 54.2% | \$ 788,500 | 6.6% |
| 12/2022 | 45.7% | \$ 786,900 | 1.4% |
| 1/2023 | 43.8% | \$ 780,500 | 1.4% |
| 2/2023 | 37.6% | \$ 771,100 | 0.9% |
| 3/2023 | 41.2% | \$ 762,100 | -1.7% |
| 4/2023 | 37.6% | \$ 759,800 | -3.2% |
| 5/2023 | 39.7% | \$ 762,800 | -3.8% |
| 6/2023 | 44.5% | \$ 769,000 | -3.7% |
| 7/2023 | 45.2% | \$ 779,100 | -2.7% |
| 8/2023 | 48.2% | \$ 791,700 | -1.0% |
| 9/2023 | 53.2% | \$ 791,400 | -0.5% |



| | | • | | · |
|---------|-------------|-------------|-------------|--------|
| Date | % Change | Rent | Own | \$5,30 |
| 10/2022 | ≥ 10.1% | \$ 3,426 | \$ 4,816 | |
| 11/2022 | 9.6% | \$ 3,408 | \$ 4,989 | \$4,80 |
| 12/2022 | 9.2% | \$ 3,399 | \$ 4,687 | \$4,30 |
| 1/2023 | 8.6% | \$ 3,393 | \$ 4,615 | \$3,80 |
| 2/2023 | 8.0% | \$ 3,406 | \$ 4,422 | \$3,30 |
| 3/2023 | 2.3% | \$ 3,405 | \$ 4,544 | \$2,80 |
| 4/2023 | 6.7% | \$ 3,424 | \$ 4,446 | |
| 5/2023 | 6.2% | \$ 3,423 | \$ 4,515 | \$2,30 |
| 6/2023 | 5.8% | \$ 3,456 | \$ 4,725 | \$1,80 |
| 7/2023 | 1.2% | \$ 3,456 | \$ 4,748 | |
| 8/2023 | 4.6% | \$ 3,471 | \$ 4,874 | |
| 9/2023 | 4.1% | \$ 3,477 | \$ 5,058 | |
| | | | | |



Los Angeles Housing Market Value & Trends Update

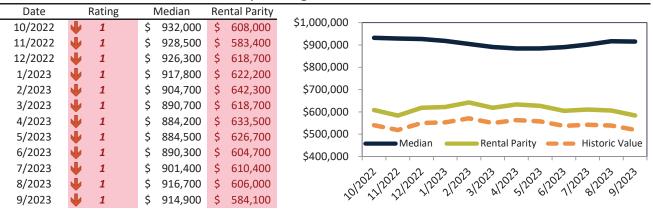
Historically, properties in this market sell at a -11.1% discount. Today's premium is 56.6%. This market is 67.7% overvalued. Median home price is \$914,900. Prices fell 2.5% year-over-year.

Monthly cost of ownership is \$5,847, and rents average \$3,733, making owning \$2,113 per month more costly than renting.

Rents rose 2.6% year-over-year. The current capitalization rate (rent/price) is 3.9%.

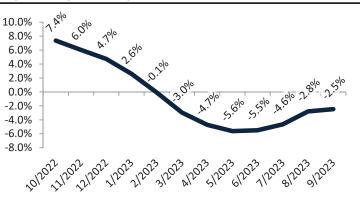
Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|-------------|
| 10/2022 | 64.4% | \$ 932,000 | 2 7.4% |
| 11/2022 | 70.2% | \$ 928,500 | 6.0% |
| 12/2022 | 60.8% | \$ 926,300 | 1.7% |
| 1/2023 | 58.6% | \$ 917,800 | 1.6% |
| 2/2023 | 51.9% | \$ 904,700 | -0.1% |
| 3/2023 | 55.1% | \$ 890,700 | -3.0% |
| 4/2023 | 50.7% | \$ 884,200 | -4.7% |
| 5/2023 | 52.2% | \$ 884,500 | -5.6% |
| 6/2023 | 58.3% | \$ 890,300 | -5.5% |
| 7/2023 | 58.8% | \$ 901,400 | -4.6% |
| 8/2023 | 62.4% | \$ 916,700 | -2.8% |
| 9/2023 | 67.7% | \$ 914,900 | -2.5% |



| \$6,80 | Own | Rent | % Change | Date |
|---------------|-------|-------------|--------------------|---------|
| <i>ų</i> 0)00 | 5,674 | \$ 3,701 | \$ 🖄 10.7% | 10/2022 |
| \$5,80 | 5,875 | \$ 3,692 | \$ 🖄 10.0% | 11/2022 |
| | 5,518 | \$ 3,686 | \$ 9.2% | 12/2022 |
| \$4,80 | 5,427 | \$ 3,680 | \$ 8.3% | 1/2023 |
| \$3,80 | 5,189 | \$ 3,684 | \$ 2.5% | 2/2023 |
| Ş5,6U | 5,311 | \$ 3,689 | \$ 1.8% | 3/2023 |
| \$2,80 | 5,174 | \$ 3,707 | \$ 6 .1% | 4/2023 |
| | 5,236 | \$ 3,710 | \$ 1.3% | 5/2023 |
| \$1,80 | 5,470 | \$ 3,715 | \$ 1.6% | 6/2023 |
| | 5,493 | \$ 3,720 | \$ 1.8% | 7/2023 |
| | 5,644 | \$ 3,731 | \$ 1.2% | 8/2023 |
| | 5,847 | \$ 3,733 | \$ 1.6% | 9/2023 |
| | | | | |



Lynwood Housing Market Value & Trends Update

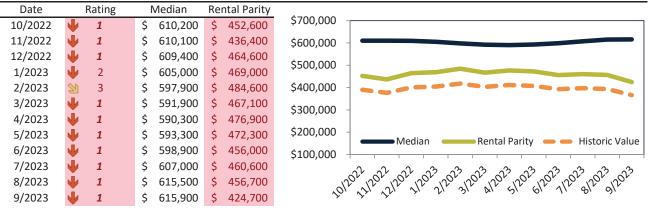
Historically, properties in this market sell at a -13.8% discount. Today's premium is 45.0%. This market is 58.8% overvalued. Median home price is \$615,900. Prices rose 0.9% year-over-year.

Monthly cost of ownership is \$3,936, and rents average \$2,714, making owning \$1,221 per month more costly than renting.

Rents rose 1.3% year-over-year. The current capitalization rate (rent/price) is 4.2%.

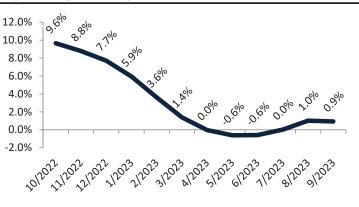
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

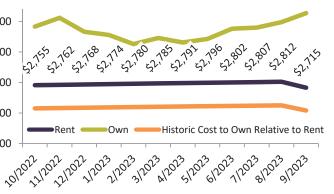


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|--------------|
| 10/2022 | 48.6% | \$ 610,200 | 9.6% |
| 11/2022 | 53.6% | \$ 610,100 | 8.8% |
| 12/2022 | 44.9% | \$ 609,400 | 2.7% |
| 1/2023 | 42.8% | \$ 605,000 | 1.9% |
| 2/2023 | 37.1% | \$ 597,900 | 1.6% |
| 3/2023 | 40.5% | \$ 591,900 | |
| 4/2023 | 37.5% | \$ 590,300 | U .0% |
| 5/2023 | 39.4% | \$ 593,300 | -0.6% |
| 6/2023 | 45.1% | \$ 598,900 | -0.6% |
| 7/2023 | 45.6% | \$ 607,000 | Ø.0% |
| 8/2023 | 48.5% | \$ 615,500 | |
| 9/2023 | 58.8% | \$ 615,900 | 0.9% |



| Date | % Change | Rent | Own | |
|---------|----------|-------------|-------------|-----------------|
| 10/2022 | 1.1% | \$ 2,755 | \$ 3,715 | \$3,80 |
| 11/2022 | 1.0% | \$ 2,762 | \$ 3,860 | |
| 12/2022 | 1.0% | \$ 2,768 | \$ 3,630 | \$3,30 |
| 1/2023 | 1.9% | \$ 2,774 | \$ 3,578 | |
| 2/2023 | 1.9% | \$ 2,780 | \$ 3,429 | \$2 <i>,</i> 80 |
| 3/2023 | 1.8% | \$ 2,785 | \$ 3,529 | |
| 4/2023 | 1.8% | \$ 2,791 | \$ 3,454 | \$2,30 |
| 5/2023 | 1.8% | \$ 2,796 | \$ 3,512 | |
| 6/2023 | 1.7% | \$ 2,802 | \$ 3,680 | \$1,80 |
| 7/2023 | 1.7% | \$ 2,807 | \$ 3,699 | |
| 8/2023 | 1.6% | \$ 2,812 | \$ 3,789 | |
| 9/2023 | | \$ 2,715 | \$ 3,936 | |
| | | | | |



Monrovia Housing Market Value & Trends Update

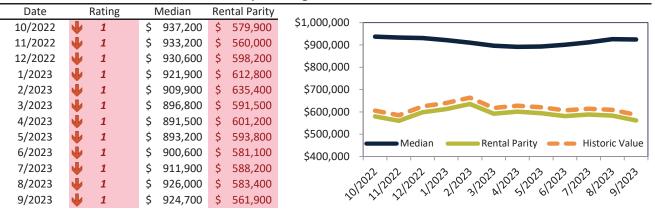
Historically, properties in this market sell at a 4.4% premium. Today's premium is 64.5%. This market is 60.1% overvalued. Median home price is \$924,700. Prices fell 1.8% year-over-year.

Monthly cost of ownership is \$5,909, and rents average \$3,591, making owning \$2,318 per month more costly than renting.

Rents rose 2.9% year-over-year. The current capitalization rate (rent/price) is 3.7%.

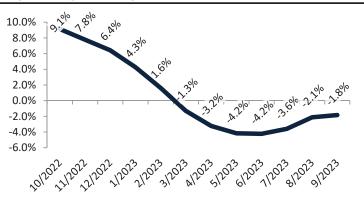
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

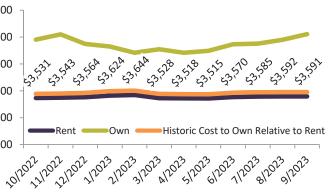


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|--------------|
| 10/2022 | 57.2% | \$ 937,200 | 9.1% |
| 11/2022 | 62.2% | \$ 933,200 | 2.8% |
| 12/2022 | 51.1% | \$ 930,600 | 6.4% |
| 1/2023 | 46.0% | \$ 921,900 | 4.3% |
| 2/2023 | 38.8% | \$ 909,900 | |
| 3/2023 | 47.2% | \$ 896,800 | -1.3% |
| 4/2023 | 43.8% | \$ 891,500 | -3.2% |
| 5/2023 | 46.0% | \$ 893,200 | -4.2% |
| 6/2023 | 50.5% | \$ 900,600 | -4.2% |
| 7/2023 | 50.6% | \$ 911,900 | -3.6% |
| 8/2023 | 54.3% | \$ 926,000 | -2.1% |
| 9/2023 | 60.1% | \$ 924,700 | -1.8% |



| Date | % Change | Rent | Own | \$6,80 |
|---------|--------------|----------------------|-------------|--|
| 10/2022 | ≥ 10.0% | \$ 3,531 | \$ 5,705 | <i><i></i>,<i></i>,<i></i>,<i></i>,<i></i>,<i></i>,<i></i>,<i></i>,<i></i>,<i></i>,<i></i>,<i></i>,<i></i>,<i></i></i> |
| 11/2022 | 210.0% | \$ 3,543 | \$ 5,905 | \$5,80 |
| 12/2022 | ≥ 10.0% | \$ 3,564 | \$ 5,543 | |
| 1/2023 | 🖄 10.3% | \$ 3,624 | \$ 5,452 | \$4,80 |
| 2/2023 | 실 10.3% | \$ 3,644 | \$ 5,218 | \$3,80 |
| 3/2023 | 8.9% | \$ 3,528 | \$ 5,348 | 33,0U |
| 4/2023 | 2 8.5% | \$ 3,518 | \$ 5,217 | \$2,80 |
| 5/2023 | 6 .9% | \$ 3,515 | \$ 5,287 | |
| 6/2023 | 6.2% | \$ 3,570 | \$ 5,533 | \$1,80 |
| 7/2023 | 1.7% | \$ 3 <i>,</i> 585 | \$ 5,557 | |
| 8/2023 | 4.1% | \$ 3,592 | \$ 5,701 | |
| 9/2023 | 1.9% | \$ 3,591 | \$ 5,910 | |
| | | | | |



Montebello Housing Market Value & Trends Update

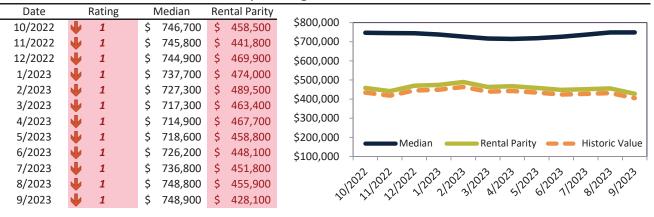
Historically, properties in this market sell at a -5.3% discount. Today's premium is 74.9%. This market is 80.2% overvalued. Median home price is \$748,900. Prices rose 0.2% year-over-year.

Monthly cost of ownership is \$4,786, and rents average \$2,735, making owning \$2,050 per month more costly than renting.

Rents fell 0.7% year-over-year. The current capitalization rate (rent/price) is 3.5%.

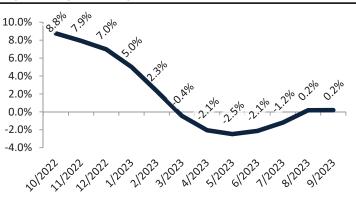
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

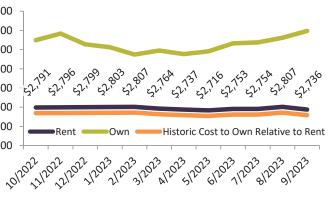


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|-------------|
| 10/2022 | 68.2% | \$ 746,700 | 8.8% |
| 11/2022 | 74.1% | \$ 745,800 | 2.9% |
| 12/2022 | 63.8% | \$ 744,900 | 7.0% |
| 1/2023 | 60.9% | \$ 737,700 | 1.0% |
| 2/2023 | 53.9% | \$ 727,300 | 1.3% |
| 3/2023 | 60.1% | \$ 717,300 | -0.4% |
| 4/2023 | 58.1% | \$ 714,900 | -2.1% |
| 5/2023 | 61.9% | \$ 718,600 | -2.5% |
| 6/2023 | 67.4% | \$ 726,200 | -2.1% |
| 7/2023 | 68.4% | \$ 736,800 | -1.2% |
| 8/2023 | 69.5% | \$ 748,800 | 0.2% |
| 9/2023 | 80.2% | \$ 748,900 | 0.2% |



| Date | % Change | Rent | Own | \$5,30 |
|---------|----------|-------------|-------------|-----------------|
| 10/2022 | 1.0% | \$ 2,791 | \$ 4,546 | |
| 11/2022 | 2.0% | \$ 2,796 | \$ 4,719 | \$4,80 |
| 12/2022 | 2.0% | \$ 2,799 | \$ 4,437 | \$4 <i>,</i> 30 |
| 1/2023 | | \$ 2,803 | \$ 4,362 | \$3,80 |
| 2/2023 | | \$ 2,807 | \$ 4,171 | \$3,30 |
| 3/2023 | 7 1.3% | \$ 2,764 | \$ 4,277 | |
| 4/2023 | | \$ 2,737 | \$ 4,183 | \$2,80 |
| 5/2023 | | \$ 2,716 | \$ 4,254 | \$2,30 |
| 6/2023 | ⊎ 0.0% | \$ 2,753 | \$ 4,462 | \$1,80 |
| 7/2023 | -0.3% | \$ 2,754 | \$ 4,490 | |
| 8/2023 | | \$ 2,807 | \$ 4,610 | |
| 9/2023 | -0.7% | \$ 2,736 | \$ 4,786 | |
| | • | | | |



Monterey Park Housing Market Value & Trends Update

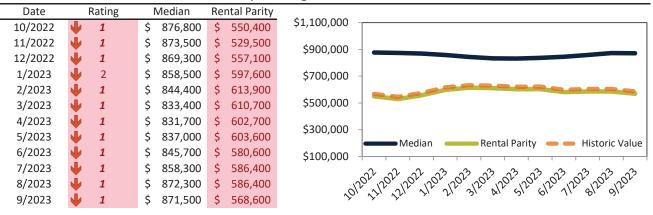
Historically, properties in this market sell at a 2.9% premium. Today's premium is 53.2%. This market is 50.3% overvalued. Median home price is \$871,500. Prices fell 1.1% year-over-year.

Monthly cost of ownership is \$5,569, and rents average \$3,634, making owning \$1,935 per month more costly than renting.

Rents rose 9.0% year-over-year. The current capitalization rate (rent/price) is 4.0%.

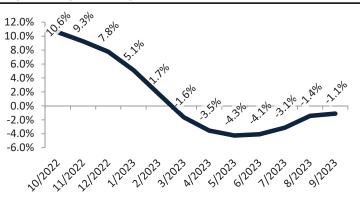
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

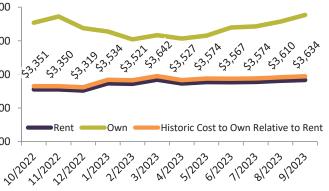


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|---------------|------------|---------------|
| 10/2022 | 56.4% | \$ 876,800 | 실 10.6% |
| 11/2022 | 62.0% | \$ 873,500 | 9.3% |
| 12/2022 | 53.1% | \$ 869,300 | 2.8% |
| 1/2023 | 40.7% | \$ 858,500 | 1.1% |
| 2/2023 | 34.6% | \$ 844,400 | 7 1.7% |
| 3/2023 | 33.5% | \$ 833,400 | -1.6% |
| 4/2023 | 35.1% | \$ 831,700 | -3.5% |
| 5/2023 | 35.7% | \$ 837,000 | -4.3% |
| 6/2023 | 42.7% | \$ 845,700 | 4.1% |
| 7/2023 | 43.4% | \$ 858,300 | -3 .1% |
| 8/2023 | 45.8% | \$ 872,300 | - 1.4% |
| 9/2023 | 50.3 % | \$ 871,500 | - 1.1% |



| | - | • | | |
|---------------------|-------|----------------------|---------------|---------|
| \$5,800 - | Own | Rent | % Change | Date |
| +-, | 5,338 | \$ 3,351 | \$ 🖄 10.8% | 10/2022 |
| \$4,800 - | 5,527 | \$ 3 <i>,</i> 350 | \$ 🖄 10.2% | 11/2022 |
| Ş4,600 ⁻ | 5,178 | \$ 3,319 | \$ 9.5% | 12/2022 |
| <u> </u> | 5,077 | \$ 3,534 | \$ 🖄 11.0% | 1/2023 |
| \$3,800 - | 4,843 | \$ 3,521 | \$ 🖄 10.5% | 2/2023 |
| | 4,969 | \$ 3,642 | \$ 🖄 11.2% | 3/2023 |
| \$2,800 - | 4,867 | \$ 3,527 | \$ 9.7% | 4/2023 |
| | 4,955 | \$ 3,574 | \$ 9.7% | 5/2023 |
| \$1,800 - | 5,196 | \$ 3,567 | \$ ≥ 8.7% | 6/2023 |
| | 5,230 | \$ 3,574 | \$ 9.0% | 7/2023 |
| POLY | 5,370 | \$ 3,610 | \$ ≥ 8.7% | 8/2023 |
| У | 5,570 | \$ 3,634 | \$ 9.0% | 9/2023 |
| | | | | |



Norwalk Housing Market Value & Trends Update

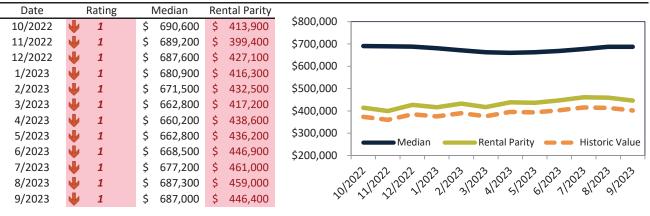
Historically, properties in this market sell at a -9.9% discount. Today's premium is 53.9%. This market is 63.8% overvalued. Median home price is \$687,000. Prices fell 0.7% year-over-year.

Monthly cost of ownership is \$4,390, and rents average \$2,853, making owning \$1,537 per month more costly than renting.

Rents rose 11.2% year-over-year. The current capitalization rate (rent/price) is 4.0%.

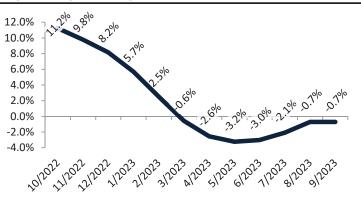
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

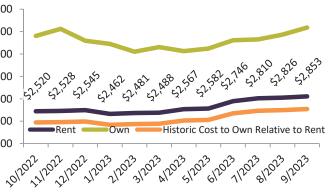


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|---------------|
| 10/2022 | 76.8% | \$ 690,600 | 🎽 11.2% |
| 11/2022 | 82.5% | \$ 689,200 | 9.8% |
| 12/2022 | 70.9% | \$ 687,600 | 8.2% |
| 1/2023 | 73.5% | \$ 680,900 | 1 5.7% |
| 2/2023 | 65.2% | \$ 671,500 | 1.5% |
| 3/2023 | 68.8% | \$ 662,800 | -0.6% |
| 4/2023 | 60.4% | \$ 660,200 | -2.6% |
| 5/2023 | 61.8% | \$ 662,800 | -3.2% |
| 6/2023 | 59.5% | \$ 668,500 | -3.0% |
| 7/2023 | 56.8% | \$ 677,200 | -2.1% |
| 8/2023 | 59.6% | \$ 687,300 | -0.7% |
| 9/2023 | 63.8% | \$ 687,000 | -0.7% |



| Date | % Change | Rent | Own | \$4,80 |
|---------|-----------|-------------|-------------|--------|
| 10/2022 | 2 🖄 11.5% | \$ 2,520 | \$ 4,204 | . , |
| 11/2022 | 2 🖄 11.0% | \$ 2,528 | \$ 4,361 | \$4,30 |
| 12/2022 | 2 🖄 11.3% | \$ 2,545 | \$ 4,096 | \$3,80 |
| 1/2023 | 9.2% | \$ 2,462 | \$ 4,026 | 40.00 |
| 2/2023 | 9.1% | \$ 2,481 | \$ 3,851 | \$3,30 |
| 3/2023 | 2.7% | \$ 2,488 | \$ 3,952 | \$2,80 |
| 4/2023 | 2.9% | \$ 2,567 | \$ 3,863 | \$2,30 |
| 5/2023 | 2 7.4% | \$ 2,582 | \$ 3,923 | 72,3C |
| 6/2023 | 9.0% | \$ 2,746 | \$ 4,107 | \$1,80 |
| 7/2023 | 9.7% | \$ 2,810 | \$ 4,127 | |
| 8/2023 | 210.1% | \$ 2,826 | \$ 4,231 | |
| 9/2023 | 🖄 11.2% | \$ 2,853 | \$ 4,391 | |
| | | | | |



Palmdale Housing Market Value & Trends Update

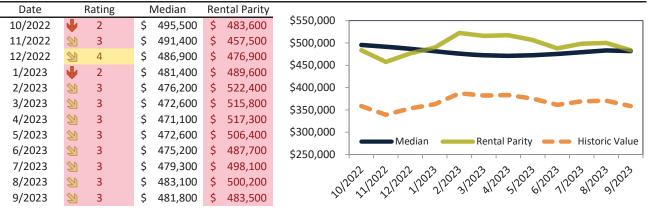
Historically, properties in this market sell at a -25.9% discount. Today's discount is 0.4%. This market is 25.5% overvalued. Median home price is \$481,800. Prices fell 3.4% year-over-year.

Monthly cost of ownership is \$3,079, and rents average \$3,090, making owning \$011 per month less costly than renting.

Rents rose 5.7% year-over-year. The current capitalization rate (rent/price) is 6.2%.

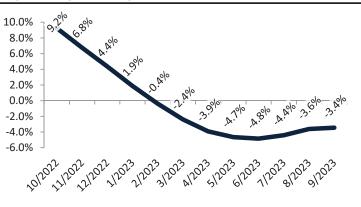
Market rating = 3

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|---------------|------------|---------------|
| 10/2022 | 28.4% | \$ 495,500 | 9.2% |
| 11/2022 | 33.3% | \$ 491,400 | 6.8% |
| 12/2022 | 28.0% | \$ 486,900 | 1.4% |
| 1/2023 | 24.2% | \$ 481,400 | 7 1.9% |
| 2/2023 | 1 7.0% | \$ 476,200 | -0.4% |
| 3/2023 | 17.5% | \$ 472,600 | -2.4% |
| 4/2023 | 1 7.0% | \$ 471,100 | -3.9% |
| 5/2023 | 9.2% | \$ 472,600 | 4.7% |
| 6/2023 | 23.3% | \$ 475,200 | -4.8% |
| 7/2023 | 22.1% | \$ 479,300 | -4.4% |
| 8/2023 | 22.5% | \$ 483,100 | -3.6% |
| 9/2023 | 25.5% | \$ 481,800 | -3.4% |



| Date | % Change | Rent | Own | $$3,500$, x^{2} or |
|---------|--------------|----------|-------------|---|
| 10/2022 | 🖄 13.5% | \$ 2,945 | \$ 3,016 | (3,500) |
| 11/2022 | 212.9% | \$ 2,895 | \$ 3,109 | \$3,000 - |
| 12/2022 | 🖄 10.7% | \$ 2,841 | \$ 2,900 | |
| 1/2023 | 9.7% | \$ 2,895 | \$ 2,847 | \$2,500 - |
| 2/2023 | 9.4% | \$ 2,996 | \$ 2,731 | \$2,000 - |
| 3/2023 | 9.7% | \$ 3,076 | \$ 2,818 | \$2,000 - |
| 4/2023 | ≥ 8.1% | \$ 3,028 | \$ 2,757 | \$1,500 - |
| 5/2023 | 2 7.2% | \$ 2,998 | \$ 2,798 | Rent Own Historic Cost to Own Relative to Rent |
| 6/2023 | 6.2% | \$ 2,997 | \$ 2,920 | \$1,000 + + + + + + + + + + + + + + + + + + |
| 7/2023 | 6 .4% | \$ 3,036 | \$ 2,921 | \mathcal{O} |
| 8/2023 | 1.0% | \$ 3,080 | \$ 2,974 | 101202 11202 11202 11202 1202 31202 1202 |
| 9/2023 | 1.7% | \$ 3,091 | \$ 3,079 | y y y |

Paramount Housing Market Value & Trends Update

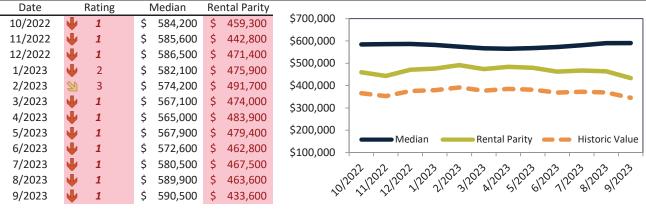
Historically, properties in this market sell at a -20.4% discount. Today's premium is 36.2%. This market is 56.6% overvalued. Median home price is \$590,500. Prices rose 1.3% year-over-year.

Monthly cost of ownership is \$3,773, and rents average \$2,771, making owning \$1,002 per month more costly than renting.

Rents rose 1.6% year-over-year. The current capitalization rate (rent/price) is 4.5%.

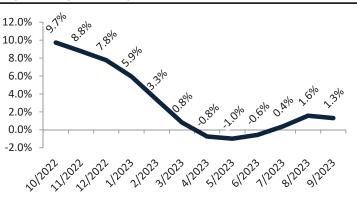
Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|-------------|
| 10/2022 | 47.6% | \$ 584,200 | 9.7% |
| 11/2022 | 52.6% | \$ 585,600 | 8.8% |
| 12/2022 | 44.8% | \$ 586,500 | 2.8% |
| 1/2023 | 42.7% | \$ 582,100 | 1.9% |
| 2/2023 | 37.1% | \$ 574,200 | 1.3% |
| 3/2023 | 40.0% | \$ 567,100 | 0.8% |
| 4/2023 | 37.1% | \$ 565,000 | -0.8% |
| 5/2023 | 38.8% | \$ 567,900 | -1.0% |
| 6/2023 | 44.1% | \$ 572,600 | -0.6% |
| 7/2023 | 44.5% | \$ 580,500 | 0.4% |
| 8/2023 | 47.6% | \$ 589,900 | |
| 9/2023 | 56.6% | \$ 590,500 | 1.3% |



| Date | % Change | Rent | Own | \$4,000 ¬ |
|---------|----------|----------|-------------|--|
| 10/2022 | 1.2% | \$ 2,796 | \$ 3,556 | |
| 11/2022 | 1.1% | \$ 2,802 | \$ 3,705 | \$3,500 - 196 80 88 84 91 96 93 93 98 98 98 11 |
| 12/2022 | 1.1% | \$ 2,808 | \$ 3,494 | (γ) |
| 1/2023 | 1.0% | \$ 2,814 | \$ 3,442 | \$3,000 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 |
| 2/2023 | 1.0% | \$ 2,821 | \$ 3,293 | \$2,500 - |
| 3/2023 | 1.9% | \$ 2,826 | \$ 3,382 | \$2,500 |
| 4/2023 | 1.9% | \$ 2,832 | \$ 3,306 | \$2,000 - |
| 5/2023 | 1.8% | \$ 2,838 | \$ 3,362 | Rent Own Historic Cost to Own Relative to Rent |
| 6/2023 | 1.8% | \$ 2,843 | \$ 3,518 | \$1,500 + |
| 7/2023 | 1.7% | \$ 2,849 | \$ 3,537 | રે |
| 8/2023 | 1.7% | \$ 2,854 | \$ 3,632 | 101202 11202 11202 11202 31202 11202 51202 51202 51202 11202 81202 91202 |
| 9/2023 | 7 1.6% | \$ 2,772 | \$ 3,774 | у у у |

Pasadena Housing Market Value & Trends Update

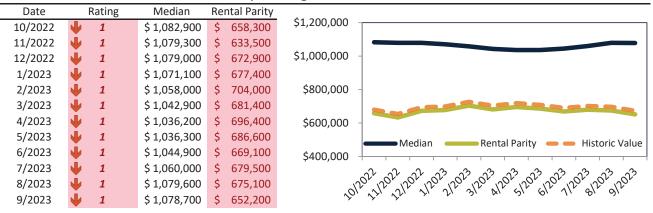
Historically, properties in this market sell at a 3.2% premium. Today's premium is 65.4%. This market is 62.2% overvalued. Median home price is \$1,078,700. Prices fell 1.1% year-over-year.

Monthly cost of ownership is \$6,893, and rents average \$4,168, making owning \$2,725 per month more costly than renting.

Rents rose 5.1% year-over-year. The current capitalization rate (rent/price) is 3.7%.

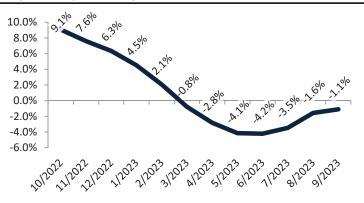
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

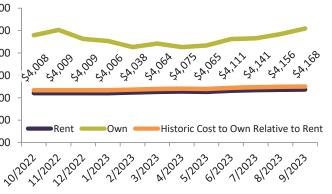


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|--------------|----------|
| 10/2022 | 61.3% | \$ 1,082,900 | 9.1% |
| 11/2022 | 67.2% | \$ 1,079,300 | 2.6% |
| 12/2022 | 57.1% | \$ 1,079,000 | 6.3% |
| 1/2023 | 54.9% | \$ 1,071,100 | 4.5% |
| 2/2023 | 47.1% | \$ 1,058,000 | 1.1% |
| 3/2023 | 49.9% | \$ 1,042,900 | -0.8% |
| 4/2023 | 45.6% | \$ 1,036,200 | -2.8% |
| 5/2023 | 47.7% | \$ 1,036,300 | 4.1% |
| 6/2023 | 53.0% | \$ 1,044,900 | -4.2% |
| 7/2023 | 52.8% | \$ 1,060,000 | -3.5% |
| 8/2023 | 56.7% | \$ 1,079,600 | -1.6% |
| 9/2023 | 62.2% | \$ 1,078,700 | -1.1% |



| Date | % Change | Rent | Own | \$7,80 |
|---------|--------------|-------------|-------------|--------|
| 10/2022 | 🖄 11.0% | \$ 4,008 | \$ 6,592 | . , |
| 11/2022 | 🖄 11.2% | \$ 4,009 | \$ 6,829 | \$6,80 |
| 12/2022 | 🖄 10.2% | \$ 4,009 | \$ 6,427 | \$5,80 |
| 1/2023 | 9.7% | \$ 4,006 | \$ 6,334 | |
| 2/2023 | ≥ 8.5% | \$ 4,038 | \$ 6,068 | \$4,80 |
| 3/2023 | 2 8.2% | \$ 4,064 | \$ 6,219 | \$3,80 |
| 4/2023 | 21 7.4% | \$ 4,075 | \$ 6,064 | \$2,80 |
| 5/2023 | 6 .7% | \$ 4,065 | \$ 6,134 | Ş2,80 |
| 6/2023 | 1.4% | \$ 4,111 | \$ 6,420 | \$1,80 |
| 7/2023 | 6.0% | \$ 4,141 | \$ 6,459 | |
| 8/2023 | 1.4% | \$ 4,156 | \$ 6,647 | , |
| 9/2023 | 1.1% | \$ 4,168 | \$ 6,894 | |
| | | | | |



Pico Rivera Housing Market Value & Trends Update

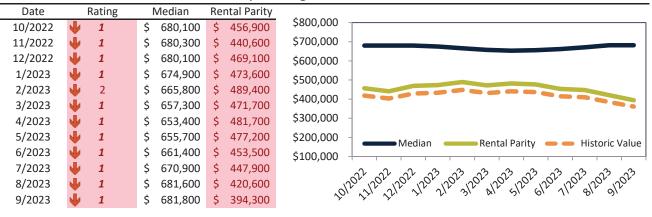
Historically, properties in this market sell at a -8.4% discount. Today's premium is 72.9%. This market is 81.3% overvalued. Median home price is \$681,800. Prices rose 0.3% year-over-year.

Monthly cost of ownership is \$4,357, and rents average \$2,520, making owning \$1,837 per month more costly than renting.

Rents fell 2.9% year-over-year. The current capitalization rate (rent/price) is 3.5%.

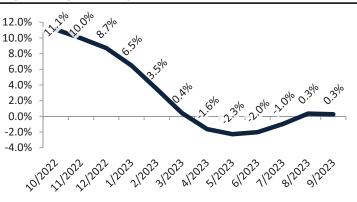
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

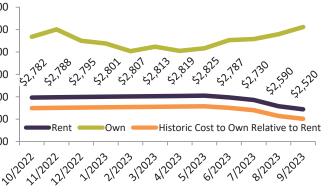


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|-------------|
| 10/2022 | 57.3% | \$ 680,100 | 🎽 11.1% |
| 11/2022 | 62.8% | \$ 680,300 | 20.0% |
| 12/2022 | 53.4% | \$ 680,100 | 8.7% |
| 1/2023 | 50.9% | \$ 674,900 | 6.5% |
| 2/2023 | 44.5% | \$ 665,800 | 1.5% |
| 3/2023 | 47.8% | \$ 657,300 | 0.4% |
| 4/2023 | 44.1% | \$ 653,400 | -1.6% |
| 5/2023 | 45.8% | \$ 655,700 | -2.3% |
| 6/2023 | 54.3% | \$ 661,400 | -2.0% |
| 7/2023 | 58.2% | \$ 670,900 | -1.0% |
| 8/2023 | 70.5% | \$ 681,600 | 0.3% |
| 9/2023 | 81.3% | \$ 681,800 | 0.3% |



| Date | % Change | Rent | Own | \$4,80 |
|---------|---------------|-------------|-------------|----------|
| 10/2022 | 1.3% | \$ 2,782 | \$ 4,140 | |
| 11/2022 | 1.3% | \$ 2,788 | \$ 4,304 | \$4,30 |
| 12/2022 | 1.2% | \$ 2,795 | \$ 4,051 | \$3,80 |
| 1/2023 | 1.2% | \$ 2,801 | \$ 3,991 | <u> </u> |
| 2/2023 | 1.1% | \$ 2,807 | \$ 3,819 | \$3,30 |
| 3/2023 | 1.0% | \$ 2,813 | \$ 3,919 | \$2,80 |
| 4/2023 | 1.0% | \$ 2,819 | \$ 3,823 | \$2,30 |
| 5/2023 | 1.9% | \$ 2,825 | \$ 3,881 | Ş2,50 |
| 6/2023 | 1.4% | \$ 2,787 | \$ 4,064 | \$1,80 |
| 7/2023 | 7 1.4% | \$ 2,730 | \$ 4,088 | |
| 8/2023 | -0.9% | \$ 2,590 | \$ 4,196 | , |
| 9/2023 | -2.9% | \$ 2,520 | \$ 4,357 | |



Pomona Housing Market Value & Trends Update

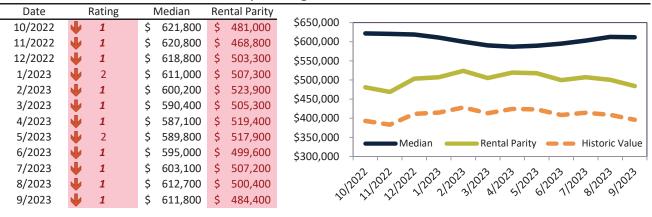
Historically, properties in this market sell at a -18.3% discount. Today's premium is 26.3%. This market is 44.6% overvalued. Median home price is \$611,800. Prices fell 1.8% year-over-year.

Monthly cost of ownership is \$3,909, and rents average \$3,096, making owning \$813 per month more costly than renting.

Rents rose 5.9% year-over-year. The current capitalization rate (rent/price) is 4.9%.

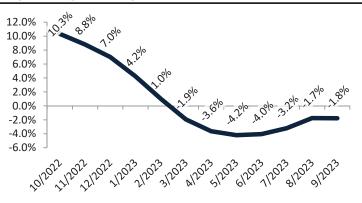
Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|----------|
| 10/2022 | 47.5% | \$ 621,800 | 20.3% |
| 11/2022 | 50.7% | \$ 620,800 | 8.8% |
| 12/2022 | 41.2% | \$ 618,800 | 2.0% |
| 1/2023 | 38.7% | \$ 611,000 | 1.2% |
| 2/2023 | 32.8% | \$ 600,200 | |
| 3/2023 | 35.1% | \$ 590,400 | -1.9% |
| 4/2023 | 31.3% | \$ 587,100 | -3.6% |
| 5/2023 | 32.1% | \$ 589,800 | -4.2% |
| 6/2023 | 37.3% | \$ 595,000 | -4.0% |
| 7/2023 | 37.2% | \$ 603,100 | -3.2% |
| 8/2023 | 40.7% | \$ 612,700 | -1.7% |
| 9/2023 | 44.6% | \$ 611,800 | -1.8% |



| \$4,50 | Own | Rent | % Change | Date |
|---------------|-------|-------------|-------------------|---------|
| . , | 3,785 | \$ 2,929 | \$ 🖄 12.2% | 10/2022 |
| \$4,00 | 3,928 | \$ 2,966 | \$ 211.3% | 11/2022 |
| \$3,50 | 3,686 | \$ 2,999 | \$ 🖄 11.0% | 12/2022 |
| | 3,613 | \$ 3,000 | \$ ≥ 10.1% | 1/2023 |
| \$3,00 | 3,442 | \$ 3,005 | \$ 9.8% | 2/2023 |
| \$2,50 | 3,520 | \$ 3,013 | \$ 2 8.1% | 3/2023 |
| \$2,00 | 3,436 | \$ 3,040 | \$ 21.5% | 4/2023 |
| <i>γ</i> 2,00 | 3,491 | \$ 3,066 | \$ 6.5% | 5/2023 |
| \$1,50 | 3,656 | \$ 3,070 | \$ 1.8% | 6/2023 |
| | 3,675 | \$ 3,091 | \$ 1.5% | 7/2023 |
| | 3,772 | \$ 3,081 | \$ 1.3% | 8/2023 |
| | 3,910 | \$ 3,096 | \$ ♠ 5.9% | 9/2023 |
| | | | | |



Redondo Beach Housing Market Value & Trends Update

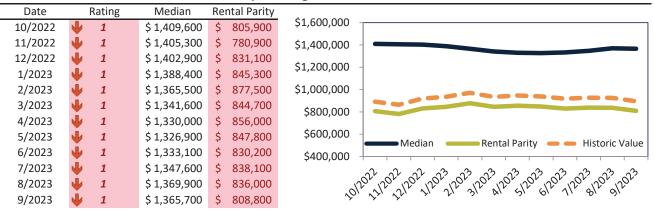
Historically, properties in this market sell at a 10.7% premium. Today's premium is 68.9%. This market is 58.2% overvalued. Median home price is \$1,365,700. Prices fell 3.9% year-over-year.

Monthly cost of ownership is \$8,728, and rents average \$5,169, making owning \$3,558 per month more costly than renting.

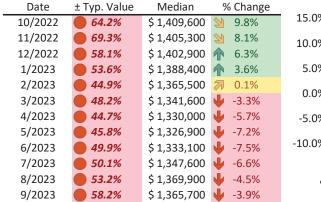
Rents rose 5.7% year-over-year. The current capitalization rate (rent/price) is 3.6%.

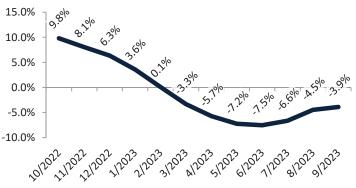
Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months





| Date | % Change | Rent | Ow | vn | \$9,800 ¬ |
|---------|-------------|----------|------|----------------|---|
| 10/2022 | 9.2% | \$ 4,906 | \$ 8 | 8,581 | |
| 11/2022 | 8.8% | \$ 4,941 | \$ 8 | 8,892 | \$7,800 - |
| 12/2022 | 🖄 8.5% | \$ 4,951 | \$ 8 | 8 <i>,</i> 357 | |
| 1/2023 | 8.3% | \$ 4,999 | \$ 8 | 8,210 | \$5,800 - 5 ⁴⁰ |
| 2/2023 | 8.0% | \$ 5,033 | \$. | 7,831 | \$5,800 Str. Str. Str. St. St. St. St. St. St. St. St. St. St |
| 3/2023 | 2.7% | \$ 5,037 | \$ 8 | 8,000 | |
| 4/2023 | 1.9% | \$ 5,009 | \$. | 7,783 | \$3,800 - |
| 5/2023 | 6.3% | \$ 5,019 | \$ | 7,855 | Rent Own Historic Cost to Own Relative to Rent |
| 6/2023 | 6.0% | \$ 5,101 | \$ 8 | 8,191 | \$1,800 + + + + + + + + + + + + + + + + + + |
| 7/2023 | 1.5% | \$ 5,108 | \$ 8 | 8,212 | રુ |
| 8/2023 | 1.7% | \$ 5,147 | \$ 8 | 8,434 | 0120221202212022120221202312023120251202312023 |
| 9/2023 | ♠ 5.7% | \$ 5,169 | \$ 8 | 8,728 | y y y |

Rosemead Housing Market Value & Trends Update

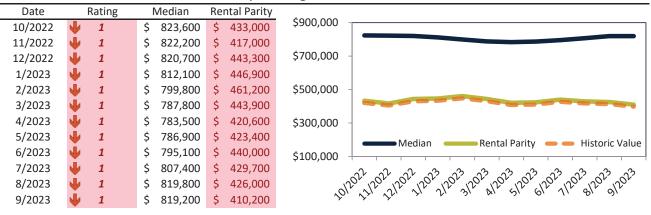
Historically, properties in this market sell at a -2.8% discount. Today's premium is 99.7%. This market is 102.5% overvalued. Median home price is \$819,200. Prices fell 0.8% year-over-year.

Monthly cost of ownership is \$5,235, and rents average \$2,621, making owning \$2,613 per month more costly than renting.

Rents fell 0.5% year-over-year. The current capitalization rate (rent/price) is 3.1%.

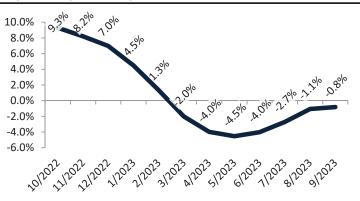
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

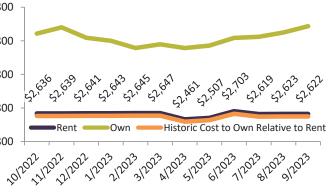


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|---------------|------------|--------------|
| 10/2022 | 93.0% | \$ 823,600 | 9.3% |
| 11/2022 | 100.0% | \$ 822,200 | 2 8.2% |
| 12/2022 | 88.0% | \$ 820,700 | 7.0% |
| 1/2023 | 84.6% | \$ 812,100 | 4.5% |
| 2/2023 | 76.3% | \$ 799,800 | 7 1.3% |
| 3/2023 | 80.3% | \$ 787,800 | -2.0% |
| 4/2023 | 89.1% | \$ 783,500 | -4.0% |
| 5/2023 | 88.7% | \$ 786,900 | 4.5% |
| 6/2023 | 83.5% | \$ 795,100 | 4.0% |
| 7/2023 | 90.7% | \$ 807,400 | -2.7% |
| 8/2023 | 95.3% | \$ 819,800 | -1.1% |
| 9/2023 | 102.5% | \$ 819,200 | -0.8% |



| \$5,800 | Own | Rent | % Change | Date |
|----------------------|-------|-------------|---------------------|---------|
| <i>40)000</i> | 5,014 | \$ 2,636 | \$ 7 1.2% | 10/2022 |
| \$4,800 | 5,202 | \$ 2,639 | \$ | 11/2022 |
| Ş4,800 | 4,889 | \$ 2,641 | \$ | 12/2022 |
| <u> </u> | 4,802 | \$ 2,643 | \$ | 1/2023 |
| \$3,800 | 4,587 | \$ 2,645 | \$ | 2/2023 |
| | 4,698 | \$ 2,647 | \$ | 3/2023 |
| \$2,800 | 4,585 | \$ 2,461 | \$ 4 -1.3% | 4/2023 |
| | 4,658 | \$ 2,507 | \$ -1.6% | 5/2023 |
| \$1,800 | 4,885 | \$ 2,703 | \$ 0.0% | 6/2023 |
| | 4,920 | \$ 2,619 | \$ -0.7% | 7/2023 |
| ~ | 5,047 | \$ 2,623 | \$ -0.3% | 8/2023 |
| , | 5,235 | \$ 2,622 | \$ 4 -0.5% | 9/2023 |
| | | | | |



Rowland Heights Housing Market Value & Trends Update

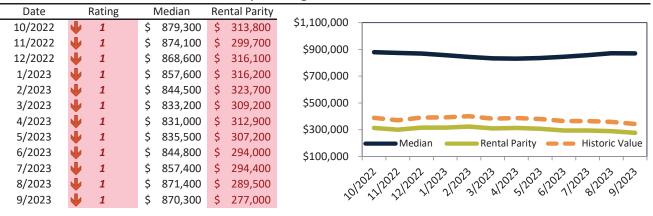
Historically, properties in this market sell at a 23.9% premium. Today's premium is 214.2%. This market is 190.3% overvalued. Median home price is \$870,300. Prices fell 1.6% year-over-year.

Monthly cost of ownership is \$5,561, and rents average \$1,770, making owning \$3,791 per month more costly than renting.

Rents fell 8.1% year-over-year. The current capitalization rate (rent/price) is 2.0%.

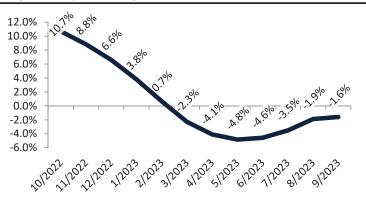
Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|---------------|------------|-------------|
| 10/2022 | 156.3% | \$ 879,300 | 실 10.7% |
| 11/2022 | 167.8% | \$ 874,100 | 8.8% |
| 12/2022 | 150.9% | \$ 868,600 | 1.6% |
| 1/2023 | 147.3% | \$ 857,600 | 1.8% |
| 2/2023 | 137.0% | \$ 844,500 | 0.7% |
| 3/2023 | 145.6% | \$ 833,200 | -2.3% |
| 4/2023 | 141.7% | \$ 831,000 | 4.1% |
| 5/2023 | 148.1% | \$ 835,500 | -4.8% |
| 6/2023 | 163.5% | \$ 844,800 | -4.6% |
| 7/2023 | 167.3% | \$ 857,400 | -3.5% |
| 8/2023 | 177.1% | \$ 871,400 | -1.9% |
| 9/2023 | 190.3% | \$ 870,300 | -1.6% |



| Date | % Change | j | Rent | Own | \$5,800 	_ |
|---------|----------|----|-------|-------------|---|
| 10/2022 | -8.8% | \$ | 1,910 | \$ 5,353 | |
| 11/2022 | -8.7% | \$ | 1,897 | \$ 5,531 | \$4,800 - |
| 12/2022 | -8.7% | \$ | 1,883 | \$ 5,174 | <u>74,000</u> |
| 1/2023 | -8.6% | \$ | 1,870 | \$ 5,071 | ta ana |
| 2/2023 | -8.5% | \$ | 1,857 | \$ 4,843 | \$3,800 - |
| 3/2023 | -8.5% | \$ | 1,844 | \$ 4,968 | |
| 4/2023 | -8.4% | \$ | 1,831 | \$ 4,863 | \$2,800 - 50 60 60 60 60 60 60 60 60 60 60 60 60 60 |
| 5/2023 | -8.4% | \$ | 1,819 | \$ 4,946 | Rent Own Relative to Rent |
| 6/2023 | -8.3% | \$ | 1,807 | \$ 5,190 | \$1,800 + |
| 7/2023 | -8.3% | \$ | 1,794 | \$ 5,225 | \hat{M} |
| 8/2023 | -8.2% | \$ | 1,783 | \$ 5,365 | 1012012 11202 11202 11202 1202 31202 11202 51202 51202 51202 11202 81202 91202 |
| 9/2023 | -8.1% | \$ | 1,771 | \$ 5,562 | y y y |

San Gabriel Housing Market Value & Trends Update

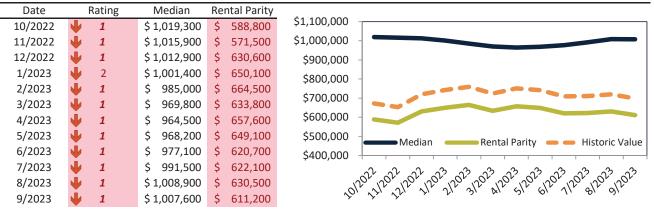
Historically, properties in this market sell at a 14.2% premium. Today's premium is 64.8%. This market is 50.6% overvalued. Median home price is \$1,007,600. Prices fell 1.6% year-over-year.

Monthly cost of ownership is \$6,439, and rents average \$3,906, making owning \$2,533 per month more costly than renting.

Rents rose 7.5% year-over-year. The current capitalization rate (rent/price) is 3.7%.

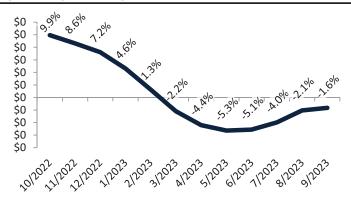
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

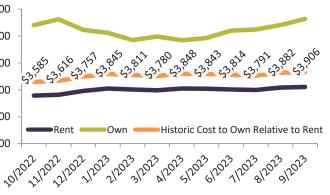


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|--------------|---------------|
| 10/2022 | 58.9% | \$ 1,019,300 | 9.9% |
| 11/2022 | 63.5% | \$ 1,015,900 | 8.6% |
| 12/2022 | 6.4% | \$ 1,012,900 | 2 7.2% |
| 1/2023 | 39.8% | \$ 1,001,400 | 4.6% |
| 2/2023 | 34.0% | \$ 985,000 | 7 1.3% |
| 3/2023 | 38.8% | \$ 969,800 | -2.2% |
| 4/2023 | 32.4% | \$ 964,500 | -4.4% |
| 5/2023 | 34.9% | \$ 968,200 | -5.3% |
| 6/2023 | 43.2% | \$ 977,100 | -5.1% |
| 7/2023 | 45.1% | \$ 991,500 | 4.0% |
| 8/2023 | 45.8% | \$ 1,008,900 | -2.1% |
| 9/2023 | 50.6% | \$ 1,007,600 | -1.6% |



| Date | % Change | Rent | Own | \$6,80 |
|---------|--------------|-------------|-------------|--------------|
| 10/2022 | 210.8% | \$ 3,585 | \$ 6,205 | <i>90,00</i> |
| 11/2022 | 🖄 10.5% | \$ 3,616 | \$ 6,428 | \$5,80 |
| 12/2022 | 🖄 11.5% | \$ 3,757 | \$ 6,034 | |
| 1/2023 | 🖄 11.9% | \$ 3,845 | \$ 5,922 | \$4,80 |
| 2/2023 | 🖄 12.2% | \$ 3,811 | \$ 5,649 | \$3,80 |
| 3/2023 | 🖄 11.6% | \$ 3,780 | \$ 5,783 | Ş5,60 |
| 4/2023 | 🖄 11.3% | \$ 3,848 | \$ 5,644 | \$2,80 |
| 5/2023 | 9.7% | \$ 3,843 | \$ 5,731 | |
| 6/2023 | 2.8% | \$ 3,814 | \$ 6,003 | \$1,80 |
| 7/2023 | 6 .7% | \$ 3,791 | \$ 6,042 | |
| 8/2023 | 6 .9% | \$ 3,882 | \$ 6,211 | , |
| 9/2023 | 2 7.5% | \$ 3,906 | \$ 6,439 | |
| | | | | |



Santa Clarita Housing Market Value & Trends Update

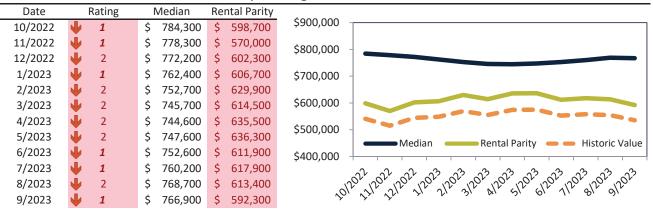
Historically, properties in this market sell at a -9.6% discount. Today's premium is 29.5%. This market is 39.1% overvalued. Median home price is \$766,900. Prices fell 3.1% year-over-year.

Monthly cost of ownership is \$4,901, and rents average \$3,785, making owning \$1,115 per month more costly than renting.

Rents rose 3.6% year-over-year. The current capitalization rate (rent/price) is 4.7%.

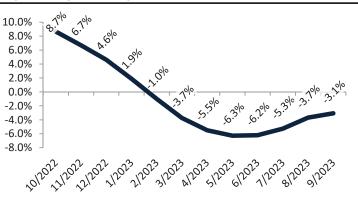
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

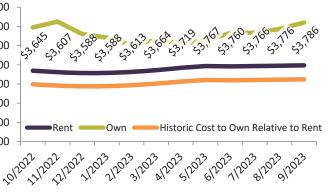


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change | | |
|---------|---------------|------------|---------------|--|--|
| 10/2022 | 40.6% | \$ 784,300 | 🖄 8.7% | | |
| 11/2022 | 6.2% | \$ 778,300 | 6 .7% | | |
| 12/2022 | 37.8% | \$ 772,200 | 1.6% | | |
| 1/2023 | 35.3% | \$ 762,400 | | | |
| 2/2023 | 29.1% | \$ 752,700 | -1.0% | | |
| 3/2023 | 31.0% | \$ 745,700 | -3.7% | | |
| 4/2023 | 26.8% | \$ 744,600 | -5.5% | | |
| 5/2023 | 27 .1% | \$ 747,600 | -6.3% | | |
| 6/2023 | 32.6% | \$ 752,600 | -6.2% | | |
| 7/2023 | 32.7% | \$ 760,200 | -5.3% | | |
| 8/2023 | 35.0% | \$ 768,700 | - 3.7% | | |
| 9/2023 | 39.1% | \$ 766,900 | -3.1% | | |



| \$5,30 | Own | Rent | ge | % Change | Date |
|--------|-------|-------------|----|-------------|---------|
| . , | 4,774 | \$ 3,645 | \$ | 🎽 10.1% | 10/2022 |
| \$4,80 | 4,924 | \$ 3,607 | \$ | 8.7% | 11/2022 |
| \$4,30 | 4,600 | \$ 3,588 | \$ | 2 7.4% | 12/2022 |
| \$3,80 | 4,508 | \$ 3,588 | \$ | 6.5% | 1/2023 |
| \$3,30 | 4,317 | \$ 3,613 | \$ | 1.3% | 2/2023 |
| \$2,80 | 4,447 | \$ 3,664 | \$ | 1.6% | 3/2023 |
| . , | 4,357 | \$ 3,719 | \$ | 1.0% | 4/2023 |
| \$2,30 | 4,425 | \$ 3,767 | \$ | 4.1% | 5/2023 |
| \$1,80 | 4,624 | \$ 3,760 | \$ | 3.9% | 6/2023 |
| | 4,632 | \$ 3,766 | \$ | 1.9% | 7/2023 |
| , | 4,733 | \$ 3,776 | \$ | 1.6% | 8/2023 |
| | 4,901 | \$ 3,786 | \$ | 1.6% | 9/2023 |
| | | | | | |



Santa Monica Housing Market Value & Trends Update

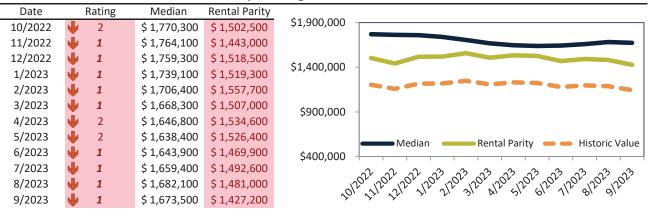
Historically, properties in this market sell at a -19.8% discount. Today's premium is 17.3%. This market is 37.1% overvalued. Median home price is \$1,673,500. Prices fell 6.2% year-over-year.

Monthly cost of ownership is \$10,695, and rents average \$9,121, making owning \$1,573 per month more costly than renting.

Rents rose 2.6% year-over-year. The current capitalization rate (rent/price) is 5.2%.

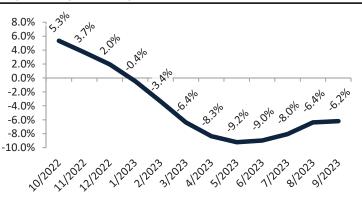
Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|---------------|--------------|--------------|
| 10/2022 | 97.7% | \$ 1,770,300 | 1.3% |
| 11/2022 | 42 .1% | \$ 1,764,100 | 1.7% |
| 12/2022 | 35.7% | \$ 1,759,300 | 2.0% |
| 1/2023 | 34.3% | \$ 1,739,100 | -0.4% |
| 2/2023 | 29.4% | \$ 1,706,400 | -3.4% |
| 3/2023 | 30.5% | \$ 1,668,300 | -6.4% |
| 4/2023 | 27.1% | \$ 1,646,800 | -8.3% |
| 5/2023 | 27.2% | \$ 1,638,400 | -9.2% |
| 6/2023 | 31.7% | \$ 1,643,900 | -9.0% |
| 7/2023 | 31.0% | \$ 1,659,400 | -8.0% |
| 8/2023 | 33.4% | \$ 1,682,100 | -6.4% |
| 9/2023 | 37.1% | \$ 1,673,500 | -6.2% |



| Date | % Change | Rent | Own | \$11,800 3 3 30 35 30 5 30 50 50 50 50 50 50 |
|---------|-------------|----------|-----------|--|
| 10/2022 | 🖄 10.0% | \$ 9,147 | \$ 10,777 | $\overset{(11,800}{(23)} \left[\begin{array}{c} 11,800 \\ 1,11,900 \\ 1,111,900 \\ 1,11,90$ |
| 11/2022 | 9.8% | \$ 9,130 | \$ 11,162 | دي دري روي روي روي روي روي روي روي دري دي <u>دي دي دي دي دي -</u> 69,800 |
| 12/2022 | 9.3% | \$ 9,045 | \$ 10,480 | |
| 1/2023 | 8.8% | \$ 8,984 | \$ 10,284 | \$7,800 - |
| 2/2023 | 2.8% | \$ 8,934 | \$ 9,787 | \$5,800 - |
| 3/2023 | 6.9% | \$ 8,987 | \$ 9,948 | \$ 5 ,800 - |
| 4/2023 | 1.8% | \$ 8,980 | \$ 9,637 | \$3,800 - |
| 5/2023 | 1.2% | \$ 9,036 | \$ 9,699 | Rent Own Historic Cost to Own Relative to Rent |
| 6/2023 | 1.5% | \$ 9,032 | \$ 10,100 | \$1,800 + |
| 7/2023 | 1.1% | \$ 9,096 | \$ 10,112 | \mathcal{A} |
| 8/2023 | 1.3% | \$ 9,118 | \$ 10,356 | 101202 11202 1202 1202 31202 1102 51202 6202 11202 81202 91202 |
| 9/2023 | 1.6% | \$ 9,122 | \$ 10,695 | y y y |

South Gate Housing Market Value & Trends Update

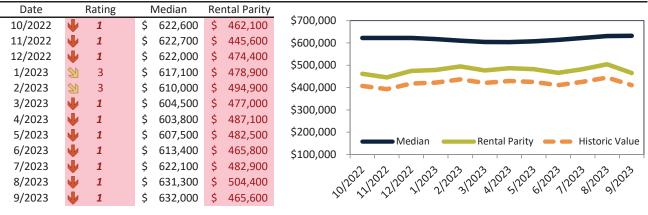
Historically, properties in this market sell at a -11.8% discount. Today's premium is 35.8%. This market is 47.6% overvalued. Median home price is \$632,000. Prices rose 1.4% year-over-year.

Monthly cost of ownership is \$4,039, and rents average \$2,975, making owning \$1,063 per month more costly than renting.

Rents rose 5.2% year-over-year. The current capitalization rate (rent/price) is 4.5%.

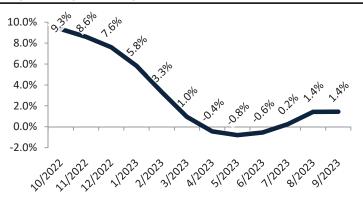
Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|-------------|
| 10/2022 | 46.6% | \$ 622,600 | 9.3% |
| 11/2022 | 51.6% | \$ 622,700 | 8.6% |
| 12/2022 | 42.9% | \$ 622,000 | 2.6% |
| 1/2023 | 40.7% | \$ 617,100 | 1.8% |
| 2/2023 | 35.1% | \$ 610,000 | 1.3% |
| 3/2023 | 38.5% | \$ 604,500 | 1.0% |
| 4/2023 | 35.8% | \$ 603,800 | -0.4% |
| 5/2023 | 37.7% | \$ 607,500 | -0.8% |
| 6/2023 | 43.5% | \$ 613,400 | -0.6% |
| 7/2023 | 40.6% | \$ 622,100 | 0.2% |
| 8/2023 | 37.0% | \$ 631,300 | |
| 9/2023 | 47.6% | \$ 632,000 | |



Rental rate and year-over-year percentage change trailing twelve months

| Date | % Chang | ge | Rent | Own | \$4,300 ¬ |
|---------|---------|----|-------|-------------|--|
| 10/2022 | 1.3% | ç | 2,813 | \$ 3,790 | |
| 11/2022 | 1.2% | ç | 2,820 | \$ 3,940 | \$3,800 - |
| 12/2022 | 1.2% | ç | 2,826 | \$ 3,705 | 33,800 - 33,300 - 3 |
| 1/2023 | 1.1% | ç | 2,832 | \$ 3,649 | $33,300 - 36^{2} + 3$ |
| 2/2023 | 1.1% | ç | 2,839 | \$ 3,498 | \$2,800 |
| 3/2023 | 1.0% | ç | 2,845 | \$ 3,605 | \$2,800 |
| 4/2023 | 1.0% | ç | 2,851 | \$ 3,533 | \$2,300 - |
| 5/2023 | 1.9% | Ş | 2,857 | \$ 3,596 | Rent Own Historic Cost to Own Relative to Rent |
| 6/2023 | 1.9% | ç | 2,862 | \$ 3,769 | \$1,800 + + + + + + + + + + + + + + + + + + |
| 7/2023 | 1.7% | ç | 2,943 | \$ 3,791 | x^{1} x^{1} x^{2} x^{2} x^{2} x^{2} x^{2} x^{2} x^{2} x^{2} x^{2} |
| 8/2023 | ♠ 5.8% | Ş | 3,106 | \$ 3,887 | 101202 11202 11202 11202 21202 31202 11202 51202 61202 11202 81202 91202 |
| 9/2023 | 1.2% | ç | 2,976 | \$ 4,039 | у у у |

South Whittier Housing Market Value & Trends Update

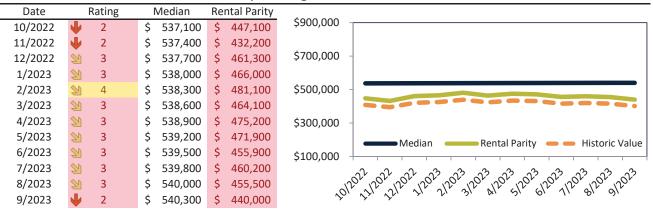
Historically, properties in this market sell at a -8.7% discount. Today's premium is 22.8%. This market is 31.5% overvalued. Median home price is \$540,300. Prices rose 0.7% year-over-year.

Monthly cost of ownership is \$3,453, and rents average \$2,812, making owning \$640 per month more costly than renting.

Rents rose 3.1% year-over-year. The current capitalization rate (rent/price) is 5.0%.

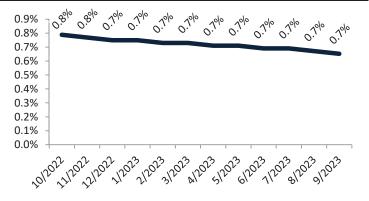
Market rating = 2

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|---------------|
| 10/2022 | 28.8% | \$ 537,100 | 0.8% |
| 11/2022 | 33.0% | \$ 537,400 | 0.8% |
| 12/2022 | 25.3% | \$ 537,700 | 0.7% |
| 1/2023 | 24.2% | \$ 538,000 | 7 0.7% |
| 2/2023 | 20.6% | \$ 538,300 | 7 0.7% |
| 3/2023 | 24.8% | \$ 538,600 | 0.7% |
| 4/2023 | 22.1% | \$ 538,900 | 7 0.7% |
| 5/2023 | 23.0% | \$ 539,200 | 7 0.7% |
| 6/2023 | 27.0% | \$ 539,500 | 0.7% |
| 7/2023 | 26.0% | \$ 539,800 | 7 0.7% |
| 8/2023 | 27.3% | \$ 540,000 | 0.7% |
| 9/2023 | 31.5% | \$ 540,300 | 0.7% |



| Date | % | Change | F | Rent | Own | \$3,800 ¬ |
|---------|---|--------|----|-------|-------------|---|
| 10/2022 | 1 | 2.8% | \$ | 2,722 | \$ 3,270 | <i>\</i> |
| 11/2022 | 1 | 2.7% | \$ | 2,735 | \$ 3,400 | \$3,300 - 5 5 5 5 5 5 5 |
| 12/2022 | 1 | 2.6% | \$ | 2,748 | \$ 3,203 | 12 13, 14 13, 10, 10, 10, 10, 9, 90, 90, 90, 90, 90, 90, 90, 90, 90 |
| 1/2023 | 1 | 2.5% | \$ | 2,756 | \$ 3,181 | |
| 2/2023 | 1 | 2.3% | \$ | 2,760 | \$ 3,087 | \$2,800 - |
| 3/2023 | 1 | 2.2% | \$ | 2,768 | \$ 3,212 | |
| 4/2023 | 1 | 2.3% | \$ | 2,781 | \$ 3,153 | \$2,300 - |
| 5/2023 | 1 | 2.5% | \$ | 2,794 | \$ 3,192 | Rent Own Historic Cost to Own Relative to Rent |
| 6/2023 | 1 | 2.7% | \$ | 2,801 | \$ 3,315 | \$1,800 + + + + + + + + + + + + + + + + + + |
| 7/2023 | 1 | 2.9% | \$ | 2,805 | \$ 3,289 | \mathcal{A}^{1} \mathcal{A}^{1} \mathcal{A}^{2} \mathcal{A}^{2} \mathcal{A}^{2} \mathcal{A}^{2} \mathcal{A}^{2} \mathcal{A}^{2} \mathcal{A}^{2} \mathcal{A}^{2} |
| 8/2023 | 1 | 3.0% | \$ | 2,805 | \$ 3,325 | 101202 121202 1202 1202 31202 31202 51202 51202 51202 51202 51202 51202 51202 51202 51202 51202 51202 51202 5120 |
| 9/2023 | 1 | 3.1% | \$ | 2,812 | \$ 3,453 | Y Y Y |

Torrance Housing Market Value & Trends Update

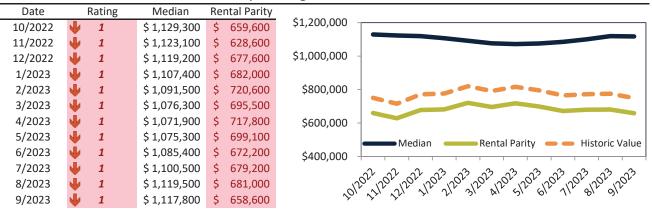
Historically, properties in this market sell at a 13.8% premium. Today's premium is 69.7%. This market is 55.9% overvalued. Median home price is \$1,117,800. Prices fell 1.9% year-over-year.

Monthly cost of ownership is \$7,143, and rents average \$4,209, making owning \$2,934 per month more costly than renting.

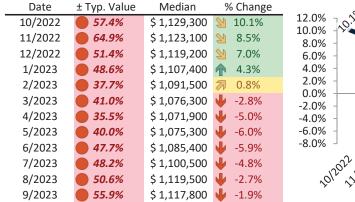
Rents rose 6.4% year-over-year. The current capitalization rate (rent/price) is 3.6%.

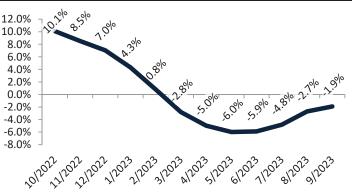
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

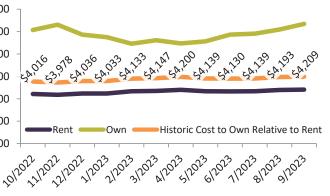


Resale Median and year-over-year percentage change trailing twelve months





| Date | % Change | Rent | Own | \$7,80 |
|---------|--------------|-------------|-------------|---------------|
| 10/2022 | 🖄 11.2% | \$ 4,016 | \$ 6,875 | |
| 11/2022 | 🖄 10.7% | \$ 3,978 | \$ 7,106 | \$6,80 |
| 12/2022 | 🖄 10.6% | \$ 4,036 | \$ 6,667 | \$5,80 |
| 1/2023 | 🖄 10.1% | \$ 4,033 | \$ 6,548 | ÷ 4 00 |
| 2/2023 | 🖄 10.1% | \$ 4,133 | \$ 6,260 | \$4,80 |
| 3/2023 | 9.7% | \$ 4,147 | \$ 6,418 | \$3,80 |
| 4/2023 | 9.5% | \$ 4,200 | \$ 6,272 | \$2,80 |
| 5/2023 | 🖄 8.7% | \$ 4,139 | \$ 6,365 | <i>γ</i> 2,00 |
| 6/2023 | 2.9% | \$ 4,130 | \$ 6,669 | \$1,80 |
| 7/2023 | 2 7.2% | \$ 4,139 | \$ 6,706 | |
| 8/2023 | 6.6% | \$ 4,193 | \$ 6,892 | , |
| 9/2023 | 6 .4% | \$ 4,209 | \$ 7,144 | |
| | | | | |



West Covina Housing Market Value & Trends Update

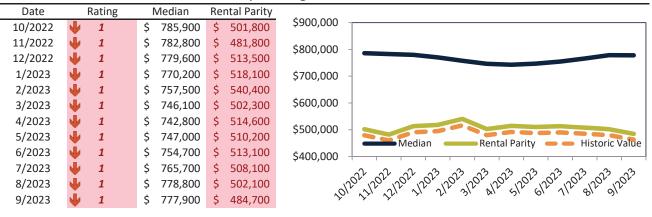
Historically, properties in this market sell at a -4.5% discount. Today's premium is 60.5%. This market is 65.0% overvalued. Median home price is \$777,900. Prices fell 1.5% year-over-year.

Monthly cost of ownership is \$4,971, and rents average \$3,097, making owning \$1,873 per month more costly than renting.

Rents rose 4.0% year-over-year. The current capitalization rate (rent/price) is 3.8%.

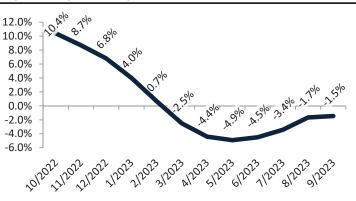
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

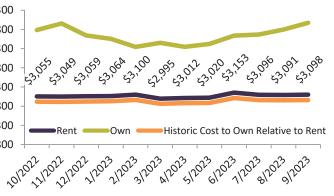


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|---------------|
| 10/2022 | 61.1% | \$ 785,900 | 실 10.4% |
| 11/2022 | 66.9% | \$ 782,800 | 8.7% |
| 12/2022 | 56.3% | \$ 779,600 | 6.8% |
| 1/2023 | 53.1% | \$ 770,200 | 1.0% |
| 2/2023 | 44.6% | \$ 757,500 | 7 0.7% |
| 3/2023 | 53.0% | \$ 746,100 | -2.5% |
| 4/2023 | 48.8% | \$ 742,800 | -4.4% |
| 5/2023 | 50.9% | \$ 747,000 | 4.9% |
| 6/2023 | 51.6% | \$ 754,700 | 4.5% |
| 7/2023 | 55.2% | \$ 765,700 | -3.4% |
| 8/2023 | 59.6% | \$ 778,800 | - 1.7% |
| 9/2023 | 65.0% | \$ 777,900 | 4 -1.5% |



| Date | % Change | Rent | Own | \$5,30 |
|---------|-------------|-------------|-------------|--------|
| 10/2022 | 9.4% | \$ 3,055 | \$ 4,784 | |
| 11/2022 | ≥ 8.9% | \$ 3,049 | \$ 4,953 | \$4,80 |
| 12/2022 | 8.0% | \$ 3,059 | \$ 4,644 | \$4,30 |
| 1/2023 | 7.0% | \$ 3,064 | \$ 4,554 | \$3,80 |
| 2/2023 | 6.6% | \$ 3,100 | \$ 4,344 | \$3,30 |
| 3/2023 | 1.2% | \$ 2,995 | \$ 4,449 | \$2,80 |
| 4/2023 | 1.2% | \$ 3,012 | \$ 4,347 | |
| 5/2023 | 4.7% | \$ 3,020 | \$ 4,422 | \$2,30 |
| 6/2023 | ♠ 5.7% | \$ 3,153 | \$ 4,637 | \$1,80 |
| 7/2023 | 1.9% | \$ 3,096 | \$ 4,666 | |
| 8/2023 | 4.5% | \$ 3,091 | \$ 4,795 | |
| 9/2023 | 4.0% | \$ 3,098 | \$ 4,971 | |
| | | | | |



Whittier Housing Market Value & Trends Update

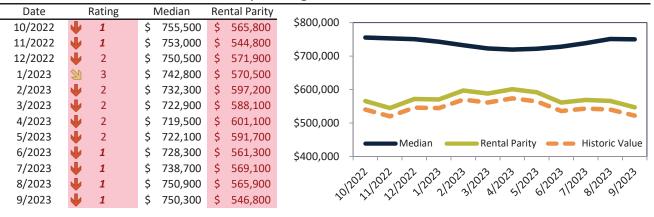
Historically, properties in this market sell at a -4.5% discount. Today's premium is 37.3%. This market is 41.8% overvalued. Median home price is \$750,300. Prices fell 1.1% year-over-year.

Monthly cost of ownership is \$4,795, and rents average \$3,495, making owning \$1,299 per month more costly than renting.

Rents rose 6.9% year-over-year. The current capitalization rate (rent/price) is 4.5%.

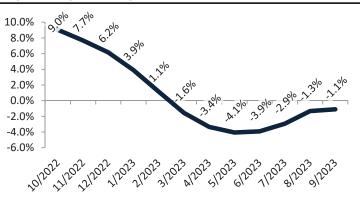
Market rating = 1

Median Home Price and Rental Parity trailing twelve months

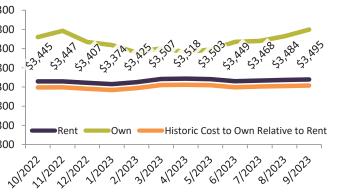


Resale Median and year-over-year percentage change trailing twelve months

| Date | ± Typ. Value | Median | % Change |
|---------|--------------|------------|---------------|
| 10/2022 | 38.1% | \$ 755,500 | 9.0% |
| 11/2022 | 42.8% | \$ 753,000 | 2.7% |
| 12/2022 | 35.8% | \$ 750,500 | 1.2% |
| 1/2023 | 34.7% | \$ 742,800 | 1.9% |
| 2/2023 | 27.2% | \$ 732,300 | 7 1.1% |
| 3/2023 | 27.5% | \$ 722,900 | -1.6% |
| 4/2023 | 24.2% | \$ 719,500 | -3.4% |
| 5/2023 | 26.6% | \$ 722,100 | 4.1% |
| 6/2023 | 34.3% | \$ 728,300 | -3.9% |
| 7/2023 | 34.3% | \$ 738,700 | -2.9% |
| 8/2023 | 37.2% | \$ 750,900 | - 1.3% |
| 9/2023 | 41.8% | \$ 750,300 | -1.1% |



| Date | % Change | Rent | Own | \$5,30 |
|---------|--------------|----------------------|-------------|--------|
| 10/2022 | 실 11.1% | \$ 3,445 | \$ 4,599 | |
| 11/2022 | ≥ 11.1% | \$ 3,447 | \$ 4,764 | \$4,80 |
| 12/2022 | 🖄 10.5% | \$ 3,407 | \$ 4,471 | \$4,30 |
| 1/2023 | 9.8% | \$ 3,374 | \$ 4,392 | \$3,80 |
| 2/2023 | 9.3% | \$ 3,425 | \$ 4,200 | \$3,30 |
| 3/2023 | 9.5% | \$ 3,507 | \$ 4,311 | \$2,80 |
| 4/2023 | 9.3% | \$ 3,518 | \$ 4,210 | |
| 5/2023 | 9.2% | \$ 3 <i>,</i> 503 | \$ 4,275 | \$2,30 |
| 6/2023 | 8.6% | \$ 3,449 | \$ 4,475 | \$1,80 |
| 7/2023 | 8.3% | \$ 3,468 | \$ 4,501 | |
| 8/2023 | 2 8.1% | \$ 3,484 | \$ 4,623 | |
| 9/2023 | 6 .9% | \$ 3,495 | \$ 4,795 | |





TAIT housing report and newsletter provides a clear picture of the health of the housing market. Readers find the information on location, valuation, and price trends, timely and relevant to their decision to buy or sell real estate. The TAIT report answers the most important questions:

- (1) Where should I look for bargains?
- (2) Are current prices over or under valued?
- (3) What direction are prices headed, up or down?

The TAIT monthly market report has distilled the market down to three key pieces of information:

- (1) Resale value relative to rent,
- (2) Yearly change in resale prices, and
- (3) Yearly changes in rents.

The resale value relative to rent, or Rental Parity, is calculated by taking the median rent reported by Zillow and utilizing that value as a payment to calculate the size of the loan that payment would support. **The result is the price someone could pay and their resulting cost of ownership (payment mostly) would equal the cost of renting**; thus the name Rental Parity. The median is the raw median number provided by Zillow. The historic value is what the median "should" be based on the historic relationship between rental parity and the median during periods of market stability (1992-1998 and 2014-2017). This historic value is important because some areas trade below rental parity and some trade above based on how desirable the area is. Whenever the median is above the historic value, the market is overvalued, and whenever the median is below the historic value, it is undervalued. **Without this benchmark, there is no way to determine if the current median is overvalued or undervalued**. The addition of this benchmark is the key innovation of the TAIT Housing Report.

Using and Interpreting the TAIT Monthly Report

The table of contents on the front page of the TAIT monthly report organizes the reports by area. The typical page of an area report breaks down into four parts:

- (1) The news overview,
- (2) Median Home Price and Rental Parity trailing twelve months,
- (3) Resale \$/SF and year-over-year percentage change trailing twelve months,
- (4) Rental rate and year-over-year percentage change trailing twelve months.

NEWS OVERVIEW

The news overview provides concise descriptions of the facts and conditions in the market. The news overview measures the current premium or discount, compares it to the historic premium or discount, and states whether the market is currently overvalued or undervalued. This is an important measure of future financial performance.



Resale Market Value and Trends

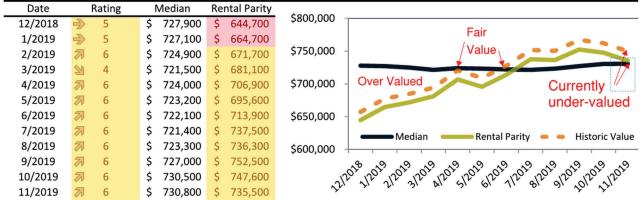
Orange County Housing Market Value & Trends Update

Historically, properties in this market sell at a 1.9% premium. Today's discount is 0.7%. This market is 2.6% undervalued. Median home price is \$730,800, and resale \$/SF is \$429/SF. Prices rose 0.8% year-over-year. Monthly cost of ownership is \$3,204, and rents average \$3,225, making owning \$020 per month less costly than renting. Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 4.2%. **Market rating = 6**

MEDIAN HOME PRICE AND RENTAL PARITY TRAILING TWELVE MONTHS

For those who want the bottom line without all the analysis and detail, the market rating is the first row of the first section of data. The rating encapsulates all the conditions of the market into one figure. A rating of 10 is good and a rating of 1 is bad. A highly rated property or market is a good financial buy.

Median Home Price and Rental Parity trailing twelve months Premium Market Example



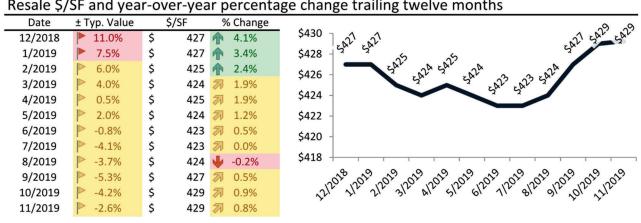
The chart displays three lines that reveal much about the market. The first two lines to note are the parallel green and orange lines, rental parity (green) and historic value (orange). As mentioned previously, some markets trade at a discount and some at a premium to rental parity. If the orange line (historic value) is above the green line (rental parity), the market is a premium market. If the orange line (historic value) is below the green line (rental parity), the market is a discount market. The larger the gap, the greater the premium or discount is.

The third line plotted against these two parallel lines is the median resale price for the area. This line reveals whether the market is currently trading at a premium or discount to rental parity and historic value. The more important of these relationships is between median resale price and historic value. Over time, the market has shown a tendency toward trading at historic value. If it trades above for a while, over time it will revert back to this value. That may happen either by an extended period of little or no appreciation or an outright decline in prices. If the market trades below its historic value, it's likely to see a rebound back to this value in the future.

Valuation is more important that price movement. The best markets trade at a discount to historic value.

RESALE \$/SF AND YEAR OVER YEAR PERCENTAGE CHANGE TRAILING TWELVE MONTHS

Since the historic value is so important, the first column in next section displays the premium or discount from historic value over the last year. The second column and the chart shows the dollars per square foot resale price in the market. The line on the chart visually shows the general direction of prices, and the third column shows the actual percentage change.



RENTAL RATE AND YEAR OVER YEAR PERCENTAGE CHANGE TRAILING TWELVE MONTHS

The final table and chart on the page is similar to the first grouping; it displays three lines, two of which are parallel and show current rent and the historic cost of ownership relative to rent, and the third line is the current cost of ownership. The relationships are similar, the charts will look similar, and the interpretations are the same.

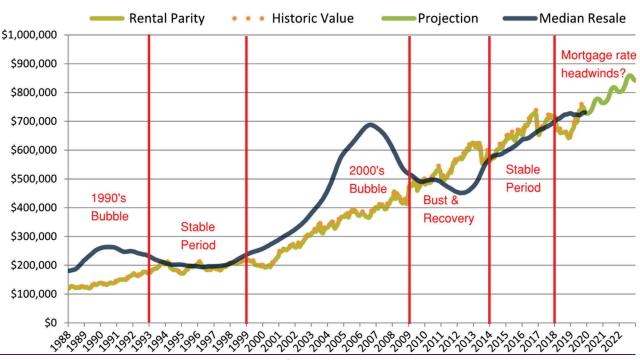
Date % Change Rent Own \$3,800 Previously Fair 12/2018 1.5% \$ 3,607 \$ 3,195 overvalued Value 1/2019 1.7% \$ 3,196 \$ 3,496 \$3,600 3,222 53,196 209 53,224 53201 53,227 2/2019 T 1.8% \$ 3,196 \$ 3,449 199 \$3,400 3/2019 1.9% \$ 3,199 \$ 3,388 53 3 4/2019 \$ 3,207 2.1% \$ 3,285 \$3,200 5/2019 2.3% \$ 3,209 \$ 3,336 Currently under-valued 6/2019 2.5% \$ 3,212 \$ 3,248 \$3,000 Historic Cost to Own Relative to Rent 7/2019 2.8% \$ 3,214 \$ 3,144 Rent Own \$2,800 \$ 3,217 \$ 8/2019 3.1% 3,160 1012019 212019 A12019 612019 812019 9/2019 3.4% \$ 3,220 \$ 3,110 10/2019 3.6% \$ 3,223 \$ 3,149 11/2019 3.7% \$ 3,225 \$ 3,205

Rental rate and year-over-year percentage change trailing twelve months

This method of looking at the data is more revealing to those who like to focus on monthly costs rather than purchase price. It reveals how affordable properties are relative to monthly rent, which is what rental parity analysis is all about. The first column of data shows the rate of rent growth over the last year, and the next two columns show the cost of renting and the cost of owning during the same period.

HISTORIC MARKET DATA CHARTS

The next page of the report shows two charts: County median home price since January 1988, and County median rent and monthly cost of ownership since January 1988. These charts are designed to put current circumstances in historic context. They answer questions like, "How volatile are prices?" and "How does today's pricing compare to the fluctuations of the past?" and "How much danger is there in buying today?"



Orange County median home price since January 1988

info@TAIT.com

With the green line for rental parity and the orange line for historic value, it's easy to tell when the market is fairly valued, overvalued, or undervalued.



Orange County median rent and monthly cost of ownership since January 1988

The chart above shows rent and monthly cost of ownership. It looks similar to the rental parity and resale home price chart, as it merely converts that information to a monthly format. For those who have difficulty relating to the large numbers of purchase price, viewing the data in terms of monthly expenses is easier to put into context.

HISTORIC VALUATION

The next page in the report shows two charts: Historic Median Home Price Relative to Rental Parity: County since January 1988, and TAIT Market Timing System Rating: Orange County since January 1988.

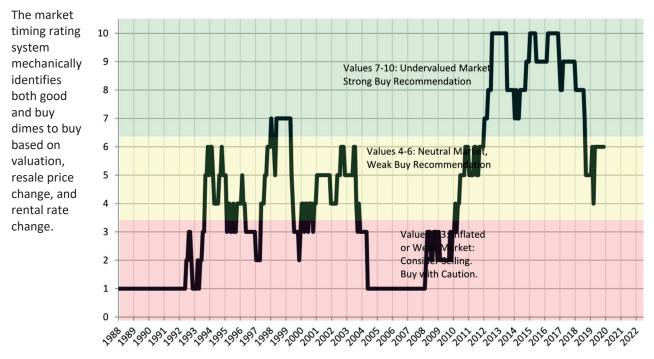
The chart above shows, at a glance, how close the market trades to its



Historic Median Home Price Relative to Rental Parity: Orange County since January 1988

historic norm. The benchmark period is shown in green, and the degree of market volatility can be inferred from the scale to the left. For example, Orange County traded for as much as 25% below rental parity and 100% above it during the 31 year period shown.

TAIT RATING SYSTEM CHART



The importance of rental parity

Rental parity is important because it represents the threshold of affordability. When prices are above rental parity, it costs more to own than to rent, so owning is often not a wise financial decision. Owning may still be right for people, and many are willing to pay the premium to own to obtain the emotional benefits of ownership; however, on a purely financial basis, paying more than rental parity is generally not wise because prices will inevitably return to this price level in time.

When prices are below rental parity, it costs less to own than to rent, so owning under these circumstances is generally a wise choice. Since a buyer who pays less than rental parity for a house is saving money, there is a clear financial benefit obtained irrespective of fluctuations in resale price.

When the cost of ownership is less than rental parity, an owner is far less likely to be forced to sell at a loss. The property can always be rented to cover costs rather than sell for a loss. Further, this ability to rent and at least break even provides the owner with flexibility to move if necessary. Mobility to take a new job or buy a different house is denied to those who overpaid and who are stuck paying more in the cost of ownership than they can obtain in rent.

With these advantages, buying at a price below rental parity using fixed-rate financing is critical. Every buyer should consider rental parity in their buying decision.

RENTAL PARITY AS BASIS OF VALUE

Valuation is the least understood, yet most important, aspect of a housing market. Economists look at various ratios including price-to-income, price-to-rent, and other aggregate measures to attempt to establish valuation metrics. Each of these has strengths and weaknesses, but each of them fails because they don't directly connect the actions of an individual buyer to the activity in the broader market. For this reason, I strongly favor rental parity as the best measure of valuation. Rental parity ties together income, rent, interest rates, and financing terms in a way that matches the activities of individual buyers to the overall price activity in the market.