County of Clark

NEVADA

February 2024



HOUSING REPORT

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The Real State of USA Real Estate

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Clark County Housing Market Value & Trends Update

Historically, properties in this market sell at a -15.5% discount. Today's premium is 21.4%. This market is 36.9% overvalued. Median home price is \$405,900. Prices rose 0.3% year-over-year.

Monthly cost of ownership is \$2,448, and rents average \$2,017, making owning \$430 per month more costly than renting. Rents rose 1.0% year-over-year. The current capitalization rate (rent/price) is 4.8%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months

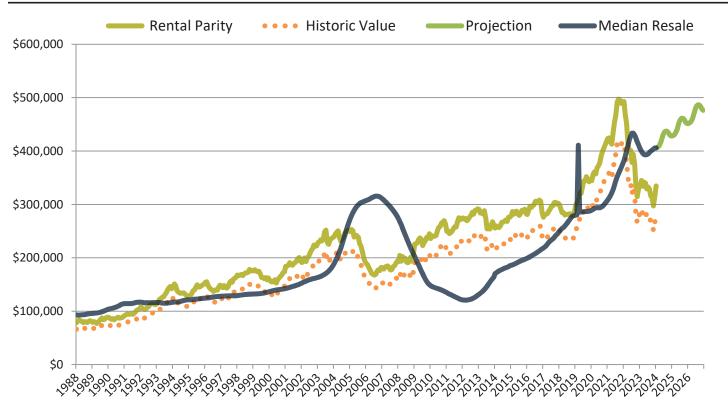
Date		Rating	- 1	Median	Re	ntal Parity		
2/2023	2	4	\$	399,600	\$	344,900	\$450,000	
3/2023	•	2	\$	395,900	\$	334,000	\$400,000 -	
4/2023	•	1	\$	393,700	\$	341,800	Ş400,000	
5/2023	•	1	\$	392,800	\$	340,200	\$350,000 -	
6/2023	•	1	\$	393,300	\$	329,000		
7/2023	•	1	\$	394,700	\$	332,600	\$300,000 -	
8/2023	•	1	\$	397,200	\$	329,100	¢350,000	
9/2023	•	1	\$	399,600	\$	316,200	\$250,000 -	Median Rental Parity Historic Value
10/2023	•	1	\$	401,700	\$	312,300	\$200,000	Nettain arty - Tristoric value
11/2023	•	1	\$	403,800	\$	297,200		^> ^> ^> ^> ^> ^> ^> ^> ^> ^> ^> ^> ^> ^
12/2023	•	1	\$	405,800	\$	313,800	2/25	213 11013 11013 11013 11013 11013 11013 11013 11013 11013 11013 1101A
1/2024	•	1	\$	405,900	\$	334,500		2, N. 2, O. 1, D. 2, D. 12, 12, 13,

Resale Median and year-over-year percentage change trailing twelve months

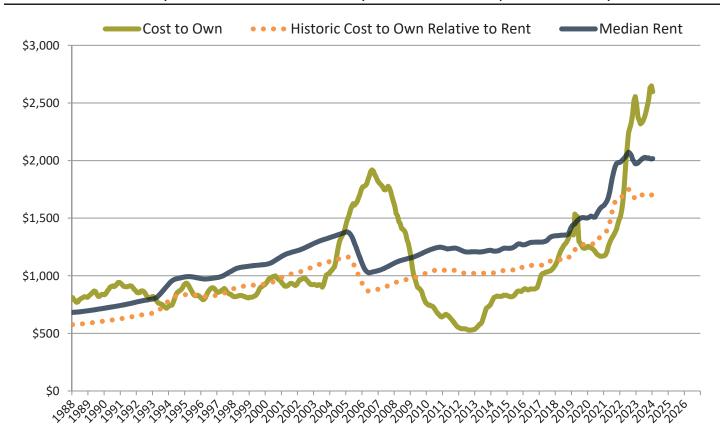
Date	± Typ. Value	Median	% Change	olo
2/2023	31.4%	\$ 399,600	1 2.5%	4.0% 759%
3/2023	34.1%	\$ 395,900	-1.0 %	2.0% - 0% 0.35
4/2023	30.7%	\$ 393,700	4.1%	0.0%
5/2023	31.0%	\$ 392,800	-6.6%	-2.0% - 3. ²
6/2023	35.1%	\$ 393,300	-8.3%	4.0% 2.0% - 2.5° 2.0% -
7/2023	34.2%	\$ 394,700	-8.9%	-6.0% - 8.3% solo 8.18% 1.0
8/2023	36.2%	\$ 397,200	-8.4%	9.91 9.51
9/2023	41.9%	\$ 399,600	-7.0 %	
10/2023	44.2%	\$ 401,700	-5.2 %	-10.0% _
11/2023	51.4%	\$ 403,800	-3.2 %	
12/2023	44.9%	\$ 405,800	-1.2 %	212023120231202312023120231202312023120
1/2024	36.9%	\$ 405,900	3 0.3%	

Date	% Change	Rent	Own	\$3,000 ¬
2/2023	1 2.9%	\$ 1,978 \$	2,292	45,666
3/2023	1 2.0%	\$ 1,992 \$	2,361	\$2,500 - 48 22 28 22 22 22 22 22 22 22 22
4/2023	1.3%	\$ 2,000 \$	2,304	\$2,500 - 5,5,8,5,00 5,0,4,02,5,02,5,02,5,02,5,02,5,02,5,02
5/2023	3 0.7%	\$ 2,014 \$	2,325	
6/2023	3 0.1%	\$ 2,022 \$	2,416	\$2,000 -
7/2023	- 0.5%	\$ 2,027 \$	2,405	
8/2023	- 0.7%	\$ 2,026 \$	2,445	\$1,500 -
9/2023	- 0.8%	\$ 2,021 \$	2,554	Rent Own Historic Cost to Own Relative to Rent
10/2023	- 0.3%	\$ 2,022 \$	2,601	\$1,000
11/2023	3 0.0%	\$ 2,016 \$	2,740	212023 112023 612023 812023 112023
12/2023	3 0.6%	\$ 2,014 \$	2,604	212023 112023 612023 812023 2012023 2212023
1/2024	3 1.0%	\$ 2,018 \$	2,448	y y

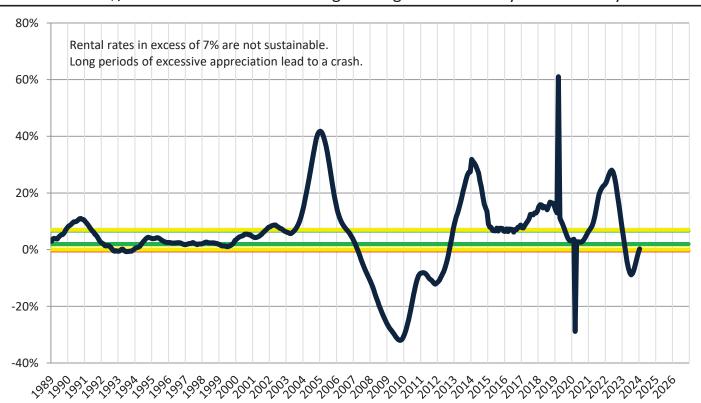
Clark County median home price since January 1988



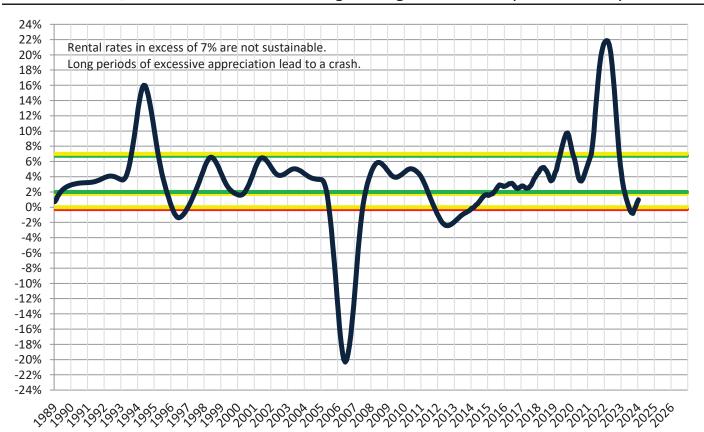
Clark County median rent and monthly cost of ownership since January 1988



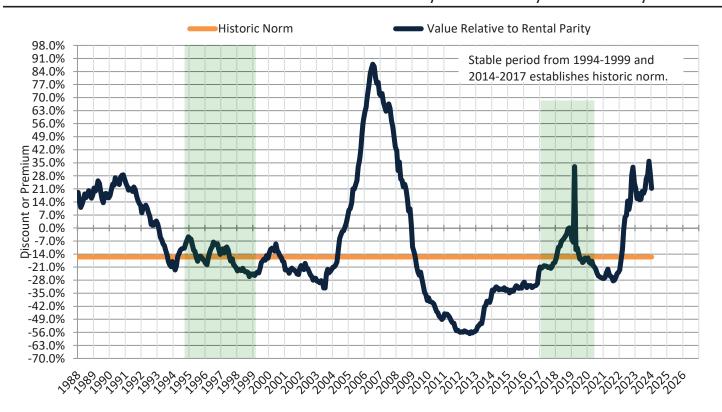
Resale \$/SF Year-over-Year Percentage Change: Clark County since January 1989



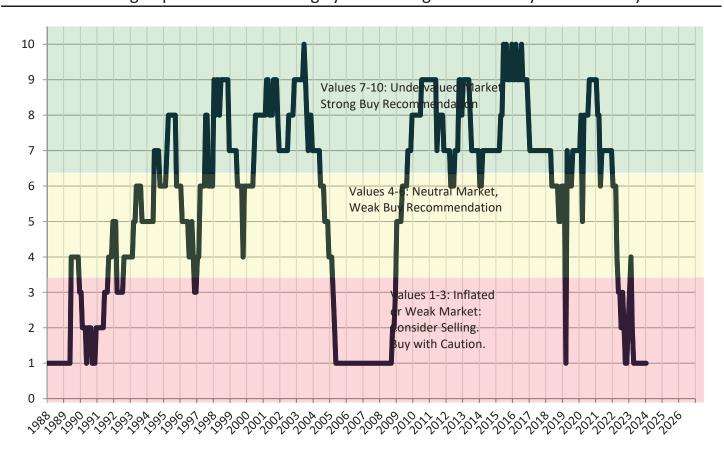
Rental \$/SF Year-over-Year Percentage Change: Clark County since January 1989



Historic Median Home Price Relative to Rental Parity: Clark County since January 1988



TAIT Housing Report® Market Timing System Rating: Clark County since January 1988

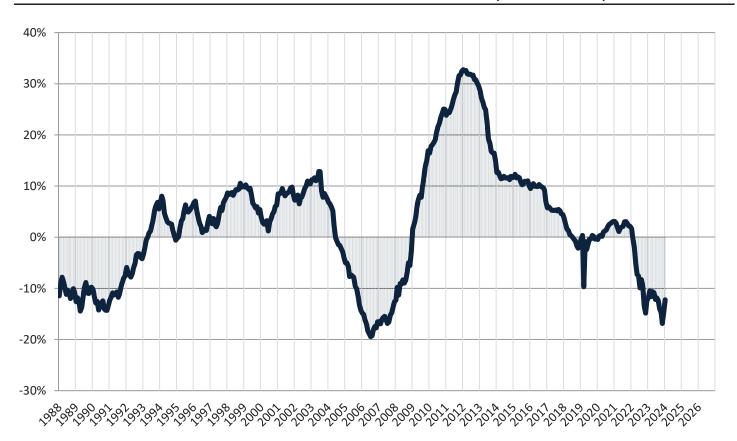




Cash Investor Capitalization Rate: Clark County since January 1988



Financed Investor Cash-on-Cash Return: Clark County since January 1988





Market Performance and Trends: Clark County and Major Cities and Zips

Las Vegas, NV \$ 405,900 \$ 0.3% \$ 405,900 \$ 0.8% \$ 2,698 \$ 2,448 \$ (Henderson \$ 460,400 \$ 0.2% \$ 460,400 \$ 1.1% \$ 2,189 \$ 2,777 \$ North Las Vegas \$ 386,900 \$ 386,900 \$ 0.9% \$ 1,926 \$ 2,334 \$ Paradise \$ 373,900 \$ 1.4% \$ 373,900 \$ 10.3% \$ 1,787 \$ 2,255 \$ Sunrise Manor \$ 335,800 \$ 1.6% \$ 335,800 \$ 8.3% \$ 1,574 \$ 2,025 \$ Spring Valley \$ 400,200 \$ 400,200 10.6% \$ 1,885 \$ 2,414 \$ Enterprise \$ 450,500 \$ 450,500 \$ 8.8% \$ 1,874 \$ 2,717 \$	
Henderson \$ 460,400 ₱ 0.2% \$ 460,400 ₱ 1.1% \$ 2,189 \$ 2,777 \$ North Las Vegas \$ 386,900 ₱ -0.3% \$ 386,900 ₱ 0.9% \$ 1,926 \$ 2,334 \$ Paradise \$ 373,900 ₱ 1.4% \$ 373,900 ₱ 10.3% \$ 1,787 \$ 2,255 \$ Sunrise Manor \$ 335,800 ₱ 1.6% \$ 335,800 ₱ 8.3% \$ 1,574 \$ 2,025 \$ Spring Valley \$ 400,200 ₱ 1.0% \$ 400,200 ₱ 10.6% \$ 1,885 \$ 2,414 \$ Enterprise \$ 450,500 ₱ -0.5% \$ 450,500 ₱ 8.8% \$ 1,874 \$ 2,717 \$	431 4.8%.
North Las Vegas \$ 386,900 \$ 386,900 \$ 1,926 \$ 2,334 \$ Paradise \$ 373,900 \$ 1.4% \$ 373,900 \$ 10.3% \$ 1,787 \$ 2,255 \$ Sunrise Manor \$ 335,800 \$ 1.6% \$ 335,800 \$ 8.3% \$ 1,574 \$ 2,025 \$ Spring Valley \$ 400,200 \$ 400,200 \$ 10.6% \$ 1,885 \$ 2,414 \$ Enterprise \$ 450,500 \$ 450,500 \$ 8.8% \$ 1,874 \$ 2,717 \$	250) 6.4%.
Paradise \$ 373,900 3 1.4% \$ 373,900 10.3% \$ 1,787 \$ 2,255 \$ Sunrise Manor \$ 335,800 1.6% \$ 335,800 8.3% \$ 1,574 \$ 2,025 \$ Spring Valley \$ 400,200 1.0% \$ 400,200 10.6% \$ 1,885 \$ 2,414 \$ Enterprise \$ 450,500 1.0% \$ 450,500 8.8% \$ 1,874 \$ 2,717 \$	588 4.6%.
Sunrise Manor \$ 335,800 \$ 1.6% \$ 335,800 \$ 8.3% \$ 1,574 \$ 2,025 \$ Spring Valley \$ 400,200 \$ 400,200 \$ 10.6% \$ 1,885 \$ 2,414 \$ Enterprise \$ 450,500 \$ 450,500 \$ 8.8% \$ 1,874 \$ 2,717 \$	407 4.8%.
Spring Valley \$ 400,200 \$ 400,200 \$ 1,885 \$ 2,414 \$ Enterprise \$ 450,500 \$ 450,500 \$ 8.8% \$ 1,874 \$ 2,717 \$	468 4.6%.
Enterprise \$ 450,500 \$ -0.5% \$ 450,500 \$ 8.8% \$ 1,874 \$ 2,717 \$	452 4.5%.
	528 4.5%.
Lone Mountain \$ 422,700 \$ 0.0% \$ 422,700 № 10.0% \$ 1.865 \$ 2.549 \$	843 4.0%.
, , , , , , , , , , , , , , , , , , , ,	684 4.2%.
Green Valley North \$ 425,100 ♠ 2.1% \$ 425,100 № 12.0% \$ 1,973 \$ 2,564 \$	591 4.5%.
North Cheyenne \$ 406,400 \$ 0.9% \$ 406,400 \$ 9.4% \$ 1,776 \$ 2,451 \$	676 4.2%.
Charleston Heights \$ 329,000	342 4.8%.
The Lakes \$ 458,500 \$ 1.0% \$ 458,500 \$ 7.4% \$ 2,076 \$ 2,765 \$	690 4.3%.
Winchester \$ 325,900 ₹ 1.4% \$ 325,900 № 9.2% \$ 1,678 \$ 1,966 \$	287 4.9%.
Green Valley South \$ 434,300 ₹ 1.8% \$ 434,300 ★ 1,981 \$ 2,619 \$	638 4.4%.
Anthem \$ 559,800 \$ -0.3% \$ 559,800 \$ 3.7% \$ 2,272 \$ 3,376 \$ 1,	105 3.9%.
Westgate \$ 541,800 <mark>₹ 0.2% \$ 541,800 № 7.6% \$ 2,279 \$ 3,268 \$</mark>	988 4.0%.
Green Valley Ranch \$ 521,100 \$ 1.0% \$ 521,100 \$ 3.7% \$ 2,057 \$ 3,143 \$ 1,	086 3.8%.
MacDonald Ranch \$ 489,700 ₹ 0.8% \$ 489,700 № 7.8% \$ 1,965 \$ 2,954 \$	988 3.9%.
89108 \$ 338,100 \$ 338,100 \$ -0.9% \$ 1,827 \$ 2,039 \$	212 5.2%.
89117 \$ 452,100 \$ 0.7% \$ 452,100 \$ 0.4% \$ 2,312 \$ 2,727 \$	415 4.9%.
89052 \$ 562,600 \$ 0.4% \$ 562,600 \$ 1.8% \$ 2,719 \$ 3,393 \$	675 4.6%.
89123 \$ 419,700 \$ 419,700 \$ 2.2% \$ 2,151 \$ 2,531 \$	380 4.9%.
89031 \$ 391,100 \$ 391,100 \$ 391,100 \$ 1,968 \$ 2,359 \$	391 4.8%.
89110 \$ 335,900 \$ 2.0% \$ 335,900 \$ 7.0% \$ 1,950 \$ 2,026 \$	76 5.6%.
89074 \$ 442,700 \$ 1.8% \$ 442,700 \$ -0.4% \$ 2,139 \$ 2,670 \$	70 3.070.
89148 \$ 454,700 \$ -0.2% \$ 454,700 \$ 2.7% \$ 2,107 \$ 2,742 \$	531 4.6%.
89147 \$ 397,200 \$ 397,200 \$ 1,939 \$ 2,396 \$	



Market Timing Rating and Valuations: Clark County and Major Cities and Zips

Study Area		Rating	Median	Re	ntal Parity	% Over/Under Rental Parity	Historic Premium	% Over/Under Historic Prem.
Clark County	•	1	\$ 405,900	\$	334,500	21.4%	-15.5%	36.9%
Las Vegas, NV	21	4	\$ 405,900	\$	447,300	▶ -9.2%	-15.5%	6.3%
Henderson	•	1	\$ 460,400	\$	362,800	26.9%	-15.0%	41.9%
North Las Vegas	•	1	\$ 386,900	\$	319,300	21.1%	-15.0%	36.1%
Paradise	•	1	\$ 373,900	\$	296,200	26.2%	-21.3%	47.5%
Sunrise Manor	•	1	\$ 335,800	\$	260,800	28.7%	-19.8%	48.5%
Spring Valley	•	1	\$ 400,200	\$	312,500	28.1%	-20.6%	48.7%
Enterprise	•	1	\$ 450,500	\$	310,700	45.0%	-9.9%	54.9%
Lone Mountain	•	1	\$ 422,700	\$	309,200	36.7%	-12.5%	49.2 %
Green Valley North	•	1	\$ 425,100	\$	327,000	30.0%	-17.4%	47.4%
North Cheyenne	•	1	\$ 406,400	\$	294,300	38.1%	-12.5%	50.6%
Charleston Heights	•	1	\$ 329,000	\$	272,200	20.9%	-27.5%	48.4%
The Lakes	•	1	\$ 458,500	\$	344,100	33.2%	-14.0%	47.2%
Winchester	•	1	\$ 325,900	\$	278,200	17.2%	-15.5%	32.7%
Green Valley South	•	1	\$ 434,300	\$	328,400	32.3%	-15.5%	47.8%
Anthem	•	1	\$ 559,800	\$	376,600	48.7 %	-15.5%	64.2%
Westgate	•	1	\$ 541,800	\$	377,900	43.4 %	-15.5%	58.9%
Green Valley Ranch	•	1	\$ 521,100	\$	340,900	52.9%	-15.5%	68.4%
MacDonald Ranch	•	1	\$ 489,700	\$	325,800	50.3%	-15.5%	65.8%
89108	•	1	\$ 338,100	\$	302,900	11.7%	-15.5%	27.2%
89117	•	1	\$ 452,100	\$	383,200	18.0%	-15.5%	33.5%
89052	•	1	\$ 562,600	\$	450,700	24.9%	-15.5%	40.4%
89123	•	2	\$ 419,700	\$	356,700	17.7%	-15.5%	33.2%
89031	•	1	\$ 391,100	\$	326,300	19.9%	-15.5%	35.4%
89110	⇒	5	\$ 335,900	\$	323,300	▶ 3.9%	-15.5%	19.4%
89074	•	1	\$ 442,700	\$	354,700	24.8%	-15.5%	40.3%
89148	•	1	\$ 454,700	\$	349,200	30.3%	-15.5%	45.8%
89147	•	1	\$ 397,200	\$	321,400	23.6%	-15.5%	39.1%



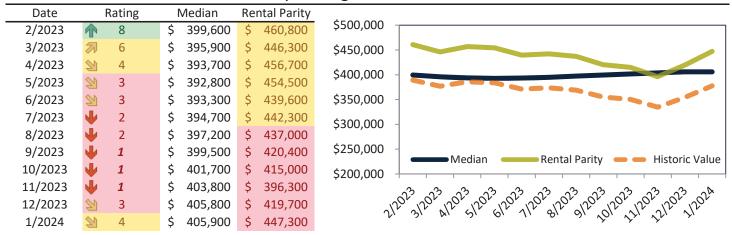
Las Vegas, NV Housing Market Value & Trends Update

Historically, properties in this market sell at a -15.5% discount. Today's discount is 9.2%. This market is 6.3% overvalued. Median home price is \$405,900. Prices rose 0.3% year-over-year.

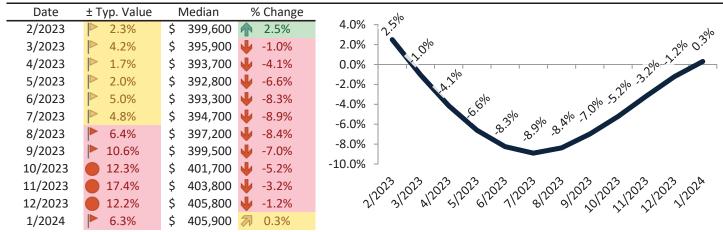
Monthly cost of ownership is \$2,448, and rents average \$2,698, making owning \$250 per month less costly than renting. Rents rose 0.8% year-over-year. The current capitalization rate (rent/price) is 6.4%.

Market rating = 4

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	\$3,000 , \$2, \$3, \$3, \$4, \$5, \$6, \$7, \$6, \$6, \$6, \$6
2/2023	1 2.9%	\$ 2,643	\$ 2,292	\$3,000 300 300 500 500 500 500 500 500 500
3/2023	1 2.0%	\$ 2,662	\$ 2,361	\$2,500 -
4/2023	1.3%	\$ 2,673	\$ 2,304	\$2,300
5/2023	3 0.7%	\$ 2,691	\$ 2,325	ć2 000
6/2023	3 0.1%	\$ 2,701	\$ 2,416	\$2,000 -
7/2023	- 0.6%	\$ 2,696	\$ 2,405	
8/2023	-1.0%	\$ 2,691	\$ 2,445	\$1,500 -
9/2023	-1.1%	\$ 2,687	\$ 2,553	Rent Own Historic Cost to Own Relative to Rent
10/2023	- 0.7%	\$ 2,687	\$ 2,601	\$1,000
11/2023	- 0.2%	\$ 2,689	\$ 2,740	50° 50° 50° 50° 50° 50° 50° 50° 50° 50°
12/2023	3 0.4%	\$ 2,693	\$ 2,604	212023120231202312023120231202312023120
1/2024	3 0.8%	\$ 2,698	\$ 2,448	ууу



Henderson Housing Market Value & Trends Update

Historically, properties in this market sell at a -15.0% discount. Today's premium is 26.9%. This market is 41.9% overvalued. Median home price is \$460,400. Prices rose 0.2% year-over-year.

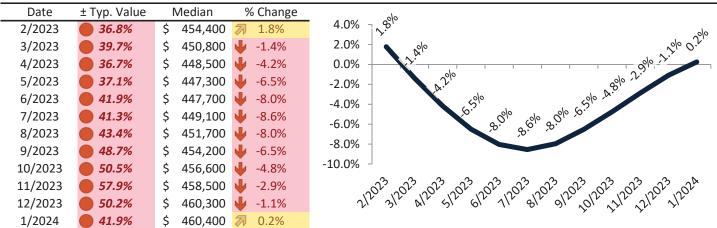
Monthly cost of ownership is \$2,776, and rents average \$2,188, making owning \$588 per month more costly than renting. Rents rose 1.1% year-over-year. The current capitalization rate (rent/price) is 4.6%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months

Date		Rating	Median	Re	ntal Parity		
2/2023	1	1	\$ 454,400	\$	373,100	\$500,000	\neg
3/2023	•	1	\$ 450,800	\$	361,500	\$450,000 -	
4/2023	•	1	\$ 448,500	\$	368,500	¢400,000	
5/2023	•	1	\$ 447,300	\$	366,300	\$400,000 -	
6/2023	•	1	\$ 447,700	\$	352,900	\$350,000 -	
7/2023	•	1	\$ 449,100	\$	355,700	\$300,000	
8/2023	•	1	\$ 451,700	\$	351,900		
9/2023	•	1	\$ 454,200	\$	339,700	\$250,000 - Median Rental Parity - Historic Valu	ام
10/2023	•	1	\$ 456,600	\$	336,900	\$200,000	
11/2023	•	1	\$ 458,500	\$	320,900	· ·	
12/2023	•	1	\$ 460,300	\$	340,400	212023120231202312023120231202312023120	
1/2024	•	1	\$ 460,400	\$	362,800	IN SI WI SI OF IT BY SI BY IN IN	

Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	\$3,500 ¬
2/2023	1 2.1%	\$ 2,140	\$ 2,606	49,300
3/2023	1.3%	\$ 2,156	\$ 2,688	\$3,000 -
4/2023	2 0.5%	\$ 2,156	\$ 2,624	\$2,500 32 43 43 43 43 43 43 43 43 43 43
5/2023	- 0.1%	\$ 2,169	\$ 2,648	\$2,500 स्तर्रे स्तर्र स्तर्र स्तर्र स्तर्र स्तर्र स्तर्र स्तर स्त
6/2023	-0.8%	\$ 2,168	\$ 2,751	\$2,000 -
7/2023	4 -1.5%	\$ 2,168	\$ 2,737	\$2,000
8/2023	-1.6%	\$ 2,167	\$ 2,781	\$1,500 -
9/2023	-1.4%	\$ 2,171	\$ 2,903	Rent Own Historic Cost to Own Relative to Rent
10/2023	- 0.7%	\$ 2,181	\$ 2,956	\$1,000
11/2023	-0.1%	\$ 2,178	\$ 3,111	52 52 52 52 52 52 52 52 52 52 52 52 52 5
12/2023	3 0.6%	\$ 2,184	\$ 2,953	212023120231202312023120231202312023120
1/2024	3 1.1%	\$ 2,189	\$ 2,777	у у у



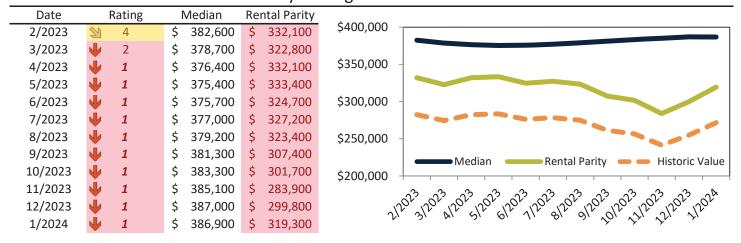
North Las Vegas Housing Market Value & Trends Update

Historically, properties in this market sell at a -15.0% discount. Today's premium is 21.1%. This market is 36.1% overvalued. Median home price is \$386,900. Prices fell 0.3% year-over-year.

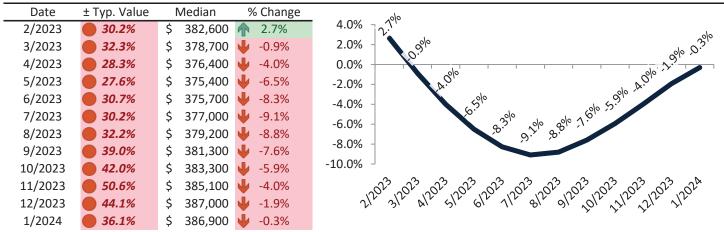
Monthly cost of ownership is \$2,333, and rents average \$1,926, making owning \$407 per month more costly than renting. Rents rose 0.9% year-over-year. The current capitalization rate (rent/price) is 4.8%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	\$3,000 ¬
2/2023	3.2%	\$ 1,905	\$ 2,194	45,555
3/2023	1 2.4%	\$ 1,925	\$ 2,258	\$2,500 - 6 5 6 6 6 6 6 6 6 6
4/2023	1.9%	\$ 1,944	\$ 2,203	\$2,500 - 50,00 50,0
5/2023	1.6%	\$ 1,974	\$ 2,222	\$\frac{1}{2} \text{ and } \frac{1}{2} \text{ and } \text{ and } \frac{1}{2} \text{ and } \frac{1}{2} \text{ and } \frac{1}{2} \text{ and } \frac{1}{2} \text{ and } \text{ and } \frac{1}{2} \text{ and } \text{ and } \text{ and } \text{ and } \tex
6/2023	1.4%	\$ 1,995	\$ 2,308	\$2,000
7/2023	3 0.9%	\$ 1,994	\$ 2,297	
8/2023	3 0.5%	\$ 1,991	\$ 2,335	\$1,500 -
9/2023	2 0.0%	\$ 1,965	\$ 2,437	Rent Own Historic Cost to Own Relative to Rent
10/2023	3 0.3%	\$ 1,953	\$ 2,482	\$1,000
11/2023	3 0.4%	\$ 1,926	\$ 2,613	5 ²
12/2023	2 0.8%	\$ 1,924	\$ 2,483	212023120231202312023120231202312023120
1/2024	3 0.9%	\$ 1,926	\$ 2,334	у у у



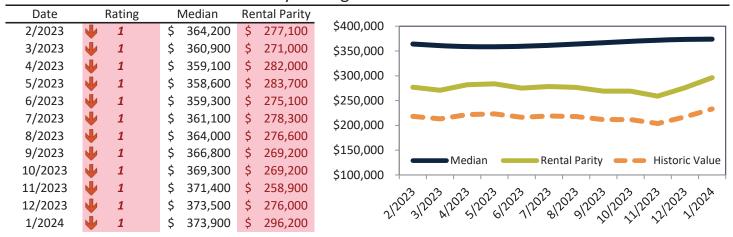
Paradise Housing Market Value & Trends Update

Historically, properties in this market sell at a -21.3% discount. Today's premium is 26.2%. This market is 47.5% overvalued. Median home price is \$373,900. Prices rose 1.4% year-over-year.

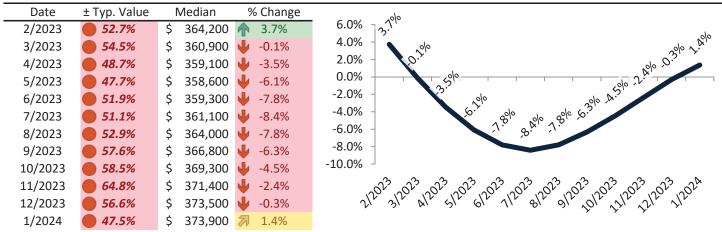
Monthly cost of ownership is \$2,255, and rents average \$1,786, making owning \$468 per month more costly than renting. Rents rose 10.3% year-over-year. The current capitalization rate (rent/price) is 4.6%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	\$3,000 ¬
2/2023	1 2.4%	\$ 1,589	\$ 2,089	49,000
3/2023	1 2.6%	\$ 1,616	\$ 2,152	\$2,500 -
4/2023	1 3.2%	\$ 1,650	\$ 2,101	32,300
5/2023	4.1%	\$ 1,680	\$ 2,123	\$2,000 - 3,58 3,62 5,65 5,6 5,6 5,6 5,6 5,6 5,6 5,6 5,6 5,
6/2023	4.8%	\$ 1,690	\$ 2,208	\$2,000 - 5,50 5,6 5,6 5,6 5,6 5,6 5,6 5,1 5,1 5,1 5,1 5,1 5,1
7/2023	5.5%	\$ 1,696	\$ 2,200	
8/2023	6.0%	\$ 1,703	\$ 2,241	\$1,500 -
9/2023	6.8%	\$ 1,721	\$ 2,344	Rent Own Historic Cost to Own Relative to Rent
10/2023	2 7.7%	\$ 1,743	\$ 2,391	\$1,000
11/2023	2 8.5%	\$ 1,757	\$ 2,520	5 ²
12/2023	9.4%	\$ 1,771	\$ 2,397	212023120231202312023120231202312023120
1/2024	2 10.3%	\$ 1,787	\$ 2,255	у у



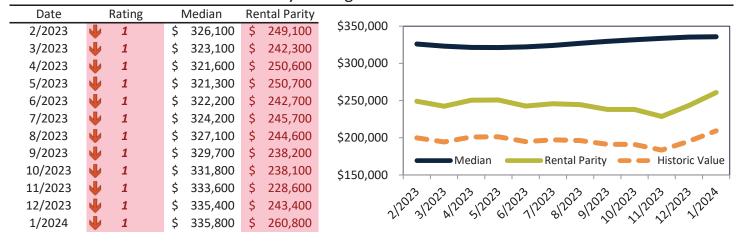
Sunrise Manor Housing Market Value & Trends Update

Historically, properties in this market sell at a -19.8% discount. Today's premium is 28.7%. This market is 48.5% overvalued. Median home price is \$335,800. Prices rose 1.6% year-over-year.

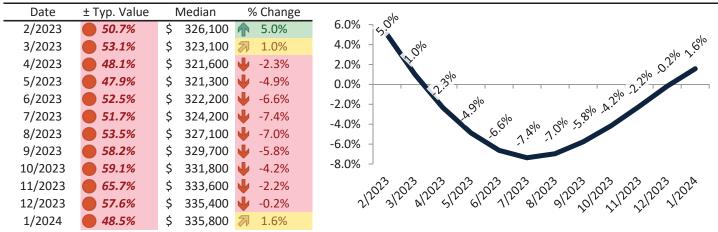
Monthly cost of ownership is \$2,025, and rents average \$1,573, making owning \$451 per month more costly than renting. Rents rose 8.3% year-over-year. The current capitalization rate (rent/price) is 4.5%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	<u> </u>	Rent	Own	- \$2,500 ¬
2/2023	3.1%	\$	1,429	\$ 1,870	¥-/555
3/2023	3.0%	\$	1,445	\$ 1,927	\$2,000 - 3 5 6 45 32 60 67 60 67 60 5
4/2023	1.3%	\$	1,467	\$ 1,882	\$2,000 - 51,60 52,60 52,60 52,50 52,50 52,50 52,50
5/2023	1.7%	\$	1,485	\$ 1,902	
6/2023	4.1%	\$	1,492	\$ 1,980	\$1,500 -
7/2023	4.5%	\$	1,498	\$ 1,976	
8/2023	4.9%	\$	1,506	\$ 2,014	\$1,000 -
9/2023	5.5%	\$	1,523	\$ 2,107	Rent Own Historic Cost to Own Relative to Rent
10/2023	6.2%	\$	1,542	\$ 2,148	\$500
11/2023	6.9%	\$	1,551	\$ 2,263	. 02 . 03 . 03 . 03 . 03 . 03 . 03 . 03
12/2023	> 7.6%	\$	1,562	\$ 2,152	212023120231202312023120231202312023120
1/2024	8.3%	\$	1,574	\$ 2,025	y y y



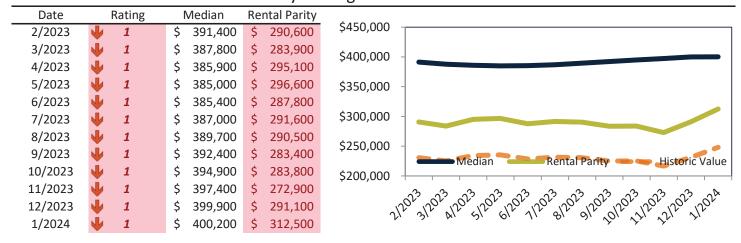
Spring Valley Housing Market Value & Trends Update

Historically, properties in this market sell at a -20.6% discount. Today's premium is 28.1%. This market is 48.7% overvalued. Median home price is \$400,200. Prices rose 1.0% year-over-year.

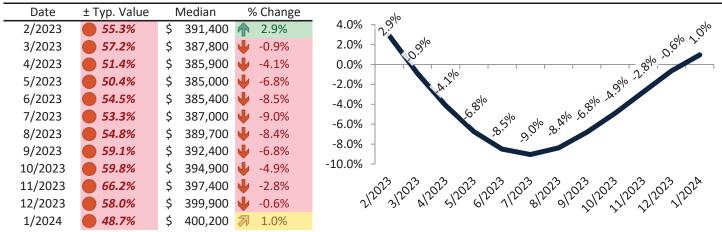
Monthly cost of ownership is \$2,413, and rents average \$1,885, making owning \$528 per month more costly than renting. Rents rose 10.6% year-over-year. The current capitalization rate (rent/price) is 4.5%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	\$3,000 ¬
2/2023	1 2.4%	\$ 1,667	\$ 2,245	40,000
3/2023	1 2.6%	\$ 1,693	\$ 2,312	\$2,500 -
4/2023	1 3.2%	\$ 1,727	\$ 2,258	\$2,000 - 51,60 51,60 51,70 51,70 51,70 51,80 51,80 51,80 51,80 51
5/2023	4.1%	\$ 1,756	\$ 2,279	63,000 66, 693, 11, 16, 16, 16, 17, 18, 18, 18, 18, 18, 18, 18, 18, 18, 18
6/2023	4.8%	\$ 1,769	\$ 2,368	\$2,000 - 47,6 47,6 47, 47, 47, 47, 47, 47, 47, 47
7/2023	5.4%	\$ 1,777	\$ 2,358	
8/2023	6.0%	\$ 1,789	\$ 2,399	\$1,500 -
9/2023	6.8%	\$ 1,811	\$ 2,508	Rent Own Historic Cost to Own Relative to Rent
10/2023	2 7.8%	\$ 1,838	\$ 2,557	\$1,000
11/2023	2 8.7%	\$ 1,852	\$ 2,696	5 ²
12/2023	9.6%	\$ 1,868	\$ 2,566	212023120231202312023120231202312023120
1/2024	10.6%	\$ 1,885	\$ 2,414	y y y



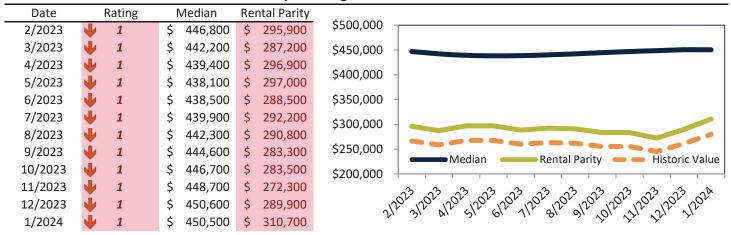
Enterprise Housing Market Value & Trends Update

Historically, properties in this market sell at a -9.9% discount. Today's premium is 45.0%. This market is 54.9% overvalued. Median home price is \$450,500. Prices fell 0.5% year-over-year.

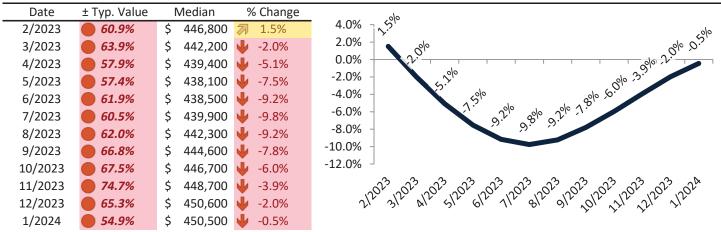
Monthly cost of ownership is \$2,717, and rents average \$1,874, making owning \$842 per month more costly than renting. Rents rose 8.8% year-over-year. The current capitalization rate (rent/price) is 4.0%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	\$3,500 ¬
2/2023	1 3.4%	\$ 1,697	\$ 2,562	<i>y</i> 5)500
3/2023	1 3.6%	\$ 1,713	\$ 2,637	\$3,000 -
4/2023	4.1%	\$ 1,737	\$ 2,571	
5/2023	4.7%	\$ 1,759	\$ 2,593	\$2,500
6/2023	5.3%	\$ 1,773	\$ 2,694	\$2,500 - \$2,600 - \$2,100 - \$2,100 - \$2,100 - \$2,0
7/2023	5.7%	\$ 1,781	\$ 2,681	32,000 - 3 2 2 2
8/2023	6.0%	\$ 1,791	\$ 2,723	\$1,500 -
9/2023	6.5%	\$ 1,811	\$ 2,841	Rent Own Historic Cost to Own Relative to Rent
10/2023	2 7.1%	\$ 1,835	\$ 2,892	\$1,000
11/2023	2 7.6%	\$ 1,848	\$ 3,044	Ω ²
12/2023	2 8.2%	\$ 1,861	\$ 2,891	212023120231202312023120231202312023120
1/2024	2 8.8%	\$ 1,874	\$ 2,717	у у у



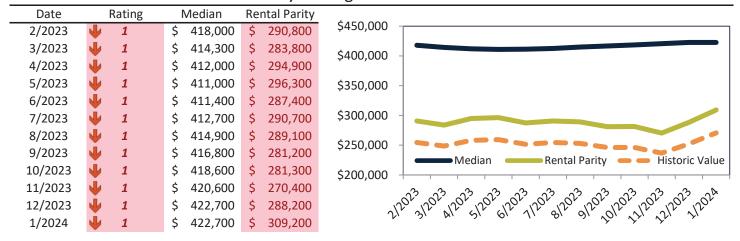
Lone Mountain Housing Market Value & Trends Update

Historically, properties in this market sell at a -12.5% discount. Today's premium is 36.7%. This market is 49.2% overvalued. Median home price is \$422,700. Prices fell 0.0% year-over-year.

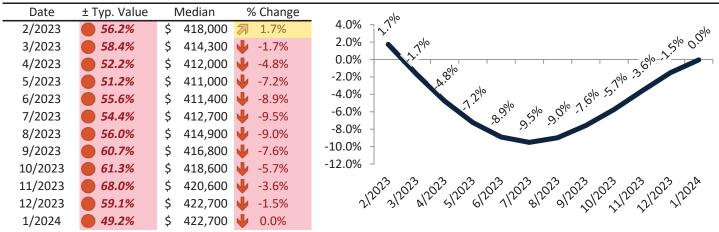
Monthly cost of ownership is \$2,549, and rents average \$1,865, making owning \$684 per month more costly than renting. Rents rose 10.0% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	\$3,000 ¬
2/2023	1 2.4%	\$ 1,668	\$ 2,397	45,500
3/2023	1 2.7%	\$ 1,693	\$ 2,470	\$2,500 -
4/2023	1.4%	\$ 1,726	\$ 2,411	\$2,000 - 51,68 51,69 51,76 51,76 51,76 51,78 51,89 51,835 51,88 51,86
5/2023	4.4%	\$ 1,754	\$ 2,433	62 000 88 69 100 100 100 100 100 100 100 100 100 10
6/2023	5.1%	\$ 1,766	\$ 2,528	\$2,000 - 47, 67, 67, 67, 67, 67, 67, 67, 67, 67, 6
7/2023	5.7%	\$ 1,772	\$ 2,515	
8/2023	6.3%	\$ 1,780	\$ 2,554	\$1,500 -
9/2023	6.9%	\$ 1,798	\$ 2,664	Rent Own Historic Cost to Own Relative to Rent
10/2023	2 7.7%	\$ 1,821	\$ 2,710	\$1,000
11/2023	2 8.5%	\$ 1,835	\$ 2,854	\mathcal{A}^{2} \mathcal{A}^{3} \mathcal{A}^{3} \mathcal{A}^{3} \mathcal{A}^{3} \mathcal{A}^{3} \mathcal{A}^{3} \mathcal{A}^{3} \mathcal{A}^{4}
12/2023	9.2%	\$ 1,849	\$ 2,712	212023120231202312023120231202312023120
1/2024	10.0%	\$ 1,865	\$ 2,549	y y y



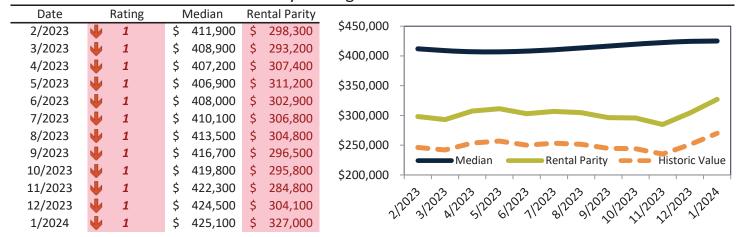
Green Valley North Housing Market Value & Trends Update

Historically, properties in this market sell at a -17.4% discount. Today's premium is 30.0%. This market is 47.4% overvalued. Median home price is \$425,100. Prices rose 2.1% year-over-year.

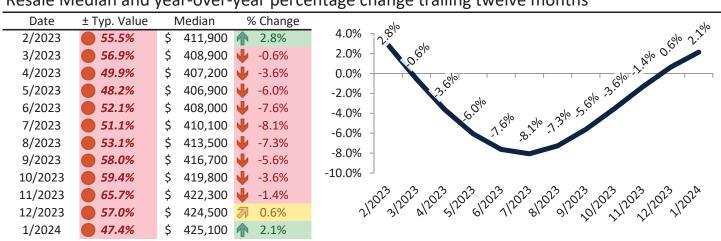
Monthly cost of ownership is \$2,563, and rents average \$1,972, making owning \$591 per month more costly than renting. Rents rose 12.0% year-over-year. The current capitalization rate (rent/price) is 4.5%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



			-	
Date	% Change	Rent	Own	\$3,000 ¬
2/2023	3 0.4%	\$ 1,711	\$ 2,36	52
3/2023	3 0.5%	\$ 1,749	\$ 2,43	38 \$2,500
4/2023	1.3%	\$ 1,799	\$ 2,38	33 32,300
5/2023	1 2.4%	\$ 1,843	\$ 2,40	\$2,500 - \$2,000 \$\frac{1}{2}\tau^2 \frac{1}{2}\tau^2 \frac{1}{2}\t
6/2023	1 3.5%	\$ 1,861	\$ 2,50	77 \$2,000 \$35 \$35 \$
7/2023	4.6%	\$ 1,870	\$ 2,49	
8/2023	5.6%	\$ 1,877	\$ 2,54	46 \$1,500 -
9/2023	6.9%	\$ 1,895	\$ 2,66	Rent Own Historic Cost to Own Relative to Rent
10/2023	2 8.1%	\$ 1,915	\$ 2,71	18 \$1,000
11/2023	9.4%	\$ 1,933	\$ 2,86	55
12/2023	2 10.7%	\$ 1,952	\$ 2,72	55 24 2120 ²³ 120 ²⁴
1/2024	12.0%	\$ 1,973	\$ 2,56	



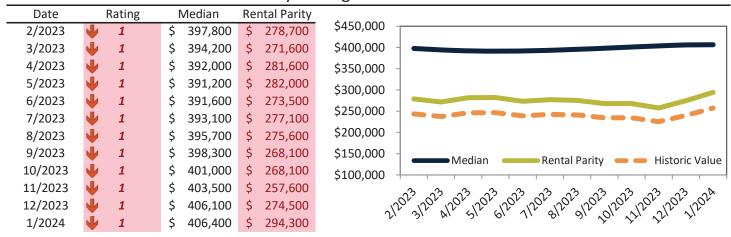
North Cheyenne Housing Market Value & Trends Update

Historically, properties in this market sell at a -12.5% discount. Today's premium is 38.1%. This market is 50.6% overvalued. Median home price is \$406,400. Prices rose 0.9% year-over-year.

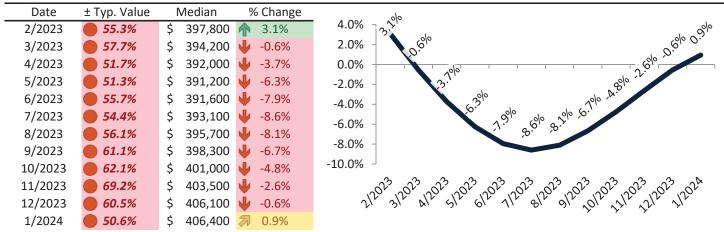
Monthly cost of ownership is \$2,451, and rents average \$1,775, making owning \$675 per month more costly than renting. Rents rose 9.4% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Data	0/ Chanas	Dont		0	
Date	% Change	Rent		Own	\$3,000 ¬
2/2023	1 3.2%	\$ 1,59	9 \$	2,281	
3/2023	1 3.3%	\$ 1,62	0 \$	2,351	\$2,500 -
4/2023	1 3.9%	\$ 1,64	8 \$	2,294	72,300
5/2023	4.6%	\$ 1,67	0 \$	2,316	43 000 (AS (2) (AS 61) (AS 65) (AS 136) 1/16 1/16
6/2023	5.2%	\$ 1,68	0 \$	2,406	\$2,000 - 51,59 51,60 51,60 51,60 51,60 51,60 51,72 51,736,746 51,76
7/2023	5.7%	\$ 1,68	9 \$	2,395	
8/2023	6.0%	\$ 1,69	7 \$	2,436	\$1,500 -
9/2023	6.5%	\$ 1,71	4 \$	2,545	Rent Own Historic Cost to Own Relative to Rent
10/2023	2 7.3%	\$ 1,73	6 \$	2,596	\$1,000
11/2023	2 7.9%	\$ 1,74	8 \$	2,738	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
12/2023	2 8.6%	\$ 1,76	1 \$	2,606	212023120231202312023120231202312023120
1/2024	9.4%	\$ 1,77	6 \$	2,451	ууу



Charleston Heights Housing Market Value & Trends Update

Historically, properties in this market sell at a -27.5% discount. Today's premium is 20.9%. This market is 48.4% overvalued. Median home price is \$329,000. Prices rose 1.4% year-over-year.

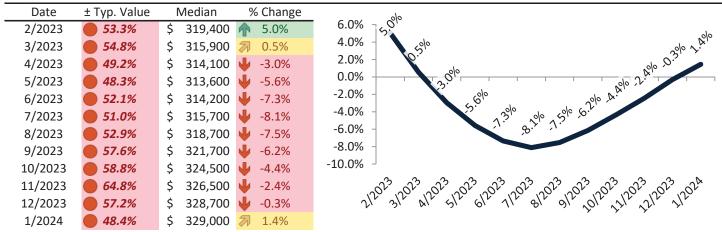
Monthly cost of ownership is \$1,984, and rents average \$1,641, making owning \$342 per month more costly than renting. Rents rose 10.5% year-over-year. The current capitalization rate (rent/price) is 4.8%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months

Date		Rating	ſ	Median	Re	ntal Parity	4	
2/2023	1	1	\$	319,400	\$	254,000	\$350,000	
3/2023	•	1	\$	315,900	\$	248,200	\$300,000 -	
4/2023	•	1	\$	314,100	\$	258,100	7500,000	
5/2023	•	1	\$	313,600	\$	259,600	\$250,000 -	
6/2023	•	1	\$	314,200	\$	252,300		
7/2023	•	1	\$	315,700	\$	255,800	\$200,000 -	
8/2023	•	1	\$	318,700	\$	254,300	\$150,000 -	
9/2023	•	1	\$	321,700	\$	247,300	\$130,000	Median Rental Parity — Historic Value
10/2023	•	1	\$	324,500	\$	247,300	\$100,000	- Include and a restrict and a restr
11/2023	•	1	\$	326,500	\$	237,800		^3 ^3 ^3 ^3 ^3 ^3 ^3 ^3 ^3 ^3 ^3 ^3
12/2023	1	1	\$	328,700	\$	253,600	2/25	213,12013,12013,12013,12013,12013,12013,12013,12013,12013,12013
1/2024	•	1	\$	329,000	\$	272,200	, , , , , , , , , , , , , , , , , , ,	2. N. 2. O. 1. 2. 2. 2. 2. 2.

Resale Median and year-over-year percentage change trailing twelve months



hange R	ent	Own	_ \$2,500 ¬
.7% \$	1,457 \$	1,832	
.8% \$	1,480 \$	1,884	\$2,000 - (1 ,0 ,0 ,0) (3) (50 ,50 ,50 ,50 ,50 ,50 ,50 ,50 ,50 ,50 ,
.4% \$	1,510 \$	1,838	\$2,000 - 51,100 51,500 51,500 51,500 51,600 5
.2% \$	1,537 \$	1,856	
.0% \$	1,550 \$	1,930	\$1,500 -
.6% \$	1,559 \$	1,924	
.2% \$	1,566 \$	1,962	\$1,000 -
.0% \$	1,581 \$	2,056	Rent Own Historic Cost to Own Relative to Rent
.9% \$	1,601 \$	2,101	
.7% \$	1,614 \$	2,215	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~
.6% \$	1,627 \$	2,109	212023120231202312023120231202312023120
).5% \$	1,642 \$	1,984	
	.7% \$.8% \$.4% \$.2% \$.0% \$.2% \$.0% \$.2% \$.0% \$.7% \$.6% \$.7% \$ 1,457 \$.8% \$ 1,480 \$.4% \$ 1,510 \$.2% \$ 1,537 \$.0% \$ 1,550 \$.6% \$ 1,559 \$.2% \$ 1,566 \$.0% \$ 1,581 \$.9% \$ 1,601 \$.7% \$ 1,614 \$.6% \$ 1,627 \$.7% \$ 1,457 \$ 1,832 .8% \$ 1,480 \$ 1,884 .4% \$ 1,510 \$ 1,838 .2% \$ 1,537 \$ 1,856 .0% \$ 1,550 \$ 1,930 .6% \$ 1,559 \$ 1,924 .2% \$ 1,566 \$ 1,962 .0% \$ 1,581 \$ 2,056 .9% \$ 1,601 \$ 2,101 .7% \$ 1,614 \$ 2,215 .6% \$ 1,627 \$ 2,109



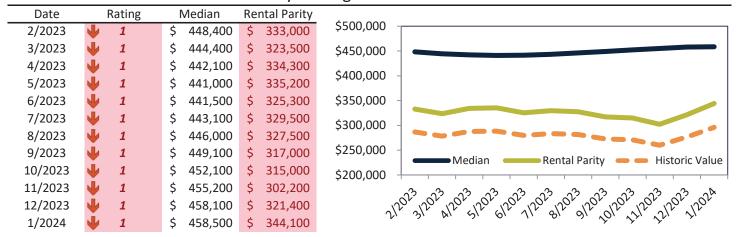
The Lakes Housing Market Value & Trends Update

Historically, properties in this market sell at a -14.0% discount. Today's premium is 33.2%. This market is 47.2% overvalued. Median home price is \$458,500. Prices rose 1.0% year-over-year.

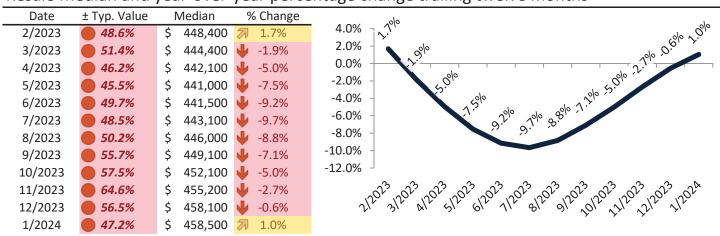
Monthly cost of ownership is \$2,765, and rents average \$2,075, making owning \$689 per month more costly than renting. Rents rose 7.4% year-over-year. The current capitalization rate (rent/price) is 4.3%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	\$3,500 ¬
2/2023	1 2.9%	\$ 1,910	\$ 2,572	49,500
3/2023	1.9%	\$ 1,929	\$ 2,650	\$3,000 -
4/2023	3.3%	\$ 1,957	\$ 2,587	\$2,500 - 53,92 53,95 53,98 53,98 53,08 53,02 53,08 53,085 53,085
5/2023	3.9%	\$ 1,984	\$ 2,611	\$2,500 - 30 30 30 30 30 30 30 30 30 30 30 30
6/2023	4.4%	\$ 1,999	\$ 2,713	\$2,000 -
7/2023	4.8%	\$ 2,008	\$ 2,700	\$2,000
8/2023	5.1%	\$ 2,017	\$ 2,746	\$1,500 -
9/2023	5.5%	\$ 2,026	\$ 2,870	Rent Own Historic Cost to Own Relative to Rent
10/2023	5.9%	\$ 2,040	\$ 2,927	\$1,000
11/2023	6.4%	\$ 2,051	\$ 3,088	~23 ~23 ~23 ~23 ~23 ~23 ~23 ~23 ~23 ~23
12/2023	6.8%	\$ 2,063	\$ 2,939	212023120231202312023120231202312023120
1/2024	> 7.4%	\$ 2,076	\$ 2,765	у у у



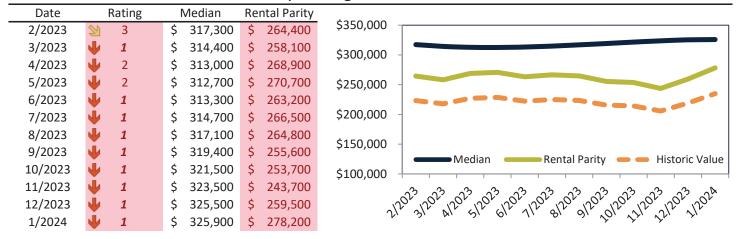
Winchester Housing Market Value & Trends Update

Historically, properties in this market sell at a -15.5% discount. Today's premium is 17.2%. This market is 32.7% overvalued. Median home price is \$325,900. Prices rose 1.4% year-over-year.

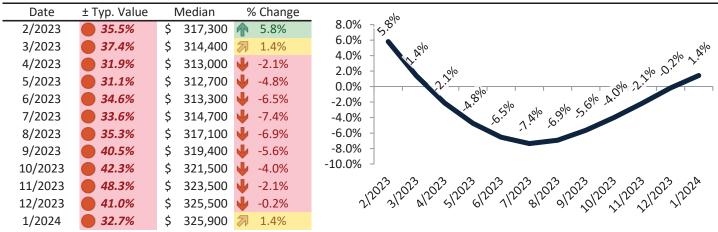
Monthly cost of ownership is \$1,965, and rents average \$1,678, making owning \$287 per month more costly than renting. Rents rose 9.2% year-over-year. The current capitalization rate (rent/price) is 4.9%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Chang	ge	Rent	Own	\$2,300 ¬
2/2023	4.1%	\$	1,517	\$ 1,820	
3/2023	3.9%	\$	1,540	\$ 1,875	1 0 14 03 ch ch con con con con con con con
4/2023	4.2%	\$	1,574	\$ 1,832	\$1,800 - 51,512,518 51,518 51,623,623,623,623,623,623,623,623,623,623
5/2023	4.9%	\$	1,603	\$ 1,851	Sir Sir Sir Sir
6/2023	5.5%	\$	1,617	\$ 1,925	
7/2023	6.0%	\$	1,624	\$ 1,918	\$1,300 -
8/2023	6.5%	\$	1,630	\$ 1,952	
9/2023	6.9%	\$	1,634	\$ 2,041	Rent Own Historic Cost to Own Relative to Rent
10/2023	2 7.4%	\$	1,643	\$ 2,081	\$800
11/2023	> 7.9%	\$	1,654	\$ 2,195	5 ²
12/2023	8.5%	\$	1,665	\$ 2,089	212023120231202312023120231202312023120
1/2024	9.2%	\$	1,678	\$ 1,966	ууу



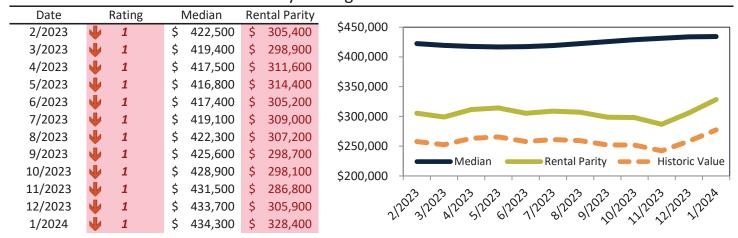
Green Valley South Housing Market Value & Trends Update

Historically, properties in this market sell at a -15.5% discount. Today's premium is 32.3%. This market is 47.8% overvalued. Median home price is \$434,300. Prices rose 1.8% year-over-year.

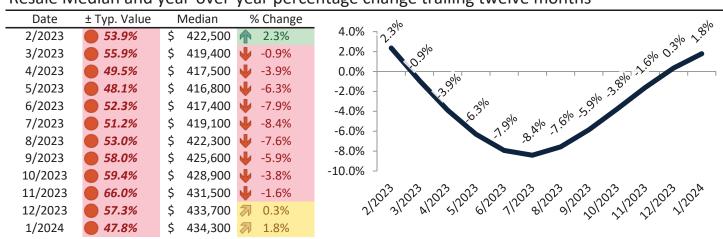
Monthly cost of ownership is \$2,619, and rents average \$1,980, making owning \$638 per month more costly than renting. Rents rose 10.6% year-over-year. The current capitalization rate (rent/price) is 4.4%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	\$3,500 ¬
2/2023	1.0%	\$ 1,752	\$ 2,423	40,000
3/2023	1.1%	\$ 1,782	\$ 2,501	\$3,000 -
4/2023	1.8%	\$ 1,824	\$ 2,443	
5/2023	1 2.8%	\$ 1,861	\$ 2,467	\$2,500 - 51,182,182,182,182,182,182,182,182,182,18
6/2023	3.8%	\$ 1,875	\$ 2,564	\$2,000 - 521 531 531 531 531 531 531 531 531 531 53
7/2023	4.7%	\$ 1,883	\$ 2,554	\$2,000
8/2023	1 5.6%	\$ 1,892	\$ 2,600	\$1,500 -
9/2023	6.6%	\$ 1,909	\$ 2,720	Rent Own Historic Cost to Own Relative to Rent
10/2023	2 7.6%	\$ 1,930	\$ 2,777	\$1,000
11/2023	2 8.6%	\$ 1,946	\$ 2,928	50° 50° 50° 50° 50° 50° 50° 50° 50° 50°
12/2023	9.6%	\$ 1,963	\$ 2,783	212023120231202312023120231202312023120
1/2024	10.6%	\$ 1,981	\$ 2,619	y y y

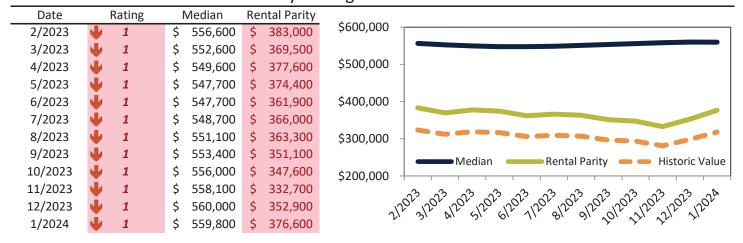


Historically, properties in this market sell at a -15.5% discount. Today's premium is 48.7%. This market is 64.2% overvalued. Median home price is \$559,800. Prices fell 0.3% year-over-year.

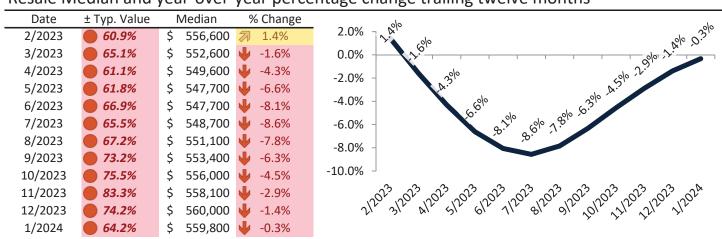
Monthly cost of ownership is \$3,376, and rents average \$2,271, making owning \$1,104 per month more costly than renting. Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 3.9%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	\$4,000 ¬
2/2023	1.7%	\$ 2,197	\$ 3,192	
3/2023	1.7%	\$ 2,203	\$ 3,295	\$3,500 -
4/2023	1.7%	\$ 2,210	\$ 3,216	\$3,000 - 1 23 0 1 14 20 21 14 45 45 65 17
5/2023	1.7%	\$ 2,217	\$ 3,242	
6/2023	1.7%	\$ 2,224	\$ 3,365	\$2,500 50 50 50 50 50 50 50 50 50 50 50 50
7/2023	1.7%	\$ 2,230	\$ 3,344	\$2,000 -
8/2023	1.7%	\$ 2,237	\$ 3,393	\$1,500 -
9/2023	1.7%	\$ 2,244	\$ 3,537	Rent Own Historic Cost to Own Relative to Rent
10/2023	1.7%	\$ 2,251	\$ 3,600	\$1,000
11/2023	1.7%	\$ 2,258	\$ 3,787	50° 50° 50° 50° 50° 50° 50° 50° 50° 50°
12/2023	1.7%	\$ 2,265	\$ 3,593	212023120231202312023120231202312023120
1/2024	1.7%	\$ 2,272	\$ 3,376	у у у



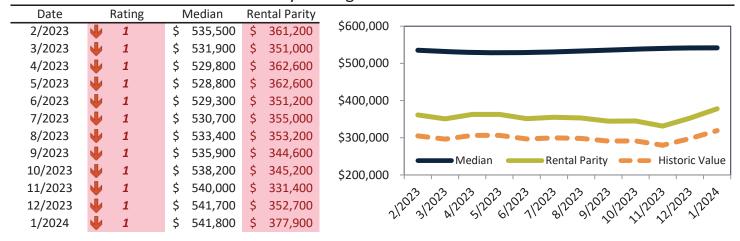
Westgate Housing Market Value & Trends Update

Historically, properties in this market sell at a -15.5% discount. Today's premium is 43.4%. This market is 58.9% overvalued. Median home price is \$541,800. Prices rose 0.2% year-over-year.

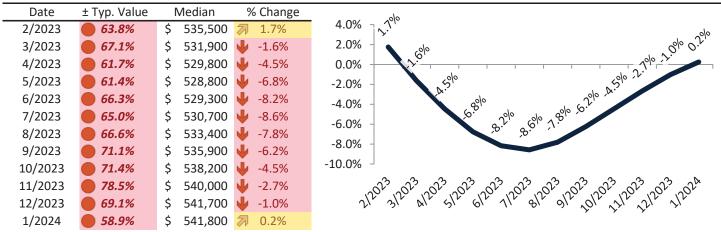
Monthly cost of ownership is \$3,267, and rents average \$2,279, making owning \$988 per month more costly than renting. Rents rose 7.6% year-over-year. The current capitalization rate (rent/price) is 4.0%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	\$4,000 ¬
2/2023	1.2%	\$ 2,072	\$ 3,071	
3/2023	1.3%	\$ 2,093	\$ 3,172	\$3,500 -
4/2023	3 1.7%	\$ 2,122	\$ 3,100	\$3,000 - 2 2 2 3 48 45 63 25 48 68 18
5/2023	1 2.3%	\$ 2,147	\$ 3,130	
6/2023	1 2.9%	\$ 2,158	\$ 3,252	\$2,500 \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \
7/2023	1 3.2%	\$ 2,164	\$ 3,234	\$2,000 -
8/2023	1.6%	\$ 2,175	\$ 3,284	\$1,500 -
9/2023	4.2%	\$ 2,203	\$ 3,425	Rent Own Historic Cost to Own Relative to Rent
10/2023	5.1%	\$ 2,235	\$ 3,484	\$1,000
11/2023	5.8%	\$ 2,249	\$ 3,664	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
12/2023	6.7%	\$ 2,263	\$ 3,476	212023120231202312023120231202312023120
1/2024	2 7.6%	\$ 2,279	\$ 3,268	у у у



Green Valley Ranch Housing Market Value & Trends Update

Historically, properties in this market sell at a -15.5% discount. Today's premium is 52.9%. This market is 68.4% overvalued. Median home price is \$521,100. Prices rose 1.0% year-over-year.

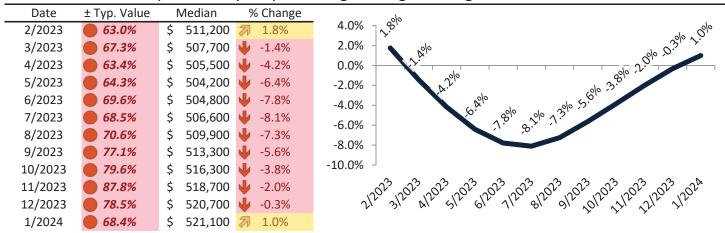
Monthly cost of ownership is \$3,142, and rents average \$2,056, making owning \$1,086 per month more costly than renting. Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 3.8%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months

Date	Ra	ating	Median	Re	ntal Parity	4	
2/2023	4	1	\$ 511,200	\$	346,700	\$550,000	
3/2023	4	1	\$ 507,700	\$	334,500	\$500,000 -	
4/2023	4	1	\$ 505,500	\$	341,900	\$450,000 -	
5/2023	4	1	\$ 504,200	\$	339,000	\$400,000 -	
6/2023	4	1	\$ 504,800	\$	327,600		
7/2023	•	1	\$ 506,600	\$	331,300	\$350,000 -	
8/2023	•	1	\$ 509,900	\$	328,900	\$300,000 -	
9/2023	•	1	\$ 513,300	\$	317,800	\$250,000 -	Median Rental Parity Historic Value
10/2023	4	1	\$ 516,300	\$	314,700	\$200,000 -	- Wichian Rental ranky - Instante value
11/2023	•	1	\$ 518,700	\$	301,200	. ,	^> ^> ^> ^> ^> ^> ^> ^> ^> ^> ^> ^> ^> ^
12/2023	•	1	\$ 520,700	\$	319,500	2/2	013/1013/1013/1013/1013/11013/1013/11013/11013/11013/11013
1/2024	4	1	\$ 521,100	\$	340,900	, N	2, x, 2, 0, 1, p, 2, 2, 2, 2, 2,

Resale Median and year-over-year percentage change trailing twelve months



		-	-	_		
Date	%	6 Change	Rent		Own	\$4,000 ¬
2/2023		3.7%	\$ 1,989	\$	2,932	
3/2023		3.7%	\$ 1,995	\$	3,027	\$3,500 -
4/2023		3.7%	\$ 2,001	\$	2,958	\$3,000 -
5/2023		3.7%	\$ 2,007	\$	2,985	\$2,500 5,98 5,95 5,00 5,00 5,00 5,00 5,00 5,00 5,00
6/2023		3.7%	\$ 2,013	\$	3,101	\$2,500 - 42,8 42, 42, 42, 42, 42, 42, 42, 42, 42, 42,
7/2023		3.7%	\$ 2,019	\$	3,087	\$2,000 -
8/2023		3.7%	\$ 2,025	\$	3,139	\$1,500 -
9/2023		3.7%	\$ 2,032	\$	3,280	Rent Own Historic Cost to Own Relative to Rent
10/2023		3.7%	\$ 2,038	\$	3,343	\$1,000
11/2023		3.7%	\$ 2,044	\$	3,519	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
12/2023		3.7%	\$ 2,050	\$	3,341	212023120131201312013120131201312013120
1/2024		3.7%	\$ 2,057	\$	3,143	у у у



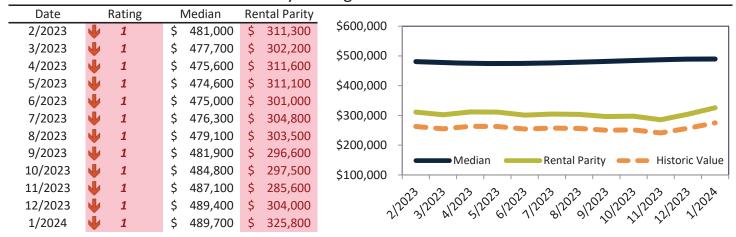
MacDonald Ranch Housing Market Value & Trends Update

Historically, properties in this market sell at a -15.5% discount. Today's premium is 50.3%. This market is 65.8% overvalued. Median home price is \$489,700. Prices rose 0.8% year-over-year.

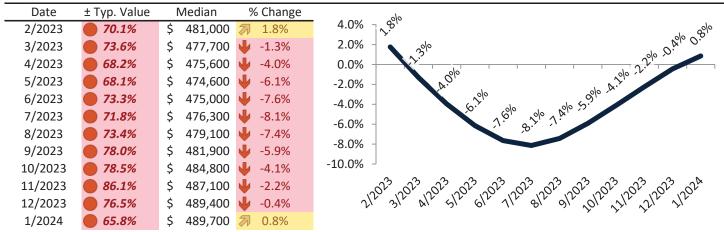
Monthly cost of ownership is \$2,953, and rents average \$1,965, making owning \$988 per month more costly than renting. Rents rose 7.8% year-over-year. The current capitalization rate (rent/price) is 3.9%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Re	nt	Own	\$3,500 ¬
2/2023	1.2%	\$	1,786 \$	2,759	40,000
3/2023	1.2%	\$:	1,803 \$	2,848	\$3,000 -
4/2023	3 1.6%	\$:	1,824 \$	2,783	(6 9 1) 6
5/2023	1 2.1%	\$	1,842 \$	2,809	\$2,500 - 100 03 10 10 10 10 10 10 10 10 10 10 10 10 10
6/2023	1 2.6%	\$	1,850 \$	2,918	\$2,500 - 50 50 50 50 50 50 50 50 50 50 50 50 50
7/2023	3.0%	\$	1,858 \$	2,902	72,000
8/2023	1.5%	\$	1,869 \$	2,950	\$1,500 -
9/2023	4.3%	\$	1,896 \$	3,080	Rent Own Historic Cost to Own Relative to Rent
10/2023	1 5.2%	\$	1,926 \$	3,139	\$1,000
11/2023	6.1%	\$	1,938 \$	3,305	5 ²
12/2023	7.0%	\$	1,951 \$	3,140	212023120231202312023120231202312023120
1/2024	> 7.8%	\$	1,965 \$	2,954	ууу

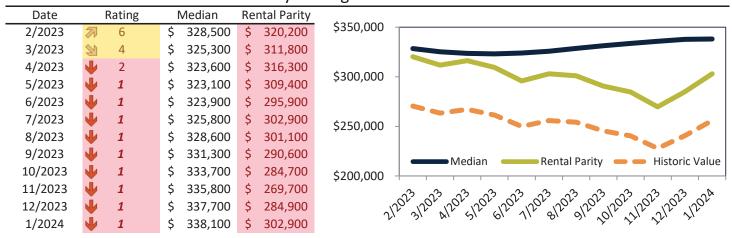


Historically, properties in this market sell at a -15.5% discount. Today's premium is 11.7%. This market is 27.2% overvalued. Median home price is \$338,100. Prices rose 1.5% year-over-year.

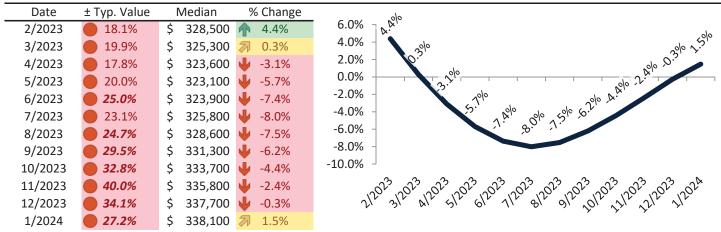
Monthly cost of ownership is \$2,039, and rents average \$1,827, making owning \$211 per month more costly than renting. Rents fell 0.9% year-over-year. The current capitalization rate (rent/price) is 5.2%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	_ \$2,500 ¬
2/2023	1 2.7%	\$ 1,837	\$ 1,884	\$2,000 \$2
3/2023	1 2.0%	\$ 1,860	\$ 1,940	\$2,000 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5
4/2023	1.3%	\$ 1,851	\$ 1,894	
5/2023	3 0.4%	\$ 1,832	\$ 1,913	61.500
6/2023	-0.4%	\$ 1,818	\$ 1,990	\$1,500 -
7/2023	-0.8%	\$ 1,846	\$ 1,985	
8/2023	-1.3%	\$ 1,854	\$ 2,023	3 \$1,000 -
9/2023	-1.4%	\$ 1,857	\$ 2,117	Rent Own Historic Cost to Own Relative to Rent
10/2023	-1.3%	\$ 1,844	\$ 2,160	
11/2023	-1.3%	\$ 1,830	\$ 2,278	3
12/2023	-0.9%	\$ 1,828	\$ 2,167	212023120231202312023120231202312023120
1/2024	- 0.9%	\$ 1,827	\$ 2,039	

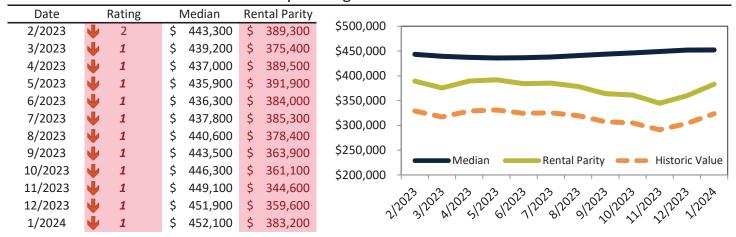


Historically, properties in this market sell at a -15.5% discount. Today's premium is 18.0%. This market is 33.5% overvalued. Median home price is \$452,100. Prices rose 0.7% year-over-year.

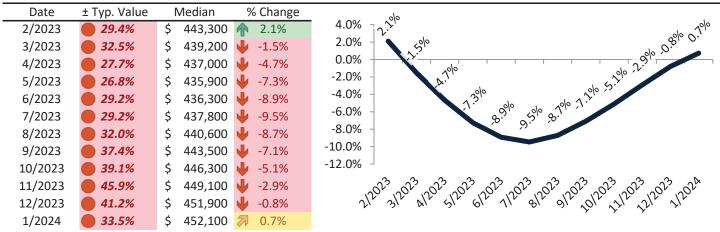
Monthly cost of ownership is \$2,726, and rents average \$2,311, making owning \$415 per month more costly than renting. Rents rose 0.4% year-over-year. The current capitalization rate (rent/price) is 4.9%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	\$3,500 ¬
2/2023	1.4%	\$ 2,233	\$ 2,542	
3/2023	3 0.4%	\$ 2,239	\$ 2,619	\$3,000 - \$2,500 \$2,50 \$2,
4/2023	-0.4%	\$ 2,280	\$ 2,557	
5/2023	- 0.6%	\$ 2,320	\$ 2,580	\$2,500 \$10 \$10 \$10 \$10 \$1
6/2023	- 0.7%	\$ 2,359	\$ 2,681	\$2,000 -
7/2023	- 0.9%	\$ 2,348	\$ 2,668	72,000
8/2023	-1.4%	\$ 2,330	\$ 2,713	\$1,500 -
9/2023	-1.6%	\$ 2,326	\$ 2,834	Rent Own Historic Cost to Own Relative to Rent
10/2023	-1.2 %	\$ 2,338	\$ 2,889	\$1,000
11/2023	- 0.7%	\$ 2,338	\$ 3,047	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~
12/2023	- 0.3%	\$ 2,308	\$ 2,900	212023120231202312023120231202312023120
1/2024	3 0.4%	\$ 2,312	\$ 2,727	у у у

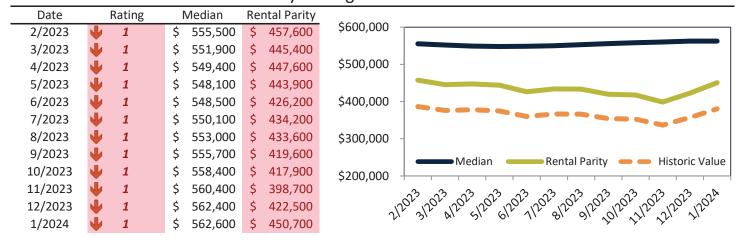


Historically, properties in this market sell at a -15.5% discount. Today's premium is 24.9%. This market is 40.4% overvalued. Median home price is \$562,600. Prices rose 0.4% year-over-year.

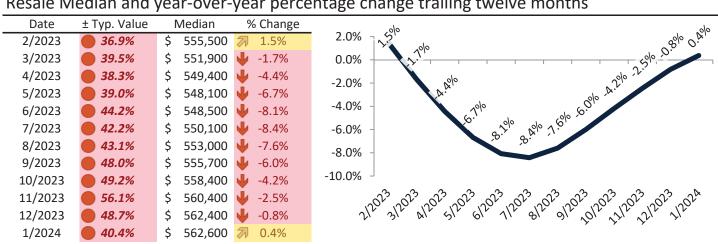
Monthly cost of ownership is \$3,393, and rents average \$2,718, making owning \$674 per month more costly than renting. Rents rose 1.8% year-over-year. The current capitalization rate (rent/price) is 4.6%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent		Own	\$4,000 ¬
2/2023	1 2.3%	\$ 2,	625 \$	3,186	
3/2023	1.5%	\$ 2,	656 \$	3,291	\$3,500 - 25 65 20 28 29 67 60 20 105 12 129
4/2023	3 0.3%	\$ 2,	620 \$	3,215	\$3,500 - 55 55 50 60 60 50 50 50 50 50 50 50 50 50 50 50 50 50
5/2023	-0.8%	\$ 2,	628 \$	3,245	
6/2023	-1.8%	\$ 2,	619 \$	3,370	\$2,500 -
7/2023	4 -2.2%	\$ 2,	647 \$	3,352	\$2,000 -
8/2023	4 -1.6%	\$ 2,	670 \$	3,405	\$1,500
9/2023	-1.0 %	\$ 2,	682 \$	3,551	Rent Own Historic Cost to Own Relative to Rent
10/2023	-0.1%	\$ 2,	706 \$	3,615	\$1,000
11/2023	3 0.5%	\$ 2,	705 \$	3,802	\(\alpha^2 \) \
12/2023	1.3%	\$ 2,	711 \$	3,609	212023120231202312023120231202312023120
1/2024	1.8%	\$ 2,	719 \$	3,393	у у у

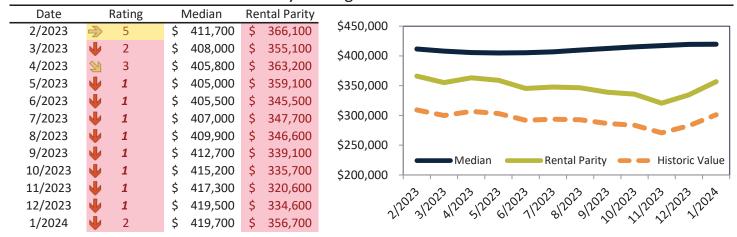


Historically, properties in this market sell at a -15.5% discount. Today's premium is 17.7%. This market is 33.2% overvalued. Median home price is \$419,700. Prices rose 0.7% year-over-year.

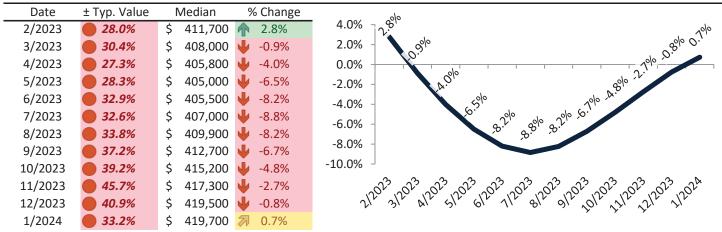
Monthly cost of ownership is \$2,531, and rents average \$2,151, making owning \$379 per month more costly than renting. Rents rose 2.2% year-over-year. The current capitalization rate (rent/price) is 4.9%.

Market rating = 2

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	- \$3,000 ¬
2/2023	4.5%	\$ 2,100	\$ 2,361	
3/2023	1 3.8%	\$ 2,118	\$ 2,433	\$2,500 - 3,20 3,20 3,20 3,20 3,20 3,20 3,20 3,20
4/2023	1 2.9%	\$ 2,126	\$ 2,375	32,300
5/2023	1 2.2%	\$ 2,126	\$ 2,397	¢2.000
6/2023	1.0%	\$ 2,123	\$ 2,491	\$2,000 -
7/2023	3 0.2%	\$ 2,119	\$ 2,480	
8/2023	. 0.0%	\$ 2,134	\$ 2,524	\$1,500 -
9/2023	3 0.6%	\$ 2,167	\$ 2,638	Rent Own Historic Cost to Own Relative to Rent
10/2023	1.3%	\$ 2,174	\$ 2,688	\$1,000
11/2023	1.9%	\$ 2,175	\$ 2,831	32 32 32 32 32 32 32 32 32 32 32 32 32 3
12/2023	1 2.1%	\$ 2,147	\$ 2,692	212023120231202312023120231202312023120
1/2024	1 2.2%	\$ 2,151	\$ 2,531	y y y

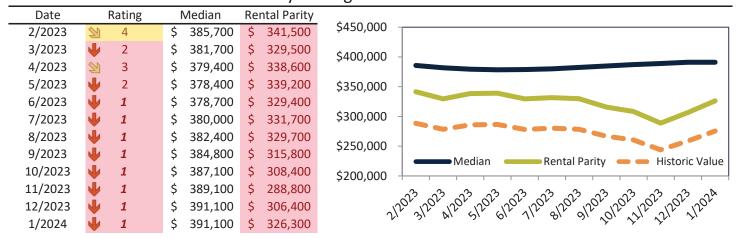


Historically, properties in this market sell at a -15.5% discount. Today's premium is 19.9%. This market is 35.4% overvalued. Median home price is \$391,100. Prices fell 0.1% year-over-year.

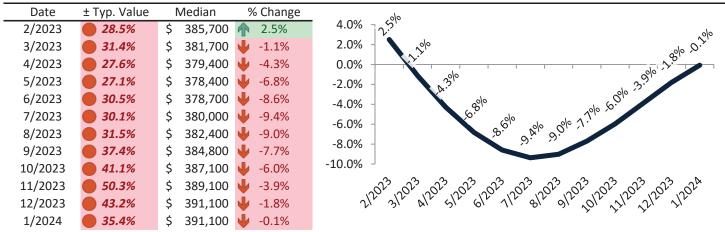
Monthly cost of ownership is \$2,358, and rents average \$1,968, making owning \$390 per month more costly than renting. Rents rose 2.1% year-over-year. The current capitalization rate (rent/price) is 4.8%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Cł	hange	F	Rent	Own	\$3,000 ¬
2/2023	1 5.	.2%	\$	1,959	\$ 2,212	φο,οσο
3/2023	4.	.3%	\$	1,965	\$ 2,276	\$2,500 - (2) (3) (4) (5) (6) (8) (8)
4/2023	3 .	.8%	\$	1,982	\$ 2,220	\$2,500 - 359 365 30 30 40 40 40 40 40 40 40 40 40 40 40 40 40
5/2023	3 .	.5%	\$	2,008	\$ 2,240	
6/2023	3 .	.1%	\$	2,024	\$ 2,327	\$2,000 -
7/2023	2 .	.6%	\$	2,022	\$ 2,316	
8/2023	1 2.	.4%	\$	2,030	\$ 2,354	\$1,500 -
9/2023	1 2.	.3%	\$	2,018	\$ 2,459	Rent Own Historic Cost to Own Relative to Rent
10/2023	1 2.	.5%	\$	1,997	\$ 2,506	\$1,000
11/2023	1 2.	.4%	\$	1,960	\$ 2,640	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~
12/2023	1 2.	.6%	\$	1,966	\$ 2,509	212023120231202312023120231202312023120
1/2024	1 2.	.1%	\$	1,968	\$ 2,359	у у у

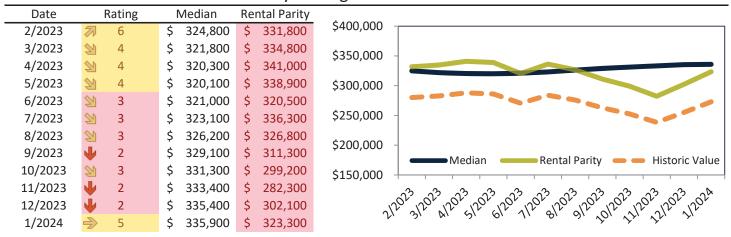


Historically, properties in this market sell at a -15.5% discount. Today's premium is 3.9%. This market is 19.4% overvalued. Median home price is \$335,900. Prices rose 2.0% year-over-year.

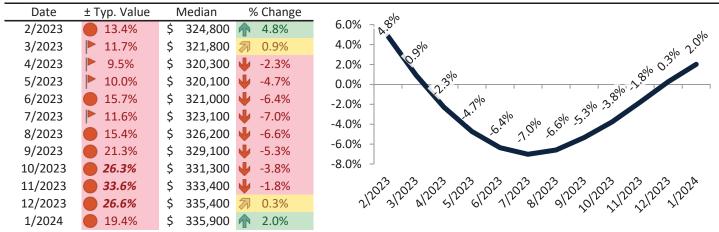
Monthly cost of ownership is \$2,025, and rents average \$1,949, making owning \$075 per month more costly than renting. Rents rose 7.0% year-over-year. The current capitalization rate (rent/price) is 5.6%.

Market rating = 5

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	\$2,500 7 2 20 20 20 20 20 20 20 20 20 20 20 20 2
2/2023	2 8.6%	\$ 1,903	\$ 1,863	\$2,500
3/2023	2 10.3%	\$ 1,997	\$ 1,919	\$2,000 -
4/2023	9.5%	\$ 1,996	\$ 1,874	32,000
5/2023	9.0%	\$ 2,007	\$ 1,895	¢1.500
6/2023	6.8%	\$ 1,969	\$ 1,972	\$1,500 -
7/2023	2 7.1%	\$ 2,050	\$ 1,969	
8/2023	6.1%	\$ 2,012	\$ 2,008	\$1,000 -
9/2023	5.6%	\$ 1,990	\$ 2,103	Rent Own Historic Cost to Own Relative to Rent
10/2023	1 5.5%	\$ 1,937	\$ 2,145	\$500
11/2023	5.9%	\$ 1,915	\$ 2,262	~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~
12/2023	2 7.3%	\$ 1,939	\$ 2,152	7120131201312013120131201312013120131201
1/2024	2 7.0%	\$ 1,950	\$ 2,026	ууу

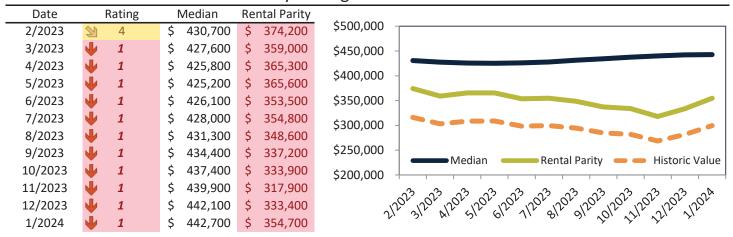


Historically, properties in this market sell at a -15.5% discount. Today's premium is 24.8%. This market is 40.3% overvalued. Median home price is \$442,700. Prices rose 1.8% year-over-year.

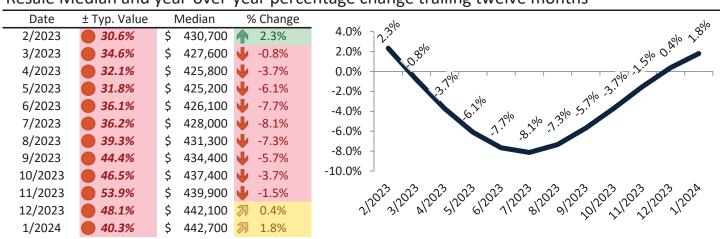
Monthly cost of ownership is \$2,670, and rents average \$2,139, making owning \$530 per month more costly than renting. Rents fell 0.4% year-over-year. The current capitalization rate (rent/price) is 4.6%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	9	6 Change	Rent	Own	\$3,500 ¬
2/2023	1	2.9%	\$ 2,147	\$ 2,470	
3/2023	W	1.9%	\$ 2,141	\$ 2,550	\$3,000 -
4/2023	W	1.1%	\$ 2,138	\$ 2,492	\$2,500 32 32 32 32 32 32 32 32 32 32 32 32
5/2023	•	0.0%	\$ 2,165	\$ 2,517	\$2,500
6/2023	•	-1.1%	\$ 2,172	\$ 2,618	\$2,000 -
7/2023	•	-2.2%	\$ 2,162	\$ 2,608	\$2,000
8/2023	•	-2.7%	\$ 2,146	\$ 2,655	\$1,500 -
9/2023	•	-2.4%	\$ 2,156	\$ 2,776	Rent Own Historic Cost to Own Relative to Rent
10/2023	•	-1.4%	\$ 2,162	\$ 2,832	\$1,000
11/2023	•	-0.6%	\$ 2,157	\$ 2,985	50° 50° 50° 50° 50° 50° 50° 50° 50° 50°
12/2023	•	-0.4%	\$ 2,140	\$ 2,837	212023120131201312013120131201312013120
1/2024	•	-0.4%	\$ 2,139	\$ 2,670	у у у

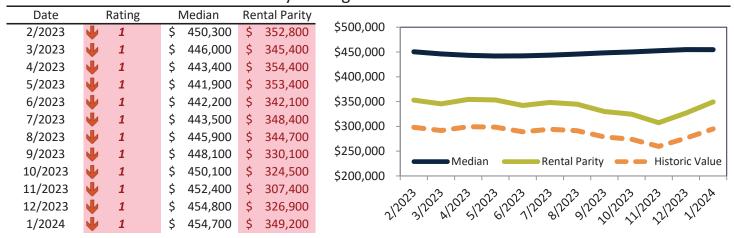


Historically, properties in this market sell at a -15.5% discount. Today's premium is 30.3%. This market is 45.8% overvalued. Median home price is \$454,700. Prices fell 0.2% year-over-year.

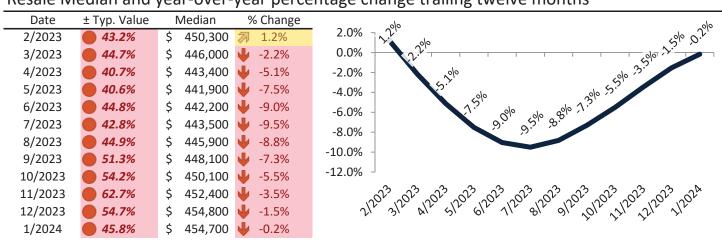
Monthly cost of ownership is \$2,742, and rents average \$2,106, making owning \$635 per month more costly than renting. Rents rose 2.7% year-over-year. The current capitalization rate (rent/price) is 4.4%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	. \$3,500 ¬
2/2023	1.4%	\$ 2,024	\$ 2,583	φο,σσο
3/2023	3 0.8%	\$ 2,060	\$ 2,659	\$3,000 -
4/2023	3 0.3%	\$ 2,074	\$ 2,595	\$2,500 - 2,012,08 2,012,2012,2022,2022,2022,000
5/2023	- 0.1%	\$ 2,092	\$ 2,616	\$2,500 - 40, 20, 20, 20, 20, 20, 20, 20, 20, 20, 2
6/2023	- 0.4%	\$ 2,102	\$ 2,717	\$2,000 -
7/2023	- 0.6%	\$ 2,123	\$ 2,703	\$2,000
8/2023	- 0.4%	\$ 2,123	\$ 2,745	\$1,500 -
9/2023	- 0.4%	\$ 2,110	\$ 2,864	Rent Own Historic Cost to Own Relative to Rent
10/2023	3 0.2%	\$ 2,101	\$ 2,914	\$1,000
11/2023	3 0.6%	\$ 2,086	\$ 3,069	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~
12/2023	1.7%	\$ 2,098	\$ 2,918	212023120231202312023120231202312023120
1/2024	1 2.7%	\$ 2,107	\$ 2,742	у у у

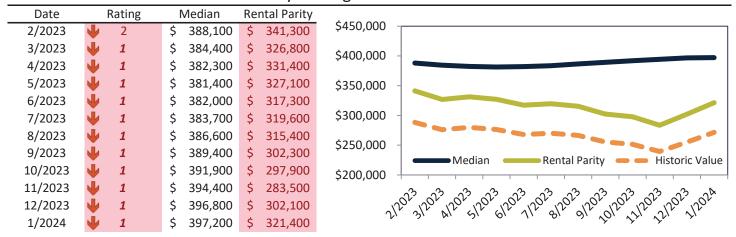


Historically, properties in this market sell at a -15.5% discount. Today's premium is 23.6%. This market is 39.1% overvalued. Median home price is \$397,200. Prices rose 1.0% year-over-year.

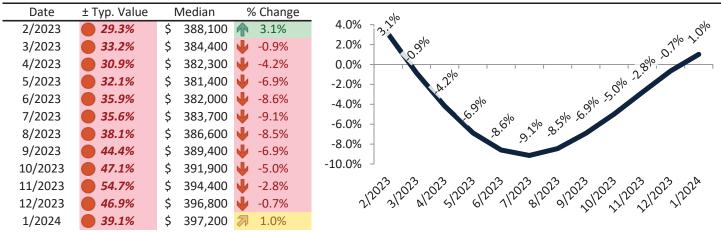
Monthly cost of ownership is \$2,395, and rents average \$1,938, making owning \$456 per month more costly than renting. Rents fell 1.3% year-over-year. The current capitalization rate (rent/price) is 4.7%.

Market rating = 1

Median Home Price and Rental Parity trailing twelve months



Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	\$3,000 ¬
2/2023	3 1.9%	\$ 1,958	\$ 2,226	75,000
3/2023	3 0.5%	\$ 1,949	\$ 2,292	\$2,500 - 69 99 99 99 99 99 99 99
4/2023	- 0.5%	\$ 1,939	\$ 2,237	\$2,500 - 50 50 50 50 50 50 50 50 50 50 50 50 50
5/2023	-1.4%	\$ 1,936	\$ 2,258	
6/2023	-2.0%	\$ 1,950	\$ 2,347	\$2,000 -
7/2023	-2.9%	\$ 1,948	\$ 2,338	
8/2023	-3.3%	\$ 1,942	\$ 2,380	\$1,500 -
9/2023	-3.5%	\$ 1,932	\$ 2,489	Rent Own Historic Cost to Own Relative to Rent
10/2023	-3.0%	\$ 1,929	\$ 2,537	\$1,000
11/2023	-2.4%	\$ 1,924	\$ 2,676	\mathcal{A}^{2} \mathcal{A}^{3} \mathcal{A}^{3} \mathcal{A}^{3} \mathcal{A}^{3} \mathcal{A}^{3} \mathcal{A}^{3} \mathcal{A}^{3} \mathcal{A}^{3} \mathcal{A}^{4}
12/2023	-1.6%	\$ 1,939	\$ 2,546	212023120131201312013120131201312013120
1/2024	-1.3 %	\$ 1,939	\$ 2,396	y y y



TAIT housing report and newsletter provides a clear picture of the health of the housing market. Readers find the information on location, valuation, and price trends, timely and relevant to their decision to buy or sell real estate. The TAIT report answers the most important questions:

- (1) Where should I look for bargains?
- (2) Are current prices over or under valued?
- (3) What direction are prices headed, up or down?

The TAIT monthly market report has distilled the market down to three key pieces of information:

- (1) Resale value relative to rent,
- (2) Yearly change in resale prices, and
- (3) Yearly changes in rents.

The resale value relative to rent, or Rental Parity, is calculated by taking the median rent reported by Zillow and utilizing that value as a payment to calculate the size of the loan that payment would support. The result is the price someone could pay and their resulting cost of ownership (payment mostly) would equal the cost of renting; thus the name Rental Parity. The median is the raw median number provided by Zillow. The historic value is what the median "should" be based on the historic relationship between rental parity and the median during periods of market stability (1992-1998 and 2014-2017). This historic value is important because some areas trade below rental parity and some trade above based on how desirable the area is. Whenever the median is above the historic value, the market is overvalued, and whenever the median is below the historic value, it is undervalued. Without this benchmark, there is no way to determine if the current median is overvalued or undervalued. The addition of this benchmark is the key innovation of the TAIT Housing Report.

Using and Interpreting the TAIT Monthly Report

The table of contents on the front page of the TAIT monthly report organizes the reports by area. The typical page of an area report breaks down into four parts:

- (1) The news overview,
- (2) Median Home Price and Rental Parity trailing twelve months,
- (3) Resale \$/SF and year-over-year percentage change trailing twelve months,
- (4) Rental rate and year-over-year percentage change trailing twelve months.

NEWS OVERVIEW

The news overview provides concise descriptions of the facts and conditions in the market. The news overview measures the current premium or discount, compares it to the historic premium or discount, and states whether the market is currently overvalued or undervalued. This is an important measure of future financial performance.



Resale Market Value and Trends

Orange County Housing Market Value & Trends Update

Historically, properties in this market sell at a 1.9% premium. Today's discount is 0.7%. This market is 2.6% undervalued. Median home price is \$730,800, and resale \$/SF is \$429/SF. Prices rose 0.8% year-over-year.

Monthly cost of ownership is \$3,204, and rents average \$3,225, making owning \$020 per month less costly than renting. Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 6

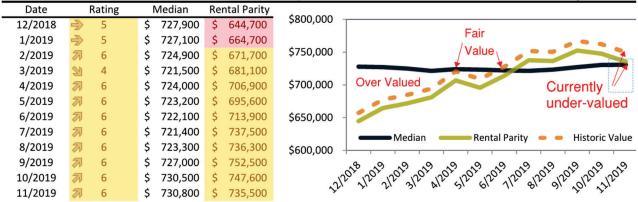


MEDIAN HOME PRICE AND RENTAL PARITY TRAILING TWELVE MONTHS

For those who want the bottom line without all the analysis and detail, the market rating is the first row of the first section of data. The rating encapsulates all the conditions of the market into one figure. A rating of 10 is good and a rating of 1 is bad. A highly rated property or market is a good financial buy.

Median Home Price and Rental Parity trailing twelve months

Premium Market Example



The chart displays three lines that reveal much about the market. The first two lines to note are the parallel green and orange lines, rental parity (green) and historic value (orange). As mentioned previously, some markets trade at a discount and some at a premium to rental parity. If the orange line (historic value) is above the green line (rental parity), the market is a premium market. If the orange line (historic value) is below the green line (rental parity), the market is a discount market. The larger the gap, the greater the premium or discount is.

The third line plotted against these two parallel lines is the median resale price for the area. This line reveals whether the market is currently trading at a premium or discount to rental parity and historic value. The more important of these relationships is between median resale price and historic value. Over time, the market has shown a tendency toward trading at historic value. If it trades above for a while, over time it will revert back to this value. That may happen either by an extended period of little or no appreciation or an outright decline in prices. If the market trades below its historic value, it's likely to see a rebound back to this value in the future.

Valuation is more important that price movement. The best markets trade at a discount to historic value.

RESALE \$/SF AND YEAR OVER YEAR PERCENTAGE CHANGE TRAILING TWELVE MONTHS

Since the historic value is so important, the first column in next section displays the premium or discount from historic value over the last year. The second column and the chart shows the dollars per square foot resale price in the market. The line on the chart visually shows the general direction of prices, and the third column shows the actual percentage change.

Resale \$/SF and year-over-year percentage change trailing twelve months

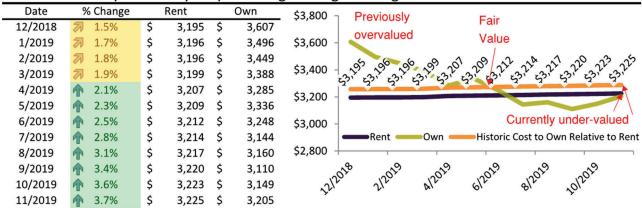
Date	± Typ. Value	\$/SF	% Change	9 9
12/2018	11.0%	\$ 427	4.1%	\$430 \$428 \$428 \$428
1/2019	7.5%	\$ 427	1 3.4%	\$428 - 5 5 5
2/2019	▶ 6.0%	\$ 425	1 2.4%	\$426 - \$426 - \$424 - \$424 - \$424 - \$424 - \$424 - \$424 - \$424 - \$424 - \$424 - \$425 - \$424 - \$425 - \$424 - \$425 - \$426 - \$4
3/2019	▶ 4.0%	\$ 424	匆 1.9%	4420 Sh
4/2019	▶ 0.5%	\$ 425	1.9%	\$424 -
5/2019	▶ 2.0%	\$ 424	3 1.2%	\$422 -
6/2019	-0.8%	\$ 423	3 0.5%	\$420 -
7/2019	▶ -4.1%	\$ 423	3 0.0%	
8/2019	▶ -3.7%	\$ 424	- 0.2%	\$418
9/2019	-5.3%	\$ 427	3 0.5%	212013 12013 12013 12013 12013 12013 12013 12013 12013 12013 12013 12013
10/2019	-4.2%	\$ 429	3 0.9%	27/202 1/202 3/202 3/202 8/202 8/202 8/202 1/202 8/202 9/202 9/202 21/202
11/2019	▶ -2.6%	\$ 429	3 0.8%	



RENTAL RATE AND YEAR-OVER-YEAR PERCENTAGE CHANGE TRAILING TWELVE MONTHS

The final table and chart on the page is similar to the first grouping; it displays three lines, two of which are parallel and show current rent and the historic cost of ownership relative to rent, and the third line is the current cost of ownership. The relationships are similar, the charts will look similar, and the interpretations are the same.

Rental rate and year-over-year percentage change trailing twelve months

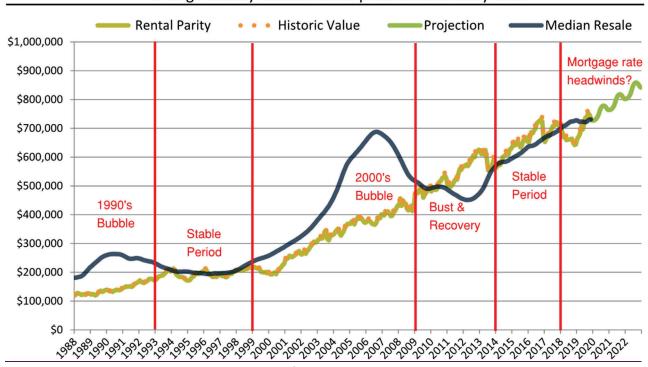


This method of looking at the data is more revealing to those who like to focus on monthly costs rather than purchase price. It reveals how affordable properties are relative to monthly rent, which is what rental parity analysis is all about. The first column of data shows the rate of rent growth over the last year, and the next two columns show the cost of renting and the cost of owning during the same period.

HISTORIC MARKET DATA CHARTS

The next page of the report shows two charts: County median home price since January 1988, and County median rent and monthly cost of ownership since January 1988. These charts are designed to put current circumstances in historic context. They answer questions like, "How volatile are prices?" and "How does today's pricing compare to the fluctuations of the past?" and "How much danger is there in buying today?"

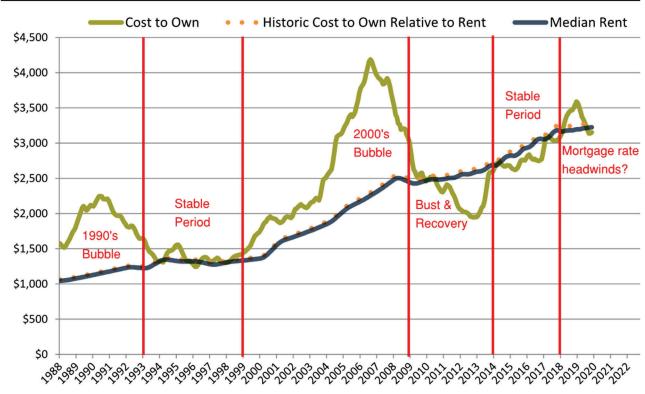
Orange County median home price since January 1988





With the green line for rental parity and the orange line for historic value, it's easy to tell when the market is fairly valued, overvalued, or undervalued.

Orange County median rent and monthly cost of ownership since January 1988

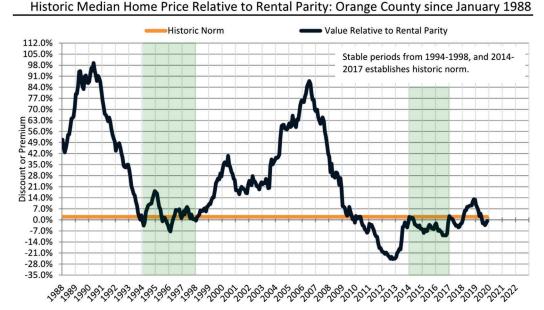


The chart above shows rent and monthly cost of ownership. It looks similar to the rental parity and resale home price chart, as it merely converts that information to a monthly format. For those who have difficulty relating to the large numbers of purchase price, viewing the data in terms of monthly expenses is easier to put into context.

HISTORIC VALUATION

The next page in the report shows two charts: Historic Median Home Price Relative to Rental Parity: County since January 1988, and TAIT Market Timing System Rating: Orange County since January 1988.

The chart above shows, at a glance, how close the market trades to its

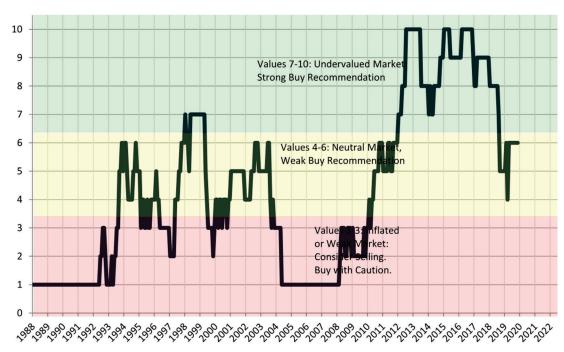


historic norm. The benchmark period is shown in green, and the degree of market volatility can be inferred from the scale to the left. For example, Orange County traded for as much as 25% below rental parity and 100% above it during the 31-year period shown.



TAIT RATING SYSTEM CHART

The market timing rating system mechanically identifies both good and buy dimes to buy based on valuation, resale price change, and rental rate change.



The importance of rental parity

Rental parity is important because it represents the threshold of affordability. When prices are above rental parity, it costs more to own than to rent, so owning is often not a wise financial decision. Owning may still be right for people, and many are willing to pay the premium to own to obtain the emotional benefits of ownership; however, on a purely financial basis, paying more than rental parity is generally not wise because prices will inevitably return to this price level in time.

When prices are below rental parity, it costs less to own than to rent, so owning under these circumstances is generally a wise choice. Since a buyer who pays less than rental parity for a house is saving money, there is a clear financial benefit obtained irrespective of fluctuations in resale price.

When the cost of ownership is less than rental parity, an owner is far less likely to be forced to sell at a loss. The property can always be rented to cover costs rather than sell for a loss. Further, this ability to rent and at least break even provides the owner with flexibility to move if necessary. Mobility to take a new job or buy a different house is denied to those who overpaid and who are stuck paying more in the cost of ownership than they can obtain in rent.

With these advantages, buying at a price below rental parity using fixed-rate financing is critical. Every buyer should consider rental parity in their buying decision.

RENTAL PARITY AS BASIS OF VALUE

Valuation is the least understood, yet most important, aspect of a housing market. Economists look at various ratios including price-to-income, price-to-rent, and other aggregate measures to attempt to establish valuation metrics. Each of these has strengths and weaknesses, but each of them fails because they don't directly connect the actions of an individual buyer to the activity in the broader market. For this reason, I strongly favor rental parity as the best measure of valuation. Rental parity ties together income, rent, interest rates, and financing terms in a way that matches the activities of individual buyers to the overall price activity in the market.