# City of Irvine CALIFORNIA

March 2024



# HOUSING REPORT

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# The Real State of USA Real Estate

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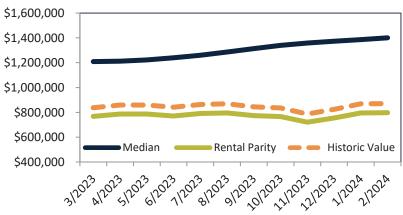
Historically, properties in this market sell at a 9.2% premium. Today's premium is 75.7%. This market is 66.5% overvalued. Median home price is \$1,400,600. Prices rose 15.2% year-over-year.

Monthly cost of ownership is \$8,464, and rents average \$4,818, making owning \$3,646 per month more costly than renting. Rents rose 4.4% year-over-year. The current capitalization rate (rent/price) is 3.3%.

#### Market rating = 1

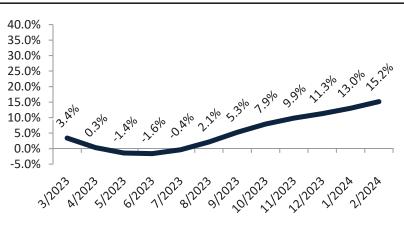
# Median Home Price and Rental Parity trailing twelve months

_						,	
	Date		Rating	Median	Re	ntal Parity	
	3/2023	1	2	\$ 1,209,100	\$	767,300	\$1
	4/2023	•	1	\$ 1,212,000	\$	787,100	\$:
	5/2023	•	1	\$ 1,222,800	\$	786,900	٠.
	6/2023	•	1	\$ 1,240,000	\$	771,200	\$1
	7/2023	•	1	\$ 1,260,800	\$	790,900	\$3
	8/2023	•	1	\$ 1,286,800	\$	795,500	
	9/2023	•	1	\$ 1,314,200	\$	773,900	
	10/2023	•	1	\$ 1,339,100	\$	765,600	
	11/2023	•	1	\$ 1,358,800	\$	720,800	
	12/2023	•	1	\$ 1,373,600	\$	755,000	
	1/2024	•	1	\$ 1,386,400	\$	795,800	
	2/2024	•	1	\$ 1,400,600	\$	797,200	



# Resale Median and year-over-year percentage change trailing twelve months

Date	± Typ. Value	Median	% Change
3/2023	<b>48.4%</b>	\$ 1,209,100	<b>1</b> 3.4%
4/2023	<b>44.8%</b>	\$ 1,212,000	<b>3</b> 0.3%
5/2023	<b>46.2%</b>	\$ 1,222,800	<b>-1.4%</b>
6/2023	<b>51.6%</b>	\$ 1,240,000	<b>-1.6%</b>
7/2023	<b>50.3%</b>	\$ 1,260,800	-0.4%
8/2023	<b>52.6%</b>	\$ 1,286,800	<b>1</b> 2.1%
9/2023	60.7%	\$ 1,314,200	<b>5.3%</b>
10/2023	65.8%	\$ 1,339,100	<b>2</b> 7.9%
11/2023	<b>79.4%</b>	\$ 1,358,800	9.9%
12/2023	<b>72.8%</b>	\$ 1,373,600	<b>11.3%</b>
1/2024	65.1%	\$ 1,386,400	<b>13.0%</b>
2/2024	66.5%	\$ 1,400,600	<b>15.2%</b>

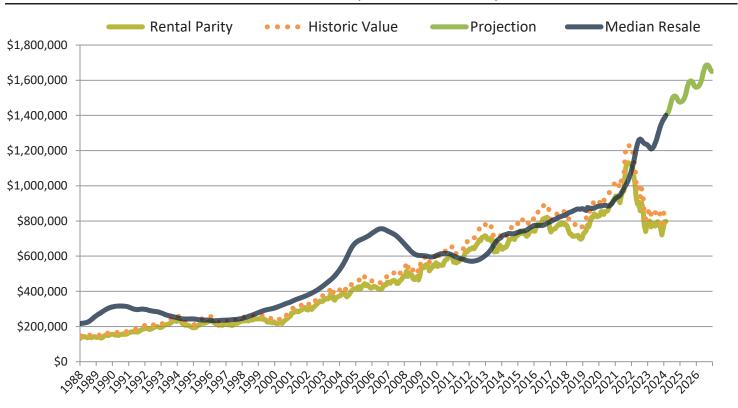


3/2023       4.6%       \$ 4,576       \$ 7,210         4/2023       3.9%       \$ 4,606       \$ 7,092         5/2023       3.4%       \$ 4,659       \$ 7,238         6/2023       3.1%       \$ 4,739       \$ 7,619         7/2023       3.0%       \$ 4,820       \$ 7,683         8/2023       3.2%       \$ 4,898       \$ 7,922         9/2023       3.4%       \$ 4,946       \$ 8,399         10/2023       3.8%       \$ 4,957       \$ 8,669         11/2023       3.9%       \$ 4,895       \$ 9,228         12/2023       4.1%       \$ 4,845       \$ 8,814         1/2024       4.0%       \$ 4,800       \$ 8,362	Date	% Change	Rent	Own
5/2023       3.4%       \$ 4,659       7,238         6/2023       3.1%       \$ 4,739       7,619         7/2023       3.0%       \$ 4,820       7,683         8/2023       3.2%       \$ 4,898       7,922         9/2023       3.4%       \$ 4,946       \$ 8,399         10/2023       3.8%       \$ 4,957       \$ 8,669         11/2023       3.9%       \$ 4,895       \$ 9,228         12/2023       4.1%       \$ 4,845       \$ 8,814         1/2024       4.0%       \$ 4,800       \$ 8,362	3/2023	4.6%	\$ 4,576	\$ 7,210
6/2023	4/2023	<b>1</b> 3.9%	\$ 4,606	\$ 7,092
7/2023       3.0%       4,820       7,683         8/2023       3.2%       4,898       7,922         9/2023       3.4%       4,946       8,399         10/2023       3.8%       4,957       8,669         11/2023       3.9%       4,895       9,228         12/2023       4.1%       4,845       8,814         1/2024       4.0%       4,800       8,362	5/2023	<b>1.4%</b>	\$ 4,659	\$ 7,238
8/2023       3.2%       4,898       7,922         9/2023       3.4%       4,946       8,399         10/2023       3.8%       4,957       8,669         11/2023       3.9%       4,895       9,228         12/2023       4.1%       4,845       8,814         1/2024       4.0%       4,800       8,362	6/2023	<b>1</b> 3.1%	\$ 4,739	\$ 7,619
9/2023       3.4%       4,946       8,399         10/2023       3.8%       4,957       8,669         11/2023       3.9%       4,895       9,228         12/2023       4.1%       4,845       8,814         1/2024       4.0%       4,800       8,362	7/2023	<b>3.0%</b>	\$ 4,820	\$ 7,683
10/2023       3.8%       \$ 4,957       \$ 8,669         11/2023       3.9%       \$ 4,895       9,228         12/2023       4.1%       \$ 4,845       \$ 8,814         1/2024       4.0%       \$ 4,800       \$ 8,362	8/2023	<b>1.2%</b>	\$ 4,898	\$ 7,922
11/2023	9/2023	<b>1</b> 3.4%	\$ 4,946	\$ 8,399
12/2023	10/2023	<b>1.8%</b>	\$ 4,957	\$ 8,669
1/2024	11/2023	<b>1.9%</b>	\$ 4,895	\$ 9,228
	12/2023	4.1%	\$ 4,845	\$ 8,814
2/2024	1/2024	4.0%	\$ 4,800	\$ 8,362
2/2024	2/2024	4.4%	\$ 4,818	\$ 8,465

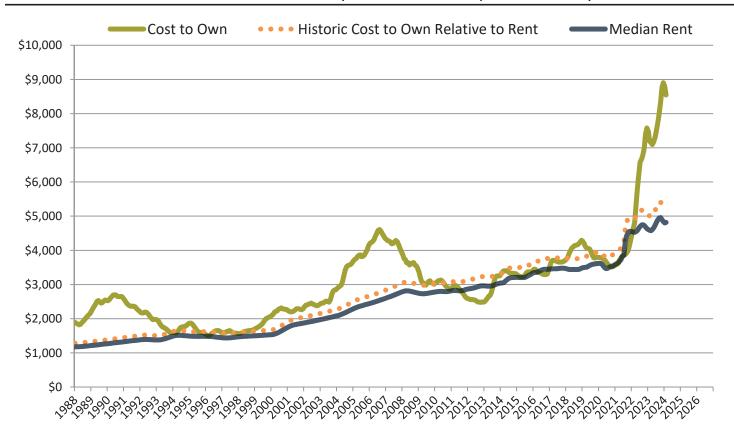




# Irvine median home price since January 1988

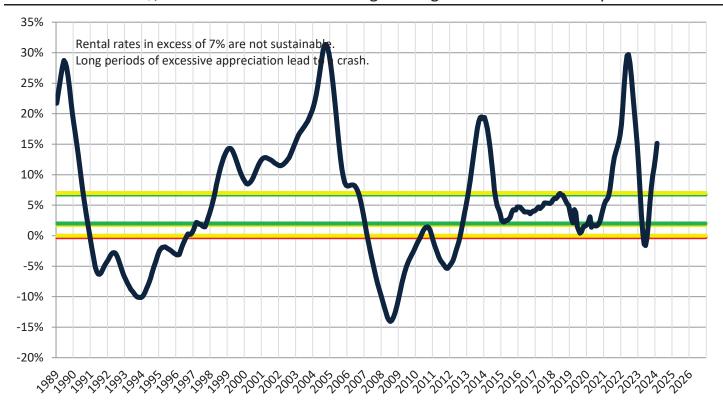


Irvine median rent and monthly cost of ownership since January 1988

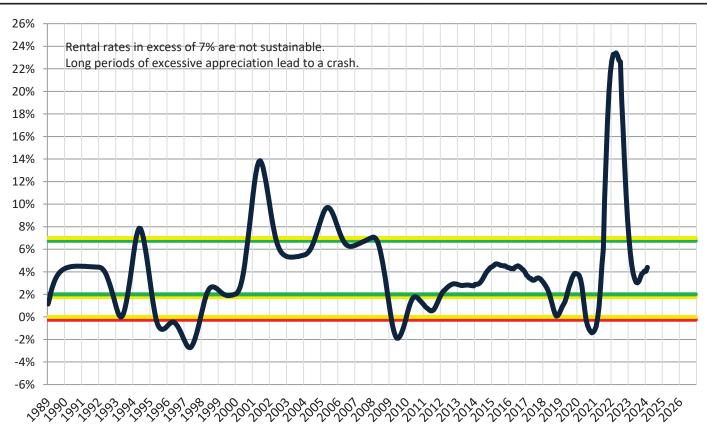




# Resale \$/SF Year-over-Year Percentage Change: Irvine since January 1989

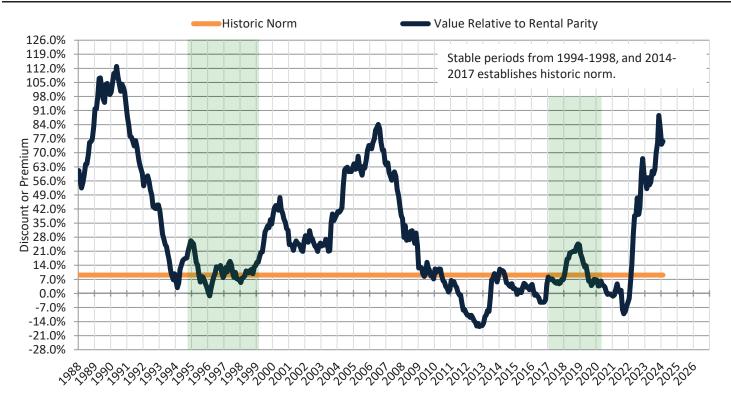


Rental \$/SF Year-over-Year Percentage Change: Irvine since January 1989

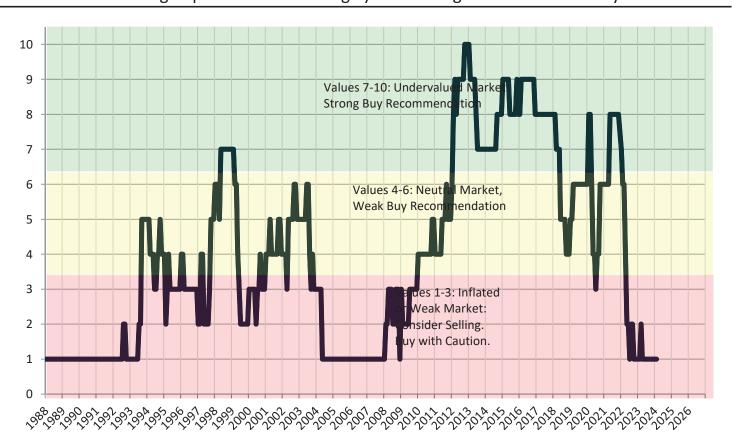




# Historic Median Home Price Relative to Rental Parity: Irvine since January 1988

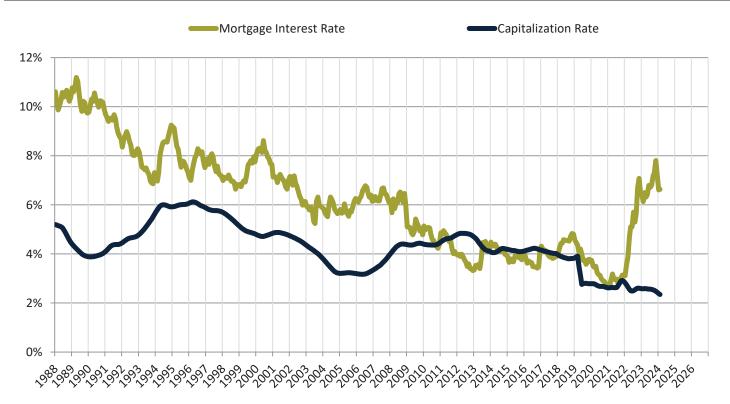


TAIT Housing Report® Market Timing System Rating: Irvine since January 1988





# Cash Investor Capitalization Rate: Irvine since January 1988



Financed Investor Cash-on-Cash Return: Irvine since January 1988





# Market Performance and Trends: Irvine and Major Cities and Zips

Study Area	Median Resale \$	Resale % Change YoY	Median Resale \$	Rent % Change YoY	1edian Rent \$	Cost of vnership	nership m./Disc.	Cap Rate
Irvine	\$ 1,400,600	<b>15.2%</b>	\$ 1,400,600	<b>1.4%</b>	\$ 4,818	\$ 8,465	\$ 3,647	3.3%.
Los Angeles, CA	\$ 923,500	<b>2</b> 8.0%	\$ 923,500	<b>1</b> 2.9%	\$ 4,129	\$ 5,581	\$ 1,452	4.3%.
Orange County	\$ 1,083,100	210.8%	\$ 1,083,100	<b>3</b> .9%	\$ 4,365	\$ 6,546	\$ 2,181	3.9%.
Anaheim	\$ 871,400	<b>9</b> .0%	\$ 871,400	<b>4.1%</b>	\$ 3,761	\$ 5,267	\$ 1,506	4.1%.
Santa Ana	\$ 780,900	<b>9</b> .9%	\$ 780,900	<b>1</b> 2.8%	\$ 3,778	\$ 4,720	\$ 942	4.6%.
Northwood	\$ 1,493,400	<b>17.3%</b>	\$ 1,493,400	<b>3</b> 1.8%	\$ 3,666	\$ 9,026	\$ 5,360	2.4%.
Northwood Point	\$ 1,851,700	<b>15.1%</b>	\$ 1,851,700	<b>3</b> 0.8%	\$ 5,126	\$ 11,191	\$ 6,066	2.7%.
92602	\$ 1,832,600	<b>14.9%</b>	\$ 1,832,600	<b>5.5%</b>	\$ 5,421	\$ 11,076	\$ 5,655	2.8%.
92603	\$ 2,036,200	<b>17.1%</b>	\$ 2,036,200	4.0%	\$ 3,906	\$ 12,306	\$ 8,400	1.8%.
92604	\$ 1,254,500	<b>16.9%</b>	\$ 1,254,500	<b>5.0%</b>	\$ 4,490	\$ 7,582	\$ 3,092	3.4%.
92606	\$ 1,350,900	<b>18.4%</b>	\$ 1,350,900	4.0%	\$ 4,801	\$ 8,165	\$ 3,364	3.4%.
92612	\$ 1,074,300	<b>13.8%</b>	\$ 1,074,300	<b>1</b> 3.2%	\$ 4,551	\$ 6,493	\$ 1,942	4.1%.
92614	\$ 1,113,700	<b>12.5%</b>	\$ 1,113,700	<b>1</b> 2.9%	\$ 4,623	\$ 6,731	\$ 2,108	4.0%.
92618	\$ 1,444,500	<b>12.6%</b>	\$ 1,444,500	<b>6.3%</b>	\$ 5,592	\$ 8,730	\$ 3,139	3.7%.
92620	\$ 1,546,800	<b>15.6%</b>	\$ 1,546,800	<b>5.6%</b>	\$ 5,118	\$ 9,349	\$ 4,230	3.2%.
Stanton	\$ 729,700	<b>10.2%</b>	\$ 729,700	<b>-</b> 7.8%	\$ 2,803	\$ 4,410	\$ 1,607	3.7%.
Huntington Beach	\$ 1,234,900	<b>11.0%</b>	\$ 1,234,900	<b>3.7%</b>	\$ 4,546	\$ 7,463	\$ 2,917	3.5%.
Garden Grove	\$ 904,000	<b>10.3%</b>	\$ 904,000	<b>f</b> 5.1%	\$ 3,831	\$ 5,464	\$ 1,633	4.1%.
Orange	\$ 1,027,900	29.8%	\$ 1,027,900	<b>2</b> 7.6%	\$ 4,333	\$ 6,212	\$ 1,880	4.0%.
Fountain Valley	\$ 1,242,100	<b>11.7%</b>	\$ 1,242,100	<b>5.6%</b>	\$ 4,659	\$ 7,507	\$ 2,848	3.6%.



# Market Timing Rating and Valuations: Irvine and Major Cities and Zips

Study Area		Rating		Median	Rei	ntal Parity	% Over/Under Rental Parity	Historic Premium	% Over/Under Historic Prem.
Irvine	•	1	\$ :	1,400,600	\$	797,200	<b>75.7</b> %	9.2%	66.5%
Los Angeles, CA	A	6	\$	923,500	\$	683,200	35.2%	23.3%	<b>11.9%</b>
Orange County	•	1	\$ :	1,083,100	\$	722,200	<b>49.9</b> %	1.9%	<b>48.0%</b>
Anaheim	•	1	\$	871,400	\$	622,200	40.0%	-6.2%	<b>46.2%</b>
Santa Ana	•	2	\$	780,900	\$	625,000	25.0%	-11.9%	<b>36.9%</b>
Northwood	•	1	\$ :	1,493,400	\$	606,500	146.2%	16.2%	<b>130.0%</b>
Northwood Point	•	1	\$ :	1,851,700	\$	848,000	118.4%	29.4%	<b>89.0%</b>
92602	•	1	\$ :	1,832,600	\$	896,800	104.3%	13.6%	90.7%
92603	•	1	\$ 2	2,036,200	\$	646,300	<b>2</b> 15.1%	3.1%	212.0%
92604	•	1	\$ :	1,254,500	\$	742,800	68.9%	10.2%	<b>58.7%</b>
92606	•	1	\$ :	1,350,900	\$	794,300	<b>70.1%</b>	14.7%	<b>55.4%</b>
92612	•	1	\$ :	1,074,300	\$	752,900	42.7%	0.3%	42.4%
92614	•	1	\$ :	1,113,700	\$	764,900	<b>45.6%</b>	-4.3%	49.9%
92618	•	1	\$ :	1,444,500	\$	925,100	<b>56.2</b> %	-1.7%	57.9%
92620	•	1	\$ :	1,546,800	\$	846,800	82.7%	14.4%	68.3%
Stanton	•	1	\$	729,700	\$	463,800	<b>57.3</b> %	-15.2%	72.5%
Huntington Beach	•	1	\$ :	1,234,900	\$	752,200	64.1%	12.3%	<b>51.8%</b>
Garden Grove	•	1	\$	904,000	\$	633,800	42.7%	-5.6%	48.3%
Orange	•	1	\$ :	1,027,900	\$	716,900	43.4%	0.5%	42.9%
Fountain Valley	•	1	\$ :	1,242,100	\$	770,800	61.1%	12.1%	<b>49.0</b> %



# Los Angeles, CA Housing Market Value & Trends Update

Historically, properties in this market sell at a 23.3% premium. Today's premium is 35.2%. This market is 11.9% overvalued. Median home price is \$923,500. Prices rose 8.0% year-over-year.

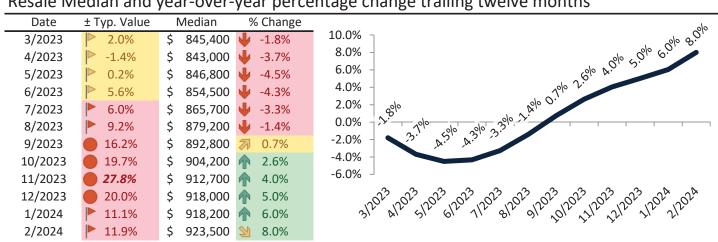
Monthly cost of ownership is \$5,581, and rents average \$4,129, making owning \$1,452 per month more costly than renting. Rents rose 2.9% year-over-year. The current capitalization rate (rent/price) is 4.3%.

Market rating = 6

# Median Home Price and Rental Parity trailing twelve months

Date		Rating	Γ	Median	Re	ntal Parity	
3/2023	W	6	\$	845,400	\$	674,500	\$1,000,000
4/2023	团	6	\$	843,000	\$	691,200	\$900,000 -
5/2023	团	6	\$	846,800	\$	685,400	C000 000
6/2023	团	6	\$	854,500	\$	662,900	\$800,000
7/2023	团	6	\$	865,700	\$	669,400	\$700,000 -
8/2023	$\Rightarrow$	5	\$	879,200	\$	663,400	\$600,000 -
9/2023	2	4	\$	892,800	\$	639,800	
10/2023	团	6	\$	904,200	\$	632,400	\$500,000 - Median Rental Parity - Historic Value
11/2023	$\Rightarrow$	5	\$	912,700	\$	603,900	\$400,000
12/2023	团	6	\$	918,000	\$	640,500	
1/2024	ZV	7	\$	918,200	\$	683,000	3/2023/2023/2023/2023/2023/2023/2023/20
2/2024	团	6	\$	923,500	\$	683,200	יאן יאן אלי ואלי ואן יאן יאן יאן יאן יאן
2,2024	A.	•	Y	323,300	Y	000,200	

# Resale Median and year-over-year percentage change trailing twelve months



Date	% Ch	ange	Re	ent	Own	
3/2023	<b>1</b> 6.9	9%	\$	4,023	\$ 5,041	
4/2023	<b>6.2</b>	2%	\$	4,045	\$ 4,933	\$6,200 -
5/2023	<b>5.5</b>	5%	\$	4,058	\$ 5,013	¢ = 200
6/2023	4.8	3%	\$	4,073	\$ 5,250	\$5,200 - 30,000 50,0000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,0000
7/2023	4.1	.%	\$	4,079	\$ 5,275	\$4,200 -
8/2023	<b>1</b> 3.5	5%	\$	4,084	\$ 5,413	ÿ 1)200
9/2023	<b>3.0</b>	)%	\$	4,089	\$ 5,706	\$3,200 -
10/2023	1.8	8%	\$	4,095	\$ 5,854	Rent Own Historic Cost to Own Relative to Rent
11/2023	<b>1</b> 2.7	7%	\$	4,102	\$ 6,198	\$2,200
12/2023	<b>1</b> 2.8	8%	\$	4,110	\$ 5,890	25 25 25 25 25 25 25 25 25 25 25 25 25 2
1/2024	1.9	9%	\$	4,120	\$ 5,538	3/2023/2023/2023/2023/2023/2023/2023/20
2/2024	<b>1</b> 2.9	9%	\$	4,129	\$ 5,581	y y y



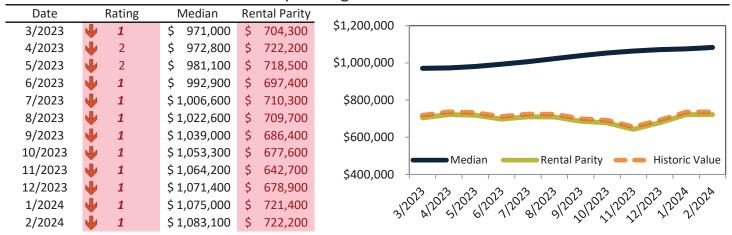
# Orange County Housing Market Value & Trends Update

Historically, properties in this market sell at a 1.9% premium. Today's premium is 49.9%. This market is 48.0% overvalued. Median home price is \$1,083,100. Prices rose 10.8% year-over-year.

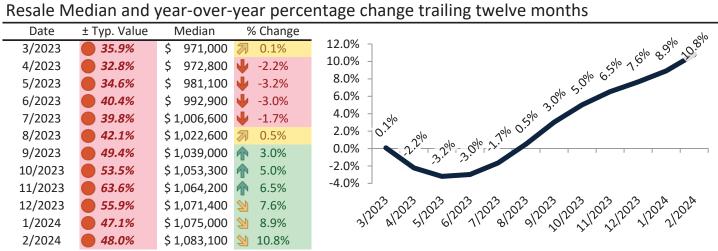
Monthly cost of ownership is \$6,546, and rents average \$4,365, making owning \$2,180 per month more costly than renting. Rents rose 3.9% year-over-year. The current capitalization rate (rent/price) is 3.9%.

Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months



		•		 	
Date	%	6 Change	Rent	Own	\$7,800 ¬
3/2023	1	6.1%	\$ 4,200	\$ 5,790	
4/2023		5.2%	\$ 4,226	\$ 5,693	\$6,800 -
5/2023		4.4%	\$ 4,254	\$ 5,808	\$5,800 - 00 00 00 00 00 00 00 00 00 00
6/2023		3.8%	\$ 4,285	\$ 6,100	
7/2023	1	3.4%	\$ 4,329	\$ 6,134	\$4,800 - 2, 2, 2, 2, 3, 3, 3, 3, 3, 3, 3, 3
8/2023		3.2%	\$ 4,370	\$ 6,296	\$3,800 -
9/2023		3.3%	\$ 4,387	\$ 6,640	\$2,800 -
10/2023		3.4%	\$ 4,387	\$ 6,819	Rent Own Historic Cost to Own Relative to Rent
11/2023		3.4%	\$ 4,365	\$ 7,227	\$1,800
12/2023		3.6%	\$ 4,356	\$ 6,875	
1/2024	1	3.7%	\$ 4,351	\$ 6,484	3/2013/1013/1013/1013/1013/1013/1013/101
2/2024	1	3.9%	\$ 4,365	\$ 6,546	<b>y y y</b>



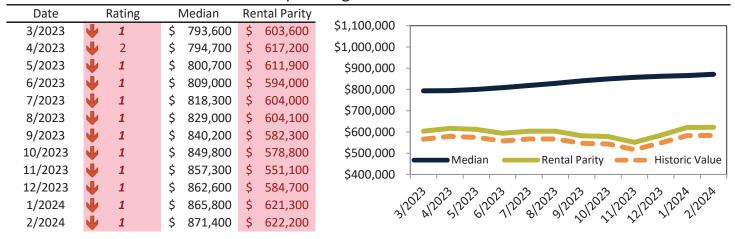
# Anaheim Housing Market Value & Trends Update

Historically, properties in this market sell at a -6.2% discount. Today's premium is 40.0%. This market is 46.2% overvalued. Median home price is \$871,400. Prices rose 9.0% year-over-year.

Monthly cost of ownership is \$5,266, and rents average \$3,760, making owning \$1,505 per month more costly than renting. Rents rose 4.1% year-over-year. The current capitalization rate (rent/price) is 4.1%.

Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months



		•		 	
Date	%	6 Change	Rent	Own	\$7,000 ¬
3/2023	1	6.1%	\$ 3,599	\$ 4,732	¥1,7555
4/2023		5.3%	\$ 3,612	\$ 4,650	\$6,000 -
5/2023		4.6%	\$ 3,623	\$ 4,740	
6/2023	1	4.0%	\$ 3,650	\$ 4,970	\$5,000 - \$3,63,63,65,26,26,27,0 12, 12, 12, 12, 12, 12, 12, 12, 16, 16,
7/2023	1	3.6%	\$ 3,681	\$ 4,987	\$4,000 - 30,0 23,0 23,0 23,0 23,0 23,0 23,0 23,0
8/2023	1	3.5%	\$ 3,720	\$ 5,104	34,000
9/2023		3.3%	\$ 3,722	\$ 5,370	\$3,000 -
10/2023		3.7%	\$ 3,748	\$ 5,502	Rent Own Historic Cost to Own Relative to Rent
11/2023		3.6%	\$ 3,743	\$ 5,822	\$2,000
12/2023		3.9%	\$ 3,752	\$ 5,535	$\mathcal{A}^{2}$ $\mathcal{A}^{3}$ $\mathcal{A}^{3}$ $\mathcal{A}^{3}$ $\mathcal{A}^{3}$ $\mathcal{A}^{3}$ $\mathcal{A}^{3}$ $\mathcal{A}^{3}$ $\mathcal{A}^{4}$ $\mathcal{A}^{4}$
1/2024	1	3.9%	\$ 3,748	\$ 5,222	3/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2014 1/2014
2/2024	1	4.1%	\$ 3,761	\$ 5,267	у у у



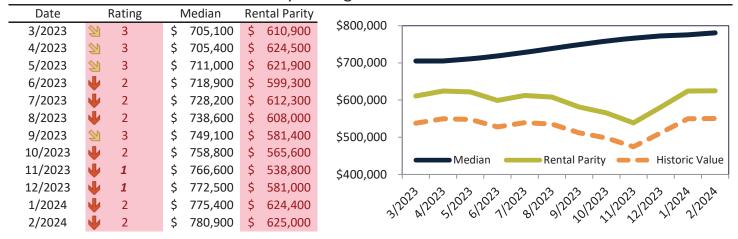
# Santa Ana Housing Market Value & Trends Update

Historically, properties in this market sell at a -11.9% discount. Today's premium is 25.0%. This market is 36.9% overvalued. Median home price is \$780,900. Prices rose 9.9% year-over-year.

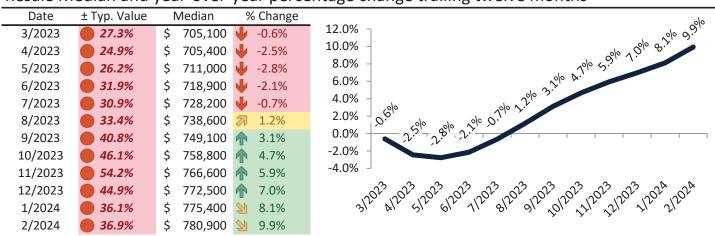
Monthly cost of ownership is \$4,719, and rents average \$3,777, making owning \$941 per month more costly than renting. Rents rose 2.8% year-over-year. The current capitalization rate (rent/price) is 4.6%.

Market rating = 2

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months



Date	%	Change	Rent	Own	\$7,000 ¬
3/2023	1	6.6%	\$ 3,643	\$ 4,204	77,000
4/2023		5.6%	\$ 3,654	\$ 4,128	\$6,000 -
5/2023		4.8%	\$ 3,681	\$ 4,209	
6/2023	1	3.8%	\$ 3,683	\$ 4,417	\$5,000 - 30 50 50 50 50 50 50 50 50 50 50 50 50 50
7/2023	1	3.4%	\$ 3,732	\$ 4,437	\$4,000 - 32 232 232 233 233 233 233 233 233 23
8/2023		3.2%	\$ 3,744	\$ 4,547	34,000
9/2023		2.8%	\$ 3,716	\$ 4,787	\$3,000 -
10/2023		2.3%	\$ 3,662	\$ 4,913	Rent Own Historic Cost to Own Relative to Rent
11/2023	ZV	1.7%	\$ 3,660	\$ 5,206	\$2,000
12/2023	ZV	2.0%	\$ 3,728	\$ 4,957	\( \sigma^2  \si
1/2024	1	2.3%	\$ 3,766	\$ 4,677	3/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2014
2/2024	1	2.8%	\$ 3,778	\$ 4,720	у у у



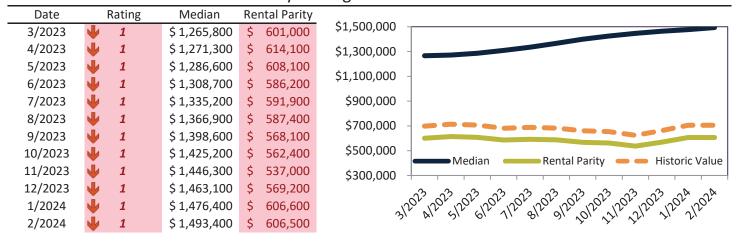
# Northwood Housing Market Value & Trends Update

Historically, properties in this market sell at a 16.2% premium. Today's premium is 146.2%. This market is 130.0% overvalued. Median home price is \$1,493,400. Prices rose 17.3% year-over-year.

Monthly cost of ownership is \$9,025, and rents average \$3,665, making owning \$5,360 per month more costly than renting. Rents rose 1.8% year-over-year. The current capitalization rate (rent/price) is 2.4%.

Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	0\	wn	\$9,000 ¬
3/2023	<b>-</b> 0.9%	\$ 3,584	\$	7,548	
4/2023	<b>-</b> 0.7%	\$ 3,594	\$	7,439	\$8,000 -
5/2023	-0.4%	\$ 3,600	\$	7,616	\$7,000 -
6/2023	<b>-</b> 0.2%	\$ 3,602	\$	8,041	45.000
7/2023	<b>3</b> 0.1%	\$ 3,607	\$	8,136	\$6,000 -
8/2023	<b>3</b> 0.3%	\$ 3,617	\$	8,415	\$5,000 - 34 34 30 30 30 30 30 30 30 30 30 30 30 30 30
9/2023	<b>3</b> 0.6%	\$ 3,631	\$	8,938	\$4,000
10/2023	<b>3</b> 0.9%	\$ 3,642	\$	9,227	Rent Own Historic Cost to Own Relative to Rent
11/2023	<b>3</b> 1.2%	\$ 3,647	\$	9,822	\$3,000
12/2023	<b>1.4%</b>	\$ 3,653	\$	9,388	$\mathcal{A}^{2}$ $\mathcal{A}^{3}$ $\mathcal{A}^{3}$ $\mathcal{A}^{3}$ $\mathcal{A}^{3}$ $\mathcal{A}^{3}$ $\mathcal{A}^{3}$ $\mathcal{A}^{3}$ $\mathcal{A}^{4}$ $\mathcal{A}^{4}$
1/2024	<b>3</b> 1.6%	\$ 3,659	\$	8,905	3/120,
2/2024	<b>7</b> 1.8%	\$ 3,666	\$	9,026	y y y



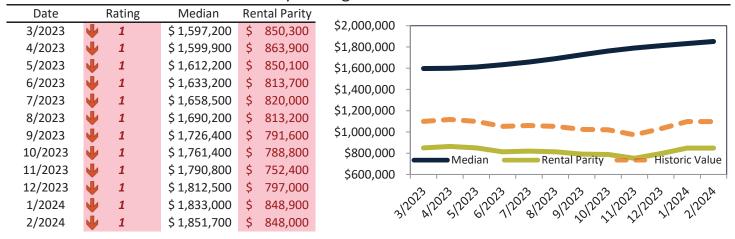
# Northwood Point Housing Market Value & Trends Update

Historically, properties in this market sell at a 29.4% premium. Today's premium is 118.4%. This market is 89.0% overvalued. Median home price is \$1,851,700. Prices rose 15.1% year-over-year.

Monthly cost of ownership is \$11,191, and rents average \$5,125, making owning \$6,065 per month more costly than renting. Rents rose 0.8% year-over-year. The current capitalization rate (rent/price) is 2.7%.

Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	\$13,500 ¬
3/2023	<b>1.2%</b>	\$ 5,070	9,524	<b>Q15)350</b>
4/2023	<b>1.2%</b>	\$ 5,056	9,362	\$11,500 -
5/2023	<b>1.0%</b>	\$ 5,033	9,543	
6/2023	<b>3</b> 0.5%	\$ 5,000	10,034	\$9,500 -
7/2023	<b>3</b> 0.1%	\$ 4,997	10,107	\$7,500 - 30 36 33 30 31 31 59 31 30 35 30 36
8/2023	-0.3%	\$ 5,007	10,406	\$7,500 - 00 00 00 00 00 00 00 00 00 00 00 00
9/2023	-0.3%	\$ 5,059	11,033	\$5,500 -
10/2023	<b>-</b> 0.1%	\$ 5,107	11,403	Rent Own Historic Cost to Own Relative to Rent
11/2023	<b>3</b> 0.1%	\$ 5,110	12,162	\$3,500
12/2023	<b>3</b> 0.4%	\$ 5,115	11,630	5 <sup>3</sup>
1/2024	<b>3</b> 0.6%	\$ 5,120	11,055	3/2023/2023/2023/2023/2023/2023/2023/21/2023/2023
2/2024	<b>3</b> 0.8%	\$ 5,126	11,191	y y y

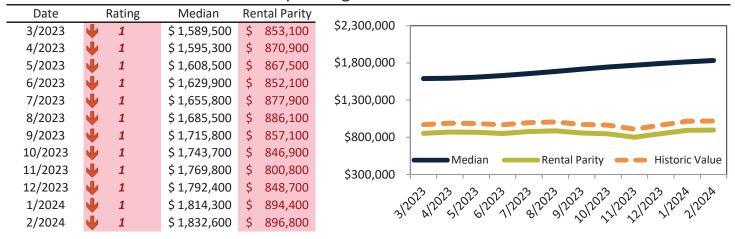


Historically, properties in this market sell at a 13.6% premium. Today's premium is 104.3%. This market is 90.7% overvalued. Median home price is \$1,832,600. Prices rose 14.9% year-over-year.

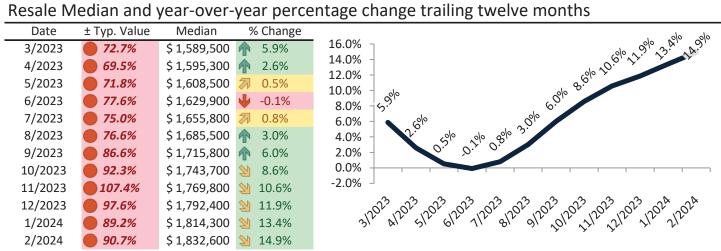
Monthly cost of ownership is \$11,075, and rents average \$5,420, making owning \$5,655 per month more costly than renting. Rents rose 5.5% year-over-year. The current capitalization rate (rent/price) is 2.8%.

Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months



Date	%	Change	Rent	Own	\$13,000 ¬
3/2023	1	4.8%	\$ 5,087	\$ 9,478	<b>V15,555</b>
4/2023	1	3.9%	\$ 5,096	\$ 9,335	\$11,000 -
5/2023		3.3%	\$ 5,136	\$ 9,522	
6/2023	1	2.9%	\$ 5,236	\$ 10,014	\$9,000 -
7/2023	1	2.9%	\$ 5,350	\$ 10,090	\$7,000 - 50 50 50 50 50 50 50 50 50 50 50 50 50
8/2023		3.2%	\$ 5,455	\$ 10,377	31,000 20, 20, 20, 20, 20, 20, 20, 20, 20,
9/2023		3.3%	\$ 5,478	\$ 10,965	\$5,000 -
10/2023	1	3.6%	\$ 5,483	\$ 11,289	Rent Own Historic Cost to Own Relative to Rent
11/2023	1	4.0%	\$ 5,439	\$ 12,019	\$3,000
12/2023		4.8%	\$ 5,446	\$ 11,501	5° 5° 5° 5° 5° 5° 5° 5° 5° 5° 5° 5° 5°
1/2024	1	5.1%	\$ 5,395	\$ 10,943	3/2023/2023/2023/2023/2023/2023/2023/20
2/2024		5.5%	\$ 5,421	\$ 11,076	ууу

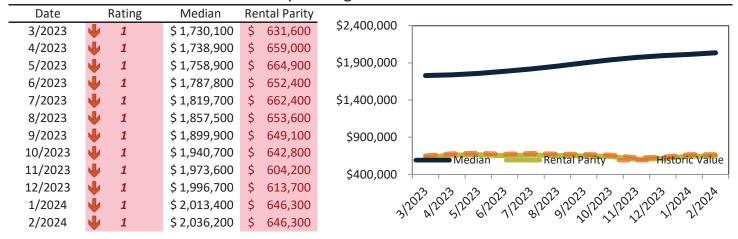


Historically, properties in this market sell at a 3.1% premium. Today's premium is 215.1%. This market is 212.0% overvalued. Median home price is \$2,036,200. Prices rose 17.1% year-over-year.

Monthly cost of ownership is \$12,306, and rents average \$3,906, making owning \$8,400 per month more costly than renting. Rents rose 4.0% year-over-year. The current capitalization rate (rent/price) is 1.8%.

Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months

		•	<i>,</i> .		
Date	± Typ. Value	Median	% Change		7'800 0'800 0'800 0'800 3'800 1'500 83'00 1'7'300 7'3'500 1'1'500
3/2023	<b>170.8</b> %	\$1,730,100	4.4%	20.0%	36 66 48 31 71 51
4/2023	<b>160.8</b> %	\$1,738,900	<b>1.4%</b>	15.0% -	000 1201 23.2 1
5/2023	<b>161.5</b> %	\$ 1,758,900	-0.4%	20.075	000 901 1
6/2023	<b>171.0</b> %	\$ 1,787,800	<b>-</b> 0.6%	10.0% -	A.200 010 1.3.600 7.3.
7/2023	<b>171.6</b> %	\$ 1,819,700	<b>3</b> 0.8%	5.0%	A. 1, 1200 1000 1000 2500 2500
8/2023	<b>181.1%</b>	\$ 1,857,500	<b>1</b> 3.6%	5.0% -	7. O'810 O'810 O'81
9/2023	<b>189.6%</b>	\$ 1,899,900	<b>2</b> 7.1%	0.0%	
10/202	<b>198.8</b> %	\$ 1,940,700	<b>9.9%</b>		
11/202	<b>223.6</b> %	\$ 1,973,600	<b>11.9%</b>	-5.0%	
12/202	<b>222.3</b> %	\$ 1,996,700	<b>13.1%</b>	200	23 1202 21202 91202 11202 81202 31202 91202 7120
1/2024	4 208.5%	\$ 2,013,400	<b>14.8%</b>	3/1	8/1 2/1 2/1 2/1 2/1 3/1 3/1 3/1 3/1 3/1 3/1 3/1 3/1 3/1 3
2/2024	4 212.0%	\$ 2,036,200	<b>17.1%</b>		, , ,

Date	%	Change	Rent	Own	\$11,000 ¬
3/2023	1	4.3%	\$ 3,766	\$ 10,316	
4/2023		4.2%	\$ 3,856	\$ 10,175	\$10,000 -
5/2023	1	4.5%	\$ 3,936	\$ 10,412	\$9,000 -
6/2023	1	4.9%	\$ 4,009	\$ 10,984	\$8,000 -
7/2023	1	5.2%	\$ 4,037	\$ 11,089	\$7,000
8/2023		4.7%	\$ 4,024	\$ 11,436	
9/2023	1	5.5%	\$ 4,149	\$ 12,142	6, 03, 01, 1, 12, 13,
10/2023		5.7%	\$ 4,162	\$ 12,564	\$5,000 Rent Kistoric Cost to Own Relative to Rent
11/2023	1	6.0%	\$ 4,103	\$ 13,403	\$4,000
12/2023	1	4.8%	\$ 3,938	\$ 12,812	31203, 112
1/2024	1	4.5%	\$ 3,898	\$ 12,143	3/2 4/2 5/2 6/2 1/2 8/2 3/2 3/2 1/2 1/2 1/2 1/2
2/2024	1	4.0%	\$ 3,906	\$ 12,306	у у у

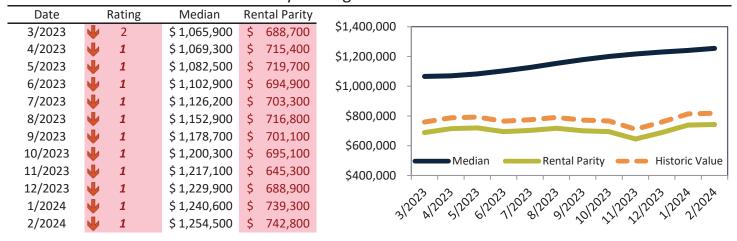


Historically, properties in this market sell at a 10.2% premium. Today's premium is 68.9%. This market is 58.7% overvalued. Median home price is \$1,254,500. Prices rose 16.9% year-over-year.

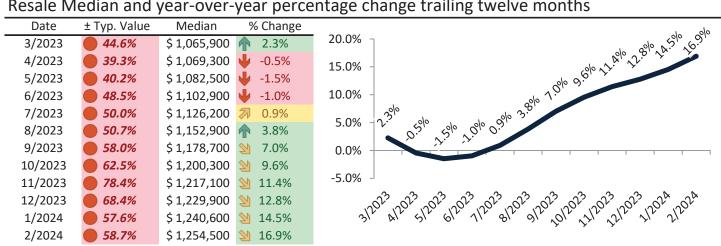
Monthly cost of ownership is \$7,581, and rents average \$4,489, making owning \$3,092 per month more costly than renting. Rents rose 5.0% year-over-year. The current capitalization rate (rent/price) is 3.4%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	Ć7 000 J
3/2023	<b>5.3%</b>	\$ 4,107	\$ 6,356	\$7,800 -
4/2023	4.2%	\$ 4,187	\$ 6,257	\$6,800 -
5/2023	<b>3.6%</b>	\$ 4,261	\$ 6,408	\$5,800 - 51 50 50 50 50 50 50 50 50 50 50 50 50 50
6/2023	<b>3.0%</b>	\$ 4,270	\$ 6,776	\$5,800 - 50,00
7/2023	<b>1.7%</b>	\$ 4,286	\$ 6,863	\$4,800 4 5 5 5 5
8/2023	<b>1.7%</b>	\$ 4,413	\$ 7,098	\$3,800 -
9/2023	<b>1.9%</b>	\$ 4,481	\$ 7,533	\$2,800 -
10/2023	<b>1</b> 2.3%	\$ 4,500	\$ 7,771	Rent Own Historic Cost to Own Relative to Rent
11/2023	<b>1.8%</b>	\$ 4,383	\$ 8,266	\$1,800
12/2023	<b>1</b> 2.2%	\$ 4,420	\$ 7,892	25 25 25 25 25 25 25 25 25 25 25 25 25 2
1/2024	<b>1.2%</b>	\$ 4,459	\$ 7,482	3/2023/2023/2023/2023/2023/2023/2023/20
2/2024	<b>5.0%</b>	\$ 4,490	\$ 7,582	у у у

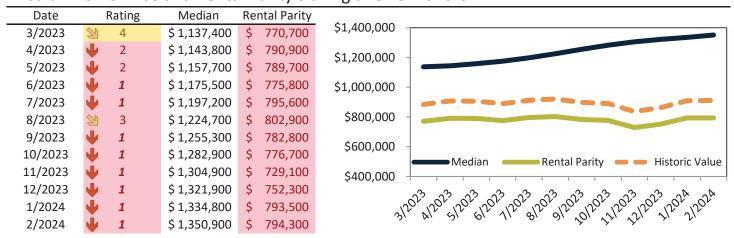


Historically, properties in this market sell at a 14.7% premium. Today's premium is 70.1%. This market is 55.4% overvalued. Median home price is \$1,350,900. Prices rose 18.4% year-over-year.

Monthly cost of ownership is \$8,164, and rents average \$4,800, making owning \$3,363 per month more costly than renting. Rents rose 4.0% year-over-year. The current capitalization rate (rent/price) is 3.4%.

Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months



Date	% Chang	ge	Rent	Own	
3/2023	4.6%	\$	4,596	\$ 6,782	
4/2023	<b>3.9%</b>	\$	4,629	\$ 6,693	\$7,800 -
5/2023	<b>3.4%</b>	\$	4,675	\$ 6,853	10 00 05 67 08 00 00 00 00 00 00 00 00
6/2023	<b>3.0%</b>	\$	4,767	\$ 7,222	\$5,800 [45] (45) (45) (45) (45) (45) (45) (45) (45)
7/2023	<b>1.9%</b>	\$	4,848	\$ 7,295	7 7 7
8/2023	<b>3.0%</b>	\$	4,944	\$ 7,540	\$3,800 -
9/2023	<b>3.3%</b>	\$	5,003	\$ 8,022	\$5,800 - 
10/2023	<b>3.9%</b>	\$	5,029	\$ 8,306	Rent Own Historic Cost to Own Relative to Rent
11/2023	4.1%	\$	4,952	\$ 8,862	\$1,800
12/2023	<b>3.9%</b>	\$	4,827	\$ 8,482	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5
1/2024	<b>3.8%</b>	\$	4,786	\$ 8,051	3/2023/2023/2023/2023/2023/2023/2023/20
2/2024	4.0%	\$	4,801	\$ 8,165	у у у

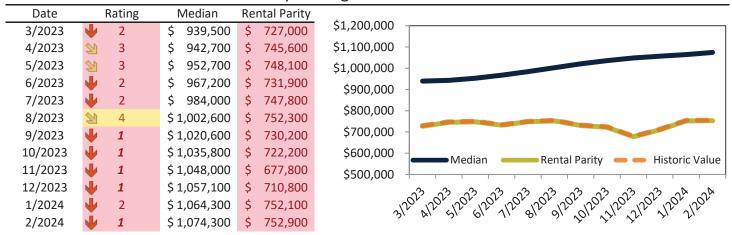


Historically, properties in this market sell at a 0.3% premium. Today's premium is 42.7%. This market is 42.4% overvalued. Median home price is \$1,074,300. Prices rose 13.8% year-over-year.

Monthly cost of ownership is \$6,492, and rents average \$4,550, making owning \$1,941 per month more costly than renting. Rents rose 3.2% year-over-year. The current capitalization rate (rent/price) is 4.1%.

#### Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months



Date	%	6 Change	Rent	Own	
3/2023	1	4.4%	\$ 4,335	\$ 5,602	\$7,500 -
4/2023		4.0%	\$ 4,364	\$ 5,516	
5/2023		3.7%	\$ 4,429	\$ 5,640	\$6,500
6/2023		3.1%	\$ 4,497	\$ 5,942	\$5,500 - 3,35,4,56,4,60,4,60,4,60,4,60,4,50,4,50,4,5
7/2023		2.6%	\$ 4,557	\$ 5,996	
8/2023	1	2.2%	\$ 4,632	\$ 6,173	\$4,500 -
9/2023	A	2.0%	\$ 4,667	\$ 6,523	\$3,500 -
10/2023	W	1.9%	\$ 4,676	\$ 6,706	Rent Own Historic Cost to Own Relative to Rent
11/2023	1	2.2%	\$ 4,604	\$ 7,117	\$2,500
12/2023		2.4%	\$ 4,561	\$ 6,783	3 <sup>2</sup>
1/2024	1	2.8%	\$ 4,536	\$ 6,419	3/2023/2023/2023/2023/2023/2023/2023/20
2/2024	1	3.2%	\$ 4,551	\$ 6,493	y y y

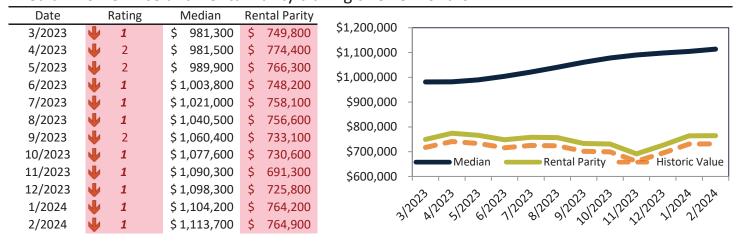


Historically, properties in this market sell at a -4.3% discount. Today's premium is 45.6%. This market is 49.9% overvalued. Median home price is \$1,113,700. Prices rose 12.5% year-over-year.

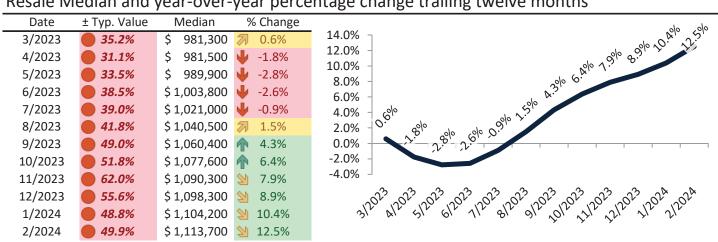
Monthly cost of ownership is \$6,730, and rents average \$4,623, making owning \$2,107 per month more costly than renting. Rents rose 2.9% year-over-year. The current capitalization rate (rent/price) is 4.0%.

Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months



Date	%	6 Change	Rent	Own	\$8,500 ¬
3/2023		4.4%	\$ 4,472	\$ 5,851	
4/2023		3.9%	\$ 4,532	\$ 5,743	\$7,500 -
5/2023		3.2%	\$ 4,536	\$ 5,860	\$6,500
6/2023		3.1%	\$ 4,597	\$ 6,167	1 3 3 30 (2) (2) (2) (2) (3) (3) (3) (3) (3)
7/2023		3.0%	\$ 4,620	\$ 6,222	\$5,500 - 40, 40, 40, 40, 40, 40, 40, 40, 40, 40,
8/2023		2.9%	\$ 4,658	\$ 6,406	\$4,500 -
9/2023		2.6%	\$ 4,686	\$ 6,777	\$3,500 -
10/2023		2.4%	\$ 4,730	\$ 6,976	Rent Own Historic Cost to Own Relative to Rent
11/2023	W	1.8%	\$ 4,695	\$ 7,404	\$2,500
12/2023	1	2.1%	\$ 4,657	\$ 7,047	
1/2024		2.4%	\$ 4,609	\$ 6,660	31202 1202 61202 1202 91202 91202 91202 1202 1202 12
2/2024	1	2.9%	\$ 4,623	\$ 6,731	у у у

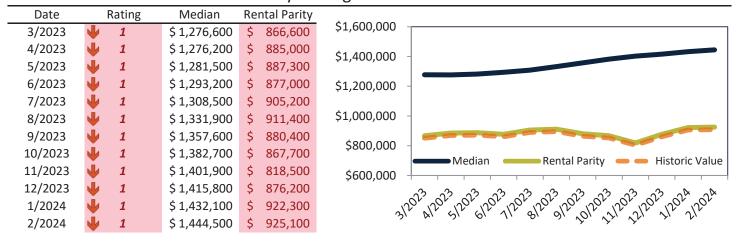


Historically, properties in this market sell at a -1.7% discount. Today's premium is 56.2%. This market is 57.9% overvalued. Median home price is \$1,444,500. Prices rose 12.6% year-over-year.

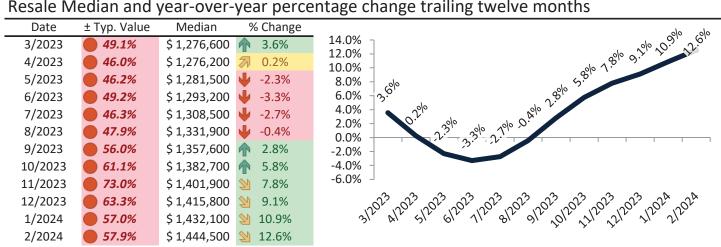
Monthly cost of ownership is \$8,730, and rents average \$5,591, making owning \$3,138 per month more costly than renting. Rents rose 6.3% year-over-year. The current capitalization rate (rent/price) is 3.7%.

Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months



Date	%	6 Change	Rent	Own	
3/2023	1	4.1%	\$ 5,168	\$ 7,612	\$8,400 -
4/2023		3.2%	\$ 5,179	\$ 7,468	
5/2023		2.9%	\$ 5,253	\$ 7,586	\$7,400
6/2023		2.9%	\$ 5,388	\$ 7,945	\$6,400 - 50,60 50 50 50 50 50 50 50 50 50 50 50 50 50
7/2023		3.4%	\$ 5,516	\$ 7,974	\$6,400 - 100 153 20 25 25 25 25 25 25 25 25 25 25 25 25 25
8/2023		4.0%	\$ 5,611	\$ 8,200	\$5,400 -
9/2023		4.4%	\$ 5,627	\$ 8,676	\$4,400 -
10/2023		5.1%	\$ 5,618	\$ 8,952	Rent Own Historic Cost to Own Relative to Rent
11/2023		5.2%	\$ 5,559	\$ 9,521	\$3,400
12/2023		6.0%	\$ 5,622	\$ 9,084	
1/2024		5.8%	\$ 5,563	\$ 8,637	3/2023/2023/2023/2023/2023/2023/2023/20
2/2024	1	6.3%	\$ 5,592	\$ 8,730	<b>y y y</b>

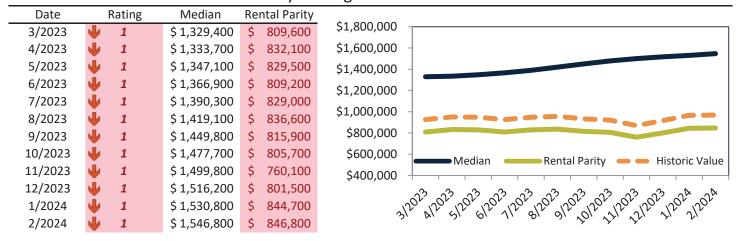


Historically, properties in this market sell at a 14.4% premium. Today's premium is 82.7%. This market is 68.3% overvalued. Median home price is \$1,546,800. Prices rose 15.6% year-over-year.

Monthly cost of ownership is \$9,348, and rents average \$5,118, making owning \$4,230 per month more costly than renting. Rents rose 5.6% year-over-year. The current capitalization rate (rent/price) is 3.2%.

Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months



Date	%	6 Change	Rent	Own	\$11,800 ¬
3/2023	1	5.3%	\$ 4,828	\$ 7,927	ψ12,666
4/2023		4.8%	\$ 4,869	\$ 7,804	\$9,800 -
5/2023		4.3%	\$ 4,910	\$ 7,974	
6/2023		3.7%	\$ 4,972	\$ 8,398	\$7,800 - 200 200 200 200 200 200 200 200 200
7/2023		3.5%	\$ 5,052	\$ 8,472	\$5,800 - \$4,00 \$4,00 \$4,00 \$5,0
8/2023		3.7%	\$ 5,151	\$ 8,737	33,800
9/2023		4.2%	\$ 5,215	\$ 9,266	\$3,800
10/2023		4.7%	\$ 5,217	\$ 9,567	Rent Own Historic Cost to Own Relative to Rent
11/2023		4.9%	\$ 5,162	\$ 10,185	\$1,800
12/2023		5.2%	\$ 5,143	\$ 9,729	~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~
1/2024	1	5.2%	\$ 5,095	\$ 9,233	3/2023/2023/2023/2023/2023/2023/2023/20
2/2024	1	5.6%	\$ 5,118	\$ 9,349	у у у



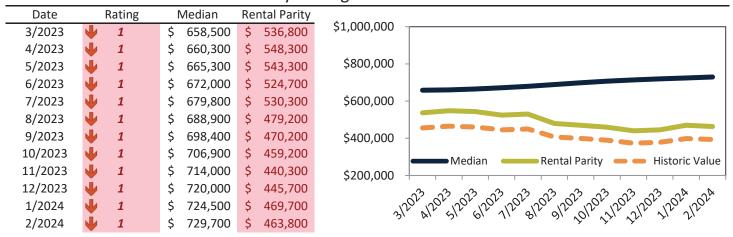
# Stanton Housing Market Value & Trends Update

Historically, properties in this market sell at a -15.2% discount. Today's premium is 57.3%. This market is 72.5% overvalued. Median home price is \$729,700. Prices rose 10.2% year-over-year.

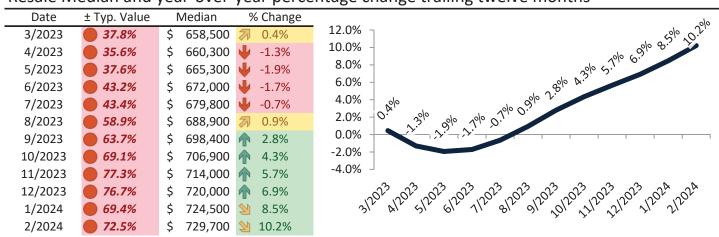
Monthly cost of ownership is \$4,410, and rents average \$2,803, making owning \$1,606 per month more costly than renting. Rents fell 7.8% year-over-year. The current capitalization rate (rent/price) is 3.7%.

Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	\$5,300 ¬
3/2023	<b>1</b> 3.5%	\$ 3,201	\$ 3,927	
4/2023	<b>1.5%</b>	\$ 3,209	\$ 3,864	\$4,800 -
5/2023	<b>3.4%</b>	\$ 3,216	\$ 3,938	\$4,300
6/2023	<b>3.4%</b>	\$ 3,224	\$ 4,129	\$3,800 - 53,00
7/2023	<b>3.3%</b>	\$ 3,232	\$ 4,143	\$3,800 - 23, 23, 23, 23, 23, 23, 23, 23, 23, 23,
8/2023	<b>2</b> 0.2%	\$ 2,951	\$ 4,241	\$2,800 -
9/2023	-0.4%	\$ 3,006	\$ 4,463	
10/2023	<b>-2.0%</b>	\$ 2,973	\$ 4,577	\$2,300 - Rent Own Historic Cost to Own Relative to Rent
11/2023	<b>4</b> -2.7%	\$ 2,991	\$ 4,849	\$1,800
12/2023	<b>4</b> .9%	\$ 2,860	\$ 4,620	23 23 23 23 23 23 23 23 23 23 23 23 24 24
1/2024	-6.2%	\$ 2,833	\$ 4,370	3/2023/2023/2023/2023/2023/2023/2023/20
2/2024	<b>-7.8%</b>	\$ 2,803	\$ 4,410	у у у



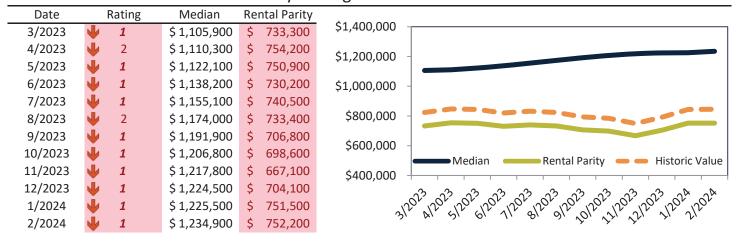
# Huntington Beach Housing Market Value & Trends Update

Historically, properties in this market sell at a 12.3% premium. Today's premium is 64.1%. This market is 51.8% overvalued. Median home price is \$1,234,900. Prices rose 11.0% year-over-year.

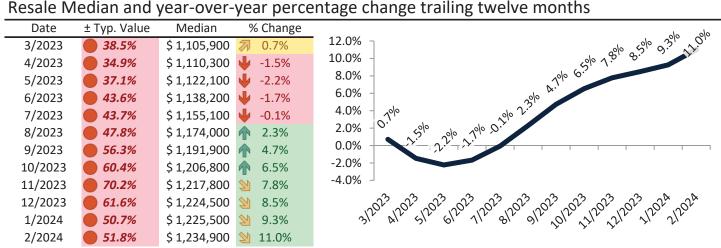
Monthly cost of ownership is \$7,463, and rents average \$4,546, making owning \$2,917 per month more costly than renting. Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 3.5%.

Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months



	•	, ,		
Date	% Change	Rent	Own	\$8,800 ¬
3/2023	<b>6.4%</b>	\$ 4,373 \$	6,594	
4/2023	<b>5.5%</b>	\$ 4,413 \$	6,497	\$7,800 -
5/2023	4.5%	\$ 4,445 \$	6,642	\$6,800 -
6/2023	<b>4.2%</b>	\$ 4,486 \$	6,993	
7/2023	<b>3.8%</b>	\$ 4,513 \$	7,039	\$5,800 - 2373 42 42 42 42 432 44 54 54 54 54 54 54 54 54 54 54 54 54
8/2023	<b>1.5%</b>	\$ 4,516 \$	7,228	\$4,800
9/2023	<b>1.3%</b>	\$ 4,517 \$	7,617	\$3,800 -
10/2023	<b>1</b> 3.1%	\$ 4,523 \$	7,813	Rent Own Historic Cost to Own Relative to Rent
11/2023	<b>1.4%</b>	\$ 4,531 \$	8,270	\$2,800
12/2023	<b>1</b> 3.3%	\$ 4,518 \$	7,857	23 23 23 23 23 23 23 23 23 23 23 23 24 24
1/2024	<b>1.7%</b>	\$ 4,533 \$	7,391	3/2023/2023/2023/2023/2023/2023/2023/20
2/2024	<b>1.7%</b>	\$ 4,546 \$	7,463	у у у



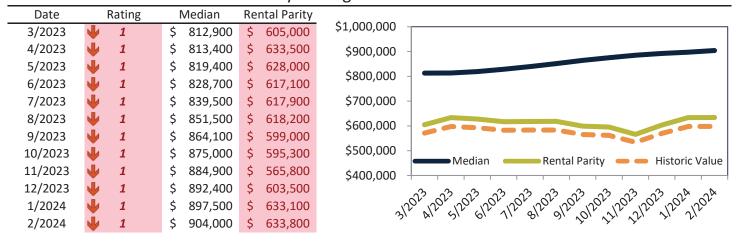
# Garden Grove Housing Market Value & Trends Update

Historically, properties in this market sell at a -5.6% discount. Today's premium is 42.7%. This market is 48.3% overvalued. Median home price is \$904,000. Prices rose 10.3% year-over-year.

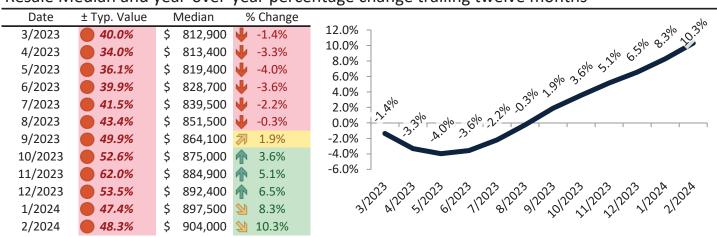
Monthly cost of ownership is \$5,463, and rents average \$3,830, making owning \$1,632 per month more costly than renting. Rents rose 5.1% year-over-year. The current capitalization rate (rent/price) is 4.1%.

Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	\$6,800 ¬
3/2023	29.9%	\$ 3,608	\$ 4,847	40,000
4/2023	<b>9.2%</b>	\$ 3,707	\$ 4,760	\$5,800 -
5/2023	<b>2</b> 7.8%	\$ 3,718	\$ 4,850	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
6/2023	<b>2</b> 7.7%	\$ 3,792	\$ 5,091	\$4,800 - 300 431 431 431 431 431 431 431 431 431 431
7/2023	<b>2</b> 7.1%	\$ 3,765	\$ 5,116	\$3,800 -
8/2023	7.0%	\$ 3,806	\$ 5,242	\$3,800
9/2023	<b>6.6%</b>	\$ 3,829	\$ 5,522	\$2,800 -
10/2023	<b>6.2%</b>	\$ 3,854	\$ 5,665	Rent Own Historic Cost to Own Relative to Rent
11/2023	<b>1</b> 5.9%	\$ 3,843	\$ 6,010	\$1,800
12/2023	<b>5.6%</b>	\$ 3,873	\$ 5,726	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~
1/2024	<b>5.5%</b>	\$ 3,819	\$ 5,413	3/2023/2023/2023/2023/2023/2023/2023/20
2/2024	<b>5.1%</b>	\$ 3,831	\$ 5,464	ууу

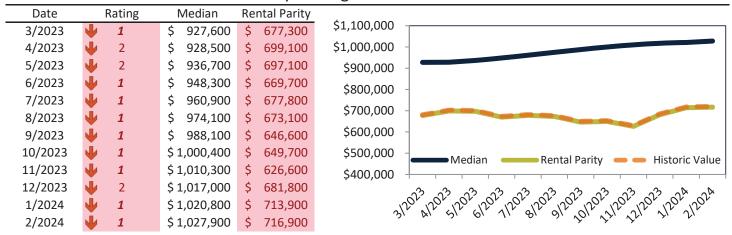


Historically, properties in this market sell at a 0.5% premium. Today's premium is 43.4%. This market is 42.9% overvalued. Median home price is \$1,027,900. Prices rose 9.8% year-over-year.

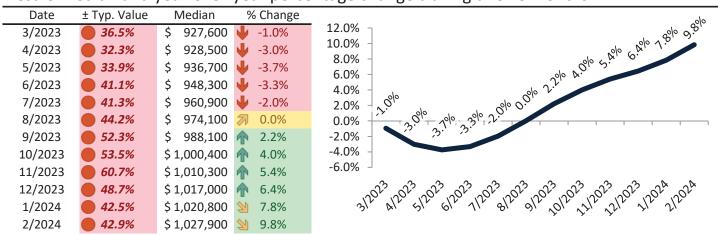
Monthly cost of ownership is \$6,212, and rents average \$4,332, making owning \$1,879 per month more costly than renting. Rents rose 7.6% year-over-year. The current capitalization rate (rent/price) is 4.0%.

Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months



Date	% Change	Rent	Own	
3/2023	<b>5.2%</b>	\$ 4,039	\$ 5,531	\$6,400 -
4/2023	<b>5.0%</b>	\$ 4,091	\$ 5,433	30,400
5/2023	4.9%	\$ 4,127	\$ 5,545	\$5,400
6/2023	4.5%	\$ 4,115	\$ 5,826	\$5,400 - 50,000 50,721 50,732 50,742 50,755 50,355 50,333
7/2023	4.5%	\$ 4,131	\$ 5,856	\$4,400 - 5kg, 8kg, 8kg, 8kg, 8kg, 8kg, 8kg, 8kg, 8
8/2023	4.0%	\$ 4,144	\$ 5,997	
9/2023	<b>1.9%</b>	\$ 4,133	\$ 6,315	\$3,400 -
10/2023	4.4%	\$ 4,207	\$ 6,477	Rent Own Historic Cost to Own Relative to Rent
11/2023	<b>5.4%</b>	\$ 4,256	\$ 6,861	\$2,400
12/2023	<b>6.8%</b>	\$ 4,375	\$ 6,526	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~
1/2024	<b>2</b> 7.2%	\$ 4,306	\$ 6,157	3/2023/2023/2023/2023/2023/2023/2023/20
2/2024	<b>2</b> 7.6%	\$ 4,333	\$ 6,212	у у у



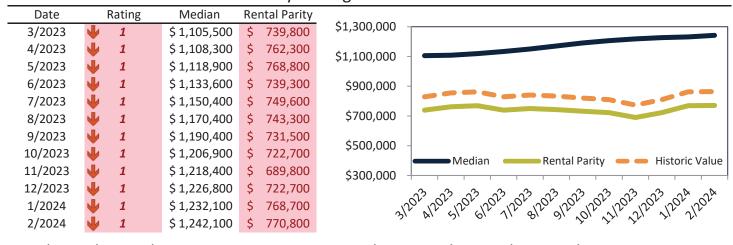
# Fountain Valley Housing Market Value & Trends Update

Historically, properties in this market sell at a 12.1% premium. Today's premium is 61.1%. This market is 49.0% overvalued. Median home price is \$1,242,100. Prices rose 11.7% year-over-year.

Monthly cost of ownership is \$7,506, and rents average \$4,658, making owning \$2,848 per month more costly than renting. Rents rose 5.6% year-over-year. The current capitalization rate (rent/price) is 3.6%.

Market rating = 1

# Median Home Price and Rental Parity trailing twelve months



# Resale Median and year-over-year percentage change trailing twelve months

		•	<i>.</i> .	
Date	± Typ. Value	Median	% Change	14.0% 12.0% 10.0% 8.0% 4.0% 2.0% 0.0%
3/2023	37.3%	\$ 1,105,500	<b>1.6%</b>	14.0%
4/2023	33.3%	\$ 1,108,300	<b>-1.2</b> %	12.0% -
5/2023	33.4%	\$ 1,118,900	-2.3%	10.0% - 8.0% -
6/2023	41.2%	\$ 1,133,600	-2.0%	6.0% - do A.71
7/2023	41.4%	\$ 1,150,400	-0.5%	4.0%
8/2023	45.4%	\$ 1,170,400	<b>7</b> 1.9%	2.0% - 200 200 000 0.500
9/2023	50.6%	\$ 1,190,400	4.7%	0.0%
10/2023	54.9%	\$ 1,206,900	6.8%	-2.0% -
11/2023	64.5%	\$ 1,218,400	<u>&gt;</u> 8.1%	-4.0% <sup></sup>
12/2023	57.7%	\$ 1,226,800	<b>2</b> 8.9%	2023 2023 2023 2023 2023 2023 2023 2023
1/2024	48.2%	\$ 1,232,100	<b>10.0%</b>	3/2013/1013/1013/1013/12013/12013/12013/12013/12013/12013/12014
2/2024	<b>49.0%</b>	\$ 1,242,100	<b>11.7%</b>	, , ,

Date	% Change	Rent	Own	<b>_</b> \$9,500 ¬
3/2023	<b>2</b> 8.1%	\$ 4,412	\$ 6,5	
4/2023	<b>21</b> 8.4%	\$ 4,461	\$ 6,48	
5/2023	<b>2</b> 8.0%	\$ 4,551	\$ 6,6	3 \$7,500 -
6/2023	<b>&gt;</b> 7.7%	\$ 4,542	\$ 6,9	5 \$6,500 - 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
7/2023	<b>6.2%</b>	\$ 4,568	\$ 7,0	5 \$6,500 - 3 10 5 5 3 10 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5
8/2023	<b>5.1%</b>	\$ 4,576	\$ 7,2	\$4,500
9/2023	<b>5.5%</b>	\$ 4,675	\$ 7,6	3
10/2023	<b>5.1%</b>	\$ 4,679	\$ 7,8	Rent Own Historic Cost to Own Relative to Rent
11/2023	<b>5.6%</b>	\$ 4,685	\$ 8,2	\$2,500
12/2023	4.9%	\$ 4,637	\$ 7,8	2
1/2024	<b>5.3%</b>	\$ 4,637	\$ 7,4	3/2023/2023/2023/2023/2023/2023/2023/20
2/2024	<b>5.6%</b>	\$ 4,659	\$ 7,5	7



#### **TAIT Housing Report**

TAIT housing report and newsletter provides a clear picture of the health of the housing market. Readers find the information on location, valuation, and price trends, timely and relevant to their decision to buy or sell real estate. The TAIT report answers the most important questions:

- (1) Where should I look for bargains?
- (2) Are current prices over or under valued?
- (3) What direction are prices headed, up or down?

The TAIT monthly market report has distilled the market down to three key pieces of information:

- (1) Resale value relative to rent,
- (2) Yearly change in resale prices, and
- (3) Yearly changes in rents.

The resale value relative to rent, or Rental Parity, is calculated by taking the median rent reported by Zillow and utilizing that value as a payment to calculate the size of the loan that payment would support. The result is the price someone could pay and their resulting cost of ownership (payment mostly) would equal the cost of renting; thus the name Rental Parity. The median is the raw median number provided by Zillow. The historic value is what the median "should" be based on the historic relationship between rental parity and the median during periods of market stability (1992-1998 and 2014-2017). This historic value is important because some areas trade below rental parity and some trade above based on how desirable the area is. Whenever the median is above the historic value, the market is overvalued, and whenever the median is below the historic value, it is undervalued. Without this benchmark, there is no way to determine if the current median is overvalued or undervalued. The addition of this benchmark is the key innovation of the TAIT Housing Report.

#### Using and Interpreting the TAIT Monthly Report

The table of contents on the front page of the TAIT monthly report organizes the reports by area. The typical page of an area report breaks down into four parts:

- (1) The news overview,
- (2) Median Home Price and Rental Parity trailing twelve months,
- (3) Resale \$/SF and year-over-year percentage change trailing twelve months,
- (4) Rental rate and year-over-year percentage change trailing twelve months.

#### **NEWS OVERVIEW**

The news overview provides concise descriptions of the facts and conditions in the market. The news overview measures the current premium or discount, compares it to the historic premium or discount, and states whether the market is currently overvalued or undervalued. This is an important measure of future financial performance.



**Resale Market Value and Trends** 

# Orange County Housing Market Value & Trends Update

Historically, properties in this market sell at a 1.9% premium. Today's discount is 0.7%. This market is 2.6% undervalued. Median home price is \$730,800, and resale \$/SF is \$429/SF. Prices rose 0.8% year-over-year.

Monthly cost of ownership is \$3,204, and rents average \$3,225, making owning \$020 per month less costly than renting. Rents rose 3.7% year-over-year. The current capitalization rate (rent/price) is 4.2%.

Market rating = 6

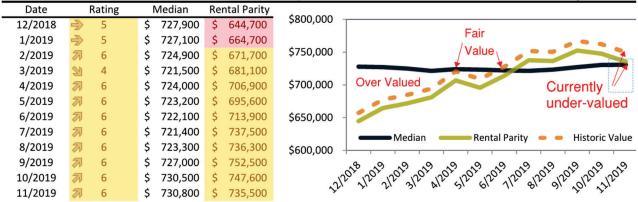


#### MEDIAN HOME PRICE AND RENTAL PARITY TRAILING TWELVE MONTHS

For those who want the bottom line without all the analysis and detail, the market rating is the first row of the first section of data. The rating encapsulates all the conditions of the market into one figure. A rating of 10 is good and a rating of 1 is bad. A highly rated property or market is a good financial buy.

Median Home Price and Rental Parity trailing twelve months

Premium Market Example



The chart displays three lines that reveal much about the market. The first two lines to note are the parallel green and orange lines, rental parity (green) and historic value (orange). As mentioned previously, some markets trade at a discount and some at a premium to rental parity. If the orange line (historic value) is above the green line (rental parity), the market is a premium market. If the orange line (historic value) is below the green line (rental parity), the market is a discount market. The larger the gap, the greater the premium or discount is.

The third line plotted against these two parallel lines is the median resale price for the area. This line reveals whether the market is currently trading at a premium or discount to rental parity and historic value. The more important of these relationships is between median resale price and historic value. Over time, the market has shown a tendency toward trading at historic value. If it trades above for a while, over time it will revert back to this value. That may happen either by an extended period of little or no appreciation or an outright decline in prices. If the market trades below its historic value, it's likely to see a rebound back to this value in the future.

Valuation is more important that price movement. The best markets trade at a discount to historic value.

#### RESALE \$/SF AND YEAR OVER YEAR PERCENTAGE CHANGE TRAILING TWELVE MONTHS

Since the historic value is so important, the first column in next section displays the premium or discount from historic value over the last year. The second column and the chart shows the dollars per square foot resale price in the market. The line on the chart visually shows the general direction of prices, and the third column shows the actual percentage change.

Resale \$/SF and year-over-year percentage change trailing twelve months

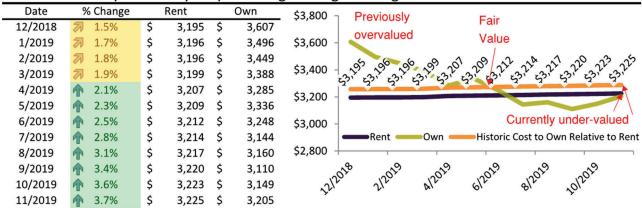
Date	± Typ. Value	\$/SF	% Change	9 9
12/2018	<b>11.0%</b>	\$ 427	<b>4.1%</b>	\$430 \$428 \$428 \$428
1/2019	7.5%	\$ 427	<b>1</b> 3.4%	\$428 - 5 5 5
2/2019	▶ 6.0%	\$ 425	<b>1</b> 2.4%	\$426 - \$426 - \$424 - \$424 - \$424 - \$424 - \$424 - \$424 - \$424 - \$424 - \$424 - \$425 - \$424 - \$425 - \$424 - \$425 - \$426 - \$4
3/2019	▶ 4.0%	\$ 424	匆 1.9%	4420 Sh
4/2019	▶ 0.5%	\$ 425	<b>1.9%</b>	\$424 -
5/2019	▶ 2.0%	\$ 424	<b>3</b> 1.2%	\$422 -
6/2019	-0.8%	\$ 423	<b>3</b> 0.5%	\$420 -
7/2019	▶ -4.1%	\$ 423	<b>3</b> 0.0%	
8/2019	▶ -3.7%	\$ 424	<b>-</b> 0.2%	\$418
9/2019	-5.3%	\$ 427	<b>3</b> 0.5%	27/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013 1/2013
10/2019	-4.2%	\$ 429	<b>3</b> 0.9%	27/202 1/202 3/202 3/202 8/202 8/202 8/202 1/202 8/202 9/202 9/202 21/202
11/2019	▶ -2.6%	\$ 429	<b>3</b> 0.8%	



#### RENTAL RATE AND YEAR-OVER-YEAR PERCENTAGE CHANGE TRAILING TWELVE MONTHS

The final table and chart on the page is similar to the first grouping; it displays three lines, two of which are parallel and show current rent and the historic cost of ownership relative to rent, and the third line is the current cost of ownership. The relationships are similar, the charts will look similar, and the interpretations are the same.

Rental rate and year-over-year percentage change trailing twelve months

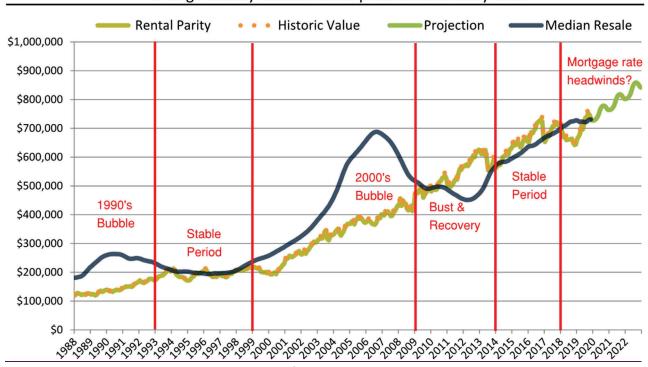


This method of looking at the data is more revealing to those who like to focus on monthly costs rather than purchase price. It reveals how affordable properties are relative to monthly rent, which is what rental parity analysis is all about. The first column of data shows the rate of rent growth over the last year, and the next two columns show the cost of renting and the cost of owning during the same period.

#### **HISTORIC MARKET DATA CHARTS**

The next page of the report shows two charts: County median home price since January 1988, and County median rent and monthly cost of ownership since January 1988. These charts are designed to put current circumstances in historic context. They answer questions like, "How volatile are prices?" and "How does today's pricing compare to the fluctuations of the past?" and "How much danger is there in buying today?"

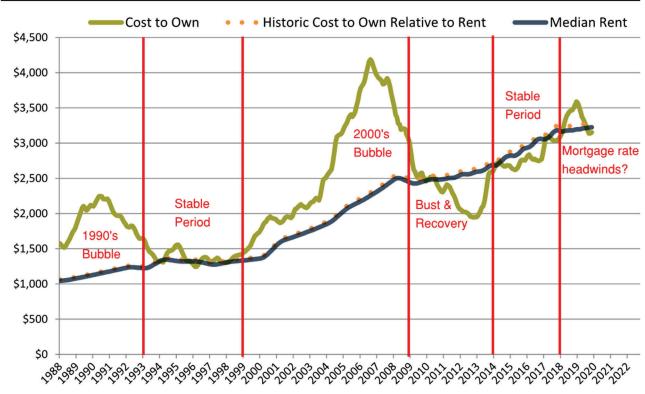
#### Orange County median home price since January 1988





With the green line for rental parity and the orange line for historic value, it's easy to tell when the market is fairly valued, overvalued, or undervalued.

#### Orange County median rent and monthly cost of ownership since January 1988

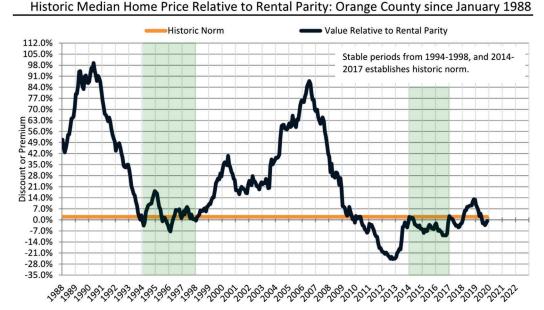


The chart above shows rent and monthly cost of ownership. It looks similar to the rental parity and resale home price chart, as it merely converts that information to a monthly format. For those who have difficulty relating to the large numbers of purchase price, viewing the data in terms of monthly expenses is easier to put into context.

# HISTORIC VALUATION

The next page in the report shows two charts: Historic Median Home Price Relative to Rental Parity: County since January 1988, and TAIT Market Timing System Rating: Orange County since January 1988.

The chart above shows, at a glance, how close the market trades to its

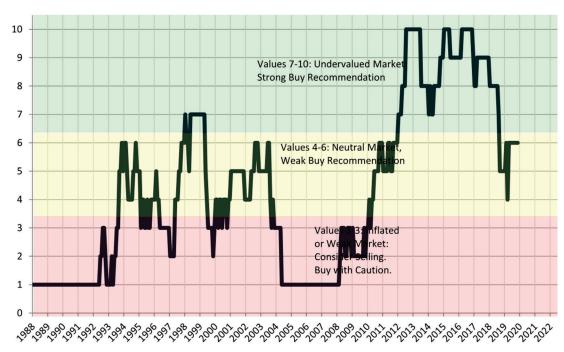


historic norm. The benchmark period is shown in green, and the degree of market volatility can be inferred from the scale to the left. For example, Orange County traded for as much as 25% below rental parity and 100% above it during the 31-year period shown.



#### TAIT RATING SYSTEM CHART

The market timing rating system mechanically identifies both good and buy dimes to buy based on valuation, resale price change, and rental rate change.



#### The importance of rental parity

Rental parity is important because it represents the threshold of affordability. When prices are above rental parity, it costs more to own than to rent, so owning is often not a wise financial decision. Owning may still be right for people, and many are willing to pay the premium to own to obtain the emotional benefits of ownership; however, on a purely financial basis, paying more than rental parity is generally not wise because prices will inevitably return to this price level in time.

When prices are below rental parity, it costs less to own than to rent, so owning under these circumstances is generally a wise choice. Since a buyer who pays less than rental parity for a house is saving money, there is a clear financial benefit obtained irrespective of fluctuations in resale price.

When the cost of ownership is less than rental parity, an owner is far less likely to be forced to sell at a loss. The property can always be rented to cover costs rather than sell for a loss. Further, this ability to rent and at least break even provides the owner with flexibility to move if necessary. Mobility to take a new job or buy a different house is denied to those who overpaid and who are stuck paying more in the cost of ownership than they can obtain in rent.

With these advantages, buying at a price below rental parity using fixed-rate financing is critical. Every buyer should consider rental parity in their buying decision.

#### **RENTAL PARITY AS BASIS OF VALUE**

Valuation is the least understood, yet most important, aspect of a housing market. Economists look at various ratios including price-to-income, price-to-rent, and other aggregate measures to attempt to establish valuation metrics. Each of these has strengths and weaknesses, but each of them fails because they don't directly connect the actions of an individual buyer to the activity in the broader market. For this reason, I strongly favor rental parity as the best measure of valuation. Rental parity ties together income, rent, interest rates, and financing terms in a way that matches the activities of individual buyers to the overall price activity in the market.