Metro San Jose

CALIFORNIA

December 2023



HOUSING REPORT

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The Real State of USA Real Estate

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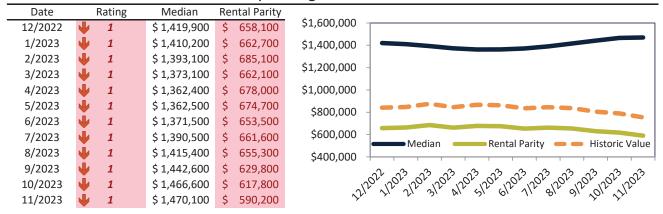
San Jose Metro, CA Housing Market Value & Trends Update

Historically, properties in this market sell at a 27.8% premium. Today's premium is 149.1%. This market is 121.3% overvalued. Median home price is \$1,470,100. Prices rose 3.2% year-over-year.

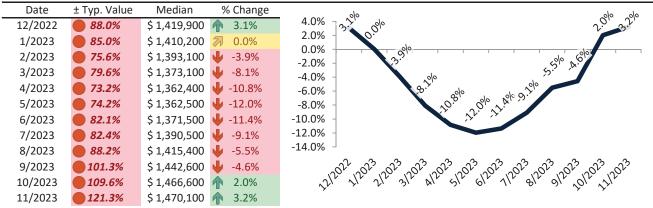
Monthly cost of ownership is \$9,974, and rents average \$4,004, making owning \$5,969 per month more costly than renting. Rents rose 1.5% year-over-year. The current capitalization rate (rent/price) is 2.6%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



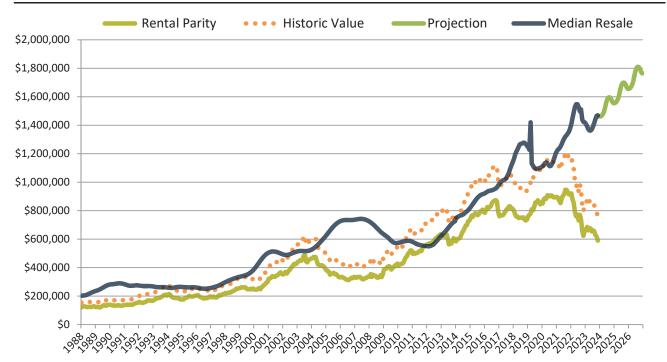
Rental rate and year-over-year percentage change trailing twelve months

			/ 1-		
Date	% Change	Ren	it	Own	\$11,800 ¬
12/2022	2 7.7%	\$ 3	,920 \$	8,458	V11,000
1/2023	2 7.1%	\$ 3	,919 \$	8,339	\$9,800 -
2/2023	6.5%	\$ 3	,930 \$	7,990	
3/2023	5.9%	\$ 3	,948 \$	8,188	\$7,800 -
4/2023	5.3%	\$ 3	,968 \$	7,972	\$5,800 53,000 53,000 50,000 50,000 50,000 50,000 50,000 50,000
5/2023	4.6%	\$ 3	,994 \$	8,065	\$3,000 \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\
6/2023	1 3.7%	\$ 4	,015 \$	8,426	\$3,800 -
7/2023	3.0%	\$ 4	,032 \$	8,473	Rent Own Historic Cost to Own Relative to Rent
8/2023	1 2.2%	\$ 4	,035 \$	8,714	\$1,800
9/2023	1.7%	\$ 4	,026 \$	9,220	\(\frac{1}{2} \) \(\frac{1} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1}{2} \) \(\fr
10/2023	1.4%	\$ 4	,000 \$	9,495	21202 11203 11203 11203 11203 11203 11203 11203 11203 11203
11/2023	7 1.5%	\$ 4	,004 \$	9,974	y y

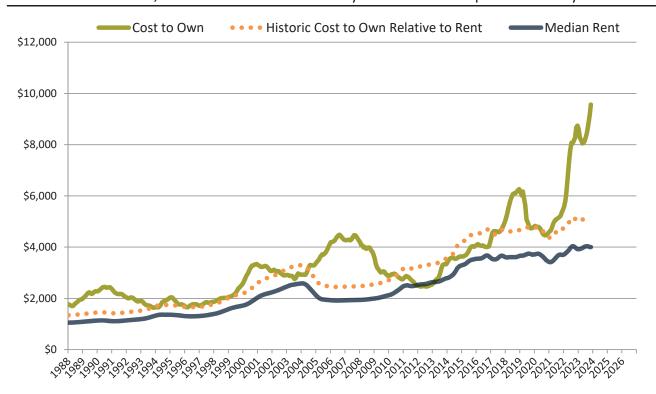
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San Jose Metro, CA median home price since January 1988



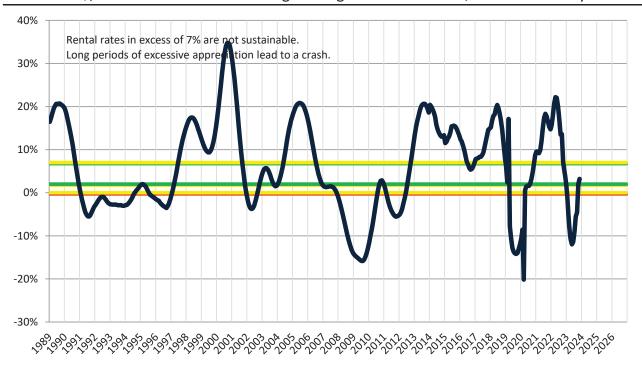
San Jose Metro, CA median rent and monthly cost of ownership since January 1988



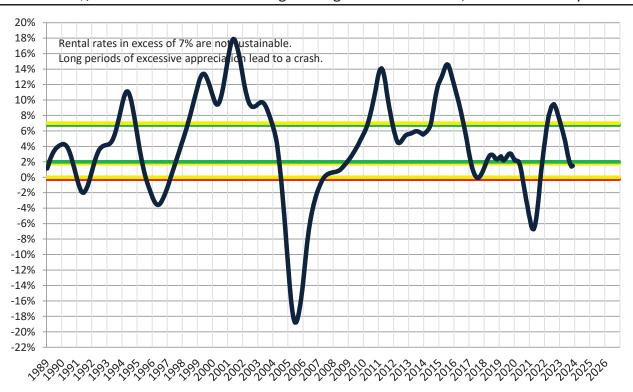
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Resale \$/SF Year-over-Year Percentage Change: San Jose Metro, CA since January 1989



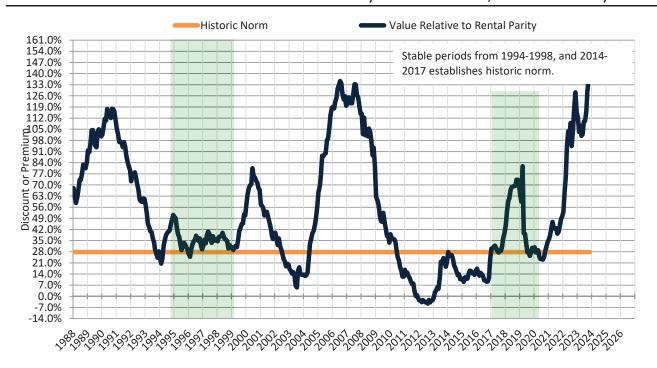
Rental \$/SF Year-over-Year Percentage Change: San Jose Metro, CA since January 1989



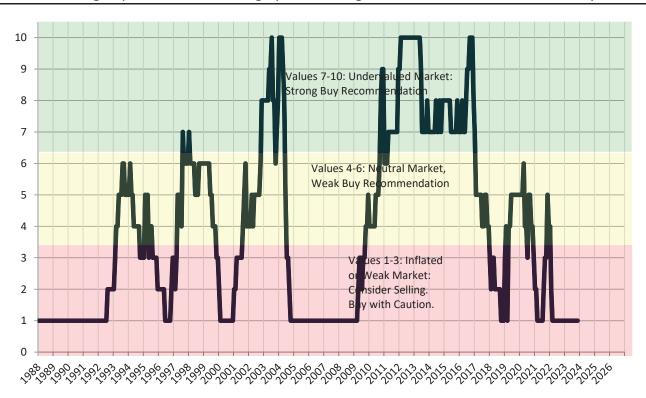
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Historic Median Home Price Relative to Rental Parity: San Jose Metro, CA since January 1988



TAIT Housing Report® Market Timing System Rating: San Jose Metro, CA since January 1988



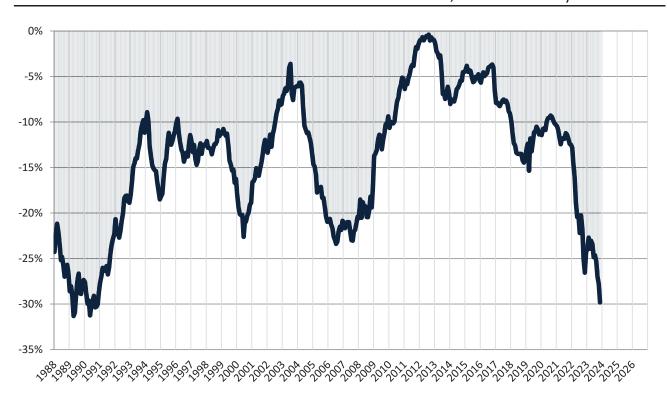
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Cash Investor Capitalization Rate: San Jose Metro, CA since January 1988



Financed Investor Cash-on-Cash Return: San Jose Metro, CA since January 1988



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Market Performance and Trends: San Jose Metro, CA and Major Cities and Zips

Study Area	Median Resale \$	Resale % Change YoY	Median Resale \$	Rent % Change YoY		Median Rent \$		Cost of Ownership		vnership em./Disc.	Cap Rate
San Jose Metro, CA	\$ 1,470,100	3.2%	\$ 1,470,100	3 1.5%	\$	4,004	\$	9,974	\$	5,970	2.6%.
San Benito County	\$ 763,700	-3.3%	\$ 763,700	14.9%	\$	3,262	\$	5,181	\$	1,920	4.1%.
Santa Clara County	\$ 1,502,100	1 3.2%	\$ 1,502,100	1.5%	\$	4,035	\$	10,191	\$	6,156	2.6%.
Alum Rock	\$ 588,400	- -2.9%	\$ 588,400	3 .7%	\$	3,818	\$	3,992	\$	174	6.2%.
Burbank	\$ 1,130,200	1 2.3%	\$ 1,130,200	1 2.9%	\$	4,156	\$	7,668	\$	3,512	3.5%.
Cambrian Park	\$ 787,100	- 10.6%	\$ 787,100	1 3.7%	\$	4,415	\$	5,340	\$	925	5.4%.
Campbell	\$ 1,658,600	5.0%	\$ 1,658,600	3 .2%	\$	4,222	\$	11,253	\$	7,031	2.4%.
Cupertino	\$ 2,705,800	1 2.3%	\$ 2,705,800	3 1.3%	\$	5,476	\$	18,358	\$	12,882	1.9%.
East Foothills	\$ 843,600	-1.9%	\$ 843,600	1 3.7%	\$	4,112	\$	5,724	\$	1,612	4.7%.
Gilroy	\$ 1,053,300	3.2%	\$ 1,053,300	↓ -12.6%	\$	3,011	\$	7,146	\$	4,135	2.7%.
Hollister	\$ 756,000	-3.5 %	\$ 756,000	≥ 16.2%	\$	3,311	\$	5,129	\$	1,818	4.2%.
Los Gatos	\$ 2,560,300	3.1%	\$ 2,560,300	1 3.8%	\$	5,741	\$	17,371	\$	11,630	2.2%.
Milpitas	\$ 1,351,300	4.5%	\$ 1,351,300	3 1.3%	\$	3,909	\$	9,168	\$	5,259	2.8%.
Morgan Hill	\$ 1,312,100	3 1.6%	\$ 1,312,100	5.6%	\$	4,394	\$	8,902	\$	4,508	3.2%.
Mountain View	\$ 1,846,300	3 0.3%	\$ 1,846,300	3 1.1%	\$	4,793	\$	12,527	\$	7,733	2.5%.
San Jose	\$ 1,334,800	4.2%	\$ 1,334,800	3 1.5%	\$	3,874	\$	9,056	\$	5,183	2.8%.
East San Jose	\$ 1,004,500	3.8%	\$ 1,004,500	1 2.1%	\$	4,371	\$	6,815	\$	2,445	4.2%.
West San Jose	\$ 1,879,400	3.1%	\$ 1,879,400	3.4%	\$	4,438	\$	12,751	\$	8,314	2.3%.
Downtown	\$ 1,002,800	3 1.5%	\$ 1,002,800	7 1.6%	\$	4,102	\$	6,804	\$	2,702	3.9%.
North Valley	\$ 1,149,400	3.1%	\$ 1,149,400	3 1.9%	\$	4,230	\$	7,798	\$	3,569	3.5%.
Evergreen	\$ 1,482,700	4.0%	\$ 1,482,700	3 .2%	\$	4,268	\$	10,060	\$	5,792	2.8%.
Willow Glen	\$ 1,615,900	1 3.5%	\$ 1,615,900	7 1.6%	\$	4,284	\$	10,963	\$	6,679	2.5%.
Blossom Valley	\$ 1,311,500	5.3%	\$ 1,311,500	7 1.8%	\$	4,244	\$	8,898	\$	4,654	3.1%.
Cambrian Park	\$ 1,613,000	↑ 5.4%	\$ 1,613,000	3 1.8%	\$	4,194	\$	10,944	\$	6,750	2.5%.

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Market Performance and Trends: San Jose Metro, CA and Major Cities and Zips

Study Area	Median Resale \$	Resale % Change YoY	Median Resale \$	Rent % Change YoY	Median Rent \$	Cost of Ownership	Ownership Prem./Disc.	Cap Rate
Fairgrounds	\$ 947,100	1 2.5%	\$ 947,100	3 1.8%	\$ 4,229	\$ 6,426	\$ 2,197	4.3%.
Santa Teresa	\$ 1,266,100	f 5.3%	\$ 1,266,100	2.0%	\$ 4,259	\$ 8,590	\$ 4,331	3.2%.
Almaden Valley	\$ 2,007,900	4.8%	\$ 2,007,900	↓ -0.9%	\$ 4,422	\$ 13,623	\$ 9,201	2.1%.
Edenvale - Seven Trees	\$ 1,043,300	4.8%	\$ 1,043,300	1 3.0%	\$ 4,376	\$ 7,078	\$ 2,702	4.0%.
Berryessa	\$ 1,458,400	4.9%	\$ 1,458,400	1 2.3%	\$ 4,280	\$ 9,895	\$ 5,615	2.8%.
Alum Rock-East Foothills	\$ 1,044,100	4 .2%	\$ 1,044,100	1 2.9%	\$ 4,338	\$ 7,084	\$ 2,746	4.0%.
North San Jose	\$ 1,052,400	1 2.5%	\$ 1,052,400	1 2.6%	\$ 4,050	\$ 7,140	\$ 3,090	3.7%.
Rose Garden	\$ 1,482,700	7 1.6%	\$ 1,482,700	1 2.7%	\$ 4,141	\$ 10,060	\$ 5,918	2.7%.
San Juan Bautista	\$ 915,200	- 0.1%	\$ 915,200	1 3.7%	\$ 3,159	\$ 6,209	\$ 3,051	3.3%.
San Martin	\$ 1,509,000	1 3.8%	\$ 1,509,000	1 3.7%	\$ 4,204	\$ 10,238	\$ 6,034	2.7%.
Santa Clara	\$ 1,527,800	1 2.6%	\$ 1,527,800	1 2.2%	\$ 4,054	\$ 10,366	\$ 6,312	2.5%.
Sunnyvale	\$ 1,878,100	3 1.8%	\$ 1,878,100	- 0.3%	\$ 4,233	\$ 12,742	\$ 8,509	2.2%.
Ponderosa	\$ 1,718,700	1 2.7%	\$ 1,718,700	1 3.8%	\$ 4,900	\$ 11,661	\$ 6,761	2.7%.
Lakewood	\$ 1,340,200	7 1.5%	\$ 1,340,200	3 .1%	\$ 4,232	\$ 9,093	\$ 4,861	3.0%.
Washington	\$ 1,940,000	1 2.9%	\$ 1,940,000	1 2.2%	\$ 4,595	\$ 13,162	\$ 8,567	2.3%.
Ortega	\$ 2,362,000	3.1 %	\$ 2,362,000	3.1%	\$ 5,004	\$ 16,025	\$ 11,022	2.0%.
De Anza	\$ 2,452,300	1 2.0%	\$ 2,452,300	4.3%	\$ 5,309	\$ 16,638	\$ 11,329	2.1%.
Serra	\$ 2,763,300	1 2.6%	\$ 2,763,300	6.1%	\$ 5,625	\$ 18,748	\$ 13,124	2.0%.
Raynor	\$ 2,261,700	1 2.4%	\$ 2,261,700	4.2%	\$ 4,882	\$ 15,345	\$ 10,463	2.1%.

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Market Timing Rating and Valuations: San Jose Metro, CA and Major Cities and Zips

Study Area	Í	Rating	Median	Rei	ntal Parity	% Over/Under Rental Parity	Historic Premium	% Over/Under Historic Prem.
San Jose Metro, CA	•	1	\$ 1,470,100	\$	590,200	1 49.1%	27.8%	121.3%
San Benito County	Ψ	2	\$ 763,700	\$	480,700	53.3%	27.4%	25.9%
Santa Clara County	•	1	\$ 1,502,100	\$	594,700	152.6 %	28.1%	124.5%
Alum Rock	刁	6	\$ 588,400	\$	562,700	▶ 4.5%	4.8%	 ▶ -0.3%
Burbank	•	1	\$ 1,130,200	\$	612,500	84.5%	-2.8%	87.3 %
Cambrian Park	A	7	\$ 787,100	\$	650,700	21.0%	36.6%	15.6%
Campbell	•	1	\$ 1,658,600	\$	622,200	1 66.6%	35.6%	131.0%
Cupertino	•	1	\$ 2,705,800	\$	807,100	235.3%	60.3%	175.0%
East Foothills	21	4	\$ 843,600	\$	606,000	39.2%	23.9%	1 5.3%
Gilroy	•	1	\$ 1,053,300	\$	443,700	137.4 %	11.6%	125.8%
Hollister	•	1	\$ 756,000	\$	488,000	54.9%	26.0%	28.9%
Los Gatos	•	1	\$ 2,560,300	\$	846,100	202.6%	50.5%	152.1%
Milpitas	•	1	\$ 1,351,300	\$	576,100	134.5%	18.7%	115.8%
Morgan Hill	•	1	\$ 1,312,100	\$	647,600	102.6%	27.7%	74.9 %
Mountain View	•	1	\$ 1,846,300	\$	706,500	1 61.3%	35.7%	125.6%
San Jose	•	1	\$ 1,334,800	\$	570,900	133.8%	19.6%	114.2%
East San Jose	•	1	\$ 1,004,500	\$	644,100	55.9%	1.7%	54.2 %
West San Jose	•	1	\$ 1,879,400	\$	654,000	187.3 %	42.8%	144.5%
Downtown	•	1	\$ 1,002,800	\$	604,500	65.9%	10.3%	55.6%
North Valley	•	1	\$ 1,149,400	\$	623,300	84.4%	12.4%	72.0%
Evergreen	Ψ	1	\$ 1,482,700	\$	629,000	135.7%	23.3%	112.4%
Willow Glen	•	1	\$ 1,615,900	\$	631,400	155.9%	36.0%	119.9%
Blossom Valley	•	1	\$ 1,311,500	\$	625,500	109.7%	16.7%	93.0%
Cambrian Park	•	1	\$ 1,613,000	\$	618,100	1 61.0%	30.1%	130.9 %

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Market Timing Rating and Valuations: San Jose Metro, CA and Major Cities and Zips

Study Area		Rating		Median	Rei	ntal Parity	% Over/Under Rental Parity	Historic Premium	% Over/Under Historic Prem.
Fairgrounds	•	1	\$	947,100	\$	623,300	52.0 %	-0.1%	52.1%
Santa Teresa	•	1	\$:	1,266,100	\$	627,600	101.8%	17.5%	84.3%
Almaden Valley	•	1	\$:	2,007,900	\$	651,700	208.1%	49.4%	158.7%
Edenvale - Seven Trees	•	1	\$:	1,043,300	\$	645,000	61.8%	28.1%	58.8%
Berryessa	•	1	\$:	1,458,400	\$	630,800	131.2 %	25.6%	1 05.6%
Alum Rock-East Foothills	•	1	\$	1,044,100	\$	639,300	63.3%	0.8%	62.5%
North San Jose	•	1	\$:	1,052,400	\$	596,900	76.3 %	15.7%	60.6%
Rose Garden	•	1	\$	1,482,700	\$	610,300	143.0 %	28.0%	115.0%
San Juan Bautista	•	1	\$	915,200	\$	465,500	96.6%	42.4%	54.2%
San Martin	•	1	\$	1,509,000	\$	619,600	1 43.5%	49.8%	93.7%
Santa Clara	•	1	\$	1,527,800	\$	597,400	155.7%	29.8%	125.9%
Sunnyvale	•	1	\$	1,878,100	\$	623,900	201.0%	49.5%	151.5%
Ponderosa	•	1	\$	1,718,700	\$	722,200	138.0 %	49.2%	88.8%
Lakewood	•	1	\$	1,340,200	\$	623,700	114.9%	25.8%	89.1%
Washington	•	1	\$:	1,940,000	\$	677,200	1 86.5%	56.2%	130.3%
Ortega	•	1	\$:	2,362,000	\$	737,500	220.3%	64.5%	155.8%
De Anza	•	1	\$:	2,452,300	\$	782,400	213.5%	63.3%	150.2 %
Serra	•	1	\$:	2,763,300	\$	829,000	233.3%	71.6%	1 61.7%
Raynor	•	1	\$:	2,261,700	\$	719,500	214.4%	64.9%	1 49.5%

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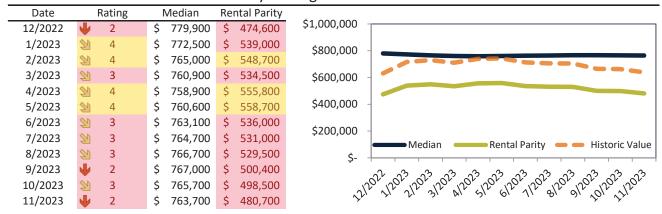
San Benito County Housing Market Value & Trends Update

Historically, properties in this market sell at a 27.4% premium. Today's premium is 53.3%. This market is 25.9% overvalued. Median home price is \$763,700. Prices fell 3.3% year-over-year.

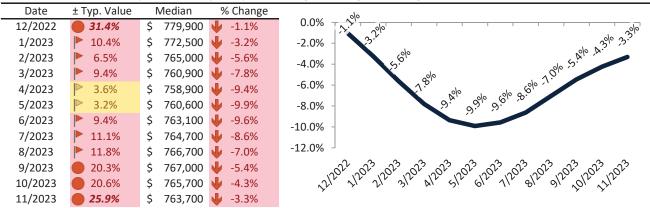
Monthly cost of ownership is \$5,181, and rents average \$3,261, making owning \$1,919 per month more costly than renting. Rents rose 14.9% year-over-year. The current capitalization rate (rent/price) is 4.1%.

Market rating = 2

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

		•	-		
Date	% Change	Rent		Own	\$5,800 ¬
12/2022	1 2.9%	\$ 2,828	\$	4,646	45,000
1/2023	2 7.2%	\$ 3,187	\$	4,568	\$4,800 -
2/2023	2 8.0%	\$ 3,147	\$	4,387	
3/2023	10.1%	\$ 3,188	\$	4,537	\$3,800 - 000 000 000 000 000 000 000 000 00
4/2023	11.7%	\$ 3,253	\$	4,441	\$3,800 - 30,637,643,644,637,637,637,637,637,637,637,637,637,637
5/2023	13.5%	\$ 3,308	\$	4,502	
6/2023	14.4%	\$ 3,294	\$	4,688	\$2,800
7/2023	14.5%	\$ 3,236	\$	4,660	Rent Own Historic Cost to Own Relative to Rent
8/2023	15.1%	\$ 3,260	\$	4,720	\$1,800
9/2023	14.5%	\$ 3,198	\$	4,902	\(\alpha^2
10/2023	14.7%	\$ 3,228	\$	4,957	271203,71203,91203,91203,91203,91203,91203,91203,91203,91203
11/2023	14.9%	\$ 3,262	\$	5,181	y y

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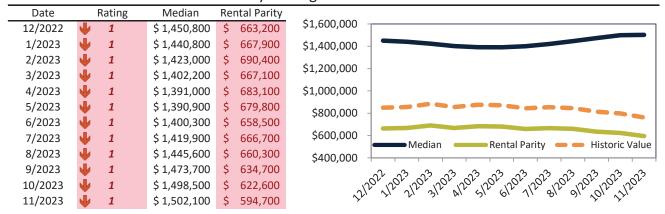
Santa Clara County Housing Market Value & Trends Update

Historically, properties in this market sell at a 28.1% premium. Today's premium is 152.6%. This market is 124.5% overvalued. Median home price is \$1,502,100. Prices rose 3.2% year-over-year.

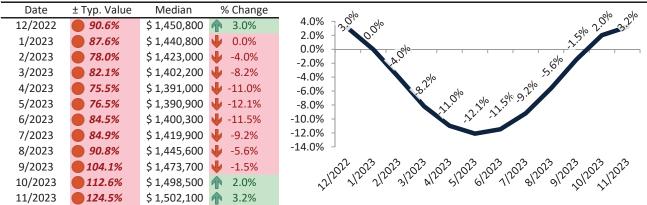
Monthly cost of ownership is \$10,191, and rents average \$4,035, making owning \$6,156 per month more costly than renting. Rents rose 1.5% year-over-year. The current capitalization rate (rent/price) is 2.6%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	<u>;</u>	Rent	Own	- \$11,800 ¬
12/2022	2 7.7%	\$	3,951	\$ 8,642	V11)000
1/2023	> 7.1%	\$	3,950	\$ 8,520	\$9,800 -
2/2023	6.5%	\$	3,960	\$ 8,161	
3/2023	5.9%	\$	3,978	\$ 8,361	\$7,800 -
4/2023	5.3%	\$	3,997	\$ 8,140	\$5,800 - 35 236 236 236 236 240 240 240 240 240 240 240 240 240 240
5/2023	4.6%	\$	4,025	\$ 8,233	\$3,000 \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\
6/2023	1 3.7%	\$	4,046	\$ 8,603	\$3,800 -
7/2023	3.0%	\$	4,063	\$ 8,653	Rent Own Historic Cost to Own Relative to Rent
8/2023	1 2.2%	\$	4,066	\$ 8,900	\$1,800
9/2023	1.7%	\$	4,057	\$ 9,418	\(\frac{1}{2} \) \(\frac{1} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1}{2} \) \(\fr
10/2023	1.4%	\$	4,031	\$ 9,701	211203 11203 31203 31203 11203 51203 (1203 11203 11203 11203 11203
11/2023	7 1.5%	\$	4,035	\$ 10,191	y y

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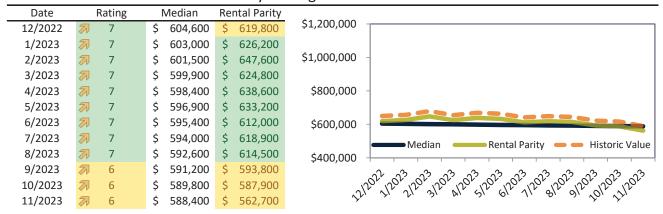
Alum Rock Housing Market Value & Trends Update

Historically, properties in this market sell at a 4.8% premium. Today's premium is 4.5%. This market is 0.3% undervalued. Median home price is \$588,400. Prices fell 2.9% year-over-year.

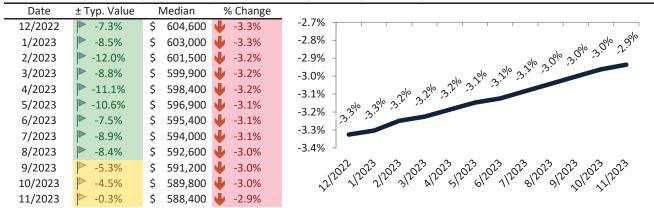
Monthly cost of ownership is \$3,992, and rents average \$3,818, making owning \$173 per month more costly than renting. Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 6.2%.

Market rating = 6

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$4,300 7 69 409 459 469 470 489 469 470 489 469 370 489
12/2022	1 3.7%	\$ 3,692 \$	3,601	\$4,300 \ \(\text{col} \frac{1}{2} \cdot \frac{1}
1/2023	1.7%	\$ 3,703 \$	3,566	\$3,800
2/2023	1.7%	\$ 3,715 \$	3,450	
3/2023	1.7%	\$ 3,726 \$	3,577	\$3,300 -
4/2023	1.7%	\$ 3,737 \$	3,502	\$2,800 -
5/2023	1.7%	\$ 3,749 \$	3,533	32,800
6/2023	1.7%	\$ 3,760 \$	3,658	\$2,300 -
7/2023	1.7%	\$ 3,772 \$	3,620	Rent Own Historic Cost to Own Relative to Rent
8/2023	1.7%	\$ 3,783 \$	3,648	\$1,800
9/2023	1.7%	\$ 3,795 \$	3,778	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
10/2023	1.7%	\$ 3,807 \$	3,818	21/2012 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013
11/2023	1.7%	\$ 3,818 \$	3,992	y y

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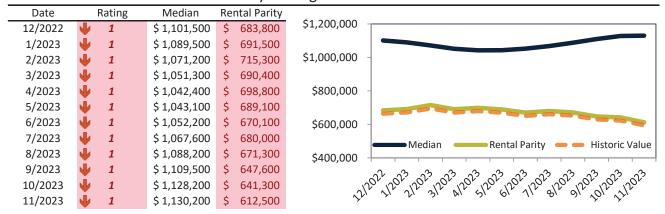
Burbank Housing Market Value & Trends Update

Historically, properties in this market sell at a -2.8% discount. Today's premium is 84.5%. This market is 87.3% overvalued. Median home price is \$1,130,200. Prices rose 2.3% year-over-year.

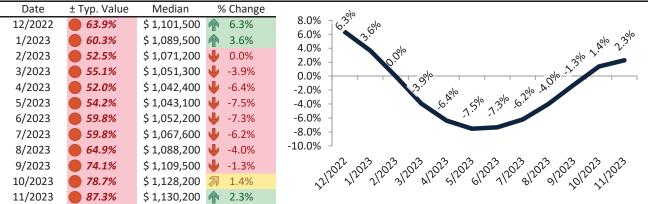
Monthly cost of ownership is \$7,668, and rents average \$4,156, making owning \$3,511 per month more costly than renting. Rents rose 2.9% year-over-year. The current capitalization rate (rent/price) is 3.5%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$8,800 ¬
12/2022	2 10.9%	\$ 4,073	\$ 6,561	
1/2023	10.2%	\$ 4,089	\$ 6,443	\$7,800 -
2/2023	9.7%	\$ 4,102	\$ 6,144	\$6,800 -
3/2023	9.3%	\$ 4,117	\$ 6,269	\$5,800 - 13 08 10 11 08 08 11 10 13 13 13 15 15 54,800 54,12 54,13 54,156
4/2023	2 8.5%	\$ 4,089	\$ 6,100	\$5,800 - 073 089 07 17 089 08 17 124 124 123 138 156 54,800 54 154 154 154 154
5/2023	2 7.4%	\$ 4,080	\$ 6,175	\$3,800 -
6/2023	6.5%	\$ 4,117	\$ 6,465	
7/2023	5.7%	\$ 4,144	\$ 6,506	\$2,800 - Rent Own Historic Cost to Own Relative to Rent
8/2023	4.9%	\$ 4,133	\$ 6,700	\$1,800
9/2023	4.0%	\$ 4,139	\$ 7,091	SP
10/2023	1.4%	\$ 4,152	\$ 7,304	21/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2010 1/2010 1/2010 1/2010 1/2010 1
11/2023	1 2.9%	\$ 4,156	\$ 7,668	y y

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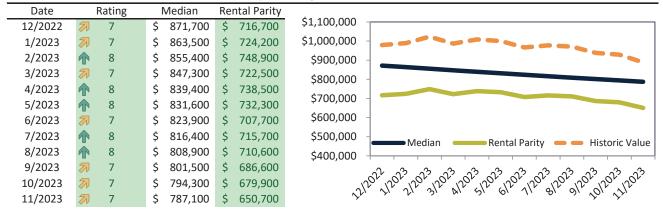
Cambrian Park Housing Market Value & Trends Update

Historically, properties in this market sell at a 36.6% premium. Today's premium is 21.0%. This market is 15.6% undervalued. Median home price is \$787,100. Prices fell 10.6% year-over-year.

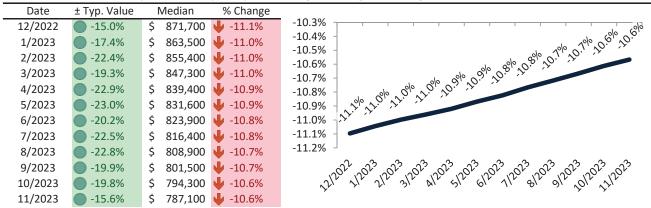
Monthly cost of ownership is \$5,340, and rents average \$4,415, making owning \$924 per month more costly than renting. Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 5.4%.

Market rating = 7

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$6,800 ¬
12/2022	1 3.7%	\$ 4,269	5,192	Ç0,000
1/2023	1 3.7%	\$ 4,282	5,106	\$5,800 - 9 2 5 9 2 5 9 2 5
2/2023	1.7%	\$ 4,296	4,906	\$5,800 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00 - \$6,00
3/2023	1.7%	\$ 4,309	5,052	\$4,800 P.
4/2023	1 3.7%	\$ 4,322	4,912	\$3,800 -
5/2023	1.7%	\$ 4,335	4,923	73,800
6/2023	1 3.7%	\$ 4,348	5,062	\$2,800 -
7/2023	1.7%	\$ 4,362	4,975	Rent Own Historic Cost to Own Relative to Rent
8/2023	1 3.7%	\$ 4,375	4,980	\$1,800
9/2023	1 3.7%	\$ 4,388	5,122	2012 - 013 - 013 - 013 - 013 - 013 - 013 - 013 - 013 - 013
10/2023	1 3.7%	\$ 4,402	5,142	21/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013
11/2023	1.7%	\$ 4,415	5,340	, , ,

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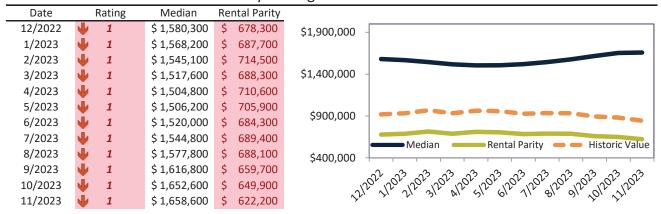
Campbell Housing Market Value & Trends Update

Historically, properties in this market sell at a 35.6% premium. Today's premium is 166.6%. This market is 131.0% overvalued. Median home price is \$1,658,600. Prices rose 5.0% year-over-year.

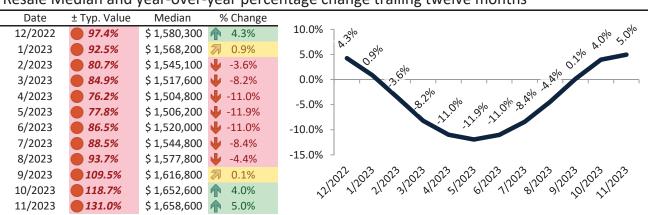
Monthly cost of ownership is \$11,253, and rents average \$4,221, making owning \$7,031 per month more costly than renting. Rents rose 3.2% year-over-year. The current capitalization rate (rent/price) is 2.4%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent		Own	. \$11,800 ¬
12/2022	6.1%	\$ 4,04	1 \$	9,413	ψ11,000
1/2023	6.1%	\$ 4,06	7 \$	9,273	\$9,800 -
2/2023	6.0%	\$ 4,09	8 \$	8,861	
3/2023	5.6%	\$ 4,10	5 \$	9,049	\$7,800
4/2023	1 5.2%	\$ 4,15	8 \$	8,806	\$5,800 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200
5/2023	4.7%	\$ 4,17	9 \$	8,916	33,000 - Kr
6/2023	1 3.9%	\$ 4,20	5 \$	9,339	\$3,800 -
7/2023	1 3.1%	\$ 4,20	1 \$	9,414	Rent Own Historic Cost to Own Relative to Rent
8/2023	1 2.7%	\$ 4,23	7 \$	9,714	\$1,800
9/2023	1 2.4%	\$ 4,21	6 \$	10,333	\(\lambda^2 \cdot \frac{1}{2}
10/2023	1 2.6%	\$ 4,20	8 \$	10,699	21202 1202 31202 31202 1202 51202 61202 11202 31202 1202 31202 1202
11/2023	1 3.2%	\$ 4,22	2 \$	11,253	y y

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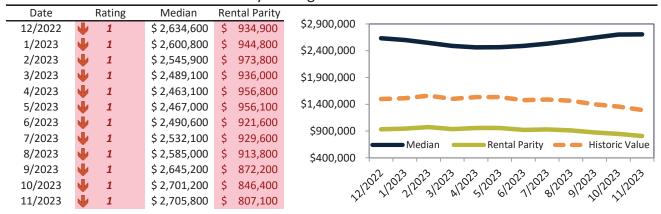
Cupertino Housing Market Value & Trends Update

Historically, properties in this market sell at a 60.3% premium. Today's premium is 235.3%. This market is 175.0% overvalued. Median home price is \$2,705,800. Prices rose 2.3% year-over-year.

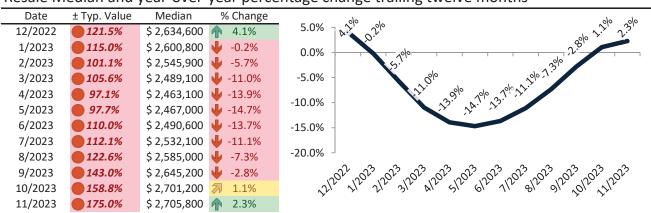
Monthly cost of ownership is \$18,358, and rents average \$5,476, making owning \$12,881 per month more costly than renting. Rents rose 1.3% year-over-year. The current capitalization rate (rent/price) is 1.9%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$21,800 ¬
12/2022	9.9%	\$ 5,569	\$ 15,694	721,000
1/2023	9.6%	\$ 5,587	\$ 15,379	\$16,800 -
2/2023	9.2%	\$ 5,585	\$ 14,601	\$10,800
3/2023	2 8.7%	\$ 5,582	\$ 14,842	444.000
4/2023	2 8.1%	\$ 5,599	\$ 14,413	\$11,800 -
5/2023	2 7.5%	\$ 5,660	\$ 14,604	The state of the s
6/2023	6.3%	\$ 5,663	\$ 15,302	\$6,800 - 1
7/2023	5.3%	\$ 5,665	\$ 15,430	Rent Own Historic Cost to Own Relative to Rent
8/2023	1.8%	\$ 5,626	\$ 15,915	\$1,800
9/2023	3.0%	\$ 5,575	\$ 16,905	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
10/2023	1.8%	\$ 5,480	\$ 17,488	21/2013 1/2013 3/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013
11/2023	1.3%	\$ 5,476	\$ 18,358	y y y

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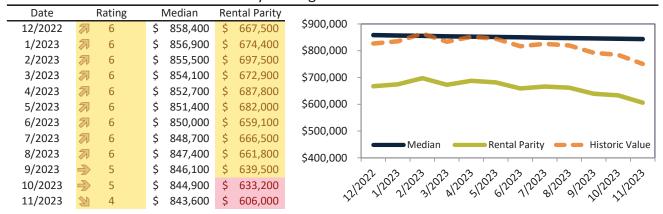
East Foothills Housing Market Value & Trends Update

Historically, properties in this market sell at a 23.9% premium. Today's premium is 39.2%. This market is 15.3% overvalued. Median home price is \$843,600. Prices fell 1.9% year-over-year.

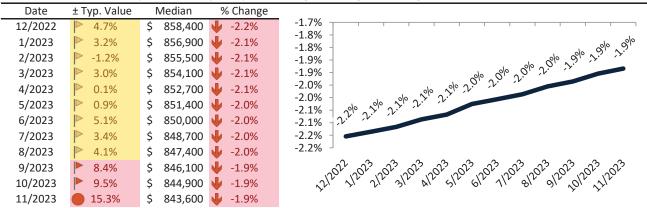
Monthly cost of ownership is \$5,723, and rents average \$4,112, making owning \$1,611 per month more costly than renting. Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 4.7%.

Market rating = 4

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Re	ent	Own	\$6,800 ¬
12/2022	1 3.7%	\$	3,976	\$ 5,113	<i>\$</i> 0,000
1/2023	1.7%	\$	3,988	\$ 5,067	\$5,800 -
2/2023	3.7%	\$	4,001	\$ 4,906	\$4,800 - 3,516 3,88 4,00 4,013 4,015 4,05 4,05 4,05 4,05 4,05 4,05 4,05 4,0
3/2023	3.7%	\$	4,013	\$ 5,093	\$4,800 - 53, 23, 53, 54, 54, 54, 54, 54, 54, 54, 54, 54, 54
4/2023	1.7%	\$	4,025	\$ 4,990	\$3,800 -
5/2023	3.7%	\$	4,037	\$ 5,040	33,800
6/2023	1.7%	\$	4,050	\$ 5,222	\$2,800 -
7/2023	3.7%	\$	4,062	\$ 5,172	Rent Own Historic Cost to Own Relative to Rent
8/2023	1.7%	\$	4,075	\$ 5,217	\$1,800
9/2023	1.7%	\$	4,087	\$ 5,407	\(\lambda^2 \cdot \frac{1}{2}
10/2023	3.7%	\$	4,100	\$ 5,470	21/2013,12013,12013,12013,12013,12013,12013,12013,12013,12013
11/2023	1 3.7%	\$	4,112	\$ 5,724	y y

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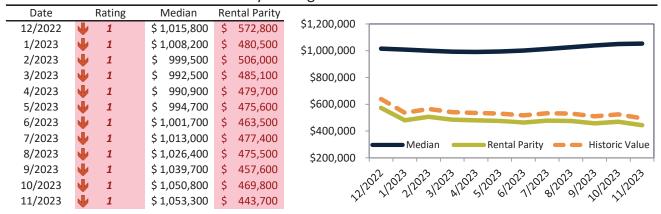
Gilroy Housing Market Value & Trends Update

Historically, properties in this market sell at a 11.6% premium. Today's premium is 137.4%. This market is 125.8% overvalued. Median home price is \$1,053,300. Prices rose 3.2% year-over-year.

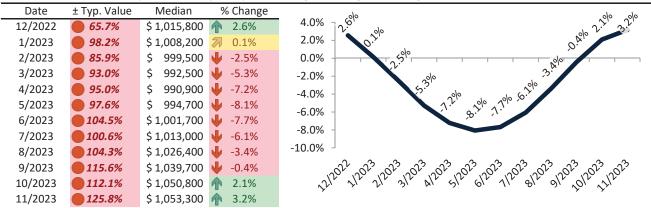
Monthly cost of ownership is \$7,146, and rents average \$3,010, making owning \$4,135 per month more costly than renting. Rents fell 12.6% year-over-year. The current capitalization rate (rent/price) is 2.7%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	F	Rent	Own	\$7,800 ¬
12/2022	3 0.8%	\$	3,412	\$ 6,051	
1/2023	4.8%	\$	2,842	\$ 5,962	\$6,800 -
2/2023	-6.1%	\$	2,903	\$ 5,732	\$5,800 -
3/2023	-8.6%	\$	2,893	\$ 5,918	64.000
4/2023	-10.7%	\$	2,807	\$ 5,798	\$4,800 - 122 32 32 32 32 32 32 32 32 32 32 32 32 3
5/2023	-12.1%	\$	2,816	\$ 5,888	\$3,800 - 3, 4, 50, 50, 50, 50, 50, 50, 50, 50, 50, 50
6/2023	-13.0%	\$	2,848	\$ 6,154	\$2,800
7/2023	-13.2%	\$	2,909	\$ 6,173	Rent Own Historic Cost to Own Relative to Rent
8/2023	-13.4%	\$	2,928	\$ 6,319	\$1,800
9/2023	-13.6%	\$	2,925	\$ 6,645	~ 05 ~ 05 ~ 05 ~ 05 ~ 05 ~ 05 ~ 05 ~ 05
10/2023	-12.6%	\$	3,042	\$ 6,803	21/202 1/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202 3/202
11/2023	4 -12.6%	\$	3,011	\$ 7,146	y

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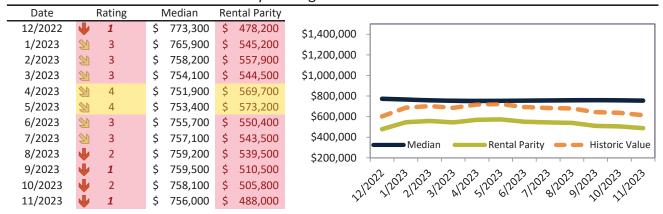
Hollister Housing Market Value & Trends Update

Historically, properties in this market sell at a 26.0% premium. Today's premium is 54.9%. This market is 28.9% overvalued. Median home price is \$756,000. Prices fell 3.5% year-over-year.

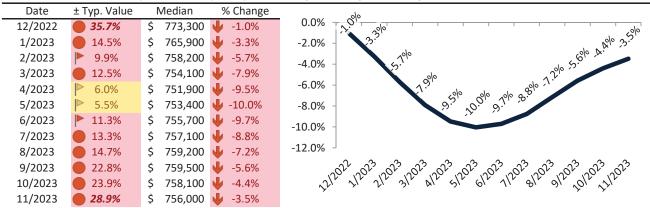
Monthly cost of ownership is \$5,129, and rents average \$3,311, making owning \$1,818 per month more costly than renting. Rents rose 16.2% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	O۱	wn	\$5,300 ¬
12/2022	1 3.2%	\$ 2,849	\$	4,606	
1/2023	2 7.6%	\$ 3,224	\$	4,529	\$4,800 -
2/2023	21 8.7%	\$ 3,200	\$	4,348	\$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,800 - \$3,8
3/2023	10.9%	\$ 3,247	\$	4,497	\$3,800 - \$1,200 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,000 - \$1,0
4/2023	213.0%	\$ 3,334	\$	4,400	\$3,800 - 20, 23, 23, 23, 23, 23, 23, 23, 23, 23, 23
5/2023	15.0%	\$ 3,393	\$	4,460	\$2,800 -
6/2023	16.1%	\$ 3,382	\$	4,643	
7/2023	16.3%	\$ 3,312	\$	4,614	\$2,300 Rent Work Historic Cost to Own Relative to Rent
8/2023	16.7%	\$ 3,322	\$	4,674	\$1,800
9/2023	2 16.1%	\$ 3,263	\$	4,854	25 25 25 25 25 25 25 25 25 25 25 25 25 2
10/2023	16.1%	\$ 3,275	\$	4,908	21/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/
11/2023	16.2%	\$ 3,311	\$	5,129	y y

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Lexington Hills Housing Market Value & Trends Update

Historically, properties in this market sell at a 40.2% premium. Today's premium is 56.3%. This market is 16.1% overvalued. Median home price is \$942,200. Prices rose 0.1% year-over-year.

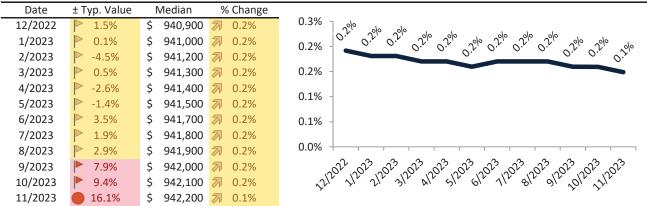
Monthly cost of ownership is \$6,392, and rents average \$4,088, making owning \$2,304 per month more costly than renting. Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 4

Median Home Price and Rental Parity trailing twelve months

Date		Rating	Me	edian	Re	ntal Parity		
12/2022	A	6	\$ 9	940,900	\$	663,600	\$1,100,000	
1/2023	团	6	\$ 9	941,000	\$	670,500	\$1,000,000	
2/2023	网	6	\$ 9	941,200	\$	693,400	\$900,000 -	
3/2023	A	6	\$ 9	941,300	\$	669,000	\$800,000 -	
4/2023	A	6	\$ 9	941,400	\$	683,800		
5/2023	团	6	\$ 9	941,500	\$	678,000	\$700,000	
6/2023	团	6	\$ 9	941,700	\$	655,200	\$600,000 -	
7/2023	团	6	\$ 9	941,800	\$	662,700	\$500,000 -	Median Rental Parity Historic Value
8/2023	团	6	\$ 9	941,900	\$	657,900	\$400,000 -	Wettan arty Tristoric value
9/2023	\Rightarrow	5	\$ 9	942,000	\$	635,700	. ,	
10/2023	\Rightarrow	5	\$ 9	942,100	\$	629,500	2/2	02, 120, 310, 310, 310, 310, 310, 310, 310, 31
11/2023	21	4	\$ 9	942,200	\$	602,500	311	15 10 10 10 10 10 10 15 15 15

Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	9	6 Change	Rent	Own	. \$6,800 ¬
12/2022	1	3.7%	\$ 3,953	\$ 5,605	70,000
1/2023	1	3.7%	\$ 3,965	\$ 5,564	\$5,800 -
2/2023	1	3.7%	\$ 3,977	\$ 5,398	\$4,800 3395 3395 339 3398 340 340 340 340 340 340 340 340 340 340
3/2023	1	3.7%	\$ 3,989	\$ 5,613	\$4,800 - 39,953,965,391,39,982,000,000,000,000,000,000,000,000,000,0
4/2023		3.7%	\$ 4,002	\$ 5,509	\$3,800 -
5/2023		3.7%	\$ 4,014	\$ 5,573	55,800
6/2023		3.7%	\$ 4,026	\$ 5,786	\$2,800 -
7/2023		3.7%	\$ 4,038	\$ 5,739	Rent Own Historic Cost to Own Relative to Rent
8/2023		3.7%	\$ 4,051	\$ 5,799	\$1,800
9/2023		3.7%	\$ 4,063	\$ 6,020	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
10/2023	1	3.7%	\$ 4,076	\$ 6,099	21/202 1/202 3/202 3/202 4/202 5/202 6/202 7/202 3/202 3/202 3/202 3/202
11/2023		3.7%	\$ 4,088	\$ 6,393	y y

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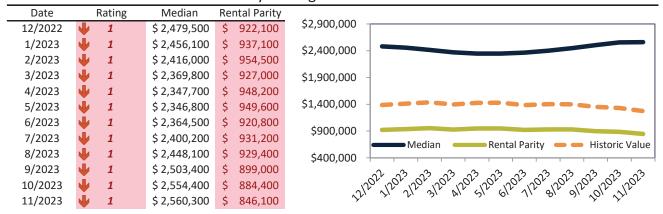
Los Gatos Housing Market Value & Trends Update

Historically, properties in this market sell at a 50.5% premium. Today's premium is 202.6%. This market is 152.1% overvalued. Median home price is \$2,560,300. Prices rose 3.1% year-over-year.

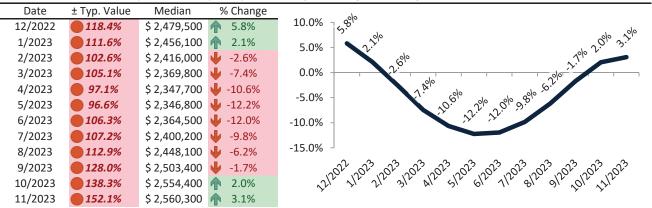
Monthly cost of ownership is \$17,370, and rents average \$5,741, making owning \$11,629 per month more costly than renting. Rents rose 3.8% year-over-year. The current capitalization rate (rent/price) is 2.2%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	С)wn	\$21,800 ¬
12/2022	2 7.5%	\$ 5,493	\$	14,770	721,000
1/2023	2 7.2%	\$ 5,542	\$	14,524	\$16,800 -
2/2023	2 7.2%	\$ 5,475	\$	13,856	\$10,000
3/2023	> 7.0%	\$ 5,528	\$	14,131	444.000
4/2023	6.4%	\$ 5,549	\$	13,738	\$11,800 -
5/2023	5.7%	\$ 5,621	\$	13,892	211,000 Por the thing the the the the the the the the
6/2023	1 5.2%	\$ 5,658	\$	14,527	\$6,800 - 1
7/2023	4.8%	\$ 5,675	\$	14,626	Rent Own Historic Cost to Own Relative to Rent
8/2023	4.5%	\$ 5,722	\$	15,072	\$1,800
9/2023	4.0%	\$ 5,746	\$	15,999	\(\frac{1}{2} \) \(\frac{1} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1}{2} \) \(\fr
10/2023	1.9%	\$ 5,726	\$	16,537	21/2013 1/2013 3/2013 1/2013 1/2013 6/2013 1/2013 8/2013 9/2013 1/2/13
11/2023	3.8%	\$ 5,741	\$	17,371	y y y

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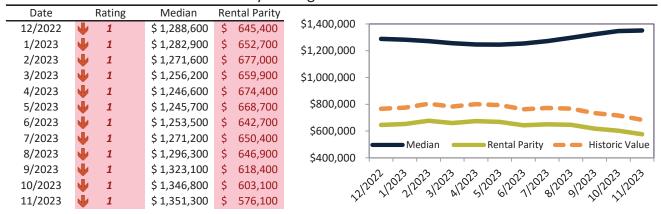
Milpitas Housing Market Value & Trends Update

Historically, properties in this market sell at a 18.7% premium. Today's premium is 134.5%. This market is 115.8% overvalued. Median home price is \$1,351,300. Prices rose 4.5% year-over-year.

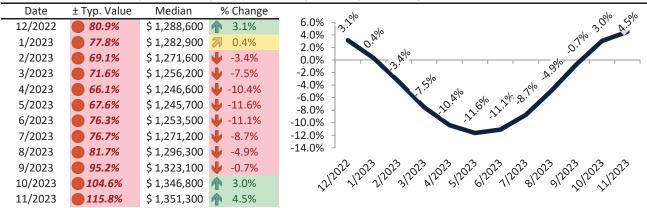
Monthly cost of ownership is \$9,168, and rents average \$3,908, making owning \$5,259 per month more costly than renting. Rents rose 1.3% year-over-year. The current capitalization rate (rent/price) is 2.8%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$9,800 ¬
12/2022	6.7%	\$ 3,845	\$ 7,676	<i>\(\sigma_{j,000} \)</i>
1/2023	6.3%	\$ 3,860	\$ 7,586	\$7,800 -
2/2023	5.7%	\$ 3,883	\$ 7,293	\$7,800
3/2023	5.4%	\$ 3,935	\$ 7,491	45 000 6 0 3 5 5 6 9 9 5 6 9 6
4/2023	4.6%	\$ 3,946	\$ 7,295	\$5,800 - 12, 13, 13, 13, 13, 13, 13, 13, 13, 13, 13
5/2023	1.9%	\$ 3,959	\$ 7,374	
6/2023	1 2.9%	\$ 3,949	\$ 7,701	\$3,800 -
7/2023	1 2.3%	\$ 3,963	\$ 7,746	Rent Own Historic Cost to Own Relative to Rent
8/2023	1.9%	\$ 3,983	\$ 7,981	\$1,800
9/2023	1.5%	\$ 3,953	\$ 8,456	SP
10/2023	3 1.2%	\$ 3,905	\$ 8,719	21/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/
11/2023	1.3%	\$ 3,909	\$ 9,168	y

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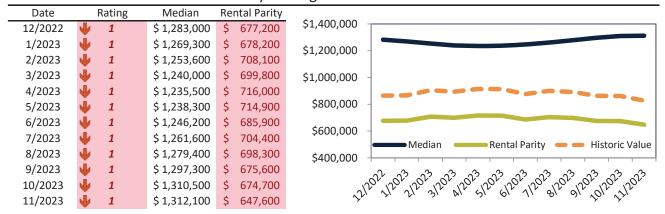
Morgan Hill Housing Market Value & Trends Update

Historically, properties in this market sell at a 27.7% premium. Today's premium is 102.6%. This market is 74.9% overvalued. Median home price is \$1,312,100. Prices rose 1.6% year-over-year.

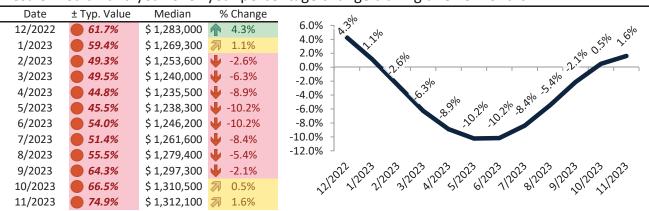
Monthly cost of ownership is \$8,902, and rents average \$4,394, making owning \$4,508 per month more costly than renting. Rents rose 5.6% year-over-year. The current capitalization rate (rent/price) is 3.2%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	- \$9,800 ¬
12/2022	4.6%	\$ 4,034	\$ 7,642	-
1/2023	1.9%	\$ 4,011	\$ 7,506	\$7,800 -
2/2023	1 3.3%	\$ 4,062	\$ 7,190	37,800
3/2023	1.2%	\$ 4,173	\$ 7,394	65 000 0
4/2023	1 2.5%	\$ 4,190	\$ 7,230	\$5,800 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200 - 200
5/2023	1 2.7%	\$ 4,232	\$ 7,330	
6/2023	1 2.2%	\$ 4,215	\$ 7,657	\$3,800 -
7/2023	1 2.9%	\$ 4,293	\$ 7,688	Rent Own Historic Cost to Own Relative to Rent
8/2023	3.0%	\$ 4,299	\$ 7,877	\$1,800
9/2023	1.9%	\$ 4,318	\$ 8,291	\(\frac{1}{2} \) \(\frac{1} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1}{2} \) \(\fr
10/2023	4.5%	\$ 4,368	\$ 8,484	21202 1202 31202 31202 1202 51202 61202 11202 81202 31202 01202 71202
11/2023	5.6%	\$ 4,394	\$ 8,902	у у

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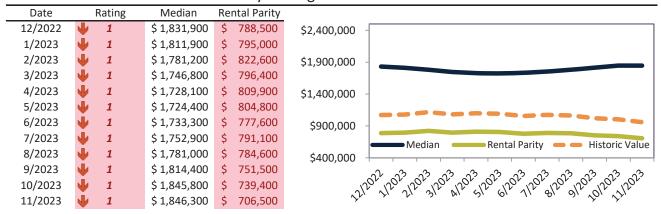
Mountain View Housing Market Value & Trends Update

Historically, properties in this market sell at a 35.7% premium. Today's premium is 161.3%. This market is 125.6% overvalued. Median home price is \$1,846,300. Prices rose 0.3% year-over-year.

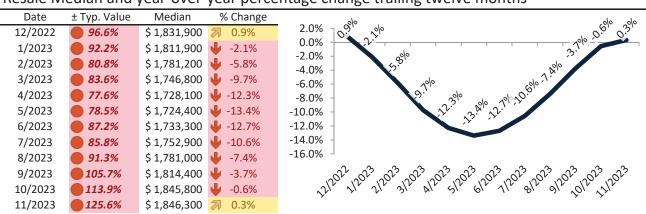
Monthly cost of ownership is \$12,526, and rents average \$4,793, making owning \$7,733 per month more costly than renting. Rents rose 1.1% year-over-year. The current capitalization rate (rent/price) is 2.5%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent		Own	\$13,800 ¬
12/2022	21 7.6%	\$ 4,6	97 \$	10,912	
1/2023	2 7.1%	\$ 4,7	01 \$	10,714	\$11,800
2/2023	6.3%	\$ 4,7	18 \$	10,216	\$9,800 -
3/2023	5.4%	\$ 4,7	49 \$	10,416	
4/2023	4.3%	\$ 4,7	39 \$	10,112	\$7,800 - 60 70 70 70 70 70 70 70 70 70 70 70 70 70
5/2023	1 3.3%	\$ 4,7	64 \$	10,208	\$5,800 - 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5
6/2023	1 2.2%	\$ 4,7	78 \$	10,649	\$3,800
7/2023	1.6%	\$ 4,8	21 \$	10,682	Rent Own Historic Cost to Own Relative to Rent
8/2023	3 1.1%	\$ 4,8	30 \$	10,965	\$1,800
9/2023	3 0.8%	\$ 4,8	03 \$	11,596	\(\lambda^2 \cdot \frac{1}{2}
10/2023	3 0.8%	\$ 4,7	88 \$	11,950	21202 1202 31202 31202 1202 51202 61202 11202 91202 91202 12023
11/2023	1.1%	\$ 4,7	93 \$	12,527	y

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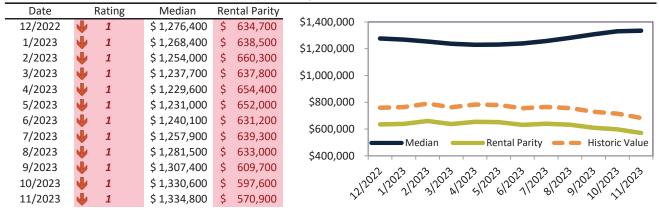
San Jose Housing Market Value & Trends Update

Historically, properties in this market sell at a 19.6% premium. Today's premium is 133.8%. This market is 114.2% overvalued. Median home price is \$1,334,800. Prices rose 4.2% year-over-year.

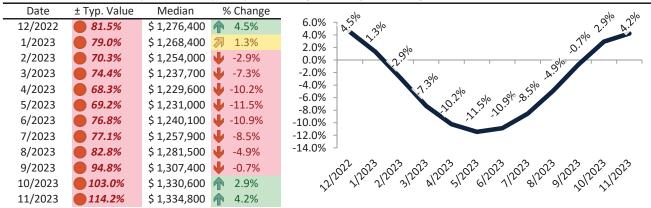
Monthly cost of ownership is \$9,056, and rents average \$3,873, making owning \$5,182 per month more costly than renting. Rents rose 1.5% year-over-year. The current capitalization rate (rent/price) is 2.8%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$9,800 ¬
12/2022	2 7.5%	\$ 3,781	\$ 7,603	<i>y</i> 5,500
1/2023	7.0%	\$ 3,776	\$ 7,501	\$7,800 -
2/2023	6.4%	\$ 3,787	\$ 7,192	\$7,000
3/2023	5.8%	\$ 3,804	\$ 7,380	45.000
4/2023	5.3%	\$ 3,829	\$ 7,195	\$5,800 - 16 16 18 20 20 20 20 20 20 20 20 20
5/2023	4.7%	\$ 3,860	\$ 7,287	
6/2023	1 3.9%	\$ 3,879	\$ 7,619	\$3,800 -
7/2023	3.1%	\$ 3,896	\$ 7,665	Rent Own Historic Cost to Own Relative to Rent
8/2023	1 2.2%	\$ 3,898	\$ 7,890	\$1,800
9/2023	1.7%	\$ 3,897	\$ 8,355	5 ²
10/2023	1.4%	\$ 3,869	\$ 8,614	21/2023 12023 12023 12023 12023 12023 12023 12023 12023 12023 12023
11/2023	1.5%	\$ 3,874	\$ 9,056	y y

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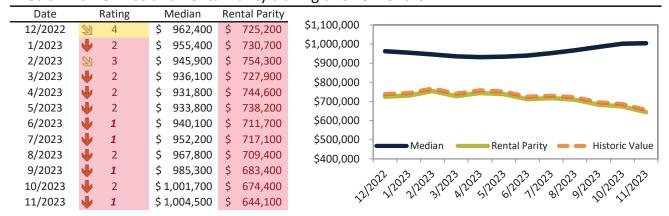
East San Jose Housing Market Value & Trends Update

Historically, properties in this market sell at a 1.7% premium. Today's premium is 55.9%. This market is 54.2% overvalued. Median home price is \$1,004,500. Prices rose 3.8% year-over-year.

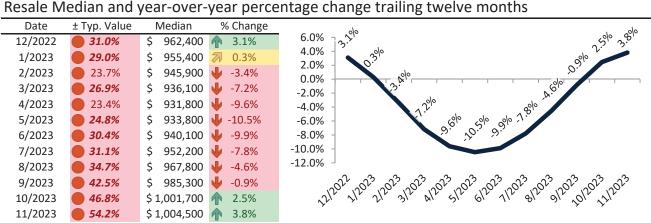
Monthly cost of ownership is \$6,815, and rents average \$4,370, making owning \$2,444 per month more costly than renting. Rents rose 2.1% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$7,800 ¬
12/2022	4.8%	\$ 4,320	\$ 5,7	3
1/2023	4.4%	\$ 4,321	\$ 5,6	\$6,800
2/2023	4.0%	\$ 4,326	\$ 5,4	5 \$5,800 - 30 35 36 35 37 30 38 38 36 35
3/2023	1.9%	\$ 4,341	\$ 5,5	5 \$5,800 - 30 30 30 30 30 30 30 30 30 30 30 30 30
4/2023	1.9%	\$ 4,357	\$ 5,4	
5/2023	1.9%	\$ 4,370	\$ 5,5	8 \$3,800 -
6/2023	1.8%	\$ 4,373	\$ 5,7	6 \$2,800 -
7/2023	1 3.5%	\$ 4,370	\$ 5,8	Rent Own Historic Cost to Own Relative to Rent
8/2023	1.2%	\$ 4,368	\$ 5,9	8 \$1,800
9/2023	1 2.8%	\$ 4,368	\$ 6,2	7
10/2023	1 2.4%	\$ 4,366	\$ 6,4	17
11/2023	1 2.1%	\$ 4,371	\$ 6,8	

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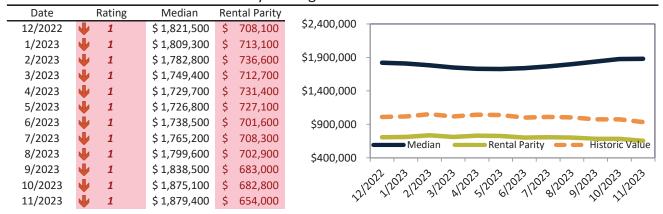
West San Jose Housing Market Value & Trends Update

Historically, properties in this market sell at a 42.8% premium. Today's premium is 187.3%. This market is 144.5% overvalued. Median home price is \$1,879,400. Prices rose 3.1% year-over-year.

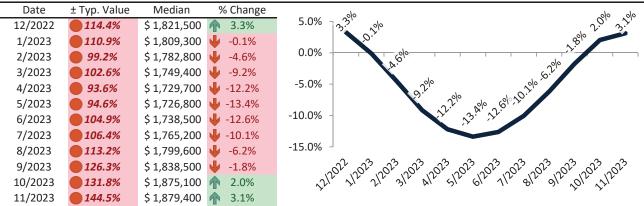
Monthly cost of ownership is \$12,751, and rents average \$4,437, making owning \$8,313 per month more costly than renting. Rents rose 3.4% year-over-year. The current capitalization rate (rent/price) is 2.3%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$13,800 ¬
12/2022	3 0.1%	\$ 4,218	\$ 10,850	
1/2023	- 0.4%	\$ 4,217	\$ 10,699	\$11,800 -
2/2023	- 0.7%	\$ 4,225	\$ 10,225	\$9,800 -
3/2023	- 0.6%	\$ 4,250	\$ 10,432	67.000
4/2023	-0.2%	\$ 4,280	\$ 10,122	\$7,800 - \$5,800 - \$1,20 - \$1,20 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00 - \$2,00
5/2023	3 0.4%	\$ 4,304	\$ 10,222	\$5,800 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500 - 500
6/2023	2 0.8%	\$ 4,311	\$ 10,681	\$3,800 -
7/2023	1.3%	\$ 4,317	\$ 10,757	Rent Own Historic Cost to Own Relative to Rent
8/2023	1.6%	\$ 4,328	\$ 11,079	\$1,800
9/2023	1 2.1%	\$ 4,365	\$ 11,750	\(\frac{1}{2} \) \(\frac{1} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1}{2} \) \(\fr
10/2023	1 2.9%	\$ 4,421	\$ 12,140	21202 1202 31202 31202 1202 51202 61202 1202 81202 91202 91202 31202
11/2023	3.4%	\$ 4,438	\$ 12,751	y

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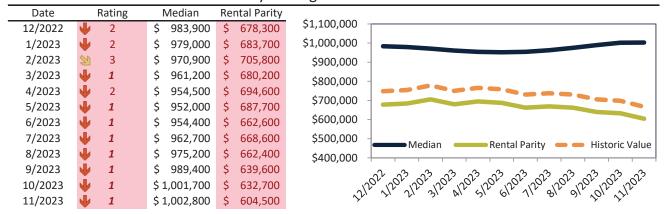
Downtown Housing Market Value & Trends Update

Historically, properties in this market sell at a 10.3% premium. Today's premium is 65.9%. This market is 55.6% overvalued. Median home price is \$1,002,800. Prices rose 1.5% year-over-year.

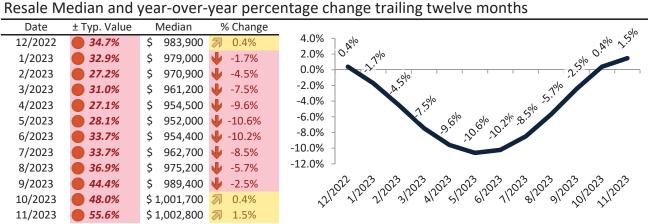
Monthly cost of ownership is \$6,803, and rents average \$4,101, making owning \$2,702 per month more costly than renting. Rents rose 1.6% year-over-year. The current capitalization rate (rent/price) is 3.9%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent		Own	\$7,800 ¬
12/2022	1.8%	\$ 4,04	1 \$	5,861	
1/2023	3.1%	\$ 4,04	3 \$	5,789	\$6,800 -
2/2023	1 2.5%	\$ 4,04	8 \$	5,568	\$5,800
3/2023	1 2.2%	\$ 4,05	7 \$	5,732	\$4,800 50 50 50 50 50 50 50 50 50 50 50 50 5
4/2023	1 2.1%	\$ 4,06	5 \$	5,585	\$4,800 - 5 - 5 - 5 - 5 - 5 - 5 - 5 - 5 - 5 -
5/2023	1 2.1%	\$ 4,07	1 \$	5,635	\$3,800 -
6/2023	1.9%	\$ 4,07	1 \$	5,864	\$2,800
7/2023	1.8%	\$ 4,07	5 \$	5,866	Rent Own Historic Cost to Own Relative to Rent
8/2023	1.7%	\$ 4,07	8 \$	6,004	\$1,800
9/2023	1.6%	\$ 4,08	8 \$	6,323	\(\frac{1}{2} \) \(\frac{1} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1}{2} \) \(\fr
10/2023	1.6%	\$ 4,09	7 \$	6,485	21/202 1/203 1/202 3/202 1/202 5/202 6/202 1/202 8/202 3/202 0/202 1/202
11/2023	1.6%	\$ 4,10	2 \$	6,804	, , ,

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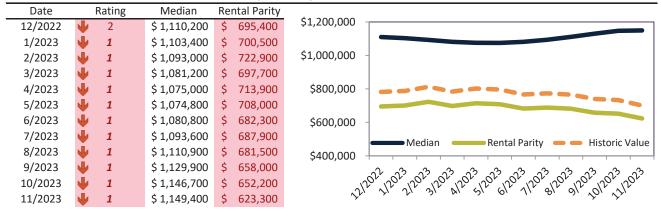
North Valley Housing Market Value & Trends Update

Historically, properties in this market sell at a 12.4% premium. Today's premium is 84.4%. This market is 72.0% overvalued. Median home price is \$1,149,400. Prices rose 3.1% year-over-year.

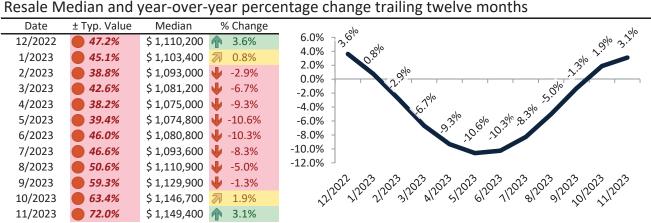
Monthly cost of ownership is \$7,798, and rents average \$4,229, making owning \$3,568 per month more costly than renting. Rents rose 1.9% year-over-year. The current capitalization rate (rent/price) is 3.5%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$8,800 ¬
12/2022	4.0%	\$ 4,142	\$ 6,613	
1/2023	3.5%	\$ 4,142	\$ 6,525	\$7,800 -
2/2023	1 2.9%	\$ 4,146	\$ 6,269	\$6,800 -
3/2023	1 2.5%	\$ 4,161	\$ 6,447	\$5,800 - 12 24 24 24 24 24 24 24 24 24 24 24 24 24
4/2023	1 2.3%	\$ 4,178	\$ 6,291	\$4,800 - 201 201 201 201 201 201 201 201 201 201
5/2023	1 2.1%	\$ 4,191	\$ 6,362	\$3,800 -
6/2023	2.0%	\$ 4,192	\$ 6,640	
7/2023	1.9%	\$ 4,192	\$ 6,664	\$2,800 - Rent Own Historic Cost to Own Relative to Rent
8/2023	1.8%	\$ 4,196	\$ 6,839	\$1,800
9/2023	1.7%	\$ 4,206	\$ 7,221	\(\frac{1}{2} \) \(\frac{1} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1}{2} \) \(\fr
10/2023	1.8%	\$ 4,223	\$ 7,424	21/202 1/202 3/202 3/202 4/202 5/202 6/202 1/202 8/202 3/202 3/202 3/202
11/2023	1.9%	\$ 4,230	\$ 7,798	y y

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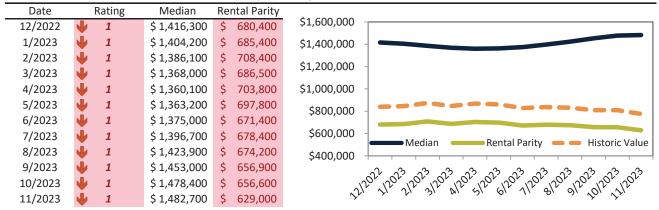
Evergreen Housing Market Value & Trends Update

Historically, properties in this market sell at a 23.3% premium. Today's premium is 135.7%. This market is 112.4% overvalued. Median home price is \$1,482,700. Prices rose 4.0% year-over-year.

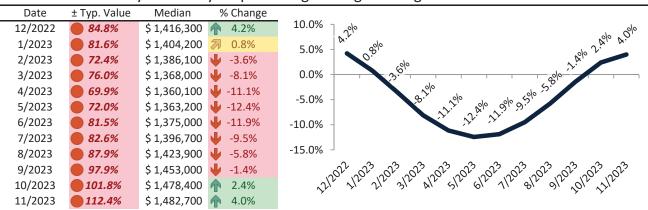
Monthly cost of ownership is \$10,059, and rents average \$4,267, making owning \$5,791 per month more costly than renting. Rents rose 3.2% year-over-year. The current capitalization rate (rent/price) is 2.8%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$11,800 ¬
12/2022	3 0.2%	\$ 4,053	\$ 8,436	711,000
1/2023	-0.4%	\$ 4,053	\$ 8,304	\$9,800 -
2/2023	- 0.7%	\$ 4,063	\$ 7,950	
3/2023	- 0.7%	\$ 4,094	\$ 8,157	\$7,800 -
4/2023	- 0.5%	\$ 4,118	\$ 7,959	\$5,800 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,
5/2023	- 0.1%	\$ 4,131	\$ 8,070	33,000 this this this this this this this this
6/2023	3 0.3%	\$ 4,125	\$ 8,448	\$3,800 -
7/2023	3 0.7%	\$ 4,134	\$ 8,511	Rent Own Historic Cost to Own Relative to Rent
8/2023	3 1.1%	\$ 4,151	\$ 8,766	\$1,800
9/2023	3 1.7%	\$ 4,198	\$ 9,286	\(\frac{1}{2} \) \(\frac{1} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1}{2} \) \(\fr
10/2023	1 2.6%	\$ 4,251	\$ 9,571	21202 1202 31202 31202 11202 51202 61202 11202 81202 91202 01202 121202
11/2023	1 3.2%	\$ 4,268	\$ 10,060	y

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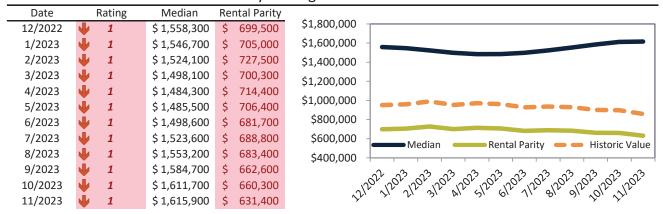
Willow Glen Housing Market Value & Trends Update

Historically, properties in this market sell at a 36.0% premium. Today's premium is 155.9%. This market is 119.9% overvalued. Median home price is \$1,615,900. Prices rose 3.5% year-over-year.

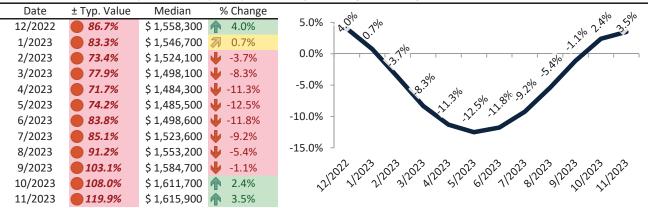
Monthly cost of ownership is \$10,963, and rents average \$4,284, making owning \$6,679 per month more costly than renting. Rents rose 1.6% year-over-year. The current capitalization rate (rent/price) is 2.5%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	. \$11,800 ¬
12/2022	3 1.2%	\$ 4,167	\$ 9,282	Q11)000
1/2023	3 0.7%	\$ 4,169	\$ 9,146	\$9,800 -
2/2023	3 0.4%	\$ 4,173	\$ 8,741	
3/2023	3 0.2%	\$ 4,176	\$ 8,933	\$7,800
4/2023	3 0.2%	\$ 4,181	\$ 8,686	\$5,800 20 20 20 20 20 20 20 20 20 20 20 20 2
5/2023	3 0.2%	\$ 4,182	\$ 8,793	33,000 - 5 kg
6/2023	3 0.3%	\$ 4,188	\$ 9,207	\$3,800 -
7/2023	3 0.4%	\$ 4,198	\$ 9,284	Rent Own Historic Cost to Own Relative to Rent
8/2023	3 0.5%	\$ 4,208	\$ 9,562	\$1,800
9/2023	3 0.8%	\$ 4,235	\$ 10,128	\(\frac{1}{2} \fr
10/2023	3 1.3%	\$ 4,275	\$ 10,434	21202 1202 31202 31202 1202 51202 61202 11202 31202 91202 31202 3
11/2023	1.6%	\$ 4,284	\$ 10,963	у у у

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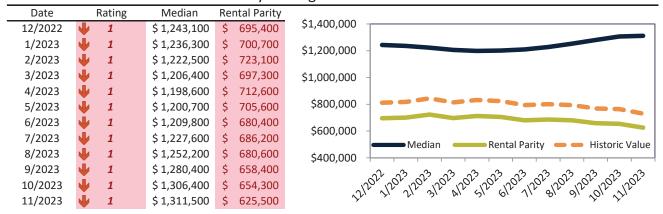
Blossom Valley Housing Market Value & Trends Update

Historically, properties in this market sell at a 16.7% premium. Today's premium is 109.7%. This market is 93.0% overvalued. Median home price is \$1,311,500. Prices rose 5.3% year-over-year.

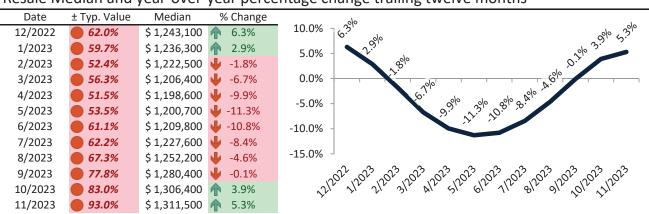
Monthly cost of ownership is \$8,898, and rents average \$4,243, making owning \$4,654 per month more costly than renting. Rents rose 1.8% year-over-year. The current capitalization rate (rent/price) is 3.1%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$9,800 ¬
12/2022	2.0%	\$ 4,142	\$ 7,405	45,000
1/2023	1.6%	\$ 4,144	\$ 7,311	\$7,800
2/2023	3 1.3%	\$ 4,147	\$ 7,011	\$7,000
3/2023	1.2%	\$ 4,158	\$ 7,194	65 000
4/2023	1.2%	\$ 4,170	\$ 7,014	\$5,800 - 20,22 20,25 20,25 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,20 20,2
5/2023	3 1.2%	\$ 4,177	\$ 7,108	
6/2023	1.2%	\$ 4,181	\$ 7,433	\$3,800 -
7/2023	3 1.2%	\$ 4,182	\$ 7,481	Rent Own Historic Cost to Own Relative to Rent
8/2023	1.2%	\$ 4,190	\$ 7,709	\$1,800
9/2023	1.4%	\$ 4,208	\$ 8,183	\(\alpha^2
10/2023	3 1.7%	\$ 4,236	\$ 8,458	21202 1202 31202 31202 1202 51202 61202 11202 81202 31202 12023
11/2023	1.8%	\$ 4,244	\$ 8,898	y

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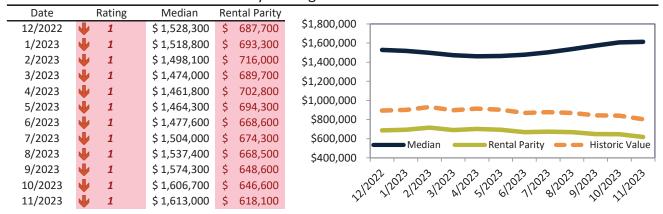
Cambrian Park Housing Market Value & Trends Update

Historically, properties in this market sell at a 30.1% premium. Today's premium is 161.0%. This market is 130.9% overvalued. Median home price is \$1,613,000. Prices rose 5.4% year-over-year.

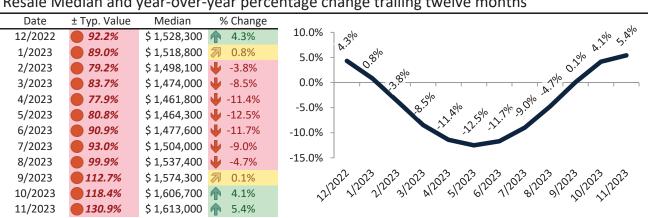
Monthly cost of ownership is \$10,943, and rents average \$4,193, making owning \$6,750 per month more costly than renting. Rents rose 1.8% year-over-year. The current capitalization rate (rent/price) is 2.5%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$11,800 ¬
12/2022	3 1.1%	\$ 4,097	\$ 9,104	ψ11,000
1/2023	3 0.8%	\$ 4,100	\$ 8,981	\$9,800 -
2/2023	3 0.6%	\$ 4,107	\$ 8,592	
3/2023	3 0.7%	\$ 4,113	\$ 8,789	\$7,800 -
4/2023	1.0%	\$ 4,113	\$ 8,554	\$5,800 20 20 20 20 20 20 20 20 20 20 20 20 2
5/2023	3 1.3%	\$ 4,110	\$ 8,668	33,000 = 5/2; 5/2; 5/2; 5/2; 5/2; 5/2; 5/2; 5/2;
6/2023	1.5%	\$ 4,108	\$ 9,078	\$3,800
7/2023	3 1.5%	\$ 4,109	\$ 9,165	Rent Own Historic Cost to Own Relative to Rent
8/2023	1.4%	\$ 4,116	\$ 9,465	\$1,800
9/2023	1.4%	\$ 4,145	\$ 10,061	\(\lambda^2 \cdot \frac{1}{2}
10/2023	3 1.7%	\$ 4,186	\$ 10,402	21202 1202 31202 31202 1202 51202 61202 11202 81202 91202 1202
11/2023	3 1.8%	\$ 4,194	\$ 10,944	y

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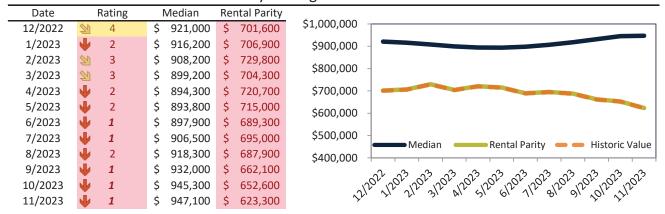
Fairgrounds Housing Market Value & Trends Update

Historically, properties in this market sell at a -0.1% discount. Today's premium is 52.0%. This market is 52.1% overvalued. Median home price is \$947,100. Prices rose 2.5% year-over-year.

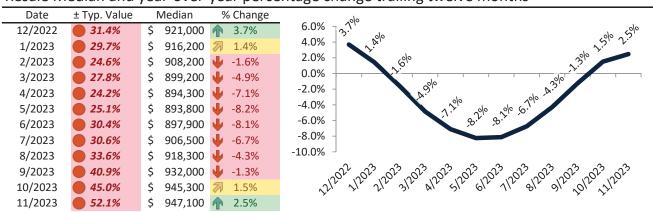
Monthly cost of ownership is \$6,425, and rents average \$4,229, making owning \$2,196 per month more costly than renting. Rents rose 1.8% year-over-year. The current capitalization rate (rent/price) is 4.3%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$6,800 ¬
12/2022	1 3.7%	\$ 4,179	\$ 5,486	40,000
1/2023	3.2%	\$ 4,181	\$ 5,418	\$5,800
2/2023	1 2.9%	\$ 4,186	\$ 5,209	\$4,800 54,79 54,76 54,76 54,75 73 54,75 73 54,75 73 54,75 73 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75 54,75
3/2023	1 2.7%	\$ 4,200	\$ 5,362	\$4,800 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5
4/2023	1 2.8%	\$ 4,217	\$ 5,233	\$3,800 -
5/2023	1 2.8%	\$ 4,233	\$ 5,291	\$5,000 ⁻
6/2023	1 2.8%	\$ 4,235	\$ 5,517	\$2,800 -
7/2023	1 2.7%	\$ 4,235	\$ 5,524	Rent Own Historic Cost to Own Relative to Rent
8/2023	1 2.5%	\$ 4,235	\$ 5,654	\$1,800
9/2023	1 2.3%	\$ 4,231	\$ 5,956	\$\frac{1}{2} \frac{1}{2} \frac
10/2023	1 2.0%	\$ 4,225	\$ 6,120	21/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/
11/2023	7 1.8%	\$ 4,229	\$ 6,426	y

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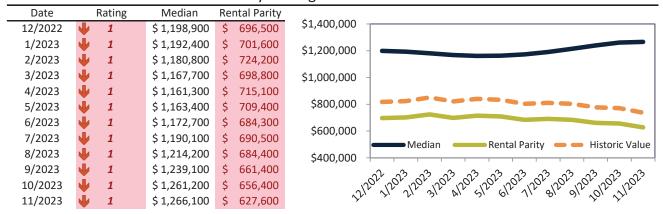
Santa Teresa Housing Market Value & Trends Update

Historically, properties in this market sell at a 17.5% premium. Today's premium is 101.8%. This market is 84.3% overvalued. Median home price is \$1,266,100. Prices rose 5.3% year-over-year.

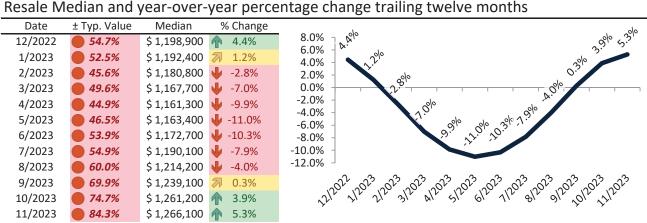
Monthly cost of ownership is \$8,590, and rents average \$4,258, making owning \$4,331 per month more costly than renting. Rents rose 2.0% year-over-year. The current capitalization rate (rent/price) is 3.2%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$9,800 ¬
12/2022	1.9%	\$ 4,149	\$ 7,141	<i>y</i> 3,500
1/2023	3 1.5%	\$ 4,149	\$ 7,051	\$7,800 -
2/2023	3 1.2%	\$ 4,154	\$ 6,772	\$7,000
3/2023	3 1.1%	\$ 4,167	\$ 6,963	65 000 B B 64 61 95 00 04 08 04 01 09 09
4/2023	3 1.1%	\$ 4,185	\$ 6,796	\$5,800 - 20,28 20,28 20,28 20,28 20 20 20 20 20 20 20 20 20 20 20 20 20
5/2023	3 1.1%	\$ 4,200	\$ 6,887	
6/2023	1.2%	\$ 4,204	\$ 7,205	\$3,800 -
7/2023	3 1.3%	\$ 4,208	\$ 7,252	Rent Own Historic Cost to Own Relative to Rent
8/2023	1.4%	\$ 4,214	\$ 7,475	\$1,800
9/2023	1.5%	\$ 4,227	\$ 7,919	\(\frac{1}{2} \) \(\frac{1} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1}{2} \) \(\fr
10/2023	3 1.8%	\$ 4,250	\$ 8,165	21202 1203 1203 1203 1203 1203 1203 1203
11/2023	2.0%	\$ 4,259	\$ 8,590	y y

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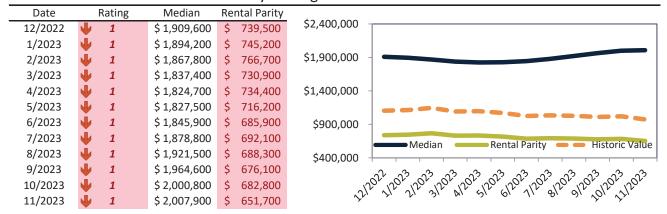
Almaden Valley Housing Market Value & Trends Update

Historically, properties in this market sell at a 49.4% premium. Today's premium is 208.1%. This market is 158.7% overvalued. Median home price is \$2,007,900. Prices rose 4.8% year-over-year.

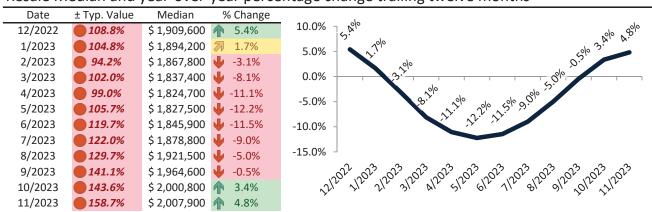
Monthly cost of ownership is \$13,623, and rents average \$4,422, making owning \$9,200 per month more costly than renting. Rents fell 0.9% year-over-year. The current capitalization rate (rent/price) is 2.1%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$15,800 ¬
12/2022	1 2.4%	\$ 4,405	11,375	
1/2023	3 1.9%	\$ 4,407	11,201	\$13,800 -
2/2023	3 1.3%	\$ 4,398	10,712	\$11,800
3/2023	2 0.7%	\$ 4,359	10,956	\$9,800 -
4/2023	- 0.1%	\$ 4,298	10,678	\$7,800 - 60 60 60 60 60 60 60 60 60 60 60 60 60
5/2023	-0.8%	\$ 4,240	5 10,818	\$7,800 - 50 20 20 20 20 20 20 20 20 20 20 20 20 20
6/2023	-1.4%	\$ 4,215	\$ 11,341	1.57.5.1
7/2023	-1.9%	\$ 4,218	11,449	\$3,800 Rent Own Historic Cost to Own Relative to Rent
8/2023	-2.2 %	\$ 4,238	11,830	\$1,800
9/2023	-1.9%	\$ 4,321	12,556	22 23 23 23 23 23 23 23 23 23 23 23 23 2
10/2023	-1.2 %	\$ 4,421	12,953	21202 1202 31202 31202 1202 31202 61202 11202 31203 1202 31202 31202
11/2023	-0.9%	\$ 4,422	13,623	у у

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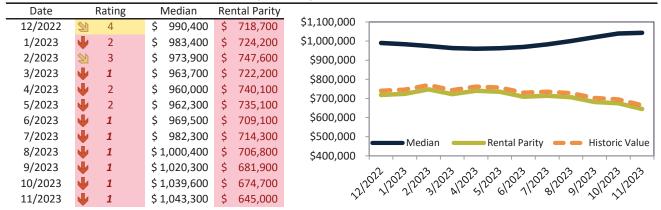
Edenvale - Seven Trees Housing Market Value & Trends Update

Historically, properties in this market sell at a 3.0% premium. Today's premium is 61.8%. This market is 58.8% overvalued. Median home price is \$1,043,300. Prices rose 4.8% year-over-year.

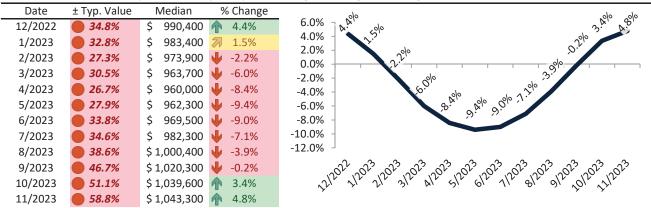
Monthly cost of ownership is \$7,078, and rents average \$4,376, making owning \$2,702 per month more costly than renting. Rents rose 3.0% year-over-year. The current capitalization rate (rent/price) is 4.0%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$7,800 ¬
12/2022	1 3.5%	\$ 4,281	\$ 5,9	00 '
1/2023	1 3.2%	\$ 4,283	\$ 5,8	15 \$6,800 -
2/2023	1.0%	\$ 4,288	\$ 5,5	86 \$5,800 - 25 25 25 25 25 25 25 25 25 25 25
3/2023	3.1%	\$ 4,307	\$ 5,7	86 \$5,800 - 35 35 36 36 36 36 36 36 36 36 36 36 36 36 36
4/2023	1.4%	\$ 4,331	\$ 5,6	18 \$4,800 \\ \frac{1}{2} \qquad \qquad \qqqqqqqqqqqqqqqqqqqqqqqqqqqqqqqqqqqq
5/2023	1.8%	\$ 4,352	\$ 5,6	96 \$3,800 -
6/2023	4.0%	\$ 4,357	\$ 5,9	57 \$2,800 -
7/2023	1.9%	\$ 4,353	\$ 5,9	Rent —Own —Historic Cost to Own Relative to Rent
8/2023	1.7%	\$ 4,352	\$ 6,1	59 \$1,800 +
9/2023	1.5%	\$ 4,358	\$ 6,5	21
10/2023	1.3%	\$ 4,368	\$ 6,7	21 2120 2120 2120 3120 3120 3120 3120 31
11/2023	3.0%	\$ 4,376	\$ 7,0	

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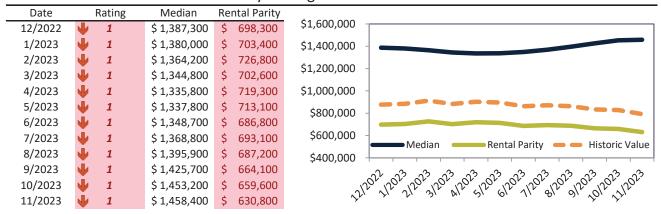
Berryessa Housing Market Value & Trends Update

Historically, properties in this market sell at a 25.6% premium. Today's premium is 131.2%. This market is 105.6% overvalued. Median home price is \$1,458,400. Prices rose 4.9% year-over-year.

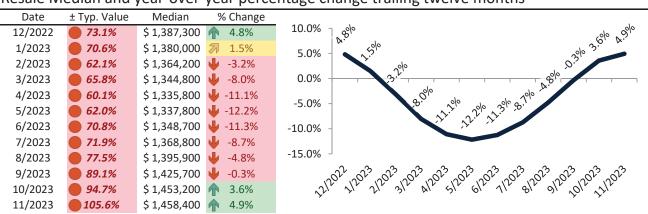
Monthly cost of ownership is \$9,894, and rents average \$4,280, making owning \$5,614 per month more costly than renting. Rents rose 2.3% year-over-year. The current capitalization rate (rent/price) is 2.8%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	. \$11,800 ¬
12/2022	1 2.1%	\$ 4,160	\$ 8,264	,
1/2023	1.7%	\$ 4,160	\$ 8,160	\$9,800 -
2/2023	1.4%	\$ 4,168	\$ 7,824	
3/2023	1.4%	\$ 4,190	\$ 8,019	\$7,800
4/2023	1.4%	\$ 4,209	\$ 7,817	\$5,800 20 20 20 20 20 20 20 20 20 20 20 20 2
5/2023	1.5%	\$ 4,221	\$ 7,919	33,000 - 5ki
6/2023	1.6%	\$ 4,220	\$ 8,286	\$3,800 -
7/2023	3 1.6%	\$ 4,224	\$ 8,341	Rent Own Historic Cost to Own Relative to Rent
8/2023	1.7%	\$ 4,231	\$ 8,594	\$1,800
9/2023	1.8%	\$ 4,244	\$ 9,111	~ 02 ~ 02 ~ 02 ~ 02 ~ 02 ~ 02 ~ 02 ~ 02
10/2023	1 2.1%	\$ 4,271	\$ 9,408	21202 1202 31202 31202 1202 51202 61202 11202 91202 91202 1202
11/2023	1 2.3%	\$ 4,280	\$ 9,895	, , ,

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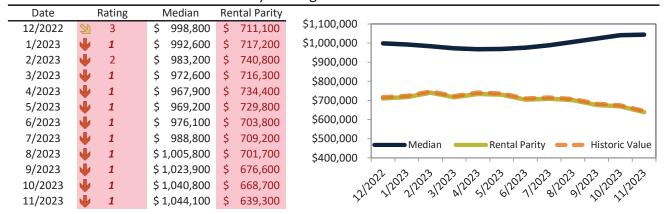
Alum Rock-East Foothills Housing Market Value & Trends Update

Historically, properties in this market sell at a 0.8% premium. Today's premium is 63.3%. This market is 62.5% overvalued. Median home price is \$1,044,100. Prices rose 4.2% year-over-year.

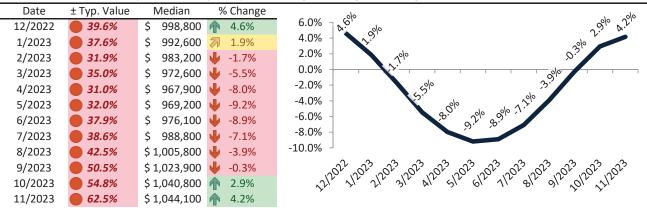
Monthly cost of ownership is \$7,083, and rents average \$4,337, making owning \$2,746 per month more costly than renting. Rents rose 2.9% year-over-year. The current capitalization rate (rent/price) is 4.0%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	%	Change	Rent	Own	
12/2022	1	4.2%	\$ 4,236	\$ 5,950	\$7,800 -
1/2023	1	3.7%	\$ 4,241	\$ 5,870	\$6,800 -
2/2023	1	3.2%	\$ 4,249	\$ 5,639	
3/2023	1	3.0%	\$ 4,271	\$ 5,800	\$5,800 - 138 12 12 12 12 12 12 12 12 12 12 12 12 12
4/2023	1	3.0%	\$ 4,298	\$ 5,664	\$4,800 - 24, 24, 24, 24, 24, 22, 22, 22, 22, 22,
5/2023	1	3.3%	\$ 4,321	\$ 5,737	\$3,800 -
6/2023	1	3.4%	\$ 4,324	\$ 5,997	
7/2023	1	3.4%	\$ 4,322	\$ 6,026	\$2,800 - Rent Own Historic Cost to Own Relative to Rent
8/2023	1	3.3%	\$ 4,321	\$ 6,192	\$1,800
9/2023	1	3.1%	\$ 4,324	\$ 6,544	5 ²
10/2023	1	3.0%	\$ 4,329	\$ 6,738	21/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 3/2013 1/2013
11/2023	1	2.9%	\$ 4,338	\$ 7,084	y y

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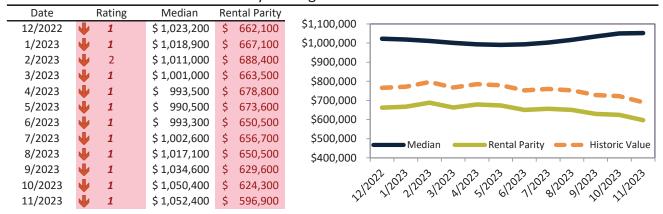
North San Jose Housing Market Value & Trends Update

Historically, properties in this market sell at a 15.7% premium. Today's premium is 76.3%. This market is 60.6% overvalued. Median home price is \$1,052,400. Prices rose 2.5% year-over-year.

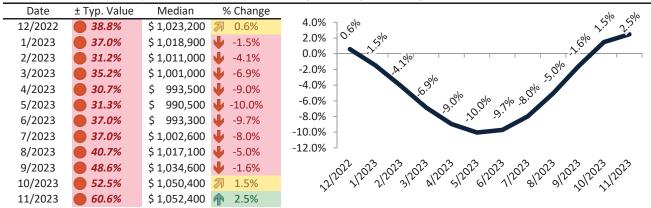
Monthly cost of ownership is \$7,140, and rents average \$4,050, making owning \$3,089 per month more costly than renting. Rents rose 2.6% year-over-year. The current capitalization rate (rent/price) is 3.7%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	%	6 Change	Rent	Own	\$7,800 ¬
12/2022	1	2.6%	\$ 3,944	\$ 6,095	37,800
1/2023		2.3%	\$ 3,945	\$ 6,025	\$6,800 -
2/2023		2.1%	\$ 3,949	\$ 5,798	\$5,800
3/2023	1	2.1%	\$ 3,957	\$ 5,969	and any any and all ago ago ago ago ago ago
4/2023	1	2.3%	\$ 3,972	\$ 5,814	\$4,800 - 23 2 23 23 23 23 23 23 23 23 23 24 24 24 24 24 24
5/2023	1	2.5%	\$ 3,988	\$ 5,863	\$3,800 -
6/2023	1	2.6%	\$ 3,997	\$ 6,103	\$2,800 -
7/2023	1	2.6%	\$ 4,002	\$ 6,110	Rent Own Historic Cost to Own Relative to Rent
8/2023		2.5%	\$ 4,005	\$ 6,262	\$1,800
9/2023	1	2.5%	\$ 4,024	\$ 6,612	20 22 23 23 23 23 23 23 23 23 23 23 23 23
10/2023	1	2.5%	\$ 4,042	\$ 6,800	21/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013
11/2023	1	2.6%	\$ 4,050	\$ 7,140	y y

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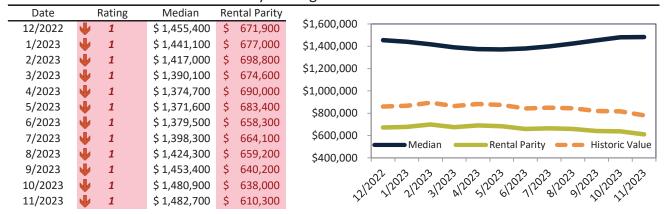
Rose Garden Housing Market Value & Trends Update

Historically, properties in this market sell at a 28.0% premium. Today's premium is 143.0%. This market is 115.0% overvalued. Median home price is \$1,482,700. Prices rose 1.6% year-over-year.

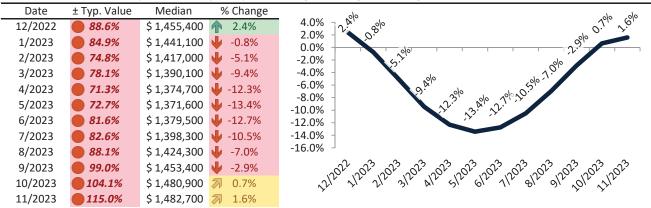
Monthly cost of ownership is \$10,059, and rents average \$4,141, making owning \$5,918 per month more costly than renting. Rents rose 2.7% year-over-year. The current capitalization rate (rent/price) is 2.7%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	R	ent	Own	\$11,800 ¬
12/2022	1 2.2%	\$	4,002	\$ 8,669	Ψ11,000
1/2023	1.8%	\$	4,004	\$ 8,522	\$9,800 -
2/2023	3 1.6%	\$	4,008	\$ 8,127	
3/2023	1.6%	\$	4,023	\$ 8,289	\$7,800 -
4/2023	1.7%	\$	4,038	\$ 8,044	\$5,800 - 200 200 200 200 200 200 200 200 200
5/2023	1.9%	\$	4,046	\$ 8,119	33,000
6/2023	1 2.0%	\$	4,045	\$ 8,476	\$3,800
7/2023	1 2.0%	\$	4,047	\$ 8,521	Rent Own Historic Cost to Own Relative to Rent
8/2023	1 2.0%	\$	4,058	\$ 8,769	\$1,800
9/2023	1 2.2%	\$	4,092	\$ 9,289	\(\alpha^2 \alpha^3 \alp
10/2023	1 2.5%	\$	4,131	\$ 9,587	21202 11202 31202 31202 11202 51202 61202 11202 81202 91202 91202 31202
11/2023	1 2.7%	\$	4,141	\$ 10,060	, , ,

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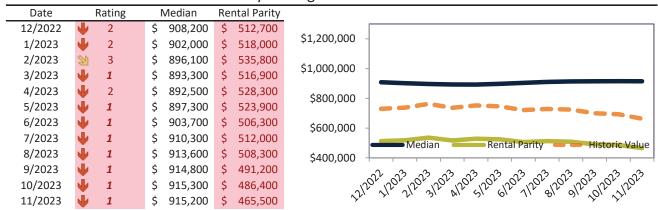
San Juan Bautista Housing Market Value & Trends Update

Historically, properties in this market sell at a 42.4% premium. Today's premium is 96.6%. This market is 54.2% overvalued. Median home price is \$915,200. Prices fell 0.1% year-over-year.

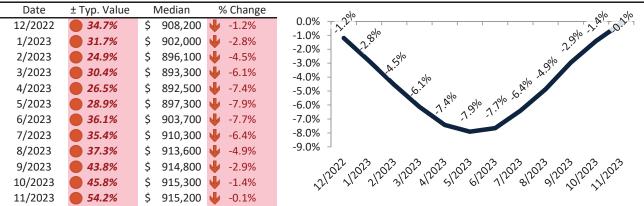
Monthly cost of ownership is \$6,209, and rents average \$3,158, making owning \$3,050 per month more costly than renting. Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 3.3%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	- \$6,800 ¬
12/2022	1 3.7%	\$ 3,054	\$ 5,410	
1/2023	1 3.7%	\$ 3,064	\$ 5,334	\$5,800 -
2/2023	1 3.7%	\$ 3,073	\$ 5,139	
3/2023	3.7%	\$ 3,082	\$ 5,327	\$4,800
4/2023	1 3.7%	\$ 3,092	\$ 5,223	\$3,800 30 430 430 430 430 430 430 430 430 43
5/2023	1 3.7%	\$ 3,101	\$ 5,312	33,800 - 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2,
6/2023	1 3.7%	\$ 3,111	\$ 5,552	\$2,800
7/2023	1 3.7%	\$ 3,120	\$ 5,547	Rent Own Historic Cost to Own Relative to Rent
8/2023	1 3.7%	\$ 3,130	\$ 5,625	\$1,800
9/2023	1 3.7%	\$ 3,139	\$ 5,846	\(\frac{1}{2} \) \(\frac{1} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1}{2} \) \(\fr
10/2023	1.7%	\$ 3,149	\$ 5,926	21/2013/12013/12013/12013/12013/12013/12013/12013/12013
11/2023	1 3.7%	\$ 3,159	\$ 6,209	у у

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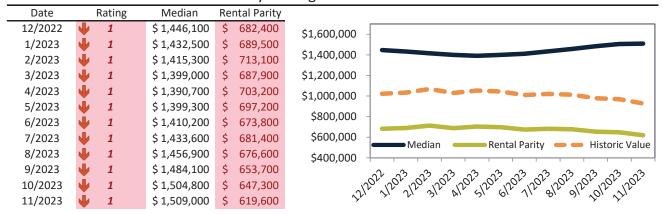
San Martin Housing Market Value & Trends Update

Historically, properties in this market sell at a 49.8% premium. Today's premium is 143.5%. This market is 93.7% overvalued. Median home price is \$1,509,000. Prices rose 3.8% year-over-year.

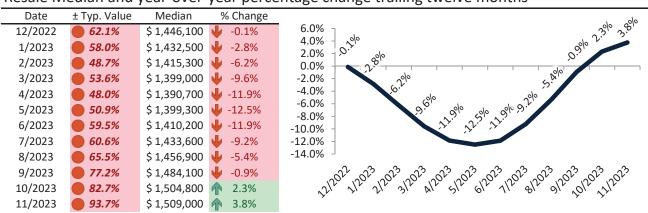
Monthly cost of ownership is \$10,238, and rents average \$4,203, making owning \$6,034 per month more costly than renting. Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 2.7%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	9	6 Change	Rent	Own	\$11,800 ¬
12/2022	1	3.7%	\$ 4,065	\$ 8,614	711,000
1/2023	1	3.7%	\$ 4,077	\$ 8,471	\$9,800 -
2/2023	1	3.7%	\$ 4,090	\$ 8,117	
3/2023	1	3.7%	\$ 4,102	\$ 8,342	\$7,800 -
4/2023	1	3.7%	\$ 4,115	\$ 8,138	\$5,800 [200] 200 200 200 200 200 200 200 200 200
5/2023		3.7%	\$ 4,128	\$ 8,283	33,000 - 50° 50° 50° 50° 50° 50° 50° 50° 50° 50°
6/2023	1	3.7%	\$ 4,140	\$ 8,664	\$3,800 -
7/2023		3.7%	\$ 4,153	\$ 8,736	Rent Own Historic Cost to Own Relative to Rent
8/2023	1	3.7%	\$ 4,166	\$ 8,969	\$1,800
9/2023	1	3.7%	\$ 4,178	\$ 9,485	\(\frac{1}{2} \) \(\frac{1} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1}{2} \) \(\fr
10/2023	1	3.7%	\$ 4,191	\$ 9,742	21/2012 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013
11/2023	1	3.7%	\$ 4,204	\$ 10,238	y y y

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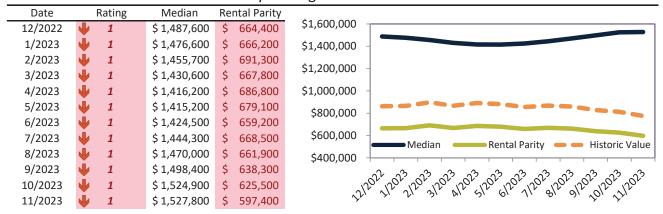
Santa Clara Housing Market Value & Trends Update

Historically, properties in this market sell at a 29.8% premium. Today's premium is 155.7%. This market is 125.9% overvalued. Median home price is \$1,527,800. Prices rose 2.6% year-over-year.

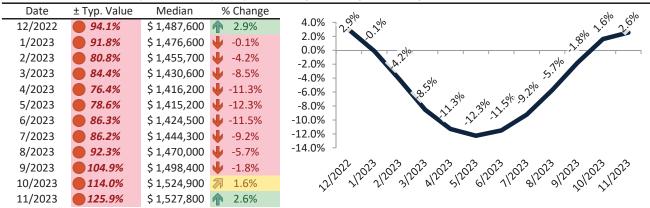
Monthly cost of ownership is \$10,365, and rents average \$4,053, making owning \$6,312 per month more costly than renting. Rents rose 2.2% year-over-year. The current capitalization rate (rent/price) is 2.5%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	%	6 Change	Rent	Own	\$11,800 ¬
12/2022	2	9.4%	\$ 3,958	\$ 8,861	711,000
1/2023	2	8.9%	\$ 3,940	\$ 8,732	\$9,800 -
2/2023	2	8.4%	\$ 3,965	\$ 8,349	
3/2023	2	7.7%	\$ 3,982	\$ 8,531	\$7,800 -
4/2023	2	7.1%	\$ 4,019	\$ 8,287	\$5,800 235 236 236 236 240 240 240 240 240 240 240 240 240 240
5/2023		6.1%	\$ 4,020	\$ 8,377	^{33,000} zy² zy² zy² zy² zx² zx² zx² zx² zx² zx² zx² zx² zx² zx
6/2023		5.1%	\$ 4,050	\$ 8,752	\$3,800
7/2023		4.3%	\$ 4,074	\$ 8,801	Rent Own Historic Cost to Own Relative to Rent
8/2023	1	3.6%	\$ 4,076	\$ 9,050	\$1,800
9/2023		3.0%	\$ 4,080	\$ 9,576	\(\alpha^2
10/2023	1	2.4%	\$ 4,050	\$ 9,872	21202 11203 12023 12023 12023 12023 12023 12023 12023 12023 12023
11/2023	1	2.2%	\$ 4,054	\$ 10,366	y y y

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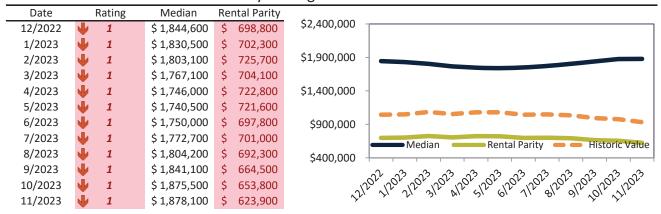
Sunnyvale Housing Market Value & Trends Update

Historically, properties in this market sell at a 49.5% premium. Today's premium is 201.0%. This market is 151.5% overvalued. Median home price is \$1,878,100. Prices rose 1.8% year-over-year.

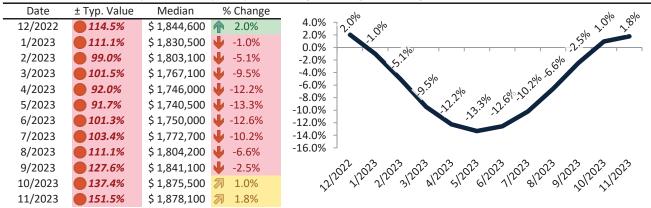
Monthly cost of ownership is \$12,742, and rents average \$4,233, making owning \$8,509 per month more costly than renting. Rents fell 0.3% year-over-year. The current capitalization rate (rent/price) is 2.2%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$13,800 ¬
12/2022	24 7.6%	\$ 4,163	\$ 10,988	
1/2023	6.5%	\$ 4,153	\$ 10,824	\$11,800
2/2023	5.3%	\$ 4,162	\$ 10,341	\$9,800 -
3/2023	4.7%	\$ 4,199	\$ 10,537	
4/2023	1.9%	\$ 4,230	\$ 10,217	\$7,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,800 - \$5,
5/2023	3.3%	\$ 4,272	\$ 10,303	\$5,800 - 50, 50, 50, 50, 50, 50, 50, 50, 50, 50,
6/2023	1 2.3%	\$ 4,287	\$ 10,752	\$3,800 -
7/2023	3 1.3%	\$ 4,272	\$ 10,802	Rent Own Historic Cost to Own Relative to Rent
8/2023	3 0.3%	\$ 4,262	\$ 11,108	\$1,800
9/2023	-0.4%	\$ 4,247	\$ 11,766	\(\frac{1}{2} \) \(\frac{1} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1}{2} \) \(\fr
10/2023	- 0.7%	\$ 4,233	\$ 12,142	21202 1202 31202 31202 1202 51202 61202 1202 91202 91202 1202
11/2023	-0.3%	\$ 4,233	\$ 12,742	y

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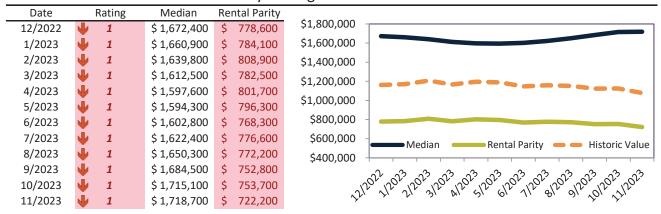
Ponderosa Housing Market Value & Trends Update

Historically, properties in this market sell at a 49.2% premium. Today's premium is 138.0%. This market is 88.8% overvalued. Median home price is \$1,718,700. Prices rose 2.7% year-over-year.

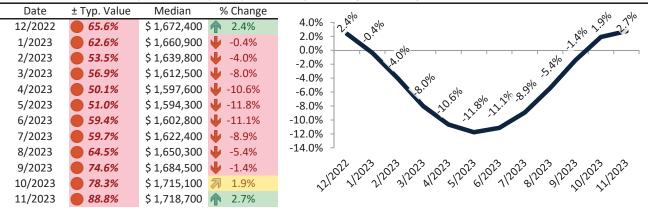
Monthly cost of ownership is \$11,660, and rents average \$4,900, making owning \$6,760 per month more costly than renting. Rents rose 3.8% year-over-year. The current capitalization rate (rent/price) is 2.7%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Chai	nge	Re	ent	Own	- \$13,800 ¬
12/2022	3 0.6%	6	\$	4,638	\$ 9,962	
1/2023	3 0.49	6	\$	4,637	\$ 9,821	\$11,800 -
2/2023	3 0.29	6	\$	4,640	\$ 9,405	\$9,800
3/2023	3 0.49	6	\$	4,666	\$ 9,615	
4/2023	3 0.89	6	\$	4,692	\$ 9,349	\$7,800 - 30 (3) (30 (6) (3) (1) (3) (3) (5) (3) (6) (6) (6) (7) (7) (7) (7) (7) (7) (7) (7) (8) (8) (8) (8) (8) (8) (8) (8) (8) (8
5/2023	3 1.29	6	\$	4,714	\$ 9,438	\$5,800 - 5111 5111 5111 5111 5111 5111 5111
6/2023	1.5 %	6	\$	4,721	\$ 9,848	\$3,800 -
7/2023	3 1.79	6	\$	4,733	\$ 9,887	Rent ——Own ——Historic Cost to Own Relative to Rent
8/2023	2.0 %	6	\$	4,755	\$ 10,160	\$1,800
9/2023	1 2.5%	6	\$	4,812	\$ 10,765	\(\frac{1}{2} \) \(\frac{1} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1}{2} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1} \) \(\frac{1}{2} \) \(\fr
10/2023	3.2 %	6	\$	4,880	\$ 11,104	21/2013, 12013, 12013, 12013, 12013, 12013, 12013, 12013, 12013, 12013
11/2023	3.89	6	\$	4,900	\$ 11,661	y y y

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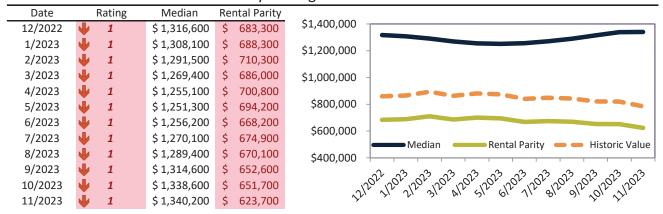
Lakewood Housing Market Value & Trends Update

Historically, properties in this market sell at a 25.8% premium. Today's premium is 114.9%. This market is 89.1% overvalued. Median home price is \$1,340,200. Prices rose 1.5% year-over-year.

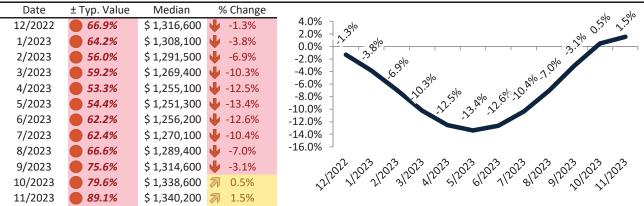
Monthly cost of ownership is \$9,092, and rents average \$4,232, making owning \$4,860 per month more costly than renting. Rents rose 3.1% year-over-year. The current capitalization rate (rent/price) is 3.0%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	%	6 Change	Rent	Own	\$9,800 ¬
12/2022	团	1.7%	\$ 4,070	\$ 7,843	<i>43,300</i>
1/2023	团	1.3%	\$ 4,070	\$ 7,735	\$7,800 -
2/2023	团	1.1%	\$ 4,074	\$ 7,407	\$7,800
3/2023	团	1.2%	\$ 4,091	\$ 7,569	45 000 40 40 40 40 40 40 40 40 40 40 40 40
4/2023	团	1.4%	\$ 4,101	\$ 7,344	\$5,800 - 00 00 00 00 00 00 00 00 00 00 00 00
5/2023	团	1.8%	\$ 4,109	\$ 7,407	
6/2023	团	1.9%	\$ 4,106	\$ 7,718	\$3,800 -
7/2023	1	2.1%	\$ 4,113	\$ 7,740	Rent Own Historic Cost to Own Relative to Rent
8/2023	1	2.1%	\$ 4,126	\$ 7,938	\$1,800
9/2023	1	2.4%	\$ 4,171	\$ 8,401	25 25 25 25 25 25 25 25 25 25 25 25 25 2
10/2023	1	2.8%	\$ 4,220	\$ 8,666	21/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/
11/2023	1	3.1%	\$ 4,232	\$ 9,093	y

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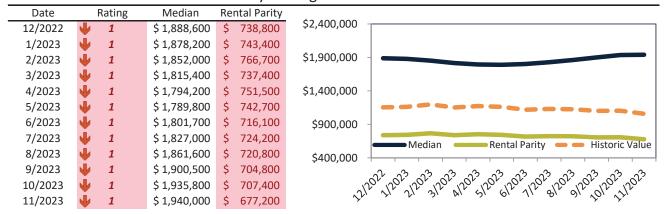
Washington Housing Market Value & Trends Update

Historically, properties in this market sell at a 56.2% premium. Today's premium is 186.5%. This market is 130.3% overvalued. Median home price is \$1,940,000. Prices rose 2.9% year-over-year.

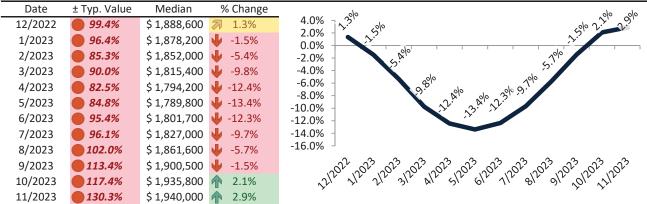
Monthly cost of ownership is \$13,162, and rents average \$4,594, making owning \$8,567 per month more costly than renting. Rents rose 2.2% year-over-year. The current capitalization rate (rent/price) is 2.3%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$13,800 ¬
12/2022	3 0.4%	\$ 4,401	\$ 11,250	
1/2023	3 0.2%	\$ 4,396	\$ 11,106	\$11,800
2/2023	3 0.0%	\$ 4,398	\$ 10,622	\$9,800 -
3/2023	. 0.0%	\$ 4,398	\$ 10,825	4-000
4/2023	3 0.0%	\$ 4,398	\$ 10,499	\$7,800 - 30 30 30 30 30 30 30 30 30 30 30 30 30
5/2023	3 0.0%	\$ 4,396	\$ 10,595	\$5,800 50 50 50 50 50 50 50 50 50 50 50 50 5
6/2023	3 0.0%	\$ 4,400	\$ 11,070	\$3,800 -
7/2023	3 0.0%	\$ 4,413	\$ 11,133	Rent Own Historic Cost to Own Relative to Rent
8/2023	3 0.2%	\$ 4,438	\$ 11,461	\$1,800
9/2023	3 0.8%	\$ 4,505	\$ 12,146	\(\alpha^1 \alpha^2
10/2023	3 1.6%	\$ 4,580	\$ 12,532	21202 1202 31202 31202 1202 51202 61202 11202 81202 91202 1202
11/2023	1 2.2%	\$ 4,595	\$ 13,162	, , ,

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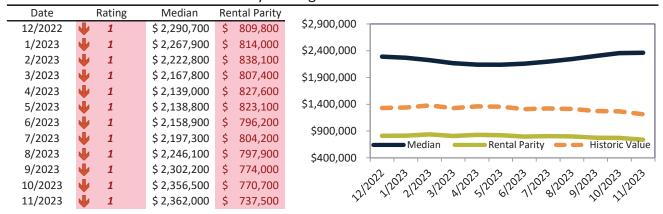
Ortega Housing Market Value & Trends Update

Historically, properties in this market sell at a 64.5% premium. Today's premium is 220.3%. This market is 155.8% overvalued. Median home price is \$2,362,000. Prices rose 3.1% year-over-year.

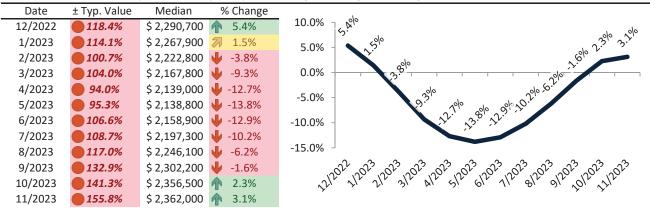
Monthly cost of ownership is \$16,025, and rents average \$5,003, making owning \$11,021 per month more costly than renting. Rents rose 3.1% year-over-year. The current capitalization rate (rent/price) is 2.0%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent	Own	\$16,800 ¬
12/2022	3 0.8%	\$ 4,824	\$ 13,645	V10,000
1/2023	3 0.1%	\$ 4,814	\$ 13,411	
2/2023	- 0.3%	\$ 4,807	\$ 12,748	\$11,800 -
3/2023	-0.4%	\$ 4,815	\$ 12,926	
4/2023	3 0.0%	\$ 4,843	\$ 12,517	\$6,800 50 50 50 50 50 50 50 50 50 50 50 50 5
5/2023	3 0.7%	\$ 4,873	\$ 12,661	\$6,800 - 50 50 50 50 50 50 50 50 50 50 50 50 50
6/2023	1.4%	\$ 4,892	\$ 13,264	
7/2023	1.9%	\$ 4,901	\$ 13,390	Rent Own Historic Cost to Own Relative to Rent
8/2023	1 2.2%	\$ 4,912	\$ 13,828	\$1,800
9/2023	1 2.5%	\$ 4,947	\$ 14,713	\(\frac{1}{2}\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\) \(\frac{1}2\)
10/2023	1 2.8%	\$ 4,990	\$ 15,256	121202 11202 11203 11203 11203 11203 11203 11203 11203 11203 11203
11/2023	1 3.1%	\$ 5,004	\$ 16,025	, , ,

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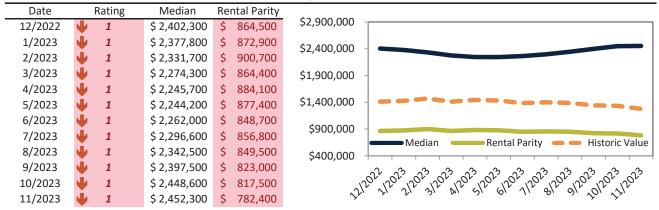
De Anza Housing Market Value & Trends Update

Historically, properties in this market sell at a 63.3% premium. Today's premium is 213.5%. This market is 150.2% overvalued. Median home price is \$2,452,300. Prices rose 2.0% year-over-year.

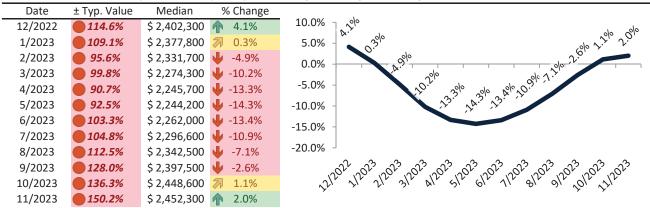
Monthly cost of ownership is \$16,638, and rents average \$5,308, making owning \$11,329 per month more costly than renting. Rents rose 4.3% year-over-year. The current capitalization rate (rent/price) is 2.1%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	%	Change	Rent	Own	- \$21,800 ¬
12/2022	A	1.9%	\$ 5,150	\$ 14,310	· • • • • • • • • • • • • • • • • • • •
1/2023	1	2.3%	\$ 5,162	\$ 14,061	\$16,800 -
2/2023	1	2.6%	\$ 5,166	\$ 13,373	\$10,000
3/2023	1	2.8%	\$ 5,154	\$ 13,561	¢44.000
4/2023	1	3.1%	\$ 5,174	\$ 13,141	\$11,800 -
5/2023	1	3.4%	\$ 5,194	\$ 13,285	\$ \$00
6/2023	1	3.8%	\$ 5,215	\$ 13,898	\$6,800 - 2, 2, 2, 2, 2, 3, 3, 3, 3, 3, 3, 3
7/2023	1	4.1%	\$ 5,221	\$ 13,995	Rent — Own — Historic Cost to Own Relative to Rent
8/2023	1	4.3%	\$ 5,231	\$ 14,422	\$1,800
9/2023	1	4.5%	\$ 5,260	\$ 15,322	\(\alpha^2 \) \(\al
10/2023	1	4.5%	\$ 5,293	\$ 15,852	21125, 1253, 1203, 3125, 8125, 8125, 9125, 11203, 8125, 3125, 3125, 31125, 31125,
11/2023	1	4.3%	\$ 5,309	\$ 16,638	y y

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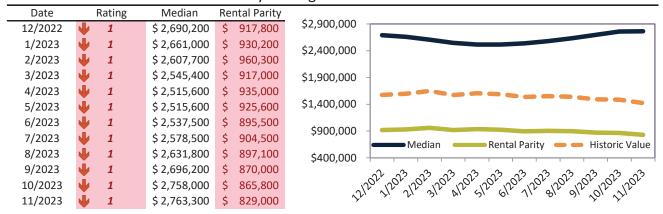
Serra Housing Market Value & Trends Update

Historically, properties in this market sell at a 71.6% premium. Today's premium is 233.3%. This market is 161.7% overvalued. Median home price is \$2,763,300. Prices rose 2.6% year-over-year.

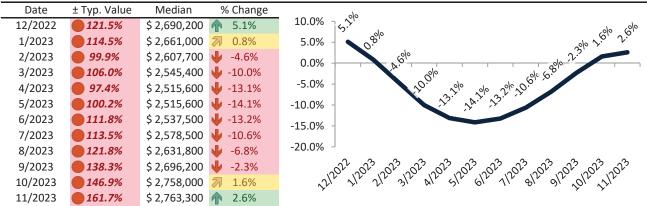
Monthly cost of ownership is \$18,748, and rents average \$5,624, making owning \$13,123 per month more costly than renting. Rents rose 6.1% year-over-year. The current capitalization rate (rent/price) is 2.0%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	%	6 Change	Rent	Own	\$21,800 ¬
12/2022	1	2.7%	\$ 5,467	\$ 16,025	721,000
1/2023	1	3.5%	\$ 5,501	\$ 15,735	\$16,800 -
2/2023	1	4.1%	\$ 5,508	\$ 14,956	\$10,000
3/2023	1	4.5%	\$ 5,468	\$ 15,178	444.000
4/2023	1	5.1%	\$ 5,472	\$ 14,720	\$11,800 -
5/2023		5.7%	\$ 5,480	\$ 14,891	\$11,800 \\ \frac{1}{2}\limits \f
6/2023	1	6.3%	\$ 5,502	\$ 15,590	\$6,800 - 7
7/2023	1	6.7%	\$ 5,512	\$ 15,713	Rent Own Historic Cost to Own Relative to Rent
8/2023	1	6.9%	\$ 5,523	\$ 16,203	\$1,800
9/2023	1	6.9%	\$ 5,561	\$ 17,231	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
10/2023		6.6%	\$ 5,605	\$ 17,855	21/2013/12013/12013/12013/12013/12013/12013/12013/12013/12013
11/2023	1	6.1%	\$ 5,625	\$ 18,748	y

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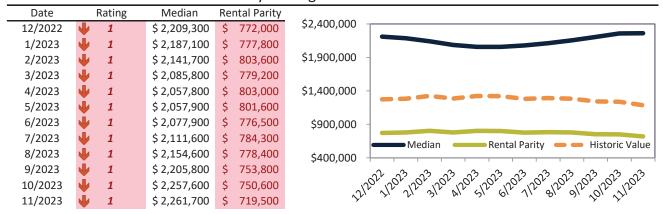
Raynor Housing Market Value & Trends Update

Historically, properties in this market sell at a 64.9% premium. Today's premium is 214.4%. This market is 149.5% overvalued. Median home price is \$2,261,700. Prices rose 2.4% year-over-year.

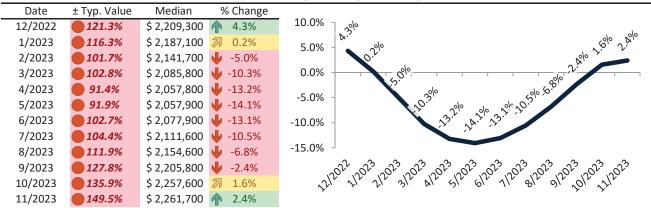
Monthly cost of ownership is \$15,344, and rents average \$4,881, making owning \$10,463 per month more costly than renting. Rents rose 4.2% year-over-year. The current capitalization rate (rent/price) is 2.1%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Rental rate and year-over-year percentage change trailing twelve months

Date	% Change	Rent		Own	\$16,800 ¬
12/2022	3 0.2%	\$ 4,599) \$	13,160	710,000
1/2023	- 0.5%	\$ 4,600) \$	12,933	
2/2023	- 0.9%	\$ 4,609	\$	12,283	\$11,800 -
3/2023	- 0.9%	\$ 4,646	\$	12,437	
4/2023	-0.4%	\$ 4,699	\$	12,042	189 00 08 180 080 180 18 180 280 280 280
5/2023	3 0.3%	\$ 4,746	\$	12,182	\$6,800 54, 54, 54, 54, 54, 54, 54, 54, 54, 54,
6/2023	3 1.0%	\$ 4,772	\$	12,767	
7/2023	3 1.7%	\$ 4,779	\$	12,868	Rent Own Historic Cost to Own Relative to Rent
8/2023	1 2.2%	\$ 4,792	\$	13,265	\$1,800
9/2023	1 2.8%	\$ 4,818	\$	14,097	22 23 23 23 23 23 23 23 23 23 23 23 23 2
10/2023	1.6%	\$ 4,860) \$	14,616	21202 1202 21202 31202 21202 21202 21202 21202 31202 31202 31202 31202
11/2023	4.2%	\$ 4,882	\$	15,345	y y y

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TAIT Housing Report

TAIT housing report and newsletter provides a clear picture of the health of the housing market. Readers find the information on location, valuation, and price trends, timely and relevant to their decision to buy or sell real estate. The TAIT report answers the most important questions:

- (1) Where should I look for bargains?
- (2) Are current prices over or under valued?
- (3) What direction are prices headed, up or down?

The TAIT monthly market report has distilled the market down to three key pieces of information:

- (1) Resale value relative to rent,
- (2) Yearly change in resale prices, and
- (3) Yearly changes in rents.

The resale value relative to rent, or Rental Parity, is calculated by taking the median rent reported by Zillow and utilizing that value as a payment to calculate the size of the loan that payment would support. The result is the price someone could pay and their resulting cost of ownership (payment mostly) would equal the cost of renting; thus the name Rental Parity. The median is the raw median number provided by Zillow. The historic value is what the median "should" be based on the historic relationship between rental parity and the median during periods of market stability (1992-1998 and 2014-2017). This historic value is important because some areas trade below rental parity and some trade above based on how desirable the area is. Whenever the median is above the historic value, the market is overvalued, and whenever the median is below the historic value, it is undervalued. Without this benchmark, there is no way to determine if the current median is overvalued or undervalued. The addition of this benchmark is the key innovation of the TAIT Housing Report.

Using and Interpreting the TAIT Monthly Report

The table of contents on the front page of the TAIT monthly report organizes the reports by area. The typical page of an area report breaks down into four parts:

- (1) The news overview,
- (2) Median Home Price and Rental Parity trailing twelve months,
- (3) Resale \$/SF and year-over-year percentage change trailing twelve months,
- (4) Rental rate and year-over-year percentage change trailing twelve months.

NEWS OVERVIEW

The news overview provides concise descriptions of the facts and conditions in the market. The news overview measures the current premium or discount, compares it to the historic premium or discount, and states whether the market is currently overvalued or undervalued. This is an important measure of future financial performance.



Resale Market Value and Trends

Orange County Housing Market Value & Trends Update

Historically, properties in this market sell at a 1.9% premium. Today's discount is 0.7%. This market is 2.6% undervalued. Median home price is \$730,800, and resale \$/SF is \$429/SF. Prices rose 0.8% year-over-year.

Monthly cost of ownership is \$3,204, and rents average \$3,225, making owning \$020 per month less costly than renting. Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 6

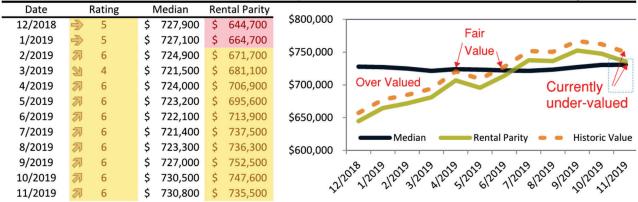


MEDIAN HOME PRICE AND RENTAL PARITY TRAILING TWELVE MONTHS

For those who want the bottom line without all the analysis and detail, the market rating is the first row of the first section of data. The rating encapsulates all the conditions of the market into one figure. A rating of 10 is good and a rating of 1 is bad. A highly rated property or market is a good financial buy.

Median Home Price and Rental Parity trailing twelve months

Premium Market Example



The chart displays three lines that reveal much about the market. The first two lines to note are the parallel green and orange lines, rental parity (green) and historic value (orange). As mentioned previously, some markets trade at a discount and some at a premium to rental parity. If the orange line (historic value) is above the green line (rental parity), the market is a premium market. If the orange line (historic value) is below the green line (rental parity), the market is a discount market. The larger the gap, the greater the premium or discount is.

The third line plotted against these two parallel lines is the median resale price for the area. This line reveals whether the market is currently trading at a premium or discount to rental parity and historic value. The more important of these relationships is between median resale price and historic value. Over time, the market has shown a tendency toward trading at historic value. If it trades above for a while, over time it will revert back to this value. That may happen either by an extended period of little or no appreciation or an outright decline in prices. If the market trades below its historic value, it's likely to see a rebound back to this value in the future.

Valuation is more important that price movement. The best markets trade at a discount to historic value.

RESALE \$/SF AND YEAR OVER YEAR PERCENTAGE CHANGE TRAILING TWELVE MONTHS

Since the historic value is so important, the first column in next section displays the premium or discount from historic value over the last year. The second column and the chart shows the dollars per square foot resale price in the market. The line on the chart visually shows the general direction of prices, and the third column shows the actual percentage change.

Resale \$/SF and year-over-year percentage change trailing twelve months

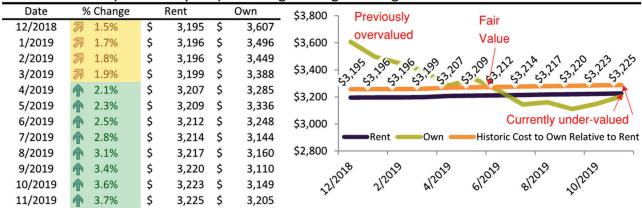
Date	± Typ. Value	\$/SF	% Change	9 9
12/2018	11.0%	\$ 427	4.1%	\$430 \$428 \$428 \$428
1/2019	7.5%	\$ 427	1 3.4%	\$428 - 5 5 5
2/2019	▶ 6.0%	\$ 425	1 2.4%	\$426 - \$426 - \$424 - \$424 - \$424 - \$424 - \$424 - \$424 - \$424 - \$424 - \$424 - \$425 - \$424 - \$425 - \$424 - \$425 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$426 - \$4
3/2019	▶ 4.0%	\$ 424	匆 1.9%	4420 Sh
4/2019	▶ 0.5%	\$ 425	1.9%	\$424 -
5/2019	▶ 2.0%	\$ 424	3 1.2%	\$422 -
6/2019	-0.8%	\$ 423	3 0.5%	\$420 -
7/2019	▶ -4.1%	\$ 423	3 0.0%	
8/2019	▶ -3.7%	\$ 424	- 0.2%	\$418
9/2019	-5.3%	\$ 427	3 0.5%	27/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013
10/2019	-4.2%	\$ 429	3 0.9%	27/202 1/202 3/202 3/202 8/202 8/202 8/202 1/202 8/202 9/202 9/202 21/202
11/2019	▶ -2.6%	\$ 429	3 0.8%	



RENTAL RATE AND YEAR-OVER-YEAR PERCENTAGE CHANGE TRAILING TWELVE MONTHS

The final table and chart on the page is similar to the first grouping; it displays three lines, two of which are parallel and show current rent and the historic cost of ownership relative to rent, and the third line is the current cost of ownership. The relationships are similar, the charts will look similar, and the interpretations are the same.

Rental rate and year-over-year percentage change trailing twelve months

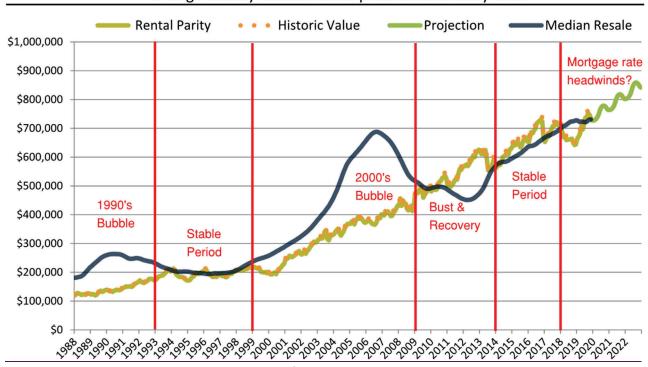


This method of looking at the data is more revealing to those who like to focus on monthly costs rather than purchase price. It reveals how affordable properties are relative to monthly rent, which is what rental parity analysis is all about. The first column of data shows the rate of rent growth over the last year, and the next two columns show the cost of renting and the cost of owning during the same period.

HISTORIC MARKET DATA CHARTS

The next page of the report shows two charts: County median home price since January 1988, and County median rent and monthly cost of ownership since January 1988. These charts are designed to put current circumstances in historic context. They answer questions like, "How volatile are prices?" and "How does today's pricing compare to the fluctuations of the past?" and "How much danger is there in buying today?"

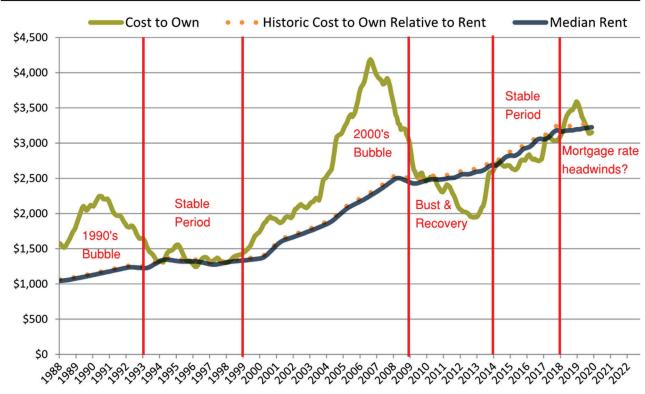
Orange County median home price since January 1988





With the green line for rental parity and the orange line for historic value, it's easy to tell when the market is fairly valued, overvalued, or undervalued.

Orange County median rent and monthly cost of ownership since January 1988

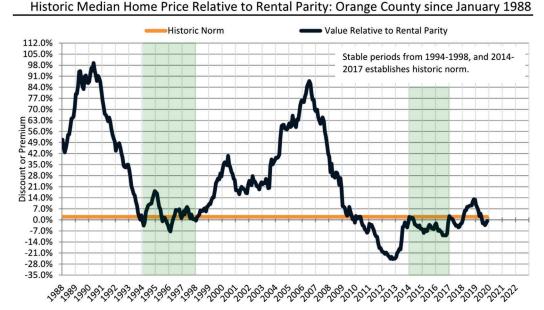


The chart above shows rent and monthly cost of ownership. It looks similar to the rental parity and resale home price chart, as it merely converts that information to a monthly format. For those who have difficulty relating to the large numbers of purchase price, viewing the data in terms of monthly expenses is easier to put into context.

HISTORIC VALUATION

The next page in the report shows two charts: Historic Median Home Price Relative to Rental Parity: County since January 1988, and TAIT Market Timing System Rating: Orange County since January 1988.

The chart above shows, at a glance, how close the market trades to its

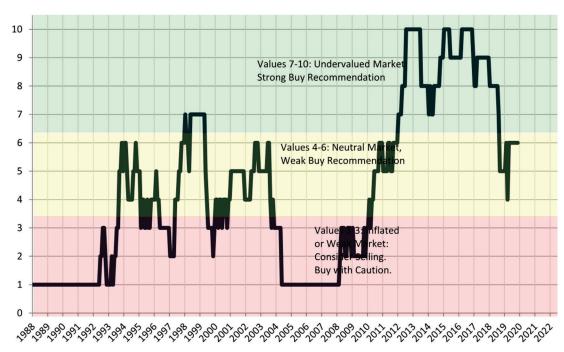


historic norm. The benchmark period is shown in green, and the degree of market volatility can be inferred from the scale to the left. For example, Orange County traded for as much as 25% below rental parity and 100% above it during the 31-year period shown.



TAIT RATING SYSTEM CHART

The market timing rating system mechanically identifies both good and buy dimes to buy based on valuation, resale price change, and rental rate change.



The importance of rental parity

Rental parity is important because it represents the threshold of affordability. When prices are above rental parity, it costs more to own than to rent, so owning is often not a wise financial decision. Owning may still be right for people, and many are willing to pay the premium to own to obtain the emotional benefits of ownership; however, on a purely financial basis, paying more than rental parity is generally not wise because prices will inevitably return to this price level in time.

When prices are below rental parity, it costs less to own than to rent, so owning under these circumstances is generally a wise choice. Since a buyer who pays less than rental parity for a house is saving money, there is a clear financial benefit obtained irrespective of fluctuations in resale price.

When the cost of ownership is less than rental parity, an owner is far less likely to be forced to sell at a loss. The property can always be rented to cover costs rather than sell for a loss. Further, this ability to rent and at least break even provides the owner with flexibility to move if necessary. Mobility to take a new job or buy a different house is denied to those who overpaid and who are stuck paying more in the cost of ownership than they can obtain in rent.

With these advantages, buying at a price below rental parity using fixed-rate financing is critical. Every buyer should consider rental parity in their buying decision.

RENTAL PARITY AS BASIS OF VALUE

Valuation is the least understood, yet most important, aspect of a housing market. Economists look at various ratios including price-to-income, price-to-rent, and other aggregate measures to attempt to establish valuation metrics. Each of these has strengths and weaknesses, but each of them fails because they don't directly connect the actions of an individual buyer to the activity in the broader market. For this reason, I strongly favor rental parity as the best measure of valuation. Rental parity ties together income, rent, interest rates, and financing terms in a way that matches the activities of individual buyers to the overall price activity in the market.